



Amended Agenda
Noted on Pages 2 & 9
June 11, 2023

BOARD OF EDUCATION
REGULAR MEETING
2309 TULARE STREET
BOARD ROOM, SECOND FLOOR
FRESNO, CA 93721-2287
board.fresnounified.org

AGENDA
WEDNESDAY, JUNE 14, 2023
***4:30 P.M. (CLOSED SESSION) *6:30 P.M. (OPEN SESSION)**

*DESIGNATED TIMES FOR CONFERENCE/DISCUSSION ITEMS ARE ESTIMATES.

Please note: Parking will be available for Board meetings after 5:00 p.m. at the N Street Parking Pavilion, located on the southeast corner of Tulare and "N" streets – entrance on "N" street. Board meeting attendees without key cards should report to the parking booth attendant. Please do NOT take a ticket. Also, the City of Fresno will not enforce the street meters in this area after 6:00 p.m., Monday through Friday.

For the safety of all who attend Fresno Unified Board Meetings, everyone entering the Board of Education Room is subject to metal detector scanning. The use of metal detectors is approved under Board Policy 5145.12. The following items will not be permitted: alcohol, illegal drugs, knives, or firearms.

In compliance with the Americans with Disabilities Act, those requiring special assistance to access the Board meeting room, to access written documents being discussed at the Board meeting, or to otherwise participate at Board meetings, please contact the Board President or Board Office at 457-3727. Notification at least 48 hours prior to the meeting will enable the district to make reasonable arrangements to ensure accessibility to the Board meeting and to provide any required accommodations, auxiliary aids, or services.

Any member of the public who wishes to address the Board shall submit a speaker card specifying the item(s) they wish to address. The card must be submitted before or during the Board's consideration of the item.

In accordance with Board Bylaw 9322, students and parents/guardians may request that directory information or personal information (as defined in Education Code 49061 and/or 49073.2) be excluded from the minutes by making a request in writing to the Superintendent or Board Clerk.

Public materials are available for public inspection at our website at: board.fresnounified.org

TRANSLATION SERVICES: Available in Spanish and Hmong in the meeting room upon request.

***4:30 P.M.**

OPPORTUNITY for Public Comment on Closed Session Agenda Items.

RECESS for Closed Session to discuss the following:

1. Student Expulsions Pursuant to Education Code Section 35146.
2. Conference with Labor Negotiator - (Government Code Section 54957.6); Fresno Unified School District Negotiator(s): David Chavez and Paul Idsvoog; Employee Organizations(s): FTA, CSEA, Chapter 125, CSEA, Chapter 143, SEIU, Local 521, FASTA/SEIU, Local 521/CTW, CLC, Fresno Unified Building & Construction Trades/FTA; International Association of Machinists and Aerospace Workers (IAMAW), Unrepresented Employees: All Management, Confidential, and Supervisory Employees.
3. Public Employee Discipline/Dismissal/Release/Reassignment/Resignation.
4. Public Employment/Appointment - (Government Code Section 54957).
 - a. Administrator
 - b. Assistant Superintendent
 - c. Director
 - d. **Executive Director**
 - e. Executive Officer
 - f. Principal
5. Conference with Legal Counsel – Anticipated/Pending/Threatened Litigation (Government Code Section 54956.9(d)(2)).
 - a. Potential Case (1)
6. **Conference with Legal Counsel - Existing Litigation (Government Code Section 54956.9(d)(1)).**
 - a. **California Supreme Court**
Davis v. Fresno Unified School District, Case No. S266344

***6:30 P.M., RECONVENE** and report action taken during Closed Session, if any.

PLEDGE OF ALLEGIANCE

Marie Williams, Ed.D., will lead the flag salute.

HEAR Report from Superintendent

BOARD/SUPERINTENDENT COMMUNICATION

OPPORTUNITY for Public Comment on Consent Agenda Items

ALL CONSENT AGENDA items are considered routine by the Board of Education and will be acted upon by one motion. There will be no separate discussion of items unless a Board member requests, in which event, the item(s) will be considered following approval of the Consent Agenda.

A. CONSENT AGENDA

A-1, APPROVE Personnel List

Included in the Board binders is the Personnel List, Appendix A, as submitted. The Superintendent recommends approval. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: David Chavez, telephone 457-3548.

A-2, ADOPT Findings of Fact and Recommendations of District Administrative Board

The Board of Education received and considered the Findings of Fact and Recommendations of District Administrative Panels resulting from hearings on expulsion and readmittance cases conducted during the period since the May 10, 2023, regular Board meeting. The Superintendent recommends adoption. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: Natasha Baker, Ed.D., telephone 457-3731.

A-3, APPROVE Minutes from Prior Meeting

Included in the Board binders are draft minutes for the May 10, 2023, Board of Education regular meeting. The Superintendent recommends approval. Fiscal impact: There is no fiscal impact to the district. Contact person: Superintendent Robert G. Nelson, Ed.D., telephone 457-3884.

A-4, APPROVE Comprehensive Safe School Plans for 2023/24

Available for review in the Board Office and recommended for approval are the 2023/24 Comprehensive Safe School Plans for all schools. The Plans support a safe learning environment for students and staff and are organized to align with the California Standardized Emergency Management System. The Comprehensive Safe School Plans are an annual item, updated in coordination with school site administration and presented to the Board for approval. The Superintendent recommends approval. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: Deputy Superintendent Misty Her, telephone 457-3633.

A-5, APPROVE the 2023/24 School Plans for Student Achievement

Approval is requested for the 2023/24 School Plans for Student Achievement (SPSA). The development of the SPSA is a collaborative process involving staff, students, parents, and community in the analysis of data to identify the needs of students, as well as an analysis of the effectiveness of practices and programs at the school. A copy of each SPSA is available upon request at the Office of State and Federal Programs, as well as at each individual school site. The Superintendent recommends approval. Fiscal impact: All funding is included in budget allocations for each site. Contact person: Patrick Jensen, telephone 457-6226.

A. CONSENT AGENDA – continued

A-6, APPROVE Position and ADOPT Job Description Executive Officer – Leadership Development and APPROVE Revision to the Certificated Management 261 Duty Days Salary Schedule for Executive Officer – Leadership Development

Included in the Board binders are the job description of Executive Officer – Leadership Development and the revised Certificated Management 261 Duty Days Salary Schedule with Executive Officer – Leadership Development placement on E-30. This position is responsible for developing, implementing, and sustaining a high-quality system or program for district-wide services to ensure timely delivery of high-quality services to meet the needs of sites and departments; providing information, direction, and feedback to various stakeholders regarding programs, budgeting, planning and resource allocation to ensure a safe learning and working environment for students and staff. Supervision and evaluation of the performance of assigned personnel and providing clear, constructive feedback to improve practices and effectiveness. This position is designated exempt and placed on E-30 of the Certificated Management 261 Duty Days Salary Schedule. The Superintendent recommends approval. Fiscal impact: Sufficient funds are available in the Leadership Development Department budget. Contact person: David Chavez, telephone 457-3548.

A-7, APPROVE Revised 2022/23 Classified Hourly Schedules

Included in the Board binders are the 2022/23 revised Classified Hourly Salary Schedules. The Superintendent recommends approval. Fiscal impact: Sufficient funds are available in the district budget. Contact person: David Chavez, telephone 457-3548.

A-8, APPROVE Addendum to Agreement with CBIZ Valuation Group, LLC.

Included in the Board binders is an addendum to the agreement with CBIZ Valuation Group, LLC., for the provision of property insurance valuation and appraisal services for district facilities. The Superintendent recommends approval. Fiscal impact: Sufficient funds of \$17,250 are available in the district's Liability Internal Service Fund. Contact person: Patrick Jensen, telephone 457-6226.

A-9, APPROVE Use of Individual Piggyback Contracts in 2023/24

Included in the Board binders is a list of piggyback contracts recommended for utilization by the district during 2023/24 for efficient and cost-effective procurement. Piggybacking is allowed under Public Contract Codes 10299 and 20118 and is a best practice that takes advantage of competitive pricing from a contract formally bid by another school district or public agency. The district has determined that when appropriate, use of piggyback contracts is advantageous and in the best interest of the district to reduce administrative time and expense provide back-up contract options and favorable pricing.

A. CONSENT AGENDA – continued

The Superintendent recommends approval. Fiscal impact: Estimated annual expenditures for each piggyback contract are indicated on the backup material; funding will be determined on a project-by-project basis. Contact person: Paul Idsvoog, telephone 457-3134.

A-10, APPROVE Award of Bid 23-58, Exterior Painting at Various Sites

Included in the Board binders is information on Bid 23-58, Exterior Painting at Various Sites. Project to include lead abatement, surface preparation, and exterior finishes at various sites. Staff recommends award to the lowest responsive, responsible bidder: Section A, WM B. Saleh Co. (Fresno, California) \$98,400; Section B, Pacific Contractors Group, Inc. (Northridge, California) \$111,000; Section C, Pacific Rim Painting Co. (Fresno, California) \$109,000; Section D, HB Restoration, Inc. (Rio Linda, California) \$109,990; Section E, Ro's Precise Painting, Inc. (Sanger, California) \$68,100; Section F, Pacific Contractors Group, Inc. (Northridge, California) \$172,000. The Superintendent recommends approval. Fiscal impact: Sufficient funds in the amount of \$ 668,490 are available in the Measure M Fund. Contact person: Paul Idsvoog, telephone 457-3134.

A-11, APPROVE Award of Bid 23-67, Bullard Talent K-8 School Site Improvements

Included in the Board binders is information on Bid 23-67, Bullard Talent K-8 School Site Improvements. This project will remove existing sitework adjacent to portable classrooms, reconfigure the site to provide shaded areas for students and staff, and replace the landscape with drought tolerant plant material. Staff recommends award to the lowest responsive, responsible bidder: Viking Enterprises (Fresno, California) \$498,999. The Superintendent recommends approval. Fiscal impact: Sufficient funds in the amount of \$498,999 are available in the School Facilities Fund. Contact person: Paul Idsvoog, telephone 457-3134.

A-12, APPROVE Award of Request for Proposal 23-36, Safe Route Site Assessments

Included in the Board binders is information on Request for Proposal (RFP) 23-36, Safe Route Site Assessments. The purpose of RFP 23-26 is to select a firm that will assess and identify infrastructure issues and make recommendations for creating safe routes within one mile of riding, biking, or walking to school for fifteen school sites. Staff recommend approving the award to Toole Design Group, LLC. in the amount of \$299,900 for a one-year agreement with the option to extend the agreement for up to four (4) additional one-year periods contingent upon funding and pilot success. The Superintendent recommends approval. Fiscal impact: Sufficient funds in the amount of \$299,900 are available in the Safety and Security 2023/24 Budget. Contact person: Deputy Superintendent Misty Her, telephone 457-3633.

A. CONSENT AGENDA – continued

A-13, APPROVE Award of Request for Proposal 23-40, Fresh Fruit, and Vegetable Program

Included in the Board binders is information on Request for Proposal 23-40, Fresh Fruit, and Vegetable Program to establish fixed pricing for delivery of fresh fruits and vegetables to 70 elementary school locations. Staff recommends award to the best value vendor: Gold Star Foods, Inc. (Ontario, California) \$4,931,289. The Superintendent recommends approval. Fiscal impact: The grant provides funding of approximately \$50-\$75 per student annually. Sufficient funds for non-awarded sites are available in the general fund. Contact person: Paul Idsvoog, telephone 457-3134.

A-14, APPROVE Award of Request for Proposals 23-41, Fresh Produce

Included in the Board binders is information on Request for Proposal (RFP) 23-41, Fresh Produce to establish fixed pricing for fresh produce in the district's breakfast, lunch and supersnack meal programs. Schedule A is for the delivery of fresh fruits and vegetables incorporated into meals prepared at the Nutrition Center and delivered daily. Schedule B is for direct delivery of fresh fruits and vegetables to K-8 schools, middle and high schools. Schedule C is for direct delivery of fresh fruits and vegetables to elementary schools and additional locations for site-based meal preparation. These products are funded through reimbursement from the U.S. Department of Agriculture and the California Department of Education. Staff recommends award to the best value vendors: Schedule A (various line items); B, and C to Daylight Foods, Inc.; and Schedule A (various line items) to Gold Star Foods, Inc. The Superintendent recommends approval. Fiscal impact: Sufficient funds in the amount of \$4,999,201 are available in the Cafeteria Fund. Contact person: Paul Idsvoog, telephone 457-3134.

A-15, APPROVE Award of Request for Qualifications 23-53, Tree Services

Included in the Board binders is information on Request for Qualifications 23-53, Tree Services. This will qualify a pool of contractors for tree services such as tree pruning; stump grinding; tree planting; root pruning; tree risk assessments; and disease and insect management. Staff recommends approving a list of qualified contractors to provide tree services on an as-needed basis for a three-year period. The Superintendent recommends approval. Fiscal impact: Funding will be provided by individual site or department budgets. Contact person: Paul Idsvoog, telephone 457-3134.

A-16, APPROVE Agreement with Education Elements - Wave Six Year Two and Three

Included in the Board binders is an agreement with Education Elements for Wave Six Expansion to ensure continued results in the partnership and to work alongside the district Personalized Learning Initiative team through Curriculum, Instruction and Professional Learning, Information

A. CONSENT AGENDA – continued

Technology, and School Leadership to design, implement and scale rigorous, personalized learning models for school site classrooms. This has been a partnership spanning five years and impacting teachers from over 50 schools. The Superintendent recommends approval. Fiscal impact: Sufficient funds are available in the amount of \$54,164 in Easterby, McCardle, Figarden, Olmos, Herrera, and Slater's site budgets. Contact person: Natasha Baker, Ed.D., telephone 457-3731.

A-17, RATIFY Agreement with Education Elements - Wave Six Year One

Included in the Board binders is an agreement with Education Elements for Wave Six Year One to ensure continued results in the partnership and to work alongside the district Personalized Learning Initiative team through Curriculum, Instruction and Professional Learning, Information Technology, and School Leadership to design, implement and scale rigorous, personalized learning models for school site classrooms. This has been a partnership spanning five years.

The purpose of the ratification is to begin Readiness Assessment work with five-Wave Six schools during May of Academic Year 2022/23 in preparation for strategic application of personalized practices during Academic Year 2023/24. The Superintendent recommends ratification. Fiscal impact: Sufficient funds are available in the amount of \$57,836 in Easterby, McCardle, Olmos, Herrera, and Slater's site budgets. Contact person: Natasha Baker, Ed.D., telephone 457-3731.

A-18, RATIFY Agreement with Fresno County Superintendent of Schools - California Statewide Early Math Initiative Grant

Included in the Board binders is an agreement with the Fresno Unified Early Learning Department and Fresno County Superintendent of Schools for Phase Two of the California Statewide Early Math Initiative (CAEMI). The focus of CAEMI Phase Two is dissemination and expanding the reach to more Californian educators through professional learning suites for early education leaders to deepen their understanding and expertise in early childhood mathematics education, and to families. As a participant, Early Learning will receive \$200,000 from Fresno County Superintendent of Schools to use the funding for personnel, professional development/coaching costs, materials/supplies, administrative expenses, and/or any costs associated with participation in the CAEMI activities. The Superintendent recommends ratification. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: Natasha Baker, Ed.D., telephone 457-3731.

A-19, RATIFY Amended Agreement with the California Department of Social Services

Included in the Board binders is an amendment to the agreement with the California Department of Social Services Child Care and Development Division.

A. CONSENT AGENDA – continued

This amendment changes the agreement end date from June 30, 2023, to June 30, 2024, and changes the agreement amount from \$2,000,000 to \$1,940,000. The reduction in the agreement amount is due to a printing cost required through the California Department of General Services, Office of State Publishing. Fresno Unified will receive funding in the amount of \$1,940,000 for 2021/22 – 2023/24. The Superintendent recommends ratification. Fiscal impact: Fresno Unified will receive funding in the amount of \$1,940,000 for 2021/22 – 2023/24. Contact person: Natasha Baker, Ed.D., telephone 457-3731.

A-20, RATIFY Purchase Orders from March 01, 2023, through March 31, 2023 – Primary Report

Included in the Board binders is information on purchase orders issued from March 01, 2023, through March 31, 2023. Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item. The Superintendent recommends ratification. Fiscal impact: Funding is noted on the attached pages. Contact person: Paul Idsvoog, telephone 457-3134.

A-21, RATIFY Purchase Orders from March 01, 2023, through March 31, 2023 – Supplemental Report

Included in the Board binders is information on purchase orders issued from March 01, 2023, through March 31, 2023. Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item. The Superintendent recommends ratification. Fiscal impact: Funding is noted on the attached pages. Contact person: Paul Idsvoog, telephone 457-3134.

**END OF CONSENT AGENDA
(ROLL CALL VOTE)**

B. CONFERENCE/DISCUSSION AGENDA

***7:00 P.M.**

B-22, HOLD Public Hearing, PRESENT and DISCUSS the Fresno Unified School District 2023/24 Local Control and Accountability Plan

Included in the Board binders is a copy of the Fresno Unified School District 2023/24 draft Local Control and Accountability Plan (LCAP). Staff will present and the Board of Education will discuss the plan. As required by Education Code 52062, a public hearing will be conducted to provide an opportunity for discussion and public comment regarding the Local Control and Accountability Plan. Fiscal impact: Funding is noted in the support material. Contact person: Patrick Jensen, telephone 457-6226.

***7:20 P.M.**

B-23, HOLD Public Hearing, PRESENT and DISCUSS the Fresno Unified School District 2023/24 Proposed Budget and Education Protection Account

Included in the Board binders is information on the Fresno Unified School District 2023/23 Proposed Budget and Education Protection Account. Staff will present, a public hearing will be held, and the Board of Education will discuss the Fresno Unified School District 2023/24 Proposed Budget and Education Protection Account. The Proposed Budget includes the multi-year projected budget for the Unrestricted General Fund. The agenda item will describe factors addressed in the 2023/24 Proposed Budget and issues affecting the multi-year projections for 2024/25 and 2025/26. Fiscal impact: Funding is noted in the support material. Contact person: Patrick Jensen, telephone 457-6226.

***7:40 P.M.**

B-23a, PRESENT and DISCUSS the Literacy Task Force Recommendations

Included in the Board binders is information on the Literacy Task Force recommendations of which staff will present an overview. Fresno Unified is launching a Literacy Initiative in August 2023 with an emphasis on reading on grade level by the end of first grade. As part of the initiative, Fresno Unified held three Literacy Task Force meetings. Educational partners were an essential component of the task force and included: community members, teachers, leaders, parents, and instructional assistants who created the recommended goals and measurements for the district's literacy plan. Fiscal impact: An overview of preliminary estimates for the initiative will be shared. Contact person: Natasha Baker, Ed.D., telephone 457-3731.

C. RECEIVE INFORMATION & REPORTS

C-24, RECEIVE the California School Employees Association, Chapter 125, 2023/24 Initial Proposal to Fresno Unified School District

Included in the Board binders is the California School Employees Association, Chapter 125, 2023/24 Initial Proposal to Fresno Unified School District. In accordance with Government Code 3547, all initial proposals of the exclusive representative shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: David Chavez, telephone 457-3548.

C-25, RECEIVE the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 125

Included in the Board binders is the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 125. In accordance with Government Code 3547, all initial proposals of the public-school employers shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: David Chavez, telephone 457-3548.

C-26, RECEIVE the California School Employees Association, Chapter 143, 2023/24 Initial Proposal to Fresno Unified School District

Included in the Board binders is the California School Employees Association, Chapter 143, 2023/24 Initial Proposal to Fresno Unified School District. In accordance with Government Code 3547, all initial proposals of the exclusive representative shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: David Chavez, telephone 457-3548.

C-27, RECEIVE the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 143

Included in the Board binders is the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 143. In accordance with Government Code 3547, all initial proposals of the public-school employers shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: David Chavez, telephone 457-3548.

C-28, RECEIVE Proposed Revisions for Board Policies

Included in the Board binders are proposed revisions for three Board Policies (BP) as follows:

- BP 1112 Media Relations
- BP 1114 District-Sponsored Social Media (NEW)
- BP 5145.12 Search and Seizure

C. RECEIVE INFORMATION & REPORTS-continued

These revisions meet the California School Boards Association recommendations and best practices. The items will be brought back for approval at a future Board meeting. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: Ambra O'Connor, telephone 457-3838.

UNSCHEDULED ORAL COMMUNICATIONS

Individuals who wish to address the Board on topics within the Board's subject matter jurisdiction, but **not** listed on this agenda may do so at this time. If you wish to address the Board on a specific item listed on the agenda, you should do so when that specific item is called. Individuals shall submit a speaker card specifying the topic they wish to address. The card must be submitted before the Board President announces unscheduled oral communications.

While time limitations are at the discretion of the Board President, generally members of the public will be limited to a maximum of three (3) minutes per speaker for a total of thirty (30) minutes of public comment as designated on this agenda. The Board recognizes that individuals may ask the Board to answer questions or respond to statements made during unscheduled oral communications and in accordance with Board Bylaw 9323, the Board shall take no action or discussion on any item not appearing on the posted agenda, except as authorized by law.

Members of the public with questions on school district issues may submit them in writing. The Board will automatically refer to the Superintendent any formal requests brought before them at this time. The appropriate staff member will furnish answers to questions.

D. ADJOURNMENT

NEXT SCHEDULED MEETING
WEDNESDAY, JUNE 21, 2023

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-1

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Personnel List

ITEM DESCRIPTION: Included in the Board binders is the Personnel List, Appendix A, as submitted.

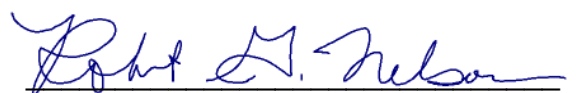
FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Manjit Atwal,
Executive Director

DIVISION: Human Resources
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief of Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:



Fresno Unified School District

Date: June 14, 2023

The Superintendent respectfully nominates for elections the following certificated and classified personnel. Classification of certificated probationary or temporary teachers is pursuant to their respective classification contained in their employment contracts. Elections are subject to the salary schedule as adopted by the Board of Education and assignment by the Superintendent, school year 2022-2023.

ELECTIONS

Certificated Personnel

1051964	Campos	Bonita	Teacher, Lrng Hndcp, Sdc	Burroughs Elementary	6/15/2023
1083513	Peralta	Berenice	Nurse	Health Services	5/15/2023
1083524	Rodriguez	Monica	Teacher, Pre-School	Centennial Elementary	5/15/2023
1053353	Watts	Vanessa	Teacher, Senior High	Hoover High School	4/27/2023

Classified Personnel

1065257	Ahumada	Raymond	Mechanic, Hvac & Refrigeration	Maintenance And Operations	6/7/2023
1079209	Alvarez	Alyssa	Assistant, Noontime	Figarden Elementary	5/8/2023
1083667	Batty	Ellis	Paraprof, Mild/Moderate	Anthony Elementary	6/5/2023
1081735	Calvillo	Nick	Custodian	Greenberg Elementary	5/17/2023
1081520	Carrillo	Ivanea	Assistant, School Office	Williams Elementary	5/1/2023
1069484	Escalera	Sandy	Manager, School Office Elementary	Thomas Elementary	6/1/2023
1070675	Gonzalez	Gabriela	Paraprof, Instructional Asst	Webster Elementary	5/15/2023
1080085	Her	Anna	Secretary II	Summer School	5/19/2023
1081852	Her	Ngia	Custodian	Edison-Computech 7-8	5/30/2023
1078387	Kaur	Rajvir	Nutrition Services Assistant	Food Services	5/8/2023
1082647	Lee	Ger	Custodian	Fresno High School	5/16/2023
1081527	Lemus	Lidia	Assistant, School Office	Greenberg Elementary	5/30/2023
1080435	Leon-Martinez	Angelica	Liaison, School/Community	Prevention And Intervention	4/26/2023
1081639	Lombera	Sylvia	Paraprof, Moderate/Severe	Jefferson Elementary	5/26/2023
1074610	Melo	Sienna	Paraprof, Instructional Asst	Pyle Elementary	5/26/2023
1083528	Noel	Joshua	Manager Assistant Project	Facilities Mgmt & Planning	5/30/2023
1062494	Nuila	Leticia	Paraprof, Child Development	Vinland Elementary School	5/26/2023
1083530	Ochoa	Alejandra	Paraprof, Mild/Moderate	Sunset Elementary	5/22/2023
1081082	Ontiveros	Natalie	Paraprof, Moderate/Severe	Ewing Elementary	5/22/2023
1079603	Orosco	Jesse	Paraprof, Mild/Moderate	Roeding Elementary	4/17/2023
1077724	Pajader	Alfonso	Specialist, Tech Support I	Technology Services	5/31/2023
1083647	Peyton	John	Plumber	Maintenance And Operations	6/1/2023
1074607	Reta Jaramillo	Brenda	Paraprof, Moderate/Severe	Anthony Elementary	5/30/2023
1065627	Rodarte Chavez	Margarita	Paraprof, Moderate/Severe	Fremont Elementary	5/26/2023
1083648	Rodriguez	Stephanie	Paraprof, Mild/Moderate	Ericson Elementary	6/1/2023
1082181	Rojas-Garin	Dioscelyn	Paraprof, Moderate/Severe	Fremont Elementary	6/1/2023
1083547	Rueda Robles	Maria	Assistant, Noontime	King Elementary	5/19/2023
1083534	Shumway	Sirisha	Specialist, Tech Support III	Technology Services	5/31/2023
1038401	Taniguchi-Allen	Jane	Paraprof, After Schl/Ext Day	Eaton Elementary	5/30/2023
1083256	Thao	Tong	Custodian	Manchester Gate	5/19/2023
1062705	Vang	Pa houa	Paraprof, Mild/Moderate	Terronez Middle School	5/23/2023

1074377	Villegas Cruz	Jackelinne	Assistant, Resrce Cnslg	Aynsworth Elementary	5/17/2023
1082214	Xiong	Toulee	Custodian	Edison-Computech 7-8	5/30/2023
1083646	Harris	Pennie	Nurse, Vocational License	Health Services	6/5/2023

RESIGNATIONS OR RETIREMENTS

Certificated Personnel

1081585	Alvarado-ramos	Felipe	Teacher, Middle School	Tehipite Middle School	6/8/2023
1078053	Arteaga	Jocelyn	Teacher, Middle School	Kings Canyon Middle School	6/8/2023
1075981	Barretto	Tessa	Teacher, Senior High	Hoover High School	6/30/2023
1081720	Galarza	Arely	Teacher, Senior High	Edison High School	6/8/2023
1034445	Gerrits	Lisa	Coach, Literacy	Roosevelt High School	7/31/2023
1065916	Gonzales	Luizalyn	Teacher, Lrng Hndcp, Sdc	Lincoln Elementary	6/15/2021
1071446	Hernandez	Angela	Teacher, Lrng Hndcp, Sdc	Holland Elementary	6/30/2023
1081616	Ho	Aurelia	Therapist, Spch/Lang/Hrng/Dis	Special Ed	6/8/2023
1079051	Lor	Gina	Teacher, Lrng Hndcp, Sdc	Bakman Elementary	6/8/2023
1081043	Medina Ortiz	Caro	Teacher, Music, Elementary	Music/Visual and Perform Arts	6/8/2023
1078240	Merrill	Cori	Teacher, Elementary	Mccardle Elementary	6/30/2023
1068364	Milan	Mary	Teacher, Elementary	Figarden Elementary	6/30/2023
1074692	Nichols	Angelica	Teacher, Pre-School	Mccardle Elementary	6/30/2023
1082238	Perez-villegas	Cesar	Teacher, Vocational Education	Mclane High School	6/8/2023
1048381	Ruiz	Esmeralda	Coach, Literacy	Hoover High School	6/8/2023
1082484	Schroer	Noemi	Teacher, Middle School	Kings Canyon Middle School	6/8/2023
1049291	Seaberg	Brooks	Teacher, Autistic, Sdc	Holland Elementary	6/9/2023
1075775	Stemler	Olivia	Teacher, Lrng Hndcp, Sdc	Wilson Elementary	6/16/2023
1081118	Valenzuela Ibarra	Estela	Teacher, Senior High	Mclane High School	7/30/2023
1076733	Van Deelen	Kaley	Teacher, Middle School	Hamilton School	6/8/2023
1082840	Vang	Justin	Teacher, Middle School	Sequoia Middle School	6/8/2023
1082496	Vang	Nhia	Teacher, Senior High	Roosevelt High School	6/8/2023
1078306	Vidal	Nia	Teacher, ROTC	Mclane High School	6/27/2023
1034447	Willems	Jeanette	Teacher, Senior High	Bullard High School	6/8/2023
1078728	Wood	Tyler	Teacher, Senior High	Sunnyside High School	6/30/2023

Classified Personnel

1030472	Aguilar	Lucila	Nutrition Services Operator	Food Services	6/8/2023
1044024	Alcala	Eduwiges	Assistant, Noontime	Olmos Elementary	3/18/2022
1066061	Andrade Jr	David	Custodian	Roosevelt High School	5/3/2023
1029926	Flores	Eli	Supervisor, School Food Serv	Packaging Center	6/15/2023
1081402	Gonzalez	Angela	Paraeducator, Community Based	Ginsburg Elementary	5/26/2023
1069967	Martinez	Carmen	Paraprof, Moderate/Severe	IMC Special Ed	10/21/2022
1050491	Montez	Melissa	Assistant, Attendance Records	Sunnyside High School	8/31/2023
1050955	Navarrete	Olivia	Assistant, School Office	Tioga Middle School	5/26/2023
1080357	Nem	Sonica	Assistant, Noontime	Olmos Elementary	12/1/2022
1046428	Parsons	Jessica	Assistant, Resrce Cnslg	Edison High School	5/8/2023
1078935	Perry	Sara	Assistant, Noontime	Williams Elementary	5/5/2023
1069559	Reed	Annita	Manager, School Office Elementary	Ericson Elementary	6/14/2023
1028145	Rico	Selena	Manager, Department Office	Preschool Office	6/2/2023
1081756	Ruacho	Gerald	Paraprof, Mild/Moderate	Holland Elementary	6/8/2023
1082441	Spencer	Garfield	Assistant, Resrce Cnslg	Fresno High School	6/8/2023
1015499	Walker	Cathleen	Grants Technician	Grants Office	6/1/2023

1066020	Wellington	Ronnie	Assistant, Noontime	Edison-Computech 7-8	6/8/2023
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Management Certificated

1051292	Gomes	Edward	Instr Super, School Leadership	Elementary Division Area III	6/30/2023- 06/14/2023
1073464	Pereira	Sarah	Counselor, School	Tioga Middle School	7/28/2023
1065840	Perez	Jasmin	Vice Principal I	Thomas Elementary	7/28/2023
1051110	Perez Aguayo	Veronica	Vice Principal I	Phoenix Acad Elementary-Dcads	6/15/2023

Management Classified

1064150	Cortes	Michael	Project Manager	Grants Office	6/15/2023
1038873	Eastby	Lance	Manager, Project Maintenance & Operations	Maintenance And Operations	6/30/2023

LEAVE REQUEST

Certificated Personnel

1070481	Hoke	Haley	Teacher, Lrng Hndcp, Sdc	Lincoln Elementary	8/30/2023
1079071	Joya	Cathleen	Teacher, Middle School	Wawona K-8 School	5/5/2023

Classified Personnel

1069544	Arce	Clarisa	Paraprof, Moderate/Severe	Holland Elementary	4/10/2023
1070739	Cruz	Aimee	Liaison, Home/School Spanish	Roosevelt High School	11/30/2023

R39-MONTH REEMPLOYMENT RIGHTS

Certificated Personnel

1027760	Soligian	Jamie	Therapist, Spch/Lang/Hrng/Dis	Special Ed	5/15/2023
1036260	Swartout	Stacey	Teacher, Spec Assgn	Slater Elementary	5/12/2023

Classified Personnel

1048032	Molina	Beatrice	Paraprof, Moderate/Severe	Holland Elementary	6/8/2023
1069090	Combs	Michael	Custodian	Malloch Elementary	5/22/2023

PROMOTIONS

Classified Personnel

1078658	Cisneros	Clara	Paraprof, Bilingual Spanish	Sunset Elementary	5/15/2023
1079547	Gonzalez Morales	Magdalena	Liaison, Home/School Spanish	Lane Elementary	5/2/2023
1067084	Heredia Madrigal	Edgar	Technician, Budget II	Summer School	5/26/2023
1020266	Mansanalez	Roy	Worker, Grnds Maint III Gang R	Maintenance And Operations	5/10/2023
1080325	Rego	David	Paraeducator, Community Based	Bullard High School	5/12/2023
1063520	Reyna Hernandez	Jessica	Liaison, Home/School Spanish	Centennial Elementary	5/24/2023
1018584	Sanchez	Tina	Secretary, Administrative II	Facilities Mgmt & Planning	5/15/2023
1060239	Vang	David	Specialist, Tech Support I	Technology Services	5/16/2023
1066362	Vargas	Joseph	Technician, Purchasing	Purchasing Department	5/31/2023
1007643	Vega	Susan	Paraprof, Bilingual (Spanish)	Rowell Elementary	8/11/2023

Management Certificated

1048632	Jackson	Kristi	Advisor, Guidance and Learning	Yosemite Middle School	5/22/2023
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Management Classified

1077917	Ojeda	Richard	Analyst II, Budget	Fiscal Services	5/8/2023
1049645	Remington	Nayla	Manager III, Technology Serv	Technology Services	5/9/2023
1077441	Rios	Vincent	Manager, Business Operations	Fiscal Services	4/16/2023
1075480	Salinas	Onnastasia	Analyst II	African American Academic Acce	5/22/2023

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-3

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Minutes from Prior Meeting

ITEM DESCRIPTION: Included in the Board binders are draft minutes for the May 10, 2023, Board of Education regular meeting.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Ambra O'Connor,
Chief of Staff

DIVISION: Superintendent's Office
PHONE NUMBER: (559) 457-3838

CABINET APPROVAL: Ambra O'Connor,
Chief of Staff

SUPERINTENDENT APPROVAL:







BOARD OF EDUCATION
REGULAR MEETING
2309 TULARE STREET
BOARD ROOM, 2nd FLOOR
FRESNO, CA 93721
board.fresnounified.org

MINUTES – BOARD OF EDUCATION REGULAR MEETING

Fresno, California

May 10, 2023

Fresno Unified School District, Education Center, 2309 Tulare Street, Fresno, CA 93721.

At a Regular Meeting of the Board of Education of Fresno Unified School District, held on May 10, 2023, there were present Board Members Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas. Superintendent Dr. Nelson was also present.

Board President Islas CONVENED the Regular Board Meeting at 4:31 p.m.

OPPORTUNITY for Public Comment on Closed Session Items

For the record, the Board received eleven (11) requests to address the Board on Closed Session items. The individual's name along with summary of topic is as follows:

1. Jon Bath: Commented did not feel the Fresno Teachers Association (FTA) needed to attend the Board meeting to address FTAs concerns as the Board was in receipt of the FTA proposals. Addressed each Board member, commented on topics of class size, budget, and asked if the district could hire a consultant to rate the district top to bottom.
2. Marcia Vander Pool: Advocated for students, requested smaller class size, talked of student trajectory for success. Commented on inequities of support in kindergarten classrooms.
3. Michelle Lee-Vang: Ceded time to Marcia Vander Pool.
4. Pa Vue: Did not come to the podium when called.
5. Claudia Brown: Commented in support of teachers and students.
6. Nadine Cannady: Commented it is hurtful when NTAs do not receive the same amount in raises.
7. Janay Flynn: Commented teachers are not being listened too. Requested the district to value teachers.
8. Marisa Rodriguez: Commented classroom has had a problem with rodents, and on facility problems pertaining to restrooms and air conditioning.
9. Jen Rangel: Read a letter on behalf of a student from Kings Canyon Middle School.
10. Rocio Hernandez: Commented on concern for her child in a kindergarten class of twenty-five students with no paraprofessional to support the teacher.
11. Manuel Bonilla: Commented it is out of love for the students and community that teachers come each week to address the hard questions.

Board President Islas ADJOURNED the Regular Board Meeting to Closed Session at 5:00 p.m.

For the record, Closed Session was extended to 6:45 p.m.

Board President Islas RECONVENED the meeting to Open Session at 6:55 p.m.

Reporting Out of Closed Session

- On a motion by Board Member Thomas, seconded by Board Member Wittrup, the Board acted in Closed Session to approve dismissal charges for a classified employee, by a vote of 7-0-0-0 as follows: AYES: Board Members: Davis, Cazares, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.
- On a motion by Board Member Cazares, seconded by Board Member Davis, the Board acted in Closed Session to promote Rebecca Wheeler to Instructional Superintendent, School Leadership, by a vote of 6-1-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Wittrup, and Board President Islas. NOES: Board Member Thomas.
- On a motion by Board Member Jonasson Rosas, seconded by Board Member Wittrup, the Board acted in Closed Session to appoint Michael Niehoff to Executive Director, Alternative Education/Instructional Division, by a vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.
- On a motion by Board Member Jonasson Rosas, seconded by Board Member Levine, the Board acted in Closed Session to promote Allyson Burns to Principal III at Sequoia Middle School, by a vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.
- On a motion by Board Member Davis, seconded by Board Member Jonasson Rosas, the Board acted in Closed Session to promote Landon Ailanijian to Principal III at Kings Canyon Middle School, by a vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.
- On a motion by Board Member Levine, seconded by Board Member Davis, the Board acted in Closed Session to promote Julie Johnson to Principal II at Fremont Elementary School, by a vote of 6-0-1-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Wittrup, and Board President Islas. ABSTENTION: Board Member Thomas.

PLEDGE OF ALLEGIANCE

David Chavez led the Flag Salute.

HEAR Reports from Student Board Representatives

The Board heard reports from Student Board Representatives from eLearn Academy.

HEAR Report from Superintendent

- Families, did you get your text yet to sign your student up for summer camps? Camps are already filling up, so do not wait! If you don't have your texted link for any reason, you can also head to our website at www.fresnounified.org and click the summer camps banner on the homepage. We have options for all students, in grades Transitional kindergarten through twelve, all abilities, and all interests! This year, transportation will be provided from each of the regional high schools and as always, students will receive a meal during their camp as well. Sign up now!
- A quick heads up to our families and staff, we are working with Hanover Research to conduct virtual focus groups with families and in-depth interviews with school site staff to help us better understand your perspectives on what information is needed to support your student's goals and talk with their school about their performance. Please be on the lookout for an email from Hanover Research to participate and share your feedback. We appreciate your engagement throughout this research process!
- I want to take a moment and recognize several important celebrations during this month of May! First, we are celebrating Mental Health Awareness Month, National Foster Care Month, as well as Asian American and Pacific Islander Heritage Month.
 - With 1 in 5 adults experiencing mental health issues and youth mental health declining following the pandemic – it's now more than ever that we need to lose the stigma and put our mental health first. Students, families, and staff – we have resources and support available, please reach out to a trusted adult if you need any support.
 - As a foster to adopt dad myself, National Foster Care Month hits home for me. National Foster Care Month is a time to acknowledge the 463,000 American children and youth in foster care and the family members, foster parents, volunteers, mentors, child welfare professionals, and policymakers who help them find permanent homes and connections. I'm incredibly proud of our teams supporting and engaging our foster youth, especially our Project ACCESS team!
 - As we also celebrate Asian Americans and Pacific Islanders Heritage month, this month serves as a time to celebrate the culture, history, and achievements of Asian Americans and Pacific Islanders (AAPI) in our community and across the country. There are celebrations across our district, and learning happening in our classrooms to recognize this month. Thank you for all who ensure we celebrate our rich cultures across Fresno Unified!

HEAR Report from Superintendent-continued

- Last week we also celebrated School Principals' Day, National School Nutrition Employee Week, and School Lunch Hero Day! If you did not get a chance to celebrate your principal or Nutrition Services staff last week, take that opportunity now to let them know how much you appreciate and care for them. We could not do what we do without are amazingly dedicated Principals, and certainly could not set our students up for learning success without our Nutrition Services teams! Thank you.
- Today, is also National School Nurse Day! We are so blessed to have so many amazing nurses supporting our schools across the district, and I am proud to see our Board continue to invest and support our Health Services team who serve our students every day. Thank you for your dedication and love for our kids!
- Last but certainly not least, this week we're celebrating National Teacher Appreciation Week, National Teacher Appreciation Day, and California Day of the Teacher. Please take time this week to celebrate the teachers in your life. I cannot express my gratitude enough for all of the amazing teachers in our Fresno Unified Family. Our teachers are the single most impactful people to their students, working incredibly hard to support the academic and social-emotional growth of their classes. They go above and beyond every day and we could not do anything in our district without them.
- There are countless examples of amazing teachers across our system, but I want to share one current example of the hearts of our teachers here at Fresno Unified. Right now, one of our beautiful TK students at Herrera Elementary is battling lung cancer. Without missing a beat, teachers Myisha Lea'ea, Michael Salinas, Danielle Villarreal and Emmelin Herrera alongside leadership students have started fundraising to support the student and her family. They have raised almost \$6,000 dollars already through t-shirt sales and students selling lemonade at the open house and to their fellow students at school. A heartbreaking circumstance turned heartwarming by the huge hearts of our Fresno Unified family. To close out tonight, I would like to share a recent Faces of Fresno Unified feature on one of our amazing teachers, Christopher Clark, at Wawona.

BOARD/SUPERINTENDENT COMMUNICATIONS

Board Members had the opportunity for Board/Superintendent communications. A summary is as follows:

Member Jonasson Rosas: Recognized Mexican Mother's Day. Provided shout out to the Steve Scholar's graduating class. Thanked Parent University for hosting a Cinco de Mayo event. Referenced a Board Communication pertaining to dual immersion and asked the communications team to message so all parents know the program is for all ethnicities. Recognized progress towards completion on backlogged Individual Educational Programs but would like more focus on the work to ensure a better job is done to resolve. Shout out to the Balderas teacher who provided student letters advocating for school lunches. Addressed campus restrooms being closed during the school day, and requested it stop. Asked if the

banners regarding school tutors are effective. Requested the district to look at process improvement rather than adding more staff when reviewing budgets. Requested staff to use an equity lens in paraprofessional distribution, asked why some classrooms have a six-hour paraprofessional and others do not; requested a Board Communication and asked the Board Communication to include speech language pathologists, nurses, paraprofessionals, school psychologists, and an updated so the Board may see where services are provided, what level services are provided, and if there are equity gaps.

Clerk Wittrup: Thanked Instructional Superintendent Jennifer Stacy Alcantara for partnering in school visit instructional walks. Commented on having observed reading instruction and student achievement in grades Prekindergarten through second at all Bullard region schools. Expressed dismay to see low achievement scores and lack-luster instruction of reading in some classrooms.

Commented on being impressed with the program Principal Rodriguez and Vice Principal Stevenson have in place at Ericson Elementary School. Commented on a visit to Vang Pao Elementary School with Principal Lee and seeing evidence of incredible instruction and of being on-track to reach 70% student proficiency in reading in first grade. Commented the district needs to spotlight these schools as exemplars.

Commented Roeding Elementary School interventions are well managed, have strong excellent first teaching and progress monitoring, with an urgency and vigilance around reading. Commented they have a strong team, and the entire school is invested. Commented the school does not experience push back on meeting hours as teachers find value in the meetings. Commented all children deserve this, and it needs to happen everywhere in Fresno Unified.

Member Davis: Invited everyone to the Wild Cat Literacy Carnival on May 19, 2023, thanked Parent University for facilitating. Thanked Francine and Murray Farber for their partnership and generosity with the Steve Scholar's event. Provided shoutout to the partnership with California State University, Fresno, and the great work for high school students.

Student Member Aquino: Thanked staff in recognition of staff appreciation, especially in the Hoover region, for their positive impact on Member Aquino's life. Thanked Member Jonasson Rosas for addressing the issue of locked restrooms on campuses. Recognized Rebecca Wheeler on new position. Provided congratulations to the 2023 graduating seniors of Fresno Unified.

Member Cazares: Congratulated Principal Wheeler on promotion and recognized Principal Wheeler's dedication and work ethic. Commented on the California State University, Fresno, Bulldog Bound program. Explained that with the program high school freshman will have access to the campus buildings, professors, and staff and this will provide incentive to attend college. Commented through the Bulldog

Bound program students will be guaranteed admission if they put in the work during high school Commented having students exposed to Fresno State early and regularly will help students transition smoothly and feel welcomed.

Reminded teachers, parents, and staff to be patient with students at this time of year as they may be more antsy when seeing the finish line. Requested an update on program analysis and return on investment before the end of the budget season so Board members may use it as a framework for their decision-making process. Recognized Mexican Mother's Day.

Member Thomas: Thanked nurses for the work they do every day. Thanked Parent University's Maiyer Vang and team for the Edison Extravaganza Carnival. Commented on being happy and proud to see students on college signing day. Agreed with Trustee Jonasson Rosas regarding campus restroom access, and requested the district figure out a plan to address the issue. Shared process used at Gaston Middle School as a good example. Thanked Edison coaches for allowing Member Thomas to throw the first pitch at the Senior Night baseball game. Provided shoutout to The Great Kirk for a great Cinco de Mayo event.

President Islas: Echoed Feliz día de la madre. Commented was honored to participate in McLane's valedictorian dinner. Commented on success of Duncan's student portfolio presentation night. Provided shoutout to Ewing Elementary boys who took third place in the Valley Championship 4x400 and 1600-meter relay. Provided shoutouts to Ewing Elementary School as they hosted their first folkloric family performance, and over 30% of students in special education at Ewing exceed iReady standards. Commented on Rowell Elementary School's exemplary work with a 65% increase in reading scores and 83% increase in math scores. Recognized Wishon Elementary School for doing a wonderful job of being dedicated and shared Wishon began the fall at 19% in reading and at 7.8% in math, they are now at 52% in reading and 34% in math. Provided shout out for summer academy enrollment.

OPPORTUNITY for Public Comment on Consent Agenda Items

For the record, the Board received zero requests to address the Board on the Consent Agenda.

On a motion by Board Member Davis, seconded by Board Member Cazares, the Board approved the Consent Agenda except for Agenda Items A-4a and A-14 which were pulled for further discussion, by a roll call vote of 7-0-0-0, as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.

ALL CONSENT AGENDA items are considered routine by the Board of Education and will be enacted by one motion. There will be no separate discussion of items unless a Board member requests, in which event, the item(s) will be considered following approval of the Consent Agenda. Pulled Consent Agenda Items will be considered for approval after the Conference/Discussion Agenda.

A. CONSENT AGENDA

A-1, APPROVE Personnel List

APPROVED as recommended, the Personnel List, Appendix A, as submitted.

A-2, ADOPT Findings of Fact and Recommendations of District Administrative Board

ADOPTED as recommended, the Findings of Fact and Recommendations of District Administrative Panels resulting from hearings on expulsion and readmittance cases conducted during the period since the April 26, 2023, Regular Board Meeting.

A-3, APPROVE Minutes from Prior Meeting

APPROVED as recommended, the draft minutes for the March 28, 2023, Board of Education workshop and the April 12, 2023, regular Board meeting.

A-4, ADOPT the 2023/24 Declaration of Need for Fully Qualified Educators

ADOPTED as recommended, the 2023/24 Declaration of Need for Fully Qualified Educators.

A-4a, ADOPT Resolution 23-67, Recognizing Former Trustee Manuel G. Núñez (1936-2023)

ADOPTED as recommended, a resolution to recognize the life and legacy of former Trustee Manuel G. Núñez.

For the record, Board Members had comments pertaining to Agenda A-4a. A summary is as follows:

President Islas: Shared she met Mr. Nunez when she was a student at Summer Bridge where he was a counselor. Read the resolution into the record.

Clerk Wittrup: Shared Mr. Nunez championed bilingual education in the district and how thirty years later his legacy has bloomed into the dual immersion program throughout Fresno Unified School District. Thanked the family for attending the meeting and expressed condolences to the Nunez family.

Member Davis: Shared a memory of Mr. Nunez and his wife Lasara faithfully attending Roosevelt High School events. Offered condolences to the Nunez family and commented that we owe a debt of gratitude to Mr. Nunez and his family.

A. CONSENT AGENDA – continued

For the record, Peter Nunez, son to Manuel G. Nunez, introduced the family present and shared a special tribute to his father.

On a motion by Board President Islas, seconded by Board Member Cazares, Agenda Item A-4a was adopted by a vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.

For the record, Board President Islas called for a break from 8:00 p.m. to 8:03 p.m.

A-5, APPROVE Addendum to Agreement with Alboum Translation Services

APPROVED as recommended, an addendum to the agreement with Alboum Translation Services.

A-6, APPROVE Agreement with City of Fresno for Summer Swim Program at Fresno Unified School District Pools

APPROVED as recommended, an agreement with the City of Fresno for use of Fresno Unified School District pools for a city-operated Summer Swim Program commonly referred to as “Blue Space.”

A-7, APPROVE Carl D. Perkins Applications for Funding

APPROVED as recommended, the 2023/24 Carl D. Perkins Applications for Funding.

A-8, APPROVE Pilot Speech Language Pathologist 185 Duty Days Salary Schedule

APPROVED as recommended, the Pilot Speech Language Pathologist Salary 185 Duty Days Schedule effective February 01, 2023, through June 30, 2026.

A-9, APPROVE Award of Request for Proposals 23-38, Fresh Juice, and Dairy Products with Site Delivery Services

APPROVED as recommended, Request for Proposals (RFP) 23-38, Fresh Juice and Dairy Products with Site Delivery Services to establish fixed pricing for delivery of fresh juice and dairy products with site delivery services to 105 school locations.

A-10, APPROVE Proposed Revisions for Board Policies

APPROVED as recommended, proposed revisions for the following five Board Policies (BP): BP 0420.4 Charter School Authorization; BP 0420.41 Charter School Oversight; BP 0420.42 Charter School Renewal; BP 0420.43 Charter School Revocation; and BP 6163.2 Animals at School.

A-11, DENY Claim GL22-1004-8861

DENIED as recommended, a Claim for Damages by Rashad Al-Hakim Sr., case GL22-1004-8861.

A. CONSENT AGENDA – continued

A-12, DENY Claim GL22-1004-8862

DENIED as recommended, a Claim for Damages by a minor, case GL22-1004-8862.

A-13, RATIFY Purchase Orders from February 01, 2023, through February 28, 2023 – Primary Report

RATIFIED as recommended, purchase orders issued from February 01, 2023, through February 28, 2023. Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item.

A-14, RATIFY Purchase Orders from February 01, 2023, through February 28, 2023 – Supplemental Report

RATIFIED as recommended, purchase orders issued from February 01, 2023, through February 28, 2023.

For the record, Board Member Levine read a statement as follows:

“Agenda item A-14 on tonight’s Consent Agenda contains purchase orders for California State University, Fresno, Downing Planetarium, California State University, Fresno, Association, and California Teaching Fellows Foundation.

I am employed by California State University, Fresno. I did not participate in the making of the agreements related to these purchase orders; but, because of my employment with Fresno State I have a remote financial interest in those agreements.

Therefore, in the interest of full transparency, I am abstaining from this vote pursuant to Board Bylaw 9270.”

On a motion by Board Member Thomas, seconded by Board Member Davis, Agenda Item A-14 was ratified by a vote of 6-0-1-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, and Board President Islas. ABSENTIONS: Board Member Levine.

B. CONFERENCE/DISCUSSION AGENDA

B-15, DISCUSS and ADOPT the Proposed Curriculum Recommendations for Secondary World Language Courses

OPPORTUNITY for Public Comment

For the record, the Board received zero requests to address the Board on Agenda Item B-15.

For the record, Board Members had comments/questions pertaining to Agenda Item B-15. A summary is as follows:

Member Jonasson Rosas: Requested clarity as to if secondary world language courses are separate and distinct from dual immersion. Asked if the Rosetta Stone program is still used by sites. Requested clarity as to other world languages offered.

Member Thomas: Commented historically the Board has been offered time to review curriculum.

Member Levine: Requested a Board Communication be provided regarding the teacher ratings for the curriculum. Asked how exhaustive teacher ratings were, how much of a difference between the first and second choices of curriculum.

Instructional Superintendent Ed Gomes and Manager II Michelle Orelup were available to provide clarity.

On a motion by Board Member Davis, seconded by Board Member Thomas, Agenda Item B-15 was adopted by a vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, and Board President Islas.

B-16, PRESENT and DISCUSS the Special Education Department's Vision for Transformation and Budget Recommendations for High Quality Student Supports

OPPORTUNITY for Public Comment

For the record, the Board received zero requests to address the Board on Agenda Item B-16.

For the record, Board Members had comments/questions pertaining to Agenda Item B-16. A summary is as follows:

Member Levine: Requested clarity as to what percentage of Individual Educational Programs is the district behind and how does this compare to previous years. Asked if the district is moving away from a regional approach within operational efficiency.

B. CONFERENCE/DISCUSSION AGENDA

Clerk Wittrup: Commented on support of the proposal to change program managers to regional managers as this may help manage areas of work not being completed. Asked staff how they would describe the effectiveness of the current special education management team. Commented compliance is important but what is more important is the quality of the work being done that allows the compliance box to be checked. Commented compliance does not translate into the child's or families experience in our system. Fresno Unified has a history of working hard to complete Individualized Educational Programs (IEP) but what are the experiences for each individual child, staff, and classroom? Commented on the history of systemic failures in placements, staff not prepared, bad placements made, work not being done, and communication is lacking.

Commented, often when calls are made to Special Education Department calls are not returned so teachers, parents, and school sites do not get the help needed. Commented on would like a system where when a call is made, somebody arrives and is there to help, a system where a student is not dropped off at a school with a bad placement and the IEP team disappears; commented this is happening even after the report from the Council of the Great City Schools.

Commented the experience lies in the details not the compliance. When Special Day Classes are overcrowded for the entire school year, that is something to be addressed. Requested to know the goals tied to each budget ask; referenced a budget request for \$1.3 million in administrator positions for special education and asked how this will translate into the experience for children and support for teachers. Commented on understanding past data systems where not reliable but until the management team responsible for some of the issues is addressed questions adding another layer of administration. Commented on concerns with the current management team and how services to schools are determined. Asked what criteria is used when determining how much time a psychologist is scheduled at each school.

Commented compliance is not compliance when the work is not done well. Commented the spirit of compliance is actually doing the work that is checked on the paper. Commented on understanding state requirements but often the district does not do the quality of work for which it is taking credit.

Requested to look at the psychologist allocations for each school. Concerned with the proposal's high-level conceptual perspective and commented if it does not happen for students, it is meaningless. Concerned the proposal does not address occupational therapist positions or resources. Commented on concern with lack of conversation regarding capping class sizes in special day classes. Referenced a visit to preschool special day classes for students with autism and observing preschool classes with fourteen/fifteen students; commented the work cannot be done well in those situations. Commented the district needs to a better job, needs

to support special education teachers, and provide psychologists time needed to do their jobs. Commented on request for Rata School to receive psychologist services equitable to student needs. Commented two days a week is not enough for schools like Rata or Addicott.

Commented on the need for transition evaluations of students moving to the adult program be solid and have the required behavioral consultations. Commented does not see in the proposal how those areas are addressed. Asked, beyond compliance, how are students with special needs being supported. Commented, compliance is the lowest level of work done and has no heart, it is a piece of paper with a checkmark. The real work is with children and the conditions need to be right. Requested to know how the district plans to make that happen.

Commented on concern with the special education organizational chart, specifically the three vacant leadership positions. Commented on the need for a strong focus on the work before moving.

Requested Superintendent Dr. Nelson to contact Julie Wright Halbert with the Council of the Great City Schools.

For the record, Board President Islas provided support to Member Witttrup's request for Superintendent Dr. Nelson to contact Julie Wright Halbert with the Council of the Great City Schools.

Member Jonasson Rosas: Echoed support for contact with Julie Wright Halbert. Requested clarity as to if each region will have a manager III position. Commented regions are not all the same size. Requested clarity as to how manager IIIs will work with the instructional division. Commented the district is working to complete IEPs which then will need to be implemented which means services will need to be in place and asked what the district's plan is to meet the increased level of services.

Asked if staff anticipated a gap resulting from the additional 500 Individual Educational Programs (IEP). Asked for clarity as to if all 500 IEPs are new or existing. Referenced a comment made regarding special education currently not having the right people in the right roles, and commented the issue needs to be addressed before adding new positions. Commented in favor of more services to students, and in favor of adding positions that support direct services to students versus adding management; need to understand the need for more management positions as what our community and families see is different from what is being presented. Commented special education may comply, have support and processes in place but if the process and experience itself is frustrating and complicated for families, adding more management will not matter. Requested to see a budget proposal which reflects a focus on students and services to parents, and once processes and issues are worked through, then look at the possibility of phasing in other levels that may need support.

Commented as a district we say we are committed to principles of equity. Commented on exploring principles of equity with speech language pathologists and having worked toward a formula for vice principals, and asked where is the formula that bases services on need when Jackson Elementary's enrollment is less than Storey Elementary's. Commented we as a district should be committed to equity and making sure every school has what they need in proportion to their needs. Commented during staffing, we do equality versus equity and it is the same when things are done by region, so it then looks as if our commitment to equity is vague.

Commented on the need for more nuanced conversations when discussing services provided to students to ensure they are fair, equitable, and proportional to needs. Commented that during staffing it should be done in a way that is applied across the Board and in which everybody understands. Commented on many of the decisions that have been made have been based on giving everyone one or half of something and not what was needed based on student need.

Member Levine: Requested clarity to the proposed organizational chart, specifically the proposed new role, asked if the proposal is to add departments outside of special education. Asked for an example of what other departments would be considered. Commented would have several questions and concerns if the proposal is to move in that direction.

Member Cazares: Commented on the formula for adding psychologists to sites and does not believe there was one before Dr. Pinheiro started. Commented Board members requested a psychologist available at every school as much as possible and Superintendent Dr. Nelson delivered on request. Commented does not want to go back to the way things were before, does not want sites to lose services. Commented we are asking the wrong question of Dr. Baker and Dr. Pinheiro as they were not here.

Member Thomas: Commented this is a heavy lift, and we all want to support the direction Dr. Baker is going. Commented this is budget time, and we are all hitting the emergency button. Requested the percentage rate of compliance. Commented on concern for the site staff, asked where in the proposal can the full-time paraprofessionals be found, asked how many more will be added. Asked about growing our own, who is training the paraprofessionals. Suggested the creation of a paraprofessional pathway. Commented paraprofessionals and special education staff need Professional Learning Communities.

Asked what the plan is to improve graduation and inclusion rates. What is the plan to ensure students in special education classes can participate in Career Technical Education programs? Asked how the district plans to message information to schools and parents. Commented Kirk and Lincoln are the most impacted, and paraprofessionals need to provide expert services. Asked what is the district's

incentive plan for teachers to get a special education credential. Asked how programs are managed in special education and how are things managed when students are misplaced.

Board President Islas: Appreciated the effort of staff for the presentation and glad to hear Board members will have an opportunity for small group sessions. Commented draw back to small group sessions is colleagues miss hearing the questions, thoughts, and feedback of the group. Asked for a status update on steps taken in response to the report from the Council of the Great City Schools. Commented on information presented on slide eight pertaining to the breakdown of eligibility by region as well as slide fourteen pertaining to the diversity of the community. Requested staff to reflect on how the two tie together, specifically when hiring people to special education. As an example, 26% of students are eligible under speech/language impairment, how many staff are needed to meet the need. If a student is eligible under specific disabilities, how does staff desegregate information to know which expertise is needed to serve the population? Asked if special education has staff that can meet the ethnic and language needs of students. How are non-English speaking families served. In terms of interpretation and translation services, are more resources needed? What does this mean in terms of recruitment? Commented on investment by region, and asked if it is known there is a higher need in a specific region are resources distributed to reflect the need.

Commented on slide thirteen, what does this mean in terms of Full-Time Equivalent (FTE). Commented it is helpful to know if we have the right staffing pattern to help meet the goals. Commented on being in favor of having a real number of the need so we can create movement toward the need.

Commented on the importance of windows of opportunity and missing those windows. Commented the downfall of not being caught up on IEPs is we are then not sure the right resources have been directed to students. How will we ensure there will be the right oversight, so we are not depending on the goodwill of staff to get things caught up, so this does not happen again, what is the solution? If the responsibility falls to every one then it needs to be clearly defined in job descriptions. Commented there is an importance of thinking not just of the services to students but of mitigation of liability for the district. Commented on the need to get this right. Feels it is a good recommendation to have external objective support look at the proposal to gauge if it is the right path and best practice.

Dr. Natasha Baker and Dr. Tangee Pinheiro were available to provide clarity.

For the record, Board Member Davis left the meeting at 8:51 p.m.

B. CONFERENCE/DISCUSSION AGENDA - continued

B-17, PRESENT and DISCUSS the 2023/24 Strategic Budget Development

OPPORTUNITY for Public Comment

For the record, the Board received zero requests to address the Board on Agenda Item B-17.

For the record, Board Members had comments/questions pertaining to Agenda Item B-17. A summary is as follows:

Member Jonasson Rosas: Referenced slide three and asked what metrics were used to be sure the programs work and merit expansion. Requested staff provide information in a Board Communication. Requested clarity if request for six FTE is for new positions. Requested to see Indian Education supports augmented for next year. Referenced slide six and asked if this department would lead the work in terms of equity and resources from a systemwide perspective, proactively looking at data and making recommendations. Asked if students will be able to call the Equity Response Hotline.

Member Thomas: What is the overall budget for the Diversity Equity and Inclusion (DEI) Department. Requested a copy of each budget for departments under DEI. Requested clarity as to how many sites have a Black Student Union. Asked if one person is in charge of all sites what other support does that person have. Aske the same for the American Indian Department and for administrators of Black Student Unions Asked staff to highlight that Historically Black Colleges and Universities program is not only for African American students. Asked how many African American students are in the district now, and commented on the breakdown of resources per student, and asked what will it look like when one-time resources are gone. Asked to see the number of current FTEs and how many are being added. Member Thomas thanked the staff for their hard work.

Member Cazares: Commented on not knowing what questions to ask as does not feel like the budget has been presented in a way to ask intelligent cohesive questions.

Board President Islas: Referenced Member Cazares comment and added that the Board is used to seeing the budget presented in a specific way; seeing previous year spending, where the district is at current year, and where the district will be in the future.

Asked if the term American Indian is the preferred way this specific population would like to be addressed.

For the record, Patrick Jensen, Liz Torres, Amy Idsvoog, Amanda Harvey, Paul Idsvoog, Carlos Castillo, and Sandra Toscano were available to provide clarity.

C. RECEIVE INFORMATION & REPORTS

For the record the Board was in receipt of one item as follows: C-18, Receive Proposed Revisions for Board Bylaws.

OPPORTUNITY FOR UNSCHEDULED ORAL COMMUNICATIONS

For the record, the Board received zero requests to address the Board during Unscheduled Oral Communications.

D. ADJOURNMENT

Board President Islas ADJOURNED the meeting at 10:10 p.m.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-4

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Comprehensive Safe School Plans for 2023/24

ITEM DESCRIPTION: Available for review in the Board Office and recommended for approval are the 2023/2024 Comprehensive Safe School Plans for all schools. The Plans support a safe learning environment for students and staff and are organized to align with the California Standardized Emergency Management System.

Essential components of the Comprehensive Safe School Plans include:

- Safe School Leadership Team
- School Safety Walk
- Threat Assessment Team
- First Aid Responders
- Fire, Lockdown, Earthquake
- On-site and Off-site Evacuation Plans
- Campus Visibility Deployment of Staff
- School Phone Tree
- Parent/Student Reunification Plan
- Pandemic Flu Response

The Comprehensive Safe School Plans are an annual item, updated in coordination with school site administration and presented to the Board for approval.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Amy Idsvoog,
Executive Officer Health Services,
Safety & Emergency Response

DIVISION: School Safety and Security
PHONE NUMBER: (559) 457-3633

CABINET APPROVAL: Misty Her,
Deputy Superintendent



SUPERINTENDENT APPROVAL:



Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-5

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve the 2023/24 School Plans for Student Achievement

ITEM DESCRIPTION: Approval is requested for the 2023/24 School Plans for Student Achievement (SPSA) and to distribute the following funding sources to each school:

- Local Control Funding Formula (LCFF) Supplemental and Concentration Funds – \$29.1 million
- Elementary and Secondary School Emergency Relief (ESSER) Funds – \$2.1 million
- Federal Title I Funds – \$8.3 million

Copies of each SPSA are available upon request at the Office of State and Federal Programs. In addition, each school has a copy of the proposed SPSA. The following elements are of particular note:

- School Site Councils (SSC) are responsible for developing and approving the SPSA
- SPSAs are based on the analysis of data to identify the needs of students, coinciding with the effectiveness of practices and programs at each school
- Plans include strategies to address performance gaps illuminated by the California School Dashboard and internal metrics as required by the state's accountability framework
- Site allocations are utilized for funding school practices and programs for students of need: low-income, English learners, and foster youth
- SPSAs are based on the Board's Strategic Plan outlining the District's Mission, Vision, Values, and Goals in alignment with the state priority areas found in the Local Control and Accountability Plan (LCAP)

The Office of State and Federal Programs provided training and support to schools, including budget development and review of statutory requirements of each plan. School Leadership provided guidance, and cross-departmental teams provided feedback to schools in the development of the SPSA's. Equity and Access assisted with the needs assessment by supporting metric identification in alignment with the state dashboard and district goals.

The \$39.5 million in recommended resources for school level planning was presented to the Board of Education in January during the 2023/24 Budget Development Process.

FINANCIAL SUMMARY: All funding is included in budget allocations for each site.

PREPARED BY: Ashlee Chiarito,
Executive Officer

DIVISION: Business and Financial Services
PHONE NUMBER: (559) 457-6226

CABINET APPROVAL: Patrick Jensen,
Interim Chief Financial Officer

SUPERINTENDENT APPROVAL:



Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-6

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Position and Adopt Job Description Executive Officer – Leadership Development and Approve Revision to the Certificated Management 261 Duty Days Salary Schedule for Executive Officer – Leadership Development

ITEM DESCRIPTION: Included in the Board binders is the Job Description of Executive Officer – Leadership Development. This position is responsible for developing, implementing and sustaining a high-quality system or program for district-wide services to ensure timely delivery of high-quality services to meet the needs of sites and departments; providing information, direction and feedback to various stakeholders regarding programs, budgeting, planning and resource allocation to ensure a safe learning and working environment for students and staff. Supervision and evaluation of the performance of assigned personnel and providing clear, constructive feedback to improve practices and effectiveness. This position is designated exempt and placed on E-30 of the Certificated Management 261 Duty Days Salary Schedule.

Also included is the revised Certificated Management 261 Duty Days Salary Schedule with Executive Officer – Leadership Development placement on E-30.

FINANCIAL SUMMARY: Sufficient funds are available in the Leadership Development Department budget.

PREPARED BY: Manjit Atwal,
Executive Director

DIVISION: Human Resources
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:



FRESNO UNIFIED SCHOOL DISTRICT
Position Description

TITLE:	Executive Officer - Leadership Development	REPORTS TO:	Assigned Supervisor
DEPARTMENT:	Leadership Development	CLASSIFICATION:	Management
FLSA:	Exempt	WORK YEAR:	Varies
BOARD APPROVAL:		SALARY:	E-30/Management Salary Schedule

BASIC FUNCTION:

Develop, implement and sustain a high-quality system or program for district-wide services to ensure timely delivery of high-quality services to meet the needs of sites and departments; provide information, direction and feedback to various stakeholders regarding programs, budgeting, planning and resource allocation to ensure a safe learning and working environment for students and staff. Supervise and evaluate the performance of assigned personnel and provide clear, constructive feedback to improve practices and effectiveness.

REPRESENTATIVE DUTIES: (Incumbents may perform any combination of the essential functions shown below. This position description is not intended to be an exhaustive list of all duties, knowledge, or abilities associated with this classification, but is intended to accurately reflect the principal job elements.)

Plan, organize, control and direct a variety of projects, functions and activities related to assigned area. **E**

Research, identify, lead, and implement best practices related to district operations; provide expertise and support to district personnel regarding assigned functions. **E**

Supervise and evaluate the performance of assigned personnel on a regular basis and provide constructive feedback to improve staff effectiveness; plan, coordinate and facilitate professional development opportunities. **E**

Visit school sites, classrooms and other facilities on a regular basis to identify best practices and ensure effective district operation and service implementation to meet the needs of students, families and staff; provide written progress monitoring reports to the Assistant Superintendent and Superintendent. **E**

Monitor, direct, sustain and assist others in the development of specific plans to meet identified targets; assist in determining and acquiring support services; be accountable and hold others accountable for high quality services to increase student achievement; value risk taking and innovation in support of performance improvements throughout the District. **E**

Develop, plan and implement strategic long and short-term plans; compile information and make decisions regarding the needs, objectives and programs for the District. **E**

Direct the preparation and maintenance of a variety of narrative and statistical reports, records

and files; prepare Board agenda items and packets. **E**

Act as a liaison and make presentations to the board, community and government agencies regarding assigned areas; attend and conduct a variety of meetings as needed, required or assigned; prepare a variety of correspondence and other documents as required. **E**.

Develop and prepare the annual budget for the assigned area; analyze and review budgetary and financial data to ensure data accuracy; monitor and authorize expenditures in accordance with established guidelines to ensure the financial stability of the District. **E**

Build capacity among others and support leaders to elevate individual and collective performance to the highest level. **E**

Monitor and review existing and proposed laws and regulations affecting district operations and services. **E**.

Perform related duties as assigned.

EDUCATION AND EXPERIENCE:

Any combination equivalent to: A master's degree in education and experience in classroom teaching, evaluation, research, coaching, curricular implementation, and school leadership; administrative experience, experience supervising professional development resources, and/or business management experience preferred.

LICENSES AND OTHER REQUIREMENTS:

Valid California Administrative Credential; valid California driver's license.

KNOWLEDGE AND ABILITIES:

KNOWLEDGE OF:

Current operations, services, principles and practices.

Appropriate services required to assure operational effectiveness.

Labor Relations law and employee contracts.

Planning process.

Technical aspects of field of specialty.

Public contract code.

Operation of a computer to enter data, create documents and generate reports.

Budget preparation and control.

Oral and written communication skills.

Principles and practices of management.

Interpersonal skills using tact, patience, and courtesy.

Applicable laws, codes, regulations, policies, and procedures.

Executive Officer – Leadership Development – Continued

Page 3

District organization, operations, policies, objectives and goals.

ABILITY TO:

Plan, organize and administer the delivery of educational programs at assigned school sites.

Blend analysis, knowledge, and insight to effectively assess and employ information to enhance personal and organizational performance.

Create competitive and breakthrough strategies and plans to take full advantage of the changing environment.

Dispense corrective feedback in a manner that inspires accountability among colleagues and direct reports.

Modify management strategies based on evaluation data.

Assess district and school effectiveness.

Coordinate the assessment of allocation, operation, program and service needs of students.

Exercise judgment and discretion in interpreting and applying policies and procedures.

Communicate, understand and follow both oral and written directions.

Interpret, comprehend, apply and explain rules, regulations, policies and procedures.

Analyze situations accurately and adopt an effective course of action.

Plan and organize work to meet schedules and timelines.

Work independently with little direction.

Prepare comprehensive narrative and statistical reports.

Supervise and evaluate the performance of assigned staff.

Learn new or updated computer systems and/or software programs to apply to current work.

Demonstrate loyalty and high ethical standards.

Focus and appropriately allocate resources toward identified goals.

Manage change and design an effective system of reporting progress and monitoring results.

Negotiate skillfully in difficult situations and create solutions to promote compromise.

Think outside the box and develop new methods or solutions inspiring others to reach a common goal.

Communicate using patience and courtesy in a manner that reflects positively on the organization.

Actively participate in meeting District goals and outcomes Apply integrity and trust in all situations.

WORKING CONDITIONS:

ENVIRONMENT: Office environment; driving a vehicle to conduct work; constant interruptions; contact with dissatisfied individuals.

PHYSICAL ABILITIES:

Sitting or standing for extended periods of time; hearing and speaking to exchange information and make presentations; reaching overhead, above the shoulders and horizontally; bending at the waist or kneeling to retrieve supplies or other materials.

Fresno Unified School District is an Equal Opportunity Employer and reasonable accommodations are made under the Americans with Disability Act as required by law.

E = Essential Functions

Fresno Unified School District

Certificated Management Monthly Salary Schedule 2022-2023

Effective ~~January 1, 2023~~ June 15, 2023

Management 261 Duty Days (12 Month/July to June Work Schedule)

<u>Grade</u>	<u>Job Title</u>	<u>Job Code</u>	<u>Step 1</u>	<u>Step 2</u>	<u>Step 3</u>	<u>Step 4</u>	<u>Step 5</u>
E33	Assoc Superintendent, School Leadership/School Support Services	E176	\$14,736.86	\$15,512.41	\$16,328.98	\$17,188.40	\$18,093.06
E32	Chief Engagement and External Partnerships Officer	E259	\$13,279.71	\$13,943.72	\$14,640.95	\$15,373.04	\$16,141.67
	Instructional Superintendent, School Curriculum	E225					
	Instructional Superintendent, School Leadership	E224					
E31	Assistant Superintendent, Early Learning	E246	\$11,910.07	\$12,505.59	\$13,130.89	\$13,787.46	\$14,476.83
	Assistant Superintendent, EL Program and Services	E202					
	Assistant Superintendent, School Leadership	E203					
	Assistant Superintendent, Special Education Services	E177					
E30	Principal V	E226	\$11,218.84	\$11,779.78	\$12,368.77	\$12,987.20	\$13,636.59
	Executive Officer - Leadership Development	E280					
E29	Administrator, Leadership Development	E009	\$10,527.54	\$11,053.72	\$11,606.69	\$12,186.73	\$12,796.20
	Executive Director, Special Education	E233					
	Principal IV	E148					
	Principal IV on Special Assignment	E216					
	Principal III on Special Assignment	E215					
E27	Director, Health Services	E076	\$9,950.50	\$10,447.64	\$10,969.66	\$11,518.49	\$12,094.76
	Director, Instructional Media Services	E080					
	Director, Instructional Support	E070					
	Director, School Choice	E087					
	Director, SELPA	E091					
E26	Manager III, Athletics	E110	\$9,476.30	\$9,950.50	\$10,447.64	\$10,969.66	\$11,518.49
	Manager III, Community Family Engagement Network	E112					
	Manager III, Early Childhood Education	E114					

Fresno Unified School District

Certificated Management Monthly Salary Schedule 2022-2023

Effective ~~January 1, 2023~~ June 15, 2023

Management 261 Duty Days (12 Month/July to June Work Schedule)

<u>Grade</u>	<u>Job Title</u>	<u>Job Code</u>	<u>Step 1</u>	<u>Step 2</u>	<u>Step 3</u>	<u>Step 4</u>	<u>Step 5</u>
E25	Manager II, Social Emotional Support	E028	\$9,025.15	\$9,476.30	\$9,950.50	\$10,447.64	\$10,969.66
	Manager II, Special Education	E212					
	Manager II, State and Federal Programs	E056					
E24	Manager I (General)	E258	\$8,595.50	\$9,025.15	\$9,476.30	\$9,950.50	\$10,447.64

Duty Year of 261 reflects 228 duty days, 13 holidays plus 20 vacation days

A. BONUS ADDITIONS TO PLACEMENT OF BASIC SCHEDULE (ADDITIVE)

Annual \$500 for B.A. + 90*

Annual \$1000 for M.A. on all classes*

Annual \$1500 for Earned Doctorate*

Career Increment of 0.75% each year from the 11th to the 20th year to a total of 7.5% at the 20th year and thereafter.

*Additions are non-cumulative

The intent is that management employees use annual vacation days. If not used, these days vest to the individual. Payment for unused vacation days at the time of separation from FUSD will be calculated using a divisor of 261 for 12-month employees.

B. MENTOR/LEADERSHIP COACH INCREMENT

An increment of 5% to 10% added to step and grade as part of base salary upon approval by Superintendent or Associate Superintendent of HR/LR.

C. CHALLENGING ASSIGNMENT INCENTIVE

Up to 10% increase to base salary upon hire, promotion or reassignment to a position among the most challenging assignments upon approval by Superintendent or Chief of HR/LR.

The intent with respect to the Mentor/Leadership Coach Increment and the Challenging Assignment Incentive is that these two opportunities are mutually exclusive such that no manager/supervisor may receive both the Increment and the Incentive at the same time.

*This position does not receive longevity and the District is fully reimbursed for all compensation and employer-related expenses pursuant to the vendor contract for this position.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-7

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Revised 2022/23 Classified Hourly Schedules

ITEM DESCRIPTION: Included in the Board binders are the revised 2022/23 Classified Hourly Schedules.

The reason for bringing the revised current year's salary schedules for approval is to provide a publicly available Board approved salary schedule as required by CalSTRS and CalPERS regulations. Annual Board approval of employee salary schedules is consistent with best practices and is recommended by the Fresno County Superintendent of Schools.

FINANCIAL SUMMARY: Sufficient funds are available in the district budget.

PREPARED BY: Manjit Atwal,
Executive Director

DIVISION: Human Resources
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:



FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G01	Noon-time Assistant	NTA2	\$15.5000				
Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G18	Paraprof, PE/Athletics	W041	\$15.5000	\$15.5000	\$15.9759	\$16.7452	\$17.5973
G19	Office Clerk	W073	\$15.5000	\$15.5000	\$16.3311	\$17.1595	\$18.0115
	Paraprof, After Schl/Ext Day	W022					
	Paraprof, Alternative Educ	W036					
	Paraprof, Child Aide	W032					
	Paraprof, Child Development	W033					
	Paraprof, Instructional Asst	W037					
	Paraprof, Library	W040					
G20	Office Assistant I	W056	\$15.5000	\$15.9759	\$16.7452	\$17.5973	\$18.4732
	Paraprof, Resource Lab	W043					
G22	Mailroom Assistant	W054	\$15.9759	\$16.7452	\$17.5973	\$18.4732	\$19.4197
G23	Early Childhood Food Service Asst	W068	\$16.3311	\$17.1595	\$18.0115	\$18.9582	\$19.8814
	Office Assistant II	W057					
	Paraprof, Computer Lab Asst I	W034					
	Paraprof, Mild/Moderate	W047					
	Paraprof, Visually Impaired	W050					
	School Readiness Facilitator	W108					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G23	School Readiness Facilitator-Hmong	W100	\$16.3311	\$17.1595	\$18.0115	\$18.9582	\$19.8814
	School Readiness Facilitator-Lao	W103					
	School Readiness Facilitator-Spanish	W106					
G24	Health Assistant	W020	\$16.7452	\$17.5973	\$18.4732	\$19.4197	\$20.4612
	Library Media Technician-Elem	W204					
	Paraprof, Bilingual Arabic	W245					
	Paraprof, Bilingual Hmong	W024					
	Paraprof, Bilingual Lao	W027					
	Paraprof, Bilingual Spanish	W030					
	Paraprof, Child Development, Bilingual	W251					
	Paraprof, Early Childhood Mild/Mod	W044					
	Translator/Assessor Hmong	W222					
	Translator/Assessor Lao	W224					
	Translator/Assessor Spanish	W225					
G25	Accounting Payroll Technician I	W183	\$17.1595	\$18.0115	\$18.9582	\$19.8814	\$20.9347
	Library Media Technician-Middle	W205					
	Paraprof, Moderate/Severe	W049					
G26	Account Clerk II	W070	\$17.5973	\$18.4732	\$19.4197	\$20.4612	\$21.4314
	Attendance Records Assistant	W011					
	Instructional Materials Asst II	W052					
	Library Media Technician-High School	W206					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G26	Medi-Cal Billing Technician	W246	\$17.5973	\$18.4732	\$19.4197	\$20.4612	\$21.4314
	Registrar Assistant	W158					
	Resource Counseling Assistant	W018					
	Resource Counseling Asst-Hmong	W014					
	Resource Counseling Asst-Lao	W016					
	Resource Counseling Asst-Spanish	W017					
G27	Categorical School Program Assistant	W235	\$18.0115	\$18.9582	\$19.8814	\$20.9347	\$22.0350
	Choral Assistant/Accompanist	W065					
	Human Resources Assistant	W236					
	Office Assistant III	W058					
	Paraprof, Computer Lab Asst II	W035					
	School Office Assistant	W060					
	Secretary I	W159					
	Special Ed Office Assistant	W214					
G28	Bookstore Technician	W189	\$18.4732	\$19.4197	\$20.4612	\$21.4314	\$22.4968
	Instructional Materials Assistant III	W053					
	Library Resource Technician	W207					
	Maintenance Dispatcher	W195					
	Paraeducator, Community Based	W152					
	Printing Technician	W233					
	Purchasing Technician	W212					
	Telecommunication Operator I	W150					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G29	Accounting Payroll Technician II	W184	\$18.9582	\$19.8814	\$20.9347	\$22.0350	\$23.1358
	Copier Systems Operator	W147					
	Facilities Reservation Technician	W196					
	Home/School Liaison	W228					
	Home/School Liaison-Hmong	W121					
	Home/School Liaison-Lao	W124					
	Home/School Liaison-Spanish	W125					
	Paraeducator, Speech	W153					
G30	Media Specialist/Braille Transcriber	W220	\$19.4197	\$20.4612	\$21.4314	\$22.4968	\$23.6800
	Medical Lab Technician	W208					
	Paraeducator, Autism	W230					
	Paraeducator, Soc Emot Intervention	W231					
	Paraprof, Deaf/Hard of Hearing (Oral)	W063					
	Paraprof, Deaf/Hard of Hearing (Sign)	W064					
	Paraprof, Moderate/Severe: Autism	W259					
	Paraprof, Moderate/Severe: DHH Oral	W260					
	Paraprof, Moderate/Severe: DHH Sign	W261					
G31	Account Clerk III	W071	\$19.8814	\$20.9347	\$22.0350	\$23.1358	\$24.2600
	Assistant, Campus Safety	W061					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G32	Assessment Svcs Technician-Hmong	W009	\$20.4612	\$21.4314	\$22.4968	\$23.6800	\$24.8281
	Assessment Svcs Technician-Lao	W008					
	Assessment Svcs Technician-Spanish	W010					
	Lead After School/Extended Day	W076					
	Library Cataloger	W067					
	Material Translator-Hmong	W082					
	Material Translator-Khmer	W083					
	Material Translator-Lao	W085					
	Material Translator-Spanish	W088					
	Migrant Education Liaison-Hmong	W127					
	Migrant Education Liaison-Spanish	W128					
	Prevention and Intervention Technician	W216					
	Program Eligibility Technician	W072					
	Student Transfer Technician	W203					
	Telecommunication Operator II	W151					
G33	Benefits Eligibility Assistant	W012	\$20.9346	\$22.0350	\$23.1358	\$24.2600	\$25.5028
	Customer Service Representative	W174					
	High School Financial Technician	W200					
	Offset Press Operator	W149					
G34	Accounting Payroll Technician III	W185	\$21.4314	\$22.4968	\$23.6800	\$24.8282	\$26.0943
	Attendance Technician	W187					
	Budget Technician I	W190					
	Child Welfare & Attend Specialist I	W138					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G34	Facilities Project Technician	W237	\$21.4314	\$22.4968	\$23.6800	\$24.8282	\$26.0943
	Lead Campus Security	W078					
	Medical Assistant	W021					
	Program Technician	W210					
	Secretary II	W160					
	Student Records Technician	W242					
	Testing Technician	W217					
G35	Career Center Facilitator	W110	\$22.0350	\$23.1358	\$24.2600	\$25.5028	\$26.7690
	Home Education Facilitator-Hmong	W093					
	Home Education Facilitator-Spanish	W096					
	Job Developer I	W079					
	Registrar	W157					
	School Office Manager Elementary	W140					
	School/Community Liaison-Hmong	W131					
	School/Community Liaison-Indian	W132					
	School/Community Liaison-Lao	W134					
	School/Community Liaison-Spanish	W135					
	Workplace Technician	W181					
G36	Administrative Secretary I	W161	\$22.4968	\$23.6800	\$24.8282	\$26.0943	\$27.5144
	Budget Technician II	W191					
	Child Welfare & Attend Specialist II	W165					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G36	Department Office Manager	W139	\$22.4968	\$23.6800	\$24.8282	\$26.0943	\$27.5144
	Grants Technician	W197					
	Help Desk Support Technician	W146					
	Staff Development Technician	W215					
G37	Disability/Retirement Technician	W171	\$23.0590	\$24.2104	\$25.4223	\$26.6922	\$28.0268
	Human Resources Data Specialist I	W172					
	Human Resources Specialist	W201					
	School Office Manager - Middle	W142					
	Workers' Comp Technician	W182					
G38	Technology Support Specialist I	W176	\$23.6350	\$24.8166	\$26.0563	\$27.3586	\$28.7253
	Tier II Intervention Specialist	W264					
G39	Operator, Computer II	W144	\$24.2600	\$25.5028	\$26.7690	\$28.1534	\$29.5616
	Education Audiologist Technician	W019					
	Licensed Vocational Nurse	W198					
G40	Administrative Secretary II	W162	\$24.8647	\$26.1371	\$27.4410	\$28.8547	\$30.2996
G41	Architectural Drafting Specialist	W066	\$25.5028	\$26.7690	\$28.1534	\$29.5616	\$31.1594
G42	Accountant I	W001	\$26.0943	\$27.5144	\$28.9227	\$30.3427	\$31.8811
	Educational Transcriber	W221					
	Employee Service Center Specialist	W248					
	Human Resources Data Specialist II	W173					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G42	Payroll Specialist	W249	\$26.0943	\$27.5144	\$28.9227	\$30.3427	\$31.8811
	Photographer/Media Technician/Driver	W265					
G43	Network Technician I	W192	\$26.7690	\$28.1534	\$29.5616	\$31.1594	\$32.7214
	Technology Support Specialist II	W232					
	Technical Specialist I	W239					
	Systems Technician I	W243					
G44	Community Education Specialist	W167	\$27.5144	\$28.9227	\$30.3427	\$31.8811	\$33.5851
	Community Relations Liaison	W120					
	Community Relations Liaison Spanish	W256					
	Community Relations Liaison Hmong	W257					
	Community Relations Liaison Lao	W258					
	Job Developer II	W080					
	Media Production Specialist	W180					
G45	Primary Language Instruction Specialist	W178	\$28.1534	\$29.5616	\$31.1594	\$32.7214	\$34.3189
	Speech Language Pathologist Assistant	W250					
	Mentoring Program Facilitator I	W252					
G46	Accountant II	W002	\$28.9227	\$30.3427	\$31.8811	\$33.5851	\$35.2184
	Student Attend Review Board Technician	W213					
	Mentoring Program Facilitator II	W253					
G47	Licensed Mental Health Clinician	W074	\$29.6399	\$31.1367	\$32.6928	\$34.3270	\$36.0942
G51	Network Technician II	W193	\$32.7214	\$34.3189	\$36.0942	\$37.8930	\$39.7864

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G51	Software Developer I	W004	\$32.7214	\$34.3189	\$36.0942	\$37.8930	\$39.7864
	Systems Technician II	W244					
	Technical Specialist II	W229					
	Technology Support Specialist III	W247					
G53	DHH Cued Lang Transliterator Itinerant	W090	\$34.4250	\$36.1453	\$37.9533	\$39.8512	\$41.8429
	DHH Oral Interpreter Itinerant	W091					
	DHH Sign Interpreter Itinerant	W092					
G54	Software Developer II	W005	\$35.2184	\$37.0168	\$38.8753	\$40.8043	\$42.9461
G55	DHH Sign Interpreter (Certified) - Itinerant II	W263	\$36.0942	\$37.8930	\$39.7864	\$41.8693	\$43.9876
G58	Network Technician III	W194	\$38.8753	\$40.8043	\$42.9461	\$45.1471	\$47.4075
	Software Developer III	W006					
	Technical Specialist III	W062					
	Web Administrator	W227					
	Systems Administrator	W238					
G59	Information System Specialist	W003	\$39.7864	\$41.8693	\$43.9876	\$46.2478	\$48.5909
	Software Engineer	W240					
G60	Database Administrator	W170	\$40.8185	\$42.8595	\$45.0031	\$47.2535	\$49.6164
	Systems Programmer	W154					
	Systems Engineer	W241					

FRESNO UNIFIED SCHOOL DISTRICT

Classified Hourly Salary Schedule

2022-2023

Effective February 22, 2023

Grade	Title	Job Code	Step 1	Step 2	Step 3	Step 4	Step 5
G62	Network Security Specialist	W177	\$42.9461	\$45.1471	\$47.4075	\$49.8218	\$52.2950

ADDITIONS TO PLACEMENT ON THE BASIC SALARY SCHEDULE

- Annual \$500 for BA +90*
 - Annual \$1000 for Master's*
 - Annual \$1500 for earned Doctorate*
- *Credit for only one degree will be given

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-8

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Addendum to Agreement with CBIZ Valuation Group, LLC.


ITEM DESCRIPTION: Included in the Board binders is an addendum to the agreement with CBIZ Valuation Group, LLC., for the provision of property insurance valuation and appraisal services for district facilities.

This addendum provides for annual valuation and appraisal services for district facilities to be used in the property insurance renewal process. The valuation process included the appraisal of six (6) district school sites (one high school, two middle schools, and three elementary schools). The data used from the valuation process is used to inform potential liability insurance companies about property value and the costs of replacement for district facilities.

The original agreement was approved for \$14,750 for the period of January 01, 2023, through April 01, 2023. An increase of \$2,500 is needed due to additional buildings and square feet included in the actual valuation. The updated total agreement amount is \$17,250.

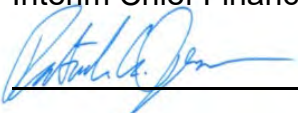
FINANCIAL SUMMARY: Sufficient funds of \$17,250 are available in the district's Liability Internal Service Fund.

PREPARED BY: Stacey Sandoval,
Executive Director



DIVISION: Business and Financial Services
PHONE NUMBER: (559) 457-6226

CABINET APPROVAL: Patrick Jensen,
Interim Chief Financial Officer



SUPERINTENDENT APPROVAL:





Fresno Unified School District Contract Routing Form

Completed independent contract agreement must be attached

CBIZ Valuation Group, LLC

225 West Wacker Drive, Suite 2500 Chicago, IL

Vendor Name

Address

(312) 606-6676

Peter Jakab

Phone Number

Vendor Contact

From: 1/1/2023

Through: 4/1/2023

Term (Duration)

FUSD Contract Administrator:

Stacey Sandoval

Benefits & Risk Management

457-3596

Name

Site/ Dept

Telephone number

Budget (Fund-Unit-Dept.-Activity-Object) 680-0851-0000-6000-5899

Annual Cost \$ ~~14,750.00~~ ^{\$17,250.00} ^{PJ} (Estimated Amount)

Fingerprint Requirements: All individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein.

Yes ☐

No ☒

Scope of Work Summary:

Valuations of highlighted locations on the attached Proposal for Property Insurance Valuation Services, to include contents modeling.

Please indicate where the work will be performed: Choose Best Description

Date Item is to appear on Board of Education Agenda: [redacted]
(Contracts of \$15,000.00 or more)

Will this contract be submitted with Bundled Contracts? No

Reviewed & approved by Cabinet Level Officer:


Signed

1/17/2023
Date

Reviewed & approved by Risk Management, or
Exec. Dir. of Purchasing:


Signed

1/17/2023
Date

Please return signed contract to:

Mai Moua

Risk Management 457-3645

Name

Department




Fresno Unified School District

Independent Contractor Services Agreement

GENERAL INFORMATION

School/Department Budget: 680-0851-0000-6000-5899

District Contact Person: Stacey Sandoval

Budget Manager Approval: 

Contractor's Vendor Name: CBIZ Valuation Group, LLC

Contractor's Contact Person: Peter Jakab

Contractor's Title: Business Development Manager

Contractor's Telephone
Number: (312) 606-6676

Contractor's E-mail: pjakab@cbiz.com

Contractor's Address: 225 West Wacker Drive, Suite 2500 Chicago, IL 60606

This Independent Contractor Services Agreement is made and entered into effective 1/1/2023 (the "Effective Date") by and between the Fresno Unified School District ("District") and ("Contractor"), CBIZ Valuation Group, LLC

1. Contractor Services. Contractor agrees to provide

Contractor agrees to provide valuations of highlighted locations on the attached Proposal for Property Insurance Valuation Services, to include contents modeling.

2. Contractor Qualifications. Contractor represents that it has in effect all licenses, permissions and has otherwise all legal qualifications to perform this Agreement.

3. Term. This Agreement shall begin on 1/1/2023 , and shall terminate on 4/1/2023 . There shall be no extension of the term of the agreement without express written consent from all parties.

4. Payment. District agrees to pay Contractor at following rate of ~~\$14,750.00~~ ^{\$17,250.00} PAJ ^{SS PJ}. Checks will be payable to CBIZ Valuation Group, LLC . Payment shall be limited to amount written in this paragraph, unless specifically indicated in Paragraph 5. District agrees to pay Contractor within thirty (30) days of receipt of detailed invoice.

5. Incidental Expenses. ☐ Yes (See below) ☒ No, Vendor initial here PAJ

a. Lodging _____ Actual cost of single occupancy. Not to exceed \$100 per night. *Receipt Required.

b. Meals _____ Reimbursement limited to actual cost up to the following rates: Breakfast \$12.20, Lunch \$18.30, Dinner \$30.50. *Receipt Required.

c. Travel _____ Actual cost by common carrier. Private car expenses will be reimbursed at the current standard business IRS mileage rate.

d. Supplies _____ As negotiated with school/department contracting for service.

e. Total Estimated Cost (Sum of paragraphs 4 and 5a – d): ~~\$14,750.00~~ ^{\$17,250.00} PAJ ^{SS PJ}

f. Other _____

6. Employment. Are you a current FUSD employee? ☐ Yes ☒ No

7. CalPERS & CalSTRS. Are you a CalPERS or CalSTRS retiree? ☐ Yes ☒ No

8. California Residency. Contractor is a resident of the state of California: ☐ Yes ☒ No

9. Report Fraud, Waste and Abuse. By calling the Anti-Fraud Hotline, (559) 325-3200, or by completing the fraud, waste or abuse reporting form online at: <http://www.ppcpas.com/fresno-unified-fraud-alert>. The anti-fraud waste or abuse reporting hotline is available to report alleged fraud in the district. The responsibility for monitoring the hotline rests with the internal auditor for Fresno Unified School District, Price, Page & Company. A report may be made anonymously.

10. Conflict of Interest. In consideration of the Districts Conflict of Interest Code, Contractor affirms they do not have, nor does the Contractor anticipate having any interest in real property, investments, business interest in or income from sources which would provide Contractor, his/her spouse or minor child(ren) with personal financial gain as a result of any recommendation, advice or any other action taken by Contractor during the rendition of services under this Agreement.

Contractor's initials PAJ District's initials ^{SS}

11. Anti-discrimination. Fresno Unified School District prohibits discrimination, harassment, intimidation, and bullying based on actual or perceived race, color, ethnicity, national origin, immigration status, ancestry, age, creed, religion, political affiliation, gender, gender identity, gender expression, genetic information, mental or physical disability, sex, sexual orientation, marital status, pregnancy or parental status, medical information, military veteran status, or association with a person or a group with one or more of these actual or perceived characteristics or any other basis protected by law or regulation, in its educational program(s) or employment. If you believe you, or your student, have been subjected to discrimination, harassment, intimidation, or bullying you should contact your school site principal and/or the District's Chief Compliance and Title IX Officer David Chavez, by phone at 559-457-3500, by email at David.Chavez@fresnounified.org, or in person at 2309 Tulare Street Fresno, CA 93721.

12. Termination of Agreement. Either District or Contractor may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice. In the event of early termination, Contractor shall be paid for satisfactory work

performed to the date of termination. The District may then proceed with the work in any manner the District deems proper.

Notwithstanding the expiration or termination of this Agreement for any reason (a) any provision of this Agreement that imposes or contemplates continuing obligations on a Party shall survive the expiration or termination of this Agreement, including without limitation, the rights and duties under Paragraphs 12, 13, 15, and 17; and (b) all undisputed fees due and payable hereunder through the termination date in accordance with Paragraphs 4 and 5.

13. Confidential Information

- a. For the purposes of this Agreement "Confidential Information" includes any written or oral information or data, disclosed by either Party to the other, which may include, without limitation, information relating to technical, financial, personnel, personal employee information, the network, corporate, administration, plan design, benefits or contractual affairs of either Party or a third party that has been identified as confidential or that by the nature of the circumstances surrounding disclosure ought reasonably to be treated as confidential.
- b. Contractor hereby agrees that it shall not disclose Confidential Information, and any materials, discussions, or other communications concerning Confidential Information to any person or entity, except to its own employees, contractor personnel, and to its attorneys, accountants, consultants and other professional advisors having a "need to know," and who are themselves bound by similar nondisclosure restrictions (collectively, "Representatives"). If Contractor becomes aware of any disclosure or use not in compliance with this Agreement, Contractor shall notify the District in writing within three (3) business days. Contractor shall use at least the same degree of care in safeguarding Confidential Information as it uses in safeguarding its own confidential information. Representatives shall be bound to comply with all terms of this Paragraph

13.B. Upon the request of the District, Contractor shall provide a written acknowledgment from each of its Representatives that said Representative is bound by the terms of this Paragraph 13.B.

- c. Contractor's obligation under this Agreement to not disclose Confidential Information shall not apply to information that: (a) becomes generally available to the public other than as the result of unauthorized disclosure by Contractor or a third party; (b) is independently developed by Contractor without the aid, application or use of Confidential Information; or (c) was received by Contractor on a non-confidential basis prior to receipt from the District or from a third-party lawfully possessing and lawfully entitled to disclose such information.
- d. Disclosure of Confidential Information shall not be precluded if such disclosure is: (a) required pursuant to a valid court order; or (b) in the opinion of legal counsel for Contractor, is otherwise required by law, provided that in either circumstance:
 - i. Contractor shall furnish the District with a copy of the demand, summons, subpoena or other legal process to compel such disclosure;
 - ii. Contractor shall give the District reasonable prior notice of its intention to disclose Confidential Information in order to allow the District an opportunity to seek appropriate protection; and
 - iii. Contractor shall take all reasonable steps including, without limitation, the pursuit of a protective order, to restrict the disclosure of Confidential Information to the greatest extent possible.
- e. All Confidential Information provided by the District to Contractor is and shall forever remain the sole and exclusive property of the District. By granting access to Confidential Information, the District does not grant any express or implied right to Contractor to use, publish or disclose any Confidential Information. After its review of the Confidential Information Contractor will return to the District all Confidential Information disclosed to it (including copies or summaries of Confidential Information), or with the District's permission destroy the Confidential Information and certify in writing that it has been destroyed.

14. Injunctive Relief. Each Party acknowledges that a breach or threatened breach of this Agreement may cause immediate and irreparable harm to the District and that, to protect against such harm, the District may seek from a court of competent jurisdiction the issuance of a restraining order or injunction to prohibit any threatened disclosure

or misuse of the District's Confidential Information. Such an action for a restraining order or injunction is in addition to and does not limit all other remedies provided by law or in equity or by agreement between the Parties.

15. Indemnification and Hold Harmless. To the fullest extent allowed by law, the Contractor shall defend, indemnify and hold District, its agents, employees, Board of Trustees, members of the Board of Trustees, officials, officers, volunteers, and representatives ("Indemnitees") from third-party claims, demands, negligence, causes of action, costs, expenses, liabilities, losses, damages or injuries, fines, penalties in law or equity, regardless of whether the allegations are false, fraudulent, or groundless, to property or persons, including wrongful death, (collectively "Loss"): 1) to the extent arising out of or incident to the performance or breach of any of the terms and conditions of the contract (including but not limited to) the Contractor's use of the site; or 2) arising from the negligence of the Contractor; or 3) arising from the willful misconduct of the Contractor or their respective agents, subcontractors, employees, material or equipment suppliers, invitees, or licensees, except to the extent such claims arise from the negligence or willful misconduct of the Board. The Contractor's Indemnification includes, but is not limited to, the payment of all damages and reasonable attorney's fees, fines, penalties and other related costs and expenses.

a. The Contractor's defense obligations (with counsel approved by District, not to be unreasonably withheld), shall arise immediately upon tender of any of the Indemnitees, and the defense shall be paid at Contractor's own cost, expense and risk, for any and all such aforesaid suits, actions or other legal proceedings of every kind that may be brought or instituted against any of the Indemnitees, notwithstanding whether liability is, can be or has yet been established.

b. The Contractor shall pay and satisfy any judgment, award or decree that may be rendered against any of the Indemnitees, in any such suit, action or other legal proceeding. The Contractor shall reimburse Indemnitees, and each of them, for any and all legal expenses and costs incurred by each of them in connection therewith or in enforcing the indemnity herein provided.

c. Acceptance of insurance certificates and endorsements required under the contract does not relieve the Contractor from liability under this indemnification and hold harmless clause. The requirements of this Section (Indemnification and Hold Harmless) shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

In no event shall Contractor's liability under this provision exceed the aggregate fees it has billed the Board under this Agreement except to the extent finally judicially determined to have resulted from bad faith or intentional misconduct. If the need for subsequent services in relation to an assignment occurs, including updates, conferences, testimony, preparation for testimony, document production, interrogatory response preparation, or reprint and copy services whether by request of the Board or by subpoena or other legal process initiated by a party other than the Board, Board agrees to compensate Contractor for its time at its standard hourly rates then in effect, plus all expenses incurred in the performance of said services.

16. Insurance. Without limiting "Contractor" indemnification, it is agreed that "Contractor" shall secure and maintain in force during the term of this Agreement a Commercial General Liability policy (Contractual liability included) utilizing an occurrence policy form, with limits of not less than one million (\$1,000,000) dollars per occurrence, two million (\$2,000,000) annual aggregate limit. Business automobile Liability Insurance shall be maintained for owned, scheduled, non-owned or hired automobiles with a combined single limit not less than one million (\$1,000,000) dollars per occurrence. In the event "Contractor" is working with students individually or providing professional services to students, "Contractor" shall maintain a policy providing coverage for sexual molestation and/or abuse claims. In the event that "Contractor's" Commercial General liability policy excludes coverage for sexual molestation and/or abuse claims shall be required to procure a separate or supplemental policy providing such coverage. The limits of coverage for the abuse and molestation policy shall be not less than \$1,000,000 per claim and \$3,000,000 aggregate. If any of the required policies provide coverage on a claims-made basis then the following shall apply; 1) The retroactive date must be shown, and must be before the date of the contract or the beginning of contract work; 2) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the contract work; (3) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, the Contractor must purchase "extended reporting" coverage for a minimum of five (5) years after completion of work. Self-insured retentions must be declared to and approved by District. The District may require "Contractor" to provide proof of ability to pay losses and related investigations, claims administration and defense expenses within the

retention. The policy shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or the District.

"Contractor" will have a blanket AI endorsement where required by contract. A Certificate of Insurance and endorsements shall be attached to the Agreement as proof of insurance. The "Contractor" policy shall provide that it is primary such that insurance maintained by the District, if any, shall be excess and not co-primary. "Contractor" shall produce the policy for District, upon request.

17. Independent Contractor Status. While engaged in carrying out the terms and conditions of the contract, the Contractor is an independent contractor, and not an officer, employee, agent, partner, or joint venture of the District.
18. Workers' Compensation Insurance. Contractor agrees to provide all necessary workers' compensation insurance for Contractor's employees, if any, at Contractor's own cost and expense.
19. Fingerprinting Requirements. Contractor hereby acknowledges that, if applicable, it is required to comply with the requirements of Education Code Section 45125.1 with respect to fingerprinting of employees who may have contact with the District's pupils. The Contractor shall also ensure that its consultants on the Project also comply with the requirements of Section 45125.1. If required by Education Code Section 45125.1, the Contractor and its consultants, prior to any of the Contractor's employees, or those of any other consultants, coming into contact with the District's pupils submit through the DISTRICT fingerprints to the Department of Justice (DOJ) for the monitoring and supervision of employee(s) and/or affiliated constituents. Contractor will not begin work on the Project site until obtaining a DOJ cleared status through the DISTRICT. Contractor further acknowledges that other fingerprinting requirements may apply, as set forth in Education Code Section 45125 et seq., and will comply with any such requirements, including having Consultant certify that none of these employees and/or affiliated constituent(s) will have been convicted of a felony as defined in Education Code section 45122.1. "Fingerprinting Requirements," is expressly understood and agreed to by the parties hereto:

Contractor's initials PAJ

District's initials SS

20. Taxes. Contractor agrees that Contractor has no entitlement to any future work from the District or to any employment or fringe benefits from the District. Payments to the contractor pursuant to this Agreement will be reported to Federal and State taxing authorities as required. District will not withhold any money from compensation payable to Contractor. District will not withhold FICA (Social Security), state or federal unemployment insurance contributions, state or federal income tax or disability insurance. Contractor is independently responsible for the payment of all applicable taxes.
21. Assignment. The Contractor shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the District.
22. Binding Effect. This Agreement shall inure to the benefit of and shall be binding upon the contractor and the District and their respective successors and assigns.
23. Severability. If any provision of this Agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof.
24. Waiver and Amendments. This Agreement may be amended, modified, superseded, cancelled, renewed or extended, and the terms and conditions hereof may be waived, only by a written instrument signed by the parties or, in the case of a waiver, by the party waiving compliance. The waiver by any party hereto of a breach of any provision of this Agreement shall not operate or be construed as a waiver of any subsequent breach.
25. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of California and venue shall be in the appropriate Superior court in Fresno, California.

26. Attorney's Fees. The non-prevailing party in any dispute under this Agreement shall pay all costs and expenses, including expert witness fees and reasonable attorney's fees, incurred by the prevailing party in resolving such dispute.
27. Written Notice. Written notice shall be deemed to have been duly served if delivered in person to the individual or member of the company or to an officer of the corporation for whom it was intended, or if delivered to or sent by registered or certified mail to the last business address known to the person who gives the notice.

District:

Ann Looz
Purchasing Department
Fresno Unified School District
4498 N. Brawley Avenue
Fresno, CA 93722

Contractor:

Name: Peter Jakab
CBIZ Valuation Group, LLC
225 West Wacker Drive, Suite 2500
Chicago, IL 60606

- c. Stacey Sandoval
Benefits & Risk Management
Fresno Unified School District
Fresno, CA 93721

28. Compliance with Law. Each and every provision of law and clause required by law to be inserted into this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein. Contractor agrees that it shall comply with all legal requirements for the performance of its duties under this agreement and that failure to do shall constitute material breach.
29. Entire Agreement. This Agreement is intended by the Parties as the final expression of their agreement with respect to such terms as are included herein and as the complete and exclusive statement of its terms and may not be contradicted by evidence of any prior agreement or of a contemporaneous oral agreement, nor explained or supplemented by evidence of consistent additional terms.
30. Construction. The rule of construction that any ambiguity in an agreement be construed against the drafter of such agreement shall not apply to this Agreement.
31. Execution of Other Documents. The parties to this Agreement shall cooperate fully in the execution of any and all other documents and in the completion of any additional actions that may be necessary or appropriate to give full force and effect to the terms and intent of this Agreement.
32. Execution in Counterparts. This Agreement may be executed in counterparts such that the signatures may appear on separate signature pages. A copy, or an original, with all signatures appended together, shall be deemed a fully executed agreement.
33. Board Approval. For contracts in excess of \$15,000.00, the effectiveness of this Agreement is contingent upon the approval of the Fresno Unified School District Board of Education.

Executed at Fresno, California, on the date and year first written above.

DISTRICT

Fresno Unified School District


Patrick Jensen, Interim Chief Financial Officer

05/23/2023

1/17/23
Date

Approved As To Form:

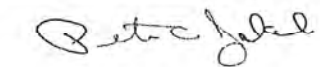

Stacey Sandoval Executive Director
Benefits and Risk Management

1/17/2023
Date


4/4/2023

CONTRACTOR

CBIZ Valuation Group, LLC


Peter Jakab, Business Development Manager

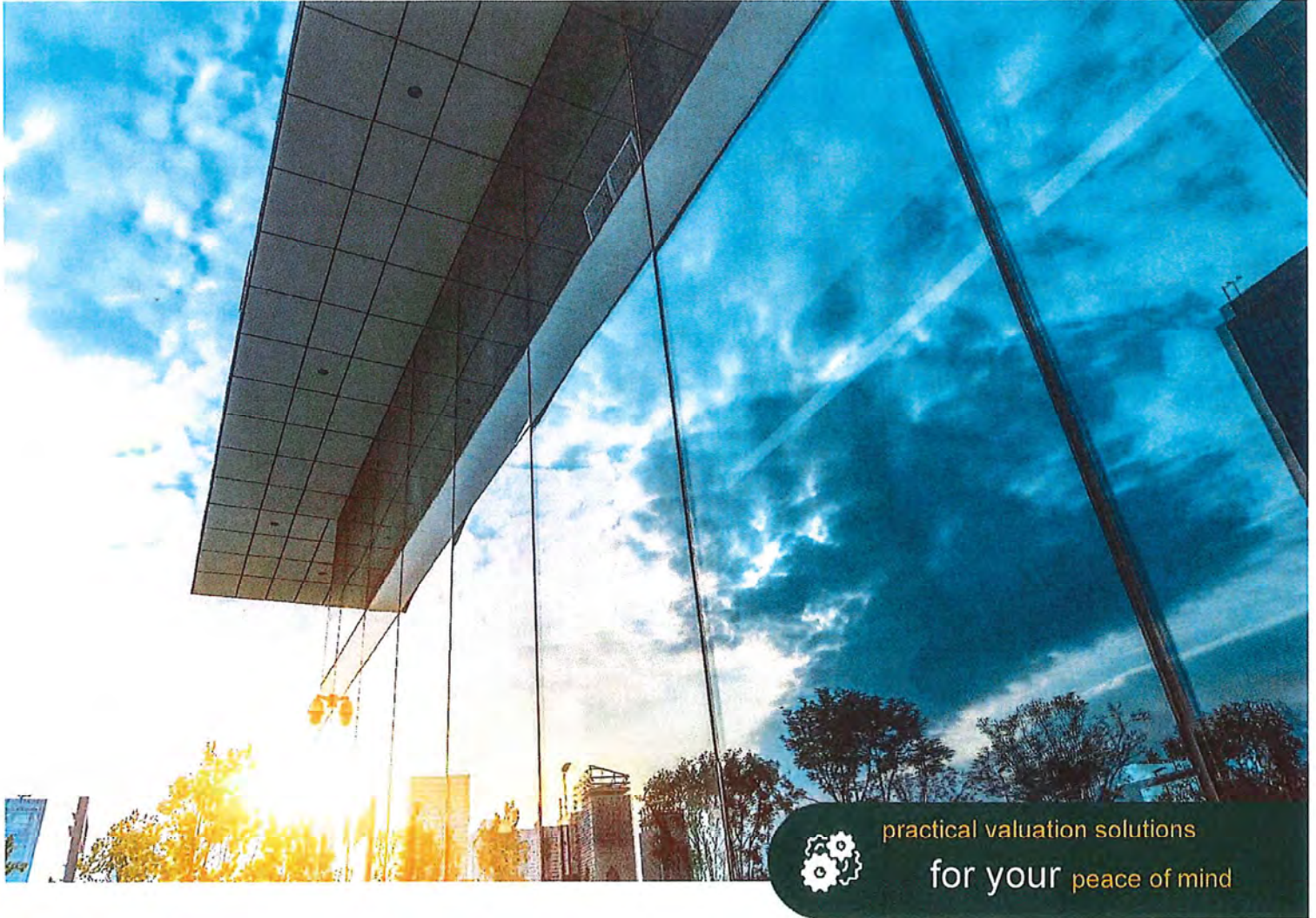
1/17/2023
Date


Peter Jakab, Business Development Manager
4/4/2023

Proposal for Property Insurance Valuation Services to:

Fresno Unified School District

January 9, 2023



CBIZ

CBIZ Valuation Group

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About CBIZ Valuation Group

CBIZ Valuation Group, LLC is one of the largest full-service valuation firms in the United States.



Our Specialties

Property valuation services
Business & tangible asset valuations
Financial advisory
Litigation support services



Our Clients

Governmental
Health care
Utilities
Manufacturing facilities
Religious & non-profit
Risk sharing consortiums
Fortune 1000 companies

We specialize in designing and executing valuation programs to assist in addressing various insurance reporting requirements.

CBIZ Valuation Group, LLC is a wholly owned subsidiary of
CBIZ, Inc. (NYSE:CBZ)

CBIZ, Inc.

A \$1 billion+, publicly traded company delivering top-level financial and employee business services to organizations of all sizes, as well as individual clients.



Provides national caliber expertise combined with highly personalized service delivered at the local level.



More than 100 offices and 6,000 associates in major metropolitan areas and suburban cities throughout the U.S.



CBIZ Valuation Group, LLC

225 West Wacker Drive, Suite 2500
Chicago, IL 60606 • www.cbiz.com/valuation
Ph: 312.602.6676 • F: 262.677.2130

Proposal for Services

January 9, 2023

Ms. Stacey Sandoval
Fresno Unified School District
2309 Tulare St.
Fresno, CA 93721

Re: Insurance Valuation Services

Dear Ms. Sandoval:

CBIZ Valuation Group, LLC (CVG) is pleased to submit our proposal to provide professional data collection and property valuation services for Fresno Unified School District ("District"). Our proposal has been prepared based on our understanding of your needs and our experience in assisting similar entities for similar purposes.

CVG Qualifications

CVG is one of the largest valuation firms in the United States. We excel as a premier full-service consulting advisory firm specializing in property valuation services. CVG consists of over 45 full-time employees consisting of 5 sales representatives, 6 administrative support staff and 32 valuation consultants with various professional designations, including members of the American Society of Appraisers (ASA) and the Appraisal Institute (MAI). These professional designations are obtained only after having completed numerous valuation studies for an extended period of time and meeting ongoing professional and ethical requirements.

We are very familiar with your buildings and appraised four campuses in November 2021 including: Ericson, Edison, Terronez (7th-8th) and FUSD "E" Street Technical Center.

Our professionals also participate in an ongoing peer training and review program in addition to attending technical training meetings to review and train on core competencies. To maintain quality and control of the program, we will only utilize CVG team members from start to finish.

For quality assurance reasons, we only entrust our staff to our projects and **do not use** subcontractors.

Our staff offers an exceptional service experience by being:

- **Attentive:** We will treat this engagement with the utmost care. We will provide our services with a commitment to professionalism, trust and the highest level of personal and professional integrity;
- **Proactive:** We are committed to understanding the goals and needs of the District by providing our best service, consulting advice and deliverables. We will strive to provide innovative solutions and opportunities to improve and grow your business; and
- **Responsive:** We will respond to our client's needs in a timely and professional manner. We will return all voicemail and email communication within 24 hours. We will deliver and review our work product on a timely and as-agreed basis.

Reasons for an Insurance Appraisal

Over the past several years, the property insurance market has hardened, with rising costs for insurance; this contrasts with the soft market and lower premiums of previous years. In addition, as discussed in a February 2022 "[Risk Management Magazine - The Changing Value of Property Risk \(rmmagazine.com\)](https://www.rmmagazine.com)" from RIMS, recent catastrophic weather events, broken supply chains, labor shortages and high inflation have led to unpredictably high loss costs for commercial property insurers. Finally, the costs of replacing a damaged building and equipment are habitually undervalued. As a result, carriers pass these costs onto insurers in the form of higher premiums.

Given these challenges, property underwriting will likely be more conservative for the foreseeable future. Underwriters will look for submissions that are best-in-class, with up-to-date building valuations as well as complete and accurate COPE and underwriting data. Achieving these metrics, and giving underwriters a better understanding of the risk involved, can enable underwriters to process submissions efficiently and provide better premium rates. A comprehensive insurance appraisal program not only provides this data but also gives underwriters confidence that accurate property values are being reviewed and reported on regularly. **Any time risk is uncertain, the default is worst-case scenario, resulting in higher premiums.** Although there is an additional cost associated with having an appraisal program, that cost is absorbed in better premium rates on a yearly basis. Industry standard says that physical appraisals are good for three to five years; with multiple buildings on the schedule, up to a five-year cycle is an appropriate timeframe for physical appraisals.

Reinforcing the need for timely property valuation and accurate data collection is a January 2023 article, "[Some rates will stabilize; less optimal risk profiles will see hikes | Business Insurance](#)", by Business Insurance stating that "optimal property risks will see rates up 5% to 10%....while for less favorable risks, rates will be up 15% to 50%." Providing underwriters with the data they need to properly assess your buildings' risk is paramount, with more data leading to better results for your renewal.

Purpose of Engagement

It is our understanding that this analysis will be used by Management of the District to address certain property insurance valuation and underwriting data collection reporting requirements for **Replacement Cost New**. The effective date of the valuation will be the last day of our on-site inspection.

Scope & Methodology

The scope of the proposed consulting services is limited to the following tangible assets outlined in this proposal.

- **Buildings & Structures:** CVG will complete a physical inspection and valuation of buildings and structures identified on the attached property addendum. During the inspections, Construction Occupancy Protection Exposure (COPE) data will be observed and collected. Square footage will be calculated using a combination of physically measuring, conducting take-offs of blueprints or information made available by the District. Digital photos will be taken of each structure inspected and incorporated into our reports and work files. For each structure inspected, CVG will collect specific data elements to include the following, as applicable:

- | | |
|-------------------------------------|------------------------|
| • Building name | • Roof geometry |
| • Address | • Roof pitch |
| • Latitude/longitude | • Roof frame type |
| • Digital photos | • Exterior wall finish |
| • Building construction class (ISO) | • Building services |
| • Gross square footage | • Elevators |

- | | |
|---------------------------|-----------------------------|
| • Basement square footage | • Automatic fire alarms |
| • Number of stories | • Manual fire alarms |
| • Occupancy | • Sprinkler fire protection |
| • Year built | • Security alarms |
| • Roofing materials | • Additions/renovations |

Tangible assets not identified above will be excluded from the engagement.

Client Participation

We understand that your time is valuable and you are relying on our experience to complete this engagement in a timely and efficient manner with minimal disruption to your daily operations. To facilitate this, prior to the start of fieldwork we will schedule a call with the designated engagement contact for your organization to discuss the following:

- Safety protocols & requirements
- Obtaining access to each building
- Applicable security access badges and/or documents needed to access facilities
- Scheduling protocol
- Access to plans, drawings, blueprints, and other records

Schedule

Upon receipt of an executed agreement by January 13, 2023, we will work with the District to determine a mutually agreed-upon start date for commencement of the fieldwork portion of this engagement. This engagement will require cooperation, continued access, and timely receipt of requested information from the District. Delays in obtaining requested information or access to facilities may impact the completion of the engagement. Our reports will be available no later than April 1, 2023.

Standards of Value

Replacement Cost New, as applicable to insurance valuations, is the cost required to produce a property of like kind and materials at one time in accordance with current market prices for materials, labor and manufactured equipment, contractors overhead, profit and fees, but without provisions for overtime or bonuses for labor and premiums for materials. We will not take into consideration compliance with state or local ordinances or costs associated with demolition of property or the removal of debris. Partial losses may result in higher replacement costs as partial losses often require a substantial amount of repair in conjunction with the replacement process.

After gathering the applicable building data, we will rely on the direct cost approach to estimate the insurable value of the buildings. Our valuation will utilize a variety of sources that include the use of proprietary and third-party software, proprietary databases, engineering manuals, technical pricing subscriptions, discussions with contractors and various publications. These include the Marshall & Swift/Boeckh, Design Cost Data, Engineering News Reports, and R.S. Means. As needed, we also consult with local and regional architectural and engineering firms. This process allows CVG to make regional adjustments to costs that may not be readily available through national publications and estimating systems.

Deliverables

Reports will be provided in an electronic (.PDF) format and delivered via e-mail to the District representative as designated on the authorization page of this proposal. Final reports will include the following and will be expressly subject to the Terms and Conditions found within this proposal:

- **Transmittal Letter** summarizing the scope, methodology and valuation conclusions
- **Building Summary Report** showing all inspected structures by location
- **Building Detail Report** highlighting all data collected with digital photo of each structure inspected
- **Standard Master Data File** (Excel format) containing the information collected for all inspected buildings and structures

ENGAGEMENT FEE & CLIENT ACCEPTANCE

Our estimated fee, including expenses to provide for professional data collection and valuation services, is listed below. Our fee estimate is based on the property schedule and square footage found in Appendix B, as reported by the District.

Service

Fee for Individual Service

Fee **\$17,250.00** PAJ

Valuation of buildings/structures identified on the attached property addendum	\$14,750
--	---------------------

CS

The fees for the professional services outlined within this agreement shall remain in effect for a period not greater than 90 days from the date of this proposal. As a publicly traded company, CVG retains client records and work files for a period of seven (7) years.

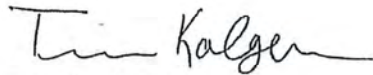
If conditions beyond our control are encountered, or if the scope of the engagement is expanded beyond its original requirements such that we will require additional time and fees not presently estimated in our work plan, we will notify you before proceeding to arrange a mutually-acceptable revision in our fees. If a decision is made by you to discontinue work on an engagement, our fees will be based upon the actual consultant hours and expenses incurred as of that date. Our fees include a standard allotment of 120 minutes of phone support for the District. Any subsequent meetings/conversations or other service requests, including activities and expenses outside the scope of our technical proposal, will be billed separately at our standard hourly rates and in accordance with CVG's standard expense practices. Services requested after the issuance of our reports, such as meetings, planning, testimony and other services will be billed separately at our normal hourly rates and in accordance with our normal expense practices. Fees for valuation report updates will be based upon our standard hourly rates plus expenses incurred.

We will progress bill up to 80% of the fee as work is completed; 20% will be withheld until final reports are delivered. Our invoices are payable within 30 days of presentation. Invoices not paid within 45 days shall be considered delinquent. Delinquent invoices shall be subject to a late charge equal to the lesser of one and one half percent (1.5%) per month, or the maximum amount allowed by state law. Disputes pertaining to billing matters must be put in writing within 20 days upon the receipt of the invoice. CBIZ Valuation Group, LLC reserves the right to suspend or terminate this engagement for the District's failure to make timely payment. Should any invoice remain unpaid beyond 60 days, professional activity will cease until payment is received.

We appreciate the opportunity to submit our proposal and look forward to working with you on this important engagement.

Respectfully submitted,

CBIZ VALUATION GROUP, LLC



Timothy Kolgen
Business Development Manager
Phone: 858.795.2257
Email: tkolgen@cbiz.com

Please be sure to:

1. Sign, date, and specify report recipient name and email address below
2. Return signed engagement:

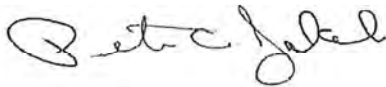
Email to: kjaeger@cbiz.com

Or mail to:

CBIZ Valuation Group, LLC

Attn: Kathy Jaeger

W227 N16867 Tillie Lake Court, Suite 201
Jackson, WI 53037



Peter Jakab
Business Development Manager
Phone: 312.602.6676
Email: pjakab@cbiz.com

Client Acceptance

I have read the terms of this agreement and hereby authorize this assignment

ACCEPTED this 17 day of January, 2023

Date

Fresno Unified School District

Client



Patrick Jensen, Interim Chief Financial Officer

By: Signature

Printed Name

Title

Final reports will be emailed to authorizer or other District designee at the email address provided here:

Report Recipient Email Address

Report Recipient Name (if different from authorizer above)

The fees for the professional services outlined within this agreement shall remain in effect for a period not greater than 90 days from the date of this proposal.

Approved As To Form



1/17/2023

CBIZ VALUATION GROUP TEAM

Our Firm's ability to provide quality, efficient and timely service is largely dependent upon the skills and experience of our people. Our team has a proven record of bringing the necessary blend of technical competence, industry experience, innovative ideas and value-added services to our clients. Our philosophy of utilizing highly experienced personnel allows us to perform efficiently and enables us to provide unmatched quality.



Our Team

The team below will be responsible for the services provided to the District. They will be assisted by other qualified consulting professionals, as necessary.



Timothy J. Kolgen

Business Development Manager

13500 Evening Creek Drive North, Suite
450
San Diego, CA 92128
Phone: 858.795.2257
tkolgen@cbiz.com

Timothy is a Business Development Manager for the Tangible Asset Practice of CBIZ Valuation Group. He has over 18 years' experience in the valuation industry both as a field appraiser and in business development. He is fully versed in the valuation of machinery and equipment, infrastructure, buildings and land improvements. Timothy has previously served large risk pools and JPA's, state properties, water and wastewater utilities, municipalities, park districts, colleges and universities as well as manufacturing, hospitality and gaming clients. He also assists clients on fixed asset inventories for audit compliance as set forth by Governmental Accounting Standards Board (GASB) Statement 34.

Prior to joining CBIZ Valuation Group, Timothy was employed by another valuation firm as a Senior Appraiser. He holds a Bachelor of Arts in Business Administration from the University of Wisconsin, Milwaukee and has his Property and Casualty insurance license in the State of California - 0L88687.

Timothy is involved in various organizations including: Board Member for San Diego Chapter of Risk Management Society (RIMS) | Public Agency Risk Management Association (PARMA) | California Association of Joint Powers Authorities (CAJPA) | Public Risk Management Association (PRIMA) | University Risk Management and Insurance Association (URMIA) | California Association of School Business Officials (CASBO) | Association of Governmental Risk Pools (AGRiP).



Peter A. Jakab
Business Development
Manager

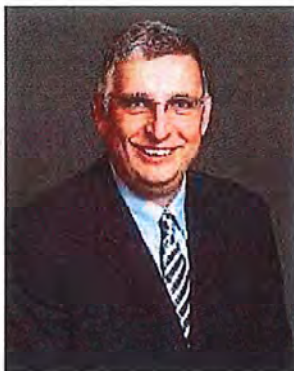
225 West Wacker Drive, Suite 2000
Chicago, IL 60606
Phone: 312.602.6676
pjakab@cbiz.com

Peter is a seasoned business development professional. He is responsible for establishing and maintaining relationships with prospects and clients as well as ensuring successful project implementation from beginning to final delivery.

Peter comes to CBIZ Valuation Group from a national supplier where he was a Business Development Specialist focusing on the education industry. He has over 25 years of experience in valuation services and capital asset management. He has served many roles in the valuation industry ranging from an appraiser working on school, municipal and special projects for buildings, machinery and equipment appraisals, served as Vice President, Director of Educational Services, Regional Appraisal Manager, Appraisal Review/Production Manager and Business Development Manager for both a large global appraisal consulting firm and various national appraisal firms.

He is a member of various organizations including: Risk Management Society (RIMS) including the National, Chicago and Minneapolis Chapters, IL Government Finance Officers Association (IGFOA), IL Association of School Board Officials (IASBO), WI Association of School Board Officials (WASBO), University Risk Management and Insurance Association (URMIA) and Public Risk Management Association (PRIMA) including the National and Chicago Chapters.

Outside of CBIZ, he is an elected City Councilman that has served as Chairman to multiple municipal committees giving him a complete understanding of how public sector entities operate and function. He also is the President of the Park Royal Condominium Association. He holds a Bachelor of Science degree in Finance from DePaul University.



Brian Roe
Managing Director

225 West Wacker Drive, Suite 2000
Chicago, IL 60606
Phone: 312.602.6656
Mobile: 847.217.1745
brian.roe@cbiz.com

Brian is a well versed valuation professional with over 25 years' experience in providing consultation and valuation advisory services for purposes of audit compliance, fixed asset management, insurance, and regulatory compliance, including real estate and equipment related to schools, universities, hospitals, nursing homes, water and wastewater utilities, municipalities, park districts, and infrastructure. Clients include manufacturer, gaming, insurance risk pools, healthcare, educational, and state and local governments, including special districts and

insurance consulting firms. He also has extensive experience in valuing ornate and historical properties and professional sports stadiums.

Brian has been instrumental in positioning the Tangible Asset Practice of CBIZ Valuation Group as one of the leading consulting firms in the insurance valuation and fixed asset consulting services. His ability to recruit and retain a diverse cadre of valuation professionals and align those professionals with innovative, state of the art technology has had a significant impact on CVG's ability to provide high caliber professional services in a timely and effective manner to our existing and new clients.

Brian comes to CBIZ Valuation Group from a large global appraisal consulting firm, where he was a Senior Managing Director and Vice President for the Fixed Asset Management & Insurance Solutions group. Prior to that, he was also President and Director of Professional Services for Assetlink, Inc. He is a member of various professional groups including, Risk Management Society (RIMS), Public Risk Management Association (PRIMA), and University Risk Management and Insurance Association (URMIA).



Jamaal Condry, ASA
Director

4109 Littleton Drive
Raleigh, NC 27616
Phone: 800.253.4453
Mobile: 850.320.4478
jcondry@cbiz.com

Jamaal is a Director in the Tangible Asset practice of CBIZ Valuation Group. His responsibilities include field data collection, data processing, asset valuation, data review, project management and report compilation.

Prior to joining CBIZ Valuation Group, Jamaal was with a large global appraisal consulting firm. He has over 14 years of appraisal, project planning and project management experience. During his 14 years of appraising Jamaal has appraised various treatment facilities, electrical generation facilities, municipal buildings, airport facilities, sporting venues, lodging venues, and various accounting projects.

Jamaal earned a Bachelor of Arts degree in mathematics from Columbus State University in Columbus, Georgia. He earned his Master in Construction Management from Western Carolina University in 2018. He is a member of the American Society of Appraisers and holds the designation of Accredited Senior Appraiser (ASA) in the discipline of Machinery & Technical Specialties/Machinery and Equipment.



Jeb Phillips, ASA

Senior Manager

13500 Evening Creek Drive North, Suite
450
San Diego, CA 92128
Phone: 312.602.6656
Jeb.Phillips@cbiz.com

Jeb is a Senior Manager in CBIZ Valuation Group's Tangible Asset Practice and has 15 years of insurance inspection and valuation experience. His responsibilities include project management, loss control and builder's risk inspections, quality control, and report compilation. He has a Bachelor of Business Administration from Tiffin University.

Prior to joining CBIZ Valuation Group, Jeb worked for a large global appraisal consulting firm, where he provided valuation expertise for many complex machinery & equipment and building appraisal projects. Jeb is an active member of the American Society of Appraisers, where he holds the designation of an Accredited Senior Appraiser.

Jeb recently completed managing a large risk pool of over 111 cities in the State of California. He was responsible for managing a group of seven field consultants as well as physically inspecting and valuing buildings. Within this project, Jeb personally inspected and valued large historic city hall buildings, large water and wastewater facilities, police and fire stations, and large piers and marinas. In his career, Jeb has experience with healthcare facilities, and large religious buildings.

APPENDIX B: PROPERTY SCHEDULE

Fresno Unified School District

Statement of Values - 2/22/2021

Name	Address1	City	St	ZIP/Mail Code	Bldg Count	Portable	Building SQ Ft
WISHON ELEMENTARY SCHOOL	3857 E HARVARD AVE	FRESNO	CA	93703 - 1919	7		49,613
YOSEMITE MIDDLE SCHOOL	1292 N NINTH ST	FRESNO	CA	93703 - 4229	14		91,046
MAYFAIR (PRESCHOOL & ELEM)	3305 E HOME AVE	FRESNO	CA	93703 - 4044	8		53,445
MUIR (PRESCHOOL & ELEM)	410 E DENNETT AVE	FRESNO	CA	93728 - 3108	7		52,708
SCANDINAVIAN MIDDLE SCHOOL	3232 N SIERRA VISTA AVE	FRESNO	CA	93726 - 6421	10		89,241
FRESNO HIGH SCHOOL	1839 N ECHO AVE	FRESNO	CA	93704 - 6047	9		298,433
TOTALS					55		634,486

CBIZ Valuation Group LLC 2022-2023 - CVG Signed

Final Audit Report

2023-01-17

Created:	2023-01-17
By:	Mai Moua (mai.moua@fresnounified.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAATJw3UpGjLLiUiwanledRdFX2gsvx6X4a

"CBIZ Valuation Group LLC 2022-2023 - CVG Signed" History

-  Document created by Mai Moua (mai.moua@fresnounified.org)
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-  Document emailed to stacey.sandoval@fresnounified.org for signature
2023-01-17 - 5:10:36 PM GMT
-  Email viewed by stacey.sandoval@fresnounified.org
2023-01-17 - 5:10:49 PM GMT
-  Signer stacey.sandoval@fresnounified.org entered name at signing as Stacey A. Sandoval
2023-01-17 - 5:13:20 PM GMT
-  Document e-signed by Stacey A. Sandoval (stacey.sandoval@fresnounified.org)
Signature Date: 2023-01-17 - 5:13:22 PM GMT - Time Source: server
-  Agreement completed.
2023-01-17 - 5:13:22 PM GMT

Fresno USD - CBIZ Signed-Initialed Revised Contract - 4.4.2023

Final Audit Report

2023-04-04

Created:	2023-04-04
By:	Mai Moua (mai.moua@fresnounified.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAA43-5GlrFhvfLPBgUN8g6dOoYjSdNQRYj

"Fresno USD - CBIZ Signed-Initialed Revised Contract - 4.4.2023" History

-  Document created by Mai Moua (mai.moua@fresnounified.org)
2023-04-04 - 9:37:31 PM GMT
-  Document emailed to Stacey Sandoval (stacey.sandoval@fresnounified.org) for signature
2023-04-04 - 9:38:56 PM GMT
-  Email viewed by Stacey Sandoval (stacey.sandoval@fresnounified.org)
2023-04-04 - 11:04:25 PM GMT
-  Document e-signed by Stacey Sandoval (stacey.sandoval@fresnounified.org)
Signature Date: 2023-04-04 - 11:07:29 PM GMT - Time Source: server
-  Agreement completed.
2023-04-04 - 11:07:29 PM GMT

Names and email addresses are entered into the Acrobat Sign service by Acrobat Sign users and are unverified unless otherwise noted.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-9

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Use of Individual Piggyback Contracts in 2023/24

ITEM DESCRIPTION: Included in the Board binders is a list of piggyback contracts recommended for utilization by the district during 2023/24 for efficient and cost-effective procurement. Use of piggyback contracts is recommended to the Board annually.

Piggybacking is allowed under Public Contract Codes 10299 and 20118 and is a best practice that takes advantage of competitive pricing from a contract formally bid by another school district or public agency. The district has determined that when appropriate, use of piggyback contracts is advantageous and in the best interest of the district to reduce administrative time and expense, provide back-up contract options and favorable pricing. Approval does not commit the district to purchases or require that any specific contract be utilized. All purchases associated with piggyback contracts are presented to the Board for ratification on future purchase order reports. The contracts are available for review in the Purchasing Department.

FINANCIAL SUMMARY: Estimated annual expenditures for each piggyback contract are indicated on the backup material; funding will be determined on a project-by-project basis.

PREPARED BY: Ann Loorz,
Executive Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:





PIGGYBACK BACKUP SUPPLEMENT LIST
June 14, 2023 BOARD MEETING

	Supplier and Primary Location	Piggyback Contract Name (and cooperative agency if applicable)	Lead Agency	Estimated Annual \$	Purpose of Piggyback	Additional Information (pricing structure, examples of items purchased)
1	Active Internet Technologies, dba FinalSite Glastonbury, CT	Education Technology Joint Powers Authority Contract: 20/21-02 Web Design and Hosting	Ed Tech JPA	\$150,000	Allows for purchase of service to overhaul the district website and all the individual school sites within the district.	Set pricing depending on the service/package requested.
2	All Things Contracted, LLC Buckeye, AZ (Distributor): Enviroclean, Fresno, CA	Purchasing Cooperative of America Contract OD-305-20 Janitorial Products, Equipment and Related items	City of O'Donnell, TX	\$650,000	For the purchase of janitorial supplies for the Environmental Services Department. This is an additional contract to support a local business and provide competition for best price and selection.	Percentage discounts by category varying from 11% to 50% depending on category markup allowed.
3	Amazon Services, LLC Seattle, WA	U.S. Communities OMNIA Partners Contract: R-TC-17006 Online Marketplace for the Purchase of Products and Services	Prince William County Public Schools, VA	\$3,000,000	To support District wide on ordering urgent and hard to find items such as office and classroom supplies, books, a/v equipment, Musical Instruments, Home Kitchen Food and grocery, clothing, Higher Ed Science, and lab equipment.	Market place pricing.
4	American Modular Systems, Inc. Manteca, CA	Contract: Facility Supply Services at Various Sites	Santa Cruz City Schools, CA	\$1,000,000	Allows the Facilities and Planning Department to buy modular classrooms and restrooms as needed. Facilities and Planning will leverage multiple portable building vendors to address stock availability and best value pricing.	Bid Matrix pricing detailed by size of building and additional add-on's needed.
5	Apple Products Austin, TX	Contract: P-13-18/19 Apple Products	Glendale Unified School District, CA	\$250,000	Allows the district to purchase discounted Apple products such as iPads through cooperative purchase power economies of scale.	Price list, per Apple website.
6	Artco Bell Corporation Temple, TX	Equalis Group Contract: EQ-052920-01B Furniture and Storage Related Products and Services	Region 10 ESC-TX	\$200,000	Reserved as an emergency backup vendor for district standard student desks and chairs. Currently, these are purchased through School Specialty, however we may purchase straight from the manufacturer in case of need for expedited delivery.	Discount structure is made up of five tiers based on volume and desired services required.
7	AT&T Fresno, CA	NASPO Value Point Contract: MA149 Wireless Equipment and Services	The State of Utah	\$500,000	Allows the district to continue to use AT&T (current mobile provider) at deeply discounted pricing for cell phone services through cooperative purchase power economies of scale.	Purchase of cell phone/hotspot hardware and services. Pricing per Price List.
8	A-Z Bus Sales Colton, CA	Contract: 01/22 School Buses	Waterford Unified School District, CA	\$600,000	Allows the district to expedite the purchase of Blue Bird Buses through cooperative purchase power economies of scale.	Prices are fixed but dependent on features selected. Diesel approx. \$195k and CNG \$230k.

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9	B&H Photo Video New York, NY	OMNIA Partners Contract: R201202 Audio Visual Equipment, Accessories and Services	Region 4 ESC-TX	\$500,000	Allows the district to leverage cooperative purchase power economies of scale on a wide variety of discounted professional photography equipment and supplies used for instruction.	This contract covers the vendors entire catalog. Prices are discount per item of 2% to 25% with an average of 11.5%.
10	Bluum USA, Inc. Phoenix, AZ	National Cooperative Purchasing Alliance (NCPA) Contract: 01-150 Technology Solutions, Products and Services	Region 14 ESC-TX	\$200,000	Allows the district to purchase of a wide variety of A/V products through cooperative purchase power economies of scale.	Prices are a percent discount off brand.
11	Brightly (fka Dude Solutions, Inc.) Cary, NC	Cal Save Association of Educational Purchasing Agencies (AEPA) Contract: AEPA IFB-020-D Facility Management Software	Monterey County Office of Education, CA	\$50,000	For event scheduling software for various civic events held at district facilities. This system is currently in use by the Civic Center. This contract will keep the current pricing.	Pricing based on a discounted flat fee.
12	BSN Sports, LLC Dallas, TX	The Cooperative Purchasing Network (TCPN) Contract: R201101 Athletic and Physical Education Supplies and Team Uniforms	Region 4 ESC-TX	\$750,000	For the purchase of athletic equipment and custom sports uniforms. This contract covers a wide variety of items to allow the sites the brands and equipment needed at contract prices.	Percentage discounts ranging from 8% - 35% depending on product category.
13	BusWest Carson, CA	Contract: 061719 School Buses	Hemet Unified School District, CA	\$700,000	Allows the Transportation Department to purchase charter-type buses at a discounted price to be used for student comfort for field trips and out of town athletic events.	Price list available with listed capacities and options. Diesel approx. \$285K and CNG \$315K.
14	Carrier Corporation Charlotte, NC	Sourcewell Contract: 070121-CAR HVAC Systems and Related Services	Sourcewell	\$500,000	Allows the Maintenance and Operations Department to purchase from an alternate resource for HVAC units in case of emergency. HVAC equipment is in high demand and have extended lead time. Utilization of multiple sources ensures the district can procure HVAC equipment quickly and at a competitive price.	35% to 71.5% discount off MSRP. For heating, ventilation, air conditioning, refrigerations systems and refrigeration controls.
15	CDW Government, LLC Vernon Hills, IL	OMNIA Partners Contract: R210401 Technology Solutions, Products and Services	Region 4 ESC-TX	\$40,000,000	Allows for purchase of large volumes of technology to meet the demands for our large district. Expedited purchase ability is essential to the fast changing technology standards. Current provider of our staff laptop, student laptop, classroom technology, and all required misc. parts and supplies.	Prices are discounted up to 15% depending on the category.
16	Central Sanitary Supply Co. Fresno, CA	1Government Purchasing Alliance Contract: 19-01PV-04 Janitorial Supplies, Equipment and Services	Paradise Valley Unified School District, AZ	\$1,650,000	For the purchase of janitorial supplies for the Warehouse. This is an additional contract to support a local business and provide competition for best price and selection.	55% discount on catalog items.

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17	Cenral Sanitary Supply Co. Fresno, CA	1Government Procurement Alliance Contract: 19-10P-04, Food Services Equipment, Supplies and Repair Services	Neework Services Company (Formerly SMA) Schaumburg, IL	\$1,250,000	For the purchase of Nutrition Service supplies for the Warehouse. This is an additional contract to support a local business and provide competition for best price and selection.	55% or more discount on catalog items.
18	Cintas Corporation Fresno, CA	Omnia Partners Contract: R-BB-19002 Facilities Management Products and Solutions	Prince William County Public Schools, VA	\$550,000	For the rental and laundering of district-wide, standardized uniforms for Maintenance and Custodial staff; Nutrition Services utilizes aprons, towels, rags and mats; Custodial staff uses dust mops. Allows district to leverage multiple uniform and cleaning supply vendors for best value pricing.	Bid matrix pricing list.
19	CKEP USA, LLC Tucson, AZ	Omnia Partners Contract: R180201 Foodservice Equipment, Smallwares, Parts, Design and/or Installation	Region 4 ESC-TX	\$1,000,000	For the purchase of food service equipment for Nutrition Services Department.	Milk coolers, heated cabinets, freezers, food slicers, ice makers. Pricing is based on up to 18.5% discount off price list or better.
20	Class Leasing, LLC Perris, CA	Bid No. 01-2023 District Wide Lease, Purchase, Additive Items, Movement, Relocation, Dismantling & Removal of approved Modular Buildings	Gonzales Unified School District, CA	\$1,000,000	For DSA approved portable buildings including purchase, lease. The use of a piggyback will cut down on lead time. Facilities will leverage multiple portable building vendors to address stock availability and best value pricing.	Bid matrix pricing detailed by size of the building, plus additional add-ons needed.
21	Community Playthings Ulster Park, NY	Foundation for California Community Colleges Contract: CB 148-18 Facilities Fixtures and Furnishings Applications	California State University, CA	\$500,000	Allows the district to purchase a wide variety of early learning furniture through cooperative purchase power economies of scale.	The contract covers the full catalog of early learning furniture. Pricing based on annual price list.
22	CORE Business Interiors, Inc. Fresno, CA	OMNIA Partners Haworth Furniture Company Contract: 2020000606 Furniture, Installation, and Related Products/Services	City of Charlotte, NC	\$500,000	This contract will allow the district to purchase Haworth furniture from a local supplier at a discounted rate.	The contract offers a fixed percentage discount off of the manufacturer's list price per category.
23	CORE Business Interiors, Inc. Fresno, CA	The Interlocal Purchasing System (TIPS) Contract: 200301 Furniture, Furnishings and Services	Region 8 ESC-TX	\$1,000,000	This contract will allow the district to purchase furniture from multiple manufacturers from a local supplier at a discounted rate.	The contract offers a fixed percentage discount off of the manufacturer's list price per category.
24	Daikin Applied Americas Inc. Minneapolis, MN	Omnia Partners Contract: R200401 HVAC Equipment, Installation, Services and Related Products	Region 4 ESC-TX	\$1,000,000	Allows FUSD HVAC shop and Maintenance Project Managers to purchase Daikin 200 ton chillers as needed for emergency replacement. It also offers a wide variety of related HVAC products.	Discounted price list available.

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25	Daktronics Brookings, SD	Omnia Partners Contract: R220601 Scoreboards, Electronic Signs, Installation, Related Products and Services	Region 4 ESC-TX	\$500,000.00	Allows Facilities to purchase scoreboards as needed.	Scoreboards, electronic signs, accessories and audio parts.
26	Demco, Inc. Madison, WI	Region 14 ESC (NCPA) Contract:07-85 Furniture + added value Demco Catalog	Region XIV Education Service Center	\$200,000	This contract has a broad product line, offering over 50,000 items for elementary teaching, encompassing furniture, supplies, equipment and learning materials for libraries and classrooms.	15% Off Supplies, 5% off learning materials, min \$75 for free shipping on all DEMCO catalog.
27	Fastenal Company Fresno, CA	Omnia Partners Contract: 2018.000208 Maintenance Repair and Operations (MRO) Supplies and Related Services	University of California, CA	\$500,000	Allows maintenance to purchase various supplies as needed at discounted pricing through cooperative purchase power economies of scale. Additional benefit of a 1% rebate on annual spend and 5% annual growth incentive paid on prior year sales.	25% to 57% discount across 20 different MRO categories, 25% minimum discount on all categories.
28	Fresno Equipment Company Fresno, CA	Sourcewell Contract: 031121-DAC Grounds Maintenance Equipment, Attachments, Accessories and Related Services	Sourcewell	\$100,000	For the purchase of John Deere Gators. The use of this piggyback will keep consistency of brand and utilization of our local dealer.	John Deere Gators discount off list based on options and multi-unit discount.
29	Frontline Education Malvern, PA	National Cooperative Purchasing Alliance (NCPA) Contract: 01-102 Cloud Administrative Solutions	Region 14 ESC-TX	\$150,000	For the continued purchase of Frontline Health Management software for use by our Health Services Department.	District receives a 20% discount through this vendor.
30	Gaggle.Net, Inc Dallas, TX	National Cooperative Purchasing Alliance (NCPA) Contract: 01-127 Safe Email and Storage Accounts	Region 14 ESC-TX	\$300,000	For the continued purchase of Gaggle software used by our Tech Services Department to assist with keeping email and storage accounts safe.	Pricing is based upon an annual fee per user account.
31	Gibbs Truck Center Fresno, CA	Sourcewell Contract: 060920-NVS Chassis with Related Equipment, Accessories and Services	Sourcewell	\$600,000	For the purchase of Warehouse and Nutrition Services delivery trucks. The use of this piggyback will keep consistency of brand and utilization of our local dealer.	International Trucks 34.5% to 54% off list price, or \$6,000 to \$9,000 off CV Series, additional volume discounts available.
32	Global Modular, Inc. Atwater, CA	Contract: RFP# 22-006 Modular Buildings, Value Added Equipment and Services	Foundation for California Community Colleges	\$1,000,000	For the purchase of modular classrooms, restrooms, offices, and two-story buildings. Use of this piggyback will cut down on lead time. Facilities and Planning will leverage multiple portable building vendors to address stock availability and best value pricing.	Bid Matrix pricing detailed by size of building including prices for additional add-ons as needed by project.

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33	Gold Star Foods Ontario, CA	South Orange County Purchasing Group Contract: 20/21-01NS Commodity, Commercial Snacks and Beverage Products	Irvine Unified School District, CA	\$3,000,000	This Piggyback leverages our ability to purchase healthy, well-balanced nutritional foods for our student meal service.	Price list available.
34	Gopher Sport Owatonna, MN	Sourcewell Contract: 071819-PRO Athletic and Physical Education Equipment and Supplies with related accessories	Sourcewell	\$430,000	For the purchase of P.E. equipment. This contract covers a wide variety of elementary P.E. items at contract pricing to support sites athletic needs.	11% discount off catalog price.
35	Grainger, Inc. Fresno, CA	Omnia Partners Contract: 192163 Maintenance, Repair, and Operation (MRO) Supplies, Parts, Equipment, Materials and Related Services	City of Tucson, AZ	\$500,000	Allows maintenance to purchase various supplies as needed to maintain the district through cooperative purchase power economies of scale. Additional benefit of annual rebates: 5% paid on all growth dollars 2% on eCommerce spend/exceeds 50% of sales 2% on net annual spend greater than 250k.	Minimum 5% up to 40% off on 29 MRO categories.
36	Graybar Electric Company, Inc. Fresno, CA	Omnia Partners Contract: EV2370 Electrical, Lighting, Data Communications and Security Products and Related Products, Services and Solutions	City of Kansas City, MO	\$1,000,000	Allows maintenance to purchase lighting and electrical supplies at a low cost. Utilized to purchase lighting materials that will be used in installation bids. These materials were bid out FY 15/16 and Graybar won the bid, however discounts were deeper through their piggyback. Additional benefit of annual rebates: 0.5% rebate on annual net sales \$1M-\$2M 1% rebate on annual net sales \$2M-\$4M 1.5% rebate on annual net sales \$4M <	All items are discounted from Graybar manufacturer list price or from supplemental light, electrical list price. Cost, plus not to exceed 23%. Large volume discounts and localized supplier negotiations are available.
37	Henry Schein, Inc. Melville, NY	Omnia Partners Contract: RFP #2018AO Medical and Surgical Supplies	University of California, CA	\$200,000	This contract is used for medical and surgical supplies such as mask, gloves, surgical tape, bandage, knee and ankle wraps, transport chairs and items of similar nature.	18% Discount (General Merchandise based on published price) 10% (alloy, anesthetics, film, small equipment and handpieces)
38	Home Depot U.S.A., Inc. Fresno, CA	Omnia Partners Contract: 16154 Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services	Maricopa County, AZ	\$700,000	Allows school sites and departments to purchase maintenance and hardware supplies at a low cost. Additional benefit of annual rebates: 1% rebate on annual net sales 10k – 25k 2% rebate on annual net sales 25k – 100k 5% rebate on annual net sales over 100k	Volume pricing program consist of current retail pricing as quoted from the Home Depot Pro-Desk over \$1500.
39	Intrado Interactive Services Corporation Joplin, MO ParentSquare, Inc. Santa Barbara, CA	Ed Tech JPA Contract: 18/19-02 Notification System Platform	Ed Tech JPA	\$100,000	This piggyback contract is for the district's School Messenger messaging service system. Allows the district to continue using the current provider.	\$1.35 to \$4.00 per student depending on services chosen by the Communications Department.

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40	Johnson Controls Inc. Milwaukee, WI	Omnia Partners Contract: R200402 HVAC Equipment, Installation, Services and Related Products	Region 4 ESC-TX	\$1,000,000	Allows the Maintenance and Operations Department to purchase from an alternate resource for HVAC units for emergency situations. HVAC equipment is in high demand, so having multiple sources ensures the district can procure HVAC equipment quickly and at a competitive price.	Discount % off list price / rebates available depending on equipment.
41	JTS Modular, Inc. Bakersfield, CA	Cooperative Bid and Deferred Purchase Agreement Modular Buildings	Monson Sultana Joint Union Elementary, CA	\$1,000,000	Allows the Facilities and Planning Department to lease or buy modular classrooms as needed. Facilities and Planning will leverage multiple portable building vendors to address stock availability and best value pricing.	Bid Matrix pricing by size of building including additional add-on's needed based on the project.
42	Lakeshore Learning Materials Carson, CA	Omnia Partners Contract: R190501 Classroom Science, Technology, Engineering, Art and Math (STEAM) Supplies and Educational Supplies	Region 4 ESC-TX	\$1,000,000	Full catalog of quality materials for Pre-K to 7 th grade and the Early Learning Department at discounted prices. This vendor can provide high quality product at the high volumes needed.	Contract gives us 6% from catalog items with no minimum order amount; and free shipping on all orders with no minimum amount.
43	Liberty Paper, Los Angeles, CA	Purchasing Cooperative of America City of O'Donnell Contract OD-309-20 Paper and Paper Products	Purchasing Cooperative of America, OR	\$120,000	This piggyback allows for the purchase of copy paper for FUSD Warehouse stock at competitive prices for district-wide use.	Quote based on current market with price ceilings.
44	Lowe's Home Centers, LLC Fresno, CA	Omnia Partners Contract: R192006 Maintenance, Repair and Operations (MRO) Supplies and Related Services	Region 4 ESC-TX	\$1,000,000	Contract allows our schools and departments to save money on a variety of maintenance and hardware supplies.	Minimum 7% discount on all items.
45	McKesson Medical-Surgical Government Solutions, LLC Henrico, VA	Sourcewell Contract: 022422-MML Medical Supply Solutions	Sourcewell	\$150,000	Allows purchase of Pharmaceuticals, First-Aid, Medical Equipment and Supplies, and PPE Supplies.	20% discount off McKesson Government List Price "GLP" for all products and services.
46	Meteor Education Fresno, CA	Omnia Partners Contract: R191810 Furniture, Installation and Related Services	Region 4 ESC-TX	\$3,500,000	This piggyback contract allows the district to leverage the co-op buying power and allow the purchase of a wide variety of product within a classification.	This contract covers the entire catalog. Prices are based on matrix and discounts per manufacturer volume tier.
47	Michaels Stores, Inc. Irving, TX	OMNIA Partners Contract: 20-SHE-020 Art Supplies, Crafts, Framing and Related Services	Hardford County Public Schools, MD	\$200,000	Allows for the purchase of art supplies, crafts and classroom materials at a discounted price.	20% off entire Michaels Stores and Michaels.com including sale items (excludes Clearance; Doorbusters, beverage & candy; Books & Magazines; Gift cards; Lego; Brother; Circuit; Silhouette; and Christmas Trees.

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48	Miracle Recreation - Playpower, Inc. Hunsville, NC	Sourcewell Contract: 010521-LTS-3 Commercial Playground & Fitness Manufacturer	Sourcewell	\$1,000,000	For the purchase of commercial playground equipment; inclusive & accessible play; custom & themed playgrounds; sensory playground equipment; early childhood playgrounds; freestanding play; playground components; site amenities & furnishings; outdoor fitness equipment; shade structures; safety surfacing, turnkey solutions.	Volume rebates (per calendar year): \$500,000-\$999,999 1% rebate; \$1,000,000-\$1,499,999 2% rebate; \$1,500,000+ 3% rebate Discount price list.
49	Mobile Modular Management Corporation Livermore, CA	Contract: Project No. 21024 Piggyback Bid for Modular Classroom Buildings and Associated Items	Sanat Rita Union School District, CA	\$3,000,000	Allows the Facilities and Planning Department to lease or buy modular classrooms as needed. Facilities and Planning will leverage multiple portable building vendors to address stock availability and best value pricing.	Bid Matrix pricing by size of building including additional add-on's needed based on the project.
50	Mohawk Lifts, LLC Amsterdam, NY	SourceWell Contract: 013020-MRL Vehicle Lifts, with Garage and Fleet Maintenance Equipment	Sourcewell	\$350,000	The use of this piggyback will keep consistency of quality by using one type of manufacturer for all vehicle and bus lifts for the district. (Replacement and/or Repair)	Discount varies by brand selected.
51	Nick's Custom Golf Cars Fresno, CA	OMNIA Contract: EV2671 Utility, Transportation and Golf Vehicles, plus Related Accessories, Equipment, Parts and Services	City of Kansas City, MO	\$135,000	Allows the district to purchase of a wide variety of golf cart vehicles through cooperative purchase power economies of scale.	Prices are determined by type of cart and features requested. Discount of MSRP ranging from 5% to 35%. Replacement parts 20% discount.
52	Nokia of America Corporation Dallas, TX	Houston-Galveston Area Council Cooperative Purchasing Program Contract: RA05-21 Radio Communications/Emergency Response Equipment	Houston-Galveston Area Council Cooperative Purchasing Program	\$2,000,000	Allows for purchase of additional equipment for continued build-out of the District LTE Network. NetSync is the reseller partner for this contract.	Percent discount off list price or specific pricing on major equipment.
53	Office Depot, Inc. Boca Raton, FL	Omnia Partners Contract: R190303 Office Supplies, Related Products and Services	Region 4 ESC-TX	\$3,500,000	For the purchase of Office Supplies. This contract covers a wide variety of high use office items to support site needs at contract pricing and provide quick delivery. Additional benefit of annual rebates: 5% annual rebate	Discount of core list Office Supplies.
54	Office Depot, Inc. Boca Raton, FL	Omnia Partners Contract: R190502 Educational School Supplies	Region 4 ESC-TX	\$300,000	For the purchase of school related supplies. This contract covers a wide variety of high use office items to support site needs at contract pricing and provide quick delivery. Additional benefit of annual rebates: 5% annual rebate	Discount of core list Office Supplies.
55	Office Depot, Inc. Boca Raton, FL	OMNIA Partners Contract: R191812 Furniture, Installation and Related Services	Region 4 ESC-TX	\$500,000	For the purchase of furniture. This contract covers a wide variety of high use office items to support sites needs at contract pricing and provide quick delivery.	This contract covers the entire catalog. Price list for core items, discount of MSRP, tier pricing for large quantities and 20% discount off internet pricing.

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56	P&R Paper Supply Co., Inc. Redlands, CA	Sacramento City Unified School District RFP No. 21-0301 Nutrition Services Compostable Lunch Tray	Sacramento City Unified School District, CA	\$100,000	Allows Nutrition Services to purchase a 5-compartment compostable lunch tray which will be used in providing student meals.	Price list available; item will support student meal services.
57	P&R Paper Supply Co., Inc. Redlands, CA	Desert Purchasing Group (DPG) Co-Op RFP No. NS-20-01 Paper Non-Food Products	Palm Springs Unified School District, CA	\$650,000	Allows Nutrition Services to purchase items used in providing student meals such as disposable gloves and bouffant caps.	Price list available; Items support student meal services.
58	PacWest Direct, dba Pre Sort Center of Stockton, Inc. Dinuba, CA	County of Fresno Contract: 17-043 Insert, Pre Sort and Mailing Services	County of Fresno, CA	\$400,000	This piggyback contract allows the district to receive discounted pricing for mailing materials.	Price list available.
59	ParentSquare Goleta, CA	1Government Procurement Alliance (1GPA) Contract: 21-11PV-04 Web Content and/or Mass Notification System	Paradise Valley Unified School District, AZ	\$400,000	This piggyback contract is for the district's School Messenger messaging service system. Allows the district to continue using the current provider.	\$1.35 to \$4.00 per student depending on services chosen by the Communications Department.
60	Prudential Overall Supply Fresno, CA	Omnia Partners National Intergovernmental Purchasing Alliance (NIPA) Contract: RFP #171695 Rental of Uniforms, Floor Mats, Mops, and Towels and Related Services	City of Tucson, AZ	\$100,000	For the rental and laundering of district-wide, standardized uniforms for Environmental, Maintenance and Custodial staff; Nutrition Services utilizes aprons, towels, rags & mats; Custodial staff uses dust mops. Allows district to leverage multiple uniform and cleaning supply vendors for best value pricing. Will pilot program with Maintenance team early 22/23.	15% - 35% discount from Price List.
61	R.V. Jensen Fresno, CA	Contract: P-19-434-C Bulk Fuel-Gasoline and Diesel	County of Fresno, CA	\$800,000	Allows the district to combine purchase power with our local municipalities to purchase fuel from a local vendor for FUSD white fleet and buses.	Pricing matrix based on differential from rack rate.
62	Raptor Technologies Houston, TX	1Government Procurement Alliance (1GPA) Contract: 19-19P-02 Visitor, Volunteer and Emergency Management Systems	1Government Procurement Alliance (1GPA), AZ	\$200,000	This piggyback contract allows for the purchase of a visitor system and software which is used for added site safety and security.	Price list available.
63	Ricoh, USA. Fresno, CA	OMNIA Partners Contract: 2021002788 Multifunction Devices and Managed Print Services	University of California, CA	\$3,000,000	Highly competitive pricing on copiers in addition to deeper savings negotiated through previous RFPs with same vendor, RICOH.	District-wide copiers in various sizes. Contract covers all supplies and services. Contract pricing saves an avg. of 67% off of list price. In addition, negotiated pricing allows us to save an additional 53% on our most requested machine.
64	Riddell North Ridgeville, OH	The Cooperative Purchasing Network (TCPN) Contract: R201102 Physical Education Supplies Team Uniforms	Region 4 ESC-TX	\$175,000	For the purchase of football helmets and pads for the Athletics Department. Will support student safety with 5-star rated equipment.	40% off catalog price by section.

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65	School Health Corporation Hanover Park, IL	Sourcewell Contract: 022422-SHC Medical Supply Solutions	Sourcewell	\$1,500,000	Allows purchase of Health Safety, Medical, Surgical, and First-Aid Supplies, Mobility, Sports, Gym, and Fitness equipment.	13% off and ceiling-based pricing from all categories with free shipping on orders over \$125. 18-63% discount off large market basket of hot items.
66	School Specialty, Inc. Greenville, WI	Omnia Partners Contract: R190503 Educational School Supplies	Region 4 ESC-TX	\$3,000,000	Allows the purchase of a wide variety of products within many classifications including art, athletics and special education supplies through cooperative purchase power economies of scale.	Discounts are list price less 12% - 35% depending on category.
67	School Specialty, Inc. Greenville, WI	Omnia Partners Contract: R201105 Athletic, Physical Education Supplies and Team Uniforms	Region 4 ESC-TX	\$150,000	Allows the Athletics Department to purchase from a wide variety of physical education and team uniforms through cooperative purchase power economies of scale. Additional benefit of annual rebates: 4% rebate	Discounts are list price less 35%.
68	School Specialty, Inc. Greenville, WI	Cal Save Association of Educational Purchasing Agencies (AEPA) Contract: IFB022-A Furniture	Monterey County Office of Education, CA	\$1,000,000	Allows the district to purchase of a wide variety of office and classroom furniture through cooperative purchase power economies of scale.	This contract includes our district-standard student desks and chairs. We also purchase other items in their catalog from this contract. There is a price schedule with % off various manufacturers brands.
69	School Specialty, Inc. Greenville, WI	Omnia Partners Contract: R191815 Furniture, Installation, Related Services	Region 4 ESC-TX	\$500,000	This piggyback contract allows the district to leverage the co-op buying power and allow the purchase of a wide variety of product from multiple manufactureres within the furniture classification.	This contract covers the entire catalog. Prices are based on matrix and discounts per manufacturer volume tier.
70	Sid Tool Co., dba MSC Industrial Supply Co., Inc.	National Association of State Procurement Officials ValuePoint Contract: MA8499 Facilities Maintenance and Repair & Operations (MRO) and Industrial Supplies	State of Oregon	\$2,000,000	For the purchase of various supplies needed for repairs made by the Maintenance Department.	Catalog discount pricing for necessary air purifiers district-wide due to COVID19. Will use for HVAC, filters and other MRO supplies as needed.
71	Silver Creek Industries, Inc. Perris, Ca	Hesperia Unified School District Contract: Bid #22-001 Equipment Portable Classroom Bid	Hesperia, CA	\$1,000,000	Allows the Facilities and Planning Department to lease or buy modular classrooms as needed. Facilities and Planning will leverage multiple portable building vendors to address stock availability and best value pricing.	Price List By Item.
72	Snap-On Industrial Kenosha, WI	Sourcewell Contract: 013020-SNP Garage & Fleet Maintenance Equipment & Vehicle Lifts	Sourcewell	\$300,000.00	Allows our CTE auto and construction classes to purchase tools in bulk and equipment for instruction through cooperative purchase power economics of scale.	Pricing matrix displays various discounts per item.
73	SofSurfaces, Inc. Petrolia, Ontario	Sourcewell Contract: 010521-SFS Playground & Water Play Equipment	Sourcewell	\$300,000	Allows for purchase of Premium Durasafe tiles used at FUSD playgrounds.	10% off MSRP/quantity discounts available based on overall square footage of the area: 500-999 sq.ft.: 2.5%; 1000-1999 sq.ft.: 5%; 2000-3999 sq.ft.: 7.5%; 4000+ sq.ft.: 10%

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74	Southwest School and Office Supply Jarupa Valley, CA	Contract: 21/22-001 Just in Time Office and Classroom Supply	Val Verde Unified School District, CA	\$200,000	Allows the district to purchase a wide variety of products within many classifications including art and general education supplies.	Pricing was determined by discounts on core items and % off list for manufactures.
75	Sysco Central California Modesto, CA	Central Valley Buying Group Contract: N/ A Paper Goods & Packaging Supplies; Canned and Dry Food Items	Washington Unified School District, CA	\$3,000,000	Allows Nutrition Services to purchase paper products and food items at competitive pricing for a variety of menu options.	Price list available.
76	Tarkett USA, Inc. Solon, OH	Omnia Partners Contract: 2020002143 Systemwide Flooring	University of California, CA	\$300,000	For the purchase of district standard carpet utilized at all sites and departments. This product was chosen for its quality and standardization; allows for consistency needed to match existing flooring for repairs.	District standard carpet (Tandus) Price \$24.98 sq. yard Aftermath II Powerbond Vinyl Cushion RS (carpet)
77	ThyssenKrupp Elevator Fresno, CA	The Cooperative Purchasing Network (TCPN) Contract: R200502 Elevator Equipment, Service, Repair and Related Services	Region 4 ESC-TX	\$450,000	This contract provides quality products that extend the life cycle of our district elevators and enhance efficiency. Only utilized for routine maintenance service. All elevator upgrades are formally bid.	Contract allows for customized pricing based on scope of services and equipment.
78	Trane U.S., Inc. Davidson, NC	Omnia Partners Contract: 3341 HVAC Products, Installation, Labor Based Solutions, and Related Products and Services	Racine County, Wisconsin	\$500,000	For the purchase of Trane brand chillers. The use of this piggyback will assist in shortening the lead-time to replace vandalized equipment and keep consistency of quality for the district.	TRANE brand chillers. Discount pricing per item listed.
79	Tyler Technologies Plano, TX	Sourcewell Contract: 090320-TTI Public Sector and Education Administration Software Solutions with Related Services	Sourcewell	\$200,000	Allows the district to purchase software and associated equipment for routing software for Transportation Department.	Percent discount per item.
80	Uniglobe Travel Designers Columbus, OH	National Intergovernmental Purchasing Alliance (NIPA) Contract: R220102 Travel Management Services	Region 4 ESC-TX	\$2,000,000	This piggyback will leverage travel discounts through cooperative purchase power economies of scale. Provides an online travel booking tool.	Discount per line item varies on price list.
81	USA Shade - Playpower, Inc. Huntsville, NC	Sourcewell Contract: 010521-LTS-6 Design/Build Fabric Shade Structure Manufacturer	Sourcewell	\$1,000,000.00	Allows Facilities and Maintenance to purchase shade structures as needed without having to go through the bid process.	Price list displays various discounts per item. Volume rebates (per calendar year).
82	Vermeer Pella, Iowa	Sourcewell Contract: 031721-VRM Tree Maintenance Equipment	Sourcewell	\$500,000.00	Allows maintenance to purchase large tree maintenance equipment such as wood chippers at a discount price.	Up to a 14% discount off list price; in addition to the discount off MSRP, Vermeer's dealership network has the authority to consider volume discounts, member loyalty, and additional discounts at their discretion.
83	Virco Los Angeles, CA	US Communities Contract: R-TC-18004 Cafeteria Tables and Classroom Furniture	Prince William County Public Schools, VA	\$500,000	Allows the district to purchase of a wide variety of school furniture through cooperative purchase power economies of scale.	Used for cafeteria tables. (Virco) Discount based on volume purchase minimum 64% - 71.5% max.

PIGGYBACK BACKUP SUPPLEMENT LIST
June 14, 2023 BOARD MEETING

84	Wenger Corporation Owatonna, MN	OMNIA Parnters Contract: R191204 Performing Arts Apparel, Instruments, Furnishings, Storage and Related Services	Region 4 ESC-TX	\$200,000	Allows Student Engagement to quickly meet musical storage and other site needs.	Price list available.
85	Wesco Distribution, Inc. (Anixter) Pittsburg, PA	Omnia Partners Contract: R192008 Maintenance, Repair and Operation (MRO) Supplies and Equipment	Region 4 ESC-TX	\$500,000	For purchase of security door hardware, key systems, combination locks, etc. at discounted prices to be used district-wide.	Variety of discounts available and rate identified in core list.
86	Williams Scotsman, Inc. Fresno, CA	The Cooperative Purchasing Network (TCPN) Contract: R210503 Modular Buildings, Portable Storage and Relocatable Walkways	Region 4 ESC-TX	\$1,000,000	Allows the Facilities and Planning Department to rent modular classrooms as needed. Facilities and Planning will leverage multiple portable building vendors to address stock availability and best value pricing.	Rental/Lease Pricing Sheet with rates based on various durations. Purchase Price Matrix by building size including costs for additional add-on needed by project.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-10

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Bid 23-58, Exterior Painting at Various Sites

ITEM DESCRIPTION: Included in the Board binders is information on Bid 23-58, Exterior Painting at Various Sites. Project to include lead abatement, surface preparation, and exterior finishes at various sites.

The request for bids was lawfully advertised on April 19, 2023. Notifications were sent to 80 firms plus five construction trade publications, and the district received 7 responses on Section A and D, 4 responses on Section B, 6 responses on Section C and E, and 5 responses on Section F. Bids were opened on April 26, 2023. Staff recommends award to the lowest responsive, responsible bidder:

Section A – Ayer Elementary School
WM B. Saleh Co. (Fresno, California) \$98,400

Section B – Fremont Elementary School
Pacific Contractors Group, Inc. (Northridge, California) \$111,000

Section C – Vinland Elementary School
Pacific Rim Painting Co. (Fresno, California) \$109,000

Section D – Storey Elementary School
HB Restoration, Inc. (Rio Linda, California) \$109,990

Section E – Columbia Elementary School
Ro's Precise Painting, Inc. (Sanger, California) \$68,100

Section F – Hamilton K-8 School
Pacific Contractors Group, Inc. (Northridge, California) \$172,000

The tabulation is attached and bid specifications are available for review in the Purchasing Department.

FINANCIAL SUMMARY: Sufficient funds in the amount of \$ 668,490 are available in the Measure M Fund.

PREPARED BY: Ann Loorz,
Executive Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:



FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID NO. 23-58 SECTION A, EXTERIOR PAINTING AT VARIOUS SITES -
AYER ELEMENTARY SCHOOL

Bid Opening Date: April 26th, 2023 prior to 2:01 P.M.

Buyer: Marisa Thibodeaux

CONTRACTOR	CITY	BASE BID AMOUNT
WM B Saleh Co.	Fresno	\$98,400
HB Restoration, Inc.	Rio Linda	\$115,050
Pacific Rim Painting Co.	Fresno	\$119,000
Pacific Contractors Group, Inc.	Northridge	\$122,000
Color New Co.	Woodland Hills	\$128,000
Ro's Precise Painting, Inc.	Sanger	\$136,447
Colorful Painting	Fresno	\$63,650

Award will be by Section.

Low bid determined by Base Bid.

Staff recommends award of \$98,400 to WH B. Saleh Co., the lowest responsive, responsible bidder for Section A Base Bid.

In accordance with Public Contract Code 20111, staff recommends rejecting Colorful Painting's bid as non-responsive due to not providing a form of bidder's security.

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID NO. 23-58 SECTION B, EXTERIOR PAINTING AT VARIOUS SITES -
FREMONT ELEMENTARY SCHOOL

Bid Opening Date: April 26th, 2023 prior to 2:31 P.M.

Buyer: Marisa Thibodeaux

CONTRACTOR	CITY	BASE BID AMOUNT
Pacific Contractors Group, Inc.	Northridge	\$111,000
Ro's Precise Painting, Inc.	Sanger	\$111,247
Color New Co.	Woodland Hills	\$142,000
Colorful Painting	Fresno	\$56,025

Award will be by Section.

Low bid determined by Base Bid.

Staff recommends award of \$111,000 to Pacific Contractors Group, Inc. the lowest responsive, responsible bidder for Section B Base Bid.

In accordance with Public Contract Code 20111, staff recommends rejecting Colorful Painting's bid as non-responsive due to not providing a form of bidder's security.

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID NO. 23-58 SECTION C, EXTERIOR PAINTING AT VARIOUS SITES -
VINLAND ELEMENTARY SCHOOL

Bid Opening Date: April 26th, 2023 prior to 3:01 P.M.

Buyer: Marisa Thibodeaux

CONTRACTOR	CITY	BASE BID AMOUNT
Pacific Rim Painting Co.	Fresno	\$109,000
Ro's Precise Painting, Inc.	Sanger	\$112,999
HB Restoration, Inc.	Rio Linda	\$117,050
Pacific Contractors Group, Inc.	Northridge	\$142,000
Color New Co.	Woodland Hills	\$146,000
Colorful Painting	Fresno	\$66,450

Award will be by Section.

Low bid determined by Base Bid.

Staff recommends award of \$109,000 to Pacific Rim Painting Co., the lowest responsive, responsible bidder for Section C Base Bid.

In accordance with Public Contract Code 20111, staff recommends rejecting Colorful Painting's bid as non-responsive due to not providing a form of bidder's security.

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID NO. 23-58 SECTION D, EXTERIOR PAINTING AT VARIOUS SITES -
STOREY ELEMENTARY SCHOOL

Bid Opening Date: April 26th, 2023 prior to 3:31 P.M.

Buyer: Marisa Thibodeaux

CONTRACTOR	CITY	BASE BID AMOUNT
HB Restoration, Inc.	Rio Linda	\$109,990
Pacific Rim Painting Co.	Fresno	\$124,000
WM B Saleh Co.	Fresno	\$124,480
Ro's Precise Painting, Inc.	Sanger	\$141,000
Color New Co.	Woodland Hills	\$151,000
Pacific Contractors Group, Inc.	Northridge	\$172,000
Colorful Painting	Fresno	\$89,800

Award will be by Section.

Low bid determined by Base Bid.

Staff recommends award of \$109,990 to HB Restoraion, Inc., the lowest responsive, responsible bidder for Section D Base Bid.

In accordance with Public Contract Code 20111, staff recommends rejecting Colorful Painting's bid as non-responsive due to not providing a form of bidder's security.

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID NO. 23-58 SECTION E, EXTERIOR PAINTING AT VARIOUS SITES -
COLUMBIA ELEMENTARY SCHOOL

Bid Opening Date: April 26th, 2023 prior to 4:01 P.M.

Buyer: Marisa Thibodeaux

CONTRACTOR	CITY	BASE BID AMOUNT
Ro's Precise Painting, Inc.	Sanger	\$68,100
Pacific Rim Painting Co.	Fresno	\$109,000
Color New Co.	Woodland Hills	\$112,000
HB Restoration, Inc.	Rio Linda	\$148,888
Pacific Contractors Group, Inc.	Northridge	\$156,000
Colorful Painting	Fresno	\$63,800

Award will be by Section.

Low bid determined by Base Bid.

Staff recommends award of \$68,100 to Ro's Precise Painting Inc., the lowest responsive, responsible bidder for Section E Base Bid.

In accordance with Public Contract Code 20111, Staff recommends rejecting Colorful Painting's bid as non-responsive due to not providing a form of bidder's security.

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID NO. 23-58 SECTION F, EXTERIOR PAINTING AT VARIOUS SITES -
HAMILTON K-8 SCHOOL

Bid Opening Date: April 26th, 2023 prior to 4:31 P.M.

Buyer: Marisa Thibodeaux

CONTRACTOR	CITY	BASE BID AMOUNT
Pacific Contractors Group, Inc.	Northridge	\$172,000
Ro's Precise Painting, Inc.	Sanger	\$210,000
HB Restoration, Inc.	Rio Linda	\$277,777
Color New Co.	Woodland Hills	\$322,000
Colorful Painting	Fresno	\$110,250

Award will be by Section.

Low bid determined by Base Bid.

Staff recommends award of \$172,000 to Pacific Contractors Group, Inc., the lowest responsive, responsible bidder for Section F Base Bid.

In accordance with Public Contract Code 20111, Staff recommends rejecting Colorful Painting's bid as non-responsive due to not providing a form of bidder's security.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-11

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Bid 23-67, Bullard Talent K-8 School Site Improvements

ITEM DESCRIPTION: Included in the Board binders is information on Bid 23-67, Bullard Talent K-8 School Site Improvements. This project will remove existing site-work adjacent to portable classrooms, reconfigure the site to provide shaded areas for students and staff, and replace the landscape with drought tolerant plant material.

The request for bids was lawfully advertised on April 17, 2023. Notifications were sent to 211 firms plus five construction trade publications, and the district received four responses. Bids were opened on May 09, 2023. Staff recommends award to the lowest responsive, responsible bidder:

Viking Enterprises (Fresno, California) \$498,999.

The tabulation is attached and bid specifications are available for review in the Purchasing Department.

FINANCIAL SUMMARY: Sufficient funds in the amount of \$498,999 are available in the School Facilities Fund.

PREPARED BY: Ann Loorz,
Executive Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:



FRESNO UNIFIED SCHOOL DISTRICT

BID TABULATION

BID NO. 23-67 , BULLARD TALENT K-8 SCHOOL SITE IMPROVEMENTS

Bid Opening Date: May 9th, 2023 prior to 2:00 P.M.

Buyer: Panhia Moua

CONTRACTOR	CITY	BASE BID AMOUNT
Viking Enterprises	Fresno	\$498,999
Harris Development Corporation, dba HBC Enterprises	Fresno	\$539,449
GC Builders	Fresno	\$556,405
Joe's Landscaping & Concrete, Inc.	Newman	\$659,870

Low bid determined by Base Bid.

Staff recommends award of \$498,999 to Viking Enterprises, the responsive, responsible bidder for the Base Bid item.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-12

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Request for Proposal 23-36, Safe Route Site Assessments

ITEM DESCRIPTION: Included in the Board binders is information on Request for Proposal (RFP) 23-36, Safe Route Site Assessments. The purpose of RFP 23-36 is to select a firm that will assess and identify infrastructure issues and make recommendations for creating safe routes within one mile of riding, biking, or walking to school for fifteen school sites. The sites would be a combination of elementary, middle, and high school sites within Fresno Unified School District regions. This is a pilot program and will result in a one-year agreement beginning July 01, 2023, with the option to extend the agreement for up to four (4) additional one-year periods contingent upon funding and pilot success.

The Request for Proposal was lawfully advertised on February 22, 2023, and March 01, 2023. Proposals were received on April 18, 2023. Notifications were sent to fifteen (15) firms, and the district received three (3) responses. Evaluation of proposals were based on experience, qualifications, and pricing. The evaluation panel included key departments and local community members comprised of Fresno Unified School District Health Services, Safety and Emergency Services Department, Student Wellness, Fresno County Bike Coalition and California Walks. Staff recommends approval of the following firm:

Toole Design Group, LLC (Oakland, California) \$299,900.

The RFP, responses and scoring matrix are available for review in the Purchasing Department.

FINANCIAL SUMMARY: Sufficient funds in the amount of \$299,900 are available in the Safety and Security 2023/24 Budget.

PREPARED BY: Amy Idsvoog,
Executive Officer, Health Services,
Safety & Emergency Response

DIVISION: School Safety and Security
PHONE NUMBER: (559) 457-3633

CABINET APPROVAL: Misty Her,
Deputy Superintendent

SUPERINTENDENT APPROVAL:



FRESNO UNIFIED SCHOOL DISTRICT
PROPOSAL SCORING SUMMARY
RFP No. 23-36, Safe Route Site Assessments

Proposal Due Date: April 18, 2023 prior to 2:01 P.M.

Buyer: Ashley Taylor

CONTRACTING FIRM	LOCATION	AWARD
Toole Design Group, LLC	Oakland, CA	Yes
USGBC Central California	Fresno, CA	No
California State University, Fresno Foundation	Fresno, CA	No

Staff recommends award to Toole Design Group, LLC, the responsible and responsive contractor whose proposal is most advantageous to the district with price being the primary factor and other evaluation criteria considered.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-13

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Request for Proposal 23-40, Fresh Fruit, and Vegetable Program

ITEM DESCRIPTION: Included in the Board binders is information on Request for Proposal (RFP) 23-40, Fresh Fruit and Vegetable Program (FFVP) to establish fixed pricing for delivery of fresh fruits and vegetables to 70 elementary school locations. Annual FFVP funding is sought for all elementary schools. For 2022/23, 61 schools were funded; 2023/24 awards have not yet been announced. The district will provide funding for schools not awarded grant funding.

The request for proposals was lawfully advertised on March 27, 2023, and April 03, 2023. Proposals were opened on April 27, 2023. Notifications were sent to 63 vendors, and the district received 2 responses. The RFP process allows for a variety of factors to be considered in addition to price, to identify the best value vendor for the district. The award recommendation is based on geographical preference, pricing, local procurement standards, qualifications, food safety, delivery capacity, invoicing and reports. The agreement is for a one-year term with the option to extend for two additional one-year periods. Staff recommends award to the best value vendor:

Gold Star Foods, Inc. (Ontario, California) \$4,931,289.25 estimated annual expenditure.

Approval will allow the Nutrition Services department to utilize fresh fruits and vegetables on an as-needed basis. Purchase orders will be presented to the board for ratification on future purchase order reports.

The RFP tabulation is attached and the bid contract, bid specifications, bid responses, and scoring matrix are available for review in the Purchasing Department.

FINANCIAL SUMMARY: The grant provides funding of approximately \$50-\$75 per student annually. Sufficient funds for non-awarded sites are available in the general fund.

PREPARED BY: Amanda Harvey,
Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:



QUALIFICATION SCORING SUMMARY

RFP NO. 23-40, FRESH FRUIT AND VEGETABLES PROGRAM (FFVP)

RFP Opening Date: April 27, 2023 prior to 2:01 P.M.

Buyer: Angelina Orozco

CONTRACTOR	CITY	AWARD
Gold Star Foods, Inc.	Ontario	Yes
Coast Tropical	Union City	No

Staff recommends award of \$4,931,289.25 to Gold Star Foods, the best value vendor to the district.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-14

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Request for Proposals 23-41, Fresh Produce

ITEM DESCRIPTION: Included in the Board binders is information on Request for Proposal (RFP) 23-41, Fresh Produce to establish fixed pricing for fresh produce in the district's breakfast, lunch and supersnack meal programs. Schedule A is for the delivery of fresh fruits and vegetables incorporated into meals prepared at the Nutrition Center and delivered daily. Schedule B is for direct delivery of fresh fruits and vegetables to K-8 schools, middle and high schools. Schedule C is for direct delivery of fresh fruits and vegetables to elementary schools and additional locations for site-based meal preparation. These products are funded through reimbursement from the US Department of Agriculture and the California Department of Education.

The request for proposals was lawfully advertised on March 27, 2023, and April 03, 2023. Proposals were opened on April 27, 2023. Notifications were sent to 102 vendors, and the district received 2 responses. The RFP process allows for a variety of factors to be considered in addition to price, to identify the best value vendor for the district. The award recommendation is based on geographical preference, pricing, local procurement standards, qualifications, food safety, delivery capacity, invoicing and reports. The agreement is for a one-year term with the option to extend for two additional one-year periods. Staff recommends award of Schedule A, B, and C to the best value vendors:

Schedule A (various line items):	Daylight Foods, Inc. (Union City, CA)	\$1,946,582.50
Schedule A (various line items):	Gold Star Foods Inc. (Ontario, CA)	\$1,455,025.97
Schedule B (K-8 & secondary sites):	Daylight Foods (Union City, CA)	\$ 819,927.06
Schedule C (elementary):	Daylight Foods (Union City, CA)	\$ 777,666.08

Approval will allow the Nutrition Services Department to utilize fresh produce on an as-needed basis. Purchase orders will be presented to the board for ratification on future purchase order reports.

The RFP tabulation is attached and the contract, specifications, responses, and scoring matrix are available for review in the Purchasing Department.

FINANCIAL SUMMARY: Sufficient funds in the amount of \$4,999,201.61 are available in the Cafeteria Fund.

PREPARED BY: Amanda Harvey,
Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:



QUALIFICATION SCORING SUMMARY

RFP No. 23-41, Fresh Produce

RFP Opening Date: April 27, 2023 prior to 2:01 P.M.

Buyer: Angelina Orozco

Schedule A

CONTRACTOR	CITY	AWARD
Daylight Foods, Inc.	Union City	Yes
Gold Star Foods, Inc.	Ontario	Yes
Charles Matoian Inc. dba OK Produce	Fresno	No
Coast Tropical	Union City	No
Peterson Farms, Inc.	Shelby	No
Twin Tree Farms	Madera	No

Award of Schedule A is by line item to the bidders with the highest score.

Staff recommends award to the best value bidders below:

Daylight Foods \$1,946,582.50 for RFP items: 1-3, 6-15, 17-18, 20, 22, 25, 29-32, 34, 35, 39, 42, 43, 45, 50-54, 57, 59, 60, 65, 67, 71, 85, 87, 89-93, 96-104, 106-116, 118-120, 122-124, 126-132, 134, 136, 138-141, 143-148, 150, 151, 153

Gold Star \$1,455,025.97 for RFP items: 4-5, 16, 19, 21, 23, 24, 26-28, 33, 36-38, 40, 41, 44, 46-49, 55, 56, 58, 61-64, 66, 68-70, 72, 73-84, 86, 88, 94, 95, 105, 117, 121, 125, 133, 135, 137, 142, 149, 152

QUALIFICATION SCORING SUMMARY

RFP No. 23-41, FRESH PRODUCE

RFP Opening Date: April 27, 2023 prior to 2:01 P.M.

Buyer: Angelina Orozco

Schedule B

CONTRACTOR	CITY	AWARD
Daylight Foods, Inc.	Union City	Yes
Coast Tropical	Union City	No

Schedule B determined by combined total of all line items.

Staff recommends award for Schedule B of \$819,927.06 to Daylight Foods, Inc. the best value vendor to the district.

QUALIFICATION SCORING SUMMARY

RFP No. 23-41, FRESH PRODUCE

RFP Opening Date: April 27, 2023 prior to 2:01 P.M.

Buyer: Angelina Orozco

Schedule C

CONTRACTOR	CITY	AWARD
Daylight Foods, Inc.	Union City	Yes
Coast Tropical	Union City	No

Schedule C determined by combined total of all line items.

Staff recommends award for Schedule C of \$777,666.08 to Daylight Foods, Inc. the best value vendor to the district.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-15

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Request for Qualifications 23-53, Tree Services

ITEM DESCRIPTION: Included in the Board binders is information on Request for Qualifications (RFQ) 23-53, Tree Services. This will qualify a pool of contractors for tree services such as tree pruning; stump grinding; tree planting; root pruning; tree risk assessments; and disease and insect management. The process allows for multiple factors to be considered in addition to price, to identify the best value contractor(s) for the district. The term is for a three-year period beginning July 01, 2023.

The Request for Qualifications was lawfully advertised on March 13, 2023, and March 20, 2023. Qualifications were received on April 14, 2023. Notifications were sent to 81 contractors, and the district received 3 responses. Evaluation of proposals were based on experience, qualifications, and pricing. The evaluation panel, comprised of Fresno Unified School District Operational Services manager and staff, recommend approval of the following contractors:

- | | |
|--------------------------------------|------------|
| • BrightView | Fresno, CA |
| • Elite Maintenance and Tree Service | Clovis, CA |
| • West Coast Arborists, Inc. | Fresno, CA |

Approval will allow department and school sites to utilize qualified contractors for identified services on an as-needed basis. Purchase orders will be presented to the board for ratification on future purchase order reports.

The Request for Qualifications (17 pages), responses and scoring matrix are available for review in the Purchasing Department.

FINANCIAL SUMMARY: Funding will be provided by individual site or department budgets.

PREPARED BY: Ann Loorz,
Executive Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:



FRESNO UNIFIED SCHOOL DISTRICT

QUALIFICATION SCORING SUMMARY

RFQ No. 23-53, Tree Services

RFQ Due Date: April 28, 2023 prior to 2:01 P.M.

Buyer: Sarah Garcia

CONTRACTOR	CITY	QUALIFIED
BrightView	Fresno	YES
Elite Maintenance and Tree Service	Clovis	YES
West Coast Arborists, Inc.	Fresno	YES

Qualification was determined by those contractors who scored the minimum 70 points during the committee's evaluation.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-16

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Agreement with Education Elements - Wave Six Year Two and Three

ITEM DESCRIPTION: Included in the Board binders is an agreement with Education Elements for Wave Six Expansion to ensure continued results in the partnership and to work alongside the district Personalized Learning Initiative (PLi) team through Curriculum, Instruction and Professional Learning, Information Technology, and school leadership to design, implement and scale rigorous, personalized learning models for school site classrooms. This has been a partnership spanning five years and impacting teachers from over 50 partner site schools and across Fresno Unified School District.

The focus of schools in Wave Six is to impact student literacy by applying personalized/blended practices of whole group instruction, targeted small group instruction, collaboration, independent practice, student goal setting and reflection with intentional use of technology. Data shows when teachers engage these practices there is a significant impact on student achievement in English Language Arts and Math.

Three schools, Easterby, McCardle, and Slater, will be deepening their partnership with the PLi team and Education Elements while Herrera and Olmos will begin their PLi work. Figarden will also be expanding their partnership through Academic Year 2024/25.

Implementation utilizes the following model over three fiscal cycles Academic Year 2022/23 to 2024/25):

- Readiness Assessment (schools define strengths and growth opportunities with conditions for success)
- Foundational Training (PLi lead teachers engage foundational training for blended practices)
- Design, Application and Learning Walks (teachers engage learning with feedback)

Instructional approaches developed during this work will continue to inform best personalized/blended learning practices district wide. For more information regarding PLi, including instructional approaches, criteria for success and data and research, go to <https://go.fresnou.org/pli>.

FINANCIAL SUMMARY: Sufficient funds are available in the amount of \$54,164 in Easterby, McCardle, Figarden, Olmos, Herrera, and Slater's site budgets.

PREPARED BY: Marie Williams, Ed.D.,
Instructional Superintendent &
Edith Navarro, Administrator

DIVISION: Instructional Division
PHONE NUMBER: (559) 457-3731

CABINET APPROVAL: Natasha Baker, Ed.D.,
Chief Academic Officer

SUPERINTENDENT APPROVAL:





Fresno Unified School District Contract Routing Form

Completed independent contract agreement must be attached

24889

Vendor Number

Education Elements

101 Hickey Blvd., STE A #526, South San Francisco, CA 94080

Vendor Name

949-338-5616

Address

Kristen Howell

Phone Number

Vendor Contact

From: 7/1/2023

Through: 6/30/2025

Term (Duration)

FUSD Contract Administrator:

Philip Neufeld Edith Navarro

Curriculum & Instruction

457-3748

Name

Site/ Dept

Telephone number

Budget (Fund-Unit-Dept.-Activity-Function-Object)

Funds are available in each site's BFY24 and BFY25 budget

Actual Cost \$ 51,164.00

(Estimated Amount)

Fingerprint Requirements: All individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein.

Yes ☐

No ☒

Scope of Work Summary:

Wave 6 Year 2 and 3 PLI partner site engagement with Education Elements. Six sites will make their respective year two and three contributions in FY2324 and FY2425 totaling \$51,164.00.

Please indicate where the work will be performed:

Work to be performed remotely in the state of California

Date Item is to appear on Board of Education Agenda: 05/14/2023
(Contracts of \$15,000.00 or more)

Will contract be submitted with Bundled Contracts? No

Reviewed & approved by Cabinet Level Officer:

Signed

5/10/2023

Date

Reviewed & approved by Risk Management

Signed

5/11/2023

Date

Reviewed & approved by Department Head

Philip Neufeld

5/2/2023

Date

Edith Palmira Navarro

5/10/2023

Edith Palmira Navarro (May 10, 2023 11:27 PDT)

Please return signed agreement back to (name/email) : Leticia.Barajas@fresnounified.org & CJ.Bohanon@fresnounified.org



Fresno Unified School District

Independent Contractor Services Agreement

GENERAL INFORMATION

School/Department Budget: Funds are available in each site's BFY24 and BFY25 budget

District Contact Person: Edith Navarro

Budget Manager Approval: Philip Neufeld Edith Palmira Navarro
Edith Palmira Navarro (May 10, 2023 11:27 PDT)

Contractor's Vendor Name: Education Elements

Contractor's Contact Person: Kristen Howell

Contractor's Title: Partner

Contractor's Telephone

Number: 949-338-5616

Contractor's E-mail: Kristen@edelements.com

Contractor's Address: 101 Hickey Blvd., STE A #526, South San Francisco, CA 94080

This Independent Contractor Services Agreement is made and entered into effective 7/1/2023 (the "Effective Date") by and between the Fresno Unified School District ("District") and Education Elements ("Contractor").

1. Contractor Services. Contractor agrees to provide

Wave 6 Year 2 and 3 PLI partner site engagement with Education Elements. Six sites will make their respective year two and three contributions in FY2324 and FY2425 totaling \$51,164.00.

2. Contractor Qualifications. Contractor represents that it has in effect all licenses, permissions and has otherwise all legal qualifications to perform this Agreement.

3. Term. This Agreement shall begin on 7/1/2023 , and shall terminate on 6/30/2025 . There shall be no extension of the term of the agreement without express written consent from all parties.

4. Payment. District agrees to pay Contractor at following estimated rate of \$51,164.00
Checks will be made payable to Education Elements . Payment shall be limited to amount written in this paragraph, unless specifically indicated in Paragraph 5. District agrees to pay Contractor within thirty (30) days of receipt of detailed invoice.

5. Incidental Expenses. ☐ Yes (See below) ☒ No, Vendor initial here AB

- a. Lodging \$ 0.00 Actual cost of single occupancy. Not to exceed \$100 per night. *Receipt Required.
- b. Meals \$ 0.00 Reimbursement limited to actual cost up to the following rates: Breakfast \$12.20, Lunch \$18.30, Dinner \$30.50. *Receipt Required.
- c. Travel \$ 0.00 Actual cost by common carrier. Private car expenses will be reimbursed at the current standard business IRS mileage rate.
- d. Supplies \$ 0.00 As negotiated with school/department contracting for service.
- e. Total Estimated Cost (Sum of paragraphs 4 and 5a – d): \$ 51,164.00
- f. Other \$ 0.00

6. Employment. Are you a current FUSD employee? ☐ Yes ☒ No

7. CalPERS & CalSTRS. Are you a CalPERS or CalSTRS retiree? ☐ Yes ☒ No

8. California Residency. Contractor is a resident of the state of California: ☒ Yes ☐ No

9. Report Fraud, Waste and Abuse. By calling the Anti-Fraud Hotline, (559) 325-3200, or by completing the fraud, waste or abuse reporting form online at: <http://www.ppcpas.com/fresno-unified-fraud-alert>. The anti-fraud waste or abuse reporting hotline is available to report alleged fraud in the district. The responsibility for monitoring the hotline rests with the internal auditor for Fresno Unified School District, Price, Page & Company. A report may be made anonymously.

10. Conflict of Interest. In consideration of the Districts Conflict of Interest Code, Contractor affirms they do not have, nor does the Contractor anticipate having any interest in real property, investments, business interest in or income from sources which would provide Contractor, his/her spouse or minor child(ren) with personal financial gain as a result of any recommendation, advice or any other action taken by Contractor during the rendition of services under this Agreement.

Contractor's initials AB District's initials SS

11. Anti-discrimination. Fresno Unified School District prohibits discrimination, harassment, intimidation, and bullying based on actual or perceived race, color, ethnicity, national origin, immigration status, ancestry, age, creed, religion, political affiliation, gender, gender identity, gender expression, genetic information, mental or physical disability, sex, sexual orientation, marital status, pregnancy or parental status, medical information, military veteran status, or association with a person or a group with one or more of these actual or perceived characteristics or any other basis protected by law or regulation, in its educational program(s) or employment. If you believe you, or your student, have been subjected to discrimination, harassment, intimidation, or bullying you should contact your school site principal and/or the District's Chief Compliance and Title IX Officer David Chavez, by phone at 559-457-3500, by email at David.Chavez@fresnounified.org, or in person at 2309 Tulare Street Fresno, CA 93721.

12. Termination of Agreement. Either District or Contractor may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice. In the event of early termination, Contractor shall be paid for satisfactory work

performed to the date of termination. The District may then proceed with the work in any manner the District deems proper.

Notwithstanding the expiration or termination of this Agreement for any reason (a) any provision of this Agreement that imposes or contemplates continuing obligations on a Party shall survive the expiration or termination of this Agreement, including without limitation, the rights and duties under Paragraphs 12, 13, 15, and 17; and (b) all undisputed fees due and payable hereunder through the termination date in accordance with Paragraphs 4 and 5.

13. Confidential Information

- a. For the purposes of this Agreement "Confidential Information" includes any written or oral information or data, disclosed by either Party to the other, which may include, without limitation, information relating to technical, financial, personnel, personal employee information, the network, corporate, administration, plan design, benefits or contractual affairs of either Party or a third party that has been identified as confidential or that by the nature of the circumstances surrounding disclosure ought reasonably to be treated as confidential.
- b. Contractor hereby agrees that it shall not disclose Confidential Information, and any materials, discussions, or other communications concerning Confidential Information to any person or entity, except to its own employees, contractor personnel, and to its attorneys, accountants, consultants and other professional advisors having a "need to know," and who are themselves bound by similar nondisclosure restrictions (collectively, "Representatives"). If Contractor becomes aware of any disclosure or use not in compliance with this Agreement, Contractor shall notify the District in writing within three (3) business days. Contractor shall use at least the same degree of care in safeguarding Confidential Information as it uses in safeguarding its own confidential information. Representatives shall be bound to comply with all terms of this Paragraph 13.B. Upon the request of the District, Contractor shall provide a written acknowledgment from each of its Representatives that said Representative is bound by the terms of this Paragraph 13.B.
- c. Contractor's obligation under this Agreement to not disclose Confidential Information shall not apply to information that: (a) becomes generally available to the public other than as the result of unauthorized disclosure by Contractor or a third party; (b) is independently developed by Contractor without the aid, application or use of Confidential Information; or (c) was received by Contractor on a non-confidential basis prior to receipt from the District or from a third-party lawfully possessing and lawfully entitled to disclose such information.
- d. Disclosure of Confidential Information shall not be precluded if such disclosure is: (a) required pursuant to a valid court order; or (b) in the opinion of legal counsel for Contractor, is otherwise required by law, provided that in either circumstance:
 - i. Contractor shall furnish the District with a copy of the demand, summons, subpoena or other legal process to compel such disclosure;
 - ii. Contractor shall give the District reasonable prior notice of its intention to disclose Confidential Information in order to allow the District an opportunity to seek appropriate protection; and
 - iii. Contractor shall take all reasonable steps including, without limitation, the pursuit of a protective order, to restrict the disclosure of Confidential Information to the greatest extent possible.
- e. All Confidential Information provided by the District to Contractor is and shall forever remain the sole and exclusive property of the District. By granting access to Confidential Information, the District does not grant any express or implied right to Contractor to use, publish or disclose any Confidential Information. After its review of the Confidential Information Contractor will return to the District all Confidential Information disclosed to it (including copies or summaries of Confidential Information), or with the District's permission destroy the Confidential Information and certify in writing that it has been destroyed.

14. Injunctive Relief. Each Party acknowledges that a breach or threatened breach of this Agreement may cause immediate and irreparable harm to the District and that, to protect against such harm, the District may seek from a court of competent jurisdiction the issuance of a restraining order or injunction to prohibit any threatened disclosure

or misuse of the District's Confidential Information. Such an action for a restraining order or injunction is in addition to and does not limit all other remedies provided by law or in equity or by agreement between the Parties.

15. Indemnification and Hold Harmless. To the fullest extent allowed by law, the Contractor shall defend, indemnify and hold District, its agents, employees, Board of Trustees, members of the Board of Trustees, officials, officers, volunteers, and representatives ("Indemnities") free and harmless from any and all claims, demands, negligence (including the active or passive negligence of Indemnities, regardless of whether sole or otherwise, as allowed by law), causes of action, costs, expenses, liabilities, losses, damages or injuries, fines, penalties in law or equity, regardless of whether the allegations are false, fraudulent, or groundless, to property or persons, including wrongful death, (collectively "Loss") to the extent arising out of or incident to: 1) the performance or breach of any of the terms and conditions of the contract (including but not limited to) the Contractor's use of the site; or 2) any acts, omissions, negligence, in connection with the performance of Services or otherwise arising from this Contract ("Indemnification"); or 3) the willful misconduct of the Contractor or their respective agents, subcontractors, employees, material or equipment suppliers, invitees, or licensees. The Contractor's Indemnification includes, but is not limited to, the payment of all damages and attorney's fees, fines, penalties and other related costs and expenses.

a. The Contractor's defense obligations (with counsel approved by District), shall arise immediately upon tender of any of the Indemnities, and the defense shall be paid at Contractor's own cost, expense and risk, for any and all such aforesaid suits, actions or other legal proceedings of every kind that may be brought or instituted against any of the Indemnities, notwithstanding whether liability is, can be or has yet been established.

b. The Contractor shall pay and satisfy any judgment, award or decree that may be rendered against any of the Indemnities, in any such suit, action or other legal proceeding. The Contractor shall reimburse Indemnities, and each of them, for any and all legal expenses and costs incurred by each of them in connection therewith or in enforcing the indemnity herein provided.

c. Acceptance of insurance certificates and endorsements required under the contract does not relieve the Contractor from liability under this indemnification and hold harmless clause. The requirements of this Section (Indemnification and Hold Harmless) shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

16. Insurance. Without limiting "Contractor" indemnification, it is agreed that "Contractor" shall secure and maintain in force during the term of this Agreement a **Commercial General Liability** policy (Contractual liability included) utilizing an occurrence policy form, with limits of not less than two million (\$2,000,000) dollars per occurrence, four million (\$4,000,000) annual aggregate limit. **Business automobile Liability** Insurance shall be maintained for owned, scheduled, non-owned or hired automobiles with a combined single limit not less than two million (\$2,000,000) dollars per occurrence. In the event "Contractor" is working with students individually or providing professional services to students, "Contractor" shall maintain a policy providing coverage for sexual molestation and/or abuse claims. In the event that "Contractor's" Commercial General liability policy excludes coverage for sexual molestation and/or abuse claims shall be required to procure a separate or supplemental policy providing such coverage. The limits of coverage for the **abuse and molestation policy** shall be not less than \$2,000,000 per claim and \$4,000,000 aggregate. If any of the required policies provide coverage on a claims-made basis then the following shall apply; 1) The retroactive date must be shown, and must be before the date of the contract or the beginning of contract work; 2) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the contract work; (3) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, the Contractor must purchase "extended reporting" coverage for a minimum of five (5) years after completion of work. Self-insured retentions must be declared to and approved by District. The District may require "Contractor" to provide proof of ability to pay losses and related investigations, claims administration and defense expenses within the retention. The policy shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or the District.

The District shall be named as an additional insured on the policies by separate endorsement. A Certificate of Insurance and endorsements shall be attached to this Agreement as proof of insurance. The "Contractor" policy shall provide that it is primary such that insurance maintained by the District, if any, shall be excess and not co-primary.

17. Independent Contractor Status. While engaged in carrying out the terms and conditions of the contract, the Contractor is an independent contractor, and not an officer, employee, agent, partner, or joint venture of the District.
18. Workers' Compensation Insurance. Contractor agrees to provide all necessary workers' compensation insurance for Contractor's employees, if any, at Contractor's own cost and expense.
19. Fingerprinting Requirements. Contractor hereby acknowledges that, if applicable, it is required to comply with the requirements of Education Code Section 45125.1 with respect to fingerprinting of employees who may have contact with the District's pupils. The Contractor shall also ensure that its consultants on the Project also comply with the requirements of Section 45125.1. If required by Education Code Section 45125.1, the Contractor and its consultants, prior to any of the Contractor's employees, or those of any other consultants, coming into contact with the District's pupils submit through the DISTRICT fingerprints to the Department of Justice (DOJ) for the monitoring and supervision of employee(s) and/or affiliated constituents. Contractor will not begin work on the Project site until obtaining a DOJ cleared status through the DISTRICT. Contractor further acknowledges that other fingerprinting requirements may apply, as set forth in Education Code Section 45125 et seq., and will comply with any such requirements, including having Consultant certify that none of these employees and/or affiliated constituent(s) will have been convicted of a felony as defined in Education Code section 45122.1. "Fingerprinting Requirements," is expressly understood and agreed to by the parties hereto:

Contractor's initials AB District's initials SS

20. Taxes. Contractor agrees that Contractor has no entitlement to any future work from the District or to any employment or fringe benefits from the District. Payments to the contractor pursuant to this Agreement will be reported to Federal and State taxing authorities as required. District will not withhold any money from compensation payable to Contractor. District will not withhold FICA (Social Security), state or federal unemployment insurance contributions, state or federal income tax or disability insurance. Contractor is independently responsible for the payment of all applicable taxes.
21. Assignment. The Contractor shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the District.
22. Binding Effect. This Agreement shall inure to the benefit of and shall be binding upon the contractor and the District and their respective successors and assigns.
23. Severability. If any provision of this Agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof.
24. Waiver and Amendments. This Agreement may be amended, modified, superseded, cancelled, renewed or extended, and the terms and conditions hereof may be waived, only by a written instrument signed by the parties or, in the case of a waiver, by the party waiving compliance. The waiver by any party hereto of a breach of any provision of this Agreement shall not operate or be construed as a waiver of any subsequent breach.
25. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of California and venue shall be in the appropriate Superior court in Fresno, California.
26. Attorney's Fees. The non-prevailing party in any dispute under this Agreement shall pay all costs and expenses, including expert witness fees and attorney's fees, incurred by the prevailing party in resolving such dispute.

27. Written Notice. Written notice shall be deemed to have been duly served if delivered in person to the individual or member of the company or to an officer of the corporation for whom it was intended, or if delivered to or sent by registered or certified mail to the last business address known to the person who gives the notice.

District:

Fresno Unified School District
Purchasing Department
4498 N. Brawley Avenue
Fresno, CA 93722

Contractor: Education Elements

Name: Kristen Howell

Address:

101 Hickey Blvd.
STE A #526
South San Francisco, CA 94080

c: Risk Management Fresno
Unified School District 2309
Tulare Street
Fresno, CA 93721

28. Compliance with Law. Each and every provision of law and clause required by law to be inserted into this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein. Contractor agrees that it shall comply with all legal requirements for the performance of its duties under this agreement and that failure to do shall constitute material breach.
29. Entire Agreement. This Agreement is intended by the Parties as the final expression of their agreement with respect to such terms as are included herein and as the complete and exclusive statement of its terms and may not be contradicted by evidence of any prior agreement or of a contemporaneous oral agreement, nor explained or supplemented by evidence of consistent additional terms.
30. Construction. The rule of construction that any ambiguity in an agreement be construed against the drafter of such agreement shall not apply to this Agreement.
31. Execution of Other Documents. The parties to this Agreement shall cooperate fully in the execution of any and all other documents and in the completion of any additional actions that may be necessary or appropriate to give full force and effect to the terms and intent of this Agreement.
32. Execution in Counterparts. This Agreement may be executed in counterparts such that the signatures may appear on separate signature pages. A copy, or an original, with all signatures appended together, shall be deemed a fully executed agreement.
33. Board Approval. For contracts in excess of **\$15,000.00**, the effectiveness of this Agreement is contingent upon the approval of the Fresno Unified School District Board of Education.

Executed at Fresno, California, on the date and year first written above.

DISTRICT

Fresno Unified School District

CONTRACTOR

Education Elements

Patrick Jensen, Interim Chief Financial Officer

Date



Name: Anthony Kim

Title: Founder & CLO

May 3, 2023

Date

Approved As To Form:



Stacey Sandoval, Executive Director
Risk Management

5/11/2023

Date



Education Elements

101 Hickey Blvd., STE A #526

South San Francisco, CA 94080

FUSD Wave 6 PLI School Support Years 2 and 3: SY 2023-2025

04.21.23

Our Understanding

- Fresno Unified School District (FUSD) is making great strides towards personalizing learning with a plan to scale district wide. The district is seeing success in terms of student outcomes and engagement, teacher collaboration and shifts in teaching practice while maintaining a strong focus on high quality and rigorous instruction.
- With COVID-19 and the shift to virtual and simultaneous instruction, PLI experience served as a significant asset and provided a strong foundation for educators and leaders to deliver high quality instruction across different mediums, utilizing technology and pedagogy to engage students.
- Moving into the 2023-24 school year, Fresno is planning to scale PLI to additional elementary schools in order to continue to shift the district towards increased personalization.

- In order to ensure continued results, Education Elements will continue to partner with FUSD and will work alongside the district PLI team and school leadership teams to design, implement and scale rigorous, personalized learning models for their schools and classrooms.

Outcomes

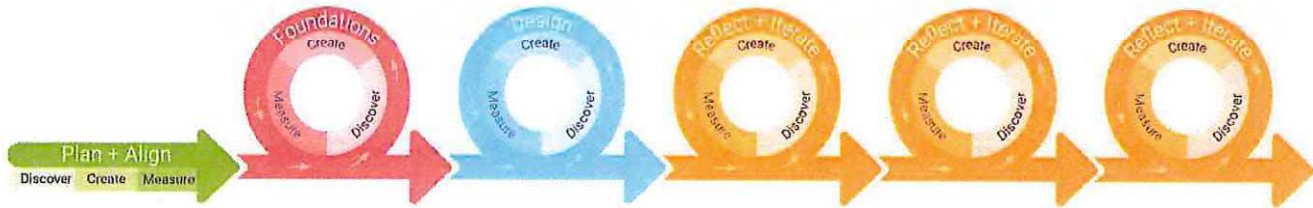
- Education Elements will work with Fresno USD to evolve and manage a personalized learning strategy, design, and support plan for Wave 6 schools from Spring 2023 through Spring 2025. This work will ensure that all Wave 6 schools are ready to launch personalized learning by Fall 2022 with direct support through Spring 2025. Our goal over these 3 school years of work together is to ensure that the district and school leadership teams and teachers have the capacity to sustain this work beyond our partnership together. We build this capacity through skill-building workshops, forward looking strategy sessions, and ongoing support calls.
- The following pages detail what our work together will look like with Wave 6 schools. We will work with the Fresno PLI leadership team and School PL Teams to build the school's knowledge of personalized learning and design thinking so that schools can co-lead and support a design process. At our workshops we will expose school staff to design thinking and innovative personalized learning models so that teachers can create their own instructional models. After the initial launch of personalized learning, our process includes frequent touch points with the school leadership team to reflect and iterate on areas of strength and need.

Our Approach

Ed Elements will apply our methodology and conduct a series of workshops and classroom visits to Wave 6 Schools shifting to personalized learning. Each school within the cohort will identify a PL Team to our workshops that consists of 6-8 individuals (including the principal). Ed Elements will provide all the resources and materials for this team to lead our workshops with their broader staff. Ed Elements will take Fresno Unified School District through four distinct phases. The majority of our workshops and calls will be with School PL Teams. These teams typically include 6-8 members from each school including the principal, lead teachers, coaches or other instructional staff. Our work builds the capacity of this team to then turnkey and support the entire school:

- ❑ **Plan and Align:** Through readiness visits and in person sessions, Ed Elements will set a strong foundation for transitioning to Personalized Learning and will develop an understanding of schools readiness and cohort trends

- ❑ **Foundations Phase:** Ed Elements will conduct classroom walkthroughs and staff and student interviews at each new PLI school based on Fresno Unified's IPG and Education Element's [Core 4 for Personalized Learning](#) to understand school and cohort readiness. We then develop a foundation for personalized learning by working with school teams to consider the "why" for personalized learning and to gain an introduction to the "what" and the "how".
- ❑ **Design & Launch:** With a foundation in place, we leverage the design thinking process to support schools in creating and implementing a site-specific, district-aligned personalized learning model to meet the needs of students.
- ❑ **Support, Reflect & Iterate:** Finally, Ed Elements will spend time walking through classrooms to see how the implementation can improve and conduct workshops to help your team reflect, plan, and iterate.



Spring 2023 - Year 1		
Timing/ Format	Touchpoint	Details
Virtual May 2023	Leadership Intro Call <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)
Visit 1 May 2023	Foundations <ul style="list-style-type: none"> School Visits + Empathy Walk Throughs School PLI Team Intro Session 	2 Hrs x School (@ campus) 2 Hr Workshop In Person
Fall 2023 - Year 2		
Timing/ Format	Touchpoint	Details
Visit 2	Foundations	1 x ½ Day Workshops (in

September 2023	<ul style="list-style-type: none"> Foundations Workshop 	person)
	Foundations <ul style="list-style-type: none"> Learning Walks II 	2 Hrs x school (in person)
Virtual October 2023	Leadership <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)
Visit 3 November 2023	Design <ul style="list-style-type: none"> Design Workshop Pt 1 	1 x 1 Day onsite (in person)
Spring 2024 - Year 2		
Visit 4 February 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> 1:1 School Empathy Interviews/Focus Groups Learning Walks III 	2 Hrs x school (in person)
	Support, Reflect, & Iterate <ul style="list-style-type: none"> Support, Reflect, and Iterate Workshop 	1 x ½ Day Workshops (in person)
Virtual March 2024	Leadership <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)
Visit 5 April 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> Support, Reflect, and Iterate Workshop 	1 x ½ Day Workshops (in person)
School Year 2024-2025 - Year 3		
Timing/ Format	Touchpoint	Details
Visit 6 August 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> Year 3 Kickoff Workshop 	1 x ½ Day in person

Visit 7 November 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> 1:1 School Empathy Interviews/Focus Groups Learning Walks IV 	2 hrs x School (in person)
	Support, Reflect, & Iterate <ul style="list-style-type: none"> Support, Reflect, and Iterate Workshop 	1 x ½ Day Workshops (in person)
Virtual January 2025	Leadership <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)

Pricing

The pricing for the work is below. Our pricing is inclusive of all expenses (e.g. workshop materials, project management, travel costs).

Wave 6 - School Pricing Years 2 and 3 | 2023-2025

Participating School Sites	Y2 Contribution	Y3 Contribution
Easterby Elementary School	\$5,000	\$10,00
Figarden Elementary School	\$7,000	N/A
Herrera Elementary School	\$6,300	\$7,700
McCardle Elementary School	\$1,000	\$5,964
Olmos Elementary School	\$2,100	\$2,000
Slater Elementary School	\$1,000	\$3,100

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-17

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Ratify Agreement with Education Elements - Wave Six Year One

ITEM DESCRIPTION: Included in the Board binders is an agreement with Education Elements for Wave Six Year One to ensure continued results in the partnership and to work alongside the district Personalized Learning Initiative (PLi) team through Curriculum, Instruction and Professional Learning, Information Technology and School Leadership to design, implement and scale rigorous, personalized learning models for school site classrooms. This has been a partnership spanning five years.

The focus of schools in Wave Six is to impact student literacy by applying personalized/blended practices of whole group instruction, targeted small group instruction, collaboration, independent practice, student goal setting and reflection with intentional use of technology. Data shows when teachers engage these practices there is a significant impact on student achievement in English Language Arts and Math.

Three schools, Easterby, McCardle, and Slater, will be deepening their partnership with the PLi team and Education Elements while Herrera and Olmos will begin their PLi implementation during Academic Year 2022/23. The cost of the partnership is spread over three fiscal cycles to lessen the yearly financial impact at partnering sites.

Implementation utilizes the following model from Academic Year 2022/23 to Academic Year 2024/25:

- Readiness Assessment (schools define strengths and growth opportunities with conditions for success)
- Foundational Training (PLi lead teachers engage foundational training for blended practices)
- Design, Application and Learning Walks (teachers engage learning with feedback)

The purpose of the ratification is to begin Readiness Assessment work during May of Academic Year 2022/23 in preparation for strategic application of personalized practices during Academic Year 2023/24.

FINANCIAL SUMMARY: Sufficient funds are available in the amount of \$57,836 in Easterby, McCardle, Olmos, Herrera, and Slater's budgets.

PREPARED BY: Marie Williams, Ed.D.,
Instructional Superintendent &
Edith Navarro, Administrator

DIVISION: Instructional Division
PHONE NUMBER: (559) 457-3731

CABINET APPROVAL: Natasha Baker, Ed.D.,
Chief Academic Officer

SUPERINTENDENT APPROVAL:







Fresno Unified School District Contract Routing Form

Completed independent contract agreement must be attached

24889

Vendor Number

Education Elements

101 Hickey Blvd. Suite A #526 South San Francisco, CA 94080

Vendor Name

(949) 338-5616

Address

Anthony Kim

Phone Number

Vendor Contact

From: 5/31/2023

Through: 6/30/2023

Term (Duration)

FUSD Contract Administrator:

Edith Navarro

Curriculum & Instruction

457-3748

Name

Site/ Dept

Telephone number

Budget (Fund-Unit-Dept.-Activity-Function-Object) Funding is available from school site budgets as indicated below.

Annual Cost \$ 57,836.00

(Contract will not be authorized to exceed this amount w/o BOE approval)

Fingerprint Requirements: All individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein.

Yes ☒

No ☐

Scope of Work Summary:

Wave 6 Year 1 PLI partner site engagement with Education Elements for FY 2022/23. Ed Elements will apply their methodology and conduct a series of workshops and classroom visits to Wave 6 schools shifting to personalized learning. Each school within the cohort will identify a PL Team to our workshops that consists of 6-8 individuals (including the Principal). Ed Elements will provide resources and materials to team to lead workshops with their broader staff. Our work builds the capacity of this team to then turnkey and support the entire school.

Please indicate where the work will be performed:

Work to be performed remotely in the state of California

Date Item is to appear on **Board of Education Agenda:** 06/14/23
(Contracts of \$15,000.00 or more)

Will contract be submitted with Bundled Contracts? No

Reviewed & approved by **Cabinet Level Officer:**

Signed

5/11/2023

Date

Reviewed & approved by **Risk Management**

Signed

5/11/2023

Date

Reviewed & approved by **Department Head**

Signed

5/11/2023

Date

Please return signed agreement back to (name/email) : CJ.Bohanon@fresnounified.org



Fresno Unified School District

Independent Contractor Services Agreement

GENERAL INFORMATION

School/Department Budget: Funding is available from school site budgets as indicated below.

District Contact Person: Edith Navarro

Budget Manager Approval: Edith Navarro

Contractor's Vendor Name: Education Elements

Contractor's Contact Person: Anthony Kim

Contractor's Title: Founder & CLO

Contractor's Telephone

Number: (949) 338-5616

Contractor's E-mail: kristen@edelements.com

Contractor's Address: 101 Hickey Blvd. Suite A #526 South San Francisco, CA 94080

This Independent Contractor Services Agreement is made and entered into effective 5/31/2023 (the "Effective Date") by and between the Fresno Unified School District ("District") and Education Elements ("Contractor").

1. Contractor Services. Contractor agrees to provide

Plan & Align: Through readiness visits and in person sessions, Ed Elements will set a strong foundation for transitioning to Personalized Learning and will develop an understanding of schools readiness and cohort trends.

Foundations Phase: Ed Elements will conduct classroom walk throughs and staff and student interviews at each new PLI school based on Fresno Unified's IPG and Education Elements Core 4 for Personalized Learning to understand school and cohort readiness. We then develop a foundation for personalized learning by working with school teams to consider the "why" for personalized learning and to gain an introduction to the "what" and the "how".

Design & Launch: With a foundation in place, we leverage the design thinking process to support schools in creating and implementing a site-specific, district-aligned personalized learning model to meet the needs of students.

Support, Reflect, & Iterate: Ed Elements will spend time walking through classrooms to see how the implementation can improve and conduct workshops to help your team reflect, plan and iterate.

May 1:1 School Leadership 1 hour call (virtual) School site visits +Empathy Walk throughs 2 hours at school sites, 2 hour Workshop

Easterby Elementary will make their respective year one contribution totaling \$4,000 Budget: 030-7090-0135-1110--1000-2899

McCardle Elementary will make their respective year one contribution totaling \$12,036
Budget: 030-7099-0330-1110-1000-5899 \$1,507 Budget: 030-7090-0330-1110-1000-5899 \$10,529

Figarden Elementary will make their respective year one contribution totaling \$7,000 Budget: 030-7090-0160-1110-1000-5110

Olmos Elementary will make their respective year one contribution totaling \$ 14,900 Budget: 030-7099-0530-1110-1000-5899

Juan Felipe Herrera Elementary will make their respective year one contribution totaling \$5,000 Budget: 060-0580-3010-1110-1000-5899

Slater Elementary will make their respective year one contribution totaling \$14,900 Budget: 030-7099-0420-1110-1000-5899

2. Contractor Qualifications. Contractor represents that it has in effect all licenses, permissions and has otherwise all legal qualifications to perform this Agreement.

3. Term. This Agreement shall begin on 5/31/2023, and shall terminate on 6/30/2023. There shall be no extension of the term of the agreement without express written consent from all parties.

4. Payment. District agrees to pay Contractor at following rate of _____ per _____, Not to exceed \$ 57,836.00. Checks will be made payable to Education Elements. Payment shall be limited to amount written in this paragraph, unless specifically indicated in Paragraph 5. District agrees to pay Contractor within thirty (30) days of receipt of detailed invoice.

5. Incidental Expenses. ☐ Yes (See below) ☒ No, Vendor initial here AS

- a. Lodging \$ 0.00 Actual cost of single occupancy. Not to exceed \$100 per night. *Receipt Required.
- b. Meals \$ 0.00 Reimbursement limited to actual cost up to the following rates: Breakfast \$12.20, Lunch \$18.30, Dinner \$30.50. *Receipt Required.
- c. Travel \$ 0.00 Actual cost by common carrier. Private car expenses will be reimbursed at the current standard business IRS mileage rate.
- d. Supplies \$ 0.00 As negotiated with school/department contracting for service.
- e. Total Estimated Cost (Sum of paragraphs 4 and 5a – d): \$ 57,836.00
- f. Other \$ 0.00

6. Employment. Are you a current FUSD employee? ☐ Yes ☒ No

7. CalPERS & CalSTRS. Are you a CalPERS or CalSTRS retiree? ☐ Yes ☒ No

8. California Residency. Contractor is a resident of the state of California: ☒ Yes ☐ No

9. Report Fraud, Waste and Abuse. By calling the Anti-Fraud Hotline, (559) 325-3200, or by completing the fraud, waste or abuse reporting form online at: <http://www.ppcpas.com/fresno-unified-fraud-alert>. The anti-fraud waste or abuse reporting hotline is available to report alleged fraud in the district. The responsibility for monitoring the hotline rests with the internal auditor for Fresno Unified School District, Price, Page & Company. A report may be made anonymously.

10. Conflict of Interest. In consideration of the Districts Conflict of Interest Code, Contractor affirms they do not have, nor does the Contractor anticipate having any interest in real property, investments, business interest in or income from sources which would provide Contractor, his/her spouse or minor child(ren) with personal financial gain as a result of any recommendation, advice or any other action taken by Contractor during the rendition of services under this Agreement.

Contractor's initials AS District's initials SS

11. Anti-discrimination. Fresno Unified School District prohibits discrimination, harassment, intimidation, and bullying based on actual or perceived race, color, ethnicity, national origin, immigration status, ancestry, age, creed, religion, political affiliation, gender, gender identity, gender expression, genetic information, mental or physical disability, sex, sexual orientation, marital status, pregnancy or parental status, medical information, military veteran status, or association with a person or a group with one or more of these actual or perceived characteristics or any other basis protected by law or regulation, in its educational program(s) or employment. If you believe you, or your student, have been subjected to discrimination, harassment, intimidation, or bullying you should contact your school site principal and/or the District's Chief Compliance and Title IX Officer David Chavez, by phone at 559-457-3500, by email at David.Chavez@fresnounified.org, or in person at 2309 Tulare Street Fresno, CA 93721.

12. Termination of Agreement. Either District or Contractor may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice. In the event of early termination, Contractor shall be paid for satisfactory work

performed to the date of termination. The District may then proceed with the work in any manner the District deems proper.

Notwithstanding the expiration or termination of this Agreement for any reason (a) any provision of this Agreement that imposes or contemplates continuing obligations on a Party shall survive the expiration or termination of this Agreement, including without limitation, the rights and duties under Paragraphs 12, 13, 15, and 17; and (b) all undisputed fees due and payable hereunder through the termination date in accordance with Paragraphs 4 and 5.

13. Confidential Information

- a. For the purposes of this Agreement “Confidential Information” includes any written or oral information or data, disclosed by either Party to the other, which may include, without limitation, information relating to technical, financial, personnel, personal employee information, the network, corporate, administration, plan design, benefits or contractual affairs of either Party or a third party that has been identified as confidential or that by the nature of the circumstances surrounding disclosure ought reasonably to be treated as confidential.
- b. Contractor hereby agrees that it shall not disclose Confidential Information, and any materials, discussions, or other communications concerning Confidential Information to any person or entity, except to its own employees, contractor personnel, and to its attorneys, accountants, consultants and other professional advisors having a “need to know,” and who are themselves bound by similar nondisclosure restrictions (collectively, “Representatives”). If Contractor becomes aware of any disclosure or use not in compliance with this Agreement, Contractor shall notify the District in writing within three (3) business days. Contractor shall use at least the same degree of care in safeguarding Confidential Information as it uses in safeguarding its own confidential information. Representatives shall be bound to comply with all terms of this Paragraph 13.B. Upon the request of the District, Contractor shall provide a written acknowledgment from each of its Representatives that said Representative is bound by the terms of this Paragraph 13.B.
- c. Contractor's obligation under this Agreement to not disclose Confidential Information shall not apply to information that: (a) becomes generally available to the public other than as the result of unauthorized disclosure by Contractor or a third party; (b) is independently developed by Contractor without the aid, application or use of Confidential Information; or (c) was received by Contractor on a non-confidential basis prior to receipt from the District or from a third-party lawfully possessing and lawfully entitled to disclose such information.
- d. Disclosure of Confidential Information shall not be precluded if such disclosure is: (a) required pursuant to a valid court order; or (b) in the opinion of legal counsel for Contractor, is otherwise required by law, provided that in either circumstance:
 - i. Contractor shall furnish the District with a copy of the demand, summons, subpoena or other legal process to compel such disclosure;
 - ii. Contractor shall give the District reasonable prior notice of its intention to disclose Confidential Information in order to allow the District an opportunity to seek appropriate protection; and
 - iii. Contractor shall take all reasonable steps including, without limitation, the pursuit of a protective order, to restrict the disclosure of Confidential Information to the greatest extent possible.
- e. All Confidential Information provided by the District to Contractor is and shall forever remain the sole and exclusive property of the District. By granting access to Confidential Information, the District does not grant any express or implied right to Contractor to use, publish or disclose any Confidential Information. After its review of the Confidential Information Contractor will return to the District all Confidential Information disclosed to it (including copies or summaries of Confidential Information), or with the District's permission destroy the Confidential Information and certify in writing that it has been destroyed.

14. Injunctive Relief. Each Party acknowledges that a breach or threatened breach of this Agreement may cause immediate and irreparable harm to the District and that, to protect against such harm, the District may seek from a court of competent jurisdiction the issuance of a restraining order or injunction to prohibit any threatened disclosure

or misuse of the District's Confidential Information. Such an action for a restraining order or injunction is in addition to and does not limit all other remedies provided by law or in equity or by agreement between the Parties.

15. Indemnification and Hold Harmless. To the fullest extent allowed by law, the Contractor shall defend, indemnify and hold District, its agents, employees, Board of Trustees, members of the Board of Trustees, officials, officers, volunteers, and representatives ("Indemnities") free and harmless from any and all claims, demands, negligence (including the active or passive negligence of Indemnities, regardless of whether sole or otherwise, as allowed by law), causes of action, costs, expenses, liabilities, losses, damages or injuries, fines, penalties in law or equity, regardless of whether the allegations are false, fraudulent, or groundless, to property or persons, including wrongful death, (collectively "Loss") to the extent arising out of or incident to: 1) the performance or breach of any of the terms and conditions of the contract (including but not limited to) the Contractor's use of the site; or 2) any acts, omissions, negligence, in connection with the performance of Services or otherwise arising from this Contract ("Indemnification"); or 3) the willful misconduct of the Contractor or their respective agents, subcontractors, employees, material or equipment suppliers, invitees, or licensees. The Contractor's Indemnification includes, but is not limited to, the payment of all damages and attorney's fees, fines, penalties and other related costs and expenses.
- a. The Contractor's defense obligations (with counsel approved by District), shall arise immediately upon tender of any of the Indemnities, and the defense shall be paid at Contractor's own cost, expense and risk, for any and all such aforesaid suits, actions or other legal proceedings of every kind that may be brought or instituted against any of the Indemnities, notwithstanding whether liability is, can be or has yet been established.
- b. The Contractor shall pay and satisfy any judgment, award or decree that may be rendered against any of the Indemnities, in any such suit, action or other legal proceeding. The Contractor shall reimburse Indemnities, and each of them, for any and all legal expenses and costs incurred by each of them in connection therewith or in enforcing the indemnity herein provided.
- c. Acceptance of insurance certificates and endorsements required under the contract does not relieve the Contractor from liability under this indemnification and hold harmless clause. The requirements of this Section (Indemnification and Hold Harmless) shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.
16. Insurance. Without limiting "Contractor" indemnification, it is agreed that "Contractor" shall secure and maintain in force during the term of this Agreement a **Commercial General Liability** policy (Contractual liability included) utilizing an occurrence policy form, with limits of not less than two million (\$2,000,000) dollars per occurrence, four million (\$4,000,000) annual aggregate limit. **Business automobile Liability** Insurance shall be maintained for owned, scheduled, non-owned or hired automobiles with a combined single limit not less than two million (\$2,000,000) dollars per occurrence. In the event "Contractor" is working with students individually or providing professional services to students, "Contractor" shall maintain a policy providing coverage for sexual molestation and/or abuse claims. In the event that "Contractor's" Commercial General liability policy excludes coverage for sexual molestation and/or abuse claims shall be required to procure a separate or supplemental policy providing such coverage. The limits of coverage for the **abuse and molestation policy** shall be not less than \$2,000,000 per claim and \$4,000,000 aggregate. If any of the required policies provide coverage on a claims-made basis then the following shall apply; 1) The retroactive date must be shown, and must be before the date of the contract or the beginning of contract work; 2) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the contract work; (3) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, the Contractor must purchase "extended reporting" coverage for a minimum of five (5) years after completion of work. Self-insured retentions must be declared to and approved by District. The District may require "Contractor" to provide proof of ability to pay losses and related investigations, claims administration and defense expenses within the retention. The policy shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or the District. **The District shall be named as an additional insured on the policies by separate endorsement.** A Certificate of Insurance and endorsements shall be attached to this Agreement as proof of insurance. The "Contractor" policy shall provide that it is primary such that insurance maintained by the District, if any, shall be excess and not co-primary.

17. Independent Contractor Status. While engaged in carrying out the terms and conditions of the contract, the Contractor is an independent contractor, and not an officer, employee, agent, partner, or joint venture of the District.
18. Workers' Compensation Insurance. Contractor agrees to provide all necessary workers' compensation insurance for Contractor's employees, if any, at Contractor's own cost and expense.
19. Fingerprinting Requirements. Contractor hereby acknowledges that, if applicable, it is required to comply with the requirements of Education Code Section 45125.1 with respect to fingerprinting of employees who may have contact with the District's pupils. The Contractor shall also ensure that its consultants on the Project also comply with the requirements of Section 45125.1. If required by Education Code Section 45125.1, the Contractor and its consultants, prior to any of the Contractor's employees, or those of any other consultants, coming into contact with the District's pupils submit through the DISTRICT fingerprints to the Department of Justice (DOJ) for the monitoring and supervision of employee(s) and/or affiliated constituents. Contractor will not begin work on the Project site until obtaining a DOJ cleared status through the DISTRICT. Contractor further acknowledges that other fingerprinting requirements may apply, as set forth in Education Code Section 45125 et seq., and will comply with any such requirements, including having Consultant certify that none of these employees and/or affiliated constituent(s) will have been convicted of a felony as defined in Education Code section 45122.1. "Fingerprinting Requirements," is expressly understood and agreed to by the parties hereto:

Contractor's initials AS District's initials SS

20. Taxes. Contractor agrees that Contractor has no entitlement to any future work from the District or to any employment or fringe benefits from the District. Payments to the contractor pursuant to this Agreement will be reported to Federal and State taxing authorities as required. District will not withhold any money from compensation payable to Contractor. District will not withhold FICA (Social Security), state or federal unemployment insurance contributions, state or federal income tax or disability insurance. Contractor is independently responsible for the payment of all applicable taxes.
21. Assignment. The Contractor shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the District.
22. Binding Effect. This Agreement shall inure to the benefit of and shall be binding upon the contractor and the District and their respective successors and assigns.
23. Severability. If any provision of this Agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof.
24. Waiver and Amendments. This Agreement may be amended, modified, superseded, cancelled, renewed or extended, and the terms and conditions hereof may be waived, only by a written instrument signed by the parties or, in the case of a waiver, by the party waiving compliance. The waiver by any party hereto of a breach of any provision of this Agreement shall not operate or be construed as a waiver of any subsequent breach.
25. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of California and venue shall be in the appropriate Superior court in Fresno, California.
26. Attorney's Fees. The non-prevailing party in any dispute under this Agreement shall pay all costs and expenses, including expert witness fees and attorney's fees, incurred by the prevailing party in resolving such dispute.

27. Written Notice. Written notice shall be deemed to have been duly served if delivered in person to the individual or member of the company or to an officer of the corporation for whom it was intended, or if delivered to or sent by registered or certified mail to the last business address known to the person who gives the notice.

District:

Fresno Unified School District
Purchasing Department
4498 N. Brawley Avenue
Fresno, CA 93722

Contractor: Education Elements

Name: Kristen Howell

Address:

101 Hickey Blvd. Suite A #526
South San Francisco, CA 94080

c: Risk Management Fresno
Unified School District 2309
Tulare Street
Fresno, CA 93721

28. Compliance with Law. Each and every provision of law and clause required by law to be inserted into this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein. Contractor agrees that it shall comply with all legal requirements for the performance of its duties under this agreement and that failure to do shall constitute material breach.
29. Entire Agreement. This Agreement is intended by the Parties as the final expression of their agreement with respect to such terms as are included herein and as the complete and exclusive statement of its terms and may not be contradicted by evidence of any prior agreement or of a contemporaneous oral agreement, nor explained or supplemented by evidence of consistent additional terms.
30. Construction. The rule of construction that any ambiguity in an agreement be construed against the drafter of such agreement shall not apply to this Agreement.
31. Execution of Other Documents. The parties to this Agreement shall cooperate fully in the execution of any and all other documents and in the completion of any additional actions that may be necessary or appropriate to give full force and effect to the terms and intent of this Agreement.
32. Execution in Counterparts. This Agreement may be executed in counterparts such that the signatures may appear on separate signature pages. A copy, or an original, with all signatures appended together, shall be deemed a fully executed agreement.
33. Board Approval. For contracts in excess of **\$15,000.00**, the effectiveness of this Agreement is contingent upon the approval of the Fresno Unified School District Board of Education.

Executed at Fresno, California, on the date and year first written above.

DISTRICT

Fresno Unified School District

Patrick Jensen, Interim Chief Financial Officer

Date

CONTRACTOR

Education Elements

Name: Anthony Kim *, Title:* Founder & CLO

5/10/2023

Date

Approved As To Form:

Stacey Sandoval, Executive Director
Risk Management

5/11/2023

Date



Education Elements

101 Hickey Blvd., STE A #526

South San Francisco, CA 94080

FUSD Wave 6 PLI School Support: Year 1 2022-23

04.21.23

Our Understanding

- Fresno Unified School District (FUSD) is making great strides towards personalizing learning with a plan to scale district wide. The district is seeing success in terms of student outcomes and engagement, teacher collaboration and shifts in teaching practice while maintaining a strong focus on high quality and rigorous instruction.
- With COVID-19 and the shift to virtual and simultaneous instruction, PLI experience served as a significant asset and provided a strong foundation for educators and leaders to deliver high quality instruction across different mediums, utilizing technology and pedagogy to engage students.
- Moving into the 2023-24 school year, Fresno is planning to scale PLI to additional elementary schools in order to continue to shift the district towards increased personalization. The work will start for Wave 6 schools in Spring 2023.

- In order to ensure continued results, Education Elements will continue to partner with FUSD and will work alongside the district PLI team and school leadership teams to design, implement and scale rigorous, personalized learning models for their schools and classrooms.

Outcomes

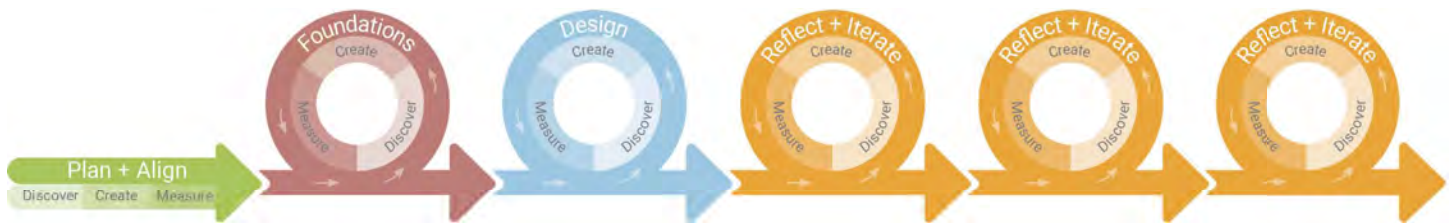
- Education Elements will work with Fresno USD to evolve and manage a personalized learning strategy, design, and support plan for Wave 6 schools from Spring 2023 through Spring 2025. This work will ensure that all Wave 6 schools are ready to launch personalized learning by Fall 2022 with direct support through Spring 2025. Our goal over these 3 school years of work together is to ensure that the district and school leadership teams and teachers have the capacity to sustain this work beyond our partnership together. We build this capacity through skill-building workshops, forward looking strategy sessions, and ongoing support calls.
- The following pages detail what our work together will look like with Wave 6 schools. We will work with the Fresno PLI leadership team and School PL Teams to build the school's knowledge of personalized learning and design thinking so that schools can co-lead and support a design process. At our workshops we will expose school staff to design thinking and innovative personalized learning models so that teachers can create their own instructional models. After the initial launch of personalized learning, our process includes frequent touch points with the school leadership team to reflect and iterate on areas of strength and need.

Our Approach

Ed Elements will apply our methodology and conduct a series of workshops and classroom visits to Wave 6 Schools shifting to personalized learning. Each school within the cohort will identify a PL Team to our workshops that consists of 6-8 individuals (including the principal). Ed Elements will provide all the resources and materials for this team to lead our workshops with their broader staff. Ed Elements will take Fresno Unified School District through four distinct phases. The majority of our workshops and calls will be with School PL Teams. These teams typically include 6-8 members from each school including the principal, lead teachers, coaches or other instructional staff. Our work builds the capacity of this team to then turnkey and support the entire school:

- ❑ **Plan and Align:** Through readiness visits and in person sessions, Ed Elements will set a strong foundation for transitioning to Personalized Learning and will develop an understanding of schools readiness and cohort trends

- ❑ **Foundations Phase:** Ed Elements will conduct classroom walkthroughs and staff and student interviews at each new PLI school based on Fresno Unified's IPG and Education Element's [Core 4 for Personalized Learning](#) to understand school and cohort readiness. We then develop a foundation for personalized learning by working with school teams to consider the "why" for personalized learning and to gain an introduction to the "what" and the "how".
- ❑ **Design & Launch:** With a foundation in place, we leverage the design thinking process to support schools in creating and implementing a site-specific, district-aligned personalized learning model to meet the needs of students.
- ❑ **Support, Reflect & Iterate:** Finally, Ed Elements will spend time walking through classrooms to see how the implementation can improve and conduct workshops to help your team reflect, plan, and iterate.



Spring 2023 - Year 1

Timing/ Format	Touchpoint	Details
Virtual May 2023	Leadership Intro Call <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)
Visit 1 May 2023	Foundations <ul style="list-style-type: none"> School Visits + Empathy Walk Throughs School PLi Team Intro Session 	2 Hrs x School (@ campus) 2 Hr Workshop In Person

Fall 2023 - Year 2

Timing/ Format	Touchpoint	Details
Visit 2	Foundations	1 x ½ Day Workshops (in

September 2023	<ul style="list-style-type: none"> Foundations Workshop 	person)
	Foundations <ul style="list-style-type: none"> Learning Walks II 	2 Hrs x school (in person)
Virtual October 2023	Leadership <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)
Visit 3 November 2023	Design <ul style="list-style-type: none"> Design Workshop Pt 1 	1 x 1 Day onsite (in person)
Spring 2024 - Year 2		
Visit 4 February 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> 1:1 School Empathy Interviews/Focus Groups Learning Walks III 	2 Hrs x school (in person)
	Support, Reflect, & Iterate <ul style="list-style-type: none"> Support, Reflect, and Iterate Workshop 	1 x ½ Day Workshops (in person)
Virtual March 2024	Leadership <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)
Visit 5 April 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> Support, Reflect, and Iterate Workshop 	1 x ½ Day Workshops (in person)
School Year 2024- 2025- Year 3		
Timing/ Format	Touchpoint	Details
Visit 6 August 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> Year 3 Kickoff Workshop 	1 x ½ Day in person

Visit 7 November 2024	Support, Reflect, & Iterate <ul style="list-style-type: none"> 1:1 School Empathy Interviews/Focus Groups Learning Walks IV 	2 hrs x School (in person)
	Support, Reflect, & Iterate <ul style="list-style-type: none"> Support, Reflect, and Iterate Workshop 	1 x ½ Day Workshops (in person)
Virtual January 2025	Leadership <ul style="list-style-type: none"> 1:1 School Leadership Call 	1 Hr x School (virtual)

Pricing

The pricing for the work is below. Our pricing is inclusive of all expenses (e.g. workshop materials, project management, travel costs).

Wave 6- School Pricing Year 1 2023-24	
School Site	Estimated School Contribution for Y1
Easterby Elementary School	\$4,000
Figarden Elementary School	\$7,000
Herrera Elementary School	\$5,000
McCardle Elementary School	\$12,036
Olmos Elementary School	\$14,900
Slater Elementary School	\$14,900
TOTAL SCHOOL SITE CONTRIBUTIONS	\$57,836

For Year 1 of Wave Six PLI School Support, Fresno Unified School District's Curriculum, Instruction, and Professional Learning Department will contribute **\$57,836** out of a total \$194,000 for three years of support.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-18

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Ratify Agreement with Fresno County Superintendent of Schools - California Statewide Early Math Initiative Grant

ITEM DESCRIPTION: Included in the Board binders is an agreement with the Fresno Unified Early Learning Department and Fresno County Superintendent of Schools for Phase Two of the California Statewide Early Math Initiative (CAEMI).

The focus of CAEMI Phase Two is dissemination and expanding the reach to more Californian educators through professional learning suites for early education leaders to deepen their understanding and expertise in early childhood mathematics education, and to families. As a participant, Early Learning will receive \$200,000 from Fresno County Superintendent of Schools to use the funding for personnel, professional development/coaching costs, materials/supplies, administrative expenses, and/or any costs associated with participation in the CAEMI activities.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Marie Williams, Ed.D.,
Instructional Superintendent &
Maria Ceballos, Executive Officer

DIVISION: Instructional Division
PHONE NUMBER: 559-457-3731

CABINET APPROVAL: Natasha Baker, Ed.D.,
Chief Academic Officer



SUPERINTENDENT APPROVAL:





Fresno Unified School District Contract Routing Form

Completed independent contract agreement must be attached

Fresno County Superintendent of Schools

1111 Van Ness Ave., Fresno, CA 93721

Vendor Name

(559) 497-3831

Address

Dr. Matilda Soria, Senior Director

Phone Number

Vendor Contact

From: 1/1/2023

Through: 6/30/2024

Term (Duration)

FUSD Contract Administrator:

Deanna Mathies

Early Learning

457-3687

Name

Site/ Dept

Telephone number

Budget (Fund-Unit-Dept.-Activity-Object)

Annual Cost \$ 200,000.00 (Contract will not be authorized to exceed this amount w/c

Fingerprint Requirements: All individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein.

Yes ☒

No ☐

Scope of Work Summary:

FUSD Early Learning will enter into a Service Agreement Contract with Fresno County Superintendent of Schools (FCSS) for Phase Two of the California Statewide Early Math Initiative (CAEMI). The focus of CAEMI Phase Two is dissemination and expanding the reach to more Californian educators through professional learning suites for early education leaders to deepen their understanding and expertise in early childhood mathematics education, and to families. As a participant, FUSD Early Learning will receive \$200,000 from Fresno County Superintendent of Schools to use the funding for personnel, professional development/coaching costs, materials/supplies, administrative expenses, and/or any costs associated with participation in the CAEMI activities.

Please indicate where the work will be performed: Work to be performed on FUSD property

Date Item is to appear on **Board of Education Agenda:** 06/14/23 Will this contract be submitted with Bundled Contracts? No
(Contracts of \$15,000.00 or more)

Reviewed & approved by **Cabinet Level Officer:**

Matilda Soria

5/15/2023

Signed

Date

Reviewed & approved by **Risk Management, or
Exec. Dir. of Purchasing:**

Deanna Mathies

5/18/2023

Signed

Date

Please return signed contract to:

Laura Aguilar

Early Learning

Name

Department

AGENCY OBLIGATIONS. Agency's obligations under this Agreement (collectively "**Services**") include those required of Agency in the General Terms and Conditions, any shared obligations stated below, and the following:

1. *What Services will Agency provide:* The agency will designate at least two staff members to participate in the activities outlined below during the contract period.

Activity	Description/Expectation
Quarterly Virtual Community of Practice	<ul style="list-style-type: none"> Designate at least two (2) staff members to attend and participate in quarterly 3-hour Community of Practice (CoP) sessions
Review of Content	<ul style="list-style-type: none"> Participants will review web-based suite material, such as videos and activities, in between CoP sessions (for a minimum of two (2) hours per quarter) - and will provide feedback via surveys and
Virtual Interactions	<ul style="list-style-type: none"> Participants will virtually engage (for a minimum of two (2) hours per month) with each other to discuss content associated with the Early Math Initiative via discussion boards or other interactive platforms.
Participate in Coaching Sessions	<ul style="list-style-type: none"> New participants are encouraged to attend a minimum of 2 coaching sessions per year. Additional sessions are available for staff members when support is needed.
Implementation of professional learning and coaching sessions	<ul style="list-style-type: none"> Participants will implement professional learning and coaching sessions in their agency and/or community; thus, each agency will be responsible for the following: <ul style="list-style-type: none"> Recruit participants and manage professional learning and coaching session registration; Use Early Math Initiative content (including activities, reflections, or videos) from at least one web-based suite to support the structure of professional learning and/or coaching sessions - participants must cover content from at least two different web-based suites; Professional learning and coaching sessions will include at least 20 individuals within the agency's target community. Provide at least three professional learning sessions (minimum of one-hour each) and three coaching sessions (minimum of 30 minutes) per year; the format of professional learning and coaching can be determined by the agency based upon the need of the target population; Manage submission of sign-in sheets and surveys (if applicable) for training and coaching sessions. Participants will provide feedback from their experiences with planning, implementation, and reflection.
Working Groups	<ul style="list-style-type: none"> Participants will engage in at least one subcommittee, which may include: P-3 Alignment, Family/Community Engagement, Integration of math/science/computer science, and Evaluation. Subcommittees will meet during and/or outside of CoP sessions. Participants must attend subcommittee meetings and complete subcommittee tasks between CoP sessions.
Evaluation	<ul style="list-style-type: none"> Participants must complete surveys and/or engage in interviews/focus groups conducted by independent evaluator, WestEd. WestEd will contact the contractor via email with more information.

If the required program activities are not completed or if there is a lack of participation in meetings, funding for the Agency could be reduced or withdrawn. The agency shall submit quarterly invoices to FCSS by the fifth of the month following the end of each quarter. Quarterly invoices should itemize the services completed in the last quarter (i.e. attended one CoP, delivered training to 24 educators, etc).

2. *When will Agency provide the Services (mark one and complete as indicated):*

☐ *Date Determined* – Agency will perform the Services on (*state specific date(s)*): The Parties' staff may mutually change any specified date if the new date is within the Contract Term and there is no change to the Contract Amount.

☒ *Date to be Determined* – The Parties' staff will coordinate and schedule the particular date(s) on which Agency shall perform the Services, which date(s) shall be within the Contract Term.

3. *Where will Agency provide the Services (state full address):* Location varies and will be mutually agreed upon between both parties The Parties' staff may mutually change the location if there is no change in the Contract Amount.

4. *Full name of Agency staff who must perform the Services (leave blank if none designated):*

FCSS OBLIGATIONS. FCSS' obligations under this Agreement (collectively "**Services**") include those required of FCSS in the General Terms and Conditions, any shared obligations stated below, and the following:

1. *What Services will FCSS provide:*

- FCSS will Serve as the Fiscal Agent
- Collect Data and Information from Collaborating Counties to Report and Submit to the California Department of Education (CDE)
- Facilitate Meetings Among Partner Counties

2. *When will FCSS provide the Services (mark one and complete as indicated):*

☐ *Date Determined* – FCSS will perform the Services on (*state specific date(s)*): The Parties' staff may mutually change any specified date if the new date is within the Contract Term and there is no change to the Contract Amount.

☒ *Date to be Determined* – The Parties' staff will coordinate and schedule the particular date(s) on which FCSS shall perform the Services, which date(s) shall be within the Contract Term.

3. *Where will FCSS provide the Services (state full address):* Location varies and will be mutually agreed upon the parties The Parties' staff may mutually change the location if there is no change in the Contract Amount.

4. *Full name of FCSS staff who must perform the Services (leave blank if none designated):*

SHARED OBLIGATIONS. The Parties shall each be responsible for the following obligations (*leave blank if none*):

RECITALS/OTHER TERMS AND CONDITIONS (*leave blank if none*):

CONTRACT AMOUNT AND PAYMENT SCHEDULE (*mark each that applies and complete as indicated*):

☐ NO PAYMENT. No monetary payment shall be made by or to either Party under this Agreement.

☐ PAYMENT TO FCSS. Agency (also refer to as "**Payor**") shall pay FCSS (also refer to as "**Payee**") pursuant to the following and the Pay Schedule stated below (*mark one and complete as indicated*):

☐ 1. *Fixed Installment:* \$_____ per month/quarter/year, the sum of all payments shall equal the "**Contract Amount**" of \$_____. FCSS shall submit each invoice to Agency monthly/quarterly/yearly by no later than the 15th day of the month immediately following the last day of the period for which FCSS requests payment.

☐ 2. *Rate/Not-To-Exceed Contract Amount:* Services that FCSS performs in accordance with this Agreement, to be billed at \$_____ per hour in 15 minute increments OR pursuant to the rates set forth in Exhibit 1 and the sum of which shall not exceed the "**Contract Amount**" of \$_____. FCSS shall submit each invoice to Agency monthly/quarterly/yearly by no later than the 15th day of the month immediately following the last day of the period for which FCSS requests payment.

☐ 3. *Entire Contract Amount/Completion Of All Services:* Entire "**Contract Amount**" of \$_____. FCSS shall submit the invoice to Agency within 30 days of the date on which FCSS completed all Services in accordance with this Agreement.

☐ 4. *Other/Specified Amount, Paid Periodically:* The "**Contract Amount**" of \$_____. FCSS shall submit each invoice to Agency within 30 days of the date on which FCSS has completed, in accordance with this Agreement, the Services for which FCSS requests payment.

☒ PAYMENT TO AGENCY. FCSS (also refer to as "**Payor**") shall pay Agency (also refer to as "**Payee**") pursuant to the following and the Payment Schedule stated below (*mark one and complete as indicated*):

☒ 1. *Fixed Installment:* \$33,333.33 per quarter, the sum of all payments shall equal the "**Contract Amount**" of \$200,000. Agency shall submit each invoice to FCSS quarterly by no later than the 15th day of the month immediately following the last day of the period for which Agency requests payment.

2. Rate/Not-To-Exceed Contract Amount: Services that Agency performs in accordance with this Agreement, to be billed at \$_____ per hour in 15 minute increments OR pursuant to the rates set forth in Exhibit 1 and the sum of which shall not exceed the "Contract Amount" of \$_____. Agency shall submit each invoice to FCSS monthly/quarterly/yearly by no later than the 15th day of the month immediately following the last day of the period for which Agency requests payment.
3. Entire Contract Amount/Completion Of All Services: Entire "Contract Amount" of \$_____. Agency shall submit the invoice to FCSS within 30 days of the date on which Agency completed all Services in accordance with this Agreement.
4. Other/Specified Amount, Paid Periodically: The "Contract Amount" of \$_____. Agency shall submit each invoice to FCSS within 30 days of the date on which Agency has completed, in accordance with this Agreement, the Services for which Agency requests payment.

OTHER (leave blank if none):

Invoice and "Payment Schedule": Each invoice shall comply with Section 2.2 and must be received and approved by Payor before Payee may receive any payment under this Agreement. If 1, 2, or 4 is marked above, Payor shall pay Payee within 30 days after Payee has completed, in accordance with this Agreement, the Services required of Payee for the period for which Payee requests payment. If 3 is marked above, Payor shall pay Payee within 30 days after Payee has completed, in accordance with this Agreement, all Services required of Payee.

REQUIRED DOCUMENTS. Each document that is marked as required ("Required Document") shall be provided in accordance with the following:

- ☒ 1. Payment Document. At Payor's request, Payee shall provide a Taxpayer Identification Number Request (W-9) and other documents that Payor may require to process payment to Payee. (See § 1.4.1).
- ☒ 2. Proof of Insurance. Each Party shall maintain insurance or self-insurance in accordance with Article 4 and, upon the other Party's request, provide written proof thereof: (A) commercial general liability, (B) workers compensation and employer's liability, and (C) commercial automobile liability. (See Art. 4.)
3. Fingerprinting Certification From Agency. If this box is marked and Agency is not a California public school district, county office of education, or charter school, Agency shall submit to FCSS a Fingerprinting and Criminal Background Check Certification ("**Fingerprinting Certification**") before Agency commences performance of this Agreement, which form must be obtained from FCSS.
4. TB Certification From Agency. If this box is marked and Agency is not a California public school district, county office of education, or charter school, Agency shall submit to FCSS a Tuberculosis Certification before Agency commences performance of this Agreement, which form must be obtained from FCSS.

In consideration of the covenants, conditions, and promises in and for good and valuable consideration and the mutual benefits to be derived from this Agreement, Agency and FCSS, separately referred to as a "**Party**" and collectively as the "**Parties**," have reviewed and understand, and hereby enter into this Agreement. Unless the context requires otherwise, any reference to a Party in this Agreement includes its governing body and members thereof, officers, employees, and agents. Each person executing this Agreement on behalf of a Party represents that he/she is authorized to execute on behalf of and to bind the Party to this Agreement.

AGENCY

FCSS

By: _____
Print Name: Patrick Jensen
Title: Interim Chief Financial Officer

By: _____
Dr. Michele Cantwell-Copher, Superintendent
or Authorized Designee

NOTE – ELECTRONIC SIGNATURE: While FCSS will accept digital signatures on contracts and amendments, they must be validated by a reliable Certificate Authority, and if a digital signature is used to execute any such document, the signature page thereof must be provided to FCSS in the electronic format it was signed in.

//

Approved As To Form



5/18/2023

Stacey Sandoval, Executive Director
Risk Management

GENERAL TERMS AND CONDITIONS

These General Terms and Conditions contain the following Articles:

Article 1	Scope of Services and Obligations
Article 2	Payment
Article 3	Term and Termination of Agreement
Article 4	Insurance
Article 5	Indemnity
Article 6	Dispute Resolution
Article 7	General Provisions

Terms with initial capital letter shall have the respective meanings set forth in this Agreement.

ARTICLE 1 SCOPE OF SERVICES AND OBLIGATIONS.

SECTION 1.1 PURPOSE. By this Agreement, the Parties desire to set forth the terms and conditions upon which the Parties shall cooperate and share responsibilities for performance of this Agreement, and to set forth the Parties' rights and obligations relating to this Agreement.

SECTION 1.2 PARTIES' OBLIGATIONS. Except as specifically stated otherwise on the Cover, each Party shall provide all labor, materials, supplies, equipment, and transportation necessary to perform its obligations under this Agreement. Further and unless stated otherwise on the Cover, each Party is solely responsible for: (A) all means, methods, techniques, sequences, procedures, safety, and work coordination necessary or proper for it to perform its obligations under this Agreement; (B) the acts and omissions of its officers, employees, agents, and any other persons who it retains to perform any portion of this Agreement; and (C) taking all reasonable precautions for the safety and prevention of injury to the person of and damage or loss to the property of its officers, employees, agents and any other persons who it retains to perform any portion of this Agreement and to any officers, employees, agents, students, or invitees of the other Party or any Third Party (see definition in Article 5).

SECTION 1.3 WORK PRODUCTS AND RIGHTS THERETO. Unless stated otherwise on the Cover, the following applies to any data, document, display, drawing, report, material, invention, work, and discovery, including any copyright, right, and interest therein or thereto and whether written, recorded, or electronically stored (collectively "**Work**"), that a Party prepares for or provides to the other Party pursuant to this Agreement: (A) the Work of each Party shall remain its property and that Party shall have all rights and interests thereto; (B) each Party grants to the other Party a limited license during the Contract Term to use and reproduce the portion of the other Party's Work necessary for the Party to perform this Agreement; and (C) upon termination of this Agreement and a Party's request, the other Party shall return any Work that belongs to the requesting Party. The provisions of this Section shall survive the termination of this Agreement.

SECTION 1.4 RECORDS AND INFORMATION.

1.4.1 REQUIRED DOCUMENTS. A Party shall provide to the other Party the Required Documents that are required from the Party as marked on the Cover, each of which is incorporated by reference into and constitutes a part of this Agreement. If any Required Document becomes incorrect or inapplicable or expires during the Contract Term, the Party providing the Required Document shall promptly notify in writing and/or submit to the other Party the corrected, updated, or effective Required Document.

1.4.1 CONFIDENTIAL MATERIAL. If any documents and/or information (for example and not as a limitation, employee or student record) that is subject to nondisclosure or protection under federal and/or California laws (collectively and separately "**Confidential Material**") are provided to or created by a Party for or pursuant to this Agreement, each Party shall: (A) not release, disseminate, publish, or disclose the Confidential Material, except as required by law or a court order or as this Agreement may permit; (B) unless specifically permitted by Applicable Law, not use the Confidential Material for any purpose not related to a Party's performance of this Agreement; and (C) protect and secure the Confidential Material, including Confidential Material saved or stored in an electronic form, to ensure that it is safe from theft, loss, destruction, erasure, alteration, and unauthorized

viewing, duplication, and use; (D) acknowledge that any Confidential Material related to students shall be the property of and under the control of the Party whose student it relates to, notwithstanding any use authorized under this Agreement or its status as Work; and (E) not retain any Confidential Material related to a student of the other Party upon the expiration of this Agreement, which shall be accomplished by either the return of or the destruction of such Confidential Material. The provisions of this Subsection shall survive the termination of this Agreement.

- 1.4.2 **SCHOOL OFFICIAL DESIGNATION.** To the extent FCSS' provision of the Services under this Agreement will entail FCSS staff to view, handle, create, or receive Confidential Material consisting of student records of Agency's students ("**Pupil Records**") that are subject to the Family Educational Rights and Privacy Act ("**FERPA**"), FCSS acknowledges and agrees, for the purposes of this Agreement, that FCSS is hereby designated as a "school official" with "legitimate educational interests" in the Pupil Records, as those terms are defined under FERPA and its implementing regulations. FCSS agrees to abide by the FERPA limitations and requirements imposed by 34 CFR 99.33(a) on school officials, including that FCSS will not disclose Pupil Records to any other party without the prior written consent of each pupil's parent or eligible pupil.

SECTION 1.5 COMPLIANCE WITH APPLICABLE LAW AND GRANT.

- 1.5.1 **GENERALLY.** Each Party shall comply with all laws and regulations (collectively "**Law**") applicable to its performance of this Agreement, and all Law that it agrees to comply under this Agreement (referred to collectively and separately as "**Applicable Law**" and shall include amendments and Law that are in effect as of the Effective Date or become effective during the Contract Term). Each Applicable Law is deemed inserted herein; however, if any conflict or inconsistency exists between a provision in this Agreement and an Applicable Law, the provision in this Agreement shall govern except where such provision is specifically prohibited or void by the Applicable Law in which case the Applicable Law shall govern to the extent provided therein. Each Party shall comply with each grant (if any) that provides funding to pay for this Agreement and all Law and requirements applicable to such grant.
- 1.5.2 **FEDERAL GRANT FUNDS.** The provisions of this Subsection applies if this Agreement is paid, in part or in whole, with federal grant funds. Each Party shall comply with federal laws, regulations, and requirements applicable to such federal grant funds. Each Party represents that it is not debarred, suspended, or otherwise excluded or ineligible to be awarded this Agreement. Each Party shall comply with federal suspension and debarment regulations, including, but not limited to, regulations implementing Executive Orders 12549 and 12689. Each Party shall also comply with: (A) applicable federal laws, regulations, and requirements, including but not be limited to, non-discrimination based on race, color, national origin, sex, disability, or age; (B) applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C 1251-1387); and (C) Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. Upon a Party's request, whether during or after the Contract Term, the other Party shall cooperate with and provide the requesting Party with documents and information relating to this Agreement that are necessary for the requesting Party to comply with applicable federal laws, regulations, and requirements. The provisions of this Subsection shall survive the termination of this Agreement.

ARTICLE 2 PAYMENT.

SECTION 2.1 CONTRACT AMOUNT. Compensation, if any is required under this Agreement, shall be as stated on the Cover. Payor shall pay Payee, if any payment is due to Payee, in accordance with the Payment Schedule stated on the Cover.

SECTION 2.2 INVOICE AND ADDITIONAL INFORMATION. Payee shall submit an itemized invoice and supporting documentation to Payor before Payee may receive any payment, if any is due to Payee under this Agreement. Upon receiving an invoice and if Payor objects to it and/or requires additional information, Payor shall notify Payee and Payee shall provide such information to Payor within 10 days after Payee receives Payor's notice. If Payee fails or refuses to provide the additional information, Payor shall have the right to withhold payment of any or all of the Contract Amount until such time that Payor receives such information from Payee.

ARTICLE 3 TERM AND TERMINATION OF AGREEMENT.

SECTION 3.1 CONTRACT TERM. This Agreement is effective on the Effective Date and continues in full force and effect thereafter until and including the Termination Date and any extension thereto (“**Contract Term**”) and, unless terminated during the Contract Term in accordance with Section 3.2 below, shall terminate at 12:00 midnight on the last day of the Contract Term without any notice or action by either Party. Any extension of the Contract Term shall be set forth in an amendment executed by the Parties.

SECTION 3.2 TERMINATION DURING CONTRACT TERM.

3.2.1 TERMINATION FOR CAUSE/WITHOUT CAUSE. During the Contract Term and unless specifically permitted otherwise in this Section 3.2, a Party may terminate this Agreement as marked on the Cover: (A) *With or Without Cause* – A Party, with or without cause, may terminate this Agreement by giving the other Party written notice for the Notice Period stated on the Cover; or (B) *With Cause* – A Party may terminate this Agreement only upon the other Party’s material breach of one or more provisions of this Agreement and after the non-breaching Party has given the breaching Party written notice for the Notice Period stated on the Cover.

3.2.2 TERMINATION ON OTHER GROUNDS. Despite any contrary provisions in this Agreement, FCSS may terminate this Agreement effective on the date stated in FCSS’ written notice of termination to Agency pursuant to any of the following: (A) Agency is required to but fails to provide to FCSS and/or comply with the Fingerprinting Certification; (B) Agency is required to but fails to provide to FCSS and/or comply with the TB Certification; (C) FCSS, the Fresno County Board of Education, and/or any entity from which FCSS receives or is to receive funds to pay for this Agreement reduce or eliminate some or all such funds, or fail or determine not to appropriate sufficient funds to make future payments under this Agreement; (D) a government or issuing agency revokes, suspends, places on probation, or non-renews any License that Agency must hold to perform this Agreement; (E) Agency assigns, transfers, or subcontracts any or all of Agency’s obligations and/or rights under this Agreement in breach of Section 7.3; (F) Agency fails to maintain and provide written proof of insurance as required by Article 4; (G) Agency is required to provide particular staff as named on the Cover to perform this Agreement but such staff is not able, not willing, or not available to perform this Agreement; (H) Agency’s legal rights to exist or conduct business in California has been revoked or terminated by the California Secretary of State, another agency, or a court; or (I) Agency’s legal rights to exist or conduct business in California has been suspended or rendered inactive by the California Secretary of State, another agency, or a court and such suspension lasts more than 30 consecutive days.

3.2.3 RIGHTS AND OBLIGATIONS UPON TERMINATION. Upon termination of this Agreement and, if as stated on the Cover, compensation is due to Payee under this Agreement: (A) Payor shall pay Payee only for Services that Payee is required to perform, and has performed in accordance with, this Agreement before the effective date of termination; (B) Payee shall submit an invoice within 30 days of the effective date of termination; (C) Section 2.2 shall apply to Payee’s invoice and Payor’s payment under this Subsection; and (D) upon Payor’s payment, if any has been invoiced by Payee and is due to Payee, Payor is not obligated to make any further payment to Payee, whether pursuant to contract, law or equity. The provisions of this Subsection shall survive the termination of this Agreement.

SECTION 3.3 FORCE MAJEURE. A Party is not liable for failing or delaying performance of its obligations under this Agreement due to events that are beyond the Party’s reasonable control and occurring without its fault or negligence, for example, acts of God such as epidemics or pandemics (nationally, statewide, or locally declared) tornadoes, lightning, earthquakes, hurricanes, floods, or other natural disasters (collectively “**Force Majeure**”), provided that the Party has promptly notified the other Party in writing of the occurrence of the Force Majeure, except that a Force Majeure shall not excuse Payor’s payment to Payee of any portion of the Contract Amount that is due from Payor to Payee where Payee has performed in accordance with this Agreement the Services for which payment is requested and submitted an invoice and supporting information in accordance with Section 2.2. Payee shall not be entitled to any payment for Services that Payee did not perform during the period in which the Force Majeure occurred.

ARTICLE 4 INSURANCE.

Each Party, at its cost and throughout the Contract Term, shall maintain in effect insurance or self-insurance providing coverage that complies, at a minimum, with the following requirements, and shall provide written proof of such insurance to the other Party upon the other Party's request: (A) commercial general liability with limits of not less than \$1,000,000 per occurrence and \$2,000,000 general aggregate and with coverage for property damage, bodily injury, and personal and advertising injury; (B) workers compensation with limits of not less than \$1,000,000 or as required by California laws, whichever is greater; and employer's liability insurance of not less than \$1,000,000; and (C) commercial automobile liability covering, at a minimum, non-owned and hired autos and, if there are any autos owned by the Party, then also covering owned autos, with a combined single limit of not less than \$1,000,000 per accident.

ARTICLE 5 INDEMNITY.

Except as stated on the Cover in which case such provisions shall govern to the extent provided therein, each Party's indemnity, defense, and hold harmless obligations to the other Party under or related to this Agreement shall be governed solely by this Article. A Party ("**Indemnitor**") shall: (A) indemnify and hold harmless the other Party ("**Indemnitee**") to the full extent permitted by California laws for any Loss sustained by Indemnitee or a Third Party only in proportion to Indemnitor's liability based on a Final Determination; and (B) defend and pay for all of Indemnitor's attorney's fees and litigation costs related to any Claim or Loss without any right against or from the Indemnitee for indemnity and/or hold harmless of such costs and fees, or any right for defense. A Party who intends to seek or seeks indemnity and/or hold harmless for any Loss from the other Party shall notify the other Party in writing and within a reasonable time after the Party knows or becomes aware of any Claim that may or will result in a Loss, describing, if known or determinable, the pertinent circumstances, all entities and persons involved, and the amount being claimed. A Party's obligations under this Article are not limited to or by any insurance that it maintains or the lack of insurance but apply to the full extent permitted by California laws, and shall survive the termination of this Agreement. "**Claim**" means any claim, demand, lawsuit, cause of action, action, cross-complaint, cross-action, and/or proceeding arising out of, resulting from, or relating to this Agreement where there has been no Final Determination. "**Loss**" means any bodily injury, property damage, personal injury, advertising injury, liability, loss, damage, judgment, expense, and/or cost (excluding attorney's fees and litigation costs that a Party or a Third Party incurred or paid related to a Loss or Claim) arising out of, resulting from, or relating to this Agreement and for which there has been a Final Determination that a Party is or both Parties are liable. "**Third Party**" means a person who or an entity that is not any of the following: (A) a Party; (B) an owner, director, officer, employee, or agent of Agency; (C) an employee, agent, or volunteer of FCSS or a member, officer, or agent of the Fresno County Board of Education; or (D) contracted with (whether directly or through a subcontract of any level) or otherwise retained by a Party to act for or on the Party's behalf. "**Final Determination**" means any judgment, order, or decision, each a "**Determination**," by a court of competent jurisdiction or a governmental entity with jurisdiction to render the Determination where the Determination is not subject to appeal or the period for an appeal has expired.

ARTICLE 6 DISPUTE RESOLUTION.

The Parties shall meet and confer in good faith to resolve any dispute between them arising out of, resulting from, or relating to this Agreement, including any Claim or Loss for which a Party seeks indemnity pursuant to Article 5 and any dispute relating to this Agreement that arises or occurs after the termination of this Agreement. During a dispute regarding payment under this Agreement, Payor shall pay Payee the portion of the Contract Amount that is undisputed and due to Payee; if a disputed portion of the Contract Amount is determined in a Final Determination to be due to Payee, Payor shall pay such amount to Payee within 30 days of the date of the Final Determination, unless a different date is stated in the Final Determination or in an agreement executed by the Parties, in which case, Payor shall pay Payee in accordance therewith. Except for an action to preserve the status quo and/or prevent irreparable harm, a Party shall not commence any cause of action, action, lawsuit, or proceeding arising out of, resulting from, or relating to this Agreement until after the Party has complied with the provisions of this Article. The provisions of this Article shall survive the termination of this Agreement.

ARTICLE 7 GENERAL PROVISIONS.

SECTION 7.1 ENTIRE AGREEMENT, CONFLICT, EXECUTION, AMENDMENT, AND WAIVER. This Agreement is a complete and exclusive statement of the Parties' agreement under Code of Civil Procedure

section 1856. This Agreement consists of, and any conflict or inconsistency in this Agreement shall be resolved by giving precedence as follows: Cover, General Terms and Conditions, exhibit or attachment stated in this Agreement as being a part of this Agreement, and the Required Documents. The Parties may execute this Agreement and any amendment in counterparts such that each Party's signature is on a separate page. A copy or an original of this Agreement or an amendment with the Parties' signatures, whether original or transmitted by electronic means, shall be deemed a fully executed contract. The Parties may amend or waive any provision of this Agreement only by a writing executed by them.

SECTION 7.2 INTERPRETATION; APPLICABLE LAWS AND TIME ZONE; VENUE; SEVERABILITY; AND SURVIVAL OF TERMINATION. If there is uncertainty of any language in this Agreement, the Parties agree that Civil Code section 1654 shall not apply to interpret the uncertainty. The language of this Agreement shall be interpreted according to its fair meaning and not strictly for or against any Party and under California laws without giving effect to California's choice of law provisions that may result in the application of the laws of another jurisdiction. All dates and times stated in this Agreement shall be according to Pacific Time. All causes of action, actions, lawsuits, and proceedings arising out of, resulting from, or relating to this Agreement shall be adjudicated in state or federal court in Fresno County, California, provided that FCSS does not hereby waive any immunity to suit. If a court of competent jurisdiction holds any provision of this Agreement void, illegal, or unenforceable, this Agreement shall remain in full force and effect and shall be interpreted as though such invalidated provision is not a part of this Agreement and the remaining provisions shall be construed to preserve the Parties' intent in this Agreement. Any provision in this Agreement that by its nature applies after, or is specifically stated to survive, the termination of this Agreement shall survive the termination of this Agreement.

SECTION 7.3 INDEPENDENT CONTRACTOR, ASSIGNMENT, AND TRANSFER. Each Party is an independent contractor, and it and its officers, employees, and agents are not, and shall not represent themselves as, officers, employees, or agents of the other Party. This Agreement does not and shall not be construed to create an employment or agency relationship, partnership, or joint venture between the Parties. A Party and its officers, employees, agents, and any other person performing services for or on behalf of the Party shall not have any right or claim against the other Party for wages or employee compensation, social security benefits, workers compensation benefits, health benefits, vacation, sick leave, or other employee benefits. A Party shall not assign or transfer any or all of its obligations and/or rights under this Agreement, including by operation of law or change of control or merger, without the other Party's prior written consent.

SECTION 7.4 NOTICES. Except as may be stated otherwise in this Agreement in which case such provision shall govern to the extent provided therein, each Party shall give any notices, demands, and all other communications required or permitted under this Agreement in writing and by one of the following methods to the other Party at its address and/or email stated on the Cover, delivery to be effective upon receipt thereof by the other Party: (A) hand delivery; (B) sent by a reputable overnight courier service that tracks the delivery; (C) sent by certified mail, return receipt requested, postage prepaid; or (D) sent by regular mail *and* transmitted by e-mail; and, ***if to FCSS, a copy of any notice and demand by email to: FCSS Legal Services at legalservices@fcoe.org.*** A Party may change its contact person and/or contact information stated on the Cover by notifying the other Party of the particular change and the effective date thereof in accordance with this Section. The provisions of this Section shall survive the termination of this Agreement.

/ /

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-19

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Ratify

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Ratify Amended Agreement with the California Department of Social Services

ITEM DESCRIPTION: Included in the Board binders is an amendment to an agreement with the California Department of Social Services (DSS), Child Care and Development Division. This amendment changes the agreement end date from June 30, 2023, to June 30, 2024 and changes the agreement amount from \$2,000,000 to \$1,940,000. The reduction in the agreement amount is due to a printing cost required through the California Department of General Services, Office of State Publishing.

Fresno Unified School District was invited to enter into an agreement with the California Department of Social Services, Child Care and Development Division to fund the ongoing statewide expansion of the Language Learning Project (LLP). The LLP was originally developed as a component of the David and Lucile Packard Foundation Starting Smart and Strong Initiative in 2015. Based upon the initial success and the interest of many other communities to learn more about the project, the state awarded a Dual Language Learner Professional Development Grant from the Child Care and Development Fund for expansion of the LLP in 2019. This initial grant for 2019/20 was followed by an additional grant for 2020/21. Based upon the success of the California Department of Education funded LLP scaling efforts, the DSS is providing a three-year contract for further scaling of the LLP in non-center-based settings statewide.

The original agreement was ratified by the Board on May 04, 2022, Agenda Item A-10.

FINANCIAL SUMMARY: Fresno Unified will receive funding in the amount of \$1,940,000 for 2021/22 – 2023/24.

PREPARED BY: Marie Williams, Ed.D.,
Instructional Superintendent &
Maria Ceballos, Executive Director

DIVISION: Instructional Division
PHONE NUMBER: (559) 457-3731

CABINET APPROVAL: Natasha Baker, Ed.D.,
Chief Academic Officer

SUPERINTENDENT APPROVAL:





Fresno Unified School District Contract Routing Form

Completed independent contract agreement must be attached

86446

Vendor Number

California Department of Social Services

744 P Street, Sacramento, CA 95814

Vendor Name

916-651-5631

Address

Dr. Luis Rios

Phone Number

Vendor Contact

From: 7/1/2021

Through: 6/30/2024

Term (Duration)

FUSD Contract Administrator:

Maria Ceballos Tapia

Early Learning

5594573623

Name

Site/ Dept

Telephone number

Budget (Fund-Unit-Dept.-Activity-Object) 120-5035-0765-0001-4300-1000

Annual Cost \$ 1,940,000.00 (Contract will not be authorized to exceed this amount w/c

Fingerprint Requirements: All individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein.

Yes ☒

No ☐

Scope of Work Summary:

This amendment to a contract with the California Department of Social Services (DSS), Child Care and Development Division changes the contract end date from June 30, 2023 to June 30, 2024 and changes the contract amount from \$2,000,000 to \$1,940,000. The reduction in contract amount is due to a printing cost required through the California Department of General Services, Office of State Publishing (OSP).

The original agreement was ratified by the Board on May 4, 2022, Agenda Item A-10.

Fresno Unified School District was invited to enter into an agreement with the California Department of Social Services (DSS), Child Care and Development Division to fund the ongoing statewide expansion of the Language Learning Project (LLP). The Language Learning Project (LLP) was originally developed as a component of the David and

Please indicate where the work will be performed: Work to be performed remotely in the st

Date Item is to appear on **Board of Education Agenda:** 05/24/23 Will this contract be submitted with Bundled Contracts? No
(Contracts of \$15,000.00 or more)

Reviewed & approved by **Cabinet Level Officer:**


Signed

5/17/23

Date

Reviewed & approved by **Risk Management**



5/25/2023

Signed

Date

Reviewed & approved by **Department Head**

Deanna Mathies

Digitally signed by Deanna Mathies
Date: 2023.04.27 16:08:58 -07'00'

4/27/23

Signed

Date

Please return signed agreement back to (name/email) : Jessica Gutierrez/jessica.gutierrez@fres



BOARD OF EDUCATION

Genoveva Islas, President
Susan Wittrup, Clerk
Valerie F. Davis
Claudia Cazares
Elizabeth Jonasson Rosas
Keshia Thomas
Andy Levine

SUPERINTENDENT

Robert G. Nelson, Ed.D.

Patrick Jensen
Interim Chief Financial Officer
2309 Tulare Street
Fresno, CA 93721

Memo: Amendment to Contract with California Department of Social Services

The attached Amendment to a Contract with the California Department of Social Services includes a request for your electronic signature via Adobe sign or DocuSign on vendor documents. Your signature and date are requested in the following locations:

- Standard Agreement page 1 of 2, indicated as *Contractor Authorized Signature and Date Signed*
- Exhibit E–Attachment 1 page 7 of 7, indicated as *Read and Acknowledged*
- California Civil Rights Laws Certification, indicated as *By (Authorized Signature) and Date Executed*
- Contractor Certification Clause, indicated as *By (Authorized Signature) and Date Executed*

If you have any questions, please contact Maria Ceballos Tapia at (559) 457-3623 or

maria.ceballostapia@fresnounified.org

Thank you,

Maria Ceballos Tapia

STATE OF CALIFORNIA - DEPARTMENT OF GENERAL SERVICES

STANDARD AGREEMENT

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

21-1013

PURCHASING AUTHORITY NUMBER (if Applicable)

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

California Department of Social Services

CONTRACTOR NAME

Fresno Unified School District

2. The term of this Agreement is:

START DATE

7/1/2021

THROUGH END DATE

6/30/2024

3. The maximum amount of this Agreement is:

\$1,940,000.00

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	10
Exhibit A - Attachment 1	Resumes	50
Exhibit B	Budget Detail and Payment Provisions	3
+ Exhibit B - Attachment 1	Budget Summary	4
+ Exhibit B - Attachment 2	Budget Narrative	4
+ Exhibit C	General Terms and Conditions - GTC 04/2017	
+ Exhibit D	Special Terms and Conditions	5
+ Exhibit E	Additional Provisions	3
+ Exhibit E - Attachment 1	CDSS Confidentiality and Information Security Requirements - Training	7

Items shown with an asterisk (*), are hereby incorporated by reference and made part of this agreement as if attached hereto.

These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

CONTRACTOR

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Fresno Unified School District

CONTRACTOR BUSINESS ADDRESS

2309 Tulare Street

CITY

Fresno

STATE

CA

ZIP

93721

PRINTED NAME OF PERSON SIGNING

Patrick Jensen

TITLE

Interim Chief Financial Officer

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

Approved As to Form



5/25/2023

Stacey Sandoval, Executive Director

Risk Management

STATE OF CALIFORNIA - DEPARTMENT OF GENERAL SERVICES

STANDARD AGREEMENT

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

21-1013

PURCHASING AUTHORITY NUMBER (If Applicable)

STATE OF CALIFORNIA

CONTRACTING AGENCY NAME

California Department of Social Services

CONTRACTING AGENCY ADDRESS

744 P Street, M.S. 9-6-747

CITY

Sacramento

STATE

CA

ZIP

95814

PRINTED NAME OF PERSON SIGNING

Steven Del Rio

TITLE

Chief, Contracts and Procurement Services

CONTRACTING AGENCY AUTHORIZED SIGNATURE

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

Exhibit A
(Standard Agreement)

A. Background and Purpose

On November 19, 2014, the Child Care and Development Block Grant (CCDBG) Act of 2014, which provides for the Child Care and Development Fund (CCDF), was signed into law. The CCDF provides block grants to states, according to a formula, which are used to subsidize the child care expenses of working families with children under age 13.

In addition to providing funding for child care services, CCDF funds are also used for activities intended to improve the overall quality and supply of child care for families in general. As required by law, a minimum of nine percent (9%) of CCDF funds provided must be spent on “activities designed to improve the quality of child care services and increase parental options for, and access to, high-quality child care...” and a minimum of three percent (3%) shall be used to carry out activities that “relate to the quality of care for infants and toddlers.” (45 CFR § 98.50.) This Agreement with the Fresno Unified School District (Contractor) meets the definition of an activity to improve the quality of child care as defined in 45 CFR section 98.53. This Agreement shall assist the State of California in implementing research-based culturally and linguistically appropriate professional development activities as described in 45 CFR section (a)(1), in accordance with the assurances required in 45 CFR sections 98.15(a)(7) and 98.15(a)(9).

The Language Learning Project (LLP) originated in 2015 as a multi-agency collaborative funded by the David and Lucile Packard Foundation Starting Smart and Strong Initiative to develop an Early Childhood Education professional development approach designed to ensure that all young dual language learners (DLLs) have a strong foundation in both English and their home language upon entering kindergarten. The project incorporates innovative practices, including Personalized Oral Language Learning (POLL) strategies developed by nationally renowned early childhood language experts Dr. Linda Espinosa, Dr. Carola Oliva-Olson, and Elizabeth Magruder, which are research-based approaches to support language learning in multiple environments utilizing “culturally and linguistically appropriate practices” as defined in 45 CFR section 98.44(a)(6). The California Department of Education (CDE) awarded a Dual Language Learner Professional Development Grant (DLL-PD) from the CCDF in FY: 2019/20 for expansion of the LLP followed by an additional grant for FY: 2020/21.

With an emphasis in the California Master Plan for Early Learning and Care on supporting the diverse providers in both licensed Family Child Care (FCC) home settings and in license-exempt Family, Friend, and Neighbor (FFN) child care settings, there is a clear need to support providers and young DLLs. The statewide activities include: 1) modification of LLP strategies, resources, and training materials for FCC and FFN caregivers, 2) development and delivery of online training of trainers webinar, and 3) technical assistance and resource support.

**Exhibit A
(Standard Agreement)**

The California Department of Social Services (CDSS) enters into this three-year Agreement (FY22-23, FY 23-24, FY 24-25) with the Contractor to provide statewide professional learning resources to FCC and FFN caregivers in California's early learning and care workforce, adding to their understanding of dual language development and best instructional practices for serving DLLs through POLL strategies.

The Contractor shall collaborate with the California Child Care Resource and Referral Network (CCCRRN) and a minimum of 25 counties where family child care and FFNs provide service, and provide training materials and activities as outlined in this Agreement, for reference see section II.B. It is projected that a minimum of 100 local trainers/leaders shall complete the training of trainers component of the project and provide foundational training to a minimum of 500 caregivers in their local communities. As indicated in this Agreement, it is projected that during the first two years the Contractor shall partner with the CCCRRN as well as other agencies serving FCC and FFN caregivers to develop adaptations to LLP materials, including one toolkit, videos, training of trainers, foundational trainings, and coaching resources to meet the specific needs of FCC and FFN caregivers. During the third year, it is projected that FCC and FFN leaders and trainers statewide shall participate in the training of trainers, receive support in delivering foundational training in their individual communities, and be provided with technical assistance in their implementation of the LLP.

B. Contractor Responsibilities

The Contractor shall perform the following tasks and services during the term of this Agreement:

1. Task 1: Project Coordination For the term of this contract (FY22-23, FY 23-24, FY 24-25)

The Contractor shall provide a seamless delivery of agreed upon deliverables throughout the term of this Agreement under the direction of the CDSS Contract Administrator. The following describes how the Contractor shall conduct business with the CDSS:

a. Ongoing Communication

The Contractor shall maintain ongoing communication with the CDSS Contract Administrator by virtual meeting, email, face-to-face, or phone.

1. CDSS Acknowledgement

**Exhibit A
(Standard Agreement)**

- a. The CDSS shall own the exclusive copyright to any materials, written or otherwise produced, related to this Agreement. All materials covered by this provision shall contain, within the footer or other conspicuous place: "State of California Department of Social Services, Copyright (year)".
- b. Items produced under the terms of this Agreement shall be the property of the CDSS and shall have the following statement prominently displayed:

Funded by the California Department of Social Services
- c. In addition, under the direction of the CDSS Contract Administrator, webpages shall display the following wording:

California Department of Social Services
- d. The CDSS logo and/or the state seal may be used with approval from the CDSS Contract Administrator.
- e. Historically, the State of California recognizes the term dual language learner to describe children and students whose first language is not English. Many resources and publications funded by the CCDF include the term dual language learner. The State believes in biliteracy development for children who know more than one language. It is established that the term English learner, as defined in 45 CFR Section 98.2, is in alignment with kindergarten through 12 grade, not in childcare, preschool, or other caregiving settings, traditionally.

2. Resumes

The resumes of the principal personnel the Contractor shall use to provide services under this Agreement are attached as Exhibit A – Attachment 1.

3. Prior Approval for Personnel Changes

Contractor shall obtain written approval from the CDSS Contract Administrator ten (10) days prior to changing project management or key personnel (please refer to the budget narrative page.1) The CDSS reserves the right to review the qualifications of the contractor's key management and replacements and the Contractor must notify the CDSS Contract Administrator when there are any staffing updates.

4. Accessible Documents

Contractor shall comply with California Government Code sections 7405 and 11135. Contractor shall comply with the accessibility requirements of section 508 of the Federal Rehabilitation Act of 1973 (29 U.S.C. section 794d), Title

**Exhibit A
(Standard Agreement)**

36, Part 1194 of the Code of Federal Regulations, as well as the requirements of the Web Content Accessibility Guidelines 2.0, or the most current version, published by the Web Accessibility Initiative of the World Wide Web Consortium at minimum Level AA success criteria.

5. Subcontractors and Consultants

The Contractor must identify and name all subcontracted consultants who may be utilized to provide specific expertise to be used in this Agreement and provide written documentation, which shall include name, qualifications, rationale for selection, scope of work to be performed and funding amount, within the Agreement deliverables.

- a. The Contractor shall enter into an agreement with the California Child Care Resource and Referral Network (CCCRRN). The CCCRRN, a statewide membership organization of 58 local child care resource and referral agencies representing child care providers, families, and community leaders in every county in California, was selected to partner with the LLP as it provides access to the expertise of local child care resource and referral agencies and FCC and FFN caregivers statewide. The CCCRRN's presence and established professional relationships with local resource and referral agencies, who work directly with FCC and FFN caregivers statewide, shall be instrumental in the ongoing work of the LLP statewide expansion. The CCCRRN's statewide reach shall greatly support the statewide dissemination of LLP materials and resources.
- b. The Contractor shall enter into an agreement with Central Valley Children's Services Network (CVCSN). CVCSN was selected to partner with the LLP as Fresno County's local resource and referral agency. CVCSN shall partner with the LLP in connecting with local FCC and FFN caregivers who shall participate in the development of training materials and resources for FCC and FFN caregivers statewide. Local FCC and FFN caregivers' participation are critical in the development and piloting of LLP resources and materials to be disseminated statewide.
- c. The Contractor shall enter into an agreement with Dr. Linda Espinosa. Dr. Linda Espinosa, an author, consultant, and Professor Emeritus of Early Childhood Education at the University of Missouri, Columbia, was selected to partner with the LLP based on her extensive body of research and policy work around young DLLs. As a codeveloper of the POLL strategies, which form the foundation of the LLP, Dr. Linda Espinosa has partnered with the LLP since its inception.
- d. The Contractor shall enter into an agreement with Dr. Carola Oliva-Olson. Dr. Carola Oliva-Olson, a consultant and Executive Director of Language

Exhibit A
(Standard Agreement)

Justice and Multilingual Education at the Institute for Racial Equity and Excellence, was selected to partner with the LLP based on her vast experience in technical assistance, research, and early childhood practitioner preparation in multilingual education, superdiversity and equity. As a codeveloper of the POLL strategies, which form the foundation of the LLP, Dr. Carola Oliva-Olson has partnered with the LLP since its inception.

- e. The Contractor shall enter into an agreement with Elizabeth Magruder. Elizabeth Magruder, a consultant and Co-Director of First 5 IMPACT at the Center for Child & Family Studies at WestEd was selected to partner with the LLP based on her expertise in the field of early learning and care workforce professional development focused on serving young DLLs across all levels of the early learning and care system. As a co-developer of the POLL strategies, which form the foundation of the LLP, Elizabeth Magruder has partnered with the LLP since its inception.
- f. The Contractor shall enter into an agreement with PPL Media LLC. PPL Media LLC, a local Fresno, California based consultancy branding firm, was selected to partner with the LLP based on their expertise and experience working with a diverse group of agencies to create strategically designed and impactful digital projects. PPL Studio LLC has partnered with the LLP in developing LLP training videos and the LLP website www.pollstrategies.org, which has been instrumental in the statewide expansion and dissemination of LLP materials and resources.
- g. The Contractor shall enter into an agreement with Orchid Interpreting Inc. Orchid Interpreting Inc. is a local Fresno, California based interpreting agency whose body of work includes partnerships with local county offices of education, local education agencies, and community-based organizations. They were selected to partner with the LLP based on their expertise in the translation of documents for purposes similar to those of the LLP. Their partnership is instrumental in the expansion of the accessibility of LLP training resources and materials for FCC and FFN caregiver audiences statewide.
- h. The Contractor shall enter into an agreement with Dumont Printing. Dumont Printing is a local Fresno, California based full-service printing company. Dumont Printing was selected to partner with the LLP in the assembly, storage, and shipping of the LLP toolkits based on their high-quality materials, comprehensive service, and experience with printing, assembly, storage, and shipping of LLP toolkits. Dumont Printing has provided these services for the duration of the project, proving instrumental in the statewide dissemination of the LLP toolkits.

Exhibit A
(Standard Agreement)

6. Project Deliverables

- a. The final drafts of project deliverables shall be uploaded to the existing LLP website, <https://www.pollstrategies.org/>. The Contractor shall provide project deliverables that shall include:

(1) FY: 2021/22

Translation of LLP training materials

(2) FY: 2022/23

- (a) Addendum to the LLP toolkit focused on adaptations for FCC and FFN caregivers
- (b) Development of LLP foundational training for FCC and FFN caregivers
- (c) LLP implementation videos featuring FCC and FFN caregivers

(3) FY: 2023/24

- (a) LLP training of trainers for FCC and FFN leaders/trainers
- (b) Co-facilitation of FCC and FFN foundational training in local communities
- (c) Ongoing, on-demand technical assistance for FCC and FFN trainers/leaders

- b. Independent reports utilizing the content or research developed as part of this Agreement, and the content of products developed pursuant to this Agreement remain the property of the CDSS, and the distribution or publicizing of any such materials must be approved by the CDSS prior to any public release. These materials cannot be distributed or purchased. All inquiries must be communicated to the CDSS Contract Administrator.

7. Reports

- a. The Contractor shall submit progress reports quarterly. Progress reports shall reflect completed work status, progress, and key benchmarks toward project deliverables.
- b. The Contractor shall submit an annual report which shall describe progress toward all deliverables and report annual budget

**Exhibit A
(Standard Agreement)**

expenditures. The draft of the annual report is due on June 1 for review by the CDSS Contract Administrator. Any revisions or additions to the report may be requested, and the final report is due June 30, per contract term.

2. Task 2: Development of Resources for FCC and FFN Caregivers (FY: 2021/22 and 2022/23)

The Contractor shall develop LLP resources and training materials for FCC and FFN caregivers.

1. FY: 2021/22

The Contractor shall translate all existing LLP training materials into Spanish to expand accessibility for a greater audience of early learning and care practitioners, leaders, and trainers statewide including FCC and FFN caregivers.

2. FY: 2022/23

The Contractor shall collaborate with LLP project partners in the development, refinement, and modification of current LLP training materials for use in FCC and FFN caregiver settings. This process shall include the Contractor delivering foundational training for LLP project partners and continuing to provide foundational training to identified FCC and FFN caregiver sites with a history of serving DLLs as identified by resource and referral agencies throughout the state. This initial training shall be key to the larger scaling in Year 3. LLP training materials shall be revised according to recommended modifications specific to FCC and FFN caregivers from LLP project partners and identified FCC and FFN caregiver sites. New materials shall be piloted in identified FCC and FFN caregiver sites and further recommendations shall be incorporated into the refinement of the newly developed LLP training materials.

3. Task 3: Development and Delivery of Training of Trainers Professional Development (FY: 2023/24)

The Contractor shall develop and deliver a statewide training of trainers webinar for local programs serving FCC and FFN caregivers. This training of trainers shall develop the capacity of local programs serving FCC and FFN caregivers to conduct POLL strategies training and to support implementation of those strategies in their own programs and communities.

Exhibit A
(Standard Agreement)

1. Recruitment

Participants shall be recruited in collaboration with LLP project partners through outreach to local Resource and Referral agencies and FFN Learning Communities in a minimum of 25 counties throughout California. The selection of the counties shall be prioritized based on geographic diversity, prevalence of DLLs and documented support services for DLLs. If more than 25 counties request co-facilitation of ongoing training, the Contractor shall apply the above criteria for servicing counties and use a first come, first serve approach, subject to available resources. Recruitment shall target child care professionals who are employed in family childcare homes, center-based facilities, FFN settings, administrators, and directors, all of whom have a role in providing high-quality care to infants and toddlers as defined by the CCDBG.

The Contractor shall conduct outreach activities to the target audiences to recruit a wide range of participants who are culturally and racially diverse. In order to reach the projected minimum of 100 local trainers/leaders to complete the training of trainers component, the Contractor shall publicize the availability of the training and explanation of benefits for local communities using a contact list provided by the CDSS, local resource and referral agencies, First 5 California, as well as participants lists from previous LLP trainings. Additionally, modes of communication to target audiences may include flyers, emails, website postings, early learning organizational newsletters, posting on workforce registry calendar, social media, and other appropriate events. Recruitment materials shall be made available in English and Spanish.

2. After participating in the training of trainers, local trainer/leader teams shall be able to:

- a. Apply learned practices and content in the delivery of support and training to a projected minimum of five (5) providers of early learning and care services in their local communities. It is expected that larger communities would far exceed this minimum, with a goal of reaching 500 providers statewide;
- b. Understand and utilize adult learning strategies for presenting POLL content and information in their communities;
- c. Be prepared to integrate feedback from participants on the provision of local training and areas for improvement;
- d. Support implementation of POLL model and content by participants following local trainings.

**Exhibit A
(Standard Agreement)**

4. Task 4: Technical Assistance and Resource Support (FY: 2023/24)

The Contractor and LLP project partners shall provide ongoing technical assistance and resource support to local communities as they begin implementation of the LLP with their FCC and FFN caregivers following the statewide training of trainers webinar. Technical assistance shall support short- and long-term implementation and sustainability of the content.

This technical assistance shall include:

1. Access to facilitated virtual meetings to reflect on both the training of trainers and foundational training sessions, gain further information, and plan for local implementation efforts.
2. Targeted co-facilitation to support the initial delivery of training sessions in local communities.
3. Support for local trainers in accessing materials as needed for implementation in their communities.

5. Task 5: Data Collection

The Contractor shall establish data sets to be collected over the course of the Agreement under consultation of the CDSS Contract Administrator. This may include, but is not limited to, existing requirements for data collection, quantitative data collected through both survey and program documents and databases; qualitative data collected through document reviews, interviews, and focus groups; data to assist the CDSS with the completion of the annual CCDF ACF-218 Quality Progress report; and other data that can be used to assess the efficacy and quality of CDSS's programs.

C. CDSS Responsibilities

1. The CDSS Contract Administrator shall maintain ongoing communication with the Contractor by virtual meeting, email, face-to-face, or phone.
2. The CDSS Contract Administrator shall timely review any requests by Contractor to change project management or key personnel.
3. The CDSS Contract Administrator shall approve mid-year and annual reports, content concepts, review content benchmarks during development, materials, tools, and data collection plan to a level of detail to ensure that the final product shall meet the CDSS competency standards and improve adult-child interactions and child outcomes.

**Exhibit A
(Standard Agreement)**

4. The CDSS Contract Administrator shall review all reports and provide bi-weekly revisions to the Contractor and shall act as content/subject matter expert.

D. Additional Terms and Conditions

LLP activities shall be in virtual format until further notification by the California Department of Public Health. Any on-site or in-person activity requires further justification and approval by the CDSS Contract Administrator. The CDSS shall not reimburse the Contractor for any cancellation fees, deposit, or pre-payments.

E. Project Representatives

CDSS

Luis Rios, Ph.D.
Contract Administrator
Child Care and Development Division
744 P Street, MS, 9-8-353
Sacramento, CA 95814
Phone: (916) 651-9123
Email: luis.riosjr@dss.ca.gov

Contractor

Deanna Mathies
Executive Officer
Fresno Unified School District
2309 Tulare Street
Fresno, CA 93721
Phone: (559) 457-3687
Email: deanna.mathies@fresnounified.org

The Project Representative may be changed by providing written notice to the other party within ten (10) business days of the change. Said change shall not require an amendment to this Agreement.

CAROLA OLIVA-OLSON (MATERA)

567 Christmas Tree Lane, Santa Barbara, CA 93111

CAROLA@IREEINC.COM

(805) 455- 4915

Specialized Professional Competence

25 years of technical assistance, research, and teacher preparation (birth to age eight) in multilingual education, superdiversity and equity. Direct experience as a teacher and coach in early childhood education (ECE) programs, kindergarten, first and second grades, and special populations experience serving dual language learners. Specialization in educational equity and policy related to multilingual education, early learning systems, workforce development, family and community engagement, and high quality program

Academic Background/Certifications

PhD, education (special education, disabilities, and at-risk studies / applied linguistics). University of California, Santa Barbara

MS, prekindergarten-primary education, Barry University, Miami Shores, Florida

BA, international affairs and environmental planning, Miami University, Miami, Florida

Post-graduate certification, applied research in literacy, Johns Hopkins University, Baltimore, MD

ECE teacher certification, Centro Cultural Italiano, Buenos Aires, Argentina

Professional Experience

Executive Director of Professional Development and Multilingual Education, Institute for Racial Equity and Excellence (Present)

Senior Principal Education Researcher, Center for Learning and Development, Multilingual Learners Program, SRI International, Menlo Park, CA

Independent Consultant, training and technical assistance (state, federal, grantee level) (2006-Present)

Associate Professor, School of Education, Early Childhood Studies, 2012–2020. California State University Channel Islands (CSUCI), Camarillo, CA.

Grantee Specialist, Migrant and Seasonal Head Start Project, Early Learning and Disabilities, August 2009–May 2010. Academy for Educational Development, Washington, DC.

Manager, Center for Advanced Studies of Individual Differences, Institute for Social, Behavioral, and Economic Research, University of California, Santa Barbara, California, 2006–2007.

Early Learning Specialist, 2002–2003; Child Development/Literacy Specialist, Migrant and Seasonal Head Start Project, 2002; Disabilities Program Specialist, Migrant and Seasonal Head Start Quality Improvement Center, 2001–2002. Academy for Educational Development, Washington, DC.

Intervention Specialist, Mailman Center for Child Development, 1998–2000; 2001. University of Miami, Miami, Florida

Instructor, Gevirtz Graduate School of Education/Department of Spanish and Portuguese, 2004–2006. University of California, Santa Barbara, California.

Co-Instructor, Graduate School of Education, 2000; Graduate Assistant, Department of Counseling, 1999. Barry University, Miami Shores, Florida.

Toddler Teacher, Country Day School, San José, Costa Rica, Summer 2000.

Preschool/First Grade Teacher, 1992–1994. Lincoln School, Buenos Aires, Argentina.

Preschool Teacher, 1992. Saint John's School, Buenos Aires, Argentina.

Second Grade Teacher, 1990. All Saint's School, Buenos Aires, Argentina

Research Assignments

- Principal Investigator, First 5 Calaveras, First 5 California Dual Language Pilot Expansion Grant (Present)
- Principal Investigator, First 5 San Francisco, First 5 California Dual Language Pilot Expansion Grant (Present)
- Co-Principal Dual Language Lead, Educare California Silicon Valley, California (2017-Present)
- Co-Principal Lead, *Bachelor's degree Pathway for ECE Workers Planning Grant*, Early Care & Education Pathways to Success (ECEPTS), California (2020)
- Principal Investigator, California State Superintendent of Public Instruction Early Learning Initiative Grant. Develop and manage delivery of two online courses for the California ECE workforce, focusing on children who are DLL and children with disabilities and their families. Develop communities of practice for administrators and faculty across California.
- Principal Investigator, California Department of Education, DLL Professional Development (PD) Grant. Lead a PD project to develop contextualized courses for ECE workforce teaching in the field, including Spanish courses and COVID-19 adaptation of courses.
- Principal Investigator, Sobrato Foundation, Dual Language Grant. Lead project to identify key multilingual children's books and child language assessments that are valid and reliable for children who are DLL.
- Principal Investigator, Foundation for Child Development, Young Scholars Award.
- Co-PI of the Los Angeles Office of Child Care research study on teacher practice in classrooms with young children who are DLL in the Long Beach Unified School District.
- Leader, Doing What Works, U.S. Department of Education. In collaboration with the Center for Equity for English Learners at Loyola Marymount University, developed online modules for training transitional kindergarten teachers on implementing interactive, scaffolded, dialogic reading practices for young DLLs.
- Principal Lead, Educare California Silicon Valley. Provide leadership in developing a coordinated, comprehensive, and systematic approach to serving DLL children and their families.
- Consultant, Office of Head Start National Center on Cultural & Linguistic Responsiveness.
- Consultant, Migrant Head Start Technical Assistant Project. Presented keynote address for annual meeting, presented at conference sessions in English and Spanish and conducted webinars on dual language learning.

Selected Publications

- Oliva-Olson, C., Estrada, M., White, A., & Matera, J. (2021). Family engagement early childhood policy in the United States. In S. Garvis (Ed.), S. Phillipson, H. Harju-Luukkainen, A.R. Sadowick (Eds.), *Parental Engagement in Early Childhood Education Around the World* (1st ed.). Routledge.
- Iruka, I. U., Oliva-Olson, C., & Garcia, E. (2021). *Research to practice brief: Delivering on the promise through equitable policies*. SRI International.
- Oliva-Olson, C., Espinosa, L., Zepeda, M., Durán, L., Fernández, V., & Arámbula, A. (2020). Dual language learner supports for early learning settings. SRI International.
<https://www.childrensdefense.org/wp-content/uploads/2018/06/2017-soac.pdf>
- Oliva-Olson, C., & Arámbula, A. (2021). Effective practice-based coursework for dual language educators: A California Equity-Minded Early Childhood Approach. *Multilingual Educator*, 61-64, CAFE,

- Oliva-Olson, C., Espinosa, L. M., Hayslip, W., & Magruder, E. (2019). Many languages, one classroom: Supporting children in superdiverse settings. *Teaching Young Children*, 12(2).
- Oliva-Olson, C. (2019). Dos métodos: Two classroom language modes in Head Start. Strengthening the diversity and quality of the early care and education workforce series. Urban Institute.
- Oliva-Olson, C., Espinosa, L. M., Hayslip, W., & Magruder, E. (2019). More strategies for supporting children in superdiverse settings. *Teaching Young Children*, 12(3), 24–27.
- Edyburn, K., Quirk, M., & Oliva-Olson, C. (2018). Supporting Spanish-English bilingual language development among Latinx dual language learners in early learning settings. *Contemporary School Psychology*, 23(1), 1–14.
- Oliva-Olson, C., Estrada, M., & Edyburn, K. (2017). Preparing California's early care and education workforce to teach young dual language learners. *Teacher Education Quarterly*, Volume 27.
- Matera, C., Armas, E., & Lavadenz, M. (2016). Scaffolded dialogic reading professional development for transitional kindergarten teachers of dual language learners. *NHSA Dialog*, 18(4), 80–104.

Relevant Content Development Resources

- Oliva-Olson, C., Espinosa, L. M., Zepeda, M., Fernandez, V., & Arambula-Gonzalez, A. (2020). *Dual language learner supports for early learning settings (DLS)*. A birth-to-five educator self-rating and coaching support tool.
- California Dual Language Learning PD Project. *A community of practice and courses on policies and effective instructional and programmatic practices for DLL*. Funded by the California Department of Education. Available at <https://sites.google.com/view/csuci-dllcourses/home>
- Oliva-Olson, C., Hamai, T., Duran, L., Zepeda, M., Espinosa, L. M., & Arambula-Gonzalez, A. (2020). *The quality of dual language learner supports in early learning settings*. To analyze ECE program readiness to support children who are DLL and their families.
- Co-developed an instructor and train-the-trainer guide for DLL PD delivery (available August 2020).
- Espinosa, L., Oliva-Olson, C., Magruder, E., Bredekemp, S., & Hayslip, W. (2020). *Personalized Oral Language Learning (POLL) strategies*. Toolkit for implementing the Language Learning Project. Available at <http://www.pollstrategies.org/>
- Online dialogic reading modules for teachers of DLL, offered through Loyola Marymount University. Available at <https://sites.google.com/site/lmudoingwhatworksonlinemodules/>
- Oliva-Olson, C., & Arambula-Gonzalez, A. (2020). *Distance learning: How to support dual language learning*. Webinar covering support of DLL students during COVID-19. Available at <https://earlyedgecalifornia.org/distance-learning-webinars-from-early-edge-california/>

Relevant Activities

- California Governor's Early Childhood Policy Council, 2020–present.
- New Teacher Center Commission in Equity (Present)
- Build: Working Group on DLL Children & Families and ARPA Opportunities (Present)
- First 5 Ventura Commissioner, 2015–2020.
- First 5 Santa Barbara Children and Families Commissioner, 2012-2018
- California Early Childhood Educator Competencies Advisory Board, 2017.
- Early Learning School Readiness Project-Dual Language lead, New Mexico, 2015–2016.
- Early Childhood Language Development Institute, Development of professional development modules. San Mateo County Office of Education, 2016.

- Teachstone Stakeholders Young Dual Language Learners Advisory Group, 2015–2016; 2021.
- New America Dual Language Learners Workgroup, 2016, 2019.
- English Language Learner Leadership Institute, Mentor, 2016–2019.
- California Commission for Teacher Credentialing, Early Childhood Advisory Group, 2015–2016.
- Cross-Institutional Learning Community Faculty Fellows Program. Aligning Learning and Academic Success, 2016.
- California Department of Education- Higher Education Practice-Based Coaching Pilot, 2015.
- Project POLL (Personalized Oral Language(s) Learning), Stretch to Kindergarten (Heising-Simons Foundation).
- Project OLÉ (Oralidad, Lectura y Escritura), (Heising-Simons Foundation).
- Community Action Project Head Start- Tulsa, Oklahoma, July 2011–Summer 2013.
- Development of the Santa Barbara Early Childhood Studies program, CSUCI, 2014–2016.
- Educational Testing Service, Consultant on Assessments for Young Dual Language Learners.
- Teaching Strategies Second Grade Spanish Language Assessment Reviewer.
- California College/University Seal of Biliteracy Think Tank Group co-Leader, Californians Together.
- Univisión Semana de la Educación Documentary: “El aprendizaje y el desarrollo del cerebro en los primeros años de vida,” October 2016.
- School Readiness for Dual Language Learners, The Centers, Cleveland, Ohio.
- Illinois KIDS, West Ed: Desired Results Developmental Profile – School Readiness Development of Spanish language measures.

RESUME

Marco Alonzo Jimenez

5272 N Teilman Ave., Fresno, CA 93711 (559) 9067267 marcoalonsojv@gmail.com

Objective

Skills & Abilities

- Strong organization skills with the ability to multitask and prioritize; ability to work under pressure and to tight deadlines;
- Quick learner with strong attention to detail;
- Detail focused and ability to cut to the heart of complex issues quickly and accurately;
- Have strong knowledge of principles, ethics, and practices of for-profit and non-profit organizations.
- Conflict and workplace resolution
- Coaching and mentoring
- Computer skills: Operating systems: Windows OS and Mac OS;
Software/Applications: Microsoft Word, Excel, Outlook, PowerPoint, Publisher;
Adobe Acrobat, NoHo-Care, Minute-Menu.

Experience

Central Valley Children's Services Network (2018 -- present)

- Executive Director
- Develop and implement strategic plans that meet business goals and objectives created in partnership with the Board of Directors
- Create a culture of transparency and communication throughout the organization
- Develop positive relationships with key stakeholders, including shareholders and government agencies
- Oversees the administration of the contracts to ensure that they meet all State and Federal laws/standards;
- Supervises and coordinates administrative functions of the agency such as Fiscal, Public Relations, Administrative Assistant and employee relations;
- Coordinates the implementation of all agency programs;
- Interpret instructions, manuals, and policy memos from funding sources for implementation within agency programs.
- Supports the Board in the development and evaluation of fundraising activities;
- Attend conferences and local, regional, and state meetings about program issues;
- Oversees the development of the annual budget to accomplish program goals;
- Approves large program expenditures to ensure contract compliance;
- Works with Board to oversees the planning, coordination, and implementation of agency fundraising activities;
- Ensure timely financial reporting to funding agencies;
- Serves as agency liaison with funding sources; and
- Ensure timely financial reporting to the Board of Directors.

Central Valley Children's Services Network (May 2018 – December 2018)

- Interim Executive Director

Central Valley Children's Services Network (2016 -- 2018)

- Subsidies Director

- Coordinate and submit to the State the “Continued Funding Application (EESD-3704)” annually for the following contracts: C2AP, C3AP, CAPP, CFCC, CCTR, CSPP, and CRRP.
- Coordinate and submit the Annual “Program Self Evaluation” for the following programs: C2AP, C3AP, CAPP, CFCC, CCTR, CSPP, CRRP
- Develop and ensure a balanced annual budget to accomplish program goals within perimeters of funding requirements.
- Monitor and approve all project expenditures; Prepare proposals for maintenance and/or expansion of project funding;
- Obtain bids as required before purchase of equipment or services; submit fiscal-related reports to the State and the fiscal office for timely financial reporting to the funding agency and CSN Board of Directors.
- Ensure compliance with all contracts (C2AP, C3AP, CAPP, CCTR, CMIG, CSPP & CFCC) and funding requirements; Development of/compliance with the annual review of agency and program policies/goals for Main Division and direct services (CSN Centers);
- Attend local, regional conferences and state meetings relating to program administration;
- Create systems and procedures as needed;
- Approve requests for supplies, equipment, repairs ;
- Generate and submit State reports: 801A monthly all Divisions, Cal-Works Caseload monthly Main Division; CMIG and CCTR Attendance monthly Main Division, 801B as requested by the State, CCTR and CSPP Attendance for EEC, EEPS, and FIRM and monthly family Fee reports by program for main division.
- Prepare for State Reviews and audits;
- Recruit, hire, and train Supervisors; and
- Coordinate and evaluate annual staff performance reviews.

Central Valley Children’s Services Network (2010 -- 2016)

- Subsidized Child Crea Program Manager
- Complete and submit to the State the “Continued Funding Application (EESD-3704)” annually for the following contracts: C2AP, C3AP, CAPP, CFCC, CCTR, CSPP, and CRRP;
- Coordinate and submit the Annual “Program Self Evaluation” for the following programs: C2AP, C3AP, CAPP, CFCC, CCTR, CSPP, CRRP
- Ensure compliance with all contracts (C2AP, C3AP, CAPP, CCTR, CMIG, CSPP & CFCC) and funding requirements; Development of/compliance with the annual review of agency and program policies/goals for Main Division and direct services;
- Attend local, regional conferences and state meetings relating to program administration;
- Create systems and procedures as needed; Administer NoHo software for all Divisions (Main, EEC, EEPS, and FIRM).
- Approve requests for supplies, equipment, repairs ;
- Complete annual CMR and Prepare for annual APMU;
- State reports: 801A monthly all Divisions, Cal-Works Caseload monthly Main Division, CMIG, and CCTR Attendance monthly Main Division, 801B as requested by the State, CCTR, and CSPP Attendance for EEC, EEPS, and FIRM and monthly family Fee reports by program for main division.
- Oversee CSN Eligibility list for All-Division.

Marco Alonzo Jimenez

Central Valley Children's Services Network (2004 -- 2010)

- Subsidized Child Care Specialist
- Oversee CMIG, CFCC, CCTR and CMSS contracts;
- Supervise and train FCCHEN staff;
- Data System Administrator (NoHo software);
- Data reporting;
- Develop procedures to implement state regulations and changes made to the actual rules;
- Oversee the entire department during the absence of the department's manager;

Central Valley Children's Services Network (2001 -- 2004)

- Family Advocate
- Ensure compliance with all contract and funding requirements before approving services for families;
- Implement requirements outlined in Management Bulletins or other forms of communication from the State;
- Family Case Management;
- Host and Conduct family orientations and trainings when needed;
- Link families with services or referrals;

Little Caesar Enterprise, Inc. (1990 -- 2001)

- Store Manager (two locations)
- Duties: Supervise staff, develop weekly work schedules, order food and supplies, payroll, bank deposits, and hiring.
- Responsible for hiring, training, and terminating staff.

Cerrito de Camargo High School (1986 – 1989)

- Eight grade Teacher.

Fulgencio Vargas Elementary School (1985 – 1986)

- Second-grade Teacher

Education

- Diploma: **“Fulgencio Vargas” Elementary School 1968 – 1974;**
- Diploma: **“Ignacio Zaragoza” Secondary School 1975 – 1978;**
- Teaching Credentials: **“Liceo Cervantino” school 1980 – 1984;**
- Certificate: **“Cesar Chavez” High School Equivalency;**
- 11 units ECE Fresno City College.

Elizabeth S. Magruder

4626 Monarca Drive Tarzana, CA 91356

SUMMARY OF RELATED EXPERIENCE

Elizabeth Magruder has over 25 years of experience in California's education system from early education to higher education, serving as a provider, teacher, coach, mentor, supervisor and administrator. Her experience and passion include supporting the development of California's early childhood workforce. In her current work as a Program director with WestEd, Ms. Magruder leads multi-year projects that support system wide coordination and operation of a CA- Quality Rating Improvement System (CA-QRIS) within the QCC system, supporting state, regional, and local needs and capacity building efforts. She skillfully directs complex projects, oversees key management functions, ensures projects are effectively and efficiently resourced, coordinates client and key stakeholder groups, and facilitates on-time completion of client deliverables.

In addition to her work at WestEd, Ms. Magruder consults in the field of early childhood education with a focus on program and leadership development and workforce professional development focused on serving dual language learners. Her meeting facilitation skills range from conducting focus groups and interviews to conducting trainings and leading communities of practice across all levels of the early learning and care system.

EDUCATION

- 1994 Master of Education in Curriculum Design and Instruction
University of San Diego, California
- 1992 Bachelor of Arts, Diversified Liberal Arts
University of San Diego, California

PROFESSIONAL EXPERIENCE

- 2016– *Program Director, WestEd – Early Childhood Integrated Systems and Policies*
Present WestEd, Sausalito, CA

Direct large, multi-year projects that require strategic planning, complex systems development and service delivery, including ongoing monitoring of project quality. Work in close collaboration with clients and their designees to build on existing local and state systems of support, training, and assessment. Provide direction, coordination on projects that support California's early childhood workforce, the operation of a California Quality Rating Improvement System (CA-QRIS) within each county and region in California and provide technical assistance as determined by identified needs.

- 2013- *Early Education Effectiveness Exchange (E4) Regional Training & Technical Assistance*
2016 *Coordinator, Center for Child & Family Studies*
WestEd, Sausalito, CA

Provide technical assistance, coordination, and implementation for Southern California Child Signature Programs. Develop and design professional development tools, coordinate resources and networking opportunities, and facilitate and manage E4's online learning communities.

- 2012- *Early Care & Education Consultant, Sacramento County office of Education*
2013 California Department of Education, Sacramento, CA

Advised, collaborated, and coordinated project efforts that focus on support, planning and implementation of statewide quality improvement programs and program enhancements. Coordinated filming, on-site coaching support and managed project completion. Facilitated advisory committee meetings and ongoing committee communications

2011-
2013 *Early Care & Education Consultant, Preschool Articulation & Transitional Kindergarten Environmental Coach*
Fresno County Office of Education, Fresno, CA

Provided technical assistance, program consultation and instructional support for multiple districts throughout Fresno County. Designed and implemented professional development series. Duties included program advisor, coaching support, environmental management, and professional learning community outreach and training

2009-
2011 *Transitional Kindergarten Development & Implementation Administrator*
Los Angeles Unified School District, Los Angeles, CA

Managed multiple aspects of the Transitional Kindergarten program. Duties and active roles included lead research and program development advisor for the initial implementation of Transitional Kindergarten. Review and research of statewide developmental Kindergarten programs, leadership during initial and ongoing planning phases, management of administrative and school site implementation, district budget planning, development of Transition Kindergarten curriculum, assessment and progress report tools, and development and facilitation of the 2010-11 Transition Kindergarten professional development series.

Designed professional development focus, classroom observations and delivered training with a focus on operations and instructional support (curriculum and assessment) to participating teachers and principals.

2006-
2009 *Professional Development Facilitator*
Los Angeles Unified School District, Los Angeles, CA

Designed and conducted faculty and student workshops for training in Language Arts curriculum, strategies, and writing development.

1994-
2004 *University Supervisor, School of Leadership and Education Sciences*
University of San Diego, Alcalá Park, CA

Supervisor of student teachers in field placement positions throughout San Diego Unified School District. Supported and evaluated interns. Conducted observations, support visits, reviewed planning documentation and reflective assignments. Supported the clinical teacher's work with the intern, serving as a liaison between the school and the University.

1993-
2004 *University Master Teacher, Department of Education*
University of San Diego, Alcalá Park, CA
La Jolla Elementary, La Jolla CA

Master Teacher responsible for instructing and supervising student teachers at La Jolla Elementary School, managing training and development of practicum students in the field. Using the collaborative teaching: Mentor-Intern Model, lead teacher responsibilities: to provide access to curriculum planning, delivery, assessment, and full classroom management. Provided cognitive coaching and reflective feedback on daily and long range goal mapping.

1994- *Program Quality Review Consultant*
2002 San Diego Unified School District, San Diego, CA

Responsible for assessment and evaluation to measure accountability and benchmarking of institutional effectiveness throughout the district. Conducted both internal and external assessments of institutional effectiveness, student learning, instructional methods and administrative outcomes. Used results to support and strengthen teaching, learning, and overall effectiveness and to inform planning and resource allocation as part of school-based and district strategic planning.

SELECTED PUBLICATIONS AND PRESENTATIONS

Espinosa, L., and Magruder, E. (2014). Getting it Right Getting it RIGHT for Young Children from Diverse Backgrounds: Applying Research to Improve Practice with a Focus on Dual Language Learners (2nd Edition), Chapter 6. New York City: Pearson.

Magruder, E. (March 2013). Many Languages, One Teacher. NAEYC Young Children, pp.8-13
selected PROFESSIONAL Activities

PROFESSIONAL AFFILIATIONS

Association for Supervision and Curriculum Development (ASCD)

California Association of the Education of Young Children (CAEYC)

National Association of the Education of Young Children (NAEYC)

The Grove Consultants International

CURRICULUM VITAE

Linda M. Espinosa

Professor of Early Childhood Education
University of Missouri-Columbia, College of Education
Ph: 970-731-2382 Email: espinosal@missouri.edu

EDUCATION

Ph. D., 1980 University of Chicago, Chicago, IL
Educational Psychology; Early Childhood Emphasis

Ed. M., 1974 Harvard University, Cambridge, MA
Human Development

B.A., 1973 University of Washington, Seattle, WA
Psychology, Elementary Teaching Certificate; Summa Cum Laude, Phi Beta
Kappa; Outstanding Female in Education by Phi Delta Kappa, 1973

Additional Professional Education

NCATE Board of Examiners Training, 2001
Missouri University Institute for Interactive Technology Fellow, 1998
Developmental Studies Center, Pre-service Institute, Berkeley, CA., 1997
Early Childhood Study Institute in Reggio, Emilia, Italy, 1994
ACSA Superintendent's Academy, 1992-1993
Tier 2 Administrative Coursework, SFSU, 1990-1992
Stanford Leadership Academy, 1992

Certifications

Elementary Teaching Credential, Washington State
Pre K-12 Multiple Subjects Teaching Credential, California State
Administrative Services Credential, California State

PROFESSIONAL EXPERIENCE

- 20012-2016 **CO-PI, Getting on Track for Early School Success: Effective Teaching in Preschool Classrooms** project at National Opinion Research Center at the University of Chicago
- 2008-2014 **Author, Consultant, Professor Emeritus, University of Missouri-Columbia**
Co-PI Center for Early Care and Education Research-Dual Language Learners, Frank Porter Graham CDI, UNC
Lead Consultant, California State Department of Education, Best Practices for Young Dual Language Learners Initiative, Sacramento, CA
- 2005-2008 **Professor of Early Childhood Education**, College of Education, University of Missouri-Columbia
- 2003-2005 **Associate Professor**, College of Education, University of Missouri
Responsibilities:
Teaching undergraduate and graduate courses in Early Childhood Assessment, Parent/Family Involvement, Curriculum, and Transdisciplinary Assessment
Early Childhood teacher certification portfolio reviewer
Conducting program evaluation for the National Council for the Accreditation of Teacher Education
Providing ongoing consultation, professional development and research on urban school reform in the St. Louis Public School System
- 2002-2003 On leave from University of Missouri
Associate Professor with tenure, Graduate School of Education, Rutgers University
Co-Director, National Institute for Early Education Research, Rutgers University
Responsible for managing multiple research projects, policy analysis, report writing and overall Institute direction and communications
- 1996-2002 **Associate Professor**, College of Education, University of Missouri
Responsibilities:
Teaching courses on Early Childhood Assessment, Parent- Community Involvement, Child Development, and Curriculum Development
Advising graduate and undergraduate students
Grant development and research on the effectiveness of family support programs and child care systems; early intervention effectiveness research and the effectiveness

of technology and early interventions for culturally and linguistically diverse young children and families

Awarded tenure, 6/98

1995-1996 **Vice President of Education**, Bright Horizons, Cambridge, MA

Responsibilities:

Ensuring educational excellence throughout a national network of 150 employer-sponsored child care centers

Designing and implementing professional development programs

Clarifying organization's educational philosophy; guiding the evaluation and accreditation process

1993-1995 **Associate Professor**, College of Education, University of Missouri

Responsible for teaching courses on Early Childhood Assessment, Parent-Community Involvement, Child Development, and Curriculum Development

Advised graduate and undergraduate students

1987-1993 **Director of Primary Education**, Redwood City School District

Major responsibilities:

Designing and conducting staff development activities for primary teachers and district administrators

Developing exemplary curriculum guidelines and assessment procedures that are correlated to high student achievement

Overall management and supervision of the Child Development and State Preschool programs serving approximately 300 young disadvantaged children

Designing, acquiring funding for, and directing the Family Focus for School Success program, a \$500,000/per year privately funded program for at-risk young children and families

Creating a model Primary Education Center that received state and national honors

1985-1987 **Director, Office of Child Development**, San Jose Unified School District

Major responsibilities:

Management of the Child Development Centers, State Preschool Program, the Latchkey, and Extended Day Care for Desegregation Program

Supervision of a staff of approximately 130, Managed an annual budget of more than \$2 million

1984-1985 **School Principal**, Dr. Charles Drew Early Childhood Development Center, San Francisco, Unified School District

Responsible for supervising the opening and ongoing operation of a new alternative Preschool - 2nd grade Desegregation school for the San Francisco Unified School

- District. Major responsibilities included: screening and hiring of all staff, ongoing staff development, curriculum development and implementation, budget development and administration, and program and faculty evaluation
- 1983-1984 **Director of Marketing**, Child Development, Inc., San Jose, CA
Developed and marketed a computerized, child care management system for private industry
- 1983-1988 **Instructor**, San Francisco State University
Responsible for teaching courses on Child Development, Pregnancy and Infant Development, Educational Programs for Preschool Children, and a graduate course on Early Childhood/Primary curriculum
- 1978-1982 **Director of Early Childhood Education & Regional Supervisor**, State Department of Education, Olympia, WA.
Responsibilities included regional supervision of special education program implementation, including: monitoring, program evaluation, budget consultation, and technical assistance for 36 local school districts

Responsibilities also included directing the Early Childhood State Implementation Plan, the Preschool Incentive Grant, the Childfind Program for the State of Washington; developing and implementing early childhood policies, and managing two federal projects

Major Accomplishments: Assisted in the development of new special education rules and regulations, a revised special education funding system, and new early childhood policies and procedures

Developed 5 early childhood training manuals, trained more than 500 school district officials, and developed an Interagency Early Childhood State Plan
- 1982-1983 **Program Manager**, Pediatric Therapy Center, Kent, WA
Responsible for total program management and fiscal monitoring for infant-toddler intervention program for young children with developmental delays
- 1975-1978 **Research Assistant**, University of Chicago
Assisted in all phases of the Chicago Study of Child Care project directed by Dr. Alison Clark-Stewart, including the development of data collection instruments, recruitment of subjects, data collection, and data analysis
- 1975-1976 **Research Assistant**, Roosevelt University
Assisted in the recruitment and training of women conducting family child care homes. Duties included designing evaluation and observation instruments, interviewing, and giving seminars on Child Development
- 1971-1975 **Teaching Experience**: University of Chicago Lab School - grades K-6

KLH Day Care Center, Cambridge, Ma. – preschool
Leschi Elementary School, Seattle, WA. - K, 1st and 4th grades
Experimental Education Unit, Integrated Preschool, University of Washington.

AWARDS AND HONORS

Awards

Nominated for MU Provost's Outstanding Junior Faculty Teaching Award, Winter, 1998
Who's Who Among American Teachers, 1996. Nominated by former University of Missouri student
Received "High Flyer" Teaching Award in the College of Education, University of Missouri-Columbia for teaching effectiveness, for the 1993-94 , 1994-95, 1996-97, 1997-98, 1998-99, 1999-2000, 2000-2001 and 2001-2002 academic years
Selected for ASCD Early Childhood Consortium, one of 11 in country, 1988-1991
Who's Who in American Education, 1987
Received Award of Appreciation, King County Association of Retarded Citizens, May, 1980
Ford Foundation Fellow, 1973-1978
Outstanding Female in Education (University of Washington), 1973; a plaque commemorating this honor hangs in Miller Hall, at the University of Washington

Honors

Appointed to the Council for Professional Recognition National Board of Governors, **2013**
Appointed to the New York Scientific Committee for Universal Pre-K, 2014
Appointed Co-Chair of the First Five, Los Angeles Universal Preschool Research Advisory Committee, 2005-2007.
Appointed to the National Latino Leaders in Early Childhood Research and Practice Advisory Group for *Sembrando Semillas* project, National Council of La Raza, 2005-2006.
Appointed Commissioner for the National Association for the Education of Young Children Re-Accreditation Commission, 2002-2005
Nominated for the National Institute for Literacy Commission on Reading Research by the National Head Start Association, September 2004.
Appointed to the Child Care and Early Education Research Collaboration and Archive (CCEERCA) Advisory Council, 2004-2005
Invited participant and featured speaker at the National Governors Association Forum on Quality Preschool, 2003
Appointed Expert Consultant on English language learners to California Commission on Families and Children, 2002-2003
Appointed to the National Scientific Advisory Board of Parents as Teachers, 2002-2003

Appointed to Head Start National Reporting System Advisory Committee and Language Diversity Working Group, 2002-2005

Invited expert participant on the French American Foundation study visit to Paris, June, 2002

Appointed to the National Council for Accreditation of Teacher Education Board of Examiners, March, 2001-2005

Invited participant and speaker, *Equal Access to Early Learning*, Cantigny Conference funded by McCormick Tribune Foundation, one of 40 in nation, April 2001

Guest Faculty Expert, National Head Start Association *Heads Up! Reading*, course broadcast to more than 5,000 participants, 2001-2004

Invited participant, National Symposium on African American Male Achievement sponsored by the National Institute on the Education of At-Risk Students (NIEARS), one of 125 in nation, December, 2000

Appointed to the Scholastic, Inc. Early Childhood Advisory Board, 2000-2003

Invited participant, Hispanic Leadership Forum sponsored by the Head Start Bureau, October, 2000

Appointed to the National Academy of Sciences Early Childhood Pedagogy Committee, 1997-2000

Appointed Head Start Commissioner, 1998-present

Appointed to the National Academy of Sciences, National Research Council, Head Start Research Roundtable for a term of October 1, 1994 -June, 1997

Appointed to the National Education Goals Panel, Goal 1 “Ready Schools “ Advisory Group, Chaired by Asa Hilliard, March, 1995-1998

Invited expert on the *USA Today* Hotline for Early Childhood, Washington, DC, November, 1995

Selected by California State Department of Education to participate in press conference with State Superintendent of Public Instruction Bill Honig, May, 1992

Passed University of Chicago Doctoral Comprehensive Examination with Honors, 1976

Phi Beta Kappa, 1973

PUBLICATIONS

Books and Refereed Book Chapters

Espinosa, L. (2010; 2nd Edition, 2015). *Getting it RIGHT for Children from Diverse Backgrounds: Applying Research to Improve Practice*. Upper Saddle River, NJ: Pearson Publishing. 2nd edition, *Getting it RIGHT for Children from Diverse Backgrounds: Applying Research to Improve Practice with a Focus on Dual Language Learners*. Upper Saddle River, NJ: Pearson

Hanson, M. & Espinosa, L. (2015; in press). Culture, ethnicity and linguistic diversity:

- implications for ECSE. Chapter 25, *Handbook of Early Childhood Special Education*. B. Reichow, E. Barton, & S. Odom, S. (Eds.)
- Espinosa, L. (2010). Assessment of young English-language learners. In Garcia, E.E. & Frede, E. (Eds; in press) *Young English-language learners: Current research and emerging directions for practice and policy*. New York: Teacher's College Press.
- Espinosa, L. (2010). Classroom teaching and instruction: Best practices for young English-language learners. In Garcia, E.E. & Frede, E. (Eds; in press) *Young English-language learners: Current research and emerging directions for practice and policy*. New York: Teacher's College Press.
- Espinosa, L. (2010). The importance of language and literacy development for ALL children, bilingual and monolingual. In Washington, V. & Andrews, J.D. (Eds; in press) *Children of 2020*. Washington DC: Children of 2020.
- Castro, D., Espinosa, L. & Paez, M. (2011). Defining and measuring quality early childhood practices that promote dual language learners' development and learning. In Halle, T. (Ed.) *Classroom quality measures in the new era of accountability*. New York: Teacher's College Press.
- Espinosa, L. (2007). English-language learners as they enter school. In Pianta, R. & Snow, K. (Eds.), *School Readiness, Early Learning, and the Transition to School*. Baltimore, MD: Paul H Brookes.
- Espinosa, L. (2007). Early literacy for English language learners. In A. DeBruin-Parecki (Ed.), *Effective Early Literacy Practice: Here's How, Here's Why*. Baltimore, MD: Paul H Brookes.
- Espinosa, L. (in press). Bilingual education in early childhood. In New, R. & Cochran, M. (Eds.). Early Childhood Education. Westport, CT: Greenwood Publishing Group.
- Espinosa, L. (in press). Second language acquisition in early childhood. In New, R. & Cochran, M. (Eds.). Early Childhood Education. Westport, CT: Greenwood Publishing Group.
- Espinosa, L. (2006). The Social, Cultural, and Linguistic Components of School Readiness in Young Latino Children. In L. M.Beaulieu (Ed.), *The Social-emotional Development of Young Children from Diverse Backgrounds*. Baltimore, MD: National Black Child Development Institute Press.
- Espinosa, L. & Burns, S. (2003). Early literacy for young children and English-language learners. In C. Howes (Ed.). *Teaching 4-8 year-olds literacy, math, multiculturalism, and classroom community* (pp.47-69). Baltimore, MD: Paul H Brookes.
- Espinosa, L. & McCathren, R. (2002). The connections between social emotional development and early literacy for vulnerable children. In Steps for Success: Building a strong foundation

- for school readiness based on the social-emotional development of young children (pp. 30-44). Kansas City, MO: Kauffman Early Education Exchange.
- Espinosa, L. (2001). Contributing Author. The preparation of early childhood professionals. In Eager to Learn: Educating Our Preschoolers (Chapter 7). B. Bowman & S. Burns, (Eds.). Washington DC: National Academy Press.
- Espinosa, L. (1997). Personal dimensions of leadership. In S. L. Kagan & B. Bowman (Eds.), Leadership in early care and education (pp. 97-102). Washington, DC: National Association for the Education of Young Children.
- Espinosa, L. & Dodge, D. (1994). Building a partnership with families. In D. Dodge, J. Jablon, & T. Bickart (Eds.). Constructing curriculum for the primary grades (pp. 210-217). Washington, DC: Teaching Strategies.
- Espinosa, L. (1992). The process of implementing educational change: The Redwood City story. In S. Bredekemp & T. Rosegrant (Eds.). Reaching potentials: Appropriate curriculum and assessment for young children. (pp. 159-166). Washington, DC: NAEYC.
- Casey, B. & Espinosa, L. (1992). Integrating developmentally appropriate curriculum and assessment practices: The Redwood City story. In B. Day, L. Malarz, & M. Terry (Eds.). The education and care of young children: ASCD ECE Consortium report (pp. 38-45). Washington, DC: Association for Supervision and Curriculum Development.
- Espinosa, L. & Shearer, M. (1986). Family support in public school programs. In R. Fewell & P. Vadasz (Eds.). Families of handicapped children: needs and support across the life span. (pp. 253-278). Baltimore: University Park Press.
- Espinosa, L. (1982). Where do states really stand in the education of young handicapped children? Response to Schrag. In E. Edgar, N. Haring, J. Jenkins, & C. Pious (Eds.). Mentally handicapped children: education and training (pp. 217-219). Baltimore: University Park Press.
- Espinosa, L. (1980). Role of the caregiver. In J. Colbert & C. Melnick (Eds.). *Home day care: A perspective* (pp. 69-78). Chicago, IL: Roosevelt University Press.

Selected Refereed Articles/Publications

- Espinosa, L. (2015; in press). The Challenges and Benefits of Early Bilingualism in the U.S. Context. *Global Education Review*.
- Winsler, A.,
- Espinosa, L. (2008). *Challenging common myths about young English-language learners*. Foundation for Child Development Policy Brief No. Eight.
- Espinosa, L. (2008). *Assessing young English-language learners for developmental outcomes*. Commissioned paper for the National Academies of Science Committee on Child Assessment and Outcomes. Washington DC: National Academies Press.
- Espinosa, L. (2007). Curriculum and assessment considerations for young children from culturally, linguistically, and economically diverse backgrounds. *Psychology in the Schools* 423 (8), 837-854.

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Book Reviews

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Multi-Media Products

- The Environment for Understanding Assessment in Early Childhood Education (EACH). URL: <http://research.sns.missouri.edu>. An electronic case-based learning tool developed to support pre-service and practicing teachers acquire an understanding of the research and best practices in early childhood assessment. Non-commercial, 2002-2004.
- Curriculum and Assessment Recommendations for Young Learners from Diverse Backgrounds: (CARYL). <http://www.missouri.edu/~sspd6/id2/prototype2/index.html>. A web site under development that will provide research synthesis, teaching and assessment guidance for the early childhood field on best practices for English-language Learners. Non-commercial, 2003-2004.

Other Scholarly Work

- Espinosa, L. (2004, in press). Assessing and improving outcomes for Head Start children. Head Start Dialog Brief, winter 2005.
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- Espinosa, L. & Lesar, S. (1993). The family focus for school success home education program: Instructor's manual. Redwood City, CA. Redwood City School District.
- Espinosa, L. (1992). Contributing author. It's elementary! Elementary grades task force report. State Superintendent of Public Instruction document. Sacramento, CA: California Department of Education.
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- Espinosa, L., (Ed.). (1978). Childfind: A resource manual for local education agencies. Olympia, WA: Office of the Superintendent of Public Instruction, Washington State Department of Education.

Technical Reports and Briefing Papers

- Espinosa, L. (2003). Assessment in Early Childhood Education. Briefing paper presented to the U.S. Senate Democratic Policy Committee at the Annual Retreat, May.
- Espinosa, L. & Chen, W-J. (1997). Constructing and networking for multiage learning: Results of final year evaluation. Final report presented to Columbia Public Schools. June.
- Espinosa, L. & Bell, D. (1997). Constructing and networking for multiage learning: Results of fall evaluation. Evaluation report prepared and presented to Columbia Public Schools. February.

- Espinosa, L. & Chen, W-J. (1996). Constructing and networking for multi-age learning: Results of year two evaluation. Evaluation report prepared and presented to the Columbia Public Schools. May.
- Espinosa, L. (1995). The textures of a ready school. Briefing paper prepared for the National Education Goals Panel for school readiness.
- Espinosa, L. & Fyfe, B. (1994). Reggio Emilia and Project Construct: Two approaches to early childhood education. Briefing paper prepared for the Danforth Foundation, St. Louis, MO.

Grant Activity: Funded Grants

- Espinosa, L. M., (PI) Laffey, J., & Whittaker, T. “Language Minority Children Analysis: Focus on Technology Use” grant funded by the National Center for Education Statistics (NCES). Funded at \$21,750, 2004-2005.
- Espinosa, L. (Co-PI) with Peters, P. Ehler, M., & Thirnborg, K. “Correlating Early Education with Readiness to Start Kindergarten” Research Council Grant funded by University of Missouri. Funded at \$4,918, 2005.
- PI, Espinosa, L. “High Quality Preschool Education for Children from Culturally and Linguistically Diverse Backgrounds” grant from the David and Lucille Packard Foundation to the University of Missouri-Columbia. Funded at \$16,485, July, 2004-October, 2004.
- PI, Espinosa, L. “Early Learning Improvement Consortium” grant from the New Jersey State Department of Education to Rutgers University, National Institute for Early Education (NIEE). Funded at \$243,000, September, 2002-August, 2003.
- Co-PI, Espinosa, L. & Barnett, S. “National Institute for Early Education Research” grant funded by the Pew Charitable Trusts. Funded at \$4,500,000, March, 2003-March, 2004.
- Co-PI, Espinosa, L. & Laffey, J. “Early Learning and Technology for Young Children At-Risk for School Failure.” National Science Foundation (IERI) planning grant for \$99,313, October 2001-October 2002.
- Co-PI, Espinosa, L. & Laffey, J. “Early Learning and Technology for At-Risk Children.” MU Research Board grant for \$39, 980, March, 2000.
- Espinosa, L. Laffey, J. & Meese, A. “A Staff Development Plan for the Jefferson School Reform.” Funded by the Danforth Foundation for \$250,000, June, 1999.
- Co P-I, MU Interprofessional Initiative: Early Childhood Transdisciplinary Assessment Class Development, funded for \$10,000, Spring, 1998.
- P-I, MU Alumni Association Faculty Incentive Grant funded for \$880, June, 1998.
- Faculty International Travel grant to present paper at World Media Conference in Freiburg, Germany, \$500, June, 1998.
- Co-Director, “Building a Technology Infrastructure for an Urban Community School.” Submitted to Southwestern Bell Telephone for \$77, 300, funded July, 1997.
- Primary author and Co-PI, “Project REACH: Rural Early Childhood Educational Institute.” Funded by the Danforth Foundation and the Missouri Department of Social Services. Initial

Funding at \$50,000, Sept. 1994; Full Funding at \$108,000, November, 1995; continued funding for 1996 at \$108,000 and 1997-98 funding for \$112,000.

PI, MU Interprofessional Initiative grant funded at \$2,024 , February, 1997-June, 1997.

Co-PI, Research & Evaluation grant submitted to the MU Interprofessional Initiative, February-June, 1997, funded at \$5,000.

Primary author and Co-PI, Faculty Development Project Award, “Reggio Emilia Delegation Visit and Intensive Seminar,” funded at \$7,000, April, 1994.

PI, Project REACH, a research proposal funded by the College of Education, University of MO. RIF funds, \$1700, February, 1994.

Author and PI, “The Family Focus for School Success Program,” funded by the Cowell Foundation at \$500,000/year, 1991-1996, total \$2,500,000.

PI, “Adult Literacy for Hispanic Parents,” funded at \$50,000 by the Cowell Foundation, March, 1993.

PI, “Healthy Start”, grant funded by California State Department of Education at \$50,000, July 1993.

Project Director, “Early Primary Education,” funded by the California State Department at \$14,310, October, 1992.

Author, A.B.803 California State Educational Technology grant, San Francisco Public Schools, January, 1985, funded at \$7200.

Author, High Scope Trainer of Trainers Grant for San Jose Unified School District, funded for \$100,000 by the San Francisco Foundation, 1987.

Author and PI, five Early Childhood Implementation Grants, federally funded projects for the Washington Office of Superintendent of Public Instruction, approximately \$100,000 per year, 1978-1982.

Author and PI, five Washington State Preschool Incentive Grants, federally funded projects at \$250,000-\$400,000 per year, 1978-1982.

Submitted Grants

Co-PI. (2004, March). “Teaching in an Era of Diversity: Meeting the Needs of Limited English Proficient Students in Missouri.” Submitted to the U.S. Department of Education for \$749,972.81.

Faculty Consultant. (2004, March). “Integrated Teaching Approaches for Early Childhood Professionals in Missouri.” Submitted to the U.S. Department of Education for \$2,978,735.75.

Grants Not Funded (favorably reviewed)

Espinosa, L. & Laffey, J. "Understanding How ICT Influences Learning in Early Urban Education." Submitted to Office of Educational Research, Department of Education, for \$950,000, May, 1999.

McCathren, R., Espinosa, L. "Preparing Early Childhood Educators to Teach in Inclusive Classrooms: A Collaborative Approach." (\$599,418). Grant favorably reviewed but not funded by U.S. Department of Education, June, 1999

PI, "Child Care Conditions and Characteristics in Rural Missouri", a proposal submitted to the MU Research Council Grant Program for \$6,000; favorably reviewed April, 1994. Not funded due to insufficient MU funds.

Principal Investigator, "Rural School Reform Supported by Technology." Submitted to the National Science Foundation for \$560,061. June, 1997. Favorably reviewed but not funded November, 1997.

Co-PI, "Transdisciplinary Training in Early Childhood Special Education & Early intervention." (\$480,000). June, 1997, Grant favorably reviewed but not funded U.S. Department of Education, July, 1998.

REFEREED PRESENTATIONS

International

Espinosa, L. (2005, June). Teaching Young English language Learners: Curriculum, Assessment, & Teacher Preparation. National Association for the Education of Young Children, Professional Development Institute International, Miami, FL.

Espinosa, L. et al., (2005, April). Assessing Young Children's Early Literacy Comprehension in English and Spanish. American Educational Research Association Annual Conference, Montreal, Canada.

Espinosa, L. et al., (2005, April). Exploring Early Childhood Literacies and New Technologies. American Educational Research Association Annual Conference, Montreal, Canada.

Espinosa, L. et al., (2005, April). Gender Differences in Student Technology Appropriation and Learning Satisfaction in Distance Learning. American Educational Research Association Annual Conference, Montreal, Canada.

Laffey, J. & Espinosa, L. (2004, June). Shadow netWorkspace: A Project Report on an Open Source, Intranet for Learning Communities. Paper presented at the AACE World Conference on Education Multimedia and Hypermedia. Lugano, Switzerland.

Espinosa, L. (2003, July). Using technology to support the learning and social development of young children. The International Open Conference of IFIP Working Group 3.5: Young Children and Learning Technologies. Sydney, Australia.

Laffey, J. & Espinosa, L. (2003, July). Appropriation, mastery and resistance to technology in early childhood preservice teacher education. The International Open Conference of IFIP Working Group 3.5: Young Children and Learning Technologies. Sydney, Australia.

Laffey, J. & Espinosa, L. (2003, December). Influence of task requirements and prior experience on the use of e-learning functions. The Second International Conference on Multimedia and Information & Communication Technologies in Education (m-ICTE), Badajoz, Spain.

Laffey, J., Musser, D. & Espinosa, L. (2003, December). Social computing as a design perspective. The Second International Conference on Multimedia and Information & Communication Technologies in Education (m-ICTE), Badajoz, Spain.

Laffey, J. Musser, D. & Espinosa, L. (2000, December). The Shadow Learning Systems Project. The IEEE International Workshop on Advanced Learning Technologies, Palmerstown North, New Zealand.

Espinosa, L. (1999, April). Training rural child care providers. The American Educational Research Association Annual Meeting, Montreal, Canada.

Espinosa, L. (1999, April). Using technology to support instructional improvement: Results of a three-year evaluation. The American Educational Research Association Annual Meeting, Montreal, Canada.

Espinosa, L. (1998, November). Training Implications of Project REACH. Paper presented at the National Association for the Education of Young Children Annual Conference, Toronto, Canada.

National

Espinosa, L. (2005, May). Curriculum and Assessment Considerations for Young Children from Culturally and Linguistically Diverse Backgrounds. National Association for the Education of Young Children Professional Development Conference, Miami, Florida

Espinosa, L. (2005, May). Preparing Teachers for Children from Diverse Backgrounds. National Association for the Education of Young Children Professional Development Conference, Miami, Florida

Espinosa, L. et al., (2004, November). Supporting Young Children at Risk: Strategies to Promote Classroom Community and Academic Success. National Association for the Education of Young Children Annual Conference. Anaheim, CA.

Espinosa, L. et al., (2004, November). The Latino Caucus: Data from the Head Start NRS Assessment and NCLB. National Association for the Education of Young Children Annual Conference. Anaheim, CA.

Espinosa, L. et al. (2004, November). The Head Start National Reporting System: One Year Later.

National Association for the Education of Young Children Annual Conference. Anaheim, CA.

Espinosa, L. et al., (2004, November). The NAEYC Position Statement on Assessing English Language Learners. National Association for the Education of Young Children Annual Conference. Anaheim, CA.

Espinosa, L. (2004, September). Creating a National Plan for the Education of 4-Year-Olds: The Role of Professional Development. Paper presented at the Brookings Institution Welfare Reform & Beyond Initiative conference. Washington, DC.

Espinosa, L. et al. (2004, July). Spanish-speaking children in Head Start classrooms: What is gained, what is lost? Head Start 7th National Research Conference. Washington, DC.

Espinosa, L. et al. (2003, November). Large-scale early childhood assessment systems: Issues and implications for the field: The Head Start National Reporting System. The National Association for the Education of Young Children Annual Conference. Chicago, IL.

Espinosa, L. (2003, June). Research on preschool education: What do we know? Paper presented at the National Association for the Education of Young Children Annual Professional Development Institute. Portland, OR.

Espinosa, L. et al. (2003, April). Evaluation of the NRP's Meta-Analysis of Phonics Instruction. American Educational Research Association Annual Conference. Chicago, IL.

Espinosa, L. (2002, July). Standards and early childhood professional development. The Sixth Annual Head Start Research Conference. Washington, DC.

Espinosa, L. et al. (2002, June). Increasing academic and social success for vulnerable children: supports and strategies for teachers. The National Institute for Early Childhood Professional Development. Albuquerque, NM.

Espinosa, L. (2002, November). Urban primary teacher perceptions and student performance: congruent or divergent? The National Association for the Education of Young Children Annual Conference, New York City.

Espinosa, L. (2001, June). Eager to learn: Report of the Early Childhood Pedagogy Study. Paper presented at the National Association for the Education of Young Children Professional Development Institute, Washington, DC

Espinosa, L. (2001, April). Cultural and linguistic considerations in the assessment of young children. Paper presented at the Early Childhood State Implementation Grant at the American Educational Research Association annual meeting, Seattle, WA.

Espinosa, L. & Burns, S. (2001, June). Early literacy for non-English speakers. Paper presented at the National Association for the Education of Young Children Professional Development Institute, Washington, DC

Espinosa, L. (2000, November). Early learning and technology for at-risk children. Paper presented at the NAEYC annual conference, Atlanta, GA.

Espinosa, L., et al. (2000, November). Technology and young children: Research and best practices. National Association for the Education of Young Children Annual Conference, Atlanta, GA.

Espinosa, L. (2000, April). The National Academy of Sciences report on early childhood pedagogy. Paper presented at the American Educational Research Association annual meeting, New Orleans, LA.

Espinosa, L. (2000, June). Early childhood pedagogy. Paper presented at the NAEYC Professional Development Institute, Seattle, WA.

Espinosa, L. & Laffey, J. (1999, June). Technology and urban, elementary school reform. Paper presented at the ED-MEDIA International Conference, Seattle, WA.

Espinosa, L. (1999, February). Cultural and linguistic considerations in home visiting programs. Paper presented to the National Research Council, Revisiting Home Visiting Conference, Washington, DC.

Espinosa, L. (1998, June). Training rural child care providers: Results of Project REACH. Paper presented at the Head Start Fourth National Research Conference, Washington, DC.

Espinosa, L. (1998, April). An early intervention program for low-income Hispanic families. Paper presented at the American Educational Research Association Annual Meeting, San Diego, CA.

Wedman, J., Espinosa, L., & Laffey, J. (1998, April). Field-based course experiences and teacher change: An exploratory study. Paper presented at the American Educational Research Association Annual Meeting, San Diego, CA.

Espinosa, L. (1997, November). Results of a home intervention program for low-income Hispanic parents. Paper presented at the National Association for the Education of Young Children Annual Conference, Anaheim, CA.

Wedman, J., Espinosa, L., & Laffey, J. (1997, December). A process for understanding how a field-based literacy course influenced beliefs and practices. Paper accepted by the National Reading Conference, Scottsdale, AZ.

Espinosa, L. (1997, June). Maternal teaching behaviors in Hispanic families: The influence of a home intervention program. Paper presented at the Sixth Annual International Parents as Teachers Conference, St. Louis, MO.

Espinosa, L. (1997, June). Results of a technology-based school reform project: Implications for early childhood professional development. Paper presented at the National Association for the Education of Young Children Professional Development Institute, Seattle, WA.

Winsler, A. & Espinosa, L. (1997, April). Learning a second language does not mean losing the first: A replication and follow-up of bilingual language development in Spanish-speaking children attending bilingual preschool. Paper presented at the American Educational Research Association Annual Meeting, Chicago, IL.

Espinosa, L. & Busch, B. (1997, March). Evaluation of a staff development program for child care providers about inclusion. Paper presented at the Association for Childhood Education International Conference, Portland, OR.

Busch, B. & Espinosa, L. (1996, April). An evaluation of an in-service program for child care providers. Paper presented at the American Educational Research Association Annual Meeting, New York, NY.

Espinosa, L. et. al. (1995, November). Project REACH: Professional development for rural child care providers. Paper presented at the National Association for the Education of Young Children Annual Conference, Atlanta, GA.

Lesar, S. & Espinosa, L. (1995, April). An early intervention model for young Hispanic children living in poverty. Paper presented at the American Educational Research Association Annual Meeting, San Francisco, CA.

Lesar, S. & Espinosa, L. (1995, November). Making connections: Reaching out to Hispanic families and young children. Paper presented at the Division of Early Childhood, Early Childhood Conference on Children with Special Needs, Orlando, FL.

Lesar, S. & Espinosa, L. (1994, April). Increasing language minority family and child competencies for school success. Paper presented at the American Educational Research Association Annual Meeting, New Orleans, LA.

Espinosa, L. (1994, November). Family focus for school success: The impact of an early intervention program for at-risk children and families. Paper presented at the National Association for the Education of Young Children, Washington, DC.

Espinosa, L., Davis, N., & Ispa, J. (1995, November). A celebration of high quality early childhood programs in France, Italy, Russia, and the USA. Paper presented at the National Association for the Education of Young Children Annual Conference, Atlanta, GA.

Espinosa, L. et. al. (1995, November). Listening to the voices of working parents. Paper presented at the National Association for the Education of Young Children Annual Conference, Atlanta, GA.

Espinosa, L., Day, B., Schaffir, N., & Zimmerman, J. (1991-1995, March). Implementing a developmentally appropriate early childhood program in a public school setting. Papers presented at the Association for Supervision and Curriculum Development Conference for the Early Childhood Consortium National Conference. Various locations.

Fyfe, B. & Espinosa, L. (1994, Sept.). Comparing Project Construct with Reggio Emilia. Paper presented at Crucial Early Years Conference, St. Louis, MO.

Espinosa, L. (1994, June). Cross-ethnic approaches to school readiness and parent involvement. Paper presented at the National Parents As Teachers Conference, St. Louis, MO.

Espinosa, L. (1992, November). Cultural and language issues for developmentally appropriate practice. Paper presented at the National Association for the Education of Young Children Conference, Denver, CO.

State

Espinosa, L. (2003, November). Implications of Early Childhood Research on Public Policy. Paper presented at the Missouri Association of Early Childhood Teacher Educators Annual Conference. Lake of the Ozarks, MO.

Espinosa, L. (2003, November). Integration of Technology in Early Childhood Teacher Education: Case Studies. Paper presented at the Missouri Association of Early Childhood Teacher Educators Annual Conference. Lake of the Ozarks, MO.

INVITED PRESENTATIONS

Keynotes (International)

Espinosa, L. (2003, July). Young children and technology: How research can influence public policy. International Federation for Information Processing Working Group 3.5 Conference. Sydney, Australia.

Espinosa, L. (2003, November). The culture of early childhood education: Current threats, sources of resilience, and future prospects. National Association for the Education of Young Children Annual Conference. Chicago, IL.

Espinosa, L. (2002, December). The French approach to cultural and linguistic diversity. French-American Foundation Conference: Promoting Educational Opportunity through Early Education: Learning from the French. Chicago, IL.

Keynotes (National)

Espinosa, L. (2005, May). Working with Diverse Families: Challenges and Opportunities. Keynote to the National Even Start Conference, Albany, NY.

Espinosa, L. (2005, May). Parenting Education. Keynote to the National Even Start Conference, Albany, NY.

Espinosa, L. (2004, November). Working with Migrant Families: The Challenge and Opportunity of Diversity. Keynote to the California State Migrant Education Even Start Conference. Sacramento, CA.

Espinosa, L. (2004, September). High Quality Pre-School for Young Children from Immigrant Families. Presentation to the Early Childhood Funders' Collaborative, Evelyn & Walter Haas, Jr. Foundation. San Francisco, CA.

Espinosa, L. (2004, October). Assessment of Young English Language Learners. Presentation to the Head Start Bureau on the National Reporting System. Washington, DC.

Espinosa, L. (2004, September). The Professional Preparation of Early Childhood Teachers for A Diverse Future. Paper presented at the Brookings Institution conference, "Creating a National Plan for the Education of 4-Year-Olds". Washington, DC.

Espinosa, L. (2004, July). The promise of diversity: Educating young children from diverse backgrounds. Head Start Research Conference, Progress and Promise in Early Childhood Development and Learning, Washington, DC.

Espinosa, L. (2004, April). Early Childhood Assessment in an era of accountability and diversity. National Head Start Association Annual Conference, Anaheim, CA.

Espinosa, L. (2004, April). Effective Early Education in an era of diversity. Michigan Tri-County Head Start Consortium, Kalamazoo, MI.

Espinosa, L. (2004, March). High quality preschool in an era of diversity. New School University public seminar. New York, NY.

Espinosa, L. (2004, March). Education plenary: Gateway to educational success for Latino students: Challenges, promises and predictions. Cambio de Colores Conference, St. Louis, MO.

Espinosa, L. (2003, December). Preschool in an era of diversity. National Governors Association Preschool Symposium, Orlando, FL.

Espinosa, L. (2003, November). Thinking together about school readiness: Are schools, communities, and families ready, and what does that mean? Knight Foundation School Readiness Connections Seminar, Chicago, IL.

Espinosa, L. (2003, May). Assessment for preschool children: Issues and challenges. U.S. Senate Democratic Policy Committee, Annual Retreat, Maryland.

Espinosa, L. (2003, June). The implications of current federal policies on early childhood teacher preparation. National Association for Early Childhood Teacher Education Annual Conference, Portland, OR.

Espinosa, L. (2003, August). English language learners: Framing an agenda to address the needs of children, families, and providers. State Child Care Administrators Meeting, Child Care Bureau, Washington, DC.

Espinosa, L. (2003, October). Early education for immigrant children. Foundation for Child Development Annual Council Symposium, New York, NY.

Espinosa, L. (2003, October). Developing cross-cultural competencies: Preparing effective educators for diversity. Hispanic Tapestry Annual Conference, Columbia, MO.

Espinosa, L. (2003, July). Early literacy for preschool children from culturally and linguistically diverse backgrounds. New Mexico Early Reading First Consortium, Albuquerque, NM.

Espinosa, L. (2003, March & February). Child screening and assessment: Supporting individual learning and positive child outcomes. Invited briefings on Capitol Hill for U.S. Senate and House members and staff, Washington DC.

Espinosa, L. (2002, July). Curriculum and assessment for young English language learners. New Jersey State Early Childhood Conference. Princeton, NJ.

Espinosa, L. (2002, November). Kindergarten: Gate or gateway? Presidential Seminar, National Association for the Education of Young Children Annual Conference, New York, NY.

Espinosa, L. (2000, October). Early literacy for children from diverse backgrounds. National Consortium for Early Development and Learning Synthesis Conference, Teaching and Learning in the Classroom, Los Angeles, CA..

National Invited Presentations

Espinosa, L. (2003, June). Study of intensity and duration: Full-day vs. half-day preschool care. Annual Project Directors' Meeting of the Early Childhood Research Projects. Portland, OR.

Espinosa, L. (2003, September). Ready families and communities. National Governors Association Task Force Meeting, Washington DC.

Espinosa, L. (2001, July). Recruitment and retention: Strategies to develop the workforce. Foundation for Child Development Annual Symposium, New York, NY.

Espinosa, L. (2001, April). Assessment for preschool children from linguistically diverse backgrounds. Chicago Health and Human Services Department, Chicago, IL.

Espinosa, L. (2000, June). Preschool education and Hispanic children. White House Domestic Council Hispanic Education Committee at the White House, Washington, DC.

Espinosa, L. (2000, June). White House Domestic Policy Strategy Session on Educational Excellence for Hispanic Americans, Washington, DC.

Espinosa, L. (2000, June). National Early Childhood Summit, Introduced by Secretary of Education Richard Riley as National Academy of Sciences Early Childhood Pedagogy Study Member, Washington, DC.

Espinosa, L. (2000, October). Pre-literacy for non-English speakers. U.S. Department of Education Conference on Teaching and Learning in the Classroom: Practices for Four to Eight year Old Children, Los Angeles, CA.

Espinosa, L. (2000, June). Preschool education for non-English speakers. Early Childhood Summit, Washington, DC.

Espinosa, L. (May, 2000). Results of the Early Childhood Pedagogy Study. Scholastic, Inc. Board of Directors and staff, New York, NY.

Espinosa, L. (1999, July). The research base for early childhood teacher preparation. New Mexico Partners in Change Annual Retreat, Taos, NM.

Espinosa, L. (1999, March). Cultural and linguistic considerations in home visiting programs. National Academy of Sciences Home Visiting Symposium, Washington, DC.

Espinosa, L. (1994, June). Hispanic families and school readiness. National Parents as Teachers Conference, St. Louis, MO.

Espinosa, L. (1993, June). The Redwood City early intervention program for low-income Spanish-speaking children and families. National Parents as Teachers Conference, St. Louis, MO.

Espinosa, L. (1993, June). Commencement graduation speaker at the San Jose State University, Department of Child Development, San Jose, CA

Espinosa, L. (1991, October). Coordinated, comprehensive services for children from 3 to 8. National Links to Success Symposium, Far West Laboratory, San Francisco, CA.

Espinosa, L. (1988, March). The Redwood City Primary Education Model. National Association of Elementary School Principals, San Francisco, CA.

Regional/Local Presentations

Espinosa, L. (2005, March). Preparing Teachers for the Diversity of Today. Plenary Presentation for the 2005 Cambio de Colores Conference, Columbia, MO.

Espinosa, L. (2005, February). Curriculum and Assessment for Young Children Who Need Special Attention. Presentation for special session of the Missouri State Board of Education.

Espinosa, L. (2004, July). Language and Literacy Strategies for Preschool Bilinguals. Presentation to New Mexico Project LEER, Albuquerque, N.M.

Espinosa, L. (2004, July). Assessment Strategies for Young Children from Diverse Backgrounds. Presentation to New Mexico Project LEER, Albuquerque, N.M.

Espinosa, L. (2000, May). The NAS Early Childhood Pedagogy Report. Missouri Association for the Education of Young Children, Columbia, MO.

Espinosa, L. (1999, July). Professional development in early childhood education. New Mexico Partners in Change Annual retreat, Taos, NM.

Espinosa, L. (1999, January). Developing effective parent/family relationships. Missouri Association for the Education of Young Children, Columbia, MO.

Espinosa, L. (1998, March). ECE assessment. Missouri Association for the Education of Young Children, Columbia, MO.

Espinosa, L. (1996, April). Every child has special gifts: How to recognize and nurture your child's unique talents. Kansas City Bright Horizons parent advisory group, Kansas City, MO.

Espinosa, L. (1994, November). Project REACH. Annual Missouri Interlink meeting, Jefferson City, MO.

Espinosa, L. (1994, February). Integrating authentic learning and assessment. 27th Annual Reading Conference, University of Missouri, Columbia, MO.

Espinosa, L. (1994, November). Multicultural education: Moving beyond holidays and food. University of Missouri, St. Louis, MO.

Espinosa, L. (1994, July). Developing cross-cultural competence. 6th Annual Mark Twain Literacy Conference, Columbia, MO.

Espinosa, L. (1993, April). Cultural and language issues in the preschool years. Ninth Annual Achieving Schools Conference, Burlingame, CA.

Espinosa, L. (1993, October). Effective home-school collaboration with low-income Hispanic families. Far West Educational Laboratory, San Francisco, CA.

Espinosa, L. (1993, November). The Redwood City early intervention program: Language outcomes for low-income minority children. Teachers Applying Whole Language, Columbia, MO.

Espinosa, L. (1993, November). Three principles of effective discipline. Chez Le Femme Association, Columbia, MO.

Espinosa, L. (1991, April). The Redwood City Primary Education Program. Annual CA School Administrators' Conference, Los Angeles, CA.

Espinosa, L. (1991, March). Hispanic parent involvement. CA Council of parent Participation Nursery Schools, Burlingame, CA.

Espinosa, L. (1990, June). Staff development for school change. Early Childhood Primary Leadership Institute, Sacramento, CA.

Espinosa, L. (1990, October). The development of the Primary Education Center. Sixth Annual California Child Development Conference, Sacramento, CA.

Espinosa, L. (1989, April). Language development of young Hispanic children. Annual California Legislative Symposium, Sacramento, CA.

Espinosa, L. (1989, June). The Redwood City story. School Readiness Institute, Santa Clara, CA.

Espinosa, L. (1985, September). Leadership and the early childhood field. Seattle Early Childhood Management Institute, Seattle, WA.

Editorial Boards and Editorships

Editorial Boards

Editorial Board, *Early Childhood Research and Practices*, 2000-present

Editorial Review Board, *Association for the Advancement of Computing in Education Journals*, 2002-present

Editorial Board Member, *Early Childhood Research Quarterly*, Elsevier Science, Inc. 2000-2003

Book Editor, *Early Childhood Research Quarterly*, Elsevier Science, Inc. 2001-2004

Editorial Review Board, *Information Technology in Childhood Education Annual*, 2000-present

Editorial Advisory Board, American Educational Research Association, Early Education/Child Development SIG Newsletter, 2000-2003

Consulting Editor, *The Prevention Researcher*. Integrated Research Services, 1997-present

Consulting Editor, *Early Childhood Research Quarterly*. Ablex Publishing, 1993-1996

Other Editorial Roles

Manuscript Reviewer, *Journal of Educational Computing Research*, 2004

Manuscript reviewer, NAEYC Annual Conference Research proposals, 2001, 2002, 2003 & 2004

Manuscript Reviewer, *Urban Education*, Sage Publication, 1999-present

Book Reviewer, Brookes Publishing Company, 2002, 2003, 2004

Book Reviewer, *Journal of Children in Poverty*, 2003-2004

Prevention Researcher, book reviewer, 1999-2001

Manuscript Review Board, *Journal of Educational Computing Research*, Baywood Publishing Company, 1999-present

National Commission for the Accreditation of Teacher Education (NCATE) folio reviewer for early childhood teacher preparation programs, 1997-98, 1998-99, and 1999-2000

Peer Reviewer, *NHSA Dialog: A Research-to-Practice Journal for the Early Intervention Field*. National Head Start Association, 2000-2004

Peer reviewer for the Head Start National Research Conference, 1996-2000, 2003-2004

Book reviewer, Columbia University, Teachers' College, 1997, 1998, 1999

Professional Boards

Member, National Advisory Committee, Discipline and the Power of Relationships, Family Communications, Inc. (*Mr. Rogers Neighborhood*), Pittsburgh, PA. 2005-2007.

National Association for the Education of Young Children, English Language Learners Assessment Work Group, 2004-2005.

High Scope Educational Research Foundation Board of Directors, August 2004-2008.

Commissioner, National Association of the Education of Young Children Accreditation Standards and Criteria Commission, 2003-2005

High Scope Advisory Board, Early Childhood Reading Institute, 2004-present

Member, Head Start Technical Work Group on the Head Start National Reporting System, Department of Health and Human Services, 2002-2005

Member, National Scientific Advisory Board to the Parents as Teachers National Center, 2001-2003

Early Childhood National Advisory Board Member, Scholastic, Inc., 2000-2003

U.S. Department of Health and Human Services, Head Start Bureau: Technical Workgroup on Outcomes, 1998-2002

Nominating Panel member, National Association for the Education of Young Children, 1998- 2000

Practical Parenting Partnership Advisory Board Member, Missouri Department of Elementary and Secondary Education, 1997-2001

Task Force member, National Association for the Education of Young Children Professional Development Committee, 1997-2000

Advisory Board Member: Practical Parenting Partnership, Missouri Department of Elementary and Secondary Education, 1997- present

Working Group member: Leadership in Early Childhood Education Task Force funded by the Mailman Foundation, 1995-97

National Early Childhood Research Institute on Inclusion Advisory Board member, 1994-98

Advisory Board member: National Early Childhood Research Institute on Inclusion (ECRII), 1994-1997

Advisory Committee member: Fred Rogers, Family Communications, 1994-1997

Advisory Board member: Far West Laboratory Bay Area Early Intervention Program, 1991-1997

Advisory Board member: Columbia Public School “Constructing and Networking for Multiage Grouping,” 1993-1997

Committee of Advisors : National Conference on Television for School Readiness, 1995-96

Columbia Public School “Constructing and Networking for Multiage Grouping” Advisory Board member, 1993-1997

Project Construct National Advisory Committee, 1993-present

Nominating Panel chairperson: National Association for the Education of Young Children, 1992-93

Far West Lab Bay Area Early Intervention Program advisory board member, 1991-97

Panel member: National Association for the Education of Young Children Bilingual and Bicultural Task Force, 1991-93

Advisory Committee member: Bay Area, CA, Child Care Task Force, 1990-93

Executive officer: Treasurer of the National Association for the Education of Young Children, 1989-1993 Fiscal officer for a \$6 million non-profit agency of 100,000 members

West Coast Representative for the National Elementary School Center, 1988-93

SERVICE

National Service

Early Childhood Educator Professional Development Program grant peer reviewer for the U.S. Department of Education, 2004.

Appointed to the Technical Advisory Committee for the National Task Force on Early Education for Hispanics, 2004-2006.

Expert Advisor to the Foundation for Child Development, Mapping a P-3 Continuum Strategy Plan, 2004-2005.

Appointed to the NAEYC Task Force on *Screening and Assessment of Young English Language Learners*, 2004-2005.

Advisory Council member to the Child Care & Early Education *Research Connections*, 2004-2006.

Appointed Commissioner for the National Association for the Education of Young Children Commission on Accreditation Standards and Criteria, 2003-2005.

Appointed to the Head Start Technical Work Group advising on the U.S. Department of Health and Human Services on the Head Start National Reporting System, 2003-2005.

Student Mentor, National Head Start Research Conference, 2002 and 2004.

Appointed to Head Start Bureau Focus Group on English Language Learners, 2003.

National Council for Accreditation of Teacher Education (NCATE), Board of Examiner member, 2001-2005.

American Educational Research Association Annual Conference proposal reviewer, 2000, 2001, 2003.

Harvard University Screening Committee on Undergraduate Applications, 2000 -2003.

National Association for the Education of Young Children Annual Conference proposal reviewer, 2001, 2002, 2003, 2004.

Appointed to Children's Defense Fund Child Development Working Group, 2002-2004.

The Early Childhood Policy Leadership Fellows Program, Proposal Reviewer, 2002-2003.

Child Care Review Team, Video Reviewer for "Connecting Through Child Care, Civitas Initiative, 2003-2004.

Proposal Reviewer, Foundation for Child Development Young Scholars Program, 2003-2004.

UCLA Center for Healthier Children, Families & Communities, Manuscript Reviewer, 2000-2002.

Panel member, International Reading Association, Early Literacy Task Force, 2002-2004.

Panel Review Board Member, U.S. Department of Education, Field-Initiated Studies Grant Review, July, 1999, October, 2000 & May, 2001 & May 2002.

Expert Panelist, the Reading is Fundamental Exchange on Supporting Second Language Learners, January, 2001.

Selected as Core Facilitator for Hispanic Leadership Forum, Washington, DC, October, 2000.

Head Start National Research Conference Proposal Reviewer, 1999, 2000, 2003.

American Educational Research Association, proposal reviewer, 1995-96; 1996-97; 1997-98; 1998-99; 1999-2000.

Columbia University, Teachers' College book reviewer, 1997.

University of Kentucky, ECE Follow-Through Research Institute reviewer, 1996-97.

Selected as expert consultant to the Head Start monitoring panel by the Pelavin Research Institute, 1996.

American Education Research Association Early Childhood Education Special Interest Group proposal reviewer, 1995-96; 1996-97; 1997-98; 1998-99; 1999-2000.

National Academy of Sciences Head Start Research Round Table member, 1994-97.

Hispanic/Latino American Curricula reviewer for ParentLink, 1994-95.

National Reviewer for the New Preschool Screening Instrument developed by the Center for Educational Assessment, University of Missouri, Columbia, 1993-1994.

Selected as a reviewer for the National Education Goals Panel, Goal 1 Technical Planning Group, December, 1993.

Proposal Reviewer: Office of Special education and Rehabilitative Services, HCEEP grants, 1980-1985.

Additional Service

Columbia Public Schools Early Childhood Education/ School Readiness Task Force member, September-December, 2004.

Missouri Department of Elementary and Secondary Education, standard setting panel for the Early Childhood Praxis II, 2003-2004.

President, Missouri Association of Early Childhood Teacher Educators, 1998-2001.

Advisory Committee Member, Opportunities in a Professional Education Network (OPEN), Missouri's Career Development Initiative for Early Care and Education Professionals, 1999-present.

President, Redwood City School District Administrator's Association, 1991-93.

Selected for membership on California Elementary Grades Task Force - “It’s Elementary,” 1991-92, publication, May, 1992.

Appointed to California Governor’s Advisory Committee on Child Care, May, 1989.

Appointed by San Jose Mayor to San Mateo County Child Care Coordinating Council Board, 1987-1990.

Invited Participant on the California Senate Select Committee on Infant and Preschool Child Care by Senator R. Morgan, 1986-87.

Appointed to the San Jose Child Care Task Force by Mayor Susan Hammer, 1986-87.

University Service

MU Campus Committees

Co-Chair, *Cambio de Colores* Missouri Annual Conference, 2005.

Cambio de Colores 2005 Conference Planning Committee.

Co-Chair, *Cambio de Colores* Annual Conference Education Theme, 2003-2004 and 2004-2005.

UMC *Cambio de Colores* Center Fellow and Executive Committee.

Member of the MU Provost Search Committee, 2005.

University of Missouri Hispanic and Latino Faculty and Staff Association (HLAFSA), Vice President, 2003-2004, 2004-2005

University of Missouri Hispanic and Latino Faculty and Staff Association (HLAFSA), Faculty Representative, 2001-2002

University of Missouri Campus Grievance Committee, 2000-2003

University of Missouri Research Board proposal reviewer, 2003-2004

University of Missouri Minority Affairs Committee, Co-chairman, 1997-2001

Campus Visitation Program, Minority Faculty Brunch Host, 1997 & 1998

Search Committee for MU Vice Provost of Minority Affairs and Faculty Development, 1999-2001

MU Center for Family Policy and Research Fellow, 1998-present

Chancellor’s Minority Affairs Committee, 1996-97

Minority Affairs Committee, Co-chairman, 1997-98

Faculty Representative, MU Alpha Chapter of Phi Beta Kappa, 1997-1998

University of Missouri Interprofessional Initiative group member, 1999-2001

College of Education Committees

National Commission for the Accreditation of Teacher Education (NCATE) College of Education team member, 2003-2004

College of Education, Graduate Education Committee, 2001-2002

Undergraduate Teacher Development Program, Portfolio Committee, 1998-1999, 2001-2002, 2003-2004

Undergraduate Teacher Development program, Evaluation Committee 2000-2001

Appointed to COE Futures Search Conference, 1994-1995

Appointed to two faculty search committees, 1995-1998

Undergraduate Teacher Development Committee (UTDC), Phase

II Clinical Associate, 1997-1999

UTDC Program Evaluation Team, 1999-2000

Department Committees

Chair, Student Scholarships and Awards Committee for Learning, teaching, and Curriculum Department, 2004-2005.

Department Promotion & Tenure Committee, 1998-2002

Student Awards, 1994-2001

Elementary/ Early Childhood Professional Standing, 1995-19997

Faculty Awards, 1995-1997

Financial Awards Committee, 1997-1999

Doctoral Committee Memberships

Ina McClain, Curriculum & Instruction/SILST (Chair, graduated)

Nancy Windsor, Curriculum & Instruction (Co-chair, graduated)

Nancy Knoesel-Hunt, Curriculum & Instruction, Early Childhood (Chair, graduated)

Janyne McConnaughey, Curriculum & Instruction, Early Childhood (Chair)

Jeong Sook Ham, Learning, Teaching and Curriculum, Early Childhood (Chair)

Yeon Kim, Learning, Teaching and Curriculum, Early Childhood (Chair)

Wilma Kuhlman, Curriculum & Instruction (graduated)

Sandra Balli, Educational Technology (graduated)

Jack Haley, Educational Leadership (graduated)

Weigh-Jen Chen, Curriculum & Instruction (graduated)

Paula Sterner, Educational Technology (graduated)

Sue Novinger, Curriculum & Instruction (graduated)
Jacquiline Scott, Human Development and Family Services (graduated)
Amy Halliburton, Human Development and Family Services (graduated)
Sandra Covington, Special Education (graduated)
Linda Manning, Human Development and Family Services
Eryca Neville, Learning, Teaching and Curriculum
Anika Lodtree, School of Information and Library Sciences
Patricia Corum, Educational Leadership and Policy Analysis
Michelle Mathews, Human Development and Family Studies
Michelle Craig, Human Development and Family Studies
Vivian Whitney, Curriculum & Instruction
Janet Shepard, Human Development & Family Studies
Joan Henley, Curriculum & Instruction

Master's Theses Completed

Nancy Knoesel, Early Childhood (Chair)
Hyoshin Kim Lee, Early Childhood
Hyeon-sook Hwang, Early Childhood
Crystal Hui-Man Lei, Early Childhood
Janice Markway, Early Childhood

Undergraduate Advisees, 20-30 annually

Master's and Specialists Advisees, 10-15 annually; Teaching Fellows Advisees, 8-10 annually

Professional Association Memberships

Missouri Association of Early Childhood Teacher Educators, member since 1993; President, 1997-2000

National Association for the Education of Young Children, member since 1985; Treasurer 1989-1993

International Reading Association, member since 2001

Missouri Association for the Education of Young Children, member since 1993

Association for the Supervision of Curriculum Development, member since 1983; appointed Associate, 1994

American Educational Research Association, member since 1993; Divisions C & K; proposal reviewer, 1995-2004

Association for Childhood Education International, member since 1993

American Association of University Women, member since 1993

National Association of Early Childhood Teacher Educators, member since 1994

National Elementary Schools Center, member since 1989; appointed West Coast representative, 1989

National Society for the Study of Schools, member since 1992

Consultancies (selected)

Los Angeles County Universal Preschool Research Advisory Committee (RAC) Co-Chair for 2005-2008. Charged with guiding the evaluation plan for the LAUPK initiative.

California First 5, Expert Consultant on the development of curriculum standards for preschool non-native English speakers, 2005-2006.

Council of Chief States School Officers, Early Childhood Literacy Initiative, 2004-2005.

California State Department of Education, California First Five: School Readiness Administrator Training Series, 2002-2003.

Teaching Strategies, Inc, Creative Curriculum Consultant, 2002-2004.

Houghton Mifflin Publishing Company, Pre-K Literacy Consultant, 2001, 2003-4.

National Association for the Education of Young Children, Accreditation evaluation study, 2003-2005.

Erikson Institute, Chicago, IL, Consultant on multicultural assessment procedures, 2001-present.

University of New Mexico, Early Reading First Project, Consultant for English Language Learners, 2003-2004.

Kaufman Foundation, Kansas City, MO, 2001-2003, Consultant on School Readiness.

Head Start Association, Washington DC, Consultant on Outcomes for Children Technical Workgroup, 1999-present.

St. Louis Public Schools, St. Louis, MO, Consultant, staff developer, and advisor to the Jefferson School improvement project, 1998-2003.

New Mexico State Department of Education, Albuquerque, NM, facilitator and keynote speaker for the 1999 annual Advance Retreat.

Columbia Public Schools, Columbia, MO, Consultant on the development of Federal grant, "Constructing and Networking for Multiage Grouping"; external evaluator, 1994-97.

Department of Defense, Washington DC, two days of assistance to develop an authentic early childhood assessment system, 1995.

Louisiana State Department of Education, one day workshop on authentic assessment for the primary grades, 1995.

Computer Curriculum Corporation, Sunnyvale, CA., consultant on the development of early childhood software, *Busy Works* and *Busy Town*, 1993-97.

California State Department of Education, Sacramento, CA., provided a workshop to the California Alliance, 1995.

Riverside Public Schools, Riverside, CA., provided 3 days of evaluation and in-service to the administrators and primary teachers on developmentally appropriate practices, 1993.

World Book Publishing, Chicago, IL., consultant on the development of "Guidelines for Infancy," 1993.

Orchid Interpreting, Inc., 1602 E. Divisadero Street, Fresno, CA 93721

Rithy Lim – Founder of Orchid Interpreting, Inc.

Qualification - Please see attached resume

Rithy Lim

1602 E. Divisadero Street, Fresno CA 93721 • Mobile: (559) 250-3293 • Bus. (559) 486-5600 • Fax: (559) 486-5648

EDUCATION

May 1994 B.S. Physiology, California State University, Fresno, Fresno, California

QUALIFICATIONS

Federal Court Cases: 2018: US vs. Daniel Johnson (Federal Court, Eugene Oregon). For verification, please refer to online news
2020/2021: US vs. Michael Pepe (Deposition US Embassy, Phnom Penh Cambodia). Refer to online news
2020/2021: Canada Justice Department, Examination of Discovery and Human Rights.

- 2020 Certificate of Completion for Legal and Medical Certification # 005679.
- 2012 US State Department Interpreter Workshop.
- 2011 Court-Registered Interpreters workshop.
- 2008 Passed State Department's Language Service Examination.
- 2007 Interception of Wire, Electronic Digital Pager, and Cellular Phone Communications, serial #3629
Certificate of completion of State of California, CIMCE #1728, #1730, and #1732
- 2004 A Comparison of Civil and Criminal Law, Certificate, CIMCE #1475 and 1504
- 2002 Court Interpreter Training Workshop, Certificate, Judicial Council of California; Certificate of Completion, Interpreting at Sexual Harassment Proceedings
- 2001 Certificate of Interpreter Trainer, Bridging the Gap, Healthy House.
- 2000 CA Judicial Council Registered Cambodian Interpreter. Registration Number: 700203
- 1999 Passed Fresno County Human Services Interpreting and Translation Examination.

EXPERIENCE

- 1992 – Present Court-Registered/Court Qualified Interpreter. interpreter for US District Courts in California, Washington State, North Carolina, South Carolina, Oregon, New York, 9th Circuit Court of Appeals, California state courts, US Deputy Attorneys and the Sr. Advisor to the Cambodian Prime Minister, ICE Agents and Department of Anti-human Trafficking and Juvenile Protection); Action pour les Enfant; US State Department, International Law Enforcement Academy; US Department of Defense conferences; State Penitentiaries; US Air Force Disaster Relief; US-ASEAN Trade Commission; GlaxoSmithKline Pharmaceutical Inc. law enforcement departments, investigators, non-governmental organizations, Social services department, Child Protective Services, Federal Emergency Management Agency; translator (Khmer to English) for Cambodian Supreme, Appellate, Municipal Courts, National Police, Ministry of Justice, and Ministry of the Interior.
- 1993 – 2000 Healthcare Interpreter. Fresno County Adult Mental Health, jail psychiatric assessment and evaluation, court competency assessments, Atascadero State Hospital Court Competency Hearings, conservatorship and many other mental health related court cases.
- 1989 – Present Legal/Healthcare Interpreter. Serving the Office of Hearings and Appeals in the Administrative Courts; Social Security Administrations; Disability Evaluation Department; Children & Families Commission of Fresno County; law firms and medical clinics.

References: Patty Donahue, Eastern District Court Judge: 213-894-0640

Stephanie Christensen, AUSA: 213-393-4977

Rhonda Sharp, Superior Court Interpreter Coordinator: 209-530-3247

Sandy Cornils, Special Agent: 858-414-0560

Floyd Sanchez

@ Ppl
Fresno

Summary

Floyd Sanchez puts himself where design, technology, leadership and humor intersect. He is a founding partner of Ppl, a California branding studio.

Floyd's helped PayPal, Favorite Medium, Fresno Yosemite International Airport and California State University Fresno build upon design, communication and strategic opportunities.

Floyd lives in the middle of California with his wife Jordan and their beautiful, strong-willed daughters Zoë, Noa and their baby brother Shepard. He cares and contributes to efforts that make Fresno a place where his growing family can accomplish their dreams.

Experience

Ppl

Creative Director & Co-Founder

April 2008 - Present (13 years 7 months)

We're a creative strategy consultancy serving clients all over the world from our studio in Fresno, California.

Contact

floyd@pplhq.com
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linkedin.com/in/floydsanchez

Linda Kiku Asato

316 South Hill Boulevard • San Francisco, CA 94112
Lindaa2000@yahoo.com • Cell (415) 816-1365

Senior Level Executive

Non-Profit Organization, Policy, Program Development

Profile

Experienced director of large, complex organizations. Able to lead teams of strong personalities with passion for the organization's mission. Thirty years of experience in children, youth and family field. Over twenty years in non-profit leadership positions and seven years in the public sector. Sound fiscal and programmatic decision maker. Able to align short term tactics with long term vision and strategy. Strategic alliance builder. Able to discern the common good through relationship building, listening to constituents, developing leadership, and creative use of existing resources.

Experience

CA Child Care Resource & Referral Network
--

San Francisco, CA

Executive Director

1/12-present

Advocate the mission of the California Child Care R&R Network to inspire, inform, and advocate for a quality child care system that supports all families. Administration, program management and fund development for statewide organization representing 57 member child care resource & referral agencies. Liaison to local, state, and national policy makers. Direct 30+ employees and an approximately \$6 million budget with state contracts and foundation grants.

Wu Yee Children's Services

San Francisco, CA

Executive Director

12/00-12/2011

Direct large community based non-profit organization, consisting of five child development centers serving 235 infant through preschool aged children, 120 employees, and a \$15 million budget with federal, state, city and county contracts, Foundation and private support, serving approximately 3200 people annually.

JMPT Consulting

San Francisco, CA

Vice President

4/00-12/00

Created an emerging policy unit of a software development business focused on supporting public sector accountability systems.

Annie E. Casey Foundation

Baltimore, MD

Fellow**5/99-3/00**

One of ten Fellows selected in a national competition for an intensive, 11-month, full-time, mid-career leadership development program designed to increase the pool of leaders to frame and sustain major system reforms and family-community building initiatives.

San Francisco Unified School District

San Francisco, CA

Special Assistant to the Superintendent**10/96-4/99**

Directed the development, implementation, coordination and management of school district-wide projects related to developing and sustaining relationships with community partners. Facilitated intradepartmental and interdepartmental collaboration with city agencies.

Director, Office of Intergovernmental and School Linked Services**9/95-10/96**

Co-designed the reorganization of departmental units under a strategy of Coordinated Services for Youth Development. Developed tools for schools to access community resources.

Policy and Planning Analyst, Office of Intergovernmental and School Linked Services**7/94-9/95**

Increased and coordinated linkages with partners working with schools in a newly created office. Served as the District point person with city agencies on policy and planning related to the schools. Developed and wrote several first time federal grants and successfully worked through waivers to converted 5% of federal Title I School Funds under special regulation Title XI to support coordinated and comprehensive services for schools and building the infrastructure for sustaining this support within the District. Wrote and launched the District's first state Gang Risk Intervention Program grant. Envisioned and created the first interactive community mapping website in 1995 for schools to access community resources and for community members to partner with schools. Launched the San Francisco Beacon Initiative creating community centers at four groundbreaking school sites and leveraging public and private funding to support the initiative.

Mayor's Office of Children, Youth and Families

San Francisco, CA

Planner**10/92-7/94**

Chief planner for a newly acquired \$13 million Children's Fund. Formulated the process for dissemination of grant funds. Initiated the Children's Planning Council, a public/private partnership for planning children and youth services.

Quincy School Community Council

Boston, MA

Associate Director**5/89-10/92**

Supervised five program Directors covering infant toddler through preschool for 75 children, youth and recreation program serving approximately 60 teen and adults weekly, adult English as a Second Language Program serving approximately 150 adults, and school age after school program serving 109 elementary aged children. Oversaw the grant writing and development work. Liaison with the Asian American and Chinatown community groups.

Acting Executive Director**8/89 – 2/90**

Responsible for overall management and administration of over 70 full-staff and 15 part-time staff, three facilities and \$1.7 million annual budget.

Education

Columbia University. New York, New York.

1987-89

School of International and Public Affairs, Masters in Public Administration

degree conferred 1992

University of California at Berkeley. Berkeley, California

Bachelor of Arts, Psychology

1986

Civic Participation

Commission Member, First 5 San Francisco

July 2011 - present

Board Member, CA Child Care Resource and Referral Network

2008 – 2011

Citizen's Advisory Committee Member (appointed), Public Education and Enrichment Fund

San Francisco Unified School District

February 2011 - 2012

Co-Chair and Member, Mayor's Children and Youth Policy Council

2006-2008

Co-Founder, PowerPAC.org

2004

Co-Chair, Early Childhood Interagency Council, San Francisco

2002-2003

Board Member, Justice Matters Institute

1997-2005

Board Vice President, Wu Yee Children's Services

1997-1998

Board member, Wu Yee Children's Services

1995-1998

Prop A School Bond measure campaign, San Francisco

1996

Honors

Rockefeller Foundation. Next Generation Leadership Program.

1997-98

Selected as one of 24 fellows in the inaugural cohort of the Next Generation Leadership Program sponsored by the Rockefeller Foundation. Participants were recognized for their individual achievement and demonstrated leadership skills and selected to explore solutions to major challenges of democracy, including issues of race, changing demographics, the digital divide and globalization. Intensive study included meetings with post-Apartheid leaders in South Africa; national media analysts in Washington, D.C.; civil rights leaders in Jackson, Mississippi; and regional urban planners St. Louis, Missouri.

KQED Local Hero Award. Asian Pacific Heritage Month

2004

Recognized by local public radio and television station for contributions to the community in the area of child care and human services to the Asian American community.

**EXHIBIT B
(Standard Agreement)**

BUDGET DETAIL AND PAYMENT PROVISIONS

A. Invoicing and Payment

1. The maximum amount payable under this Agreement shall not exceed \$1,940,000. Shown below are the amounts that cannot be exceeded for each of the fiscal year(s):

2021/22	\$134,316.65
2022/23	\$915,193.90
2023/24	\$890,489.45

2. For services satisfactorily rendered, and upon receipt and approval of the invoice(s), CDSS agrees to pay the Contractor for said services in accordance with the rates specified in Exhibit B – Attachment 1, Budget Summary.
3. Funding for necessary travel expenses and per diem are included in this agreement and will be reimbursed at rates established by the California Department of Human Resources (CalHR) for comparable classes. (See <https://www.calhr.ca.gov/employees/Pages/travel-reimbursements.aspx>). Contractor will itemize travel expenses, including receipts, and submit to CDSS Program Contract Manager for approval. This approval, including itemization and receipts must be attached to the invoice submitted for payment.

No travel outside of the State of California by Contractor shall be reimbursed unless there is prior written authorization from CDSS. Per Government Code section 11139.8, travel to states currently subject to California's ban on state-funded and state-sponsored travel is prohibited.

4. Invoices shall include the Agreement Number 21-1013 and Reporting Structure 51809990 and shall be submitted in triplicate not more frequently than monthly in arrears to:

California Department of Social Services
Child Care and Development Division
Administrative Services Unit
744 P Street, M.S. 9-7-354
Sacramento, CA 95814
Attn: Momna Shahbaz
Email: CCDDcontracts@dss.ca.gov

Any invoices submitted without the above referenced information may be returned to the Contractor for further re-processing.

EXHIBIT B
(Standard Agreement)

B. State Budget Contingency Clause

1. It is mutually agreed that if the Budget Act of the current year and/or any subsequent years covered under this Agreement does not appropriate sufficient funds for the program, this Agreement shall be of no further force and effect. In this event, CDSS shall have no liability to pay any funds whatsoever to Contractor or to furnish any other considerations under this Agreement and Contractor shall not be obligated to perform any provisions of this Agreement.
2. If funding for any fiscal year is reduced or deleted by the Budget Act for purposes of this program, CDSS shall have the option to either cancel this Agreement with no liability occurring to the State, or offer an agreement amendment to Contractor to reflect the reduced amount.

C. For Contract with Federal Funds

1. It is mutually understood between the parties that this Agreement may have been written before ascertaining the availability of Congressional appropriation of funds, for the mutual benefit of both parties, in order to avoid program and fiscal delays which would occur if the Agreement were executed after that determination was made.
2. This Agreement is valid and enforceable only if sufficient funds are made available to the State by the United States Government for the term of this Agreement for the purposes of this program. In addition, this Agreement is subject to any additional restrictions, limitations, or conditions enacted by the Congress or any statute enacted by the Congress which may affect the provisions, terms, or funding of this Agreement in any manner.
3. It is mutually agreed that if the Congress does not appropriate sufficient funds for the program, this Agreement shall be amended to reflect any reduction in funds.
4. CDSS has the option to invalidate the Agreement under the 30-day cancellation clause or to amend the Agreement to reflect any reduction of funds.

D. Prompt Payment Clause

Payment will be made in accordance with, and within the time specified in, Government Code Chapter 4.5, commencing with Section 927.

E. Review

CDSS reserves the right to review service levels and billing procedures as they impact charges against this Agreement.

EXHIBIT B
(Standard Agreement)

F. Final Billing

Invoices for services must be received by CDSS within 90 days following each state fiscal year, or 90 days following the end of the contract term, whichever comes first. The final invoice must include the statement "Final Billing."

G. Nonresident Tax Withholdings

Payments to all nonresidents may be subject to withholding. Nonresident payees performing services in California or receiving rent, lease, or royalty payments from property (real or personal) located in California will have seven percent of their total payments withheld for state income taxes. However, no withholding is required if total payments to the payee are \$1,500 or less for the calendar year.

H. Budget Modification Without Written Contract Amendment

Line-item shifts of up to ten percent (10%) of the annual contract total are allowable within the same fiscal year, subject to the prior review and approval of CDSS. Line-item shifts that meet this criterion do not require a formal contract amendment. Any line-item shift exceeding this amount must be executed through a formal contract amendment. All requests for line-item shifts must be submitted in writing using the form provided in Exhibit B – Attachment 1 Budget Summary and Exhibit B – Attachment 2 Budget Narrative, Request for Budget Modification, and include a substantial business justification for the shift. Fund shifts which increase indirect costs are prohibited. If the Agreement is formally amended for any other purpose, all line-item shifts agreed to by the parties and not previously included in an amendment must be included in the amendment.

Budget Summary

July 1, 2021 - June 30, 2024

Category	Year 1	Year 2	Year 3	Project Totals
Personnel Salaries and Benefits				
Salaries				
Executive Director	\$36,215.75	\$36,940.07	\$37,678.87	\$110,834.69
Manager II	\$25,542.75	\$107,279.55	\$112,643.53	\$245,465.83
Benefits				
Executive Director	\$19,138.08	\$19,520.84	\$19,911.26	\$58,570.18
Manager II	\$15,189.07	\$63,794.08	\$66,983.79	\$145,966.94
Total Salaries and Benefits	\$96,085.65	\$227,534.54	\$237,217.45	\$560,837.64
Subcontracting				
California Child Care Resource and Referral Network	\$0.00	\$300,000.00	\$300,000.00	\$600,000.00
Central Valley Children's Services Network	\$0.00	\$150,000.00	\$150,000.00	\$300,000.00
Dr. Linda Espinosa	\$0.00	\$10,000.00	\$8,000.00	\$18,000.00
Dr. Carola Oliva-Olson	\$0.00	\$13,000.00	\$8,000.00	\$21,000.00
Elizabeth Magruder	\$0.00	\$10,000.00	\$10,000.00	\$20,000.00
PPL Media LLC	\$0.00	\$60,000.00	\$40,000.00	\$100,000.00
Orchid Interpreting Inc.	\$30,000.00	\$30,000.00	\$20,000.00	\$80,000.00
Media Specialist (vendor to be determined)	\$0.00	\$35,000.00	\$35,000.00	\$70,000.00
Dumont Printing	\$0.00	\$0.00	\$52,500.00	\$52,500.00
Total Subcontracting	\$30,000.00	\$608,000.00	\$623,500.00	\$1,261,500.00
Supplies and Materials				
Dropbox Membership	\$2,390.00	\$2,390.00	\$2,390.00	\$7,170.00
Zoom Membership	\$779.80	\$779.80	\$779.80	\$2,339.40
Environmental supports for Participating FCC and FFN Sites	\$0.00	\$41,000.00	\$37,942.59	\$78,942.59
Total Supplies and Materials	\$3,169.80	\$44,169.80	\$41,112.39	\$88,451.99
Total Direct Costs	\$129,255.45	\$879,704.34	\$901,829.84	\$1,910,789.63
Amount Subject to Indirect	\$124,255.45	\$404,704.34	\$329,329.84	\$858,289.63
Indirect Costs	\$5,280.86	\$13,193.36	\$10,736.15	\$29,210.37
Contract Total	\$134,536.31	\$892,897.70	\$912,565.99	\$1,940,000.00

Budget Summary
July 1, 2021 - June 30, 2024

Line Item	Task 1	Task 2	Task 3	Task 4	Total
Personnel Salaries and Benefits					
Salaries					
Executive Director (0.25 FTE)	\$36,215.75	\$0.00	\$0.00	\$0.00	\$36,215.75
Manager II (0.25 FTE)	\$25,542.75	\$0.00	\$0.00	\$0.00	\$25,542.75
Benefits					
Executive Director (0.25 FTE)	\$19,138.08	\$0.00	\$0.00	\$0.00	\$19,138.08
Manager II (0.25 FTE)	\$15,189.07	\$0.00	\$0.00	\$0.00	\$15,189.07
Total Salaries and Benefits	\$96,085.65	\$0.00	\$0.00	\$0.00	\$96,085.65
Subcontracting					
California Child Care Resource and Referral Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Central Valley Children's Services Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Dr. Linda Espinosa	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Dr. Carola Oliva-Olson	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Elizabeth Magruder	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PPL Media LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Orchid Interpreting Inc.	\$0.00	\$30,000.00	\$0.00	\$0.00	\$30,000.00
Media Specialist (vendor to be determined)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Dumont Printing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Subcontracting	\$0.00	\$30,000.00	\$0.00	\$0.00	\$30,000.00
Supplies and Materials					
Dropbox Membership	\$2,390.00	\$0.00	\$0.00	\$0.00	\$2,390.00
Zoom Membership	\$779.80	\$0.00	\$0.00	\$0.00	\$779.80
Environmental supports for Participating FCC and FPN Sites	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Supplies and Materials	\$3,169.80	\$0.00	\$0.00	\$0.00	\$3,169.80
Total Direct Costs	\$99,255.45	\$30,000.00	\$0.00	\$0.00	\$129,255.45
Amount Subject to Indirect	\$99,255.45	\$25,000.00	\$0.00	\$0.00	\$124,255.45
Indirect Costs (4.25%)	\$4,218.36	\$1,062.50	\$0.00	\$0.00	\$5,280.86
Contract Total	\$103,473.81	\$31,062.50	\$0.00	\$0.00	\$134,536.31

Budget Summary

July 1, 2021 - June 30, 2024

Line Item	Task 1	Task 2	Task 3	Task 4	Total
Personnel Salaries and Benefits					
Salaries					
Executive Director (0.25 FTE)	\$36,940.07	\$0.00	\$0.00	\$0.00	\$36,940.07
Manager II (1.0 FTE)	\$107,279.55	\$0.00	\$0.00	\$0.00	\$107,279.55
Benefits					
Executive Director (0.25 FTE)	\$19,520.84	\$0.00	\$0.00	\$0.00	\$19,520.84
Manager II (1.0 FTE)	\$63,794.08	\$0.00	\$0.00	\$0.00	\$63,794.08
Total Salaries and Benefits	\$227,534.54	\$0.00	\$0.00	\$0.00	\$227,534.54
Subcontracting					
California Child Care Resource and Referral Network	\$0.00	\$300,000.00	\$0.00	\$0.00	\$300,000.00
Central Valley Children's Services Network	\$0.00	\$150,000.00	\$0.00	\$0.00	\$150,000.00
Dr. Linda Espinosa	\$0.00	\$10,000.00	\$0.00	\$0.00	\$10,000.00
Dr. Carola Oliva-Olson	\$0.00	\$13,000.00	\$0.00	\$0.00	\$13,000.00
Elizabeth Magruder	\$0.00	\$10,000.00	\$0.00	\$0.00	\$10,000.00
PPL Media LLC	\$0.00	\$60,000.00	\$0.00	\$0.00	\$60,000.00
Orchid Interpreting Inc.	\$0.00	\$0.00	\$30,000.00	\$0.00	\$30,000.00
Media Specialist (vendor to be determined)	\$0.00	\$35,000.00	\$0.00	\$0.00	\$35,000.00
Dumont Printing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Subcontracting	\$0.00	\$578,000.00	\$30,000.00	\$0.00	\$608,000.00
Supplies and Materials					
Dropbox Membership	\$2,390.00	\$0.00	\$0.00	\$0.00	\$2,390.00
Zoom Membership	\$779.80	\$0.00	\$0.00	\$0.00	\$779.80
Environmental Supports for Participating FCC and FFN Sites	\$0.00	\$41,000.00	\$0.00	\$0.00	\$41,000.00
Total Supplies and Materials	\$3,169.80	\$41,000.00	\$0.00	\$0.00	\$44,169.80
Total Direct Costs	\$230,704.34	\$619,000.00	\$30,000.00	\$0.00	\$879,704.34
Amount Subject to Indirect	\$230,704.34	\$174,000.00	\$0.00	\$0.00	\$404,704.34
Indirect Costs (3.26%)	\$7,520.96	\$5,672.40	\$0.00	\$0.00	\$13,193.36
Contract Total	\$238,225.30	\$624,672.40	\$30,000.00	\$0.00	\$892,897.70

Budget Summary

July 1, 2021 - June 30, 2024

Line Item	Task 1	Task 2	Task 3	Task 4	Total
Personnel Salaries and Benefits					
Salaries					
Executive Director (0.25 FTE)	\$37,678.87	\$0.00	\$0.00	\$0.00	\$37,678.87
Manager II (1.0 FTE)	\$112,643.53	\$0.00	\$0.00	\$0.00	\$112,643.53
Benefits					
Executive Director (0.25 FTE)	\$19,911.26	\$0.00	\$0.00	\$0.00	\$19,911.26
Manager II (1.0 FTE)	\$66,983.79	\$0.00	\$0.00	\$0.00	\$66,983.79
Total Salaries and Benefits	\$237,217.45	\$0.00	\$0.00	\$0.00	\$237,217.45
Subcontracting					
California Child Care Resource and Referral Network	\$0.00	\$0.00	\$200,000.00	\$100,000.00	\$300,000.00
Central Valley Children's Services Network	\$0.00	\$0.00	\$100,000.00	\$50,000.00	\$150,000.00
Dr. Linda Espinosa	\$0.00	\$0.00	\$5,000.00	\$3,000.00	\$8,000.00
Dr. Carola Oliva-Olson	\$0.00	\$0.00	\$5,000.00	\$3,000.00	\$8,000.00
Elizabeth Magruder	\$0.00	\$0.00	\$5,000.00	\$5,000.00	\$10,000.00
PPL Media LLC	\$0.00	\$0.00	\$40,000.00	\$0.00	\$40,000.00
Orchid Interpreting, Inc.	\$0.00	\$0.00	\$20,000.00	\$0.00	\$20,000.00
Media Specialist (vendor to be determined)	\$0.00	\$35,000.00	\$0.00	\$0.00	\$35,000.00
Dumont Printing	\$0.00	\$0.00	\$52,500.00	\$0.00	\$52,500.00
Total Subcontracting	\$0.00	\$35,000.00	\$427,500.00	\$161,000.00	\$623,500.00
Supplies and Materials					
Dropbox Membership	\$2,390.00	\$0.00	\$0.00	\$0.00	\$2,390.00
Zoom Membership	\$779.80	\$0.00	\$0.00	\$0.00	\$779.80
Environmental Supports for Participating FCC and FFN Sites	\$0.00	\$0.00	\$0.00	\$37,942.59	\$37,942.59
Total Supplies and Materials	\$3,169.80	\$0.00	\$0.00	\$37,942.59	\$41,112.39
Total Direct Costs	\$240,387.25	\$35,000.00	\$427,500.00	\$198,942.59	\$901,829.84
Amount Subject to Indirect	\$240,387.25	\$0.00	\$40,000.00	\$48,942.59	\$329,329.84
Indirect Costs (3.26%)	\$7,836.62	\$0.00	\$1,304.00	\$1,595.53	\$10,736.15
Contract Total	\$248,223.87	\$35,000.00	\$428,804.00	\$200,538.12	\$912,565.99

Budget Narrative
July 1, 2021 – June 30, 2024

I. Personnel Salaries and Benefits

A. Executive Director (0.25 FTE)

The Executive Director shall provide administrative oversight, staff supervision, budget management, contracting, and overall coordination of this Agreement. Responsibilities include developing and implementing the LLP, supporting the work of LLP project partners statewide, preparing quarterly and annual progress reports, monitoring budgets and contracts, representing the LLP statewide, and collaboration with local, regional, and statewide partners funded through the CDSS. This person shall report to the Executive Officer of Early Learning at Fresno Unified School District (FUSD). Benefits have been calculated based on FUSD FTE salary schedules and an estimated 2% annual increase.

B. Manager II (FY: 2021/22 0.25 FTE; 2022/23 and FY: 2023/24 1.0 FTE)

The Manager II shall assist the Executive Director with providing leadership, oversight, and overall coordination of this Agreement. Responsibilities include support in the implementation of LLP project tasks and activities to meet established benchmarks, daily management of the development of project deliverables, coordination of the delivery of professional development as outline in the project Agreement and, collect and maintain data and records to support in the preparation of quarterly and annual progress reports. This person shall report to the Executive Director of Early Learning at FUSD. Benefits have been calculated based on FUSD FTE salary schedules and an estimated 5% annual increase. FY: 2021/22 of this contract shall fund 0.25 FTE for Manager II. FY 2022/23, and FY: 2023/24, shall fund 1.0 FTE for Manager II.

II. Subcontracting

A. California Child Care Resource and Referral Network

The Contractor shall collaborate with the CCCRN to develop adaptations to LLP materials, including a toolkit, videos, training of trainers, foundational trainings, and coaching resources to meet the specific needs of FCC and FFN caregivers. The Contractor shall also collaborate with the CCCRN to deliver the training of trainers webinar, support in the delivery of foundational training in individual communities, and provide technical assistance in implementation of the LLP for FCC and FFN leaders and trainers statewide. Total amount of funding was determined based on the number and nature of tasks and activities to which CCCRN shall be contributing.

Budget Narrative
July 1, 2021 – June 30, 2024

B. Central Valley Children's Services Network

The Contractor shall collaborate with the CVCSN in the development, refinement, and modification of current LLP training materials for use in FCC and FFN caregiver settings. This process shall include identifying local FCC and FFN caregiver sites with a specific history of effectively serving DLLs who shall review existing resources and recommend needed changes. Total amount of funding was determined based on the number and nature of tasks and activities to which CVCSN shall be contributing.

C. Dr. Linda Espinosa

The Contractor shall collaborate with Dr. Linda Espinosa in the development, refinement, and modification of current LLP training materials tailored for FCC and FFN caregivers, including foundational training and training of trainers. Dr. Linda Espinosa's area of expertise in these contributions shall focus on the research and science around best practices in supporting young DLLs and specific strategies. As codeveloper of the POLL strategies, which form the foundation of the LLP, Dr. Linda Espinosa has partnered with the LLP since its inception. Rate for services is \$300 per hour. Estimated number of hours is 60 hours. Rate is in alignment with Dr. Linda Espinosa's previous LLP work.

D. Dr. Carola Oliva-Olson

The Contractor shall collaborate with Dr. Carola Oliva-Olson in the development, refinement, and modification of current LLP training materials tailored for FCC and FFN caregivers, including foundational training and training of trainers. Dr. Carola Oliva-Olson's area of expertise in these contributions shall focus on the implementation of POLL strategies to meet the needs of young DLLs and their families in FCC and FFN settings. As codeveloper of the POLL strategies, which form the foundation of the LLP, Dr. Carola Oliva-Olson has partnered with the LLP since its inception. Rate for services is \$400 per hour. Estimated number of hours is 52.5 hours. Rate is in alignment with Dr. Carola Oliva-Olson's previous LLP work.

E. Elizabeth Magruder

The Contractor shall collaborate with Elizabeth Magruder in the development, refinement, and modification of current LLP training materials tailored for FCC and FFN caregivers, including foundational training and training of trainers. Elizabeth Magruder's area of expertise in these contributions shall focus on the implementation of POLL strategies to meet the needs of young DLLs in FCC and FFN settings based on her framework for POLL strategies. As codeveloper of the POLL strategies, which form the foundation of the LLP, Elizabeth Magruder has

Budget Narrative
July 1, 2021 – June 30, 2024

partnered with the LLP since its inception. Rate for services is \$62.50 per hour. Estimated number of hours is 320 hours. Rate is in alignment with Elizabeth Magruder's previous LLP work.

F. PPL Media LLC

The Contractor shall collaborate with PPL Media LLC in the development, recording, and editing of LLP training and implementation videos featuring FCC and FFN caregiver voices and settings to be used in LLP Foundational Training and Training of Trainers for FCC and FFN caregivers and trainers/leaders. PPL Media LLC shall also maintain the LLP project website, www.pollstrategies.org, including seamless incorporation of newly developed LLP training materials. Rate for services is \$125 per hour. Estimated number of hours is 800 hours.

G. Orchid Interpreting Inc.

The Contractor shall collaborate with Orchid Interpreting Inc. in the translation of current LLP training materials into Spanish to expand accessibility for FCC and FFN caregivers. Rate for services is \$60 per page. Estimated number of pages is between 1,300 and 1,400 pages.

H. Media Specialist (vendor to be determined)

The Contractor shall collaborate with a media specialist (vendor to be determined) in the translation and subtitling of LLP training and implementation videos. Estimated cost \$70,000.

I. Dumont Printing

The Contractor shall utilize Dumont Printing to provide the services necessary for the statewide dissemination of the LLP toolkit. These services shall include, but not be limited to, assembly of 1,500 copies of the LLP toolkit in accordance with the specifications and materials indicated by the Contractor, storage of the assembled LLP toolkits, packaging and preparation of the LLP toolkits for shipping, confirmation of shipping information for LLP toolkit recipients, shipping of LLP toolkits, and follow-up with LLP toolkit recipients to ensure the LLP toolkits are received. Total cost is \$52,500.

1. Materials, assembly, and storage of LLP toolkits: \$22,500; \$15 per toolkit
2. Shipping of LLP toolkits: \$30,000; \$20 per toolkit

Budget Narrative
July 1, 2021 – June 30, 2024

III. Supplies and Materials

A. Dropbox Membership

The Contractor shall require a Dropbox membership to support the completion of all tasks including cloud storage for file sharing with subcontractors and LLP training participants. The annual fee for Dropbox membership is \$2,390.

B. Zoom Membership

The Contractor shall require a Zoom membership to support the completion of all tasks including connecting with subcontractors via video conferencing, hosting virtual training webinars, and providing technical assistance via virtual meetings. The annual fee for the required Zoom membership is \$779.80.

C. Environmental Supports for Participating FCC and FFN Sites

The Contractor shall provide materials to support the implementation of LLP strategies at participating FCC and FFN sites, including multicultural and multilingual environmental supports. Estimated cost for environmental supports including, but not limited to, multilingual and multicultural books, materials to support language learning experiences, and learning materials to support the implementation of LLP strategies. Estimated cost for materials for each participating site is \$3,000.

IV. Indirect Costs

The budget provides for indirect costs to cover various administrative expenses for human resources, accounting services, and payroll. Indirect costs are applied to personnel, salaries benefits, supplies and materials, and the first \$25,000 of each subcontract. Indirect rates: FY: 2021/22 4.25%; FY: 2022/23 3.26%; FY: 2023/24 3.26%.

EXHIBIT D
(Standard Agreement)

SPECIAL TERMS AND CONDITIONS

A. Dispute Provisions

1. If Contractor disputes a decision of the State's Project Representative regarding the performance of this Agreement or on other issues for which the Project Representative is authorized by this Agreement to make a binding decision, Contractor shall provide written dispute notice to the State's Project Representative within 15 calendar days after the date of the action. The written dispute notice shall contain the following information:
 - a. the decision under dispute;
 - b. the reason(s) Contractor believes the decision of the State's Project Representative to have been in error (if applicable, reference pertinent contract provisions);
 - c. identification of all documents and substance of all oral communication which support Contractor's position; and
 - d. the dollar amount in dispute, if applicable.
2. Upon receipt of the written dispute notice, the State program management will examine the matter and issue a written decision to Contractor within 15 calendar days. The decision of State program management shall contain the following information:
 - a. a description of the dispute;
 - b. a reference to pertinent contract provisions, if applicable;
 - c. a statement of the factual areas of agreement or disagreement; and
 - d. a statement of the representative's decision with supporting rationale.
3. The decision of the State program management shall be final unless, within 30 calendar days from the date of receipt of the decision, Contractor files with the California Department of Social Services a notice of appeal addressed to:

California Department of Social Services
744 P Street, M.S. 9-6-747
Sacramento, CA 95814
Attention: Chief, Contracts and Procurement Services Branch

Pending resolution of any dispute, Contractor shall diligently continue all contract work and comply with all of the Project Representative's orders and directions.

EXHIBIT D
(Standard Agreement)

B. Termination Without Cause

This Agreement may be terminated without cause by the State upon 30 days written notice to Contractor.

C. Debarment and Suspension

For federally funded agreements, Contractor certifies that to the best of their knowledge and belief that they and their principals or affiliates or any subcontractor utilized under this Agreement, are not debarred or suspended from federal financial assistance programs and activities, nor proposed for debarment, declared ineligible, or voluntarily excluded from participation in covered transactions by any federal department or agency. Contractor also certifies that it or any of its subcontractors are not listed with any active exclusions on the System for Award Management (<http://www.sam.gov>) (Executive Order 12549, 2 C.F.R. Parts 180, 376, 417 and 2336).

D. Certification Regarding Lobbying

The following provisions are applicable to Cooperative Agreements and Contracts exceeding \$100,000 in federal funds:

1. For agreements with contractors who are State entities not under the authority of the Governor, or cities, private firms, or agencies which are receiving in excess of \$100,000 in federal funds from CDSS to perform services. By signing this Agreement, Contractor certifies that to the best of their knowledge and belief, that:
 - a. No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a federal contract, the making of a federal grant, the making of a federal loan, the entering into of a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a federal contract, grant, loan, or cooperative agreement.
 - b. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this federal grant or agreement, the undersigned shall complete and submit

**EXHIBIT D
(Standard Agreement)**

Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.

- c. Contractor shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.
2. This certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of no less than \$10,000 and not more than \$100,000 for each such failure.
3. Nonprofit organizations and Institutes of Higher Education are also required to comply with the lobbying provisions contained in 2 C.F.R. section 200.450 and 45 C.F.R. section 75.450.

E. Unruh Civil Rights Act and the Fair Employment & Housing Act

By entering into this Agreement, Contractor certifies compliance with the Unruh Civil Rights Act (Section 51 of the Civil Code) and the Fair Employment and Housing Act (Section 12960 of the Government Code); and if Contractor has an internal policy against a sovereign nation or peoples recognized by the United States government, Contractor certifies that such policies are not used in violation of the Unruh Civil Rights Act or the Fair Employment and Housing Act.

F. Computer Software Copyrights

Contractor certifies that it has appropriate systems and controls in place to ensure that state funds will not be used in the performance of this Agreement for the acquisition, operation, or maintenance of computer software in violation of copyright laws.

G. OMB Audit

Pursuant to Office of Management and Budget (OMB) audit requirement regulations (2 C.F.R. § 200.501), non-federal entities that expend \$750,000 or more in a year in federal awards from all sources combined shall have a single or program-specific audit conducted for that year in accordance with the provisions of 2 C.F.R. section 200.514 (previously OMB Circular A-133). All OMB audit reports shall meet the report submission requirements established in 2 C.F.R. section 200.512 and a copy shall be forwarded to CDSS.

EXHIBIT D
(Standard Agreement)

H. Subcontractors

The following provision is applicable to agreements in which the Contractor subcontracts out a portion of the work performed under this Agreement:

Contractor may enter into subcontracts for the services to be performed at Contractor's expense, provided such subcontracts are consistent with this Agreement. Nothing contained in this Agreement or otherwise shall create any contractual relationship between CDSS and any subcontractors, and no subcontractor shall relieve Contractor of its responsibilities and obligations hereunder. Contractor agrees to be fully responsible to CDSS for the acts and omissions of its subcontractors and of persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by Contractor. Contractor's obligation to pay its subcontractors is an independent obligation from the obligation of CDSS to make payments to Contractor. As a result, CDSS shall have no obligation to pay or to enforce the payment of any moneys to any subcontractor. Contractor shall maintain a copy of each subcontract entered into in support of this Agreement and shall, upon request by CDSS, make copies available for approval, inspection, or audit. Contractor shall ensure that all subcontracts for services include provision(s) requiring compliance with applicable terms and conditions specified in this Agreement and shall, as applicable, advise all subcontractors of their obligations to comply with the terms of the Agreement between CDSS and Contractor.

I. Indirect Costs/Administrative Overhead

Where allowed and identified in this Agreement, Contractor may claim indirect costs. Indirect costs are expenses incurred for administrative services such as, but not limited to, accounting; personnel and payroll administration; accounts payable services; general and specialized insurance coverage; compliance and regulatory monitoring; independent audit services; and legal services. Indirect costs are applied to personnel, operating expenses, supplies, equipment, and travel expenses. Contractor shall ensure that all administrative fees are reasonable considering the services being provided. Contractor may only pay overhead charges on the first \$25,000 of each subcontract. Any subcontractor receiving \$25,000 or more must be clearly identified in the budget display and excluded when the total indirect costs are calculated. Line-item budget shifts which increase the indirect costs shall not be allowed.

J. Accessibility Requirements

Contractor shall comply with California Government Code sections 7405 and 11135 which requires, among other things, that Contractor shall comply with the

EXHIBIT D
(Standard Agreement)

accessibility requirements of Section 508 of the Federal Rehabilitation Act of 1973, as amended (29 U.S.C. Sec. 794d), and regulations implementing that act as set forth in Part 1194 of Title 36 of the Federal Code of Regulations. All Contractor deliverables shall meet the requirements of the Web Content Accessibility Guidelines 2.0, or a subsequent version, published by the Web Accessibility Initiative of the World Wide Web Consortium at minimum Level AA success criteria. Contractor shall respond to and resolve any complaint regarding accessibility of its products or services that is brought to its attention.

K. Russia – Ukraine Conflict Economic Sanctions

Contractor shall ensure compliance with economic sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law (collectively, economic sanctions). Economic sanctions include, but are not limited to, refraining from new investments in, and financial transactions with, Russian institutions or companies that are headquartered or have their principal place of business in Russia (Russian entities), and not transferring technology to Russia or Russian entities. Contractor(s) are further notified that they will be subject to additional reporting requirements pursuant to Executive Order (N-6-22) issued on March 4, 2022, and any other subsequently issued orders.

EXHIBIT E
(Standard Agreement)

ADDITIONAL PROVISIONS

A. Confidentiality Requirements

Contractor and its employees agree to comply with CDSS Confidentiality and Information Security Requirements as described in Exhibit E – Attachment 1.

B. Insurance Requirements

1. Contractor, at his/her own expense, shall maintain the following insurance coverage:
 - a. Commercial General Liability – Contractor shall maintain general liability on an occurrence form with limits not less than \$1,000,000 per occurrence for bodily injury and property damage liability combined with a \$2,000,000 annual policy aggregate. The policy shall include coverage for liabilities arising out of premises, operations, independent contractors, products, completed operations, personal & advertising injury, and liability assumed under an insured contract. This insurance shall apply separately to each insured against whom claim is made or suit is brought subject to the Contractor's limit of liability.

The policy must include California Department of Social Services, State of California, its officers, agents, employees and servants as additional insureds, but only with respect to work performed under the contract.

This endorsement must be supplied under form acceptable to the Office of Risk and Insurance Management. In the case of Contractor's utilization of subcontractors to complete the contracted scope of work, contractor shall include all subcontractors as insureds under Contractor's insurance or supply evidence of insurance to The State equal to policies, coverages and limits required of Contractor.

- b. Workers Compensation and Employers Liability – Contractor shall maintain statutory worker's compensation and employer's liability coverage for all its employees who will be engaged in the performance of the Contract. Employer's liability limits of \$1,000,000 are required.

The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the State. The waiver of subrogation endorsement is to be provided with the certificate of insurance.

EXHIBIT E
(Standard Agreement)

- c. Professional Liability – Contractor shall maintain professional liability covering any damages caused by a negligent error, act or omission with limits of not less than \$1,000,000 per occurrence and \$3,000,000 policy aggregate. The policy's retroactive date must be shown on the certificate of insurance and must be before the date this contract was executed or before the beginning of contract work.
2. Certificates evidencing Contractor's insurance coverage shall be filed with CDSS prior to execution of this Agreement.

C. General Provisions Applying to All Insurance Policies

1. Coverage Term – Coverage needs to be in force for the complete term of the contract. If insurance expires during the term of the contract, a new certificate must be received by the State at least ten (10) days prior to the expiration of this insurance. Any new insurance must still comply with the original terms of the contract.
2. Policy Cancellation / Termination & Notice of Non-Renewal – Contractor shall provide to the State within five business days a copy of any notice of Cancellation/Termination or Non-renewal received by contractor for any of the required insurance policies. In the event Contractor fails to keep in effect at all times the specified insurance coverage, the State may, in addition to any other remedies it may have, terminate this Contract upon the occurrence of such event, subject to the provisions of this Contract.
3. Deductible – Contractor is responsible for any deductible or self-insured retention contained within their insurance program.
4. Primary Clause – Any required insurance contained in this contract shall be primary, and not excess or contributory, to any other insurance carried by the State.
5. Insurance Carrier Required Rating – All insurance companies must carry a rating acceptable to the Office of Risk and Insurance Management. If the Contractor is self insured for a portion or all of its insurance, review of financial information including a letter of credit may be required.
6. Endorsements – Any required endorsements requested by the State must be physically attached to all requested certificates of insurance and not substituted by referring to such coverage on the certificate of insurance.

EXHIBIT E
(Standard Agreement)

7. Inadequate Insurance – Inadequate or lack of insurance does not negate the contractor's obligations under the contract.

D. Substitution of Subcontractor

Contractor may not substitute any subcontractor without advance written consent of CDSS.

E. Intellectual Property Rights

1. All deliverables as defined in the Scope of Work originated or prepared by the Contractor and subcontractors pursuant to this agreement, including without limitation, all papers, reports, charts, and other documentation, but not including Contractor's administrative communications and records relating to this agreement, shall upon delivery and acceptance by CDSS, become the exclusive property of CDSS.
2. CDSS grants to Contractor a non-exclusive royalty free license to the deliverables to use, reproduce, distribute and sublicense to additional persons on the same royalty-free basis.
3. This agreement does not preclude the Contractor and subcontractors from developing materials outside this agreement, which are competitive, irrespective of their similarity to materials that might be delivered to CDSS pursuant to this agreement. All preexisting intellectual property, copyright, trademarks and products of the Contractor shall continue to be the property of the Contractor.

**The California Department of Social Services
Confidentiality and Information Security Requirements
Training - v 2021 01**

This Confidentiality and Information Security Requirements Exhibit (hereinafter referred to as “this Exhibit”) sets forth the information security and privacy requirements Contractor/Entity (hereinafter referred to as “Contractor”) is obligated to follow with respect to all confidential and sensitive information (as defined herein) disclosed to or collected by Contractor, pursuant to Contractor’s Agreement (the “Agreement”) with the California Department of Social Services (hereinafter “CDSS”) in which this Exhibit is incorporated. The CDSS and Contractor desire to protect the privacy and provide for the security of CDSS Confidential, Sensitive, and/or Personal (CSP) Information (hereinafter referred to as “CDSS CSP”) in compliance with state and federal statutes, rules and regulations.

- I. **Order of Precedence.** With respect to information security and privacy requirements for all CDSS CSP, unless specifically exempted, the terms and conditions of this Exhibit shall take precedence over any conflicting terms or conditions set forth in any other part of the Agreement between Contractor and CDSS.
- II. **Effect on lower tier transactions.** The terms of this Exhibit shall apply to all contracts, subcontracts, agreements, and sub-awards. Contractor shall incorporate the contents of this Exhibit into each lower tier transaction.
- III. **Confidentiality of Information.**
 - a. **DEFINITIONS.** The following definitions apply to this Exhibit and relate to CDSS Confidential, Sensitive, and/or Personal Information.
 - i. “Confidential Information” is information maintained by the CDSS that is exempt from disclosure under the provisions of the California Public Records Act (Government Codes Sections 6250 et seq.) or has restrictions on disclosure in accordance with other applicable state or federal laws.
 - ii. “Sensitive Information” is information maintained by the CDSS, which is not confidential by definition, but requires special precautions to protect it from unauthorized access and/or modification (i.e., financial or operational information). Sensitive information is information in which the disclosure would jeopardize the integrity of the CDSS (i.e., CDSS’ fiscal resources and operations).
 - iii. “Personal Information” is information, in any medium (paper, electronic, or oral) that identifies or describes an individual (i.e., name, social security number, driver’s license, home/mailling address, telephone number, financial matters with security codes, medical insurance policy number, Protected Health Information (PHI), etc.) and must be protected from inappropriate access, use or disclosure and must be made accessible to information subjects upon request. It can also be information in the possession of the Department in which the disclosure is limited by law or contractual Agreement (i.e., proprietary information, etc.).
 - iv. “Breach” is
 1. the unauthorized acquisition, access, use, or disclosure of CDSS CSP in a manner which compromises the security, confidentiality or integrity of the information; or

2. the same as the definition of "breach of the security of the system" set forth in California Civil Code section 1798.29(f).
- v. "Information Security Incident" is
1. unauthorized access or disclosure, modification or destruction of, or interference with, CDSS CSP that actually or potentially jeopardizes the confidentiality, integrity, or availability of an information system or the information the system processes, stores, or transmits or that constitutes a violation or imminent threat of violation of any state or federal law or in a manner not permitted under the Agreement between Contractor and CDSS, including this Exhibit.
- b. CDSS CSP which may become available to Contractor as a result of the implementation of the Agreement shall be protected by Contractor from unauthorized access, use, and disclosure as described in this Exhibit.
- c. Contractor is notified that unauthorized disclosure of CDSS CSP may be subject to civil and/or criminal penalties under state and federal law, including but not limited to:
- California Welfare and Institutions Code section 10850
 - Information Practices Act - California Civil Code section 1798 et seq.
 - Public Records Act - California Government Code section 6250 et seq.
 - California Penal Code Section 502, 11140-11144, 13301-13303
 - Health Insurance Portability and Accountability Act of 1996 ("HIPAA") - 45 CFR Parts 160 and 164
 - Safeguarding Information for the Financial Assistance Programs - 45 CFR Part 205.50
 - Unemployment Insurance Code section 14013
- d. **EXCLUSIONS.** "Confidential Information", "Sensitive Information", and "Personal Information" (CDSS CSP) does not include information that
- i. is or becomes generally known or available to the public other than because of a breach by Contractor of these confidentiality provisions;
 - ii. already known to Contractor before receipt from CDSS without an obligation of confidentiality owed to CDSS;
 - iii. provided to Contractor from a third party except where Contractor knows, or reasonably should know, that the disclosure constitutes a breach of confidentiality or a wrongful or tortious act; or
 - iv. independently developed by Contractor without reference to the CDSS CSP.

IV. Contractor Responsibilities.

- a. **Training.** Contractor shall instruct all employees, agents, and subcontractors with access to the CDSS CSP regarding:
- i. The confidential nature of the information;

- ii. The civil and criminal sanctions against unauthorized access, use, or disclosure found in the California Civil Code Section 1798.55, Penal Code Section 502 and other state and federal laws;
 - iii. CDSS procedures for reporting actual or suspected information security incidents in Paragraph V - Information Security Incidents and/or Breaches; and
 - iv. That unauthorized access, use, or disclosure of CDSS CSP is grounds for immediate termination of this Agreement with CDSS, and Contractor and may be subject to penalties, both civil and criminal.
- b. **Use Restrictions.** Contractor shall take the appropriate steps to ensure that their employees, agents, and subcontractors will not intentionally seek out, read, use, or disclose the CDSS CSP other than for the purposes described in the Agreement and to meet its obligations under the Agreement.
- c. **Disclosure of CDSS CSP.** Contractor shall not disclose any individually identifiable CDSS CSP to any person other than for the purposes described in the Agreement and to meet its obligations under the Agreement.
- d. **Subpoena.** If Contractor receives a subpoena or other validly issued administrative or judicial notice requesting the disclosure of CDSS CSP and/or the disclosure of confidential information collected from attendees of trainings and conferences, Contractor will immediately notify the CDSS Program Contract Manager and the CDSS Information Security and Privacy Officer. In no event should notification to CDSS occur more than three (3) business days after receipt by Contractor's responsible unit for handling subpoenas and court orders.
- e. **Confidentiality Safeguards.** Contractor shall implement administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of the CDSS CSP that it creates, receives, maintains, uses, or transmits pursuant to the Agreement. Contractor shall develop and maintain a written information privacy and security program that includes administrative, technical and physical safeguards appropriate to the size and complexity of Contractor's operations and the nature and scope of its activities.
- f. **Disclosure of Attendee CSP.** Unless authorized in writing by the attendees or required by law, the collection and/or disclosure of confidential information related to the attendees in trainings and conferences by Contractor shall be limited to that which is required to:
 - i. Verify attendance and/or participation;
 - ii. Analyze the effectiveness of training and conference;
 - iii. Provide attendees with continuing education units (e.g., Board of Behavioral Sciences requirements available at http://www.bbs.ca.gov/licensees/ce_licensees.shtml); and/or
 - iv. Analyze the effectiveness of training and conference as described in the "Child and Family Services Plan 2015-2019" available at <http://www.cdss.ca.gov/inforesources/Child-Welfare-Program-Improvement/Child-and-Family-Services-Plan>

- g. Nothing in this Agreement shall restrict Contractor's use of:
 - i. Information obtained by Contractor from public records or other sources generally available to the public, including but not limited to, academic publications and data extracts.
 - ii. Contractor's pre-existing data, reports or similar information.
 - iii. Non-confidential information received by Contractor from a third party or non-confidential information created or developed by Contractor, with the exception of information specifically identifying or intending to identify an applicant for, or recipient of, public social services.

V. Information Security Incidents and/or Breaches of CDSS CSP

- a. **CDSS CSP Information Security Incidents and/or Breaches Response Responsibility.** The Contractor shall be responsible for facilitating the Information Security Incident and/or Breach response process as described in California Civil Code 1798.82(f), and State Administrative Manual (SAM) Section 5340, Information Security Incident Management, including, but not limited to, taking:
 - i. Prompt corrective action to mitigate the risks or damages involved with the Information Security Incident and/or Breach and to protect the operating environment; and
 - ii. Any action pertaining to such unauthorized disclosure required by applicable Federal and State laws and regulations.
- b. **Discovery and Notification of Information Security Incidents and/or Breaches of CDSS CSP.** Contractor shall notify the CDSS Program Contract Manager and the CDSS Information Security and Privacy Officer of an Information Security Incident and/or Breach as expeditiously as practicable and without unreasonable delay, taking into account the time necessary to allow Contractor to determine the scope of the Information Security Incident and/or Breach, but no later than three (3) calendar days after the discovery of an Information Security Incident and/or Breach. Notification is to be made by telephone call and email.
- c. **Isolation of System or Device.** A system or device containing CDSS CSP compromised by an exploitation of a technical vulnerability shall be promptly disconnected or quarantined and investigated until the vulnerability is resolved. Contractor will notify CDSS CSP within two (2) business days of a confirmed exploitation of a technical vulnerability and keep CDSS informed as to the investigation until resolution of the vulnerability is completed.
- d. **Investigation of Information Security Incidents and/or Breaches.** Contractor shall promptly investigate Information Security Incidents and/or Breaches of CDSS CSP. CDSS shall have the right to participate in the investigation of such Information Security Incidents and/or Breaches. CDSS shall also have the right to conduct its own independent investigation, and Contractor shall cooperate fully in such investigations. Contractor is not required to disclose their un-redacted confidential, proprietary, or privileged information. Contractor will keep CDSS fully informed of the results of any such investigation.

- e. **Updates on Investigation.** Contractor shall provide regular (at least once a week) email updates on the progress of the Information Security Incident and/or Breach investigation of CDSS CSP to the CDSS Program Contract Manager and the CDSS Information Security and Privacy Officer until the updates are no longer needed, as mutually agreed upon between Contractor and the CDSS Information Security and Privacy Officer. Contractor is not required to disclose their un-redacted confidential, proprietary, or privileged information.
- f. **Written Report.** Contractor shall provide a written report of the investigation to the CDSS Program Contract Manager and the CDSS Information Security and Privacy Officer within thirty (30) business days of the discovery of the Information Security Incident and/or Breach of CDSS CSP. Contractor is not required to disclose their un-redacted confidential, proprietary, or privileged information. The report shall include, but not be limited to, if known, the following:
 - i. Contractor point of contact information;
 - ii. A description of what happened, including the date of the Information Security Incident and/or Breach of CDSS CSP and the date of the discovery of the Information Security Incident and/or Breach, if known;
 - iii. A description of the types of CDSS CSP that were involved and the extent of the information involved in the Information Security Incident and/or Breach;
 - iv. A description of the unauthorized persons known or reasonably believed to have improperly used or disclosed CDSS CSP;
 - v. A description of where the CDSS CSP is believed to have been improperly transmitted, sent, or utilized;
 - vi. A description of the probable causes of the improper use or disclosure;
 - vii. Whether Civil Code sections 1798.29 or 1798.82 or any other federal or state laws requiring individual notifications of breaches are triggered; and
 - viii. A full, detailed corrective action plan, including information on measures that were taken to halt and/or contain the Information Security Incident and/or Breach of CDSS CSP.
- g. **Cost of Investigation and Remediation.** Per SAM Section 5305.8, Contractor shall be responsible for all direct and reasonable costs incurred by CDSS due to Information Security Incidents and/or Breaches of CDSS CSP resulting from Contractor's failure to perform or from negligent acts of its personnel, and resulting in the unauthorized disclosure, release, access, review, or destruction; or loss, theft or misuse of an information asset. These costs include, but are not limited to, notice and credit monitoring for twelve (12) months for impacted individuals, CDSS staff time, material costs, postage, media announcements, and other identifiable costs associated with the Information Security Incident, Breach and/or loss of data.

- VI. Contact Information.** To direct communications to the above referenced CDSS staff, Contractor shall initiate contact as indicated herein. CDSS reserves the right to make changes to the contact information below by giving written notice to Contractor. Said changes shall not require an amendment to this Exhibit or the Agreement to which it is incorporated.

CDSS Program Contract Manager	CDSS Information Security & Privacy Officer
See the Scope of Work exhibit for Program Contract Manager information	California Department of Social Services Information Security & Privacy Officer 744 P Street, MS 9-9-70 Sacramento, CA 95814 Email: iso@dss.ca.gov Telephone: (916) 651-5558

- VII. Termination.** An Information Security Incident and/or Breach of CDSS CSP by Contractor, its employees, agents, or subcontractors, as determined by CDSS, may constitute a material breach of the Agreement between Contractor and CDSS and grounds for immediate termination of the Agreement.

VIII. CDSS Confidentiality and Security Compliance Statement

**CALIFORNIA DEPARTMENT of SOCIAL SERVICES
CONFIDENTIALITY AND SECURITY COMPLIANCE STATEMENT v 2021 01**

Information resources maintained by the California Department of Social Services (CDSS) and provided to Contractor may be confidential, sensitive, and/or personal and requires special precautions to protect it from wrongful access, use, disclosure, modification, and destruction.

We hereby acknowledge that the confidential and/or sensitive records of the CDSS are subject to strict confidentiality requirements imposed by state and federal law, which may include, but are not limited to, the following: the California Welfare and Institutions Code §10850, Information Practices Act - California Civil Code §1798 et seq., Public Records Act - California Government Code §6250 et seq., California Penal Code §502, 11140-11144, 13301-13303, Health Insurance Portability and Accountability Act of 1996 ("HIPAA") - 45 CFR Parts 160 and 164, and Safeguarding Information for the Financial Assistance Programs - 45 CFR Part 205.50. Contractor agrees to comply with the laws applicable to the CDSS CSP received.

This Confidentiality and Security Compliance Statement must be signed and returned with the Contract.

Project Representative

Name (Printed): Deanna Mathies


Title: Executive Officer

Business Name: Fresno Unified School District

Email Address: Deanna.Mathies@fresnounified.org

Phone: 559-457-3687

Signature: Deanna Mathies

 Digitally signed by Deanna Mathies
Date: 2023.04.27 16:09:42 -07'00'

Date Signed: April 27, 2023

READ and ACKNOWLEDGED: Information Security Officer (or authorized official responsible for business' information security program)

Name (Printed): Patrick Jensen

Title: Interim Chief Financial Officer

Business Name: Fresno Unified School District

Email Address: Patrick.Jensen@fresnounified.org

Phone: 559-457-3657

Signature: _____

Date Signed: _____

Approved As to Form



5/25/2023

Stacey Sandoval, Executive Director
Risk Management

CALIFORNIA CIVIL RIGHTS LAWS ATTACHMENT

DGS OLS 04 (Rev. 01/17)

Pursuant to Public Contract Code section 2010, a person that submits a bid or proposal to, or otherwise proposes to enter into or renew a contract with, a state agency with respect to any contract in the amount of \$100,000 or above shall certify, under penalty of perjury, at the time the bid or proposal is submitted or the contract is renewed, all of the following:

1. CALIFORNIA CIVIL RIGHTS LAWS: For contracts executed or renewed after January 1, 2017, the contractor certifies compliance with the Unruh Civil Rights Act (Section 51 of the Civil Code) and the Fair Employment and Housing Act (Section 12960 of the Government Code); and
2. EMPLOYER DISCRIMINATORY POLICIES: For contracts executed or renewed after January 1, 2017, if a Contractor has an internal policy against a sovereign nation or peoples recognized by the United States government, the Contractor certifies that such policies are not used in violation of the Unruh Civil Rights Act (Section 51 of the Civil Code) or the Fair Employment and Housing Act (Section 12960 of the Government Code).

CERTIFICATION

I, the official named below, certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Proposer/Bidder Firm Name (Printed)	Federal ID Number
Fresno Unified School District	94-6002206
By (Authorized Signature)	
Printed Name and Title of Person Signing	
Patrick Jensen, Interim Chief Financial Officer	
Executed in the County of	Executed in the State of
Fresno	CA
Date Executed	

Approved As to Form

Stacey Sandoval, Executive Director
Risk Management

5/25/2023

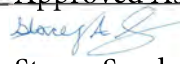
Contractor Certification Clause

CCC 04/2017

CERTIFICATION

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective Contractor to the clause(s) listed below. This certification is made under the laws of the State of California.

Contractor/Bidder Firm Name (Printed)	Federal ID Number
Fresno Unified School District	94-6002206
By (Authorized Signature)	

Printed Name and Title of Person Signing		Approved As to Form
Patrick Jensen, Interim Chief Financial Officer		 5/25/2023 Stacey Sandoval, Executive Director Risk Management
Date Executed	Executed in the County of	
	Fresno	

CONTRACTOR CERTIFICATION CLAUSES

1. **STATEMENT OF COMPLIANCE:** Contractor has, unless exempted, complied with the nondiscrimination program requirements. (Gov. Code §12990 (a-f) and CCR, Title 2, Section 11102) (Not applicable to public entities.)

2. **DRUG-FREE WORKPLACE REQUIREMENTS:** Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:

a. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.

b. Establish a Drug-Free Awareness Program to inform employees about:

- 1) the dangers of drug abuse in the workplace;
- 2) the person's or organization's policy of maintaining a drug-free workplace;
- 3) any available counseling, rehabilitation and employee assistance programs; and,
- 4) penalties that may be imposed upon employees for drug abuse violations.

c. Every employee who works on the proposed Agreement will:

- 1) receive a copy of the company's drug-free workplace policy statement; and,

2) agree to abide by the terms of the company's statement as a condition of employment on the Agreement.

Failure to comply with these requirements may result in suspension of payments under the Agreement or termination of the Agreement or both and Contractor may be ineligible for award of any future State agreements if the department determines that any of the following has occurred: the Contractor has made false certification, or violated the certification by failing to carry out the requirements as noted above. (Gov. Code §8350 et seq.)

3. NATIONAL LABOR RELATIONS BOARD CERTIFICATION: Contractor certifies that no more than one (1) final unappealable finding of contempt of court by a Federal court has been issued against Contractor within the immediately preceding two-year period because of Contractor's failure to comply with an order of a Federal court, which orders Contractor to comply with an order of the National Labor Relations Board. (Pub. Contract Code §10296) (Not applicable to public entities.)

4. CONTRACTS FOR LEGAL SERVICES \$50,000 OR MORE- PRO BONO REQUIREMENT: Contractor hereby certifies that Contractor will comply with the requirements of Section 6072 of the Business and Professions Code, effective January 1, 2003.

Contractor agrees to make a good faith effort to provide a minimum number of hours of pro bono legal services during each year of the contract equal to the lesser of 30 multiplied by the number of full time attorneys in the firm's offices in the State, with the number of hours prorated on an actual day basis for any contract period of less than a full year or 10% of its contract with the State.

Failure to make a good faith effort may be cause for non-renewal of a state contract for legal services, and may be taken into account when determining the award of future contracts with the State for legal services.

5. EXPATRIATE CORPORATIONS: Contractor hereby declares that it is not an expatriate corporation or subsidiary of an expatriate corporation within the meaning of Public Contract Code Section 10286 and 10286.1, and is eligible to contract with the State of California.

6. SWEATFREE CODE OF CONDUCT:

a. All Contractors contracting for the procurement or laundering of apparel, garments or corresponding accessories, or the procurement of equipment, materials, or supplies, other than procurement related to a public works contract, declare under penalty of perjury that no apparel, garments or corresponding accessories, equipment, materials, or supplies furnished to the state pursuant to the contract have been laundered or produced in whole or in part by sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor. The contractor further declares under penalty of perjury that they adhere to the Sweatfree Code of Conduct as set forth on the California Department of Industrial Relations website located at www.dir.ca.gov, and Public Contract Code Section 6108.

b. The contractor agrees to cooperate fully in providing reasonable access to the contractor's records, documents, agents or employees, or premises if reasonably

required by authorized officials of the contracting agency, the Department of Industrial Relations, or the Department of Justice to determine the contractor's compliance with the requirements under paragraph (a).

7. DOMESTIC PARTNERS: For contracts of \$100,000 or more, Contractor certifies that Contractor is in compliance with Public Contract Code section 10295.3.

8. GENDER IDENTITY: For contracts of \$100,000 or more, Contractor certifies that Contractor is in compliance with Public Contract Code section 10295.35.

DOING BUSINESS WITH THE STATE OF CALIFORNIA

The following laws apply to persons or entities doing business with the State of California.

1. CONFLICT OF INTEREST: Contractor needs to be aware of the following provisions regarding current or former state employees. If Contractor has any questions on the status of any person rendering services or involved with the Agreement, the awarding agency must be contacted immediately for clarification.

Current State Employees (Pub. Contract Code §10410):

1). No officer or employee shall engage in any employment, activity or enterprise from which the officer or employee receives compensation or has a financial interest and which is sponsored or funded by any state agency, unless the employment, activity or enterprise is required as a condition of regular state employment.

2). No officer or employee shall contract on his or her own behalf as an independent contractor with any state agency to provide goods or services.

Former State Employees (Pub. Contract Code §10411):

1). For the two-year period from the date he or she left state employment, no former state officer or employee may enter into a contract in which he or she engaged in any of the negotiations, transactions, planning, arrangements or any part of the decision-making process relevant to the contract while employed in any capacity by any state agency.

2). For the twelve-month period from the date he or she left state employment, no former state officer or employee may enter into a contract with any state agency if he or she was employed by that state agency in a policy-making position in the same general subject area as the proposed contract within the 12-month period prior to his or her leaving state service.

If Contractor violates any provisions of above paragraphs, such action by Contractor shall render this Agreement void. (Pub. Contract Code §10420)

Members of boards and commissions are exempt from this section if they do not receive payment other than payment of each meeting of the board or commission, payment for preparatory time and payment for per diem. (Pub. Contract Code §10430 (e))

2. LABOR CODE/WORKERS' COMPENSATION: Contractor needs to be aware of the provisions which require every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions, and

Contractor affirms to comply with such provisions before commencing the performance of the work of this Agreement. (Labor Code Section 3700)

3. AMERICANS WITH DISABILITIES ACT: Contractor assures the State that it complies with the Americans with Disabilities Act (ADA) of 1990, which prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA. (42 U.S.C. 12101 et seq.)

4. CONTRACTOR NAME CHANGE: An amendment is required to change the Contractor's name as listed on this Agreement. Upon receipt of legal documentation of the name change the State will process the amendment. Payment of invoices presented with a new name cannot be paid prior to approval of said amendment.

5. CORPORATE QUALIFICATIONS TO DO BUSINESS IN CALIFORNIA:

a. When agreements are to be performed in the state by corporations, the contracting agencies will be verifying that the contractor is currently qualified to do business in California in order to ensure that all obligations due to the state are fulfilled.

b. "Doing business" is defined in R&TC Section 23101 as actively engaging in any transaction for the purpose of financial or pecuniary gain or profit. Although there are some statutory exceptions to taxation, rarely will a corporate contractor performing within the state not be subject to the franchise tax.

c. Both domestic and foreign corporations (those incorporated outside of California) must be in good standing in order to be qualified to do business in California. Agencies will determine whether a corporation is in good standing by calling the Office of the Secretary of State.

6. RESOLUTION: A county, city, district, or other local public body must provide the State with a copy of a resolution, order, motion, or ordinance of the local governing body which by law has authority to enter into an agreement, authorizing execution of the agreement.

7. AIR OR WATER POLLUTION VIOLATION: Under the State laws, the Contractor shall not be: (1) in violation of any order or resolution not subject to review promulgated by the State Air Resources Board or an air pollution control district; (2) subject to cease and desist order not subject to review issued pursuant to Section 13301 of the Water Code for violation of waste discharge requirements or discharge prohibitions; or (3) finally determined to be in violation of provisions of federal law relating to air or water pollution.

8. PAYEE DATA RECORD FORM STD. 204: This form must be completed by all contractors that are not another state agency or other governmental entity.

PAYEE DATA RECORD

(Required when receiving payment from the State of California in lieu of IRS W-9 or W-7)

STD 204 (Rev. 03/2021)

Section 1 – Payee Information**NAME** (This is required. Do not leave this line blank. Must match the payee's federal tax return)

Fresno Unified School District

BUSINESS NAME, DBA NAME or DISREGARDED SINGLE MEMBER LLC NAME (If different from above)**MAILING ADDRESS** (number, street, apt. or suite no.) (See instructions on Page 2)

2309 Tulare Street

CITY, STATE, ZIP CODE

Fresno, CA 93721

E-MAIL ADDRESS**Section 2 – Entity Type**

Check one (1) box only that matches the entity type of the Payee listed in Section 1 above. (See instructions on page 2)

☐ **SOLE PROPRIETOR / INDIVIDUAL**☐ **SINGLE MEMBER LLC** *Disregarded Entity owned by an individual*☐ **PARTNERSHIP**☐ **ESTATE OR TRUST****CORPORATION** (see instructions on page 2)☐ **MEDICAL** (e.g., dentistry, chiropractic, etc.)☐ **LEGAL** (e.g., attorney services)☐ **EXEMPT** (e.g., nonprofit)☒ **ALL OTHERS****Section 3 – Tax Identification Number**Enter your Tax Identification Number (TIN) in the appropriate box. The TIN must match the name given in Section 1 of this form. Do not provide more than one (1) TIN. The TIN is a 9-digit number. **Note:** Payment will not be processed without a TIN.

- For **Individuals**, enter SSN.
- If you are a **Resident Alien**, and you do not have and are not eligible to get an SSN, enter your ITIN.
- Grantor Trusts (such as a Revocable Living Trust while the grantors are alive) may not have a separate FEIN. Those trusts must enter the individual grantor's SSN.
- For **Sole Proprietor or Single Member LLC (disregarded entity)**, in which the sole member is an individual, enter SSN (ITIN if applicable) or FEIN (FTB prefers SSN).
- For **Single Member LLC (disregarded entity)**, in which the sole member is a business entity, enter the owner entity's FEIN. Do not use the disregarded entity's FEIN.
- For all other entities including LLC that is taxed as a corporation or partnership, estates/trusts (with FEINs), enter the entity's FEIN.

Social Security Number (SSN) or Individual Tax Identification Number (ITIN)

_____ - _____ - _____

OR**Federal Employer Identification Number (FEIN)**9 4 - 6 0 0 2 2 0 6**Section 4 – Payee Residency Status** (See instructions)☒ **CALIFORNIA RESIDENT** – Qualified to do business in California or maintains a permanent place of business in California.☐ **CALIFORNIA NONRESIDENT** – Payments to nonresidents for services may be subject to state income tax withholding.☐ No services performed in California☐ Copy of Franchise Tax Board waiver of state withholding is attached.**Section 5 – Certification***I hereby certify under penalty of perjury that the information provided on this document is true and correct. Should my residency status change, I will promptly notify the state agency below.***NAME OF AUTHORIZED PAYEE REPRESENTATIVE**

Christine Stevens

TITLE

Acting Director Fiscal Services

E-MAIL ADDRESS

Christine.Stevens@fresnounified.org

SIGNATURE**DATE**

3/21/23

TELEPHONE (include area code)

559-457-3556

Section 6 – Paying State Agency

Please return completed form to:

STATE AGENCY/DEPARTMENT OFFICE**UNIT/SECTION****MAILING ADDRESS****FAX****TELEPHONE** (include area code)**CITY****STATE****ZIP CODE****E-MAIL ADDRESS**

20230614-A-Ratify Amended Agreement California Department of Social Services- BACKUP-Sent to RM

Final Audit Report

2023-05-25

Created:	2023-05-19
By:	Mai Moua (mai.moua@fresnounified.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAzk0O2weJNOJr-S3uRGvTN0k3OFT1KyDD

"20230614-A-Ratify Amended Agreement California Department of Social Services-BACKUP-Sent to RM" History

-  Document created by Mai Moua (mai.moua@fresnounified.org)
2023-05-19 - 1:42:54 AM GMT
-  Document emailed to Stacey Sandoval (stacey.sandoval@fresnounified.org) for signature
2023-05-19 - 1:49:17 AM GMT
-  Email viewed by Stacey Sandoval (stacey.sandoval@fresnounified.org)
2023-05-19 - 3:01:48 AM GMT
-  Document e-signed by Stacey Sandoval (stacey.sandoval@fresnounified.org)
Signature Date: 2023-05-25 - 9:45:52 PM GMT - Time Source: server
-  Agreement completed.
2023-05-25 - 9:45:52 PM GMT

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-20

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Ratify

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Ratify Purchase Orders from March 01, 2023, through March 31, 2023 – Primary Report

ITEM DESCRIPTION: Included in the Board binders is information on purchase orders issued from March 01, 2023 through, March 31, 2023. Purchase orders for \$10,000 or more are presented first, followed by purchase orders for less than \$10,000. A list of purchase orders issued for Associated Student Body (ASB) accounts is also provided.

Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item.

By segregating purchase orders in this manner, Board members with potential conflicts of interest can abstain from taking action on the Supplemental Report while still voting along with the rest of the Board on the Primary Report.

Please be advised that pursuant to Board Bylaw 9270, each individual Board member has a continuing duty to disclose and abstain from voting on any item where the potential for a conflict of interest exists.

FINANCIAL SUMMARY: Funding is noted on the attached pages.

PREPARED BY: Ann Loorz,
Executive Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:





THE FOLLOWING PURCHASE ORDERS ARE FOR \$10,000 OR MORE

**PURCHASE ORDERS DATED
MARCH 1, 2023 TO MARCH 31, 2023
RATIFICATION DATE JUNE 14, 2023**

VENDOR/AUTHORITY	DEPT	PO NUMBER	FUND	UNIT	AMOUNT
ACE FENCE COMPANY	0790	772859	060	2600	\$60,000.00
BOE 01/08/14 A-10 (CUPCCAA)					
ACP DIRECT	0145	772432	060	3010	\$20,646.26
BELOW BID LIMIT (PC 20111)					
ALL HAZARD EHS, INC.	0924	773589	060	8150	\$15,520.00
RFQ 20-14 SECTION 10					
ALL HAZARD EHS, INC.	1920	773942	030	0188	\$15,520.00
RFQ 20-14 SECTION 10					
ALL-PHASE/MEDALLION SUPPLY	0919	773911	060	8150	\$11,383.21
BELOW BID LIMIT (PCC 20111)					
A-MARK T-SHIRT, INC.	0195	772389	030	7090	\$10,000.00
RFQ 23-21					
A-MARK T-SHIRT, INC.	0885	772235	030	0140	\$25,000.00
RFQ 23-21					
A-MARK T-SHIRT, INC.	0888	773654	030	0143	\$10,239.08
RFQ 23-21					
AMAZON CAPITAL SERVICES	0155	772227	030	7090	\$15,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
AMAZON CAPITAL SERVICES	0250	772406	030	7090	\$10,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
AMAZON CAPITAL SERVICES	0325	772977	030	0113	\$27,979.00
BOE 06/01/22 A-14 (PIGGYBACK)					
AMAZON CAPITAL SERVICES	0470	772987	030	7090	\$10,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
AMAZON CAPITAL SERVICES	0553	772143	030	0133	\$10,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
AMERICAN MUSIC	0445	773917	030	7099	\$26,760.94
BELOW BID LIMIT (PCC 20111)					
AMERICAN MUSIC	0565	774008	030	7099	\$12,676.18
BELOW BID LIMIT (PCC 20111)					
AMG & ASSOCIATES, INC.	1005	743100	350	0913	\$34,540.43
BID 22-01					
AMN ALLIED SERVICES, LLC	0326	766520	060	6546	\$125,000.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
AQUA SOURCE, INC.	0919	772942	060	8150	\$12,359.39
BELOW BID LIMIT (PCC 20111)					
AQUA SOURCE, INC.	0919	773692	060	8150	\$12,359.39
BELOW BID LIMIT (PCC 20111)					
AQUA SOURCE, INC.	1891	772158	030	0716	\$44,726.88
BELOW BID LIMIT (PCC 20111)					

AUDEAMUS	0045	772511	030	7090	\$12,143.94
BOE 01/08/14 A-10 (CUPCCAA)					
AUTHORIZED VAC & SEW CENTER	0710	772757	060	6387	\$14,084.42
BELOW BID LIMIT (PCC 20111)					
AWESOME CHARTERS AND TOURS, LLC	0925	758827	030	7230	\$63,000.00
RFQ 20-21					
A-Z BUS SALES, INC.	0925	759470	030	7230	\$15,168.88
BELOW BID LIMIT (PCC 20111)					
A-Z BUS SALES, INC.	0925	773008	060	3213	\$1,188,426.90
BID 23-32					
B & H PHOTO-VIDEO, INC.	0710	773639	060	6387	\$15,814.96
BOE 06/01/22 A-14 (PIGGYBACK)					
BARNES & NOBLE, INC.	0700	766152	060	3213	\$14,500.00
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
BAY CITY BOILER & ENGINEERING CO., INC.	0919	772588	060	8150	\$22,624.00
BOE 01/08/14 A-10 (CUPCCAA)					
BEACH CITIES LEARNING, LLC	0787	766252	060	6500	\$280,457.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
BEST TOURS & TRAVEL, INC.	0925	758828	030	7230	\$200,000.00
RFQ 20-01					
BETTER ENTERPRISES, INC.	1787	773816	350	0917	\$114,913.88
BID 23-31					
BETTER ENTERPRISES, INC.	1787	773818	350	0917	\$390,000.00
BID 23-31					
BIMBO BAKERIES USA	1910	774187	130	5310	\$325,540.69
RFP 23-22					
BOWEN ENGINEERING AND ENVIRONMENTAL	1561	772247	350	0917	\$48,800.00
BOE 01/08/14 A-10 (CUPCCAA)					
BRIGAD, LLC	1910	NR000048029	130	5310	\$85,000.00
RFP 23-24					
BRIGHT MORNING CONSULTING, INC.	0702	774057	060	6266	\$76,000.00
BOE 03/22/23 A-10					
BROOKWOOD FARMS, INC.	1910	772177	130	5310	\$17,160.00
BID 21-06					
BRYAN H. LIEBIG	1145	764800	350	0913	\$28,350.00
RFQ 20-14 SECTION 8					
BRYAN H. LIEBIG	1145	773785	350	0913	\$25,920.00
RFQ 20-14 SECTION 8					
BULLARD UNIFORMS	1910	774039	130	5310	\$31,544.75
BELOW BID LIMIT (PCC 20111)					
BUS WEST, LLC	0925	759294	030	7230	\$20,000.00
BELOW BID LIMIT (PCC 20111)					
BUSTER ENTERPRISES	1910	758803	130	5310	\$100,000.00
BID 20-28					
CADA CENTRAL	0725	774059	030	0171	\$85,350.00
BOE 06/01/22 A-9					
CALIFITNESS, INC.	0265	772792	030	7099	\$27,992.12

BELOW BID LIMIT (PCC 20111)					
CALSA	0702	772951	060	9075	\$14,950.00
BELOW BID LIMIT (PCC 20111)					
CCAA	0725	761888	030	0172	\$64,000.00
BOE 08/10/22 A-9 (BUNDLED CONTRACTS)					
CDW GOVERNMENT, INC.	0045	772212	030	7090	\$16,807.20
CDW GOVERNMENT, INC.	0045	772212	030	7099	\$23,049.86
CDW GOVERNMENT, INC.	0045	772212	060	3010	\$8,163.49
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0150	772442	030	7099	\$10,564.13
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0155	772207	030	7090	\$18,170.30
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0195	772245	030	7099	\$12,130.20
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0240	772474	030	7099	\$9,080.96
CDW GOVERNMENT, INC.	0240	772474	060	3010	\$32,196.12
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0705	772457	110	6391	\$27,518.05
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0705	772464	110	6391	\$61,915.59
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0790	772444	060	2600	\$1,453,462.50
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0885	772258	060	3213	\$18,690.38
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0885	772572	060	3213	\$87,752.23
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0885	772573	060	3213	\$50,046.41
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0885	772575	060	3213	\$47,948.13
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0888	772445	030	0143	\$17,212.64
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0888	772451	030	0140	\$20,021.18
CDW GOVERNMENT, INC.	0888	772451	030	0143	\$20,021.19
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	0888	773551	030	0143	\$99,898.70
BELOW BID LIMIT (PCC 20111)					
CDW GOVERNMENT, INC.	0888	773715	030	0143	\$484,487.50
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	1891	773167	030	0716	\$46,194.50
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	1891	773750	030	0716	\$37,922.50
BOE 06/01/22 A-14 (PIGGYBACK)					
CDW GOVERNMENT, INC.	1910	773576	130	5310	\$12,342.95
BOE 06/01/22 A-14 (PIGGYBACK)					

CENTRAL SANITARY SUPPLY CO., INC.	1891	772156	030	0716	\$34,948.55
BOE 06/01/22 A-14 (PIGGYBACK)					
CHEFS TOYS, LLC	1910	773193	130	5310	\$87,595.77
BELOW BID LIMIT (PCC 20111)					
CITY OF FRESNO CONVENTION & ENTERTAINMENT CENTER	0725	773595	030	0173	\$10,601.00
CITY OF FRESNO CONVENTION & ENTERTAINMENT CENTER	0725	773595	030	0675	\$40,000.00
BOE 03/08/23 A-8					
CITY OF FRESNO CONVENTION & ENTERTAINMENT CENTER	0790	772688	060	2600	\$12,610.00
BELOW BID LIMIT (PCC 20111)					
CITY OF FRESNO/FAX	0655	774049	030	7231	\$44,000.00
STUDENT TRANSPORTATION (EC 39802)					
CKEPUSA, LLC	1910	772955	130	5310	\$15,409.13
BOE 06/01/22 A-14 (PIGGYBACK)					
CLASS LEASING, LLC	1285	772213	350	0913	\$142,966.00
BOE 06/1/22 A-14 (PIGGYBACK)					
CLOVIS UNIF. SCH. DIST./REGIONAL	0725	773502	030	0173	\$69,630.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
COLORADO TIME SYSTEMS, LLC	1185	748719A	350	0917	\$17,496.36
BELOW BID LIMIT (PCC 20111)					
CONSTELLATION NEWENERGY, INC.	1920	758123	030	0734	\$2,700,000.00
PUBLIC UTILITIES (PCC 10103)					
CORE BUSINESS INTERIORS, INC.	0700	772931	030	0189	\$31,735.76
BOE 06/01/22 A-14 (PIGGYBACK)					
CORE BUSINESS INTERIORS, INC.	0888	772415	030	0140	\$65,579.21
BOE 06/01/22 A-14 (PIGGYBACK)					
CORE BUSINESS INTERIORS, INC.	0888	774102	030	0143	\$43,104.28
BOE 06/01/22 A-14 (PIGGYBACK)					
CORE BUSINESS INTERIORS, INC.	0888	774110	030	0143	\$40,600.49
BOE 06/01/22 A-14 (PIGGYBACK)					
CORE BUSINESS INTERIORS, INC.	0889	772755	030	0188	\$10,007.02
CORE BUSINESS INTERIORS, INC.	0889	772755	030	0709	\$10,007.03
BOE 06/01/22 A-14 (PIGGYBACK)					
CORE BUSINESS INTERIORS, INC.	0930	772064	030	0188	\$227,948.01
BOE 06/01/22 A-14 (PIGGYBACK)					
CORE BUSINESS INTERIORS, INC.	0930	772417	030	0188	\$41,242.37
BELOW BID LIMIT (PCC 20111)					
CORE BUSINESS INTERIORS, INC.	0930	772420	030	0188	\$30,019.15
BELOW BID LIMIT (PCC 20111)					
CROWE, LLP	0890	773747	2XD	0917	\$23,000.00
BOE 01/12/22 A-8					
CROWE, LLP	0890	773760	2MA	0917	\$19,000.00
BOE 01/12/22 A-8					
CULLINAN EDUCATION CENTER	0490	773771	030	7090	\$16,390.00
BELOW BID LIMIT (PCC 20111)					
DARDEN ARCHITECTS, INC.	1095	553249	350	0913	\$28,754.73

RFQ 20-13					
DARDEN ARCHITECTS, INC.	1145	599869	350	0913	\$13,437.00
RFQ 20-13					
DARDEN ARCHITECTS, INC.	1145	752472	350	0913	\$18,045.00
RFQ 20-13					
DARDEN ARCHITECTS, INC.	1787	768749	350	0917	\$29,998.00
RFQ 20-13					
DARDEN ARCHITECTS, INC.	1895	772956	060	3213	\$49,950.00
RFQ 20-13					
DAVE CHRISTIAN CONST. CO., INC.	0919	773153	060	8150	\$18,800.00
BOE 01/08/14 A-10 (CUPCCAA)					
DAVIS MORENO CONSTRUCTION, INC.	1561	751875	350	0913	\$540,089.44
BID 22-21					
DEAF & HARD OF HEARING CTR., INC.	0880	774071	680	0851	\$14,950.00
BELOW BID LIMIT (PCC 20111)					
DESIGNING LEARNING, INC.	0127	773582	030	7090	\$14,999.00
BELOW BID LIMIT (PCC 20111)					
DL SIGN SYSTEMS	0395	773829	070	0761	\$10,676.50
BELOW BID LIMIT (PCC 20111)					
DOUBLE TREE INN BY HILTON	0860	773548	030	0694	\$36,005.15
BELOW BID LIMIT (PCC 20111)					
EDUCATION ELEMENTS, INC.	0886	773526	030	7090	\$10,500.00
EDUCATION ELEMENTS, INC.	0886	773526	030	7099	\$121,000.00
EDUCATION ELEMENTS, INC.	0886	773526	060	3010	\$33,400.00
EDUCATION ELEMENTS, INC.	0886	773526	060	3182	\$15,550.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
EKC ENTERPRISES, INC.	1145	773621	350	0917	\$10,500.00
BOE 01/08/14 A-10 (CUPCCAA)					
ELK GROVE, INC., DBA ELK GROVE FORD	0919	772857	030	0188	\$56,963.42
BELOW BID LIMIT (PCC 20111)					
ENCORE DATA PRODUCTS	1891	772413	030	0716	\$12,026.85
BELOW BID LIMIT (PCC 20111)					
ENOME, INC.	0782	772176	060	6500	\$353,430.00
BOE 01/25/23 A-9					
ENVIRO CLEAN	0335	772149	030	7099	\$24,950.61
BOE 06/1/22 A-14 (PIGGYBACK)					
ENVIRO CLEAN	1891	772155	030	0716	\$14,538.83
BOE 06/01/22 A - 14 (PIGGYBACK)					
ENVIRO CLEAN	1891	773523	030	0716	\$11,826.40
BOE 06/01/22 A-14 (PIGGYBACK)					
EV CONNECT	0919	773149	060	8150	\$11,200.00
BELOW BID LIMIT (PCC 20111)					
FAMILY FOUNDATION COUNSELING SERVICES	0326	763080	060	6546	\$190,000.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
FIDELITY NATIONAL TITLE CO.	0961	772912	030	0188	\$100,000.00
BOE 03/08/23 A-11					
FIRST STRING SPORTS	0105	772919	030	0172	\$15,730.44

BELOW BID LIMIT (PCC 20111)					
FOLEY, STEVEN JAMES	1145	695334	350	0913	\$15,792.00
RFQ 20-14 SECTION 8					
FREESTYLE EVENT SERVICES	0725	773446	030	0675	\$13,037.00
BOE 03/08/23 A-8					
FRESNO COUNTY CLERK/REGISTRAR	0855	773702	030	0670	\$36,660.31
BELOW BID LIMIT (PCC 20111)					
FUN AND FUNCTION	0495	772193	030	7090	\$12,286.62
BELOW BID LIMIT (PCC 20111)					
GOLD STAR FOODS, INC.	1910	772216	130	5310	\$17,130.40
BID 20-58					
GOLD STAR FOODS, INC.	1910	772217	130	5310	\$55,640.64
BID 20-58					
GOLD STAR FOODS, INC.	1910	772218	130	5310	\$23,336.00
BID 20-58					
GOLD STAR FOODS, INC.	1910	772700	130	5310	\$11,190.00
BID 20-58					
GOLD STAR FOODS, INC.	1910	772702	130	5310	\$37,474.08
BID 20-58					
GOLD STAR FOODS, INC.	1910	772703	130	5310	\$22,615.00
BID 20-58					
GOLD STAR FOODS, INC.	1910	772704	130	5310	\$34,150.40
BOE 06/01/22 A-14 (PIGGYBACK)					
GOLD STAR FOODS, INC.	1910	772705	130	5310	\$12,097.62
BID 20-58					
GOLD STAR FOODS, INC.	1910	772706	130	5310	\$18,049.92
BID 20-58					
GOLD STAR FOODS, INC.	1910	772709	130	5310	\$47,691.84
BOE 06/01/22 A-14 (PIGGYBACK)					
GOLD STAR FOODS, INC.	1910	773002	130	5310	\$29,652.00
BID 20-58					
GOLD STAR FOODS, INC.	1910	773710	130	5310	\$32,775.00
BID 20-58					
GOLDEN EAGLE CHARTER, INC.	0925	758833	030	7230	\$175,000.00
RFQ 20-01					
GOLF CAR CENTRAL SERVICE	0395	774091	030	7090	\$18,702.80
BELOW BID LIMIT (PCC 20111)					
GOLF CAR CENTRAL SERVICE	0395	774095	030	7090	\$25,353.90
BELOW BID LIMIT (PCC 20111)					
GRAINGER, INC.	0790	773257	060	2600	\$30,879.75
BOE 06/01/22 A-14 (PIGGYBACK)					
GRUMPY'S CONCRETE, INC.	1145	773423	350	0917	\$17,812.00
BOE 01/08/14 A-10 (CUPCCAA)					
HD SUPPLY FACILITIES MAINTENANCE, LTD	1891	772153	030	0716	\$13,045.77
RFP 22-07					
HD SUPPLY FACILITIES MAINTENANCE, LTD	1891	772154	030	0716	\$140,508.28
RFP 22-07					

HEART LINK	0664	772914	030	0672	\$23,000.54
BELOW BID LIMIT (PCC 20111)					
HERFF JONES, INC.	0145	772598	030	0125	\$10,890.50
BELOW BID LIMIT (PCC 20111)					
HORN SHOP, THE	0727	760068	030	0168	\$20,000.00
BOE 05/20/20 A-10					
HOUGHTON MIFFLIN COMPANY	1748	773863	060	6300	\$13,065.30
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
HOUGHTON MIFFLIN COMPANY	1748	773992	060	6300	\$336,727.58
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
INTEGRATED DESIGNS BY SOMAM, INC.	1905	772764	060	3213	\$50,000.00
RFQ 20-13					
INTEGRATED FOOD SERVICE	1910	770429	130	5310	\$22,896.00
BID 21-06					
INTEGRATED FOOD SERVICE	1910	772223	130	5310	\$63,705.60
BID 21-06					
INTEGRATED FOOD SERVICE	1910	772701	130	5310	\$25,104.24
BID 21-06					
INTEGRATED FOOD SERVICE	1910	772740	130	5310	\$27,188.00
BID 21-06					
IPT, INC.	0919	772763	030	0188	\$20,599.48
BELOW BID LIMIT (PCC 20111)					
J.M. SMUCKER, LLC	1910	772222	130	5310	\$38,880.00
BID 21-06					
JEANETTE CORCUERA	0850	774116	030	0681	\$14,800.00
BELOW BID LIMIT (PCC 20111)					
JENNIE-O TURKEY STORE	1910	773608	130	5310	\$29,187.00
BID 21-06					
JENNIE-O TURKEY STORE	1910	773609	130	5310	\$29,187.00
BID 21-06					
KATCH ENVIRONMENTAL	1130	703888	350	0912	\$63,177.94
BID NO. 21-41					
KEY2ED, INC.	0785	774085	060	6536	\$50,000.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
KING KHAN DRILLING & CONSTRUCTION	1325	771973	350	0917	\$22,045.00
BOE 01/08/14 A-10 (CUPCAA)					
K-LOG, INC.	0530	772330	030	7099	\$14,295.45
BELOW BID LIMIT (PCC 20111)					
KROEGER EQUIPMENT & SUPPLY CO.	0925	759443	030	7230	\$30,000.00
BELOW BID LIMIT (PCC 20111)					
LAKESHORE LEARNING MATERIALS	0765	772107	120	9076	\$11,545.08
BOE 06/01/22 A-14 (PIGGYBACK)					
LAWRENCE ENGINEERING GROUP	1055	772722	350	0917	\$16,500.00
RFQ 20-14 SECTION 11					
LEE GRANT INSPECTIONS	1235	773376	350	0917	\$76,800.00
RFQ 20-14 SECTION 8					
LOVE II LEARN EDUCATIONAL GROUP	0700	773344	060	3213	\$15,804.38

INSTRUCTIONAL MATERIALS (PCC 20118.3)					
LOWE'S	0790	773580	060	2600	\$47,316.45
BOE 06/01/22 A-14 (PIGGYBACK)					
MARTIN MARES, DBA IVY LEAGUE TOURS	0235	772063	030	0181	\$8,850.00
MARTIN MARES, DBA IVY LEAGUE TOURS	0235	772063	030	7090	\$8,850.00
BOE 10/12/22 A-8					
MARTIN MARES, DBA IVY LEAGUE TOURS	0235	773840	060	2600	\$62,500.00
BELOW BID LIMIT (PCC 20111)					
MC GRAW-HILL EDUCATION, INC.	0710	773413	060	6387	\$20,253.41
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
MCI/LOS CABOS FOODS	1910	772215	130	5310	\$26,830.53
BID 21-06					
MCKESSON MEDICAL-SURGICAL	0710	773010	060	6387	\$34,929.15
BELOW BID LIMIT (PCC 20111)					
MEGA-PRINTS, INC.	0575	773675	030	7099	\$11,171.76
BELOW BID LIMIT (PCC 20111)					
ME-N-ED'S, INC.	0265	760749	030	7090	\$10,000.00
BELOW BID LIMIT (PCC 20111)					
METAMORPHOSIS THERAPY GROUP, INC.	0785	773737	060	6547	\$150,000.00
BOE 12/14/22 A-9					
METEOR EDUCATION, LLC	0240	772139	030	0625	\$10,074.33
BOE 06/01/22 A-14 (PIGGYBACK)					
METEOR EDUCATION, LLC	0335	772596	030	7090	\$18,512.49
BOE 06/01/22 A-14 (PIGGYBACK)					
METEOR EDUCATION, LLC	0460	772981	030	7099	\$26,886.30
BOE 06/01/22 A-14 (PIGGYBACK)					
METEOR EDUCATION, LLC	0505	772359	030	7099	\$12,997.71
BOE 06/01/22 A-14 (PIGGYBACK)					
METEOR EDUCATION, LLC	0705	772190	110	6391	\$69,206.62
BOE 06/01/22 A-14 (PIGGYBACK)					
METEOR EDUCATION, LLC	0758	772186	030	0178	\$1,043.28
METEOR EDUCATION, LLC	0758	772186	030	7091	\$9,389.52
BOE 06/01/22 A-14 (PIGGYBACK)					
METEOR EDUCATION, LLC	0790	772431	060	2600	\$82,702.48
BOE 06/01/22 A-14 (PIGGYBACK)					
MGM TRANSPORTATION, INC.	0925	758836	030	7230	\$20,500.00
BELOW BID LIMIT (PCC 20111)					
MGT. OF AMERICA	1905	772853	350	0917	\$604,294.00
BOE 03/08/23 A-9					
MINUTEMAN PRESS	0235	773857	030	0181	\$16,000.00
RFQ 23-21					
MISSION SPRINGS CAMPS & CONFERENCE CTR., INC.	0725	773767	030	0173	\$10,009.00
BOE 06/15/22 B-44 (BUNDLED CONTRACTS)					
NARDONE BROTHERS BAKING COMPANY, INC.	1910	773004	610	5310	\$26,114.40
BID 21-06					
NATIONAL UNIVERSITY	0702	748345A	060	9075	\$600,000.00

BOE 10/27/21 A-21					
NET POSITIVE CONSULTING ENGINEERS	0920	766564	060	3213	\$2,222,660.00
RFQ 20-14 SECTION 3					
NEW ENGLAND SHEET METAL AND MECHANICAL CO.	1098	772453	350	0917	\$17,912.40
BOE 01/08/14 A-10 (CUPCCAA)					
NEW ENGLAND SHEET METAL AND MECHANICAL CO.	1208	772454	350	0917	\$18,906.63
BOE 01/08/14 A-10 (CUPCCAA)					
ODELL PLANNING & RESEARCH, INC.	0710	773590	030	0189	\$16,500.00
RFQ 20-14 SECTION 6					
ODP BUSINESS SOLUTIONS, LLC	0250	OD000048267	030	7090	\$10,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0315	OD000048536	030	7090	\$15,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0325	OD000048282	030	7091	\$13,899.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0785	OD000049774	060	6537	\$19,126.97
ODP BUSINESS SOLUTIONS, LLC	0785	OD000049774	060	6547	\$1,006.68
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0790	OD000048168	060	2600	\$400,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0790	OD000049714	060	2600	\$760,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0852	OD000048033	030	0315	\$10,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0852	OD000048035	030	0679	\$10,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	0852	OD000048342	030	0500	\$18,000.00
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	1145	OD000049678	350	0913	\$13,805.41
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	1891	OD000049662	030	0716	\$111,264.62
BOE 06/01/22 A-14 (PIGGYBACK)					
ODP BUSINESS SOLUTIONS, LLC	1891	OD000049826	030	0716	\$17,882.48
BOE 06/01/22 A-14 (PIGGYBACK)					
OPUTA AND ASSOCIATES	0700	772881	060	3213	\$10,000.00
BELOW BID LIMIT (PCC 20111)					
O'REILLY AUTO PARTS	0919	759280	060	8150	\$20,000.00
BELOW BID LIMIT (PCC 20111)					
P & R PAPER SUPPLY CO.	1910	774025	610	5310	\$50,209.39
BOE 06/01/2022 A-14 (PIGGYBACK)					
P & R PAPER SUPPLY CO.	1910	774027	130	5310	\$29,904.60
BOE 12/08/21 A-15 (PIGGYBACK)					
PARDINI'S CATERING	0227	773410	030	0644	\$11,262.98
BELOW BID LIMIT (PCC 20111)					
PIONEER ATHLETICS	1891	772111	030	0716	\$19,155.02

BELOW BID LIMIT (PCC 20111)					
PIONEER VALLEY BOOKS	0090	773244	030	7090	\$20,569.17
PIONEER VALLEY BOOKS	0090	773244	060	3010	\$5,142.29
BELOW BID LIMIT (PCC 20111)					
PLATINUM GROUP, THE	1910	772865	130	5310	\$63,880.32
EMERGENCY (PCC 1102)					
PLATINUM GROUP, THE	1910	773616	130	5310	\$90,497.12
EMERGENCY (PCC 1102)					
POCKET NURSE MEDICAL SUPPLIES	0710	773672	060	6387	\$21,798.21
BELOW BID LIMIT (PCC 20111)					
POCKET NURSE MEDICAL SUPPLIES	0710	774009	030	0152	\$16,417.03
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
PRO-SCREEN, INC., SIGNS & GRAPHICS	0020	772206	030	7099	\$23,142.51
RFQ 23-21					
QUIQ LABS	0710	772173	060	6387	\$10,000.00
BELOW BID LIMIT (PCC 20111)					
REALITYWORKS, INC.	0710	774198	030	0152	\$10,510.49
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
REFRIGERATION SUPP. DIST.	0919	773790	060	8150	\$40,000.00
BELOW BID LIMIT (PCC 20111)					
RESHALE L. THOMAS, A PSYCHOLOGICAL CORP., DBA ALLAY PSYCHOLOGICAL SERVICES	0255	773528	030	7099	\$10,000.00
BELOW BID LIMIT (PCC 20111)					
REXEL USA, INC., DBA PLATT ELECTRIC SUPPLY	0919	759558	060	8150	\$19,100.00
BELOW BID LIMIT (PCC 20111)					
RICHARD'S CRANE SERVICE, LLC	0919	773691	060	8150	\$20,000.00
BELOW BID LIMIT (PCC 20111)					
RICOH USA, INC.	0885	RL00008538A	030	0140	\$8,889.30
RICOH USA, INC.	0885	RL00008538A	030	0149	\$1,568.70
BOE 06/01/22 A-14 (PIGGYBACK)					
RMA GEOSCIENCE, INC.	1150	772450	350	0916	\$46,626.00
RFQ 20-14 SECTION 9					
RMC ENTERPRISES, INC.	1200	773154	350	0917	\$13,698.00
BOE 01/08/14 A-10 (CUPCCAA)					
ROD'S LANDSCAPE AND TREE SERVICE, INC.	1920	773147	060	9046	\$15,435.00
BOE 01/08/14 A-10 (CUPCCAA)					
ROOFLINE SUPPLY AND DELIVERY	0919	759566	060	8150	\$10,000.00
BELOW BID LIMIT (PCC 20111)					
ROSS RECREATION EQUIP., INC.	0220	772536	030	7090	\$13,496.23
ROSS RECREATION EQUIP., INC.	0220	772536	030	7091	\$6,802.71
ROSS RECREATION EQUIP., INC.	0220	772536	030	7099	\$27,172.84
BELOW BID LIMIT (PCC 20111)					
RSS CONSULTING, LLC DBA RSSC	1905	773943	400	0915	\$26,000.00
BOE 03/22/23 A-13					
SALEM ENGINEERING GROUP, INC.	1235	757146	350	0917	\$21,927.00
RFQ 20-14 SECTION 7					
SAVE MART CENTER	0725	773597	030	0173	\$126,000.00

SAVE MART CENTER	0725	773597	030	0675	\$50,000.00
BOE 03/08/23 A-8					
SCHOLASTIC, INC.	0035	773717	030	7099	\$8,218.15
SCHOLASTIC, INC.	0035	773717	060	3010	\$20,120.30
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
SCHOOL HEALTH CORPORATION	0730	774117	030	0657	\$44,369.33
BOE 06/01/22 A-14 (PIGGYBACK)					
SCHOOL HEALTH CORPORATION	0730	774119	030	0657	\$16,616.99
BOE 06/01/22 A-14 (PIGGYBACK)					
SCHOOL OUTFITTERS	0220	772499	030	7090	\$18,503.76
BELOW BID LIMIT (PCC 20111)					
SCHOOL SPECIALTY, LLC	1895	772422	030	0717	\$23,738.84
BOE 06/01/22 A-14 (PIGGYBACK)					
SCHOOL SPECIALTY, LLC	1895	773460	030	0717	\$24,638.93
BOE 06/01/22 A-14 (PIGGYBACK)					
SCHOOL SPECIALTY, LLC	1895	773522	030	0717	\$32,851.89
BOE 06/01/22 A-14 (PIGGYBACK)					
SCHWAN'S FOOD SERVICE	1910	772737	130	5310	\$21,839.40
BID 21-06					
SCHWAN'S FOOD SERVICE	1910	772738	130	5310	\$15,728.40
BID 21-06					
SHUTTERFLY, LLC	0725	773529	030	0675	\$40,000.00
BOE 03/08/23 A-8					
SIERRA SEAL COATING	0919	771364	060	8150	\$17,500.00
BOE 01/08/14 A-10 (CUPCCAA)					
STATE ARCHITECT, DIVISION OF PUBLIC AUTHORITY (PCC 10103)	1060	773041	350	0913	\$14,400.00
STATE OF CALIFORNIA DIR.	0919	759135	060	8150	\$25,000.00
SOLE SOURCE (PCC 3400)					
STRATEGIC MECHANICAL, INC.	1145	748231	350	0917	\$20,822.96
BID 22-15					
SUPERIOR TEXT, LLC	0701	771983	060	3010	\$11,277.71
SUPERIOR TEXT, LLC	0701	771983	060	3213	\$11,277.73
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
SUPERIOR TEXT, LLC	0701	773415	060	5827	\$8,659.88
SUPERIOR TEXT, LLC	0701	773415	060	5828	\$8,659.90
INSTRUCTIONAL MATERIALS (PCC 20118.3)					
SUPPLY SYSTEM	0925	759453	030	7230	\$10,000.00
BELOW BID LIMIT (PCC 20111)					
SYSCO OF CENTRAL CALIFORNIA	1910	772220	130	5310	\$40,374.00
BOE 06/01/22 A-14 (PIGGYBACK)					
SYSCO OF CENTRAL CALIFORNIA	1910	772221	130	5310	\$40,374.00
BOE 06/01/22 A-14 (PIGGYBACK)					
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP	1010	769829	060	3213	\$12,725.00
RFQ 20-13					
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP	1070	772249	060	3213	\$22,001.00
RFQ 20-13					

TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP RFQ 20-13	1210	772746	060	3213	\$52,251.00
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP RFQ 20-13	1270	772647	060	3213	\$26,001.00
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP RFQ 20-13	1380	760148	350	0913	\$15,000.00
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP RFQ 20-13	1505	772250	060	3213	\$19,751.00
THE FOUNDATION FCOE, INC. BOE 10/12/22 A-9	0860	773236	030	0694	\$50,000.00
THE STEPPING STONES GROUP, LLC BOE 06/15/22 B-44 (BUNDLED CONTRACTS)	0326	766524	060	6546	\$285,000.00
THERMO KING FRESNO, INC. RFP 21-21 SECTION 1, 2	1910	760298	130	5310	\$10,000.00
TIM R. TRULL ELECTRIC, INC. BOE 01/08/14 A-10 (CUPCCAA)	1060	772456	350	0917	\$18,918.00
TNTP, INC.	0700	NR000048028	030	7099	\$25,776.00
TNTP, INC.	0700	NR000048028	060	3182	\$18,400.00
BOE 08/10/22 A-9					
TOM LITTLE INSPECTIONS RFQ 20-14 SECTION 8	1210	772477	060	3213	\$18,000.00
TYSON FOODS, INC. BID 21-06	1910	769154	130	5310	\$10,179.20
TYSON FOODS, INC. BID 21-06	1910	772057	130	5310	\$88,200.00
TYSON FOODS, INC. BID 21-06	1910	772733	130	5310	\$13,293.00
TYSON FOODS, INC. BID 21-06	1910	772734	130	5310	\$13,582.80
UNIGLOBE TRAVEL	0619	U01380048020	030	0138	\$3,194.22
UNIGLOBE TRAVEL	0619	U01380048020	030	7090	\$7,453.18
BOE 06/01/22 A-14 (PIGGYBACK)					
UNIGLOBE TRAVEL	0700	U06060048118	030	0606	\$50.00
UNIGLOBE TRAVEL	0700	U06060048118	060	3213	\$10,875.87
BOE 06/01/22 A-14 (PIGGYBACK)					
UNIGLOBE TRAVEL	0706	U74120048039	060	7412	\$33,400.50
BOE 06/01/22 A-14 (PIGGYBACK)					
UNWIRED BROADBAND, LLC	0886	772922	060	3213	\$95,000.00
BOE 08/10/22 A-9 (BUNDLED CONTRACTS)					
VALLEY ELEVATOR, INC. BELOW BID LIMIT (PCC 20111)	0919	760090	060	8150	\$45,000.00
VALLEY FENCE COMPANY BOE 01/08/14 A-10 (CUPCCAA)	1145	772437	350	0917	\$15,325.00
VIKING ENTERPRISES BOE 01/08/14 A-10 (CUPCCAA)	0450	772620	030	7099	\$14,999.00
VIKING ENTERPRISES	0790	773125	030	7099	\$8,999.40
VIKING ENTERPRISES	0790	773125	060	2600	\$5,999.60

BOE 01/08/14 A-10 (CUPCCAA)					
VINCENT COMMUNICATIONS, INC.	0395	772586	030	7090	\$14,881.06
BOE 06/01/22 A-14 (PIGGYBACK)					
W.O.W. PRODUCTIONS	0395	772151	030	7090	\$19,452.86
BELOW BID LIMIT (PCC 20111)					
W.O.W. PRODUCTIONS	0727	773932	030	0167	\$10,802.70
BELOW BID LIMIT (PCC 20111)					
WASHINGTON CONSTRUCTION	1145	773088	350	0917	\$58,500.00
BOE 01/08/14 A-10 (CUPCCAA)					
WESTERN PSY. SERVICES	0770	774190	060	9017	\$13,420.27
BELOW BID LIMIT (PCC 20111)					
WINTER CHEVROLET CO., INC.	0710	773443	060	6387	\$71,495.57
BELOW BID LIMIT (PCC 20111)					
WORLD'S FINEST CHOCOLATE	0490	764495	080	8210	\$19,894.00
BELOW BID LIMIT (PCC 20111)					
WORTHINGTON DIRECT	0423	772327	030	7091	\$29,170.17
BELOW BID LIMIT (PCC 20111)					

THE FOLLOWING PURCHASE ORDERS ARE UNDER \$10,000

**PURCHASE ORDERS DATED
MARCH 1, 2023 TO MARCH 31, 2023
RATIFICATION DATE JUNE 14, 2023**

VENDOR/AUTHORITY	DEPT	PO NUMBER	FUND	UNIT	AMOUNT
A BOUNCIN BLAST	0255	773218	030	0643	\$1,600.00
A WINDOW BETWEEN WORLDS	0228	774197	030	0644	\$100.00
A&A TEXTILES	0185	773211	030	0125	\$250.00
A&E INDUSTRIAL CLEANING EQUIP.	0925	764855	030	7230	\$2,000.00
A.J. TROPHIES	0290	774201	030	7090	\$2,000.00
ABM PARKING	0850	772943	030	0674	\$1,000.00
ACADEMIC THERAPY PUBLICATIONS	0015	772921	060	6500	\$191.89
ACADEMIC THERAPY PUBLICATIONS	0565	773783	030	7099	\$6,424.07
ACCURATE LABEL DESIGNS, INC.	0105	773351	030	7090	\$167.47
ACCURATE LABEL DESIGNS, INC.	0417	773495	030	0115	\$1,733.54
ACE TROPHY SHOP	0365	773588	030	7090	\$108.35
ACE TROPHY SHOP	0700	766132	030	0500	\$303.00
ACE TROPHY SHOP	0700	772429	030	0606	\$121.89
ACP DIRECT	0145	772044	060	3010	\$9,899.12
ACSA FOUNDATION FOR EDUC. ADMIN.	0700	772166	060	3213	\$1,947.00
ACSA FOUNDATION FOR EDUC. ADMIN.	0700	772513	060	3213	\$7,750.08
ACSA FOUNDATION FOR EDUC. ADMIN.	0700	773204	060	3213	\$1,058.00
ADI - HONEYWELL INTERNATIONAL	1055	772071	350	0917	\$314.11
ADI - HONEYWELL INTERNATIONAL	1961	772160	350	0917	\$3,119.80
ADMIT ONE PRODUCTS, INC.	0395	771985	030	7090	\$2,887.78
ADVANTAGE SPECIALTIES	0250	772492	030	7090	\$160.00
ADVANTAGE SPECIALTIES	0285	773191	080	8210	\$150.00
ADVANTAGE SPECIALTIES	0290	773661	030	0110	\$170.00
ADVANTAGE SPECIALTIES	0470	773964	030	7090	\$140.00
AEROZONE FRESNO, INC.	0785	772653	060	9018	\$4,230.00
AFFINITY TRUCK CENTER	0925	759292	030	7230	\$5,000.00
AFRICAN DRUM INTERACTIVE, LLC	0455	773278	030	7090	\$450.00
AFRICAN DRUM INTERACTIVE, LLC	0755	772006	030	0176	\$300.00
AGILE SPORTS TECHNOLOGIES	0185	773463	030	0172	\$110.13
AIRWAYS GOLF COURSE	0335	773944	030	0172	\$700.00
ALAN MOK ENGINEERING	1395	772384	350	0917	\$7,900.00
ALERT SERVICES, INC.	0725	773361	030	0172	\$1,244.34
ALERT-O-LITE, INC.	0421	763527	030	0172	\$570.00
ALINCO COSTUMES	0075	773546	030	7090	\$1,908.00
ALL AMERICAN SPORTS USA	0015	773379	030	0172	\$4,000.00
ALL AMERICAN SPORTS USA	0150	773369	030	7090	\$1,730.26
ALL AMERICAN SPORTS USA	0160	772288	030	0172	\$387.90
ALL AMERICAN SPORTS USA	0160	774090	030	0172	\$3,842.25
ALL AMERICAN SPORTS USA	0215	773371	030	7090	\$2,052.31
ALL AMERICAN SPORTS USA	0215	773651	030	0172	\$765.11

ALL AMERICAN SPORTS USA	0370 772997	030 0172	\$4,232.32
ALL AMERICAN SPORTS USA	0417 772124	030 7090	\$1,354.38
ALL AMERICAN SPORTS USA	0417 772269	030 0115	\$5,494.59
ALL AMERICAN SPORTS USA	0421 772824	030 0172	\$1,814.86
ALL AMERICAN SPORTS USA	0450 767464	030 7090	\$644.00
ALL AMERICAN SPORTS USA	0553 772181	030 7099	\$2,177.84
ALL FOR FUN	0055 773543	030 0172	\$2,446.88
ALL HAZARD EHS, INC.	0924 773039	060 8150	\$1,050.00
ALL HAZARD EHS, INC.	0924 773256	060 8150	\$1,050.00
ALL HAZARD EHS, INC.	0924 773290	060 8150	\$1,340.00
ALL HAZARD EHS, INC.	0924 773712	060 8150	\$900.00
ALL HAZARD EHS, INC.	0924 773713	060 8150	\$800.00
ALL HAZARD EHS, INC.	0924 773716	060 8150	\$695.00
ALL HAZARD EHS, INC.	0924 773868	060 8150	\$1,470.00
ALLARD'S, INC.	0145 772433	030 0125	\$500.00
ALLARD'S, INC.	0195 770716	030 7140	\$200.00
ALLARD'S, INC.	0235 765766	030 0125	\$700.00
ALLARD'S, INC.	0395 773923	030 7090	\$500.00
ALLARD'S, INC.	0421 773755	030 0123	\$1,200.00
ALLARD'S, INC.	0421 773973	030 0123	\$500.00
ALLARD'S, INC.	0475 771326	030 0625	\$300.00
ALLARD'S, INC.	0700 773338	060 3213	\$300.00
ALLARD'S, INC.	0700 773666	060 3213	\$300.00
ALLARD'S, INC.	0700 773847	060 3213	\$300.00
ALLARD'S, INC.	0700 773848	060 3213	\$300.00
ALLARD'S, INC.	0700 773850	060 3213	\$300.00
ALLARD'S, INC.	0700 774127	060 3213	\$300.00
ALLARD'S, INC.	0727 772820	030 0168	\$425.00
ALLARD'S, INC.	0727 772822	030 0168	\$400.00
ALLARD'S, INC.	0727 772880	030 0168	\$850.00
ALLARD'S, INC.	0727 772888	030 0168	\$850.00
ALLARD'S, INC.	0727 772899	030 0168	\$480.00
ALLARD'S, INC.	0727 773299	030 0168	\$450.00
ALLARD'S, INC.	0727 773679	030 0168	\$850.00
ALLARD'S, INC.	0796 773399	030 0667	\$1,500.00
ALLARD'S, INC.	1060 772289	030 7394	\$100.00
ALLARD'S, INC.	1400 773655	030 7394	\$500.00
ALLIANCE FOR MEDICAL OUTREACH AND RELIEF	0860 772404	030 0694	\$1,800.00
ALLIED STORAGE CONTAINERS, INC.	0100 773953	030 7090	\$4,073.96
ALLIED STORAGE CONTAINERS, INC.	0919 741212A	060 8150	\$1,000.00
ALLIED STORAGE CONTAINERS, INC.	1130 703419B	350 0912	\$3,245.29
ALONNA DIANE WENTLAND, DBA AMERICA'S BATTLE OF THE BOOKS	0700 772465	060 3010	\$100.00
ALPHAGRAPHS	0395 772581	030 0125	\$9,272.59
ALPHAGRAPHS	0395 773721	030 7090	\$6,540.73
ALVAH M. SQUIBB CO., INC.	0395 774055	030 7090	\$461.41
ALVAREZ, CARLOS	0930 773631	030 0720	\$79.00

A-MARK T-SHIRT, INC.	0010	773727	030	7090	\$6,800.00
A-MARK T-SHIRT, INC.	0010	773729	030	0172	\$261.00
A-MARK T-SHIRT, INC.	0025	773910	030	0110	\$1,040.16
A-MARK T-SHIRT, INC.	0035	758259	030	7090	\$5,200.00
A-MARK T-SHIRT, INC.	0055	772851	030	0181	\$1,532.07
A-MARK T-SHIRT, INC.	0055	772856	030	0181	\$4,468.18
A-MARK T-SHIRT, INC.	0135	772711	030	0171	\$1,427.45
A-MARK T-SHIRT, INC.	0135	772711	030	0172	\$158.79
A-MARK T-SHIRT, INC.	0143	773374	030	0143	\$1,000.37
A-MARK T-SHIRT, INC.	0185	773524	030	0625	\$450.00
A-MARK T-SHIRT, INC.	0200	763891	030	0172	\$800.00
A-MARK T-SHIRT, INC.	0210	772633	030	0172	\$682.61
A-MARK T-SHIRT, INC.	0230	765268	030	0124	\$6,000.00
A-MARK T-SHIRT, INC.	0237	772995	060	6500	\$1,654.35
A-MARK T-SHIRT, INC.	0241	773188	030	0172	\$4,935.00
A-MARK T-SHIRT, INC.	0330	771996	030	7090	\$289.21
A-MARK T-SHIRT, INC.	0421	773442	030	7090	\$570.00
A-MARK T-SHIRT, INC.	0440	772385	030	0115	\$1,969.09
A-MARK T-SHIRT, INC.	0485	773723	030	7090	\$975.15
A-MARK T-SHIRT, INC.	0706	759667	030	0157	\$4,000.00
A-MARK T-SHIRT, INC.	0710	773080	060	6387	\$1,560.24
A-MARK T-SHIRT, INC.	0710	773085	060	6388	\$8,392.11
A-MARK T-SHIRT, INC.	0710	773286	060	6387	\$1,326.17
A-MARK T-SHIRT, INC.	0730	773414	030	0657	\$5,501.47
A-MARK T-SHIRT, INC.	0765	773827	030	0192	\$4,388.18
A-MARK T-SHIRT, INC.	0790	773855	060	2600	\$9,106.87
A-MARK T-SHIRT, INC.	0812	773815	030	0137	\$2,485.79
A-MARK T-SHIRT, INC.	0875	773549	030	0700	\$2,276.43
A-MARK T-SHIRT, INC.	0885	773377	030	0143	\$2,526.81
A-MARK T-SHIRT, INC.	0888	774103	030	0143	\$1,181.02
AMAZON CAPITAL SERVICES	0005	772968	030	0110	\$2,000.00
AMAZON CAPITAL SERVICES	0015	772230	030	0110	\$2,000.00
AMAZON CAPITAL SERVICES	0055	770100	030	7090	\$1,000.00
AMAZON CAPITAL SERVICES	0060	772985	030	0110	\$1,000.00
AMAZON CAPITAL SERVICES	0075	772419	120	9077	\$135.78
AMAZON CAPITAL SERVICES	0120	771860	080	8210	\$2,500.00
AMAZON CAPITAL SERVICES	0123	770700	030	0147	\$200.00
AMAZON CAPITAL SERVICES	0130	771967	030	0125	\$249.19
AMAZON CAPITAL SERVICES	0135	772970	030	7091	\$2,500.00
AMAZON CAPITAL SERVICES	0140	772226	030	7090	\$200.00
AMAZON CAPITAL SERVICES	0150	772141	030	7090	\$3,000.00
AMAZON CAPITAL SERVICES	0160	772979	030	7090	\$1,000.00
AMAZON CAPITAL SERVICES	0165	773438	030	0110	\$3,000.00
AMAZON CAPITAL SERVICES	0190	774211	030	7140	\$323.83
AMAZON CAPITAL SERVICES	0208	770470	030	7090	\$1,000.00
AMAZON CAPITAL SERVICES	0220	772229	030	0110	\$250.00
AMAZON CAPITAL SERVICES	0235	770212	030	0181	\$3,000.00

AMAZON CAPITAL SERVICES	0255	772975	080	8210	\$1,000.00
AMAZON CAPITAL SERVICES	0270	772438	120	9077	\$44.82
AMAZON CAPITAL SERVICES	0285	773439	030	0110	\$1,000.00
AMAZON CAPITAL SERVICES	0290	772407	030	7090	\$200.00
AMAZON CAPITAL SERVICES	0290	772414	120	9077	\$44.82
AMAZON CAPITAL SERVICES	0295	773250	030	7090	\$3,500.00
AMAZON CAPITAL SERVICES	0305	772972	030	7090	\$2,500.00
AMAZON CAPITAL SERVICES	0310	772446	120	9077	\$37.25
AMAZON CAPITAL SERVICES	0315	773302	030	7090	\$5,000.00
AMAZON CAPITAL SERVICES	0320	773340	030	0110	\$300.00
AMAZON CAPITAL SERVICES	0330	772043	030	7090	\$5,000.00
AMAZON CAPITAL SERVICES	0340	773337	030	7090	\$5,000.00
AMAZON CAPITAL SERVICES	0365	773540	030	7090	\$1,000.00
AMAZON CAPITAL SERVICES	0395	773792	030	7090	\$1,000.00
AMAZON CAPITAL SERVICES	0417	770099	030	0115	\$300.00
AMAZON CAPITAL SERVICES	0420	773437	030	7090	\$500.00
AMAZON CAPITAL SERVICES	0455	770204	030	0115	\$1,500.00
AMAZON CAPITAL SERVICES	0465	774203	030	7090	\$5,000.00
AMAZON CAPITAL SERVICES	0490	773436	030	7090	\$1,500.00
AMAZON CAPITAL SERVICES	0530	772416	120	9077	\$135.78
AMAZON CAPITAL SERVICES	0552	770699	030	0133	\$948.20
AMAZON CAPITAL SERVICES	0553	773440	030	7099	\$3,180.25
AMAZON CAPITAL SERVICES	0601	773776	030	0500	\$259.95
AMAZON CAPITAL SERVICES	0700	773603	030	0144	\$242.64
AMAZON CAPITAL SERVICES	0701	772498	060	3213	\$183.74
AMAZON CAPITAL SERVICES	0705	770698	110	6391	\$2,500.00
AMAZON CAPITAL SERVICES	0710	773600	060	6387	\$71.14
AMAZON CAPITAL SERVICES	0710	773601	030	0152	\$59.09
AMAZON CAPITAL SERVICES	0710	774205	030	0152	\$45.49
AMAZON CAPITAL SERVICES	0755	773266	030	0176	\$1,080.25
AMAZON CAPITAL SERVICES	0755	773628	030	0176	\$257.81
AMAZON CAPITAL SERVICES	0755	773738	030	0176	\$2,940.79
AMAZON CAPITAL SERVICES	0758	772054	030	0117	\$72.06
AMAZON CAPITAL SERVICES	0785	772309	060	6500	\$295.68
AMAZON CAPITAL SERVICES	0785	773264	060	3308	\$63.24
AMAZON CAPITAL SERVICES	0785	773769	060	6510	\$6,400.00
AMAZON CAPITAL SERVICES	0785	773797	060	6500	\$24.87
AMAZON CAPITAL SERVICES	0785	773809	060	6500	\$314.27
AMAZON CAPITAL SERVICES	0785	773864	060	6500	\$191.88
AMAZON CAPITAL SERVICES	0796	773960	030	0667	\$7,300.08
AMAZON CAPITAL SERVICES	0810	763989	030	0642	\$282.48
AMAZON CAPITAL SERVICES	0810	772716	030	0649	\$703.15
AMAZON CAPITAL SERVICES	0810	773947	030	0649	\$2,266.84
AMAZON CAPITAL SERVICES	0812	772696	030	0137	\$105.71
AMAZON CAPITAL SERVICES	0812	773139	030	0137	\$1,516.37
AMAZON CAPITAL SERVICES	0812	773282	030	0137	\$1,119.43
AMAZON CAPITAL SERVICES	0812	773293	030	0137	\$150.47

AMAZON CAPITAL SERVICES	0895	769788	030	0716	\$1,000.00
AMAZON.COM, LLC	0880	772810	680	0851	\$81.26
AMERICAN ASSOCIATION OF COLLEGIATE REGISTRARS AND ADMISSIONS	0706	773296	030	0157	\$825.00
AMERICAN EAGLE ENTERPRISES	0919	773627	060	8150	\$8,409.37
AMERICAN MUSIC	0075	773393	030	7090	\$800.00
AMERICAN MUSIC	0417	772991	030	7090	\$2,445.22
AMERICAN MUSIC	0565	773982	030	7099	\$9,193.82
AMERICAN MUSIC	0727	773667	030	0168	\$160.00
AMERICAN MUSIC	0795	772152	060	3010	\$7,473.98
AMERICAN RED CROSS	0925	772999	030	7230	\$431.53
AMERICAN SCHOOL COUNSELOR ASSN.	0706	773198	060	7412	\$5,401.00
AMERICAN SPEECH-LANGUAGE HEARING ASSN.	0930	772669	030	0720	\$1,500.00
AMERICAN TRANSLATORS ASSOCIATION, INC.	0864	773948	030	0695	\$1,236.00
AMF BOWLING CENTERS/BOWLERO	0125	773763	030	0124	\$2,287.47
AMPLYUS DBA MINIPCR BIO	0710	773866	060	6387	\$7,211.10
ANCORA PUBLISHING	0505	773890	060	3182	\$9,061.13
ANCORA PUBLISHING	0810	774207	060	7085	\$1,762.20
ANIXTER, INC.	0919	773192	060	8150	\$9,444.04
ANOTHER LEVEL TRAINING ACADEMY	0755	773878	030	0176	\$8,581.32
APPLEBY IMAGING, INC.	0895	773939	030	0716	\$500.00
AQUA SOURCE, INC.	0919	772466	060	8150	\$2,976.01
ARACELI TOVAR, DBA CHELIS TACOS Y MAS	0796	773630	030	0667	\$5,000.00
ARBOR SCIENTIFIC	0395	772303	030	0125	\$627.18
ARCHER AND HOUND AD	0355	773626	030	0113	\$907.59
ARCHER AND HOUND AD	0355	773635	030	0113	\$572.09
ARCHER AND HOUND AD	0355	773638	030	0113	\$668.95
ARCHER AND HOUND AD	0421	773652	030	7090	\$790.00
ARCHER AND HOUND AD	0785	773761	060	6500	\$2,779.90
ARMIDA ESPINOZA	0758	772989	030	0117	\$1,700.00
ARROW ELECTRIC MOTOR, INC.	0919	761215	060	8150	\$1,689.25
ARTISAN MARKETING GROUP	0240	772079	030	0128	\$8,000.00
ARTISAN MARKETING GROUP	0385	774112	030	0172	\$3,790.06
ARTISAN MARKETING GROUP	0810	758624	030	0141	\$3,200.00
ARTWORKZ, EMBROIDERY & SCREEN PRINTING	0421	772128	030	0172	\$611.09
ARTWORKZ, EMBROIDERY & SCREEN PRINTING	0421	773856	030	7090	\$900.00
ARTWORX GRAPHICS, INC.	0700	765369	030	0606	\$7,500.00
ASHAY BY THE BAY, DBA DEBORAH DAY	0755	773159	060	2600	\$8,449.22
AT&T MOBILITY	0785	772650	060	9018	\$349.37
AT&T MOBILITY	0785	AT000048082	060	9018	\$7,800.00
AT&T MOBILITY	0795	772808	030	0705	\$53.59
AT&T MOBILITY	0795	AT000048083	030	0705	\$600.00
AT&T MOBILITY	0855	772625	030	0670	\$61.94
AT&T MOBILITY	0855	AT000048081	030	0670	\$600.00
AT&T MOBILITY	0860	773725	030	0694	\$53.59
ATDLE/ASSOC. OF TWO-WAY & DUAL LANGUAGE ED.	0410	773519	030	7099	\$2,540.00
ATDLE/ASSOC. OF TWO-WAY & DUAL LANGUAGE ED.	0490	773835	030	7090	\$1,905.00

ATKINSON, ANDELSON, LOYA, RUUD & ROMO	0702	773287	060	3010	\$2,637.86
ATTAINMENT COMPANY, INC.	0785	773906	060	3305	\$2,545.85
AUBLE, SANDRA	0105	773619	030	7090	\$202.91
AUDEAMUS	0155	772535	030	7090	\$2,914.55
AUDEAMUS	0385	772591	030	7099	\$4,857.58
AUDEAMUS	0395	772538	030	0125	\$525.76
AUDEAMUS	0700	772960	030	0189	\$525.76
AUDEAMUS	0710	772503	030	0152	\$525.76
AUDIO DYNAMIX	0470	772481	030	7099	\$833.03
AUTHORIZED VAC & SEW CENTER	0710	773991	060	6387	\$3,141.07
AVID CENTER	0123	774083	060	3010	\$950.00
AVID CENTER	0123	774186	030	7090	\$1,900.00
AXURE SOFTWARE SOLUTIONS, INC.	0887	773545	030	0140	\$1,152.00
B & H PHOTO-VIDEO, INC.	0241	773874	030	0172	\$713.12
B & H PHOTO-VIDEO, INC.	0335	772017	060	722B	\$9,580.99
B & H PHOTO-VIDEO, INC.	0421	772815	030	7090	\$1,121.38
B & H PHOTO-VIDEO, INC.	0421	773055	060	722E	\$2,043.13
B & H PHOTO-VIDEO, INC.	0421	773689	030	7090	\$6,195.00
B & H PHOTO-VIDEO, INC.	0445	772732	030	7091	\$3,960.73
B & H PHOTO-VIDEO, INC.	0575	772126	030	7099	\$4,426.84
B & H PHOTO-VIDEO, INC.	0710	773057	060	6387	\$274.08
B & H PHOTO-VIDEO, INC.	0710	773059	060	6387	\$1,396.79
B & H PHOTO-VIDEO, INC.	0710	773562	060	6387	\$35.71
B & H PHOTO-VIDEO, INC.	0710	773633	060	6387	\$5,892.59
B & H PHOTO-VIDEO, INC.	0710	773867	060	6387	\$9,782.66
B & H PHOTO-VIDEO, INC.	0710	773871	060	6387	\$3,216.09
B & H PHOTO-VIDEO, INC.	0710	773873	060	6387	\$1,381.45
B & H PHOTO-VIDEO, INC.	0710	773876	060	6387	\$657.14
B & H PHOTO-VIDEO, INC.	0727	773565	030	0167	\$1,456.87
B & R MARKET, LLC DBA GROCERY OUTLET	0105	772401	030	0643	\$100.00
B & R MARKET, LLC DBA GROCERY OUTLET	0105	774056	030	0643	\$60.00
B & R MARKET, LLC DBA GROCERY OUTLET	0200	772078	030	7090	\$300.00
B & R MARKET, LLC DBA GROCERY OUTLET	0320	772458	030	0110	\$150.00
B & R MARKET, LLC DBA GROCERY OUTLET	0320	772460	030	0643	\$150.00
B & R MARKET, LLC DBA GROCERY OUTLET	0320	773836	030	0110	\$150.00
B & R MARKET, LLC DBA GROCERY OUTLET	0340	773682	030	7090	\$100.00
B & R MARKET, LLC DBA GROCERY OUTLET	0500	771444	030	0643	\$13.94
BAKEMARK	1910	773618	130	5310	\$1,428.50
BAKER DISTRIBUTING CO.	1910	760377	130	5310	\$1,000.00
BALLOONS ARE EVERYWHERE, INC.	0130	773877	030	0173	\$400.00
BAPAC FRESNO	0860	773506	030	0694	\$850.00
BARNES & NOBLE, INC.	0010	771955	030	0625	\$1,940.00
BARNES & NOBLE, INC.	0020	773817	060	3010	\$1,500.00
BARNES & NOBLE, INC.	0060	772319	030	0625	\$500.00
BARNES & NOBLE, INC.	0070	762976	030	7090	\$2,000.00
BARNES & NOBLE, INC.	0100	773213	030	0115	\$900.00
BARNES & NOBLE, INC.	0125	773382	030	0625	\$1,273.44

BARNES & NOBLE, INC.	0170 772053	030 7099	\$252.78
BARNES & NOBLE, INC.	0241 771930	030 0171	\$1,000.00
BARNES & NOBLE, INC.	0265 771147	030 0625	\$3,500.00
BARNES & NOBLE, INC.	0305 772930	030 7099	\$265.00
BARNES & NOBLE, INC.	0320 772185	030 7099	\$2,000.00
BARNES & NOBLE, INC.	0320 773313	030 0110	\$79.00
BARNES & NOBLE, INC.	0330 770873	030 0624	\$300.00
BARNES & NOBLE, INC.	0340 772241	030 7090	\$3,000.00
BARNES & NOBLE, INC.	0355 772115	060 3010	\$800.00
BARNES & NOBLE, INC.	0355 772119	030 7090	\$1,050.00
BARNES & NOBLE, INC.	0355 773963	030 7090	\$204.00
BARNES & NOBLE, INC.	0385 774140	060 3010	\$969.08
BARNES & NOBLE, INC.	0395 772804	030 0625	\$1,355.00
BARNES & NOBLE, INC.	0435 772652	060 3010	\$5,000.00
BARNES & NOBLE, INC.	0470 772540	030 7099	\$25.98
BARNES & NOBLE, INC.	0470 773516	030 7099	\$25.98
BARNES & NOBLE, INC.	0475 763197	030 0625	\$1,014.00
BARNES & NOBLE, INC.	0485 773048	060 3010	\$856.65
BARNES & NOBLE, INC.	0485 773820	030 7091	\$668.34
BARNES & NOBLE, INC.	0530 773800	080 8210	\$1,435.00
BARNES & NOBLE, INC.	0530 774134	080 8210	\$555.00
BARNES & NOBLE, INC.	0530 774138	030 7090	\$81.00
BARNES & NOBLE, INC.	0553 772649	030 0625	\$1,216.00
BARNES & NOBLE, INC.	0567 772799	060 3010	\$410.00
BARNES & NOBLE, INC.	0567 772907	030 7090	\$259.61
BARNES & NOBLE, INC.	0567 773391	030 7090	\$5,000.00
BARNES & NOBLE, INC.	0700 772489	030 0144	\$579.11
BARNES & NOBLE, INC.	0700 772656	030 0144	\$555.47
BARNES & NOBLE, INC.	0700 772674	030 0144	\$530.43
BARNES & NOBLE, INC.	0700 772676	030 0144	\$638.85
BARNES & NOBLE, INC.	0701 774022	060 3213	\$2,650.24
BARNES & NOBLE, INC.	0702 759357	060 3010	\$7,100.00
BARNES & NOBLE, INC.	0710 773753	060 6387	\$3,000.00
BARNES & NOBLE, INC.	0758 759639	060 4203	\$5,000.00
BARNES & NOBLE, INC.	0758 773807	060 7803	\$1,000.00
BARNES & NOBLE, INC.	0790 773704	060 2600	\$373.63
BARNES & NOBLE, INC.	0850 758333A	030 0680	\$500.00
BARNES & NOBLE, INC.	0852 760530	030 0679	\$1,000.00
BARNES & NOBLE, INC.	1070 772029	060 3010	\$1,000.00
BARNES & NOBLE, INC.	1135 772027	060 3010	\$1,000.00
BARNES & NOBLE, INC.	1150 772381	060 3010	\$1,789.00
BARNES & NOBLE, INC.	1160 772028	060 3010	\$500.00
BARNES & NOBLE, INC.	1160 772114	060 3010	\$500.00
BARNES & NOBLE, INC.	1285 772380	060 3010	\$1,300.00
BARNES & NOBLE, INC.	1422 762643	060 3010	\$250.00
BARNES & NOBLE, INC.	1495 771968	060 3010	\$195.00
BARNES & NOBLE, INC.	1550 772118	060 3010	\$1,900.00

BARNES AND NOBLE EDUCATION, INC.	1325	772211	060	3010	\$383.26
BAUDVILLE	0100	772488	030	0171	\$1,229.79
BEARPORT PUBLISHING	0567	773043	060	3010	\$978.02
BELMONT NURSERY	0417	769592	030	0115	\$200.00
BELMONT NURSERY	0460	773394	030	7090	\$169.00
BEST PARTY RENTALS	0705	773212	110	6391	\$130.80
BIG 5 SPORTING GOODS	0410	773228	030	0172	\$1,500.00
BIG 5 SPORTING GOODS CORP.	0150	767882	030	0172	\$650.00
BIG 5 SPORTING GOODS CORP.	0265	774149	030	0171	\$300.00
BIG 5 SPORTING GOODS CORP.	0340	773677	030	7090	\$1,500.00
BIG 5 SPORTING GOODS CORP.	0485	773056	030	0172	\$500.00
BIG 5 SPORTING GOODS CORP.	0725	759181	030	0175	\$2,000.00
BIO CORPORATION	0265	772502	030	7090	\$1,154.88
BLACKBEARDS	0510	774154	080	8210	\$1,530.00
BLICK ART MATERIALS	0100	774047	030	7090	\$2,269.28
BLICK ART MATERIALS	0727	771991	030	0168	\$399.76
BLICK ART MATERIALS	0727	771998	030	0168	\$847.87
BLICK ART MATERIALS	0727	773364	030	0168	\$825.50
BLICK ART MATERIALS	0727	773366	030	0168	\$835.03
BLICK ART MATERIALS	0727	773368	030	0168	\$849.99
BLUESPACE INTERIORS	0170	773915	030	0625	\$3,327.65
BLUSOURCE	0750	774023	060	3061	\$598.18
BLUUM USA, INC.	0710	772744A	030	0152	\$377.34
BOBBY MIRELES, DBA BOBBY'S AUTO BODY & PAINT	0710	774044	060	6387	\$6,889.30
BOBBY SALAZARS	0230	773694	030	0124	\$199.31
BOBBY SALAZARS	0355	761152	030	0110	\$400.00
BOBBY SALAZARS	0355	771824	030	7090	\$750.00
BOBBY SALAZARS	0440	766299	030	7090	\$500.00
BOBBY SALAZAR'S/BLACKSTONE DBA A & M BROS., LLC	0120	764726	030	7090	\$111.00
BOBBY SALAZAR'S/BLACKSTONE DBA A & M BROS., LLC	0145	758552	030	7090	\$500.00
BOBBY SALAZAR'S/BLACKSTONE DBA A & M BROS., LLC	0796	773432	030	0667	\$3,000.00
BOOMERANG PROJECT, THE	0170	771989	030	7091	\$356.56
BOOST COLLABORATIVE	0790	772844	060	6010	\$2,600.00
BOROSKI, KRISTEN	0710	772589	030	0152	\$546.00
BOUND TO STAY BOUND	1325	772263	060	3010	\$2,492.08
BRAINPOP.COM, LLC	0320	772522	030	7099	\$3,515.00
BROCKHAGE CORPORATION. DBA LOCKPICKS.COM	0919	772847	060	8150	\$2,102.73
BROCKHAGE CORPORATION. DBA LOCKPICKS.COM	0919	773148	060	8150	\$349.00
BSK & ASSOCIATES	1921	755441	350	0917	\$265.62
BSN SPORTS, LLC	0125	772830	030	0172	\$1,349.60
BSN SPORTS, LLC	0125	772905	030	0172	\$203.48
BSN SPORTS, LLC	0200	772651	030	0172	\$1,136.78
BSN SPORTS, LLC	0250	774011	030	0172	\$3,319.60
BSN SPORTS, LLC	0325	773187	030	0172	\$7,204.00
BSN SPORTS, LLC	0365	773624	030	0172	\$3,103.83

BSN SPORTS, LLC	0365 774164	030 0172	\$351.28
BSN SPORTS, LLC	0395 773082	030 7090	\$2,629.98
BSN SPORTS, LLC	0395 774096	030 0172	\$224.01
BSN SPORTS, LLC	0395 774099	030 0172	\$877.82
BSN SPORTS, LLC	0421 773251	030 0172	\$1,396.20
BSN SPORTS, LLC	0490 772742	030 0172	\$3,718.19
BSN SPORTS, LLC	0567 773087	030 0172	\$1,157.68
BUCHANAN HIGH SCHOOL	0395 774004	030 0172	\$260.00
BULLARD TALENT STUDENT BODY	1400 772508	030 7394	\$246.00
C&L FRESNO 1, LLC DBA CORNER BAKERY CAFE	0165 773430	030 7090	\$350.00
C&L FRESNO 1, LLC DBA CORNER BAKERY CAFE	0370 768247	030 7090	\$584.01
C&L FRESNO 1, LLC DBA CORNER BAKERY CAFE	0385 762181	030 7090	\$349.84
C&L FRESNO 1, LLC DBA CORNER BAKERY CAFE	0601 763739	030 0500	\$2,000.00
CABE/CALIF ASSOC. FOR BILINGUAL EDUCATION	0105 773026	030 7091	\$1,080.00
CAL-HOSA, INC.	0710 772848	060 6387	\$2,040.00
CALIF. ACADEMY OF SCIENCES	0145 773541	030 7090	\$1,195.00
CALIF. ACADEMY OF SCIENCES	0725 772691	030 0173	\$35.85
CALIF. ACADEMY OF SCIENCES	0725 773318	030 0173	\$908.20
CALIF. ACADEMY OF SCIENCES	0725 773327	030 0173	\$884.30
CALIF. ASSOC. OF AFRICAN	0700 772693	060 3213	\$1,000.00
CALIF. ASSOC. OF AFRICAN	0701 771943	060 3213	\$4,170.00
CALIF. LANGUAGE TEACHERS ASSOC.	0415 772681	030 7091	\$267.00
CALIF. SPEECH-LANGUAGE HEARING ASSOC.	0930 773819	030 0720	\$1,600.00
CALIF. ASSOCIATION OF SKILLS USA, INC.	0710 772850	030 0152	\$6,370.00
CALIF. PURCHASERS HEALTH CARE COALITION	0880 772563	670 0841	\$2,400.00
CALIFITNESS, INC.	0265 772788	030 7090	\$5,618.74
CALIFITNESS, INC.	0265 772788	030 7099	\$3,319.99
CALIFORNIA ADVOCATE	0860 773773	030 0694	\$6,000.00
CALIFORNIA BUSINESS MACH., INC.	0145 772636	030 0125	\$300.00
CALIFORNIA BUSINESS MACH., INC.	0200 773232	030 0172	\$500.00
CALIFORNIA CHARTER AUTHORIZING PROFESSIONALS	0012 773503	030 0134	\$600.00
CALIFORNIA DEPARTMENT OF ED.	0785 773837	060 3308	\$159.73
CALIFORNIA EMBROIDERY	0055 774194	030 0172	\$1,300.00
CALSA	0601 771952	030 0500	\$798.00
CALVERT CATERING, DBA APPLE SPICE	0055 758674	030 7090	\$2,000.00
CALVERT CATERING, DBA APPLE SPICE	0060 771556	030 0110	\$127.78
CALVERT CATERING, DBA APPLE SPICE	0185 772080	030 7140	\$2,112.00
CALVERT CATERING, DBA APPLE SPICE	0185 774147	030 7090	\$2,188.00
CALVERT CATERING, DBA APPLE SPICE	0185 774148	030 7090	\$700.00
CALVERT CATERING, DBA APPLE SPICE	0230 772379	030 0124	\$703.73
CALVERT CATERING, DBA APPLE SPICE	0385 766036	030 7090	\$191.43
CALVERT CATERING, DBA APPLE SPICE	0700 760755	030 0606	\$2,500.00
CALVERT CATERING, DBA APPLE SPICE	0706 759828	030 0157	\$1,000.00
CALVERT CATERING, DBA APPLE SPICE	0710 760876	030 0152	\$2,000.00
CALVERT CATERING, DBA APPLE SPICE	0758 772783	060 7803	\$703.73
CALVERT CATERING, DBA APPLE SPICE	0935 771433	030 0720	\$400.00

CALVERT CATERING, DBA APPLE SPICE	1055	774135	030	0500	\$2,500.00
CAMPUS POINTE CINEMAS OPERATING CO., LLC	0125	772683	030	0128	\$1,107.00
CAMPUS POINTE CINEMAS OPERATING CO., LLC	0125	772683	030	7090	\$1,660.50
CAMPUS POINTE CINEMAS OPERATING CO., LLC	0415	772164	030	7091	\$1,477.50
CAMPUS POINTE CINEMAS OPERATING CO., LLC	0415	772164	060	3182	\$1,477.50
CAMPUS POINTE CINEMAS OPERATING CO., LLC	0415	772165	030	7091	\$2,955.00
CAPTUREIT! IMPRINTING	0265	762130	030	0171	\$671.89
CAPTUREIT! IMPRINTING	0265	765016	030	0172	\$816.75
CAPTUREIT! IMPRINTING	0335	772644	030	0125	\$5,850.90
CARMEN MORENO	0700	772826	060	3213	\$1,500.00
CARNEGIE LEARNING, INC.	0700	772670	060	3213	\$3,280.00
CAROLINA BIOLOGICAL SUPPLY CO.	0145	772495	060	3010	\$938.41
CAROLINA BIOLOGICAL SUPPLY CO.	0565	773196	030	7099	\$892.18
CAROLYN DE ANDA	0395	772284	030	7140	\$304.46
CASA CORONA	0130	773530	030	0171	\$500.00
CASA CORONA	0370	768369	030	7090	\$354.44
CASA CORONA	1235	772911	030	0500	\$850.00
CASA DE TAMALES	0255	773072	030	0110	\$1,166.18
CASAS NATIONAL SUMMER	0705	773823	110	6391	\$2,520.00
CASBO PROFESSIONAL DEV.	0919	773046	060	8150	\$1,950.00
CASBO PROFESSIONAL DEV.	1920	773065	060	8150	\$2,086.00
CASCWA	0810	772667	030	0640	\$2,700.00
CATERING BY CHEF PEARSON	0702	772790	060	9075	\$2,000.00
CBDIO	0575	772351	030	0115	\$500.00
CCAA	0335	773951	030	0172	\$436.00
CCAE/CALIF. COUNCIL FOR ADULT EDUCATION	0705	773791	110	6391	\$4,550.00
CDRT TOOLS SNAP ON TOOLS	0919	774026	060	8150	\$1,876.68
CDW GOVERNMENT, INC.	0055	772440	030	7090	\$1,024.16
CDW GOVERNMENT, INC.	0055	772479	030	0625	\$747.62
CDW GOVERNMENT, INC.	0100	772051	030	0115	\$1,561.99
CDW GOVERNMENT, INC.	0140	774024	030	0172	\$873.31
CDW GOVERNMENT, INC.	0150	772318	030	7090	\$5,282.06
CDW GOVERNMENT, INC.	0150	774097	030	7090	\$1,917.79
CDW GOVERNMENT, INC.	0155	772264	030	7090	\$1,161.51
CDW GOVERNMENT, INC.	0175	772617	030	7090	\$2,555.71
CDW GOVERNMENT, INC.	0225	772923	030	7090	\$85.60
CDW GOVERNMENT, INC.	0230	772726	060	3010	\$167.13
CDW GOVERNMENT, INC.	0240	773544	030	7090	\$2,653.71
CDW GOVERNMENT, INC.	0240	773544	030	7099	\$824.29
CDW GOVERNMENT, INC.	0265	772490	030	7090	\$3,196.33
CDW GOVERNMENT, INC.	0290	774098	030	7090	\$6,930.06
CDW GOVERNMENT, INC.	0310	772292	030	0113	\$584.67
CDW GOVERNMENT, INC.	0335	772130	030	0172	\$376.07
CDW GOVERNMENT, INC.	0335	772261	030	7090	\$3,239.67
CDW GOVERNMENT, INC.	0335	772290	030	7090	\$1,050.50
CDW GOVERNMENT, INC.	0335	773262	030	7091	\$146.76
CDW GOVERNMENT, INC.	0335	773265	030	7091	\$677.19

CDW GOVERNMENT, INC.	0335 773642	030	7091	\$9,421.03
CDW GOVERNMENT, INC.	0370 772725	030	7099	\$265.46
CDW GOVERNMENT, INC.	0385 773398	030	0110	\$324.78
CDW GOVERNMENT, INC.	0385 773970	030	7099	\$9,586.47
CDW GOVERNMENT, INC.	0395 772324	030	0125	\$1,213.02
CDW GOVERNMENT, INC.	0423 772246	030	7099	\$1,246.03
CDW GOVERNMENT, INC.	0435 772720	030	7099	\$911.77
CDW GOVERNMENT, INC.	0435 773959	030	7099	\$3,113.98
CDW GOVERNMENT, INC.	0440 772587	060	3010	\$225.37
CDW GOVERNMENT, INC.	0440 773189	030	7091	\$208.03
CDW GOVERNMENT, INC.	0445 772278	030	0114	\$1,227.07
CDW GOVERNMENT, INC.	0445 772278	030	0115	\$690.23
CDW GOVERNMENT, INC.	0445 774093	030	0181	\$3,570.13
CDW GOVERNMENT, INC.	0480 774016	030	7091	\$1,508.22
CDW GOVERNMENT, INC.	0485 773772	030	7091	\$454.26
CDW GOVERNMENT, INC.	0700 772925	030	0189	\$901.52
CDW GOVERNMENT, INC.	0705 772251	110	6391	\$1,879.87
CDW GOVERNMENT, INC.	0706 773553	030	0157	\$167.13
CDW GOVERNMENT, INC.	0710 772136	030	0152	\$1,917.80
CDW GOVERNMENT, INC.	0710 773885	060	6387	\$471.32
CDW GOVERNMENT, INC.	0710 773886	060	6387	\$1,118.17
CDW GOVERNMENT, INC.	0710 773971	030	0152	\$3,738.08
CDW GOVERNMENT, INC.	0790 772443	060	2600	\$8,397.13
CDW GOVERNMENT, INC.	0790 772727	060	2600	\$6,660.06
CDW GOVERNMENT, INC.	0795 773389	060	3010	\$1,510.98
CDW GOVERNMENT, INC.	0795 773644	030	0705	\$573.18
CDW GOVERNMENT, INC.	0810 771999	030	0640	\$324.78
CDW GOVERNMENT, INC.	0810 772008	030	0640	\$324.78
CDW GOVERNMENT, INC.	0810 772009	030	0640	\$1,894.04
CDW GOVERNMENT, INC.	0850 772294	030	0681	\$36.84
CDW GOVERNMENT, INC.	0852 772127	030	0500	\$1,559.70
CDW GOVERNMENT, INC.	0852 772265	030	0500	\$1,152.16
CDW GOVERNMENT, INC.	0852 772274	030	0500	\$3,119.40
CDW GOVERNMENT, INC.	0852 772282	030	0500	\$2,338.69
CDW GOVERNMENT, INC.	0855 772556	030	0670	\$167.95
CDW GOVERNMENT, INC.	0855 772557	030	0670	\$1,169.34
CDW GOVERNMENT, INC.	0864 772276	030	0695	\$1,754.02
CDW GOVERNMENT, INC.	0880 772254	670	0841	\$1,557.78
CDW GOVERNMENT, INC.	0880 772552	670	0841	\$254.35
CDW GOVERNMENT, INC.	0880 772554	690	0861	\$254.35
CDW GOVERNMENT, INC.	0880 772562	680	0851	\$1,710.65
CDW GOVERNMENT, INC.	0880 772562	690	0861	\$2,565.97
CDW GOVERNMENT, INC.	0880 772729	670	0841	\$2,647.43
CDW GOVERNMENT, INC.	0885 771314	060	3213	\$800.00
CDW GOVERNMENT, INC.	0886 772928	030	0140	\$122.44
CDW GOVERNMENT, INC.	0889 773786	030	0709	\$1,894.04
CDW GOVERNMENT, INC.	0919 771949	060	8150	\$334.25

CDW GOVERNMENT, INC.	0919	772129	030	0188	\$751.95
CDW GOVERNMENT, INC.	0930	772561	030	0720	\$4,387.63
CDW GOVERNMENT, INC.	1135	772048	060	3010	\$227.54
CDW GOVERNMENT, INC.	1891	772882	030	0716	\$9,751.50
CDW GOVERNMENT, INC.	1910	773714	130	5310	\$1,787.78
CDW GOVERNMENT, INC.	1920	772257	030	0734	\$455.07
CENCAL SERVICES, INC.	0850	772463	030	0680	\$4,650.00
CENGAGE LEARNING	1748	772295	060	6300	\$2,248.65
CENTRAL CAL METALS	0919	772569	060	8150	\$6,446.83
CENTRAL SANITARY SUPPLY CO., INC.	1891	773275	030	0716	\$5,014.88
CENTRAL SANITARY SUPPLY CO., INC.	1910	771286	130	5310	\$8,624.66
CENTRAL SANITARY SUPPLY CO., INC.	1910	772699	130	5310	\$749.24
CENTRAL SANITARY SUPPLY CO., INC.	1910	773279	130	5310	\$1,218.94
CENTRAL SANITARY SUPPLY CO., INC.	1910	773612	130	5310	\$557.20
CENTRAL SANITARY SUPPLY CO., INC.	1910	774028	130	5310	\$7,313.63
CENTRAL STAR MARKETING, LLC	0185	773378	030	0171	\$650.10
CENTRAL STAR MARKETING, LLC	0701	772897	060	5827	\$802.44
CENTRAL STAR MARKETING, LLC	0701	772897	060	5828	\$802.45
CENTRAL STAR MARKETING, LLC	0701	772906	060	5827	\$763.43
CENTRAL STAR MARKETING, LLC	0701	772906	060	5828	\$763.45
CENTRAL STAR MARKETING, LLC	0701	772910	060	5827	\$804.06
CENTRAL STAR MARKETING, LLC	0701	772910	060	5828	\$804.08
CENTRAL VALLEY AIRLESS, INC.	0335	772585	030	7090	\$4,010.92
CENTRAL VALLEY BLINDS	0755	772132	030	0176	\$835.00
CENTRAL VALLEY BLINDS	0758	772131	030	7091	\$9,450.00
CENTRAL VALLEY CULLIGAN	0865	772402	030	0695	\$507.60
CENTRAL VALLEY SPORTS STITCH & INK	0005	772665	080	8210	\$715.11
CENTRAL VALLEY SPORTS STITCH & INK	0127	772992	030	0139	\$173.36
CENTRAL VALLEY SPORTS STITCH & INK	0235	772526	030	0172	\$300.00
CENTRAL VALLEY SPORTS STITCH & INK	0235	772988	030	0624	\$468.07
CENTRAL VALLEY SPORTS STITCH & INK	0421	772273	030	0172	\$1,042.33
CENTRAL VALLEY SPORTS STITCH & INK	0530	772710	030	7090	\$6,262.63
CHARLES EDWARD HANSEN	0727	759093	030	0168	\$1,000.00
CHESS HOUSE, LLC	0417	772242	030	0625	\$256.74
CHILDREN'S PLUS, INC.	0060	772301	030	0625	\$3,511.18
CHILDREN'S PLUS, INC.	0060	774043	030	0625	\$1,783.54
CHILDREN'S PLUS, INC.	1255	772042	060	3010	\$4,994.74
CHILDREN'S PLUS, INC.	1340	771972	060	3010	\$1,179.64
CHILDREN'S PLUS, INC.	1340	772260	060	3010	\$4,525.09
CHILDREN'S PLUS, INC.	1340	773685	060	3010	\$2,596.13
CHILDREN'S PLUS, INC.	1410	771975	060	3010	\$8,993.25
CHOCOLATE WISHES AND TREATS	0460	773068	030	7090	\$2,000.00
CHOCOLATE WISHES AND TREATS	0601	773118	030	0500	\$1,400.00
CHSSA	0725	773258	030	0170	\$540.00
CHURRASCO GRILL	0480	773061	030	0110	\$1,000.00
CINTAS CORP.	1910	745476A	130	5310	\$8,027.57
CITY OF FRESNO	0230	772969	030	0124	\$3.90

CITY OF FRESNO/FAX	0880	772593	680	0851	\$108.00
CITY OF FRESNO/FAX	1891	772034	030	0716	\$9,000.00
CKEPUSA, LLC	1578	773448	350	0912	\$6,062.18
CKEPUSA, LLC	1910	772035	130	5310	\$29.89
CKEPUSA, LLC	1910	772964	130	5310	\$6,706.87
CKEPUSA, LLC	1910	773156	130	5310	\$2,954.70
CKEPUSA, LLC	1910	773634	130	5310	\$1,745.02
CLAY MIX	0235	769444	030	0125	\$500.00
CLAY MIX	0235	773402	030	0125	\$210.00
CLINTON BUSINESS AND CONFERENCE CENTER, LLC	0241	773424	030	7099	\$750.00
CLOVIS NORTH HIGH SCHOOL	0055	772858	030	0172	\$400.00
CLOVIS WEST HIGH SCHOOL	0055	772959	030	0172	\$60.00
CLOVIS WEST HIGH SCHOOL	0055	772963	030	0172	\$400.00
CMEA CENTRAL SECTION	0395	772855	030	7090	\$225.00
COACH OF THE YEAR CLINIC, INC.	0415	769452A	030	7091	\$30.00
COCHLEAR AMERICAS	0785	774160	060	6500	\$475.49
COLE ELECTRIC, LLC	0790	772125	060	2600	\$5,000.00
COMMITTEE FOR CHILDREN	0810	774018	060	3213	\$7,459.90
COMMUNITY LINK, INC.	0810	772066	060	6266	\$800.00
COMMUNITY PRODUCTS, LLC-RIFTON EQUIPMENT	0785	774170	060	6500	\$487.58
COMMUNITY PRODUCTS, LLC-RIFTON EQUIPMENT	0785	774173	060	6500	\$4,701.85
COMMUNITY PRODUCTS, LLC-RIFTON EQUIPMENT	0785	774175	060	6500	\$4,795.31
COMMUNITY PRODUCTS, LLC-RIFTON EQUIPMENT	0785	774176	060	6500	\$2,953.90
COMMUNITY PRODUCTS, LLC-RIFTON EQUIPMENT	0785	774178	060	6500	\$3,725.90
COMPASS GROUP USA, INC. DBA CHARTWELLS HIGHER EDUCATION	0706	773957	060	7412	\$565.92
COMPUWAVE	0710	773664	060	6387	\$3,494.42
CONTAINER STOP, INC.	0170	773782	030	7090	\$500.00
CORE BUSINESS INTERIORS, INC.	0700	772936	030	0189	\$3,248.28
CORE BUSINESS INTERIORS, INC.	0850	773900	030	0674	\$1,104.85
CORE BUSINESS INTERIORS, INC.	0888	772427	030	0143	\$8,753.36
CORE BUSINESS INTERIORS, INC.	0888	774100	030	0143	\$1,386.78
CORE BUSINESS INTERIORS, INC.	0888	774108	030	0143	\$1,476.80
CORWIN PRESS	0220	774206	030	7090	\$2,639.05
CORWIN PRESS	0315	773913	030	7090	\$1,758.24
CORWIN PRESS	0415	773200	060	3182	\$2,750.00
CORWIN PRESS	0702	772046	060	9075	\$1,607.88
CORWIN PRESS	0702	773284	060	3010	\$1,152.91
CORWIN PRESS	0702	773385	060	3010	\$1,154.84
COSCO FIRE PROTECTION, INC.	0919	772640	060	8150	\$6,000.00
COSCO FIRE PROTECTION, INC.	0919	772642	060	8150	\$6,600.00
CRISIS PREVENTION INST, INC.	0785	773936	060	6500	\$600.00
CRISIS PREVENTION INST, INC.	0785	773938	060	6500	\$800.00
CRISIS PREVENTION INST, INC.	1785	772000	030	0189	\$3,574.26
CSADA/CA STATE ATHLETIC DIRECTOR ASSOC.	0335	772678	030	7090	\$540.00
CULLINAN EDUCATION CENTER	0250	772523	030	7090	\$2,500.00
CULLINAN EDUCATION CENTER	0340	772200	030	7099	\$6,315.44

CULLINAN EDUCATION CENTER	0465 773869	030	7090	\$2,265.52
CURRICULUM ASSOCIATES, INC.	0380 774202	030	7090	\$6,085.39
CURRICULUM ASSOCIATES, INC.	0535 773777	030	7099	\$4,021.63
CURRICULUM ASSOCIATES, INC.	0785 772634	060	3305	\$361.64
CURRICULUM ASSOCIATES, INC.	0785 772752	060	3305	\$2,065.21
CURRICULUM ASSOCIATES, INC.	0785 773912	060	3305	\$551.20
D.E. VIGIL UNLIMITED, INC.	0925 759457	030	7230	\$5,000.00
DAKOTA PARK BOAT AND RV STORAGE	0790 772486	060	2600	\$2,420.60
DAKOTA PARK BOAT AND RV STORAGE	0790 772954	060	2600	\$2,688.50
DATA RECOGNITION COMPANY	0670 773841	110	6390	\$6,011.85
DAVID JOSEPH LEE CRINER	0755 773054	060	3213	\$5,000.00
DAYLIGHT FOODS, INC.	0712 772366	110	6390	\$1,664.00
DBQ PROJECT	0241 773197	030	7090	\$1,500.00
DE ANNA REESE	0700 773862	060	4035	\$600.00
DEERE AND COMPANY	0145 772817	030	7090	\$9,673.63
DELANEY EDUCATIONAL ENTERPRISE	0140 772680	060	3010	\$1,726.65
DELANEY EDUCATIONAL ENTERPRISE	0567 771969	060	3010	\$1,834.55
DELANEY EDUCATIONAL ENTERPRISE	1045 772343	060	3010	\$1,538.87
DELANEY EDUCATIONAL ENTERPRISE	1195 771971A	060	3010	\$3,670.60
DELANEY EDUCATIONAL ENTERPRISE	1435 773403	060	3010	\$5,199.57
DELANEY EDUCATIONAL ENTERPRISE	1450 773047	060	3010	\$2,694.89
DELI DELICIOUS	0145 758954	030	7090	\$700.00
DELI DELICIOUS	0230 771859	030	0124	\$250.00
DELI DELICIOUS	0241 758528	030	7090	\$800.00
DELI DELICIOUS	0480 772077	030	7090	\$150.00
DELI DELICIOUS	0601 758446	030	0500	\$500.00
DELI DELICIOUS	0700 759821	030	0606	\$550.00
DELI DELICIOUS	0702 773186	060	9075	\$1,000.00
DEMCO, INC.	0060 772092	030	0625	\$438.03
DEMCO, INC.	0105 772007	030	0625	\$317.69
DEMCO, INC.	0160 772614	030	7099	\$5,184.44
DEMCO, INC.	0160 772615	030	7099	\$5,319.50
DEMCO, INC.	0185 773452	030	0171	\$338.25
DEMCO, INC.	0305 771981	060	3010	\$290.95
DEMCO, INC.	0395 772679	030	0625	\$2,480.73
DEMCO, INC.	0417 771602	030	0625	\$4.19
DEMCO, INC.	0455 772638	030	0625	\$598.06
DEMCO, INC.	0852 773610	030	0679	\$350.67
DEMCO, INC.	1035 772635	030	7099	\$1,258.81
DEMCO, INC.	1035 772635	060	3010	\$4,214.28
DEMCO, INC.	1135 771978	060	3010	\$662.78
DEMCO, INC.	1270 774029	060	3010	\$1,168.22
DEMCO, INC.	1270 774031	060	3010	\$1,094.62
DEMCO, INC.	1285 771974	060	3010	\$2,238.09
DEMCO, INC.	1285 772196	060	3010	\$200.49
DEMCO, INC.	1290 774111	060	3010	\$1,079.02
DEMCO, INC.	1410 772198	060	3010	\$821.02

DEMCO, INC.	1460	773201	060	3010	\$2,790.91
DEMCO, INC.	1465	772099	060	3010	\$499.17
DEMCO, INC.	1550	772195	060	3010	\$587.01
DENI CAMIT	0765	772673	120	9055	\$375.05
DERREL'S MINI STORAGE #21/TULARE ST.	0700	773646	030	0606	\$2,239.80
DERRICK L. NOBLE	0703	772052	060	7311	\$4,000.00
DERRICK L. NOBLE	0703	773063	030	0720	\$3,500.00
DESTINATION IMAGINATION, INC.	0417	772546	030	0171	\$245.00
DEVELOPMENT GROUP, INC.	0886	773531	030	0140	\$9,172.13
DI CICCOS/BLACKSTONE	0796	773425	030	0667	\$1,000.00
DI CICCOS/KINGS CANYON	0421	764704	030	7090	\$500.00
DIANA COURT, INC.	0860	772145	030	0694	\$700.00
DICICCO'S	0030	772469	030	0624	\$276.00
DICICCO'S	0705	758385	110	6390	\$300.00
DICICCO'S	0935	772597	030	0720	\$1,000.00
DICICCO'S ITALIAN RESTAURANT	0185	774146	030	7090	\$434.00
DICICCO'S ITALIAN RESTAURANT	0702	770183	060	9075	\$1,000.00
DINUBA HIGH SCHOOL	0145	773240	030	0172	\$350.00
DINUBA HIGH SCHOOL	0235	772886	030	0172	\$260.00
DISCOUNT SCHOOL SUPPLY	0580	773568	030	0192	\$105.93
DISCOUNT SCHOOL SUPPLY	1460	772090	030	0192	\$497.40
DISCOVERY CENTER, THE	0725	772657	030	0173	\$1,410.00
DISCOVERY CENTER, THE	0725	773321	030	0173	\$800.00
DISNEYLAND RESORT - GREAT SERVICES TICKETS	0460	773235	080	8210	\$4,710.00
DISPLAYS 2 GO	0710	772300	030	0152	\$1,252.31
DL SIGN SYSTEMS	0130	773550	030	0171	\$270.88
DL SIGN SYSTEMS	0421	773649	030	7090	\$3,200.00
DL SIGN SYSTEMS	0700	773381	030	0144	\$2,292.82
DMEC MEMBERSHIP	0880	771945	680	0851	\$939.00
DMV	0102	772316	030	2430	\$49.00
DMV	0897	772372	030	0716	\$23.00
DONALD KEITH CAPPELLUTI	0125	772174	030	7090	\$1,679.25
DONALD KEITH CAPPELLUTI	0125	772655	030	7090	\$575.24
DONALD KEITH CAPPELLUTI	0241	772682	030	7090	\$119.21
DONALD KEITH CAPPELLUTI	0710	772171	060	6387	\$1,653.28
DT DAVIS ENTERPRISES, LTD	0785	774168	060	6500	\$240.05
DUMONT PRINTING, INC.	0055	773994	030	0125	\$4,002.45
DUMONT PRINTING, INC.	0130	773732	030	0172	\$3,000.00
DUMONT PRINTING, INC.	0702	762285	060	9075	\$101.85
DUMONT PRINTING, INC.	0850	773190	030	0681	\$4,000.00
DUMONT PRINTING, INC.	0850	773587	030	0681	\$353.22
DUTCH BROS COFFEE FRESNO	0150	772068	030	7090	\$708.00
DUTCH BROS COFFEE FRESNO	0155	772357	060	6500	\$810.00
DUTCH BROS COFFEE FRESNO	0225	773538	030	0643	\$600.00
DUTCH BROS COFFEE FRESNO	0445	773309	030	7091	\$2,500.00
DUTCH BROS COFFEE FRESNO	0445	773497	030	0181	\$2,500.00
DUTCH BROS COFFEE FRESNO	0705	772375	110	6391	\$600.00

DYNAMIC LEARNING EXPERINCES, LLC	0710	773163	060	6387	\$1,493.46
E & M'S REPTILE FAMILY	0550	772784	030	0171	\$495.00
EAI EDUCATION	0700	772484	030	0144	\$496.38
EAI EDUCATION	0700	772654	030	0144	\$1,200.58
EAT IT UP CATERING SERVICE, INC.	0230	772266	030	7090	\$2,394.54
EAT IT UP CATERING SERVICE, INC.	0702	773077	060	9075	\$2,000.00
ECONOMY MOVERS	1235	748434A	350	0917	\$5,225.72
EDDIE'S BAKERY CAFE	0225	773069	030	0110	\$480.00
EDDIE'S BAKERY CAFE	0355	774139	030	0113	\$515.00
EDUCATION AND LEADERSHIP FOUNDATION	0710	772805	030	0152	\$2,035.00
EKC ENTERPRISES, INC.	0395	770651	680	0851	\$58.08
EKC ENTERPRISES, INC.	0530	772326	030	7099	\$3,087.44
EKC ENTERPRISES, INC.	0710	773454	060	6387	\$3,254.78
EKC ENTERPRISES, INC.	0919	773449	060	8150	\$7,426.05
ELBOW ROOM, INC.	0850	772470	030	0681	\$750.00
ELLISON EDUCATIONAL, INC.	0220	773397	030	7090	\$256.85
ELLISON EDUCATIONAL, INC.	0220	773397	030	7091	\$256.83
ELLISON EDUCATIONAL, INC.	0565	772714	030	7099	\$489.04
ELSMORE SPORTS, INC.	0055	773674	030	0172	\$600.00
ELSMORE SPORTS, INC.	0335	772689	030	0172	\$284.42
ELSMORE SPORTS, INC.	0395	772435	030	0172	\$1,000.00
ELSMORE SPORTS, INC.	0421	772436	030	0172	\$1,067.00
ENTOURAGE IMAGING, INC.	0230	773834	030	7090	\$2,042.40
ENVIRO CLEAN	1920	772946	030	0734	\$1,872.38
ENVIRO CLEAN	1920	773042	030	0734	\$5,532.22
ENVIRO CLEAN	1920	773780	030	0734	\$2,196.25
EPES SOFTWARE	0030	772521	030	0114	\$154.00
EPPLER TOWING & RECOVERY	0925	759504A	030	7230	\$2,274.00
ERIKA BULLIS	0790	772510	060	2600	\$210.00
ESTRELLITA	0090	773130	030	7091	\$5,195.90
EVERY NEIGHBORHOOD PARTNERSHIP	0270	773888	030	7090	\$4,334.00
EVERYCHILD CALIFORNIA	0765	772281	120	9055	\$3,500.00
EXPLORE LEARNING, LLC	0135	773954	030	7090	\$1,295.00
EXPLORE LEARNING, LLC	0320	773295	030	0110	\$215.83
EXPLORE LEARNING, LLC	0465	773520	060	3010	\$1,295.00
EXPO AUDIO VISUAL	0888	773781	030	0143	\$837.80
EXPO PARTY RENTAL & SALES	0055	774191	030	7090	\$3,734.00
EXPO PARTY RENTAL & SALES	0145	772515	030	7090	\$2,815.00
EXPO PARTY RENTAL & SALES	0145	772517	030	7090	\$1,627.50
EXPO PARTY RENTAL & SALES	0726	773731	030	0606	\$1,696.32
EXXACT CORPORATION	0710	772760	060	6387	\$7,380.51
FAMILY PHOTO BOOTH	0455	773416	030	7090	\$300.00
FAN IN A BOX, LLC	0170	772102	030	7090	\$3,632.98
FAN IN A BOX, LLC	0255	773180	030	7099	\$1,179.17
FAN IN A BOX, LLC	0265	773552	030	7090	\$4,145.25
FAN IN A BOX, LLC	0385	774188	030	7090	\$2,580.13
FAN IN A BOX, LLC	0415	772890	030	7090	\$1,865.79

FAN IN A BOX, LLC	0415	774184	060	2600	\$1,309.19
FAN IN A BOX, LLC	0505	772106	030	7090	\$5,805.93
FASTENAL COMPANY	1920	772162	030	0734	\$335.08
FEDEX EXPRESS SERVICES	0893	772201	030	0738	\$200.00
FIREWORKS AMERICA	0335	772060	030	0125	\$3,565.00
FIRM, INC./FRESNO INTERDENOM, REFUGEE MINISTRIES	0730	757435A	060	3213	\$7,500.00
FIRM, INC./FRESNO INTERDENOM, REFUGEE MINISTRIES	0730	772172	060	3213	\$7,500.00
FIRST STRING SPORTS	0105	772735	030	0172	\$1,102.93
FIRST STRING SPORTS	0105	774177	030	0172	\$2,925.37
FIRST STRING SPORTS	0125	772845	030	0172	\$1,607.78
FIRST STRING SPORTS	0130	772715	030	0125	\$1,494.91
FIRST STRING SPORTS	0140	758766	030	0172	\$5,000.00
FIRST STRING SPORTS	0185	773658	030	0172	\$1,000.00
FIRST STRING SPORTS	0208	760703	030	0172	\$2,000.00
FIRST STRING SPORTS	0235	758107	030	0172	\$1,000.00
FIRST STRING SPORTS	0235	772439	030	0172	\$1,252.00
FIRST STRING SPORTS	0235	773107	030	0172	\$411.51
FIRST STRING SPORTS	0250	773636	030	0172	\$1,000.00
FIRST STRING SPORTS	0270	773225	030	0172	\$5,000.00
FIRST STRING SPORTS	0295	773648	030	0172	\$1,789.84
FIRST STRING SPORTS	0330	772996	030	0172	\$1,147.75
FIRST STRING SPORTS	0330	773079	030	0172	\$16.24
FIRST STRING SPORTS	0330	773146	030	0172	\$1,009.70
FIRST STRING SPORTS	0330	773178	030	0172	\$2,774.64
FIRST STRING SPORTS	0335	773183	030	0172	\$1,749.79
FIRST STRING SPORTS	0340	773680	030	0172	\$500.00
FIRST STRING SPORTS	0385	762569	030	0172	\$162.00
FIRST STRING SPORTS	0422	773058	030	0172	\$4,000.00
FIRST STRING SPORTS	0435	765772	030	0172	\$400.00
FIRST STRING SPORTS	0455	774193	030	7090	\$299.00
FIRST STRING SPORTS	0480	773719	030	0172	\$974.00
FIRST STRING SPORTS	0535	765932	030	0172	\$2,200.00
FIRST STRING SPORTS	0565	773090	030	0172	\$1,000.08
FIRST STRING SPORTS	0565	773090	030	7099	\$2,497.88
FISHER SCIENTIFIC COMPANY	0565	773195	030	7099	\$188.31
FISHER SCIENTIFIC COMPANY	0710	773585	060	6387	\$170.95
FLIBS	0185	773801	030	7099	\$4,500.00
FLINN SCIENTIFIC	0445	773743	060	3182	\$344.41
FLINN SCIENTIFIC	0710	773690	060	6387	\$550.35
FLINN SCIENTIFIC	0710	773693	060	6387	\$1,911.56
FLINN SCIENTIFIC, INC.	0235	772749	030	0125	\$1,288.51
FLINN SCIENTIFIC, INC.	0445	772768	060	3182	\$471.63
FLINN SCIENTIFIC, INC.	0505	773426	030	7140	\$564.61
FLINN SCIENTIFIC, INC.	0700	773838	060	3213	\$2,753.77
FLINN SCIENTIFIC, INC.	0700	774020	060	3213	\$2,672.52

FLUORESCO SERVICES, LLC	1145	759546	350	0913	\$6,011.46
FOCUS PACKAGING & SUPPLY CO.	1910	773614	130	5310	\$7,918.22
FOLLETT SCHOOL SOLUTIONS, INC.	0130	772199	030	0625	\$582.43
FOLLETT SCHOOL SOLUTIONS, INC.	0215	773311	030	7099	\$4,996.64
FOLLETT SCHOOL SOLUTIONS, INC.	0335	772551	060	3010	\$898.22
FOLLETT SCHOOL SOLUTIONS, INC.	0423	773298	030	0625	\$526.26
FOLLETT SCHOOL SOLUTIONS, INC.	0575	772270	030	7099	\$9,993.33
FOLLETT SCHOOL SOLUTIONS, INC.	0575	772607	030	0624	\$1,302.85
FOLLETT SCHOOL SOLUTIONS, INC.	1210	773205	060	3010	\$1,411.57
FOLLETT SCHOOL SOLUTIONS, INC.	1270	773902	060	3010	\$1,086.62
FOLLETT SCHOOL SOLUTIONS, INC.	1270	773903	060	3010	\$1,086.62
FOLLETT SCHOOL SOLUTIONS, INC.	1325	772228	060	3010	\$532.23
FOLLETT SCHOOL SOLUTIONS, INC.	1490	772256	060	3010	\$4,246.76
FOLLETT SCHOOL SOLUTIONS, INC.	1490	773194	060	3010	\$1,086.63
FOLLETT SCHOOL SOLUTIONS, INC.	1495	773138	060	3010	\$1,411.57
FORENSIC ANALYTICAL CONSULTING SERVICES, INC.	1020	773102	350	0917	\$2,130.00
FORENSIC ANALYTICAL CONSULTING SERVICES, INC.	1095	773104	350	0917	\$1,890.00
FORESTIERE UNDERGROUND GARDENS, LLC	0710	772692	060	6387	\$650.00
FORESTRY SUPPLIERS, INC.	0710	773555	060	6387	\$2,911.87
FORK LIFT SPECIALTIES, INC.	1910	757015	060	7028	\$4,434.43
FOUNDATION FOR CLOVIS SCHOOLS	0860	772405	030	0694	\$400.00
FOUNDATION FOR EDUCATIONAL ADMINISTRATION	0852	772305	030	0679	\$599.00
FOWLER HIGH SCHOOL	0235	772957	030	0172	\$240.00
FREESTYLE EVENT SERVICES	0130	774080	070	0761	\$1,700.00
FREESTYLE EVENT SERVICES	0417	773952	030	0115	\$1,500.00
FRESNO AG HARDWARE	0123	773044	030	7099	\$200.00
FRESNO AG HARDWARE	0710	773926	060	6387	\$1,000.00
FRESNO AG HARDWARE	0727	773037	030	0168	\$450.00
FRESNO AG HARDWARE	0790	772661	060	2600	\$100.00
FRESNO BEKINS	1150	773711	350	0916	\$1,320.00
FRESNO BEKINS	1430	773604	350	0917	\$4,940.88
FRESNO BEKINS	1505	764820	350	0916	\$2,524.95
FRESNO BREAKFAST HOUSE, LLC	0702	772795	060	9075	\$2,000.00
FRESNO CHAFFEE ZOO	0755	772531	030	0176	\$2,300.00
FRESNO CHAFFEE ZOO	0785	772163	060	9018	\$4,800.00
FRESNO CHAFFEE ZOO CORPORATION	0100	772297	030	7090	\$2,744.00
FRESNO CHAFFEE ZOO CORPORATION	0145	772272	030	7090	\$264.00
FRESNO CHAFFEE ZOO CORPORATION	0220	772001	080	8210	\$150.00
FRESNO CHAFFEE ZOO CORPORATION	0220	772003	080	8210	\$150.00
FRESNO CHAFFEE ZOO CORPORATION	0320	773512	080	8210	\$135.00
FRESNO CHAFFEE ZOO CORPORATION	0725	773764	030	0173	\$2,198.00
FRESNO CHAFFEE ZOO CORPORATION	0725	773765	030	0173	\$2,655.00
FRESNO CHAFFEE ZOO CORPORATION	0725	773766	030	0173	\$2,559.00
FRESNO CHAFFEE ZOO CORPORATION	0725	773788	030	0173	\$2,691.00
FRESNO CHAMBER OF COMMERCE	0710	773387	030	0152	\$260.00
FRESNO CO. SUPERINTENDENT OF SCHOOLS	0100	772306	030	0171	\$200.00
FRESNO CO. SUPERINTENDENT OF SCHOOLS	0123	773758	030	7099	\$500.00

FRESNO CO. SUPERINTENDENT OF SCHOOLS	0415	772298	060	3182	\$750.00
FRESNO COUNTY SUPERINTENDENT OF SCHOOLS	0140	772061	030	0171	\$200.00
FRESNO COUNTY SUPERINTENDENT OF SCHOOLS	0395	772537	030	7090	\$500.00
FRESNO COUNTY SUPERINTENDENT OF SCHOOLS	0395	772685	030	7090	\$250.00
FRESNO COUNTY SUPERINTENDENT OF SCHOOLS	0700	773202	060	3213	\$160.00
FRESNO COUNTY SUPERINTENDENT OF SCHOOLS	0705	772672	110	6391	\$500.00
FRESNO EQUIPMENT COMPANY	0710	772990	060	6387	\$454.46
FRESNO FINGERPRINTING	0710	772724	060	6387	\$3,900.00
FRESNO METROPOLITAN MINISTRY	0810	772849	030	0640	\$160.00
FRESNO NEON SIGN COMPANY, INC.	1335	772448	350	0917	\$5,200.00
FRESNO OXYGEN	0135	772530	030	7090	\$368.28
FRESNO OXYGEN	0710	772567	060	6387	\$500.00
FRESNO OXYGEN	0710	772767	060	6387	\$630.71
FRESNO PARTY RENTALS, LLC	0235	772067	030	7090	\$758.45
FRESNO ROOFING CO., INC.	0725	761433	030	0172	\$2,500.00
FRIENDS OF ALLENSWORTH	0700	773909	060	3213	\$900.00
FTP GOLF MANAGEMENT, LLC	0395	773062	030	0172	\$1,000.00
FUN AND FUNCTION	0495	772193A	030	7090	\$668.80
FUNWORKS/KAREN GAINES	0045	773578	030	0110	\$500.00
FUNWORKS/KAREN GAINES	0535	772110	080	8210	\$500.00
G W SCHOOL SUPPLY	0005	772231	030	0113	\$603.00
G W SCHOOL SUPPLY	0005	772353	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772356	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772358	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772361	030	0113	\$706.00
G W SCHOOL SUPPLY	0005	772362	030	0113	\$500.00
G W SCHOOL SUPPLY	0005	772368	030	0113	\$500.00
G W SCHOOL SUPPLY	0005	772421	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772423	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772425	030	0113	\$200.00
G W SCHOOL SUPPLY	0005	772426	030	0113	\$1,206.00
G W SCHOOL SUPPLY	0005	772603	030	0113	\$800.00
G W SCHOOL SUPPLY	0005	772604	030	0113	\$406.00
G W SCHOOL SUPPLY	0005	772874	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772877	030	7091	\$200.00
G W SCHOOL SUPPLY	0005	772894	030	0113	\$500.00
G W SCHOOL SUPPLY	0005	773214	030	0110	\$200.00
G W SCHOOL SUPPLY	0015	766359	060	3010	\$833.00
G W SCHOOL SUPPLY	0015	772240	060	6500	\$200.00
G W SCHOOL SUPPLY	0015	772571	060	6500	\$100.00
G W SCHOOL SUPPLY	0015	773270	060	6500	\$100.00
G W SCHOOL SUPPLY	0015	773339	060	6500	\$100.00
G W SCHOOL SUPPLY	0020	772365	030	0110	\$300.00
G W SCHOOL SUPPLY	0020	773457	030	0110	\$150.00
G W SCHOOL SUPPLY	0020	773572	030	0110	\$150.00
G W SCHOOL SUPPLY	0060	772321	030	0625	\$400.00
G W SCHOOL SUPPLY	0075	773395	060	6500	\$300.00

G W SCHOOL SUPPLY	0075	773396	060	6500	\$300.00
G W SCHOOL SUPPLY	0120	772932	060	6010	\$250.00
G W SCHOOL SUPPLY	0135	773754	030	0192	\$323.00
G W SCHOOL SUPPLY	0175	772601	060	6500	\$300.00
G W SCHOOL SUPPLY	0175	772605	030	0113	\$216.00
G W SCHOOL SUPPLY	0175	772641	030	0113	\$900.00
G W SCHOOL SUPPLY	0175	772895	030	0113	\$1,016.00
G W SCHOOL SUPPLY	0175	772896	030	0113	\$816.00
G W SCHOOL SUPPLY	0175	773215	030	0113	\$416.00
G W SCHOOL SUPPLY	0195	772018	030	0643	\$612.50
G W SCHOOL SUPPLY	0195	772602	030	0643	\$612.50
G W SCHOOL SUPPLY	0208	773966	060	6500	\$200.00
G W SCHOOL SUPPLY	0208	773967	060	6500	\$200.00
G W SCHOOL SUPPLY	0208	773980	030	0110	\$247.00
G W SCHOOL SUPPLY	0208	773981	030	0110	\$300.00
G W SCHOOL SUPPLY	0208	773983	030	0110	\$300.00
G W SCHOOL SUPPLY	0220	773659	030	7090	\$250.00
G W SCHOOL SUPPLY	0220	773659	030	7091	\$250.00
G W SCHOOL SUPPLY	0220	773660	030	7090	\$150.00
G W SCHOOL SUPPLY	0220	773660	030	7091	\$150.00
G W SCHOOL SUPPLY	0220	773662	030	7090	\$125.00
G W SCHOOL SUPPLY	0220	773662	030	7091	\$125.00
G W SCHOOL SUPPLY	0220	773881	030	7099	\$200.00
G W SCHOOL SUPPLY	0220	773882	030	7099	\$300.00
G W SCHOOL SUPPLY	0220	773883	030	7099	\$600.00
G W SCHOOL SUPPLY	0220	773884	030	7099	\$600.00
G W SCHOOL SUPPLY	0220	773893	030	7099	\$600.00
G W SCHOOL SUPPLY	0220	773894	030	7099	\$600.00
G W SCHOOL SUPPLY	0220	773895	030	7099	\$600.00
G W SCHOOL SUPPLY	0220	774210	030	0110	\$190.00
G W SCHOOL SUPPLY	0270	772608	060	6500	\$200.00
G W SCHOOL SUPPLY	0270	773814	030	0113	\$647.29
G W SCHOOL SUPPLY	0305	773014	060	3010	\$2,203.00
G W SCHOOL SUPPLY	0305	773015	060	3010	\$1,871.00
G W SCHOOL SUPPLY	0310	774118	060	6500	\$400.00
G W SCHOOL SUPPLY	0310	774120	060	6500	\$200.00
G W SCHOOL SUPPLY	0320	772371	060	3010	\$198.00
G W SCHOOL SUPPLY	0335	774130	030	0643	\$500.00
G W SCHOOL SUPPLY	0340	773752	030	7090	\$250.00
G W SCHOOL SUPPLY	0340	773852	060	6500	\$200.00
G W SCHOOL SUPPLY	0340	773875	060	6500	\$200.00
G W SCHOOL SUPPLY	0340	774105	030	7090	\$100.00
G W SCHOOL SUPPLY	0340	774109	030	7090	\$250.00
G W SCHOOL SUPPLY	0355	773756	030	0113	\$300.00
G W SCHOOL SUPPLY	0355	773759	030	0113	\$198.00
G W SCHOOL SUPPLY	0355	773811	030	7090	\$216.74
G W SCHOOL SUPPLY	0355	773918	030	0113	\$870.00

G W SCHOOL SUPPLY	0355	773974	030	0113	\$730.00
G W SCHOOL SUPPLY	0380	773386	080	8210	\$100.00
G W SCHOOL SUPPLY	0380	773515	080	8210	\$150.00
G W SCHOOL SUPPLY	0420	773851	060	6500	\$200.00
G W SCHOOL SUPPLY	0422	773174	060	6500	\$200.00
G W SCHOOL SUPPLY	0422	773176	060	6500	\$200.00
G W SCHOOL SUPPLY	0422	773969	060	6500	\$200.00
G W SCHOOL SUPPLY	0430	774155	030	7099	\$3,500.00
G W SCHOOL SUPPLY	0435	761385	030	7090	\$327.00
G W SCHOOL SUPPLY	0435	772243	030	7091	\$1,000.00
G W SCHOOL SUPPLY	0460	772613	080	8210	\$284.00
G W SCHOOL SUPPLY	0460	772616	080	8210	\$342.00
G W SCHOOL SUPPLY	0460	772622	080	8210	\$136.00
G W SCHOOL SUPPLY	0460	772780	080	8210	\$105.00
G W SCHOOL SUPPLY	0460	773657	030	7090	\$300.00
G W SCHOOL SUPPLY	0460	773924	080	8210	\$253.00
G W SCHOOL SUPPLY	0460	773962	030	7090	\$300.00
G W SCHOOL SUPPLY	0460	773965	030	7090	\$150.00
G W SCHOOL SUPPLY	0465	772189	030	7090	\$400.00
G W SCHOOL SUPPLY	0465	772210	030	7090	\$450.00
G W SCHOOL SUPPLY	0465	773808	030	7090	\$120.00
G W SCHOOL SUPPLY	0465	773812	030	7090	\$150.00
G W SCHOOL SUPPLY	0480	772369	030	0643	\$300.00
G W SCHOOL SUPPLY	0480	774124	080	8210	\$200.00
G W SCHOOL SUPPLY	0500	772933	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772934	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772935	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772937	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772938	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772939	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772941	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772944	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772971	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772973	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772976	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772978	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772980	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772983	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772984	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	772986	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773011	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773012	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773013	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773016	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773017	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773018	060	3010	\$100.00
G W SCHOOL SUPPLY	0500	773038	060	3010	\$100.00

G W SCHOOL SUPPLY	0500	773879	060	6500	\$100.00
G W SCHOOL SUPPLY	0500	773898	030	0110	\$200.00
G W SCHOOL SUPPLY	0530	763293	030	7090	\$130.00
G W SCHOOL SUPPLY	0530	773846	030	0643	\$500.00
G W SCHOOL SUPPLY	0530	773880	030	7090	\$330.00
G W SCHOOL SUPPLY	0530	773896	080	8210	\$635.00
G W SCHOOL SUPPLY	0530	774123	080	8210	\$1,100.00
G W SCHOOL SUPPLY	0530	774132	080	8210	\$600.00
G W SCHOOL SUPPLY	0530	774136	080	8210	\$345.00
G W SCHOOL SUPPLY	0535	772208	030	7090	\$2,000.00
G W SCHOOL SUPPLY	0535	772829	030	0110	\$250.00
G W SCHOOL SUPPLY	0535	772833	030	0110	\$100.00
G W SCHOOL SUPPLY	0535	772878	030	0110	\$250.00
G W SCHOOL SUPPLY	0535	772879	030	0110	\$100.00
G W SCHOOL SUPPLY	0550	771950	030	0192	\$375.00
G W SCHOOL SUPPLY	0553	772022	060	6500	\$200.00
G W SCHOOL SUPPLY	0553	772023	060	6500	\$50.00
G W SCHOOL SUPPLY	0553	772024	060	6500	\$300.00
G W SCHOOL SUPPLY	0567	771947	030	0110	\$115.00
G W SCHOOL SUPPLY	0567	772803	030	0643	\$2,682.00
G W SCHOOL SUPPLY	0701	772234	060	3213	\$600.00
G W SCHOOL SUPPLY	0701	772237	060	3213	\$600.00
G W SCHOOL SUPPLY	0701	772238	060	3213	\$600.00
G W SCHOOL SUPPLY	0758	771940	060	3213	\$1,500.00
G W SCHOOL SUPPLY	0765	772818	030	0192	\$350.00
G W SCHOOL SUPPLY	0765	774126	120	6128	\$500.00
G W SCHOOL SUPPLY	0785	772609	060	6500	\$200.00
G W SCHOOL SUPPLY	0785	773665	060	6547	\$300.00
G W SCHOOL SUPPLY	0790	772606	060	2600	\$250.00
G W SCHOOL SUPPLY	0790	772802	060	2600	\$200.00
G W SCHOOL SUPPLY	0796	773733	030	0667	\$3,000.00
G W SCHOOL SUPPLY	1005	771951	030	0192	\$250.00
G W SCHOOL SUPPLY	1015	764669	060	3010	\$455.00
G W SCHOOL SUPPLY	1070	772020	060	3010	\$300.00
G W SCHOOL SUPPLY	1135	772026	060	3010	\$300.00
G W SCHOOL SUPPLY	1160	771962	060	3010	\$500.00
G W SCHOOL SUPPLY	1175	772811	030	0192	\$250.00
G W SCHOOL SUPPLY	1255	772025	060	3010	\$2,000.00
G W SCHOOL SUPPLY	1260	773323	030	0192	\$501.00
G W SCHOOL SUPPLY	1290	772791	060	3010	\$1,070.00
G W SCHOOL SUPPLY	1355	772424	060	3010	\$920.00
G W SCHOOL SUPPLY	1365	773400	030	0192	\$500.00
G W SCHOOL SUPPLY	1490	772112	060	3010	\$300.00
G W SCHOOL SUPPLY	1767	773324	030	0192	\$500.00
GARCES MEMORIAL HIGH SCHOOL	0235	772885	030	0172	\$50.00
GATEWAY FUND RAISING COMPANY	0495	773709	080	8210	\$8,910.75
GATEWAY ICE CENTER	0550	773401	030	0643	\$770.50

GCB1, INC. DBA GC BUILDERS	0880	773078	680	0851	\$3,750.00
GCB1, INC. DBA GC BUILDERS	1421	772449	350	0913	\$8,275.00
GEIGER, DBA GEIGER BROS.	0335	772120	030	0125	\$969.75
GLOBAL DATEBOOKS	0265	772175	030	7090	\$101.11
GLOBAL DATEBOOKS	0265	772175	030	7091	\$4,954.59
GLOBAL DATEBOOKS	0330	772718	060	3010	\$845.97
GLOBAL DATEBOOKS	0335	773092	030	7090	\$1,009.86
GLOBAL DATEBOOKS	0335	773092	030	7091	\$1,154.13
GLOBAL DATEBOOKS	0335	773092	030	7140	\$721.33
GLOBAL DATEBOOKS	0422	773101	030	7099	\$1,260.73
GLOBAL DATEBOOKS	0445	773005	030	7099	\$5,262.45
GLOBAL DATEBOOKS	0535	772019	030	7090	\$432.40
GLOBAL DATEBOOKS	0535	772019	060	3010	\$1,447.60
GOLD GULCH ADVENTURES	0305	773365	080	8210	\$2,196.00
GOLD STAR FOODS, INC.	1910	767653	130	5310	\$1,216.80
GOLD STAR FOODS, INC.	1910	772058	130	5310	\$2,014.00
GOLD STAR FOODS, INC.	1910	772074	130	5310	\$1,520.05
GOLD STAR FOODS, INC.	1910	772707	130	5310	\$9,024.96
GOLD STAR FOODS, INC.	1910	772708	130	5310	\$9,024.96
GOLD STAR FOODS, INC.	1910	773267	130	5310	\$1,130.75
GOLD STAR FOODS, INC.	1910	773605	130	5310	\$2,014.00
GOLD STAR FOODS, INC.	1910	773606	130	5310	\$1,557.00
GOLD STAR FOODS, INC.	1910	773607	130	5310	\$1,393.50
GOLDEN PALACE EVENT CENTER, INC. DBA ELITE EVENT VENUE	0710	769799A	030	0152	\$1,500.00
GOLDEN STATE PETERBILT, DBA EM THARP, INC.	1910	760300	130	5310	\$3,000.00
GOLF CAR CENTRAL SERVICE	0055	764416	030	7090	\$700.00
GOLF CAR CENTRAL SERVICE	0105	769612	030	0115	\$500.00
GOLF CAR CENTRAL SERVICE	0185	773234	030	7099	\$1,500.00
GOPHER	0105	772758	030	0172	\$2,440.67
GOPHER	0105	772759	030	0172	\$1,620.01
GOPHER	0165	773252	030	0172	\$720.24
GOPHER	0208	774048	030	0171	\$2,683.87
GOPHER	0235	774167	030	0125	\$869.87
GOPHER	0235	774172	030	0125	\$775.49
GOPHER	0440	773625	030	7099	\$1,138.27
GOPHER	0565	773643	030	0172	\$466.62
GOPHER	0565	773993	030	7099	\$955.46
GOPHER	0567	773254	060	6010	\$251.03
GOPHER	0790	772898	060	2600	\$1,495.76
GOPHER	0790	773076	060	2600	\$46.64
GOTTSCHALK MUSIC CENTER	0421	772187	030	7090	\$400.00
GRADUATE SERVICES, LTD	0335	773989	030	0125	\$4,699.00
GRADUATE SERVICES, LTD	0335	773990	030	0123	\$2,157.00
GRADUATE SERVICES, LTD	0335	773990	030	0125	\$2,157.00
GRADUATE SERVICES, LTD	0395	772560	060	722D	\$1,450.80
GRADUATE SERVICES, LTD	0680	773735	110	6391	\$800.00

GRADUATE SERVICES, LTD	0710 774179	030 0152	\$3,449.86
GRAINGER, INC.	0365 773571	030 7090	\$687.11
GRAINGER, INC.	0423 773567	030 7099	\$2,197.87
GRAINGER, INC.	0710 773447	030 0152	\$1,316.89
GRAINGER, INC.	0710 773564	060 6387	\$2,774.50
GRAINGER, INC.	0923 761610	060 8150	\$2,000.00
GRAINGER, INC.	1910 772945	130 5310	\$2,000.63
GRANITE DATA SOLUTIONS	0208 772137	060 3010	\$963.14
GRANITE DATA SOLUTIONS	0208 772364	030 7090	\$470.44
GRANITE DATA SOLUTIONS	0208 772367	030 7090	\$426.06
GRAPHIC DESIGN MARKING SYSTEM, INC.	0208 773961	030 0171	\$2,063.88
GRAYBAR ELECTRIC, INC.	0923 761608	060 8150	\$2,500.00
GRAYLIFT/CROMER EQUIPMENT	0710 772948	060 6387	\$7,042.75
GUITAR CENTER STORE, INC.	0335 772504	030 7090	\$4,753.40
GUITAR CENTER STORE, INC.	0727 773020	030 0167	\$800.00
GUITAR CENTER STORE, INC.	0727 774143	030 0167	\$5,375.00
HACH COMPANY	0710 772501	060 6387	\$508.79
HANK SWANK GOLF COURSE	0395 773230	030 0172	\$800.00
HARO ENTERTAINMENT	0055 773233	070 0761	\$2,800.00
HARO ENTERTAINMENT	0055 773441	030 0125	\$400.00
HARO ENTERTAINMENT	0055 773768	070 0761	\$800.00
HARO ENTERTAINMENT	0185 773501	070 0761	\$600.00
HARO ENTERTAINMENT	0395 773222	070 0761	\$600.00
HARRISON BROS., INC.	0055 773718	070 0761	\$451.03
HARRISON BROS., INC.	0130 773746	030 0171	\$1,015.88
HARRISON BROS., INC.	0185 772677	030 0171	\$1,011.38
HARVARD HOUSE	0445 773345	030 7099	\$1,308.37
HARVARD HOUSE	0445 773358	030 7099	\$1,147.27
HEART LINK	0796 772103	030 0667	\$504.00
HEARTLAND PAYMENT	1910 773504	060 7029	\$2,800.00
HECTOR J. MOLINA	0703 771997	060 7311	\$1,500.00
HEINEMANN PROFESSIONAL	0150 772542	030 7099	\$8,208.06
HEINEMANN PROFESSIONAL	0420 774014	030 7090	\$164.30
HENG CHAN SUN KIM, DBA JUDY'S DONUTS	0170 773308	030 7090	\$300.00
HENG CHAN SUN KIM, DBA JUDY'S DONUTS	0225 772409	030 7090	\$500.00
HERITAGE-CRYSTAL CLEAN, LLC	0925 759485	030 7230	\$3,500.00
HEWITT'S RESTAURANT	0098 773179	030 2430	\$500.00
HEWITT'S RESTAURANT	0190 773128	030 7140	\$300.00
HEWITT'S RESTAURANT	0265 773536	030 7090	\$621.93
HEWITT'S RESTAURANT	0305 773794	030 7090	\$270.00
HEWITT'S RESTAURANT	0395 758321	030 0125	\$2,000.00
HEWITT'S RESTAURANT	0395 774133	030 7090	\$3,700.00
HEWITT'S RESTAURANT	0415 773492	030 0643	\$1,500.00
HEWITT'S RESTAURANT	0417 773701	030 0114	\$1,571.08
HEWITT'S RESTAURANT	0460 773429	030 7090	\$531.00
HEWITT'S RESTAURANT	0700 772775	030 0144	\$600.00
HEWITT'S RESTAURANT	0710 773435	030 0152	\$2,000.00

HEWITT'S RESTAURANT	0755	773802	030	0176	\$3,000.00
HEWITT'S RESTAURANT	1395	760461	030	0500	\$1,535.00
HL CORPORATION	0145	772807	030	0172	\$239.20
HMONG NURSES ASSOCIATION	0860	773821	030	0694	\$3,000.00
HODGES BADGE CO., INC.	0330	773641	030	0172	\$115.27
HOME AWAY, INC. DBA THE PINES RESORT	0755	773696	030	0176	\$4,800.00
HONORS GRADUATION, LLC	0710	773075	030	0152	\$918.20
HOPE, INC.	0785	771977	060	9018	\$170.44
HORN PHOTO, INC.	0710	773263	060	6387	\$411.62
HORN SHOP THE	0395	773653	030	7090	\$3,061.75
HORN SHOP THE	0421	773810	030	7090	\$500.00
HORN SHOP THE	1400	761456	030	7394	\$1,000.00
HOUGHTON MIFFLIN COMPANY	1748	772214	060	6300	\$9,332.35
HOUGHTON MIFFLIN COMPANY	1748	773632	060	6300	\$1,346.23
HUNGRY HOWIE'S	0325	762502	080	8210	\$800.00
HUNGRY HOWIE'S	0335	774072	030	0643	\$500.00
HUNGRY HOWIE'S	0355	773703	030	0113	\$130.00
HUNGRY HOWIE'S	0355	773705	030	0113	\$130.00
HUNGRY HOWIE'S	0355	774142	030	0113	\$247.00
HUNGRY HOWIE'S PIZZA & SUBS	0700	762810	030	0144	\$400.00
ID WHOLESALER	0423	772302	030	7090	\$3,249.02
IDEAL SAW WORKS	0710	773574	060	6387	\$8,425.06
IDSVOOG, AMY	0732	773623	030	0658	\$22.94
INCLUSIVE TLC, INC.	0785	772736	060	6500	\$4,117.70
INGRAHAM TROPHIES	0235	774107	030	0171	\$440.00
INGRAHAM TROPHIES	0700	772543	030	0144	\$1,482.73
INSECT LORE PRODUCTS	0480	773494	030	0171	\$158.40
INSIGHT DESIGN & PRINT	0860	772403	030	0694	\$600.00
INTERNATIONAL BACCALAUREATE	0185	773525	030	7090	\$1,488.00
INTERNATIONAL BACCALAUREATE ORGANIZATION	0700	NR000048031	030	0144	\$3,500.00
INTERNATIONAL GREENHOUSE CO.	0710	772180	060	6387	\$4,188.12
INTERNATIONAL STUDENT, TOURS	0725	772411	030	0175	\$1,836.00
ISAI VERDUZCO BARAJAS, DBA C&N PHOTOBOOTH	0420	771828	030	7090	\$375.27
ISLAND IMPRINTS, INC.	0710	773084	060	6387	\$3,676.38
ISLAND WATERPARK, THE	0265	773539	030	7090	\$9,196.00
ISLAND WATERPARK, THE	0310	772168	030	0171	\$2,099.00
ISLAND WATERPARK, THE	0370	773507	030	7090	\$2,590.92
ISLAND WATERPARK, THE	0535	772055	080	8210	\$1,015.49
J & E RESTAURANT SUPPLY, INC.	0460	772332	030	7090	\$7,748.00
J AND I TWINS SUPER MARKET EL PARIAN, LLC	0310	772383	030	0113	\$1,143.09
J AND I TWINS SUPER MARKET EL PARIAN, LLC	0455	774165	030	7090	\$1,485.00
J TAYLOR EDUCATION, INC.	0700	772482	030	0144	\$702.87
J W PEPPER & SONS, INC.	0421	773928	030	7090	\$828.15
J W PEPPER & SONS, INC.	0440	771958	030	7099	\$2,500.00
J W PEPPER & SONS, INC.	1060	759992	030	7394	\$128.46
J W PEPPER & SONS, INC.	1400	761467	030	7394	\$1,000.00
J. W. PEPPER & SONS, INC.	0700	773573	060	3213	\$1,000.00

J.T.M. FOOD GROUP	1910	772739	130	5310	\$5,827.20
JAMBA JUICE	0490	772293	080	8210	\$100.00
JANELLE CAREY	0385	774077	030	0172	\$349.00
JANELLE CAREY	0385	774078	030	0172	\$349.00
JAPANESE AMERICAN CITIZENS LEAGUE	0700	772279	060	4035	\$125.00
JASON BONILLA	1561	767484	350	0917	\$3,000.00
JENNY BANH	0700	772967	060	3213	\$1,500.00
JENNY BANH	0701	773670	060	3213	\$3,600.00
JIGSAW LEARNING, LLC DBA TEACHTOWN	0553	NR000048027	060	3182	\$4,250.00
JOHN'S INCREDIBLE PIZZA CO.	0305	774151	080	8210	\$467.86
JOHN'S INCREDIBLE PIZZA CO.	0440	772524	030	7090	\$2,727.90
JOHN'S INCREDIBLE PIZZA CO.	0701	772382	030	0606	\$3,873.62
JONES SCHOOL SUPPLY CO.	0250	773032	030	7090	\$1,417.10
JONES SCHOOL SUPPLY CO.	0470	772564	030	7099	\$1,985.67
JORGENSEN & COMPANY, INC.	1891	773050	030	0716	\$9,247.68
JORGENSEN BATTERIES, INC.	0185	772762	030	7099	\$2,462.00
JOSTENS, INC.	0421	772534	030	7090	\$495.00
JOSTENS, INC.	0725	773996	030	0170	\$5,322.19
JOSTENS, INC.	0725	773997	030	0170	\$3,650.41
JOSTENS, INC.	0725	773998	030	0170	\$4,824.70
JOSTENS, INC.	0725	774000	030	0170	\$5,667.77
JOSTENS, INC.	0725	774001	030	0170	\$5,406.78
JOSTENS, INC.	0725	774002	030	0170	\$5,527.09
JOSTENS, INC.	0725	774053	030	0170	\$4,958.25
JUNIOR LEAGUE OF FRESNO	0235	773113	030	0172	\$250.00
JUNIOR LEAGUE OF FRESNO	0395	774005	030	7090	\$250.00
JUNIOR LIBRARY GUILD	0440	773243	030	0625	\$3,831.86
JUNIOR LIBRARY GUILD	1450	773033	060	3010	\$2,701.16
JUNIOR LIBRARY GUILD	1465	772528	060	3010	\$1,856.42
KAPLAN EARLY LEARNING	0767	773166	030	0192	\$490.03
KAPLAN EARLY LEARNING	0780	773170	030	0192	\$545.55
KARLA D. KIRK	0700	774082	060	3213	\$1,500.00
KENDALL HUNT PUBL. CO.	0701	772663	060	5828	\$1,517.88
KETTNER, ERIN	0785	772719	060	9017	\$150.00
KIKKU JAPANESE	0315	774145	030	0110	\$1,000.00
KIKKU JAPANESE	0601	758289	030	0677	\$1,500.00
KIMS BIRTHDAY PARTY PETTING ZOO	0455	773599	030	7090	\$807.00
KING KHAN DRILLING & CONSTRUCTION	1320	757544	350	0917	\$8,487.60
KINGSBURGH HONEY	1920	773865	030	0734	\$1,500.00
K-LOG, INC.	0530	772329	030	7099	\$7,545.19
KONA ICE OF CLOVIS, LLC	0355	774141	030	0113	\$320.00
KONA ICE OF CLOVIS, LLC	0460	758224	030	0172	\$900.00
KUUMBA, LLC	0700	772883	060	3213	\$1,500.00
KUUMBA, LLC	0755	772169	030	0176	\$856.00
L.N. CURTIS & SONS, DBA TOOLS FOR HEROES	0710	772101	060	6387	\$3,697.91
LA ESTRELLA BAKERY	0250	773493	030	7090	\$700.00
LA IMPERIAL TAQUERIA	0705	772275	110	6391	\$1,403.68

LA ROSA DANCE SUPPLY	0395 772648	030	7090	\$1,089.62
LAKESHORE LEARNING MATERIALS	0005 772623	030	7091	\$50.90
LAKESHORE LEARNING MATERIALS	0005 772630	030	7091	\$345.76
LAKESHORE LEARNING MATERIALS	0005 772747	030	0113	\$1,097.12
LAKESHORE LEARNING MATERIALS	0005 772754	030	7091	\$167.00
LAKESHORE LEARNING MATERIALS	0005 773165	030	0113	\$1,199.26
LAKESHORE LEARNING MATERIALS	0005 773172	030	7091	\$199.55
LAKESHORE LEARNING MATERIALS	0070 772313	030	7090	\$7,265.97
LAKESHORE LEARNING MATERIALS	0090 773408	030	7090	\$1,133.58
LAKESHORE LEARNING MATERIALS	0160 772618	030	7099	\$4,311.81
LAKESHORE LEARNING MATERIALS	0160 772621	030	7099	\$2,174.28
LAKESHORE LEARNING MATERIALS	0175 772748	030	0113	\$1,168.28
LAKESHORE LEARNING MATERIALS	0175 773249	030	0113	\$891.27
LAKESHORE LEARNING MATERIALS	0208 772002	030	0192	\$477.64
LAKESHORE LEARNING MATERIALS	0225 773941	030	7099	\$2,036.76
LAKESHORE LEARNING MATERIALS	0225 773986	030	7090	\$3,705.51
LAKESHORE LEARNING MATERIALS	0225 774012	030	7090	\$2,299.13
LAKESHORE LEARNING MATERIALS	0285 772908	030	0110	\$204.03
LAKESHORE LEARNING MATERIALS	0290 771980	030	0113	\$161.87
LAKESHORE LEARNING MATERIALS	0290 774113	030	0113	\$710.91
LAKESHORE LEARNING MATERIALS	0305 773972	030	0192	\$488.24
LAKESHORE LEARNING MATERIALS	0320 773925	030	7099	\$277.93
LAKESHORE LEARNING MATERIALS	0330 773839	030	0192	\$499.07
LAKESHORE LEARNING MATERIALS	0340 773799	030	7090	\$829.78
LAKESHORE LEARNING MATERIALS	0355 773316	030	0113	\$885.76
LAKESHORE LEARNING MATERIALS	0355 773793	030	0113	\$1,937.12
LAKESHORE LEARNING MATERIALS	0500 773787	060	6500	\$198.79
LAKESHORE LEARNING MATERIALS	0500 773922	030	7099	\$20.36
LAKESHORE LEARNING MATERIALS	0530 773306	030	7090	\$243.41
LAKESHORE LEARNING MATERIALS	0580 773247	030	0192	\$387.89
LAKESHORE LEARNING MATERIALS	0700 772485	030	0144	\$1,961.69
LAKESHORE LEARNING MATERIALS	0700 772487	030	0144	\$730.14
LAKESHORE LEARNING MATERIALS	0715 771993	120	9076	\$6,541.25
LAKESHORE LEARNING MATERIALS	0765 773405	120	9076	\$9,056.90
LAKESHORE LEARNING MATERIALS	0767 773168	030	0192	\$473.53
LAKESHORE LEARNING MATERIALS	0767 773169	030	0192	\$460.25
LAKESHORE LEARNING MATERIALS	0785 773137	060	3308	\$183.30
LAKESHORE LEARNING MATERIALS	0785 773359	060	3308	\$8,458.19
LAKESHORE LEARNING MATERIALS	0785 773561	060	3326	\$9,597.23
LAKESHORE LEARNING MATERIALS	0785 773656	060	9018	\$2,725.48
LAKESHORE LEARNING MATERIALS	0785 773699	060	3308	\$2,093.94
LAKESHORE LEARNING MATERIALS	0790 773171	060	2600	\$330.68
LAKESHORE LEARNING MATERIALS	0790 773745	060	2600	\$1,990.90
LAKESHORE LEARNING MATERIALS	1090 773420	030	0192	\$323.75
LAKESHORE LEARNING MATERIALS	1160 772159	030	0192	\$485.29
LAKESHORE LEARNING MATERIALS	1255 773581	030	0192	\$189.31
LAKESHORE LEARNING MATERIALS	1460 772334	060	3010	\$2,983.16

LAKESHORE LEARNING MATERIALS	1465	773356A	030	0192	\$273.84
LAMBAREN, MARYANN	0758	772518	030	0178	\$32.43
LAMONA TOWING SERVICE, INC.	0145	772961	030	0125	\$150.00
LAND O'LAKES, INC.	1910	772178	130	5310	\$3,609.60
LANGUAGE TESTING INTERNATIONAL, INC.	0185	774209	030	7091	\$56.00
LAOTIAN-AMERICAN COMMUNITY OF FRESNO	0725	773370	030	0173	\$6,000.00
LARRY A. LIVERMORE	0130	773899	030	0171	\$1,169.27
LARSON BROTHERS	0160	773728	080	8210	\$2,393.45
LARSON BROTHERS	0240	772095	030	0173	\$903.42
LARSON BROTHERS	0240	772095	030	7090	\$1,796.58
LAW OFFICES OF ARTHUR M. PALKOWITZ	0890	761479A	030	0708	\$3,500.00
LAWRENCE ENGINEERING GROUP	1055	700790A	350	0917	\$1,030.00
LEARNING A-Z	0435	773245	030	7090	\$2,992.50
LEARNING RESOURCES, INC.	0700	772750	030	0144	\$807.15
LEARNING WITHOUT TEARS	0150	773919	030	7099	\$365.99
LEARNING WITHOUT TEARS	0785	773830	060	3308	\$3,376.74
LEARNING WITHOUT TEARS	1748	773594	060	6300	\$3,055.83
LEE GRANT INSPECTIONS	0920	772108	060	3213	\$5,985.00
LEE GRANT INSPECTIONS	0920	772109	060	3213	\$7,125.00
LEE GRANT INSPECTIONS	1265	772867	350	0917	\$4,750.00
LEGO EDUCATION	0710	773025	030	0194	\$3,980.00
LELA'S PIZZERIA, LLC	0208	763752	030	0110	\$500.00
LELA'S PIZZERIA, LLC	0550	768549	060	2600	\$347.97
LEMOORE HIGH SCHOOL	0145	772794	030	0172	\$450.00
LEMOORE HIGH SCHOOL	0145	773238	030	0172	\$300.00
LEON ENVIRONMENTAL SERVICES	0850	772455	030	0680	\$2,325.00
LEON ENVIRONMENTAL SERVICES	0886	772452	030	0140	\$2,975.00
LEON ENVIRONMENTAL SERVICES	0924	772962	060	8150	\$2,325.00
LEON ENVIRONMENTAL SERVICES	1787	770489	350	0917	\$3,900.00
LEONARDO NICHOLS	0235	764039	030	7090	\$5,000.00
LEONARDO NICHOLS	0235	772549	030	0172	\$1,500.00
LEONARDO NICHOLS	0335	772121	030	7090	\$441.77
LEONARDO NICHOLS	1335	772170	030	0500	\$2,279.60
LIBERTY UNIVERSITY, INC.	0701	772721	060	3213	\$3,939.00
LIBRARY STORE, THE	1220	772088	060	3010	\$647.18
LIBRARY STORE, THE	1285	773905	060	3010	\$657.37
LIFE FITNESS	0055	772033	030	0172	\$595.93
LIGHTHOUSE DOCUMENT TECHNOLOGIES, INC.	1905	773505	030	0690	\$7,242.00
LILY'S CAFE	0370	761654	030	7090	\$514.00
LILY'S CAFE	0700	759823	030	0606	\$500.00
LILY'S CAFE	0706	759830	030	0157	\$3,000.00
LINKA CORPORATION	0250	773110	030	7090	\$400.00
LINKA CORPORATION	0315	773858	030	0110	\$1,000.00
LINKA CORPORATION	0485	772781	030	7090	\$655.40
LINKA CORPORATION	0758	773070	060	7803	\$1,000.00
LIVE ACTION SAFETY 7	0710	773498	060	6387	\$2,721.98
LIVE AGAIN FRESNO	0860	774088	030	0694	\$2,500.00

LOWE'S	0055	766049	070	0761	\$1,500.00
LOWE'S	0095	773563	030	0172	\$429.98
LOWE'S	0145	773151	030	7140	\$500.00
LOWE'S	0210	773889	030	0172	\$500.00
LOWE'S	0215	769959	030	7099	\$1,500.00
LOWE'S	0235	772388	030	0172	\$500.00
LOWE'S	0241	773009	030	0172	\$3,000.00
LOWE'S	0265	769650	030	7090	\$1,500.00
LOWE'S	0310	772192	030	0113	\$1,502.92
LOWE'S	0310	772197	030	0113	\$6,277.28
LOWE'S	0385	767282	030	7099	\$1,300.00
LOWE'S	0421	772320	030	7090	\$1,245.03
LOWE'S	0470	773157	030	7090	\$750.00
LOWE'S	0485	773901	030	0172	\$300.00
LOWE'S	0505	773461	030	7090	\$1,746.05
LOWE'S	0552	773892	030	0172	\$500.00
LOWE'S	0700	773409	060	3213	\$300.00
LOWE'S	0710	763592	060	6387	\$5,968.30
LOWE'S	0710	772854	060	6387	\$2,979.10
LOWE'S	0710	773150	060	6387	\$561.11
LOWE'S	0710	773872	060	6387	\$6,431.73
LOWE'S	0727	772994	030	0167	\$950.00
LOWE'S	0765	772998	060	9021	\$200.00
LOWE'S	0790	774006	060	2600	\$1,429.68
LOWE'S	0795	773073	060	3010	\$397.31
LOZANO SMITH, LLP	1870	762412	030	0690	\$5,000.00
LRP PUBLICATIONS	0785	773261	030	0606	\$300.00
M & M SCREEN PRINTING	0355	772771	030	0113	\$877.44
MAD ILLUSTRATORS	0145	772555	030	7090	\$1,061.83
MAD ILLUSTRATORS	0260	774181	030	0172	\$342.39
MAD ILLUSTRATORS	0755	762355	030	0176	\$4,500.00
MADERA GOLF COURSE	0055	773949	030	0172	\$400.00
MAGNETAR.US, INC.	1145	773335	350	0913	\$300.00
MAMA MIA PIZZERIA	0055	773698	030	7140	\$4,300.00
MAMA MIA PIZZERIA	0225	772410	030	7090	\$1,105.17
MAMA MIA PIZZERIA	0310	772363	030	0113	\$950.00
MANCHESTER CENTER	0601	772773	030	0500	\$1,800.00
MANCHESTER CENTER	0765	773774	030	0192	\$4,250.00
MARBLESOFT, LLC	0785	772496	060	6500	\$1,472.47
MARBLESOFT, LLC	0785	772496	060	6547	\$158.34
MARBLESOFT, LLC	0785	773722	060	6500	\$102.74
MARBLESOFT, LLC	0785	773724	060	6500	\$97.33
MARENEM, INC.	0790	773584	060	2600	\$1,072.67
MARIPOSA MUSEUM & HISTORY CENTER	0725	773317	030	0173	\$540.00
MARIPOSA MUSEUM & HISTORY CENTER	0725	773330	030	0173	\$900.00
MARIPOSA MUSEUM & HISTORY CENTER	0725	773331	030	0173	\$800.00
MARIPOSA MUSEUM & HISTORY CENTER	0725	773509	030	0173	\$460.00

MARISCOS COLIMA	0285	772069	030	7090	\$321.59
MARISCOS COLIMA	0417	772075	030	0115	\$840.00
MARISCOS COLIMA	0417	773490	030	0643	\$261.11
MASCOT JUNCTION, INC.	0215	771781	030	7090	\$331.43
MASCOT JUNCTION, INC.	0285	773921	030	7090	\$593.21
MATTHEW E. ESPINOZA WATSON	0700	772974	060	3213	\$1,500.00
MAVERICK SCREEN PRINTING	0395	773089	030	7090	\$4,659.05
MAVERICK SCREEN PRINTING	0395	773091	030	7090	\$3,792.25
MAW N PAW BBQ	0460	773140	030	7091	\$640.00
MAX HEADROOM 80S BAND	0395	773736	070	0761	\$1,500.00
MC GRAW-HILL EDUCATION, INC.	0430	773241	030	7099	\$937.60
MC GRAW-HILL EDUCATION, INC.	1748	772312	060	6300	\$1,120.28
MC MURRAY, CHARLES, INC.	0919	759408	060	8150	\$4,000.00
MCLANE HIGH STUDENT BODY	0355	773645	030	0113	\$90.00
MEAT MARKET, INC., THE	0185	774150	030	7090	\$2,978.00
MEAT MARKET, INC., THE	0450	772393	030	7091	\$1,558.94
MEAT MARKET, INC., THE	0500	773310	030	7090	\$1,358.61
MEDITERRANEAN GRILL	0852	758757	030	0679	\$500.00
MEDITERRANEAN GRILL	1710	772360	030	0500	\$792.00
MEDSUPPLY	0785	772394	060	6500	\$1,867.02
MEGA-PRINTS, INC.	0055	759503	030	0125	\$1,600.00
MEGA-PRINTS, INC.	0365	772387	080	8210	\$1,774.77
MEGA-PRINTS, INC.	0919	773223	060	8150	\$81.26
ME-N-ED'S, INC.	0075	762150	030	7090	\$2,000.00
ME-N-ED'S, INC.	0130	773487	030	0173	\$650.00
ME-N-ED'S, INC.	0155	772373	030	0113	\$383.00
ME-N-ED'S, INC.	0160	768552A	080	8210	\$500.00
ME-N-ED'S, INC.	0170	773434	030	0171	\$500.00
ME-N-ED'S, INC.	0210	758157	030	7090	\$1,400.00
ME-N-ED'S, INC.	0230	762611	030	0124	\$1,500.00
ME-N-ED'S, INC.	0235	773074	030	0624	\$600.00
ME-N-ED'S, INC.	0241	772468	030	0171	\$2,000.00
ME-N-ED'S, INC.	0305	767773	030	0172	\$200.00
ME-N-ED'S, INC.	0355	773739	030	0113	\$104.00
ME-N-ED'S, INC.	0355	774137	030	0113	\$139.00
ME-N-ED'S, INC.	0380	769762	080	8210	\$1,000.00
ME-N-ED'S, INC.	0415	758577	030	7090	\$1,000.00
ME-N-ED'S, INC.	0415	773491	030	0643	\$1,000.00
ME-N-ED'S, INC.	0420	765882	030	7090	\$300.00
ME-N-ED'S, INC.	0440	762862	030	0115	\$500.00
ME-N-ED'S, INC.	0480	772370	030	0643	\$200.00
ME-N-ED'S, INC.	0567	762504	030	7090	\$500.00
ME-N-ED'S, INC.	0700	759820	030	0606	\$610.00
ME-N-ED'S, INC.	0727	763212	030	0168	\$200.00
ME-N-ED'S, INC.	0758	773122	060	7803	\$585.00
ME-N-ED'S, INC.	0785	773304	060	9017	\$900.00
ME-N-ED'S, INC.	0895	773271	030	0716	\$60.00

MERCED HIGH SCHOOL	0335 773123	030 0172	\$325.00
METEOR EDUCATION, LLC	0123 772355	030 0625	\$6,839.72
METEOR EDUCATION, LLC	0335 772493	030 7090	\$7,466.27
METEOR EDUCATION, LLC	0755 772202	030 0176	\$1,761.45
METEOR EDUCATION, LLC	0758 772184	030 7091	\$1,548.30
MI CAFESITO, LLC	0758 773120	030 0117	\$1,500.00
MICHAEL KING	0440 772398	030 7091	\$500.00
MICHAEL'S STORES	0030 771959	030 0625	\$310.80
MICHAEL'S STORES	0120 773697	060 6010	\$788.82
MICHAEL'S STORES	0220 773687	030 7090	\$125.00
MICHAEL'S STORES	0220 773687	030 7091	\$125.00
MICHAEL'S STORES	0355 773757	030 0113	\$523.00
MICHAEL'S STORES	0355 773975	030 0113	\$1,012.00
MICHAEL'S STORES	0355 773976	030 0113	\$300.00
MICHAEL'S STORES	0355 773977	030 0113	\$900.00
MICHAEL'S STORES	0355 773978	030 0113	\$145.00
MICHAEL'S STORES	0355 773979	030 0113	\$250.00
MICHAEL'S STORES	0565 773173	030 7140	\$907.00
MICHAEL'S STORES	0790 773289	060 2600	\$2,882.54
MICROBRIC, LLC	0755 773950	030 0176	\$4,117.30
MICROSOFT CORPORATION	0886 774035	030 0140	\$9,993.00
MIKE OZ, LLC	0601 773433	030 0500	\$800.00
MIMIS NORTH, LLC	0850 773114	030 0681	\$300.00
MINUTEMAN PRESS	0235 773542	030 0171	\$80.00
MINUTEMAN PRESS	0710 772887	060 6387	\$97.18
MINUTEMAN PRESS	0925 773024	030 7230	\$1,124.08
MIRACLE PLAYSYSTEMS, INC.	0919 772584	060 8150	\$1,792.43
MOBILE ED PRODUCTIONS, INC.	0701 NR000048030	060 3213	\$9,855.00
MOBILE MINI, INC.	0888 759706	030 0143	\$4,550.00
MOBILE MINI, INC.	1235 694228B	350 0917	\$61.84
MONTGOMERY'S AUTOBODY	0919 760217	060 8150	\$2,500.00
MOREN, JENNIFER	0930 773622	030 0720	\$100.00
MOUNTAIN MIKES PIZZA	0070 768041	030 7090	\$1,500.00
MOUSER ELECTRONICS	0710 769343	060 6388	\$364.38
MOUSER ELECTRONICS	0710 772194	060 6387	\$6,067.60
MOVIE LICENSING USA	0020 772664	080 8210	\$610.00
MT. WHITNEY HIGH SCHOOL	0235 773392	030 0172	\$160.00
MUSEUM OF TOLERANCE	0335 773367	060 6385	\$240.00
MUSIC PERFORMANCE FOUNDATION, INC.	0727 772509	030 0168	\$400.00
MY BINDING.COM	0785 773095	060 9018	\$525.25
NAEYC/NATIONAL ASSOCIATION FOR THE	0765 772904	120 9055	\$899.46
NAEYC/NATIONAL ASSOCIATION FOR THE	0765 773583	030 0192	\$452.69
NASCO EDUCATION, LLC	0165 773100	060 6500	\$72.25
NASCO EDUCATION, LLC	0185 773985	030 7099	\$4,335.73
NASCO EDUCATION, LLC	0727 771982	030 0168	\$836.70
NASCO EDUCATION, LLC	0727 771988	030 0168	\$847.21
NASCO EDUCATION, LLC	0727 771995	030 0168	\$848.60

NATIONAL ACADEMY FOUNDATION	0335	773843	060	6385	\$595.93
NATIONAL INSTITUTE FOR AUTO SERVICE EXCELLENCE	0710	773268	060	6387	\$514.66
NATIONAL RESTAURANT ASSOC.	0710	772631	060	6387	\$150.00
NATIONAL RESTAURANT ASSOC.	0710	773887	060	6387	\$1,500.00
NATIONAL SEATING & MOBILITY	0788	761989A	060	6500	\$2,383.70
NATIONAL SEATING/MOBILITY, INC.	0788	765079A	060	6500	\$4,921.26
NATIONAL STUDENT CLEARINGHOUSE	0852	772259	030	0602	\$5,355.00
NATIONAL UNIVERSITY	0701	773182	060	3213	\$1,691.00
NICK'S CUSTOM GOLF CARS	0175	773946	030	7090	\$1,776.51
NICK'S CUSTOM GOLF CARS	0208	773940	030	7090	\$8,536.18
NICK'S CUSTOM GOLF CARS	0485	773384	030	7090	\$3,514.67
NICK'S CUSTOM GOLF CARS	0530	771252	030	7090	\$1,253.00
NO SURRENDER LASER TAG	0035	773224	030	7090	\$2,184.00
NORTH AMERICAN TECHNICAL SERV.	1395	772134	350	0913	\$8,000.00
NORTH YOSEMITE LEAGUE	0235	774115	030	0172	\$1,000.00
NORTH YOSEMITE LEAGUE	0335	773945	030	0172	\$1,000.00
NORTH YOSEMITE LEAGUE	0395	774003	030	0172	\$1,000.00
NORTH YOSEMITE LEAGUE	0421	773999	030	0172	\$1,000.00
NSMOORE, INC. DBA GROCERY OUTLET	0015	773707	030	7091	\$400.00
NSMOORE, INC. DBA GROCERY OUTLET	0235	773547	030	0624	\$400.00
NSMOORE, INC. DBA GROCERY OUTLET	0355	773734	030	0113	\$300.00
NSMOORE, INC. DBA GROCERY OUTLET	0355	773744	030	0113	\$50.00
NSMOORE, INC. DBA GROCERY OUTLET	0700	773451	030	0144	\$200.00
NSMOORE, INC. DBA GROCERY OUTLET	0810	774069	030	0641	\$150.00
NSTA	0700	771941	060	3213	\$470.00
OAKTREE PRODUCTS	0785	772161	060	3305	\$602.61
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049665	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049666	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049667	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049668	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049669	030	0113	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049670	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049691	030	0113	\$706.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049692	030	0113	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049693	030	0113	\$603.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049705	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049706	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049707	030	0113	\$706.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049708	030	0113	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049738	030	0113	\$406.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049739	030	0113	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049740	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049741	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049742	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049743	030	7091	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049759	030	7091	\$200.00

ODP BUSINESS SOLUTIONS, LLC	0005	OD000049760	030	0113	\$365.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049761	030	0113	\$1,206.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049762	030	0113	\$1,206.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049780	030	0113	\$1,206.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049781	030	0110	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049782	030	0110	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049783	030	0110	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0005	OD000049784	030	0110	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0015	OD000049701	060	6500	\$100.00
ODP BUSINESS SOLUTIONS, LLC	0015	OD000049800	060	6500	\$100.00
ODP BUSINESS SOLUTIONS, LLC	0015	OD000049841	030	7099	\$4,000.00
ODP BUSINESS SOLUTIONS, LLC	0020	OD000049724	030	0110	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0020	OD000049725	030	0110	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0020	OD000049726	030	0110	\$150.00
ODP BUSINESS SOLUTIONS, LLC	0020	OD000049828	030	0110	\$150.00
ODP BUSINESS SOLUTIONS, LLC	0030	OD000049671	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0030	OD000049704	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0035	OD000048255	030	7090	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0035	OD000049817	030	7091	\$493.60
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049649	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049650	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049651	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049652	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049653	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049654	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049655	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049656	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049657	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049658	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049659	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049660	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049661	030	0125	\$130.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049699	030	0125	\$170.00
ODP BUSINESS SOLUTIONS, LLC	0055	OD000049770	030	0181	\$665.62
ODP BUSINESS SOLUTIONS, LLC	0075	OD000049813	060	6500	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0100	OD000049715	030	0114	\$693.42
ODP BUSINESS SOLUTIONS, LLC	0105	OD000049713	030	7091	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0123	OD000049342	030	7090	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0127	OD000049675	030	0625	\$1,800.00
ODP BUSINESS SOLUTIONS, LLC	0135	OD000049744	030	7091	\$2,500.00
ODP BUSINESS SOLUTIONS, LLC	0140	OD000049677	030	0172	\$67.17
ODP BUSINESS SOLUTIONS, LLC	0140	OD000049855	030	7090	\$162.57
ODP BUSINESS SOLUTIONS, LLC	0140	OD000049861	030	7090	\$201.47
ODP BUSINESS SOLUTIONS, LLC	0145	OD000048047	030	7090	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0145	OD000048596	030	0625	\$76.00
ODP BUSINESS SOLUTIONS, LLC	0145	OD000048691	030	7099	\$12.63
ODP BUSINESS SOLUTIONS, LLC	0145	OD000049488	030	7140	\$420.00

ODP BUSINESS SOLUTIONS, LLC	0145	OD000049679	060	3010	\$348.72
ODP BUSINESS SOLUTIONS, LLC	0145	OD000049721	060	3010	\$86.30
ODP BUSINESS SOLUTIONS, LLC	0155	OD000049676	030	0113	\$495.00
ODP BUSINESS SOLUTIONS, LLC	0165	OD000049717	080	8210	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0165	OD000049818	060	6500	\$19.23
ODP BUSINESS SOLUTIONS, LLC	0170	OD000049702	030	0625	\$1,100.00
ODP BUSINESS SOLUTIONS, LLC	0170	OD000049834	030	0171	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000048750	030	7090	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049727	030	0113	\$516.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049728	030	0113	\$1,416.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049729	030	0113	\$708.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049734	030	0113	\$1,200.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049735	030	0113	\$1,416.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049736	030	0113	\$700.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049737	030	0110	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049748	030	0113	\$708.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049749	030	0113	\$1,416.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049750	030	0113	\$1,416.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049751	030	0113	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049752	030	0113	\$483.17
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049753	030	0113	\$416.00
ODP BUSINESS SOLUTIONS, LLC	0175	OD000049793	030	0113	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0185	OD000049703	030	0125	\$250.00
ODP BUSINESS SOLUTIONS, LLC	0195	OD000048312	030	7090	\$1,975.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000048540	030	0110	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049473	030	0110	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049755	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049756	030	0110	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049757	030	0110	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049758	030	0110	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049820	030	0111	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0208	OD000049850	030	0110	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0215	OD000049167	030	7099	\$4,000.00
ODP BUSINESS SOLUTIONS, LLC	0220	OD000049775	030	7090	\$998.35
ODP BUSINESS SOLUTIONS, LLC	0220	OD000049803	030	7090	\$1,638.27
ODP BUSINESS SOLUTIONS, LLC	0220	OD000049803	030	7091	\$1,638.23
ODP BUSINESS SOLUTIONS, LLC	0220	OD000049815	030	7090	\$2,012.02
ODP BUSINESS SOLUTIONS, LLC	0235	OD000048027	030	0172	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000048523	030	0125	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000048532	030	0125	\$106.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000048550	030	0125	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049539	030	0125	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049732	030	0125	\$846.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049766	030	0125	\$329.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049804	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049805	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049806	030	0125	\$211.50

ODP BUSINESS SOLUTIONS, LLC	0235	OD000049807	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049808	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049809	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049810	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049811	030	0125	\$211.50
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049843	030	0125	\$175.00
ODP BUSINESS SOLUTIONS, LLC	0235	OD000049859	030	0643	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0241	OD000049785	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0241	OD000049786	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0241	OD000049787	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0241	OD000049788	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0241	OD000049789	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0250	OD000049712	030	0643	\$1,595.00
ODP BUSINESS SOLUTIONS, LLC	0250	OD000049825	030	0172	\$2,000.00
ODP BUSINESS SOLUTIONS, LLC	0265	OD000049697	060	3010	\$2,079.00
ODP BUSINESS SOLUTIONS, LLC	0290	OD000048863	030	7090	\$6,550.00
ODP BUSINESS SOLUTIONS, LLC	0290	OD000049183	030	0113	\$427.00
ODP BUSINESS SOLUTIONS, LLC	0290	OD000049731	030	0113	\$1,327.00
ODP BUSINESS SOLUTIONS, LLC	0305	OD000048281	030	7090	\$2,000.00
ODP BUSINESS SOLUTIONS, LLC	0305	OD000049696	060	3010	\$512.00
ODP BUSINESS SOLUTIONS, LLC	0310	OD000049664	030	0113	\$8,288.74
ODP BUSINESS SOLUTIONS, LLC	0315	OD000048537	030	7090	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0335	OD000048553	030	0625	\$556.97
ODP BUSINESS SOLUTIONS, LLC	0335	OD000048621	060	6385	\$2,000.00
ODP BUSINESS SOLUTIONS, LLC	0335	OD000049835	030	0125	\$250.00
ODP BUSINESS SOLUTIONS, LLC	0335	OD000049848	030	0125	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0340	OD000049700	030	7090	\$1,997.14
ODP BUSINESS SOLUTIONS, LLC	0340	OD000049802	030	7090	\$429.50
ODP BUSINESS SOLUTIONS, LLC	0340	OD000049853	030	7090	\$494.95
ODP BUSINESS SOLUTIONS, LLC	0340	OD000049856	030	7090	\$395.89
ODP BUSINESS SOLUTIONS, LLC	0355	OD000049836	030	0113	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0355	OD000049837	030	7090	\$400.00
ODP BUSINESS SOLUTIONS, LLC	0355	OD000049842	030	7090	\$400.00
ODP BUSINESS SOLUTIONS, LLC	0355	OD000049849	030	0113	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0365	OD000049873	060	3010	\$850.08
ODP BUSINESS SOLUTIONS, LLC	0380	OD000049747	030	0643	\$150.00
ODP BUSINESS SOLUTIONS, LLC	0380	OD000049823	080	8210	\$160.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049494	030	0125	\$511.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049672	030	0625	\$3,000.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049695	030	7099	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049792	030	0125	\$235.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049844	030	0125	\$235.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049845	030	0125	\$755.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049846	030	7090	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049847	030	0125	\$400.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049866	030	0125	\$650.00
ODP BUSINESS SOLUTIONS, LLC	0395	OD000049867	030	0125	\$261.00

ODP BUSINESS SOLUTIONS, LLC	0410	OD000048305	030	7090	\$7,000.00
ODP BUSINESS SOLUTIONS, LLC	0410	OD000049769	030	7090	\$617.57
ODP BUSINESS SOLUTIONS, LLC	0417	OD000048032	030	7090	\$2,500.00
ODP BUSINESS SOLUTIONS, LLC	0417	OD000048354	030	0625	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0417	OD000049827	030	7140	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0420	OD000048763	030	7090	\$4,500.00
ODP BUSINESS SOLUTIONS, LLC	0420	OD000049868	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0421	OD000048218	030	7090	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0421	OD000049858	030	7090	\$828.88
ODP BUSINESS SOLUTIONS, LLC	0422	OD000049764	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0422	OD000049791	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0423	OD000048029	030	0115	\$2,000.00
ODP BUSINESS SOLUTIONS, LLC	0423	OD000048345	030	7090	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0423	OD000049682	030	7091	\$499.38
ODP BUSINESS SOLUTIONS, LLC	0423	OD000049872	030	0625	\$155.47
ODP BUSINESS SOLUTIONS, LLC	0435	OD000049698	030	7091	\$2,000.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049790	030	7099	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049821	030	7099	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049822	030	7099	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049829	030	7099	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049838	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049839	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0440	OD000049840	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049763	080	8210	\$400.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049771	030	0171	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049772	030	0171	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049830	030	0643	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049831	030	7090	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049832	030	7090	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049862	080	8210	\$125.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049863	030	7090	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049864	030	7090	\$288.00
ODP BUSINESS SOLUTIONS, LLC	0460	OD000049865	030	7090	\$300.00
ODP BUSINESS SOLUTIONS, LLC	0475	OD000048622	030	0625	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0480	OD000049674	030	0643	\$276.00
ODP BUSINESS SOLUTIONS, LLC	0480	OD000049730	030	0110	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0490	OD000048289	030	7090	\$3,000.00
ODP BUSINESS SOLUTIONS, LLC	0490	OD000049689	060	6500	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0490	OD000049690	060	6500	\$200.00
ODP BUSINESS SOLUTIONS, LLC	0495	OD000049824	030	7090	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0530	OD000048447	030	0110	\$1,845.00
ODP BUSINESS SOLUTIONS, LLC	0535	OD000048535	030	7090	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0550	OD000049773	060	3010	\$2,568.00
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049718	030	7099	\$386.00
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049719	030	7099	\$164.18
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049745	030	0110	\$479.29
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049768	030	7090	\$454.39

ODP BUSINESS SOLUTIONS, LLC	0565	OD000049776	030	7099	\$389.95
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049779	030	7099	\$253.54
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049794	030	7099	\$723.52
ODP BUSINESS SOLUTIONS, LLC	0565	OD000049854	030	7099	\$1,857.11
ODP BUSINESS SOLUTIONS, LLC	0567	OD000048304	030	7090	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0601	OD000048183	030	0500	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0601	OD000048240	060	3010	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0601	OD000049648	060	3010	\$613.40
ODP BUSINESS SOLUTIONS, LLC	0700	OD000048344	030	0606	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0700	OD000049680	060	3010	\$613.40
ODP BUSINESS SOLUTIONS, LLC	0700	OD000049733	030	0144	\$5,300.00
ODP BUSINESS SOLUTIONS, LLC	0700	OD000049812	030	0144	\$745.50
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049683	060	3213	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049684	060	3213	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049685	060	3213	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049686	060	3213	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049687	060	3213	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049710	060	3213	\$1,500.00
ODP BUSINESS SOLUTIONS, LLC	0701	OD000049711	060	3213	\$600.00
ODP BUSINESS SOLUTIONS, LLC	0702	OD000048197	060	9075	\$3,000.00
ODP BUSINESS SOLUTIONS, LLC	0705	OD000049681	110	6391	\$1,472.03
ODP BUSINESS SOLUTIONS, LLC	0710	OD000048020	030	0152	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0710	OD000048475	030	0152	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0727	OD000049765	030	0168	\$425.00
ODP BUSINESS SOLUTIONS, LLC	0727	OD000049799	030	0168	\$370.00
ODP BUSINESS SOLUTIONS, LLC	0727	OD000049833	030	0167	\$1,015.00
ODP BUSINESS SOLUTIONS, LLC	0755	OD000049446	060	3213	\$150.00
ODP BUSINESS SOLUTIONS, LLC	0755	OD000049720	030	0176	\$51.78
ODP BUSINESS SOLUTIONS, LLC	0755	OD000049767	030	0176	\$857.23
ODP BUSINESS SOLUTIONS, LLC	0758	OD000048213	060	7803	\$500.00
ODP BUSINESS SOLUTIONS, LLC	0785	OD000048651	060	6510	\$1,000.00
ODP BUSINESS SOLUTIONS, LLC	0785	OD000049722	060	6547	\$50.04
ODP BUSINESS SOLUTIONS, LLC	0785	OD000049723	060	6500	\$1,282.50
ODP BUSINESS SOLUTIONS, LLC	0785	OD000049816	060	9017	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0785	OD000049819	060	3308	\$298.31
ODP BUSINESS SOLUTIONS, LLC	0790	OD000049716	060	6010	\$7,429.02
ODP BUSINESS SOLUTIONS, LLC	0810	OD000048138	030	0649	\$800.00
ODP BUSINESS SOLUTIONS, LLC	0852	OD000049694	030	0602	\$5,000.00
ODP BUSINESS SOLUTIONS, LLC	0864	OD000049492	030	0695	\$2,000.00
ODP BUSINESS SOLUTIONS, LLC	0880	OD000049814	670	0841	\$603.14
ODP BUSINESS SOLUTIONS, LLC	0880	OD000049814	690	0861	\$258.49
ODP BUSINESS SOLUTIONS, LLC	0893	OD000049663	030	0738	\$2,800.00
ODP BUSINESS SOLUTIONS, LLC	1015	OD000049870	060	3010	\$1,300.00
ODP BUSINESS SOLUTIONS, LLC	1175	OD000049754	030	0192	\$250.00
ODP BUSINESS SOLUTIONS, LLC	1250	OD000049869	060	3010	\$870.00
ODP BUSINESS SOLUTIONS, LLC	1255	OD000049673	060	3010	\$4,799.00
ODP BUSINESS SOLUTIONS, LLC	1260	OD000049801	030	0192	\$500.00

ODP BUSINESS SOLUTIONS, LLC	1320	OD000049746	060	3010	\$200.00
ODP BUSINESS SOLUTIONS, LLC	1355	OD000049709	060	3010	\$700.00
ODP BUSINESS SOLUTIONS, LLC	1370	OD000048961	060	3010	\$214.24
ODP BUSINESS SOLUTIONS, LLC	1490	OD000049688	060	3010	\$700.00
ODP BUSINESS SOLUTIONS, LLC	1891	OD000049796	030	0716	\$1,139.89
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049777	130	5310	\$826.49
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049778	130	5310	\$854.26
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049795	130	5310	\$91.19
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049851	130	5310	\$187.33
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049852	130	5310	\$40.51
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049857	130	5310	\$121.96
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049860	130	5310	\$268.70
ODP BUSINESS SOLUTIONS, LLC	1910	OD000049871	130	5310	\$1,343.49
ODP BUSINESS SOLUTIONS, LLC	1921	OD000048490	030	0734	\$1,000.00
OLD MISSION SAN JUAN BAUTISTA	0725	773319	030	0173	\$225.00
OLD MISSION SAN JUAN BAUTISTA	0725	773362	030	0173	\$225.00
OLIVIA'S LETTERMAN'S JACKETS	0145	772866	030	0125	\$644.47
ON RAMPS ECONOMIC DEVELOPMENT CORPORATION	0145	772761	030	7090	\$7,500.00
ONSET COMPUTER CORPORATION	0730	772059	030	0656	\$50.00
O'REILLY AUTO PARTS	0919	774041	060	8150	\$543.83
OVERDRIVE, INC.	0100	773474	030	0625	\$600.00
P & R PAPER SUPPLY CO.	1910	762200	130	5310	\$428.47
P & R PAPER SUPPLY CO.	1910	772224	130	5310	\$2,108.49
P & R PAPER SUPPLY CO.	1910	773276	130	5310	\$1,558.07
P & R PAPER SUPPLY CO.	1910	773280	130	5310	\$5,063.74
P & R PAPER SUPPLY CO.	1910	773285	610	5310	\$9,144.74
P & R PAPER SUPPLY CO.	1910	773355	130	5310	\$2,337.11
PACIFIC PRINTING	0880	773229	670	0841	\$765.63
PACIFICA PIZZA/OLIVE	0098	772717	030	7090	\$720.00
PANERA BREAD COMPANY	0455	772138	030	0115	\$80.00
PANERA BREAD COMPANY	0655	764407	030	0675	\$200.00
PANERA BREAD COMPANY	0700	766187	030	0606	\$630.00
PANERA BREAD COMPANY	0796	762259	030	0667	\$5,000.00
PANERA BREAD COMPANY	0852	758758	030	0679	\$1,000.00
PANERA BREAD COMPANY	0935	772595	030	0720	\$2,000.00
PARDINI'S CATERING	0601	767422	030	0500	\$5,000.00
PARDINI'S CATERING	0617	765895	030	0500	\$3,418.11
PARTY WORKS/BLACKSTONE	0125	772285	080	8210	\$1,000.00
PARTY WORKS/BLACKSTONE	0150	773806	080	8210	\$400.00
PARTY WORKS/BLACKSTONE	0210	772629	030	0172	\$100.00
PARTY WORKS/BLACKSTONE	0455	762635	030	0171	\$200.00
PARTY WORKS/W. SHAW	0075	773390	030	7090	\$700.00
PARTY WORKS/W. SHAW	0145	761925	030	7090	\$800.00
PARTY WORKS/W. SHAW	0241	771944	030	0171	\$250.00
PARTY WORKS/W. SHAW	0241	771946	030	0171	\$250.00
PARTY WORKS/W. SHAW	0305	773242	030	7090	\$1,000.00
PARTY WORKS/W. SHAW	0460	773269	030	7091	\$360.00

PARTY WORKS/W. SHAW	0485	772785	030	7090	\$500.00
PARTY WORKS/W. SHAW	0485	772787	030	7090	\$500.00
PARTY WORKS/W. SHAW	0530	774131	080	8210	\$372.00
PARTY WORKS/W. SHAW	0700	772889	030	0144	\$300.00
PARTY WORKS/W. SHAW	0727	772918	030	0167	\$700.00
PASCO SCIENTIFIC	0700	773749	030	0144	\$958.90
PAUL H. BROOKES PUBLISHING CO., INC.	0330	774045	030	0172	\$315.51
PEARSON ASSESSMENTS	0770	774192	060	9017	\$5,204.81
PEARSON ASSESSMENTS	0785	771984	060	3305	\$1,179.54
PEARSON ASSESSMENTS	0785	772610	060	9018	\$1,264.43
PEARSON ASSESSMENTS	0785	773935	060	3305	\$2,165.73
PEGBORD	0105	772386	030	7090	\$508.65
PEPA'S MEXICAN RESTAURANT	0045	773036	030	0110	\$1,125.97
PEPA'S MEXICAN RESTAURANT	0250	773111	030	7090	\$400.00
PEPA'S MEXICAN RESTAURANT	0325	772081	030	7090	\$1,870.00
PERFECTION LEARNING CORP.	0700	773748	030	0144	\$655.00
PERFECTION LEARNING CORP.	0700	773748	030	7090	\$419.13
PERFORMANCE CONTRACTING, INC.	0919	770645	060	8150	\$2,870.00
PERFORMANCE CONTRACTING, INC.	0919	773158	060	8150	\$2,850.00
PERFORMANCE HEALTH HOLDINGS, INC.	0145	773023	030	7099	\$2,028.76
PERFORMANCE HEALTH HOLDINGS, INC.	0395	773602	030	7090	\$4,894.21
PERFORMANCE HEALTH HOLDINGS, INC.	0710	772011	060	6387	\$2,764.62
PERFORMANCE HEALTH HOLDINGS, INC.	0710	774128	060	6387	\$2,646.07
PERFORMANCE HEALTH HOLDINGS, INC.	0725	773210	030	0172	\$1,949.44
PERFORMANCE HEALTH HOLDINGS, INC.	0725	773217	030	0172	\$503.81
PERFORMANCE HEALTH HOLDINGS, INC.	0785	773726	060	6500	\$402.74
PERFORMANCE HEALTH HOLDINGS, INC.	0785	774171	060	6500	\$45.99
PERMA BOUND	0130	772036	030	0625	\$1,348.14
PERMA BOUND	0240	773575	030	0625	\$9,553.48
PERMA BOUND	0445	772038	030	0625	\$3,721.05
PERMA BOUND	1135	772039	060	3010	\$5,436.72
PERMA BOUND	1160	772041	060	3010	\$1,841.45
PERMA BOUND	1325	773045	060	3010	\$807.21
PERMA BOUND	1355	772441	060	3010	\$7,079.00
PERMA BOUND	1420	773984	060	3010	\$4,442.13
PERMA BOUND	1422	772262	060	3010	\$1,401.55
PERMA BOUND	1485	772476	060	3010	\$2,405.90
PESI, INC.	0005	772550	030	7091	\$135.79
PETUNIA'S PLACE	0060	772232	030	0625	\$500.00
PETUNIA'S PLACE	0100	771953	030	0625	\$5,000.00
PETUNIA'S PLACE	0175	772628	030	0113	\$247.72
PETUNIA'S PLACE	0220	773363	030	7090	\$375.31
PETUNIA'S PLACE	0220	773363	060	3010	\$118.51
PETUNIA'S PLACE	0235	764066	030	0625	\$1,941.00
PETUNIA'S PLACE	0241	772924	030	0171	\$3,000.00
PETUNIA'S PLACE	0305	771963	060	3010	\$753.00
PETUNIA'S PLACE	0320	772376	060	3010	\$348.00

PETUNIA'S PLACE	0785	772514	060	9018	\$3,620.00
PETUNIA'S PLACE	0785	772626	060	9018	\$500.00
PETUNIA'S PLACE	0785	772774	060	9018	\$500.00
PETUNIA'S PLACE	0785	772776	060	9018	\$500.00
PETUNIA'S PLACE	0785	772777	060	9018	\$500.00
PETUNIA'S PLACE	0785	772778	060	9018	\$500.00
PETUNIA'S PLACE	0785	772779	060	9018	\$500.00
PETUNIA'S PLACE	0785	772916	060	9018	\$500.00
PETUNIA'S PLACE	0785	772917	060	9018	\$500.00
PETUNIA'S PLACE	0785	772926	060	9018	\$500.00
PETUNIA'S PLACE	0785	772927	060	9018	\$500.00
PETUNIA'S PLACE	0785	772929	060	9018	\$500.00
PETUNIA'S PLACE	1015	764664	060	3010	\$800.39
PETUNIA'S PLACE	1090	771966	060	3010	\$1,860.58
PETUNIA'S PLACE	1135	772030	060	3010	\$800.00
PETUNIA'S PLACE	1155	771961	060	3010	\$516.00
PETUNIA'S PLACE	1160	772113	060	3010	\$500.00
PETUNIA'S PLACE	1175	772378	060	3010	\$500.00
PETUNIA'S PLACE	1195	772283	060	3010	\$81.00
PETUNIA'S PLACE	1285	772374	060	3010	\$1,000.00
PETUNIA'S PLACE	1290	772796	060	3010	\$2,000.00
PETUNIA'S PLACE	1330	761817	060	3010	\$132.00
PETUNIA'S PLACE	1422	762647	060	3010	\$250.00
PHARMACY TECHNICIAN CERTIFICATION BOARD	0710	772248	060	6387	\$4,128.00
PHELPS, EMILY	0710	773097	030	0152	\$381.91
PHI DELTA KAPPA INTERNATIONAL, INC.	0701	773419	060	3010	\$40.00
PHONAK, LLC	0785	774152	060	6500	\$960.84
PHONAK, LLC	0785	774153	060	6500	\$960.84
PHONAK, LLC	0785	774157	060	6500	\$960.84
PHONAK, LLC	0785	774159	060	6500	\$1,740.62
PHONAK, LLC	0785	774161	060	6500	\$960.84
PHONAK, LLC	0785	774162	060	6500	\$960.84
PHONAK, LLC	0785	774163	060	6500	\$2,680.47
PI SHOP	1561	773294	350	0917	\$2,000.00
PIXEL8 PRINTS	0421	774089	030	0172	\$3,003.46
POCKET NURSE MEDICAL SUPPLIES	0670	772666	110	3555	\$9,302.54
POCKET NURSE MEDICAL SUPPLIES	0710	771964	060	6387	\$1,034.07
POCKET NURSE MEDICAL SUPPLIES	0710	772580	060	6387	\$872.18
POCKET NURSE MEDICAL SUPPLIES	0710	772637	060	6387	\$280.80
POCKET NURSE MEDICAL SUPPLIES	0710	772643	060	6387	\$1,011.00
POCKET NURSE MEDICAL SUPPLIES	0710	772728	060	6387	\$4,756.63
POCKET NURSE MEDICAL SUPPLIES	0710	773388	060	6387	\$850.41
POCKET NURSE MEDICAL SUPPLIES	0710	773557	060	6387	\$850.41
POCKET NURSE MEDICAL SUPPLIES	0710	774122	060	6387	\$1,077.60
POSITIVE PROMOTIONS, INC.	0225	772671	030	7090	\$674.16
POSITIVE PROMOTIONS, INC.	0225	774013	030	7090	\$3,575.89
POSITIVE PROMOTIONS, INC.	0310	772167	030	0110	\$490.19

POSITIVE PROMOTIONS, INC.	0330	773096	030	7090	\$542.61
POSITIVE PROMOTIONS, INC.	0330	773720	030	0171	\$573.56
POSITIVE PROMOTIONS, INC.	0330	774114	030	0172	\$1,299.78
POSITIVE PROMOTIONS, INC.	0330	774180	030	0172	\$1,040.86
POSITIVE PROMOTIONS, INC.	0335	773071	030	0123	\$5,101.51
POSITIVE PROMOTIONS, INC.	0365	773220	030	0110	\$467.27
POSITIVE PROMOTIONS, INC.	0455	772766	030	7140	\$2,405.61
POSTMASTER	0895	774030	030	0716	\$290.00
PRE SORT CENTER OF STOCKTON, INC.	0421	761969	030	7090	\$1,300.00
PRINT THEORY	0725	772966	030	0170	\$3,570.02
PROFESSIONAL UTILITY LOCATING	1120	772947	350	0913	\$2,000.00
PROFESSIONAL UTILITY LOCATING	1120	772950	350	0913	\$2,000.00
PROFESSIONAL UTILITY LOCATING	1120	772953	350	0913	\$2,000.00
PROFESSIONAL UTILITY LOCATING	1421	772252	350	0912	\$1,200.00
PROFESSIONAL UTILITY LOCATING	1430	773162	350	0917	\$900.00
PROLEVEL PROFESSIONAL GAMING WEAR	0235	774200	030	7090	\$1,000.00
PRO-SCREEN, INC. SIGNS & GRAPHICS	0005	774007	030	7099	\$4,601.95
PRO-SCREEN, INC. SIGNS & GRAPHICS	0005	774058	030	7099	\$2,507.50
PRO-SCREEN, INC. SIGNS & GRAPHICS	0230	765315	030	7090	\$67.62
PRO-SCREEN, INC. SIGNS & GRAPHICS	0415	772133	030	0624	\$1,647.78
PRO-SCREEN, INC. SIGNS & GRAPHICS	0415	772133	030	0625	\$2,471.68
PRO-SCREEN, INC. SIGNS & GRAPHICS	0460	773481	030	7099	\$7,048.50
PRO-SCREEN, INC. SIGNS & GRAPHICS	0710	774104	030	0152	\$7,618.50
R & S ERECTION TRI-COUNTY, INC.	0919	773566	060	8150	\$2,825.00
R.G. EQUIPMENT	1920	772012	030	0734	\$1,500.00
R.G. EQUIPMENT	1920	772021	030	0734	\$1,984.93
R.G. EQUIPMENT OF FRESNO, INC.	0919	772599	060	8150	\$4,525.76
R/G AWARD SYSTEMS	0145	773513	030	0125	\$184.20
R/G AWARD SYSTEMS	0160	772624	030	7090	\$1,200.00
R/G AWARD SYSTEMS	0440	772104	030	0172	\$1,000.00
R/G AWARD SYSTEMS	0725	758384	030	0170	\$5,000.00
RAPTOR TECHNOLOGIES, LLC	0305	772377	030	0110	\$119.19
RAYMOND GEDDES & CO., INC.	0365	774158	030	0171	\$1,644.19
REALITYWORKS, INC.	0710	773407	060	6387	\$5,683.83
REALLY GOOD STUFF, INC.	0005	772545	030	7091	\$448.32
REALLY GOOD STUFF, INC.	0005	772632	030	7091	\$533.25
REALLY GOOD STUFF, INC.	0810	773206	030	0649	\$1,160.43
REFRIGERATION SUPP. DIST.	0725	773686	030	0172	\$8,064.89
RELIABLE FIRE & SECURITY SOLUTIONS, INC.	1145	772157	350	0913	\$3,666.56
RELIABLE FIRE & SECURITY SOLUTIONS, INC.	1145	772612	350	0913	\$7,476.15
REPTILE RON ANIMAL PRESENTATIONS	0435	772627	080	8210	\$250.00
REPTILE RON ANIMAL PRESENTATIONS	0530	773559	080	8210	\$200.00
REPTILE RON ANIMAL PRESENTATIONS	0567	773521	080	8210	\$400.00
REX MOORE GROUP, INC.	0919	771934	060	8150	\$7,162.99
REX MOORE GROUP, INC.	0919	773226	060	8150	\$3,793.00
REYES SCHOLARSHIP FUND	0860	773221	030	0694	\$1,500.00
RICOH USA, INC.	0005	RL00008545	030	7091	\$2,908.80

RICOH USA, INC.	0170	RL00008544	030	7090	\$2,850.56
RICOH USA, INC.	0220	RL00008546	030	0110	\$712.64
RICOH USA, INC.	0355	RL00008151	030	0110	\$1,001.34
RICOH USA, INC.	0535	RL00008012	030	7090	\$4,048.90
RIDDLESPRIGGER, WILLIAM	0755	772582	030	0176	\$353.83
RIDDLESPRIGGER, WILLIAM	0755	773891	030	0176	\$425.91
RIDER NATION APPAREL	0395	771976	060	722D	\$6,500.00
RIDER NATION APPAREL	0395	772233	030	0125	\$479.19
RIDER NATION APPAREL	0395	772233	030	7140	\$1,295.58
RIDER NATION APPAREL	0395	773853	030	7090	\$2,600.40
RIDER NATION APPAREL	0395	773859	030	7090	\$7,612.60
RIVERSIDE COMMUNITY CARE, INC.	0228	773844	030	0500	\$1,000.00
RIVERSIDE COMMUNITY CARE, INC.	0228	773844	030	0644	\$8,450.00
RIVERSIDE GOLF COURSE	0055	772541	030	0172	\$1,375.00
RIVERSIDE INSIGHTS	0770	772037	030	0648	\$645.02
RIVERSIDE INSIGHTS	0852	773842	030	0315	\$7,731.75
RMC ENTERPRISES, INC.	0415	773203	030	7091	\$7,500.00
ROBOTSHOP, INC.	0885	772236	030	0143	\$1,417.11
ROCHESTER 100, INC.	0090	773927	030	7091	\$335.89
ROCHESTER 100, INC.	0090	773930	030	7090	\$510.60
ROCHESTER 100, INC.	0330	772913	030	0110	\$1,365.21
ROCHESTER 100, INC.	0385	773098	030	7099	\$2,240.00
ROCHESTER 100, INC.	0435	773022	030	7099	\$755.74
ROGELIO ROJO	0812	774087	030	0137	\$511.95
ROSENCRANS, PAUL	0925	773093	030	7230	\$500.00
ROSETTA STONE	0758	773569	060	3213	\$1,062.60
ROTARY STORYLAND	0490	773854	080	8210	\$125.50
RUSH ADVERTISING	0215	773000	030	7099	\$1,878.18
RUSH ADVERTISING	0215	774064	030	7099	\$3,532.21
RUSH ADVERTISING	0340	771304	030	7090	\$4,000.00
RUSH ADVERTISING	0340	773861	080	8210	\$2,000.00
RUSH ADVERTISING	0421	773283	030	7090	\$3,130.00
RUSH ADVERTISING	0445	773273	030	0181	\$1,912.38
RUSH ADVERTISING	0567	772993	030	0111	\$1,161.00
RUSH INTERNATIONAL, DBA RUSH IMPRINTABLES	0395	772390	030	7140	\$198.16
RUSH INTERNATIONAL, DBA RUSH IMPRINTABLES	0395	772391	030	7140	\$448.02
S & S WORLDWIDE	0120	772500	060	6010	\$2,771.46
S & S WORLDWIDE	0140	773796	030	7090	\$229.21
S & S WORLDWIDE	0370	774036	030	0643	\$370.03
S & S WORLDWIDE	0567	773134	060	6010	\$699.09
S & S WORLDWIDE	0785	772539	060	9018	\$4,070.41
S & S WORLDWIDE	0790	772097	060	2600	\$1,096.22
S & S WORLDWIDE	1060	772315	030	7394	\$227.43
SAFE & CIVIL SCHOOLS	0265	774084	030	7099	\$1,250.00
SAFEGUARD BUSINESS SYSTEMS	0160	773849A	030	0110	\$615.90
SAFEGUARD VISION	0785	774166	060	3305	\$2,442.46
SALEM ENGINEERING GROUP, INC.	1195	772434	060	3213	\$2,000.00

SAN JOAQUIN GLASS, INC.	1145	772512	350	0917	\$6,475.00
SAN JOAQUIN RIVER PARKWAY	0725	771960	030	0173	\$880.00
SAN JOAQUIN RIVER PARKWAY	0725	771990	030	0173	\$880.00
SAN JOAQUIN RIVER PARKWAY	0725	771992	030	0173	\$660.00
SAN JOAQUIN RIVER PARKWAY	0725	772662	030	0173	\$660.00
SAN JOAQUIN RIVER PARKWAY	0725	773326	030	0173	\$1,760.00
SAN JOAQUIN RIVER PARKWAY	0725	773328	030	0173	\$1,100.00
SAN JOAQUIN RIVER PARKWAY	0725	773334	030	0173	\$880.00
SAN JOAQUIN RIVER PARKWAY	0725	773508	030	0173	\$660.00
SANGER HIGH SCHOOL	0335	773124	030	0172	\$275.00
SANGER HIGH SCHOOL	0395	772529	030	0172	\$270.00
SANTA YNEZ VALLEY UNION HIGH SCHOOL DISTRICT	0395	772255	030	0172	\$210.00
SAVVAS LEARNING COMPANY, LLC	0701	773199	060	5828	\$5,991.94
SCANTRON CORPORATION	1891	772412	030	0716	\$2,562.00
SCHOLASTIC BOOK CLUBS	0530	773803	080	8210	\$300.00
SCHOLASTIC BOOK CLUBS	0530	773804	080	8210	\$419.00
SCHOLASTIC BOOK CLUBS	0530	773805	080	8210	\$152.00
SCHOLASTIC BOOK FAIRS, INC.	0045	763681	030	0624	\$3,013.72
SCHOLASTIC BOOK FAIRS, INC.	0270	773598	080	8210	\$3,982.23
SCHOLASTIC BOOK FAIRS, INC.	0310	774101	080	8210	\$100.00
SCHOLASTIC BOOK FAIRS, INC.	0365	773315	030	0624	\$100.00
SCHOLASTIC BOOK FAIRS, INC.	0450	774040	030	0624	\$100.00
SCHOLASTIC BOOK FAIRS, INC.	0480	772032	080	8210	\$2,845.34
SCHOLASTIC BOOK FAIRS, INC.	0565	773795	080	8210	\$50.00
SCHOLASTIC BOOK FAIRS, INC.	0580	770946	030	0624	\$3,593.00
SCHOLASTIC, INC.	0015	773681	030	7099	\$1,163.68
SCHOLASTIC, INC.	0750	772684	060	3061	\$2,210.34
SCHOLASTIC LIBRARY PUBLISHING	0215	773586	030	7090	\$393.31
SCHOLASTIC MAGAZINE	0060	774050	030	7090	\$513.93
SCHOLASTIC MAGAZINE	0250	771965	030	7090	\$2,370.69
SCHOLASTIC MAGAZINE	0285	773920	030	7099	\$3,571.31
SCHOLASTIC MAGAZINE	0320	773297	030	7090	\$1,098.00
SCHOLASTIC MAGAZINE	0435	772659	030	7099	\$1,746.36
SCHOLASTIC MAGAZINE	0445	773031	060	3182	\$538.45
SCHOLASTIC MAGAZINE	0460	774052	030	7090	\$191.96
SCHOOL HEALTH CORPORATION	0290	772239	120	9077	\$65.99
SCHOOL HEALTH CORPORATION	0710	774185	060	6387	\$2,045.70
SCHOOL HEALTH CORPORATION	0785	772611	060	6547	\$1,161.22
SCHOOL HEALTH CORPORATION	0785	772619	030	0188	\$1,161.22
SCHOOL HEALTH CORPORATION	0785	772756	060	9018	\$1,833.54
SCHOOL HEALTH CORPORATION	1891	772825	030	0716	\$398.73
SCHOOL MATE	0150	774189	030	7090	\$1,950.30
SCHOOL MATE	0285	773558	060	3010	\$927.10
SCHOOL MATE	0290	772772	030	7090	\$1,056.14
SCHOOL NURSE SUPPLY, INC.	0510	772392	030	7099	\$1,446.48
SCHOOL OUTFITTERS	0060	772205	030	0625	\$1,773.09
SCHOOL OUTFITTERS	0090	762520	030	7090	\$2.91

SCHOOL OUTFITTERS	0220 772203	030 7090	\$1,265.29
SCHOOL OUTFITTERS	0325 773060	030 7099	\$5,839.85
SCHOOL OUTFITTERS	0355 773647	030 0113	\$2,000.61
SCHOOL OUTFITTERS	0365 772544	080 8210	\$4,497.53
SCHOOL OUTFITTERS	0445 772333	030 0115	\$4,511.48
SCHOOL OUTFITTERS	0445 772333	030 7099	\$3,266.92
SCHOOL OUTFITTERS	0445 772965	030 7099	\$3,220.62
SCHOOL SERVICES OF CALIF., INC.	0889 773500	030 0709	\$295.00
SCHOOL SPECIALTY	0165 773411	060 6500	\$200.00
SCHOOL SPECIALTY	0220 773372	030 0172	\$360.73
SCHOOL SPECIALTY	0290 773292	030 0113	\$613.82
SCHOOL SPECIALTY	0785 773908	060 3305	\$282.18
SCHOOL SPECIALTY, LLC	0005 772314	030 7091	\$185.70
SCHOOL SPECIALTY, LLC	0005 772765	030 7091	\$360.22
SCHOOL SPECIALTY, LLC	0005 773161	030 0113	\$902.47
SCHOOL SPECIALTY, LLC	0055 772639	030 0625	\$1,619.52
SCHOOL SPECIALTY, LLC	0095 772480	030 7099	\$371.16
SCHOOL SPECIALTY, LLC	0175 772645	030 0113	\$1,416.00
SCHOOL SPECIALTY, LLC	0175 772745	030 0113	\$716.00
SCHOOL SPECIALTY, LLC	0175 772903	030 0113	\$1,000.00
SCHOOL SPECIALTY, LLC	0215 772005	030 0643	\$1,256.00
SCHOOL SPECIALTY, LLC	0215 772013	030 7090	\$1,565.18
SCHOOL SPECIALTY, LLC	0220 754370	030 7090	\$870.96
SCHOOL SPECIALTY, LLC	0220 772352	030 7090	\$744.28
SCHOOL SPECIALTY, LLC	0225 773845	030 7099	\$191.41
SCHOOL SPECIALTY, LLC	0270 764281A	030 0113	\$364.23
SCHOOL SPECIALTY, LLC	0310 772430	030 7099	\$2,582.05
SCHOOL SPECIALTY, LLC	0335 763104	030 0171	\$4,000.00
SCHOOL SPECIALTY, LLC	0340 774067	030 7090	\$474.60
SCHOOL SPECIALTY, LLC	0380 773209	030 0643	\$150.00
SCHOOL SPECIALTY, LLC	0417 773751	030 7140	\$400.00
SCHOOL SPECIALTY, LLC	0423 772349	030 7091	\$1,155.49
SCHOOL SPECIALTY, LLC	0430 772287	030 7099	\$1,000.00
SCHOOL SPECIALTY, LLC	0430 773019	030 7099	\$1,490.20
SCHOOL SPECIALTY, LLC	0450 772428	030 7099	\$4,865.82
SCHOOL SPECIALTY, LLC	0495 771986	030 7090	\$124.15
SCHOOL SPECIALTY, LLC	0495 773933	060 6500	\$139.31
SCHOOL SPECIALTY, LLC	0510 769877A	030 7099	\$959.50
SCHOOL SPECIALTY, LLC	0565 772083	030 7099	\$68.95
SCHOOL SPECIALTY, LLC	0565 772140	030 7099	\$1,205.61
SCHOOL SPECIALTY, LLC	0565 772144	030 7099	\$1,530.84
SCHOOL SPECIALTY, LLC	0565 772150	030 7099	\$4,739.60
SCHOOL SPECIALTY, LLC	0565 773053	030 7099	\$1,791.70
SCHOOL SPECIALTY, LLC	0565 773094	030 7099	\$140.84
SCHOOL SPECIALTY, LLC	0565 773099	030 7099	\$1,304.48
SCHOOL SPECIALTY, LLC	0565 773931	030 7090	\$330.38
SCHOOL SPECIALTY, LLC	0575 772473	030 7091	\$3,245.38

SCHOOL SPECIALTY, LLC	0727	773021	030	0167	\$600.00
SCHOOL SPECIALTY, LLC	0727	773300	030	0168	\$850.00
SCHOOL SPECIALTY, LLC	0727	773301	030	0168	\$850.00
SCHOOL SPECIALTY, LLC	0727	773314	030	0168	\$850.00
SCHOOL SPECIALTY, LLC	0790	773288	060	2600	\$761.23
SCHOOL SPECIALTY, LLC	0790	773291	060	2600	\$796.49
SCHOOL SPECIALTY, LLC	0795	772532	030	0705	\$1,552.36
SCHOOL SPECIALTY, LLC	0795	772532	060	3010	\$5,197.04
SCHOOL SPECIALTY, LLC	0889	772204	030	0709	\$3,826.15
SCHOOL SPECIALTY, LLC	1891	773145	030	0716	\$4,654.72
SCOUT ISLAND/FCOE	0725	771957	030	0173	\$925.00
SCOUT ISLAND FCOE	0725	772660	030	0173	\$1,500.00
SCOUT ISLAND/FCOE	0725	773320	030	0173	\$500.00
SCOUT ISLAND/FCOE	0725	773325	030	0173	\$4,500.00
SDI INNOVATIONS, INC. DBA SCHOOL DATEBOOKS	0435	773219	030	7099	\$780.51
SDW CONSULTING & TRAINING, LLC	0703	771987	060	7311	\$3,500.00
SELPA ADMINISTRATORS ASSOC.	0785	772558	060	6500	\$1,660.00
SHLB COALITION	0923	773637	030	0140	\$2,000.00
SIERRA NFL	0055	773617	030	0181	\$188.00
SIERRA NFL	0335	772982	030	7090	\$81.00
SIGNMAX	0664	772892	030	0672	\$7,508.65
SITEONE LANDSCAPE SUPPLY	0055	772070	030	0172	\$1,000.00
SITEONE LANDSCAPE SUPPLY	0919	773336	060	8150	\$2,136.00
SMARTEST EDU, INC. DBA FORMATIVE	0255	772860	030	7099	\$3,500.00
SNAP-ON INDUSTRIAL	0919	773246	060	8150	\$360.66
SOAPMAN INDUSTRIAL SUPPLIES	0925	759452	030	7230	\$4,284.70
SOLUTION TREE, LLC	0285	773207	030	7099	\$4,494.00
SOLUTION TREE, LLC	0412	774081	060	4035	\$3,745.00
SOUTHWEST SCHOOL SUPPLY	1891	773303	030	0716	\$3,067.40
SPINITAR	0015	772299	030	7090	\$4,269.59
SPINITAR	0070	772271	030	7099	\$603.82
SPINITAR	0145	773673	030	7090	\$735.03
SPINITAR	0185	773593	030	7099	\$2,632.67
SPINITAR	0295	773676	030	7090	\$2,425.19
SPINITAR	0310	772712	030	0113	\$1,410.19
SPINITAR	0445	773789	060	3010	\$2,113.53
SPINITAR	0565	773668	030	7099	\$4,714.73
SPINITAR	0565	773968	030	7099	\$4,183.89
SPINITAR	0565	774125	030	7099	\$4,984.05
SPINITAR	0700	773897	060	3213	\$3,030.03
SPORTS IMPORTS, INC.	0055	773620	030	0172	\$8,547.19
SPORTS IMPORTS, INC.	0421	773086	030	0172	\$4,381.68
SSA GROUP, LLC	0320	773307	080	8210	\$341.00
SSA GROUP, LLC	0355	773833	030	0113	\$524.41
SSA GROUP, LLC	0355	773860	030	0113	\$167.81
ST. PAUL ARMENIAN CHURCH	0703	769223	060	7311	\$1,034.00
STANBURY UNIFORMS	1400	773255	030	7394	\$866.80

STATE ARCHITECT, DIVISION OF	1055	772050	060	3213	\$3,130.00
STATE ARCHITECT, DIVISION OF	1100	772253	350	0917	\$107.50
STATE ARCHITECT, DIVISION OF	1185	773375	350	0917	\$4,511.63
STATE ARCHITECT, DIVISION OF	1285	772049	250	9016	\$79.86
STATE ARCHITECT, DIVISION OF	1285	773784	350	0913	\$7,825.00
STATE ARCHITECT, DIVISION OF	1395	773511	350	0917	\$6,575.69
STATE ARCHITECT, DIVISION OF	1421	772893	060	3213	\$1,596.30
STATE ARCHITECT, DIVISION OF	1423	772723	060	3213	\$1,050.00
STATE ARCHITECT, DIVISION OF	1505	772743	060	3213	\$1,106.00
STATE OF CA PARKS DEPT. OF PARKS AND RECREATION	0395	772317	030	7090	\$400.00
STATS MEDIC, LLC	0235	773216	030	7090	\$609.00
STATS MEDIC, LLC	0700	773684	030	0144	\$348.00
STORYLAND AND PLAYLAND, INC.	0725	773333	030	0173	\$825.00
STUDIES WEEKLY, INC.	0320	773259	030	7099	\$775.94
SUBWAY #1908/FRESNO ST.	0796	773427	030	0667	\$2,000.00
SUMMIT SPEECH THERAPY, LLC DBA CARI EBERT SEMINARS	0785	772085	060	9018	\$649.89
SUNNYSIDE COUNTRY CLUB	1055	773510	030	0500	\$491.21
SUNNYSIDE DANCEWEAR	0727	773671	030	0167	\$800.00
SUNNYSIDE DONUTS	0035	758542	030	7090	\$500.00
SUNNYSIDE DONUTS	0417	773117	030	0643	\$200.00
SUNNYSIDE DONUTS	0435	772354	080	8210	\$500.00
SUNNYSIDE DONUTS	0460	772789	080	8210	\$176.00
SUNNYSIDE DONUTS	0550	763744	030	0110	\$400.00
SUNNYSIDE DONUTS	0710	773066	030	0152	\$155.00
SUNNYSIDE HIGH ASB	0235	772884	030	0172	\$230.00
SUNNYSIDE TROPHY, INC.	0135	772004	030	0172	\$597.01
SUNNYSIDE TROPHY, INC.	0135	773514	030	7090	\$650.10
SUNNYSIDE TROPHY, INC.	0305	772731	030	7090	\$300.00
SUNNYSIDE TROPHY, INC.	0530	773554	080	8210	\$180.94
SUNNYSIDE TROPHY, INC.	0710	763414	060	6387	\$1,000.00
SUNNYSIDE TROPHY, INC.	0850	774195	030	0681	\$2,000.00
SUNNYSIDE TROPHY, INC.	1400	773477	030	7394	\$500.00
SUPERIOR SOIL SUPPLEMENTS, LLC	0421	773155	030	0172	\$1,453.54
SUPERIOR TEXT, LLC	0852	772094	030	0679	\$76.25
SUPERIOR TEXT, LLC	0852	773383	030	0679	\$5,432.22
SYSCO OF CENTRAL CALIFORNIA	1910	772219	130	5310	\$6,957.36
SYSCO OF CENTRAL CALIFORNIA	1910	773281	130	5310	\$2,312.28
TACOS MARQUITOS, INC.	0010	758052	030	7090	\$500.00
TAKEDOWN SPORTSWEAR, INC.	0335	772520	030	7090	\$1,934.05
TALX CORPORATION	0930	761247	030	0720	\$1,100.00
TAMMY RACHEL VELASQUEZ	0796	773916	030	0667	\$450.00
TANK SPECIALTIES OF CALIFORNIA, LLC DBA TANK SPECIALTIES	0919	772045	060	8150	\$2,000.00
TECH. MUSEUM OF INNOVATION	0725	771954	030	0173	\$945.00
TECH. MUSEUM OF INNOVATION	0725	772574	030	0173	\$612.00
TECH. MUSEUM OF INNOVATION	0725	773332	030	0173	\$33.00

TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP	1170	769490	060	3213	\$6,350.00
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP	1195	768717	060	3213	\$5,410.00
TEMPLE-ANDERSON-MOORE ARCHITECTS, LLP	1430	764686	350	0917	\$1,400.00
TERESA MATHIAS, DBA THE ARTIST IN ME	0565	773762	030	7140	\$700.00
TEXTBOOK WAREHOUSE, LLC	0811	773421	030	0130	\$138.47
TEXTBOOK WAREHOUSE, LLC	0811	773422	030	0130	\$5,112.66
THE ASPEN INSTITUTE	0850	773629	030	0681	\$1,500.00
THE BASIX	0055	773253	030	0172	\$715.45
THE LAB GEAR	0208	772280	030	7090	\$1,293.70
THE MARIACHI CONNECTION	0215	773175	030	7099	\$1,658.89
THE MOWERS EDGE	1920	772047	030	0734	\$510.52
THE MOWERS EDGE	1920	772188	060	9046	\$2,393.45
THE MOWERS EDGE	1920	772686	060	9046	\$6,499.92
THE PIZZA PIT	0470	763951	080	8210	\$400.00
THE PRINT DISTRICT	0710	774199	060	6387	\$7,800.00
THE RON CLARK ACADEMY, INC.	0423	773798	030	7091	\$4,975.00
THE WYRICK BOOK CO.	0060	772296	030	0625	\$2,066.78
THE WYRICK BOOK CO.	0105	772339	030	0625	\$2,320.62
THE WYRICK BOOK CO.	1045	772331	060	3010	\$1,279.79
THE WYRICK BOOK CO.	1160	772770	060	3010	\$1,118.29
THEODORE RUDY KERBER, DBA ALLOUT GRAPHICS	0335	772116	030	7090	\$926.39
THUNDER INFLATABLES, INC.	0440	772519	030	7090	\$1,629.05
TIFCO INDUSTRIES	0919	766975	060	8150	\$4,000.00
TIME FOR KIDS	0320	774054	030	7099	\$412.50
TK ELEVATOR CORPORATION	0705	773955	110	6391	\$641.70
TNT DJ FRESNO	0130	774079	070	0761	\$750.00
TOP SHELF CATERING	1335	774066	030	0500	\$2,211.00
TR3 STUDIOS, LLC	0601	773527	030	0677	\$600.00
TRAINING FOR IMPACT, LLC	0703	772182	060	7311	\$2,850.00
TUXEDO WHOLESALE	0727	772915	030	0167	\$2,584.14
U S ACADEMIC DECATHLON	0421	773272	030	7090	\$2,158.13
UC MERCED	0706	773231	060	7412	\$538.75
UC MERCED	0706	773958	060	7412	\$581.85
UC REGENTS	0265	773499	030	7090	\$538.75
UDEMY, INC.	0852	772507	030	0500	\$6,784.05
ULINE	0220	773450	030	7090	\$101.99
ULINE	0220	773450	030	7091	\$101.99
ULINE	0423	773870	030	7099	\$2,380.72
ULINE	0445	772328	030	7090	\$1,108.01
ULINE	0785	771745	060	3305	\$4,437.70
ULINE	0790	772852	060	2600	\$322.32
UNBOUNDED LEARNING, INC.	0415	773496	060	3010	\$9,000.00
UNIGLOBE TRAVEL	0055	U70990048711	030	7099	\$773.00
UNIGLOBE TRAVEL	0123	U30100075447	060	3010	\$467.32
UNIGLOBE TRAVEL	0123	U70990048333	030	7099	\$1,304.86
UNIGLOBE TRAVEL	0123	U70990048334	030	7099	\$1,304.86
UNIGLOBE TRAVEL	0130	U01250097497	030	0125	\$998.26

UNIGLOBE TRAVEL	0185	U70900050217	030	7090	\$2,349.26
UNIGLOBE TRAVEL	0185	U70900050418	030	7090	\$872.98
UNIGLOBE TRAVEL	0335	U70900050298	030	7090	\$1,996.47
UNIGLOBE TRAVEL	0335	U722C0011035	060	722C	\$3,059.04
UNIGLOBE TRAVEL	0385	U70990048580	030	7091	\$3,063.76
UNIGLOBE TRAVEL	0385	U70990048580	030	7099	\$3,063.76
UNIGLOBE TRAVEL	0395	772142	060	722D	\$3,480.36
UNIGLOBE TRAVEL	0395	U01720098043	030	0172	\$425.33
UNIGLOBE TRAVEL	0412	U40350048036	060	4035	\$1,280.26
UNIGLOBE TRAVEL	0412	U40350048037	060	4035	\$1,280.26
UNIGLOBE TRAVEL	0412	U40350048041	060	4035	\$1,280.26
UNIGLOBE TRAVEL	0412	U40350048042	060	4035	\$1,280.26
UNIGLOBE TRAVEL	0415	U31820048111	060	3182	\$575.00
UNIGLOBE TRAVEL	0415	U31820048113	060	3182	\$716.00
UNIGLOBE TRAVEL	0421	U70900050182	030	7099	\$6,702.54
UNIGLOBE TRAVEL	0423	U70910075313	030	7091	\$8,862.85
UNIGLOBE TRAVEL	0423	U70990048593	030	7099	\$9,519.17
UNIGLOBE TRAVEL	0480	U30100075657	060	3182	\$2,536.00
UNIGLOBE TRAVEL	0601	U05000048115	030	0500	\$499.11
UNIGLOBE TRAVEL	0601	U05000048130	030	0500	\$1,086.41
UNIGLOBE TRAVEL	0617	U05000048140	030	0500	\$6,199.08
UNIGLOBE TRAVEL	0619	U01380048022	030	0128	\$448.20
UNIGLOBE TRAVEL	0619	U01380048022	030	0138	\$298.80
UNIGLOBE TRAVEL	0619	U01380048023	030	0138	\$1,592.08
UNIGLOBE TRAVEL	0670	U35550048000	110	3555	\$2,113.74
UNIGLOBE TRAVEL	0700	U30100075652	060	3010	\$2,889.36
UNIGLOBE TRAVEL	0700	U32130048716	060	3213	\$1,561.11
UNIGLOBE TRAVEL	0700	U32130048772	060	3213	\$1,289.72
UNIGLOBE TRAVEL	0700	U32130048794	060	3213	\$2,603.60
UNIGLOBE TRAVEL	0700	U32130048808	060	3213	\$2,163.54
UNIGLOBE TRAVEL	0700	U32130048821	060	3213	\$2,250.94
UNIGLOBE TRAVEL	0700	U32130048824	060	3213	\$2,179.09
UNIGLOBE TRAVEL	0700	U32130048843	060	3213	\$4,148.50
UNIGLOBE TRAVEL	0700	U32130048844	060	3213	\$2,706.22
UNIGLOBE TRAVEL	0700	U32130048879	060	3213	\$4,941.64
UNIGLOBE TRAVEL	0700	U40350048031	060	4035	\$1,438.68
UNIGLOBE TRAVEL	0702	U62660048018	060	6266	\$5,740.72
UNIGLOBE TRAVEL	0702	U90750048070	060	9075	\$4,936.60
UNIGLOBE TRAVEL	0702	U90750048079	060	9075	\$5,978.80
UNIGLOBE TRAVEL	0705	U63910048046	110	6391	\$6,298.35
UNIGLOBE TRAVEL	0710	U01520048254	030	0152	\$9,960.40
UNIGLOBE TRAVEL	0710	U01520048304	030	0152	\$4,662.17
UNIGLOBE TRAVEL	0725	773329	030	0173	\$1,000.00
UNIGLOBE TRAVEL	0758	U42030048014	060	4203	\$8,007.24
UNIGLOBE TRAVEL	0758	U42030048016	060	4203	\$774.00
UNIGLOBE TRAVEL	0790	U60100048244	060	6010	\$3,532.80
UNIGLOBE TRAVEL	0852	U05000048126	030	0500	\$889.89

UNIGLOBE TRAVEL	0852	U06790048060	030	0679	\$1,378.67
UNIGLOBE TRAVEL	0860	U06940048077	030	0694	\$2,095.96
UNIGLOBE TRAVEL	1795	U30100075835	060	3010	\$1,488.45
UNIGLOBE TRAVEL	1795	U30100075883	060	3010	\$2,227.08
VALLARTA FOOD ENTERPRISES	0075	774032	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0075	774033	030	0643	\$200.00
VALLARTA FOOD ENTERPRISES	0090	774034	080	8210	\$1,000.00
VALLARTA FOOD ENTERPRISES	0090	774037	080	8210	\$600.00
VALLARTA FOOD ENTERPRISES	0090	774046	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0090	774051	030	7090	\$1,100.00
VALLARTA FOOD ENTERPRISES	0095	773115	030	0643	\$200.00
VALLARTA FOOD ENTERPRISES	0095	773476	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0095	773534	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0098	772872	030	0171	\$120.00
VALLARTA FOOD ENTERPRISES	0098	773129	030	2430	\$100.00
VALLARTA FOOD ENTERPRISES	0098	773131	030	2430	\$100.00
VALLARTA FOOD ENTERPRISES	0100	772076	060	6010	\$83.00
VALLARTA FOOD ENTERPRISES	0100	772399	060	6010	\$41.00
VALLARTA FOOD ENTERPRISES	0100	772876	030	7090	\$300.00
VALLARTA FOOD ENTERPRISES	0100	773184	060	6010	\$109.00
VALLARTA FOOD ENTERPRISES	0105	772347	030	7091	\$252.33
VALLARTA FOOD ENTERPRISES	0105	772397	030	7090	\$100.00
VALLARTA FOOD ENTERPRISES	0125	773119	030	0124	\$300.00
VALLARTA FOOD ENTERPRISES	0125	774063	030	0172	\$1,000.00
VALLARTA FOOD ENTERPRISES	0130	773453	030	0171	\$300.00
VALLARTA FOOD ENTERPRISES	0135	773480	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0135	773482	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0145	773740	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0155	772769	030	7091	\$750.00
VALLARTA FOOD ENTERPRISES	0155	773121	030	7090	\$750.00
VALLARTA FOOD ENTERPRISES	0155	773533	030	0643	\$300.00
VALLARTA FOOD ENTERPRISES	0165	773472	030	7090	\$150.00
VALLARTA FOOD ENTERPRISES	0170	773116	030	0643	\$200.00
VALLARTA FOOD ENTERPRISES	0170	774038	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0170	774062	030	0171	\$1,000.00
VALLARTA FOOD ENTERPRISES	0175	772751	080	8210	\$1,000.00
VALLARTA FOOD ENTERPRISES	0185	773081	030	7091	\$1,300.00
VALLARTA FOOD ENTERPRISES	0185	774042	030	7090	\$800.00
VALLARTA FOOD ENTERPRISES	0188	773779	030	7090	\$350.00
VALLARTA FOOD ENTERPRISES	0200	772091	080	8210	\$300.00
VALLARTA FOOD ENTERPRISES	0210	772472	030	7090	\$250.00
VALLARTA FOOD ENTERPRISES	0210	772827	030	7091	\$100.00
VALLARTA FOOD ENTERPRISES	0210	773535	030	7091	\$150.00
VALLARTA FOOD ENTERPRISES	0225	772408	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0225	773469	030	0643	\$500.00
VALLARTA FOOD ENTERPRISES	0235	772072	030	0172	\$170.00
VALLARTA FOOD ENTERPRISES	0235	772073	030	0172	\$360.00

VALLARTA FOOD ENTERPRISES	0237	772209	030	0171	\$300.00
VALLARTA FOOD ENTERPRISES	0240	773136	030	0171	\$186.90
VALLARTA FOOD ENTERPRISES	0240	773136	030	0172	\$163.10
VALLARTA FOOD ENTERPRISES	0240	774065	030	0173	\$350.00
VALLARTA FOOD ENTERPRISES	0250	772337	030	7090	\$600.00
VALLARTA FOOD ENTERPRISES	0250	773456	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0305	773741	030	0643	\$120.00
VALLARTA FOOD ENTERPRISES	0310	773831	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0315	773825	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0315	773987	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0315	773988	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0335	772093	030	7090	\$700.00
VALLARTA FOOD ENTERPRISES	0335	772096	030	7090	\$700.00
VALLARTA FOOD ENTERPRISES	0335	772831	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0335	773127	030	7090	\$600.00
VALLARTA FOOD ENTERPRISES	0335	773484	030	7091	\$500.00
VALLARTA FOOD ENTERPRISES	0335	773826	030	7090	\$300.00
VALLARTA FOOD ENTERPRISES	0335	774070	030	0643	\$500.00
VALLARTA FOOD ENTERPRISES	0355	773177	030	7090	\$150.00
VALLARTA FOOD ENTERPRISES	0355	773185	030	0113	\$100.00
VALLARTA FOOD ENTERPRISES	0370	772809	030	0172	\$250.00
VALLARTA FOOD ENTERPRISES	0370	772812	030	0172	\$250.00
VALLARTA FOOD ENTERPRISES	0370	772813	030	0172	\$250.00
VALLARTA FOOD ENTERPRISES	0395	773778	030	7140	\$700.00
VALLARTA FOOD ENTERPRISES	0395	773832	030	7090	\$2,500.00
VALLARTA FOOD ENTERPRISES	0410	773083	030	7090	\$100.00
VALLARTA FOOD ENTERPRISES	0410	773105	030	7090	\$100.00
VALLARTA FOOD ENTERPRISES	0410	773109	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0415	773455	030	0643	\$400.00
VALLARTA FOOD ENTERPRISES	0415	773483	030	7091	\$400.00
VALLARTA FOOD ENTERPRISES	0417	772335	030	7090	\$150.00
VALLARTA FOOD ENTERPRISES	0420	773141	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0420	773142	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0420	773471	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0421	772471	030	7090	\$250.00
VALLARTA FOOD ENTERPRISES	0421	773458	030	7090	\$1,000.00
VALLARTA FOOD ENTERPRISES	0421	773518	030	0171	\$250.00
VALLARTA FOOD ENTERPRISES	0422	772348	030	0643	\$200.00
VALLARTA FOOD ENTERPRISES	0423	772338	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0423	772340	030	7090	\$200.00
VALLARTA FOOD ENTERPRISES	0430	774074	080	8210	\$350.00
VALLARTA FOOD ENTERPRISES	0435	772342	030	7091	\$100.00
VALLARTA FOOD ENTERPRISES	0440	769404	030	7090	\$1,000.00
VALLARTA FOOD ENTERPRISES	0440	772396	030	7091	\$150.00
VALLARTA FOOD ENTERPRISES	0440	773133	030	0115	\$300.00
VALLARTA FOOD ENTERPRISES	0440	773135	030	0115	\$500.00
VALLARTA FOOD ENTERPRISES	0455	772098	030	0115	\$200.00

VALLARTA FOOD ENTERPRISES	0455	772395	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0455	773126	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0460	773112	030	7090	\$300.00
VALLARTA FOOD ENTERPRISES	0460	773537	030	0643	\$200.00
VALLARTA FOOD ENTERPRISES	0480	772122	030	0643	\$900.00
VALLARTA FOOD ENTERPRISES	0480	774075	080	8210	\$150.00
VALLARTA FOOD ENTERPRISES	0485	772806	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0485	772816	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0485	772821	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0490	773462	030	0643	\$150.00
VALLARTA FOOD ENTERPRISES	0500	773473	030	7091	\$250.00
VALLARTA FOOD ENTERPRISES	0510	774073	030	7090	\$500.00
VALLARTA FOOD ENTERPRISES	0550	772823	030	7090	\$400.00
VALLARTA FOOD ENTERPRISES	0567	772797	030	7090	\$300.00
VALLARTA FOOD ENTERPRISES	0619	773532	030	0138	\$750.00
VALLARTA FOOD ENTERPRISES	0700	772344	030	0606	\$300.00
VALLARTA FOOD ENTERPRISES	0700	772345	030	0606	\$300.00
VALLARTA FOOD ENTERPRISES	0700	773464	030	0144	\$100.00
VALLARTA FOOD ENTERPRISES	0700	773465	030	0144	\$319.00
VALLARTA FOOD ENTERPRISES	0701	772346	030	0606	\$500.00
VALLARTA FOOD ENTERPRISES	0701	773143	030	0606	\$250.00
VALLARTA FOOD ENTERPRISES	0710	772467	030	0152	\$500.00
VALLARTA FOOD ENTERPRISES	0710	773466	030	0152	\$300.00
VALLARTA FOOD ENTERPRISES	0727	772800	030	0168	\$600.00
VALLARTA FOOD ENTERPRISES	0732	772798	030	0658	\$300.00
VALLARTA FOOD ENTERPRISES	0765	772875	060	9021	\$300.00
VALLARTA FOOD ENTERPRISES	0785	773305	060	9017	\$200.00
VALLARTA FOOD ENTERPRISES	0787	772400	060	6500	\$500.00
VALLARTA FOOD ENTERPRISES	0787	772832	060	6500	\$400.00
VALLARTA FOOD ENTERPRISES	0790	773591	060	2600	\$300.00
VALLARTA FOOD ENTERPRISES	0810	773470	030	0649	\$400.00
VALLARTA FOOD ENTERPRISES	0812	772834	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772835	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772862	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772863	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772864	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772868	030	0137	\$700.00
VALLARTA FOOD ENTERPRISES	0812	772869	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772870	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	0812	772871	030	0137	\$500.00
VALLARTA FOOD ENTERPRISES	1235	773468	030	0500	\$150.00
VALLARTA FOOD ENTERPRISES	1335	774068	030	0500	\$990.00
VALLEY DECORATING COMPANY	0055	761158	030	0171	\$500.00
VALLEY FENCE COMPANY	0715	772123	030	0192	\$6,965.00
VALLEY IRON, INC.	0710	772698	060	6387	\$524.69
VARSITY SPIRIT FASHION & SUPPLIES	0445	773007	030	0172	\$755.95
VASQUEZ, TERESA	0790	773560	060	2600	\$108.73

VENTURA TV, INC.	0715	773312	120	9076	\$323.97
VEX ROBOTICS	0710	774015	060	6387	\$510.65
VEX ROBOTICS	0885	749308A	030	0143	\$2,080.25
VICTORIA A. JUAREZ, DBA JUAREZ FITNESS	0265	772819	030	7099	\$7,202.20
VICTORIA A. JUAREZ, DBA JUAREZ FITNESS	0265	772828	030	7099	\$4,607.61
VIKING ENTERPRISES	0758	773152	030	7091	\$1,000.00
VIKING ENTERPRISES	0758	773152	060	3305	\$1,000.00
VIKING ENTERPRISES	0860	774017	030	0694	\$4,999.00
VILLALOBOS, ADRIAN	0930	772483	030	0720	\$79.00
VINCENT COMMUNICATIONS, INC.	0145	773956	030	0125	\$1,365.21
VINCENT COMMUNICATIONS, INC.	0385	773428	030	0110	\$194.98
VINCENT COMMUNICATIONS, INC.	0395	772590	030	7090	\$1,080.00
VIQ ENTERPRISES, LLC	0755	772814	030	0176	\$4,500.00
VORT CORPORATION	0785	771970	060	9018	\$180.53
VS ATHLETICS	0335	773995	030	0172	\$836.20
W.O.W. PRODUCTIONS	0335	772952	030	7099	\$2,500.00
W.O.W. PRODUCTIONS	0335	772958	030	7090	\$1,622.14
W.O.W. PRODUCTIONS	0335	772958	030	7099	\$2,762.03
W.O.W. PRODUCTIONS	0395	772341	030	7090	\$1,416.70
W.O.W. PRODUCTIONS	0727	773934	030	0167	\$875.00
W.O.W. PRODUCTIONS	0860	773103	030	0694	\$65.00
W.O.W. PRODUCTIONS	0860	773103	030	0720	\$5,000.00
W.O.W. PRODUCTIONS	1400	772793	030	7394	\$3,850.00
WARDS NATURAL SCIENCE, INC.	0123	772505	030	7099	\$313.78
WARDS NATURAL SCIENCE, INC.	0130	773828	030	7090	\$968.77
WARDS NATURAL SCIENCE, INC.	0145	772494	060	3010	\$547.07
WARDS NATURAL SCIENCE, INC.	0145	772497	060	3010	\$307.27
WARDS NATURAL SCIENCE, INC.	0185	774010	030	0125	\$1,627.10
WARDS NATURAL SCIENCE, INC.	0235	762002	030	0125	\$2,000.00
WARDS NATURAL SCIENCE, INC.	0395	773248	030	0125	\$432.93
WARDS NATURAL SCIENCE, INC.	0710	773695	060	6387	\$8,215.96
WB STUDIO ENTERPRISES, INC.	0758	771994	060	7803	\$1,932.00
WECO SUPPLY CO.	0055	771948	030	0172	\$1,200.00
WECO SUPPLY CO.	0130	773688	030	0171	\$700.00
WECO SUPPLY CO.	0145	761919	030	7090	\$1,000.00
WEPRINTIT	0055	772713	030	0181	\$1,507.15
WEPRINTIT	0055	772861	030	0181	\$3,886.51
WEPRINTIT	0055	773412	030	0181	\$5,038.28
WHITIES PET SHOP	0445	773341	030	7090	\$350.00
WHITIES PET SHOP	0710	762626	060	6387	\$1,500.00
WILD CHILD ADVENTURES	0701	773431	060	3213	\$2,025.00
WILD WATER ADVENTURES	0315	774060	030	0110	\$493.00
WILD WATER ADVENTURES	0340	773770	030	7090	\$1,738.50
WILD WATER ADVENTURES	0440	773373	030	7090	\$2,450.00
WOO, T. S. DISTRIBUTING	0812	773700	030	0137	\$500.00
WORLD BOOK, INC.	1135	772084	060	3010	\$1,431.62
WORLD'S FINEST CHOCOLATE	0015	771354	080	8210	\$8,715.00

WORLD'S FINEST CHOCOLATE	0435	770623	080	8210	\$1,920.00
WORTHINGTON DIRECT	0380	774121	030	7090	\$1,886.85
WORTHINGTON DIRECT	0423	772325	030	7091	\$4,219.68
YELLOW DOG SIGNS & GRAPHICS	0055	773663	030	7140	\$936.14
YELLOW DOG SIGNS & GRAPHICS	0260	773669	030	0110	\$2,777.23
YELLOW DOG SIGNS & GRAPHICS	0395	773067	030	7090	\$4,147.42
YELLOW DOG SIGNS & GRAPHICS	0790	774183	060	2600	\$2,760.76
YELLOW DOG SIGNS & GRAPHICS	1400	773028	030	7394	\$395.48
YOUTHLIGHT, INC.	0810	773418	030	0649	\$780.31
ZAHOUREK SYSTEMS, INC.	0710	773579	060	6387	\$2,372.48

DEPARTMENT INDEX (Numeric)

FUND	UNIT	DEPARTMENT	ACTIVITY	FUNCTION	OBJECT
XXX (3)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)

DEPT	DEPARTMENT NAME	DEPT	DEPARTMENT NAME
	Academy for Civil & Entrepreneurial Leadership	0165	Forkner Elementary
0002		0170	Fort Miller Middle
0005	Addams Elementary	0175	Fremont Elementary
0010	Ahwahnee Middle School	0176	Fresno Adventist
0012	Charter School	0181	Fresno City College
0015	Anthony Elementary	0185	Fresno High School
0020	Ayer Elementary	0188	Fulton
0025	Aynesworth Elementary	0190	GATE Office
0030	Baird Middle	0195	Manchester GATE Elementary
0035	Balderas Elementary	0200	Gibson Elementary
0040	Bethune Elementary	0205	Ginsburg
0045	Birney Elementary	0208	Hamilton
0055	Bullard High School	0210	Heaton Elementary
0060	Bullard Talent K-8	0215	Hidalgo Elementary
0070	Burroughs Elementary	0220	Holland Elementary
0075	Calwa Elementary	0225	Homan Elementary
0077	Dewolf West	0227	Homeless
0080	Carver K-8	0228	Suicide Prevention
0089	Cesar Chavez	0230	Cambridge
0090	Centennial Elementary	0235	Hoover High School
0095	Columbia Elementary	0237	Adult Transition Program on Fairmont
0098	Comm-Phoenix Elementary	0240	JE Young Independent Study
0100	Computech	0241	JE Young eLearn Academy
0102	Phoenix Secondary	0250	Jackson Elementary
0105	Cooper Middle School	0255	Jefferson Elementary
0110	Dailey Elementary	0257	Kepler Charter
0120	Del Mar Elementary	0260	King Elementary
0123	Design Science High School	0265	Kings Canyon Middle School
0125	Dewolf High School	0270	Kirk Elementary
0127	Phillip J Patino School of Entrepreneurship	0285	Kratt Elementary
0130	Duncan Polytechnical	0290	Lane Elementary
0135	Easterby Elementary	0295	Lawless Elementary
0140	Eaton Elementary	0302	Professional Learning
0145	Edison High School	0305	Leavenworth Elementary
0150	Ericson Elementary	0310	Lincoln Elementary
0155	Ewing Elementary	0315	Lowell Elementary
0160	Figarden Elementary	0320	Malloch Elementary

October 2021

DEPARTMENT INDEX (Numeric)

FUND	UNIT	DEPARTMENT	ACTIVITY	FUNCTION	OBJECT
XXX (3)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)

DEPT	DEPARTMENT NAME	DEPT	DEPARTMENT NAME
0330	McCardle Elementary	0495	Wishon Elementary
0335	McLane High School	0500	Wolters Elementary
0340	Muir Elementary	0503	Carter C. Woodson Public Charter
0355	Norseman Elementary	0504	504 Coordinator
0361	Our Lady Of Victory	0505	Yosemite Middle School
0365	Powers Elementary	0510	Greenberg Elementary
0370	Pyle Elementary	0530	Olmos Elementary
0380	Robinson Elementary	0535	Bakman Elementary
0385	Roeding Elementary	0550	Williams Elementary
0395	Roosevelt High School	0552	Rata
0396	Roosevelt PACE	0553	Addicott
0400	Roosevelt School of the Arts	0554	Southeast Elementary
0410	Rowell Elementary	0560	Site M-Orange/Butler
0412	San Joaquin	0565	Yokomi Elementary
0415	Scandinavian Middle School	0567	Vang Pao Elementary
0417	Sequoia Middle School	0575	Gaston B Rutherford Middle School
0420	Slater Elementary	0580	Juan Felipe Herrera Elementary
0421	Sunnyside High School	0601	Instructional Division - Academic Office
0422	Starr Elementary	0615	Middle School
0423	Terronez Middle School	0616	Elementary Division Area HL
0426	Creative Alternatives	0617	School Leadership
0428	St Anthony	0618	Elementary Division Area EG
0429	St Helens	0619	Alternative Education
0430	Storey Elementary	0655	Instructional Leadership
0435	Sunset Elementary	0660	High School Administration
0440	Tehipite Middle School	0661	Special Projects
0445	Tenaya Middle School	0663	District & School Accountability
0450	Thomas Elementary	0664	Security Office
0455	Tioga Middle School	0670	Vocational Ed-Adult Education
0460	Turner Elementary	0674	GED Testing-Adult Education
0462	Valley Preparatory Academy Charter	0675	ESL-Adult Education
0463	Valley Arts and Science Academy	0676	Parent Education-Adult Education
0465	Viking Elementary	0679	231 Grant-Adult Education
0470	Vinland Elementary	0680	Secondary-Adult Education
0475	Wawona Middle School	0681	ABE-Adult Education
0480	Webster Elementary	0682	GED-Adult Education
0485	Wilson Elementary	0700	Curriculum/Instruction

DEPARTMENT INDEX (Numeric)

FUND	UNIT	DEPARTMENT	ACTIVITY	FUNCTION	OBJECT
XXX (3)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)

DEPT	DEPARTMENT NAME	DEPT	DEPARTMENT NAME
0701	Teacher Development	0798	District Initiatives
0702	Leadership Development	0799	Categorical Indirect
0703	Classified Development	0805	Student Records
0705	Administration-Adult Education	0810	Prevention & Intervention
0706	College & Career Readiness	0811	Restorative Justice
0708	Bookstore-Adult Education	0812	Men's/Women's Alliance
0710	Career / Vocational Education	0840	Support Services
0711	Community Education-Adult Education	0850	Superintendent
0712	Restaurant-Adult Education	0851	CART
0713	HSS-Gain Excess Cost-Adult Education	0852	Equity & Access
0715	Children's Centers	0853	School Support Division
0722	E Street Services	0855	Board Of Education
0725	Extracurricular & Co-curricular	0860	Community Information
0726	Campus Culture	0865	Educational Assessment
0727	Music/Visual and Performing Arts	0875	Business Services Administration
0730	Health Services	0880	Benefits & Risk Management
0732	Health Safety and Emergency Services	0881	WellPath
0744	Instructional Media	0885	Technology Services
0748	IMS	0886	Technology Network Data Center
0750	Migrant	0887	Technology Learner Support
	African American Academic Acceleration	0888	Technology Refresh
0755	(A4)	0889	Payroll Department
0758	English Learner Services	0890	Fiscal Services
0765	Early Learning Department	0891	Salaries & Benefits
0767	Early Learning Center	0892	Salaries & Benefits Supplemental
0770	Psychological & Guidance	0893	Grants Resources/Development
0775	Regional Occupation Program	0895	Purchasing
0780	PACE Program	0896	Mail Room
0781	Elementary-Speech Language Pathology	0897	Warehouse
0782	Secondary-Speech Language Pathology	0900	Operational Services
0785	Elementary-Special Education	0905	Facilities Management & Planning
0786	Secondary-Special Education	0910	Food Services
0787	Management-Special Education	0915	Graphics Center
0788	Low Incidence-Special Education	0919	Plant Maintenance
0790	Extended Learning	0920	Plant Maintenance & Operations
0794	Transfers Office	0921	Energy Management
0795	State & Federal Programs	0923	Telecommunications

DEPARTMENT INDEX (Numeric)

FUND	UNIT	DEPARTMENT	ACTIVITY	FUNCTION	OBJECT
XXX (3)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)

DEPT	DEPARTMENT NAME	DEPT	DEPARTMENT NAME
0925	Transportation	1145	Edison High School
0930	Human Resources	1150	Ericson Elementary
0935	Labor Relations	1155	Ewing Elementary
0970	School Safety	1160	Figarden Elementary
0976	2002A Refunding Measure A & K	1165	Forkner Elementary
0977	2004B Refunding Measure A & K	1170	Fort Miller Middle
1005	Addams Elementary	1175	Fremont Elementary
1010	Ahwahnee Middle School	1181	Fresno City College
1012	Charter School	1185	Fresno High School
1015	Anthony Elementary	1188	Fulton
1020	Ayer Elementary	1195	Manchester GATE Elementary
1025	Aynesworth Elementary	1200	Gibson Elementary
1030	Baird Middle	1205	Ginsburg
1035	Balderas Elementary	1208	Hamilton
1040	Bethune Elementary	1210	Heaton Elementary
1045	Birney Elementary	1215	Hidalgo Elementary
1055	Bullard High School	1220	Holland Elementary
1060	Bullard Talent K-8	1225	Homan Elementary
1070	Burroughs Elementary	1230	Cambridge
1075	Calwa Elementary	1235	Hoover High School
1080	Carver K-8	1237	Adult Transition Program on Fairmont
1089	Cesar Chavez	1240	JE Young Independent Study
1090	Centennial Elementary	1241	JE Young eLearn Academy
1095	Columbia Elementary	1250	Jackson Elementary
1098	Comm-Phoenix Elementary	1255	Jefferson Elementary
1100	Computech	1260	King Elementary
1102	Phoenix Secondary	1265	Kings Canyon Middle School
1105	Cooper Middle School	1270	Kirk Elementary
1110	Dailey Elementary	1280	Pride Intervention
1120	Del Mar Elementary	1285	Kratt Elementary
1123	Design Science High School	1290	Lane Elementary
1125	Dewolf High School	1295	Lawless Elementary
1127	Phillip J Patino School of Entrepreneurship	1302	Professional Learning
1130	Duncan Polytechnical	1305	Leavenworth Elementary
1135	Easterby Elementary	1310	Lincoln Elementary
1140	Eaton Elementary	1315	Lowell Elementary
1143	Education Center Canteen	1320	Malloch Elementary

DEPARTMENT INDEX (Numeric)

FUND	UNIT	DEPARTMENT	ACTIVITY	FUNCTION	OBJECT
XXX (3)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)

DEPT	DEPARTMENT NAME	DEPT	DEPARTMENT NAME
1325	Mayfair Elementary	1510	Greenberg Elementary
1326	JE Young Annex	1530	Olmos Elementary
1330	McCardle Elementary	1535	Bakman Elementary
1335	McLane High School	1550	Williams Elementary
1340	Muir Elementary	1552	Rata
1355	Norseman Elementary	1553	Addicott
1365	Powers Elementary	1554	Southeast Elementary
1370	Pyle Elementary	1560	Site M-Orange/Butler
1380	Robinson Elementary	1561	Site Ventura/Tenth
1385	Roeding Elementary	1565	Yokomi Elementary
1395	Roosevelt High School	1567	Vang Pao Elementary
1396	Roosevelt PACE	1575	Gaston B Rutherford Middle School
1400	Roosevelt School of the Arts	1576	Southeast High School
1410	Rowell Elementary	1577	Alternative Education Facility
1415	Scandinavian Middle School	1578	New Southeast Site
1417	Sequoia Middle School	1580	Juan Felipe Herrera Elementary
1420	Slater Elementary	1601	Instructional Division - Academic Office
1421	Sunnyside High School	1619	Alternative Education
1422	Starr Elementary	1635	Secondary Division
1423	Terronez Middle School	1655	High School Division
1430	Storey Elementary	1670	Vocational Ed-Adult Education
1435	Sunset Elementary	1675	ESL-Adult Education
1437	Southeast Intersession	1679	231 Grant-Adult Education
1440	Tehipite Middle School	1681	ABE-Adult Education
1445	Tenaya Middle School	1700	Curriculum/Instruction
1450	Thomas Elementary	1701	Teacher Development
1455	Tioga Middle School	1705	Administration-Adult Education
1460	Turner Elementary	1709	Caregiver Training-Adult Education
1465	Viking Elementary	1710	Career / Vocational Education
1470	Vinland Elementary	1715	Children's Centers
1475	Wawona Middle School	1722	E Street Services
1480	Webster Elementary	1727	Music/Visual and Performing Arts
1485	Wilson Elementary	1730	Health Services
1490	Winchell Elementary	1744	Instructional Media
1495	Wishon Elementary	1748	IMS
1500	Wolters Elementary		African American Academic Acceleration
1505	Yosemite Middle School	1755	(A4)

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DEPARTMENT INDEX (Numeric)

FUND	UNIT	DEPARTMENT	ACTIVITY	FUNCTION	OBJECT
XXX (3)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)	XXXX (4)

DEPT	DEPARTMENT NAME	DEPT	DEPARTMENT NAME
1758	English Learner Services	1923	Telecommunications
1765	Early Learning Department	1924	Environmental Services
1767	Early Learning Center	1930	Human Resources
1781	Elementary-Speech Language Pathology	1935	Labor Relations
1782	Secondary-Speech Language Pathology	1950	Addicott-Maintenance & Operations
1785	Elementary-Special Education	1958	Rata-Maintenance & Operations
1786	Secondary-Special Education	1961	Education Center-Maintenance & Operations
1787	Management-Special Education	1970	School Safety
1790	Extended Learning		
1795	State & Federal Programs		
	Community and Family Engagement		
1796	Network		
1798	District Initiatives		
1810	Prevention & Intervention		
1811	Restorative Justice		
1812	Men's/Women's Alliance		
1850	Superintendent		
1851	CART		
1855	Board Of Education		
1860	Community Information		
1865	Educational Assessment		
1870	Legal Services		
1885	Technology Services		
1890	Fiscal Services		
1891	Salaries & Benefits		
1892	Salaries & Benefits Supplemental		
1895	Purchasing		
1897	Warehouse		
1900	Operational Services		
1905	Facilities Management & Planning		
1910	Food Services		
1912	Packaging Center		
1914	Central Processing Facility		
1919	Plant Maintenance		
1920	Plant Maintenance & Operations		
1921	Energy Management		

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM A-21

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Ratify

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Ratify Purchase Orders from March 01, 2023, through March 31, 2023 – Supplemental Report

ITEM DESCRIPTION: Included in the Board binders is information on purchase orders issued from March 01, 2023 through, March 31, 2023. Purchase orders for \$10,000 or more are presented first, followed by purchase orders for less than \$10,000.

Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item.

By segregating purchase orders in this manner, Board members with potential conflicts of interest can abstain from taking action on the Supplemental Report while still voting along with the rest of the Board on the Primary Report.

Please be advised that pursuant to Board Bylaw 9270, each individual Board member has a continuing duty to disclose and abstain from voting on any item where the potential for a conflict of interest exists.

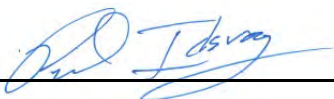
FINANCIAL SUMMARY: Funding is noted on the attached pages.

PREPARED BY: Ann Loorz,
Executive Director

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Paul Idsvoog,
Chief Operations and Classified Labor
Management Officer

SUPERINTENDENT APPROVAL:



THE FOLLOWING PURCHASE ORDERS ARE FOR \$10,000 OR MORE

**PURCHASE ORDERS DATED
MARCH 1, 2023 TO MARCH 31, 2023
RATIFICATION DATE JUNE 14, 2023**

VENDOR/AUTHORITY	DEPT	PO NUMBER	FUND	UNIT	AMOUNT
APPLE COMPUTER, INC.	0785	772478	060	6500	\$38,109.60
APPLE COMPUTER, INC.	0785	772478	060	6547	\$4,234.40
BOE 06/01/22 A-14 (PIGGYBACK)					
APPLE COMPUTER, INC.	0787	772568	060	6500	\$66,577.20
APPLE COMPUTER, INC.	0787	772568	060	6537	\$23,777.58
APPLE COMPUTER, INC.	0787	772568	060	6547	\$4,755.51
BOE 06/01/22 A-14 (PIGGYBACK)					

THE FOLLOWING PURCHASE ORDERS ARE UNDER \$10,000

**PURCHASE ORDERS DATED
MARCH 1, 2023 TO MARCH 31, 2023
RATIFICATION DATE JUNE 14, 2023**

VENDOR/AUTHORITY	DEPT	PO NUMBER	FUND	UNIT	AMOUNT
APPLE COMPUTER, INC.	0445	772920	030	0181	\$1,625.14
APPLE COMPUTER, INC.	0553	772570	060	3182	\$9,839.00
APPLE COMPUTER, INC.	0785	773260	060	9017	\$9,069.31
CALIF. STATE UNIVERSITY FRESNO	0045	771505	030	0172	\$499.00
CALIF. STATE UNIVERSITY FRESNO	0140	772577	030	0171	\$60.00
CALIF. STATE UNIVERSITY FRESNO	0145	773813	030	7090	\$180.00
CALIF. STATE UNIVERSITY FRESNO	0150	772100	030	7090	\$346.72
CALIF. STATE UNIVERSITY FRESNO	0150	772286	030	7090	\$129.00
CALIF. STATE UNIVERSITY FRESNO	0155	772801	030	0110	\$460.00
CALIF. STATE UNIVERSITY FRESNO	0200	772576	030	0172	\$64.00
CALIF. STATE UNIVERSITY FRESNO	0325	771956	030	0171	\$195.03
CALIF. STATE UNIVERSITY FRESNO	0340	772311	080	8210	\$124.00
CALIF. STATE UNIVERSITY FRESNO	0380	772565	080	8210	\$276.00
CALIF. STATE UNIVERSITY FRESNO	0530	772594	030	0172	\$303.38
CALIF. STATE UNIVERSITY FRESNO	0530	772675	030	0172	\$94.00
CALIF. STATE UNIVERSITY FRESNO	0550	772690	030	0171	\$300.00
CALIF. STATE UNIVERSITY FRESNO	0725	773322	030	0171	\$5,250.00
FRESNO COUNTY EOC	0810	772949	030	0141	\$9,998.00
FRESNO STATE ALUMNI ASSOC.	0090	772462	030	0643	\$153.99
FRESNO STATE UNIVERSITY	0145	772579	030	0172	\$160.00
FRESNO STATE UNIVERSITY	0355	774144	030	0113	\$85.00
FRESNO STATE UNIVERSITY	0701	772065	060	5827	\$1,500.00
FRESNO STATE UNIVERSITY	0706	772146	060	7412	\$7,528.10
FRESNO STATE UNIVERSITY	0706	772147	030	0157	\$4,362.50

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM B-22

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Hold Public Hearing, Present and Discuss the Fresno Unified School District 2023/24 Local Control and Accountability Plan

ITEM DESCRIPTION: Included in the Board binders is a copy of the Fresno Unified School District 2023/24 draft Local Control and Accountability Plan (LCAP). Staff will present, and the Board of Education will discuss the plan. As required by Education Code 52062, a public hearing will be conducted to provide an opportunity for discussion and public comment regarding the Local Control and Accountability Plan.

On January 11, 2023, we shared with the Board that the LCAP outreach took place in Fall 2022. This included meetings with labor partners, focus groups, Regional Community Idea Exchanges, ThoughtExchanges, Parent Advisory Committee (PAC), the District English Language Advisory Committee (DELAC), and the Community Advisory Committee (CAC). In addition, staff presented the community input received from various educational partners. The first draft of the LCAP was posted on April 05, 2023. The draft LCAP was also presented to the PAC on May 25, 2023, and the DELAC on June 01, 2023. The latest draft has been updated to reflect feedback from educational partners, the Governor's May Revision, and strategic budget discussions.

The 2023/24 final LCAP is scheduled for discussion and adoption at the June 21, 2023 Board meeting.

FINANCIAL SUMMARY: Funding is noted in the support material.

PREPARED BY: Ashlee Chiarito,
Executive Officer



DIVISION: Business and Financial Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Patrick Jensen,
Interim Chief Financial Officer



SUPERINTENDENT APPROVAL:





Fresno Unified
School District

Amended Presentation
Noted on Page 8

Agenda Item B-22

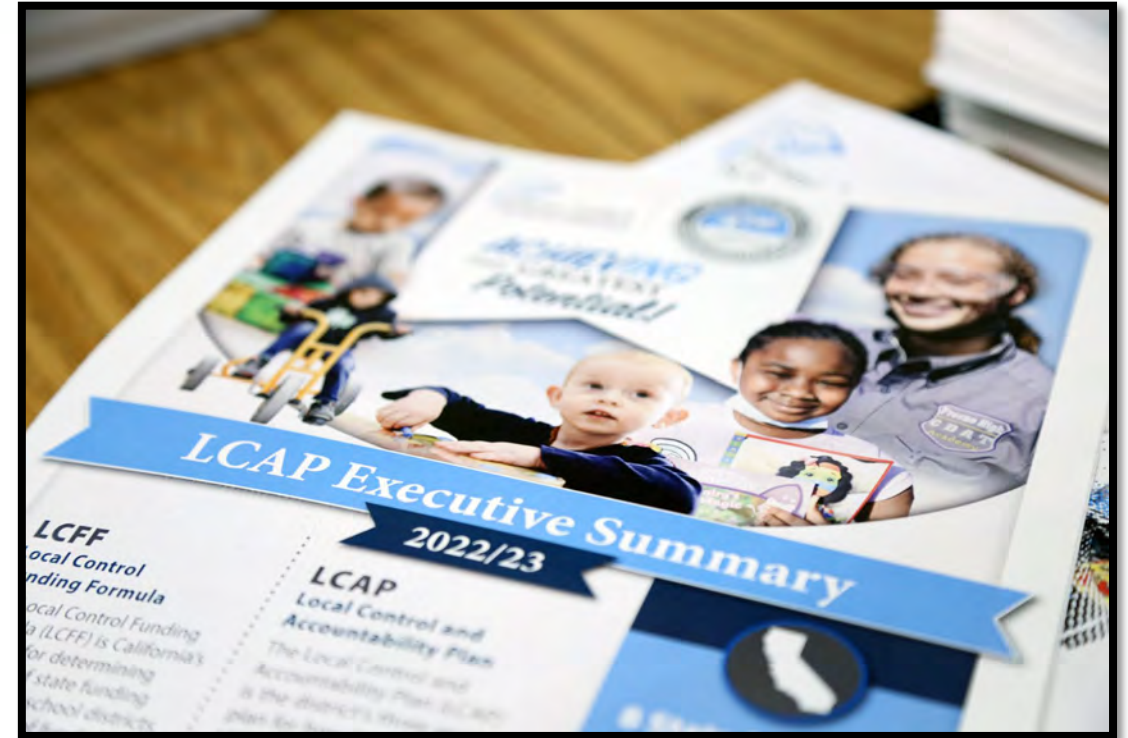


Public Hearing: 2023/24 Draft Local Control and Accountability Plan (LCAP)

2023/24 LCAP Public Hearing

WHAT WE WILL COVER

- LCAP Overview/Timeline
- Educational Partner Participation
- New LCAP Goals
- Input from Educational Partners
- Draft LCAP Document and Resources
- Upcoming Budget Discussions



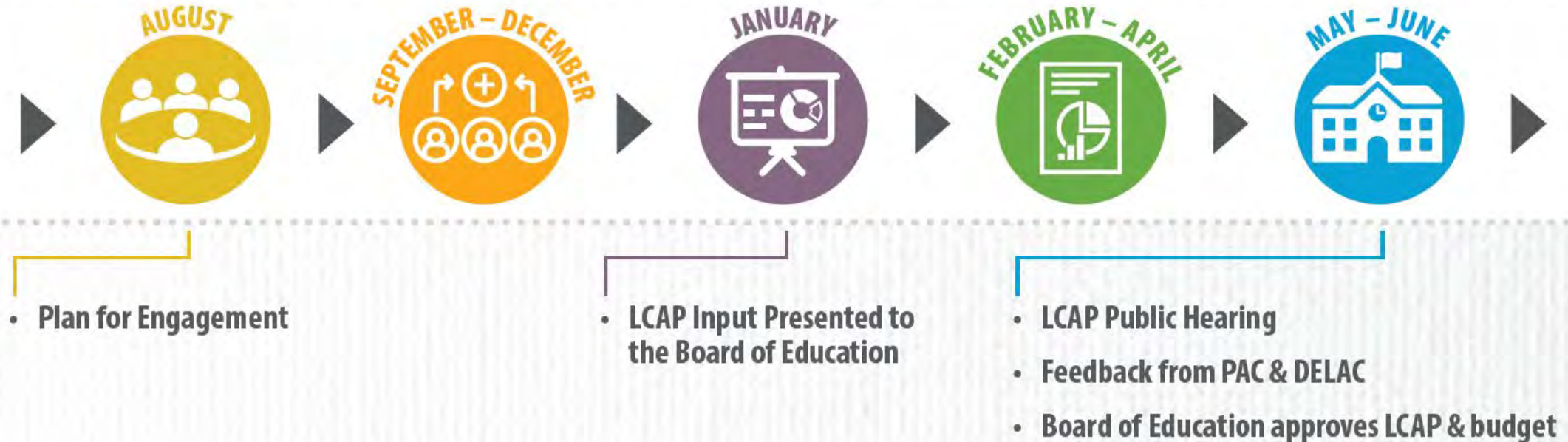
2022/23 PLANNING AND ENGAGEMENT TIMELINE

Key Point:

The final authority for all budget decisions at Fresno Unified School District is the Board of Education

- Connect with Community
- 44 Separate Opportunities

- FUSD Writes First Draft of the LCAP Plan
- Receive Input on the Draft
- Revise and Update Draft



ENGAGEMENT OPPORTUNITIES

- Home School Liaisons
- School Coffee Hours
- **PAC**
(Parent Advisory Committee)
- **DELAC**
(District English Learner Advisory Committee)
- **CAC**
(Community Advisory Committee)
- GO Public Schools
- SW Fresno Event at St Rest
- Foster Youth Roundtable



- Regional Community Idea Exchange
 - *Each Region*
- **SAB**
(Student Advisory Board)
- **Fresno Housing Events**
 - *Legacy Commons*
 - *Cedar Courts*
 - *Park Grove*
- Meeting with Bargaining Units
- Community Based Organization Virtual Event

DISTRICT FOCUS GOALS



- Education Code Section 52064(e)(5) requires school districts that meet the criteria to receive technical assistance based on the performance of the same student group or groups for three or more consecutive years to include a goal in the LCAP focused on improving the performance of that student group or groups.
- To better support graduation rates and college and career readiness for Foster Youth, Homeless Youth and students with disabilities, the district has made additional investments to support students earlier in their academic careers and promote high school graduation.

DISTRICT FOCUS GOALS *(Continued)*

FOSTER YOUTH

Goal: Provide foster youth targeted social emotional and academic interventions to increase graduation rates

METRIC	2021/22 RESULTS	2023/24 DESIRED OUTCOMES
Graduation Rate	66.7%	69.8%
SBAC - ELA	-84.1	-72.2
SBAC - MATH	-120.1	-118.9
Chronic Absenteeism	52.9%	21.6%
Suspension Rate	14.6%	14.5%



DISTRICT FOCUS GOALS *(Continued)*

HOMELESS YOUTH

Goal: Provide homeless youth students targeted social emotional and academic interventions to increase graduation rates.

METRIC	2021/22 RESULTS	2023/24 DESIRED OUTCOMES
SBAC - ELA	-118.0	-105.7
SBAC - MATH	-151.9	-139.9
Chronic Absenteeism	82.4%	37.3%
Suspension Rate	12.9%	12.8%



DISTRICT FOCUS GOALS *(Continued)*

STUDENTS WITH DISABILITIES

Goal: *Provide students and their families / guardians with transition planning resources and options for pathways towards post-secondary and employment opportunities*

METRIC	²⁰²¹ 201 /22 RESULTS	2023/24 DESIRED OUTCOMES
Graduation Rate	71.1%	71.8%
SBAC - ELA	-129.4	-121.3
SBAC - MATH	-158.7	-146.6
Chronic Absenteeism	59.2%	20.8%
Suspension Rate	8.9%	8.8%



LISTENING TO EDUCATIONAL PARTNERS AND INVESTING IN STUDENTS

TOP THEMES FROM EDUCATIONAL PARTNERS

CURRENT DISTRICT INVESTMENTS

PROPOSED ADDITIONS FOR 2023/24



LCFF

ACADEMICS

Investment includes Credit Recovery, Dual Enrollment, Dual Language Programs, Designated Schools, Tutor.com.

- Technology Upgrades
- Library/Literacy Initiatives
- TK Expansion



STUDENT NUTRITION

The Cafeteria Fund provides 70,000 meals each day (Breakfasts, Lunches, Snacks, Super Snacks). Additionally, 550,000 summer meals served annually

- 9 Executive Chefs
- Meal Options/Food Prep at Elementary
- Equipment Purchases



LCFF

MENTAL AND PHYSICAL HEALTH

Investment includes School Psychologists, Resource Counseling Assistants, Social Workers, Restorative Practices, Student Peer Mentors

- 7.5 FTE Nurses and 10 FTE LVN
- 3.0 FTE Tier II Specialists
- 5.0 FTE Behavioral and Restorative Supports



LCFF

STUDENT ENGAGEMENT

Investments to support Enrichment Trips, Arts and Music, Mentoring Programs, Increased Child Welfare and Attendance Specialists, High School Graduation

- Athletic Equipment and Bridge Academy
- Increase Elementary Engagement
- Graduation Supports



LCFF

SAFETY

Investment supports Additional Campus Safety Assistants at High Schools and to identified Middle Schools

- 37.2 FTE Campus Safety Assistants
- Professional Learning – Restorative Practices

LCFF

Denotes an investment from Local Control Funding Formula , Supplemental and Concentration Funds

ACCESS LCAP DRAFT, DOCUMENTS, AND FEEDBACK

*To view the full Draft LCAP Plan please
visit or scan:*

<https://stafed.fresnounified.org/lcap/>



NEXT STEPS

- Public Hearing and Discussion
- Adoption of LCAP and Budget
 - June 21, 2023





Fresno Unified
School District



ACHIEVING
our **GREATEST**
Potential!

LCAP Executive Summary

2023/24

LCFF

Local Control Funding Formula

The Local Control Funding Formula (LCFF) is California's formula for determining the level of state funding provided to school districts. The majority of funding is dedicated to improving academic outcomes for all students with additional funding provided for English learner, foster youth and low-income students.

LCAP

Local Control and Accountability Plan

The Local Control and Accountability Plan (LCAP) is the district's three year plan for how it will use state LCFF funding to service all students.

During the 2022/23 school year, Fresno Unified School District held numerous meetings and roundtables to gain community input on how best to serve students.



8 State Priorities

1. Basic Services
2. Academic Standards
3. Parent Involvement
4. Student Achievement
5. Student Engagement
6. School Climate
7. Course Access
8. Other Outcomes

District Overview



Fresno Unified
School District



We nurture and cultivate the interests, intellect, and leadership of our students by providing an excellent, equitable education in a culturally proficient environment.

STUDENT
ENROLLMENT
72,216
TOTAL

2,692
Pre – K

39,182
TK – 6

10,679
7 – 8

19,663
9 – 12



STUDENT DIVERSITY

African American	7.6%	Hispanic	69.5%
American Indian	0.6%	Two or More Races	2.6%
Asian	10.8%	Pacific Islander	0.4%
Filipino	0.3%	White (Not Hispanic)	8.1%

STUDENT ENROLLMENT BY PROGRAM

English Learner	19.26%
Low-income Students	84.01%
Students with Disabilities	11.83%
Foster Youth	1.06%

SCHOOLS
110
TOTAL

67 Elementary
Schools

14 Middle
Schools

10 High
Schools

3 Special Education
Schools

6 Alternative Education
& Adult Schools

10 Charter
Schools



EMPLOYEES
10,000+
TOTAL



Educational Partner Engagement

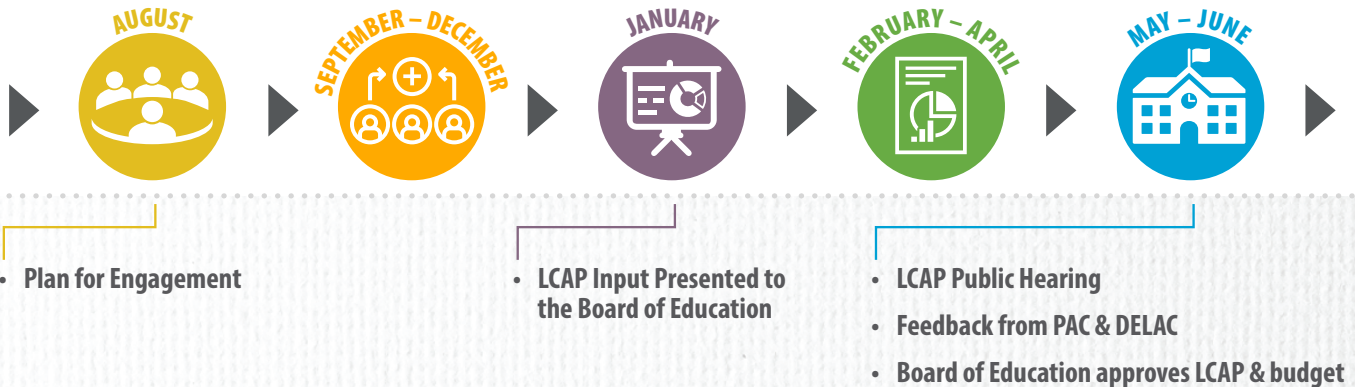
LCAP PROCESS

Key Point:

The final authority for all budget decisions at Fresno Unified School District is the Board of Education

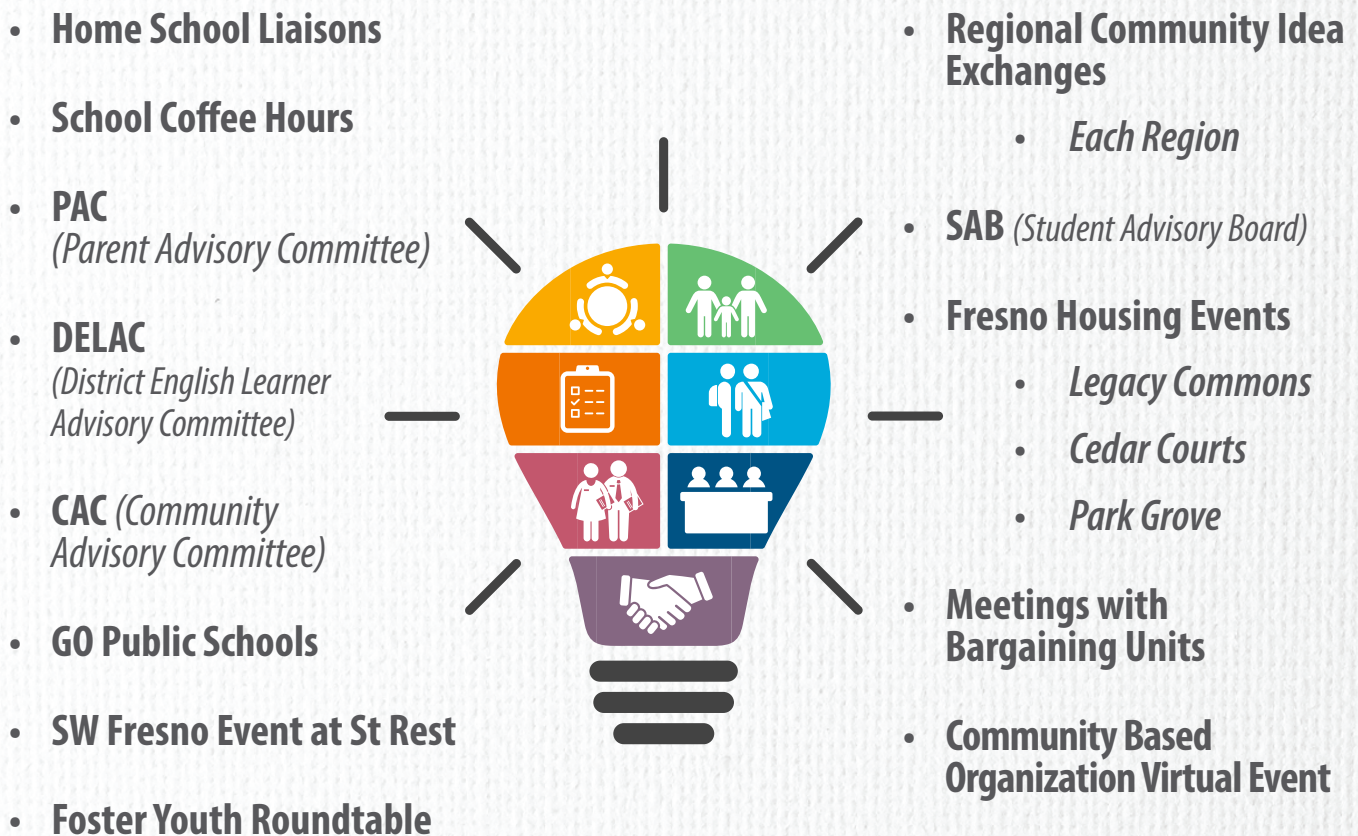
- Connect with Community
- 44 Separate Opportunities

- FUSD Writes First Draft of the LCAP Plan
- Receive Input on the Draft
- Revise and Update Draft



ENGAGEMENT OPPORTUNITIES

LCAP Participation Summary of Efforts



Progress Indicators

ACADEMIC



		YEAR	RESULTS	2023/24 DESIRED OUTCOME
English Language Arts iReady 3: On or above grade level	Year 2 Outcome	2022/23	18.3%	38.9%
	Baseline	2020/21	35.6%	
Math iReady 3: On or above grade level	Year 2 Outcome	2022/23	12.4%	28.6%
	Baseline	2020/21	28.6%	
A-G Completion Rates	Year 2 Outcome	2021/22	48.7%	56.4%
	Baseline	2019/20	54.0%	
% of Students who pass AP exam with a score of 3 or higher	Year 2 Outcome	2021/22	28.7%	30.7%
	Baseline	2019/20	27.4%	
English Learner Progress	Year 2 Outcome	2021/22	44.3%	49.2%
	Baseline	2018/19	45.9%	
English learner Redesignation	Year 2 Outcome	2021/22	3.0%	Meet/Exceed State Redesignation Rate
	Baseline	2019/20	10.4%	

SCHOOL CONNECTEDNESS



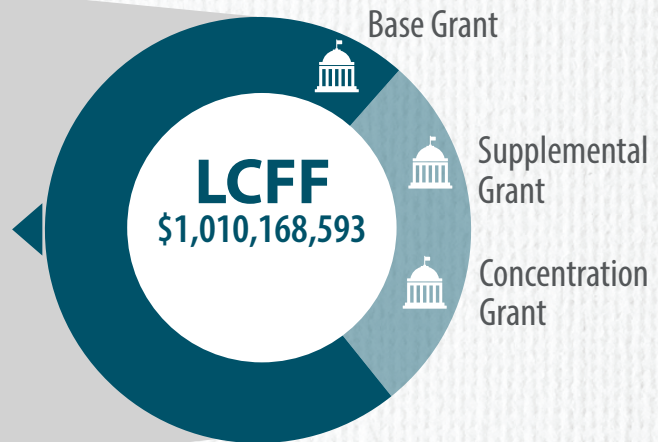
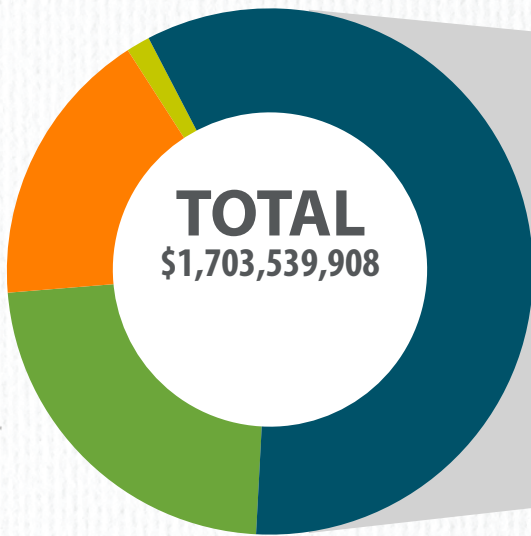
		YEAR	RESULTS	2023/24 DESIRED OUTCOME
School attendance rate	Year 2 Outcome	2021/22	80.1%	93.6%
	Baseline	2019/20	91.9%	
Chronic absenteeism	Year 2 Outcome	2021/22	50.9%	14.2%
	Baseline	2018/19	15.8%	
Middle school dropout rate	Year 2 Outcome	2021/22	0.3%	0.3%
	Baseline	2019/20	0.5%	
High school dropout rate	Year 2 Outcome	2021/22	7.3%	7.2%
	Baseline	2019/20	8.3%	
High school graduation rate	Year 2 Outcome	2021/22	89.5%	90.5%
	Baseline	2019/20	88.2%	
% students enrolled in any engagement in school and community	Year 2 Outcome	2021/22	44.9%	71.5%
	Baseline	2019/20	59.7%	
Student suspension rate	Year 2 Outcome	2021/22	5.8%	5.7%
	Baseline	2018/19	7.0%	
Student expulsion rate	Year 2 Outcome	2021/22	0.17%	0.17%
	Baseline	2018/19	0.2%	

OPERATIONAL



		YEAR	RESULTS	2023/24 DESIRED OUTCOME
Fully credentialed in area taught	Year 2 Outcome	2022/23	94.7%	99.5%
	Baseline	2020/21	99.9%	
Teachers misassigned	Year 2 Outcome	2022/23	0.123%	0.033%
	Baseline	2020/21	0.063%	
Teacher vacancies	Year 2 Outcome	2022/23	0.80%	0.19%
	Baseline	2020/21	0.28%	
Access to instructional materials	Year 2 Outcome	2022/23	100.0%	100%
	Baseline	2020/21	100.0%	
Facilities are properly maintained	Year 2 Outcome	2022/23	100.0%	100%
	Baseline	2019/20	100.0%	

Financial



Federal ● \$369,696,729

State ● \$298,165,335

Local ● \$25,509,251

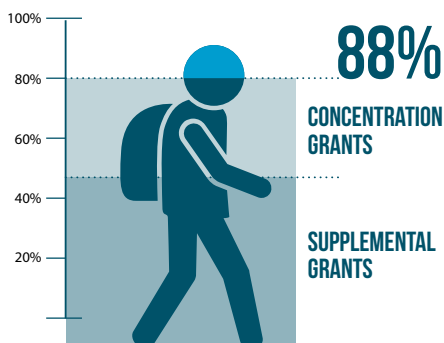
LCFF ● \$1,010,168,593

TOTAL \$1,703,539,908



LOCAL CONTROL FUNDING FORMULA- LCFF

STUDENTS LIVING IN DISADVANTAGED CIRCUMSTANCES



In Fresno Unified, 88% of student's are English language learners, foster youth or students whose families live below the federal poverty level.

BASE GRANTS

LCFF provides a base grant, which funds basic educational costs, such as teacher salaries, retirement costs, instructional materials, etc.

SUPPLEMENTAL GRANTS

+20%

LCFF provides supplemental grants which equate to 20% above the base grant for English learner, foster youth and low-income students.

CONCENTRATION GRANTS

+65%

In districts with at least 55% of English learners, foster youth, or low-income students. LCFF provides an additional grant which equates to 65% above base funding.



Designated School Investment: \$24.9M

- Additional 30 minutes of instruction each day
- Ten additional professional development days
- One additional teacher to be prioritized by the school



Additional Teacher Supply Funds: \$1.3M

- Each teacher-member receives an additional \$315 above base classroom funding for additional supplies and materials



Middle & High School Redesign: \$11.4M

- Provides a broad course of study, including electives, for EL students



Eliminate Elementary Combination Classes: \$5.4M



National Board Certification: \$0.7M

- Designed to develop, retain, and recognize accomplished teachers



Instructional Supports and Instructional Coaches: \$26.7M

- Instructional coaches



Additional Teachers Above Base Staffing: \$13.9M

- Additional teachers have been added to reduce class sizes



Additional School Site Administration above Base: \$5.8M

- Additional Vice Principals and Guidance Learning Advisors



African American Academic Acceleration: \$5.9M

- Promoting school connectedness through extracurricular activities
- Academic acceleration through summer literacy program, academic advisor support, and college mentoring



Early Childhood Education Developmental Screening: \$22.5M

- TK Expansion
- Child Development Centers



Additional Supports for Libraries: \$1.4M

- Book distribution
- Backpacks



Equity & Access: \$3.0M

- Identify gaps and supports for students with the greatest need
- Support families/students with school choice options and outreach
- Cultural Proficiency Training
- GATE assessments and development



GATE (Gifted and Talented Education)/AP (Advanced Placement)/IB (International Baccalaureate): \$5.8M



Expand Alternative Education: \$2.2M



Maintain Additional Services for Phoenix Community Day School: \$5.3M

- Behavior modification program for expelled students
- Individual counseling programs to reduce peer conflict



After School Tutoring: \$108.8M



Extended Summer Learning: \$36.1M

- Credit recovery



All teachers are teachers of English learner (EL) students: \$19.4M

- Student Peer Mentors
- Teacher professional learning



Expansion of Dual Language Immersion Programs: \$2.5M

- Access to increase English literacy while maintaining primary language



BASE: Instruction: \$436.1M

- All costs associated with the delivery of instruction to students



BASE: Professional Learning: \$54.4M



BASE: Technology Access and Support: \$22.8M



BASE: Early Learning: \$1.5M



Student Goal – Improve academic performance at challenging levels *(Continued)*



BASE: Equity and Access: \$2.9M



High Quality School Site Health Services: \$17.0M

- Registered Nurses and Licensed Vocational Nurses to support student health



Upgrading Access to Technology: \$2.5M

- Integration of technology, instruction, and learning
- Classroom Interactive Panels
- Fresno Unified's LTE Network



Student Technology Access and Annual Refresh: \$28.4M

- 1 x 1 student to device
- Family Learning and Technical Support (FLATS)



Instructional Lead Teachers: \$0.3M

- Lead Teachers

Student Goal – Expand student-centered and real-world learning experiences



Linked Learning, ROP, and CTE Pathway Development: \$27.6M

- Linked Learning Pathways
- CTE courses throughout the district
- ROP Courses
- California Partnership Academies
- Internship opportunities
- Dual Enrollment



CTE STEM PK-6 Kids Invent!: \$1.4M



Men's and Women's Alliance: \$1.7M



School Counselors and Resource Counseling Assistants: \$19.6M

Student Goal – Increase student engagement in their school and community



Increase School Allocations for Athletics: \$15.6M

- Summer Athletic Bridge Academy



District-Funded Educational Enrichment Trips: \$5.1M



District Arts Collaborative Project: \$0.1M



Increased Funding for Music: \$13.6M



Student Peer Mentor Program: \$0.8M



Social Emotional Supports: \$4.5M

- Resource Counseling Assistants
- Social Workers
- Child Welfare and Attendance Specialists
- Social Workers at Middle Schools



School Climate and Culture Expansion: \$10.3M



Restorative Practices / Relationship Centered Schools: \$4.0M

- Restorative Practices Counselors



BASE: Department of Prevention and Intervention: \$9.2M



Campus Climate and Culture Teachers: \$1.0M



Home School Liaisons: \$5.6M

- Additional Home School Liaisons



Mental Health Supports: \$10.5M

- School Psychologists



Expanded Transportation Services: \$2.9M

Staff Goal – Increase recruitment and retention of staff reflecting the diversity of our community



Base: Recruitment, Selection and Retention of Human Capital: \$11.7M

Family Goal – Increase inclusive opportunities for families to engage in their students’ education



Parent Engagement Investments: \$4.2M

- Parent University



Expanded Student, Parent and Community Communication: \$1.1M

- Translation Services

Foster Youth – Provide foster youth targeted social emotional and academic interventions to increase graduation rates



Supports for Foster Youth / Project Access: \$2.9M

- Clinical School Social Workers
- Academic Counselors
- Mental Health Supports and Case Management Services

Homeless Youth– Provide homeless youth targeted social emotional and academic interventions to increase graduation rates



Supports for Homeless Youth: \$2.2M

- Academic Counselors
- Clinical School Social Workers
- Child Welfare and Attendance Specialists

Students with Disabilities – Provide students and their families / guardians with transition planning resources and options for pathways towards post-secondary and employment opportunities



Regional Instructional Managers for Students with Disabilities: \$2.7M

- Job-Embedded Coaching
- Support Academic Planning to Improve Graduation Rates



Early Interventions: \$5.1M



BASE: Special Education: \$191.4M

- Paraprofessionals

Contributes to all Fresno Unified School District Goals



School Site Allocations to be Prioritized by each School’s Site Council: \$32.2M



BASE: Central Office Administration: \$8.1M

- Board of Education, Superintendent, Communications



BASE: Business and Financial Services: \$17.7M

- Fiscal Services, Payroll, Benefits/Risk Management, State and Federal, Student Transfers



BASE: Operational Services: \$203.6M

- Nutrition Services, Facilities, Maintenance, Safety, Utilities, Transportation



BASE: Other Expenses: \$66.7M

- Health contribution, retirement



One-time Recovery Resources: \$270.6M



Campus Safety Assistants: \$5.2M

- Training on Restorative Practices
- Reduce Chronic Absenteeism

**2023/24 Supplemental & Concentration
One-time Carryover**

\$280.0M

\$ 27.6M

Total Supplemental & Concentration Resources

= \$307.6M

District Focus Goals



Education Code Section 52064(e)(5) requires school districts that meet the criteria to receive technical assistance based on the performance of the same student group or groups for three or more consecutive years to include a goal in the LCAP focused on improving the performance of that student group or groups.

To better support graduation rates and college and career readiness for Foster Youth, Homeless Youth and students with disabilities, the district has made additional investments to support students earlier in their academic careers and promote high school graduation.

FOSTER YOUTH

	YEAR 2 OUTCOME	2023/24 DESIRED OUTCOME
Graduation Rate	66.7%	69.8%
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HOMELESS YOUTH

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STUDENTS WITH DISABILITIES

	YEAR 2 OUTCOME	2023/24 DESIRED OUTCOME
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SBAC - MATH	-158.7	-146.6
Chronic Absenteeism	59.2%	20.8%
Suspension Rate	8.9%	8.8%

Personal Opportunities for Engagement (1,828 Participants)

- Home School Liaisons
- School Coffee Hours
- PAC (Parent Advisory Committee)
- DELAC (District English Learner Advisory Committee)
- CAC (Community Advisory Committee)
- GO Public Schools
- SW Fresno Event at St. Rest
- Foster Youth Roundtable
- Regional Community Idea Exchanges
 - Each Region
- SAB (Student Advisory Board)
- Fresno Housing Events
 - Legacy Commons
 - Cedar Courts
 - Park Grove
- Meetings with Bargaining Units
- Community Based Organization Virtual Event

Virtual Opportunities for Engagement (7,675 Participants)



- 4,641 Students
- 1,328 Certificated Staff
- 728 Parents
- 476 Classified Staff
- 323 Administrators
- 179 Community Members

Summary Report Top 5 Themes

THEMES FROM EDUCATIONAL PARTNERS	CURRENT DISTRICT INVESTMENTS	PROPOSED ADDITIONS FOR 2023/24
Academics	<ul style="list-style-type: none"> • Credit Recovery • Dual Enrollment • Dual Language Programs • Designated Schools • Tutor.com 	<ul style="list-style-type: none"> • Technology Upgrades • Dual Enrollment Expansion • Library Initiative • Literacy and Math Supports • TK Expansion
Food	<ul style="list-style-type: none"> • Cafeteria Fund Provides 70,000 meals each day (breakfast, lunch, snacks, and super snacks) • 550,000 Summer Meals 	<ul style="list-style-type: none"> • 9 Executive Chefs • Multiple Meal Options • Food Preparation at Elementary Sites • Equipment Purchases • Environmental Initiatives - Increase Organic Products and Climate- Smart Processes
Mental / Physical Health	<ul style="list-style-type: none"> • School Psychologists • Resources Counseling Assistants • Social Workers • Restorative Practices • Student Peer Mentors 	<ul style="list-style-type: none"> • Increase Nurses (7.5 FTE) • LVN (10 FTE) • Tier II Intervention Specialists (3.0) • Positive Behavioral Interventions and Supports (PBIS) Professional Learning • Increased Behavioral and Restorative Supports (5 FTE)
Student Engagement	<ul style="list-style-type: none"> • Enrichment Trips • Arts and Music • Mentoring Programs • Increased Child Welfare and Attendance Specialists • High School Graduation 	<ul style="list-style-type: none"> • Athletics- Replace Equipment and Uniforms • Athletic Bridge Academy • Graduation Supports • Increase Elementary Engagement • IdeaFest - Project-Based Learning
Safety	<ul style="list-style-type: none"> • Additional Campus Safety Assistant (CSA) at High Schools • Additional CSA to Identified Middle Schools 	<ul style="list-style-type: none"> • Increase Campus Safety Assistants (37.2 FTE) • Professional Learning for Campus Safety Assistants - Restorative Practices

Investment from Local Control Funding Formula (LCFF), Supplemental and Concentration Funds



For questions or comments, please contact:
Fresno Unified School District
Office of State & Federal Programs
<https://stafed.fresnounified.org/lcap/>
(559) 457-3934



Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM B-23

AGENDA SECTION: B

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Discuss

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Hold Public Hearing, Present and Discuss the Fresno Unified School District 2023/24 Proposed Budget and Education Protection Account

ITEM DESCRIPTION: Staff will present, a public hearing will be held, and the Board of Education will discuss Fresno Unified School District's 2023/24 Proposed Budget and Education Protection Account. The Proposed Budget includes the multi-year projected budget for the Unrestricted General Fund. The agenda item will describe factors addressed in the 2023/24 Proposed Budget and issues affecting the multi-year projections for 2024/25 and 2025/26.

As required by Education Code 42127, a public hearing will be conducted to provide an opportunity for discussion of the Fresno Unified School District's 2023/24 Proposed Budget and the proposed expenditures for the Education Protection Account.

Detailed information for the Proposed Budget and the multi-year projections will be provided to the Board of Education and will be posted on the district's website.

The 2023/24 final Proposed Budget is scheduled for discussion and adoption at the June 21, 2023 Board of Education meeting.

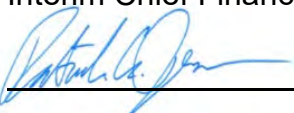
FINANCIAL SUMMARY: Funding is noted in the support material.

PREPARED BY: Kim Kelstrom,
Executive Officer



DIVISION: Business and Financial Services
PHONE NUMBER: (559) 457-6226

CABINET APPROVAL: Patrick Jensen,
Interim Chief Financial Officer



SUPERINTENDENT APPROVAL:





Fresno Unified
School District

Agenda Item B-23



Public Hearing
2023/24 Proposed Budget
Education Protection Account

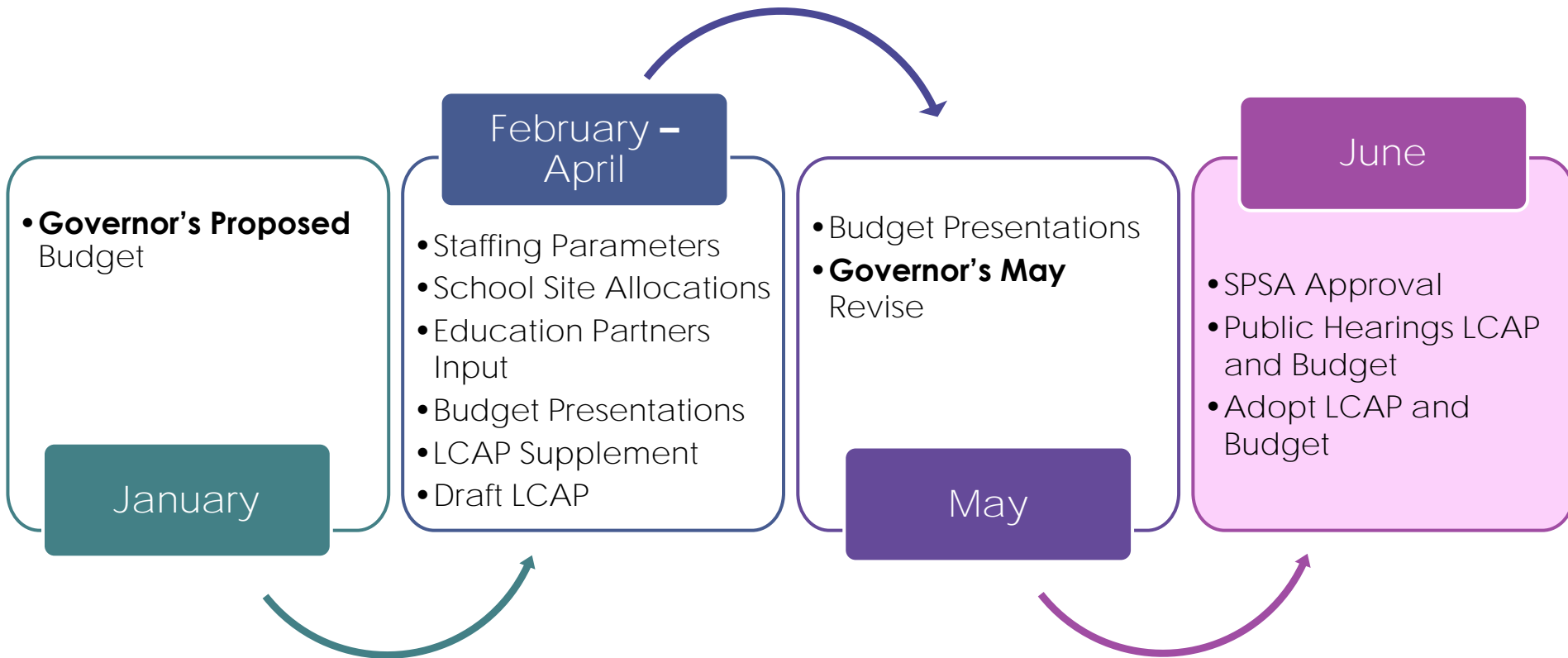
Board of Education

June 14, 2023

Overview

- Budget Development Timeline
- Education Protection Account
- Fresno Unified Goals
- Budget Recommendations
- Multi-year Summary
- Conclusion

Financial Reporting Timelines



Education Protection Account

- Proposition 55 extends personal income tax through 2030
- Tax revenues received are placed into the Education Protection Account
- Proposition 30 and Proposition 55 include several accountability measures:
 - Governing Board at a public hearing approves a spending plan
 - Funds cannot be used on administrative costs
 - Website publishing required
 - Annual financial audit
- Revenue – \$208,695,934
- Usage: All funds will be used for teacher salary/benefit costs

Fresno Unified Goals

Student Goals

Improve academic performance at challenging levels

Close the achievement gaps through an equity lens and research-based instructional & intervention practices

Increase student engagement in their school and community

Create a safe and inclusive climate that promotes relationships, involvement, diversity, and our values

Expand student-centered and real-world learning experiences

Promote intellectual curiosity, critical thinking, and problem-solving in order to be prepared for college and career

Family Goal

Increase inclusive opportunities for families to engage in their students' education

Establish and enhance culturally-proficient two-way communication and engagement opportunities for families

Staff Goal

Increase recruitment and retention of staff reflecting the diversity of our community

Create a safe and inclusive climate that promotes relationships, collaboration, diversity, and our values

Improve academic performance at challenging levels

Department	One-Time Recovery	One-Time Recovery FTE	One-Time	Ongoing	FTE
School Sites and Departments	\$15.0	30.0	--	\$7.4	--
Health Services	\$0.4	--	--	\$5.5	17.5
Security Office	--	--	\$1.3	\$5.1	49.7
Emergency Response	--	--	--	\$0.1	--
Information Technology	--	--	\$0.2	\$0.5	1.0
Information Technology – Learner Support	\$7.9	--	--	\$8.1	3.0
Chief Academic Office	--	--	--	(\$0.1)	(1.0)
School Site Data & Psychometrics	--	--	--	\$1.2	5.0
Alternative Education	\$0.6	--	--	\$0.6	7.4
African American Academic Acceleration	--	--	\$4.2	\$0.4	1.0
Curriculum and Instruction	\$11.6	--	--	\$0.5	--
Total	\$35.5	30.0	\$5.7	\$29.3	83.6

Increase student engagement in the school & community

Department	One-Time Recovery	One-Time Recovery FTE	One-Time	Ongoing	FTE
Plant Operations	--	--	\$4.6	\$5.7	27.5
Plant Maintenance	--	--	\$1.4	\$5.4	19.0
Nutrition Services ^(A)	--	--	\$2.0	--	16.0
Transportation	--	--	\$1.5	1.3	4.0
Early Learning ^(B)	\$0.9	--	\$0.4	--	7.5
Department of Prevention and Intervention	\$4.0	--	--	\$0.8	5.0
Equity and Access	--	--	--	\$0.9	3.0
Purchasing & Warehouse	--	--	\$0.2	\$0.2	2.0
Student Engagement	\$1.2	--	--	\$0.3	--
Total	\$6.1	--	\$10.1	\$14.6	84.0

(A) Ongoing funded by Cafeteria Fund

(B) Ongoing funded by Child Development Fund

Expand student centered & real-world learning experiences

Department	One-Time Recovery	One-Time Recovery FTE	One-Time	Ongoing	FTE
Extended Learning ^(C)	--	--	--	--	5.5
College and Career Readiness	--	--	\$0.9	\$2.5	14.5
English Learners	\$0.7	--	--	\$0.2	1.0
Total	\$0.7	--	\$0.9	\$2.7	21.0

(C) Funded by Expanded Learning Opportunities and After School Programs

Increase inclusive opportunities for families to engage in their student's education

Department	One-Time Recovery	One-Time Recovery FTE	One-Time	Ongoing	FTE
Translation Services	--	--	--	\$0.2	2.0
Parent University	\$0.4	--	--	--	2.0
Communications	--	--	\$0.1	\$0.3	--
School Leadership	--	--	\$0.4	\$0.1	1.0
Engagement & External Partnerships	--	--	--	\$0.2	--
Board Office	--	--	--	\$0.1	1.0
Business and Financial Services	--	--	--	\$0.0	--
Total	\$0.4	--	\$0.5	\$0.9	6.0

Increase recruitment and retention of staff reflecting the diversity of the community

Department	One-Time Recovery	One-Time Recovery FTE	One-Time	Ongoing	FTE
Special Education ^(D)	\$2.8	--	--	\$7.1	19.0
Human Resources/Labor Relations	--	--	\$0.8	\$2.4	12.0
Leadership Development	\$1.1	--	--	\$0.1	1.0
State & Federal	--	--	--	\$0.3	1.0
Teacher Professional Development	\$4.4	--	--	--	--
Charter Office	--	--	--	\$0.2	1.0
Total	\$8.3	--	\$0.8	\$10.1	34.0

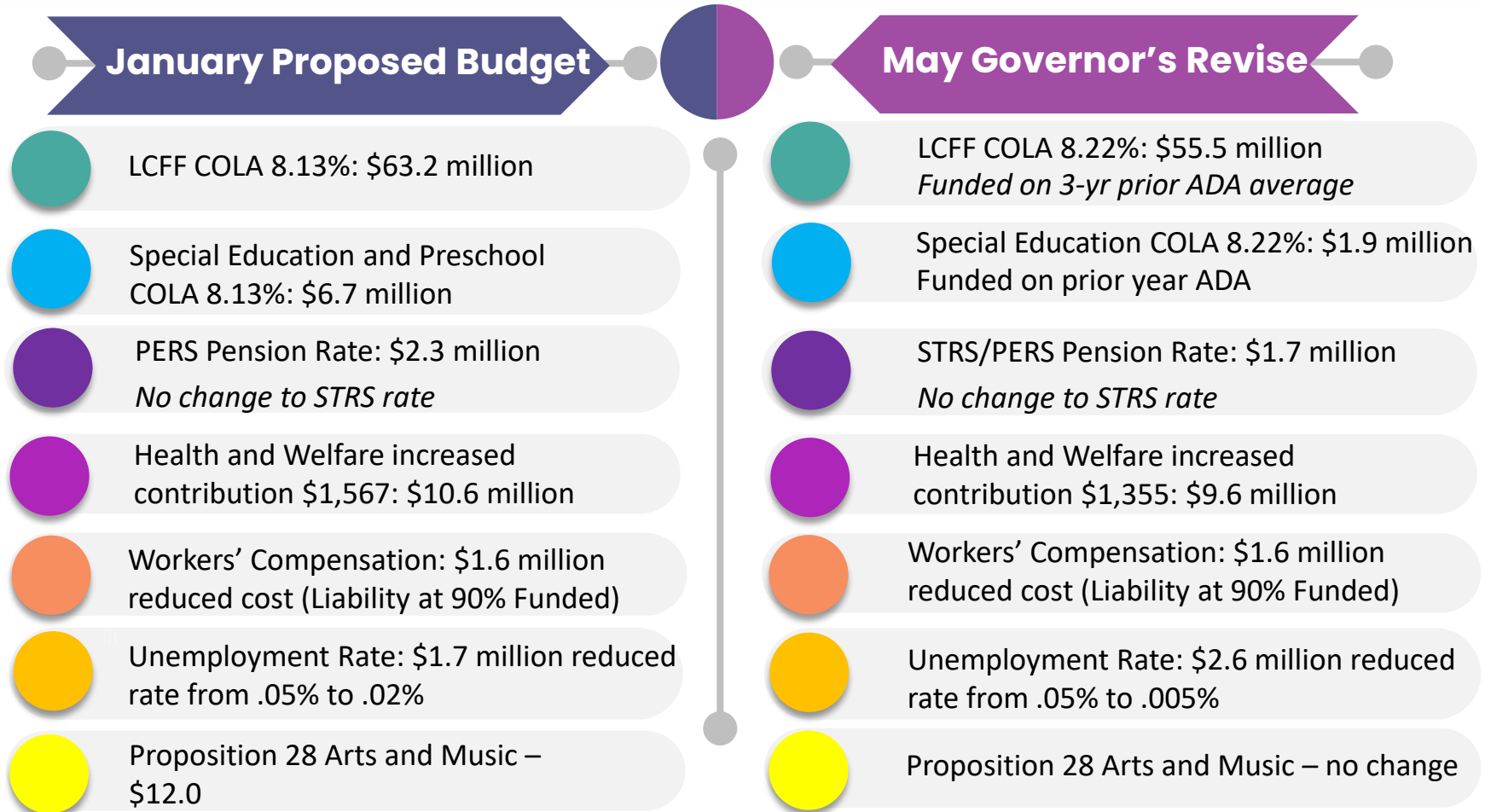
(D) Holding for Counsel of Great City School Analysis for three positions – Assistant Superintendent, Director, and Manager II and upgrade of high school RSP paraeducators from 3.5 hour to 6.0 hour positions

Summary

Department	One-Time Recovery	One-Time Recovery FTE	One-Time	Ongoing	FTE
Improve academic performance at challenging levels	\$35.5	30.0	\$5.7	\$29.3	83.6
Increase student engagement in the school & community	\$6.1	--	\$10.1	\$14.6	84.0
Expand student centered & real-world learning experiences	\$0.7	--	\$0.9	\$2.7	21.0
Increase inclusive opportunities for families to engage in their student's education	\$0.4	--	\$0.5	\$0.9	6.0
Increase recruitment and retention of staff reflecting the diversity of the community	\$8.3		\$0.8	\$10.1	34.0
Total	\$51.0	30.0	\$18.0	\$57.6	228.6

Already included in the multi-year projections are utilities, site and department allocations, maintenance support, and technology of \$13.6 million.

Updating State Budget Impacts for Fresno Unified— January Proposal to May Revise

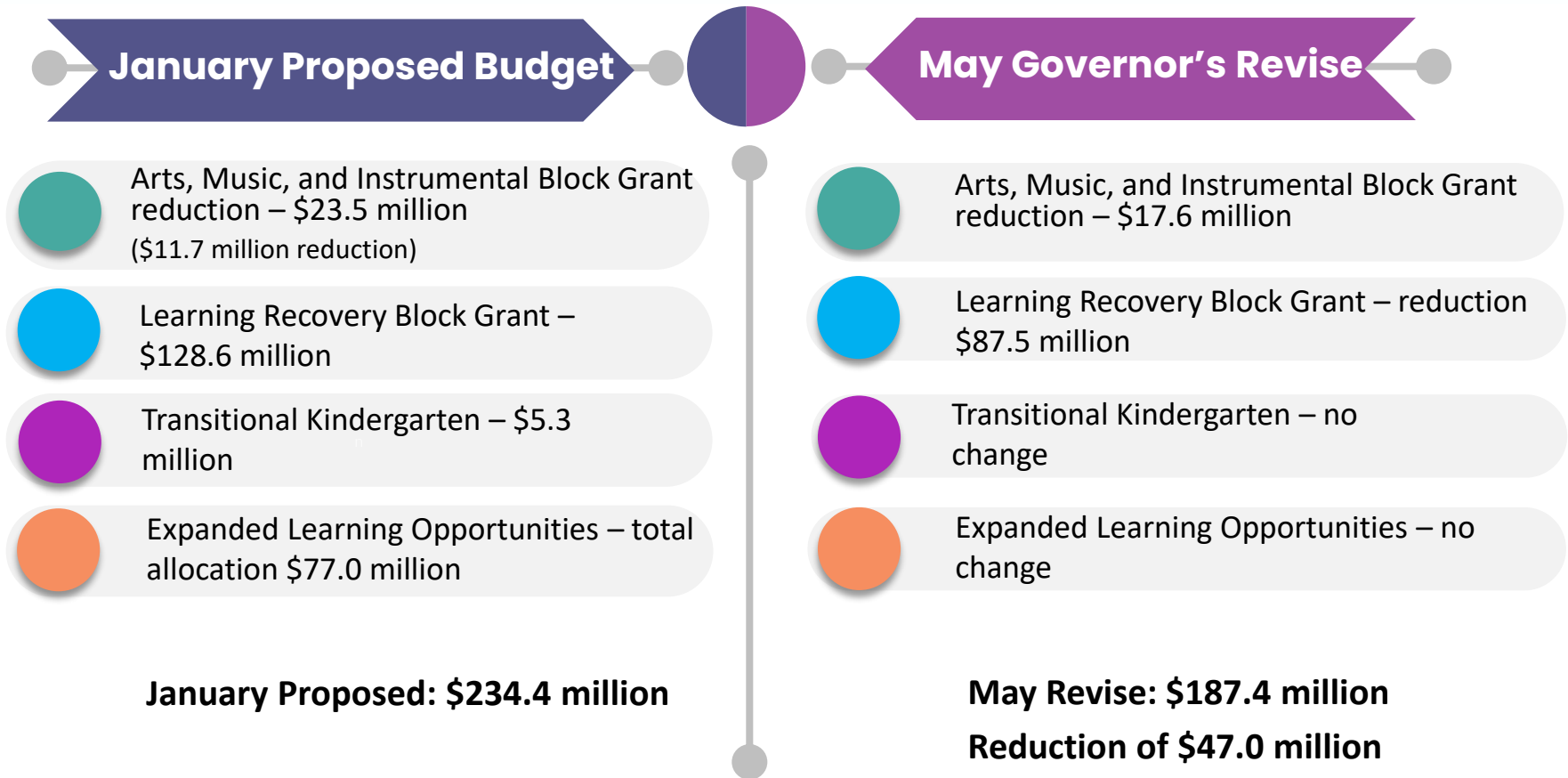


January Proposed: \$72.3 million

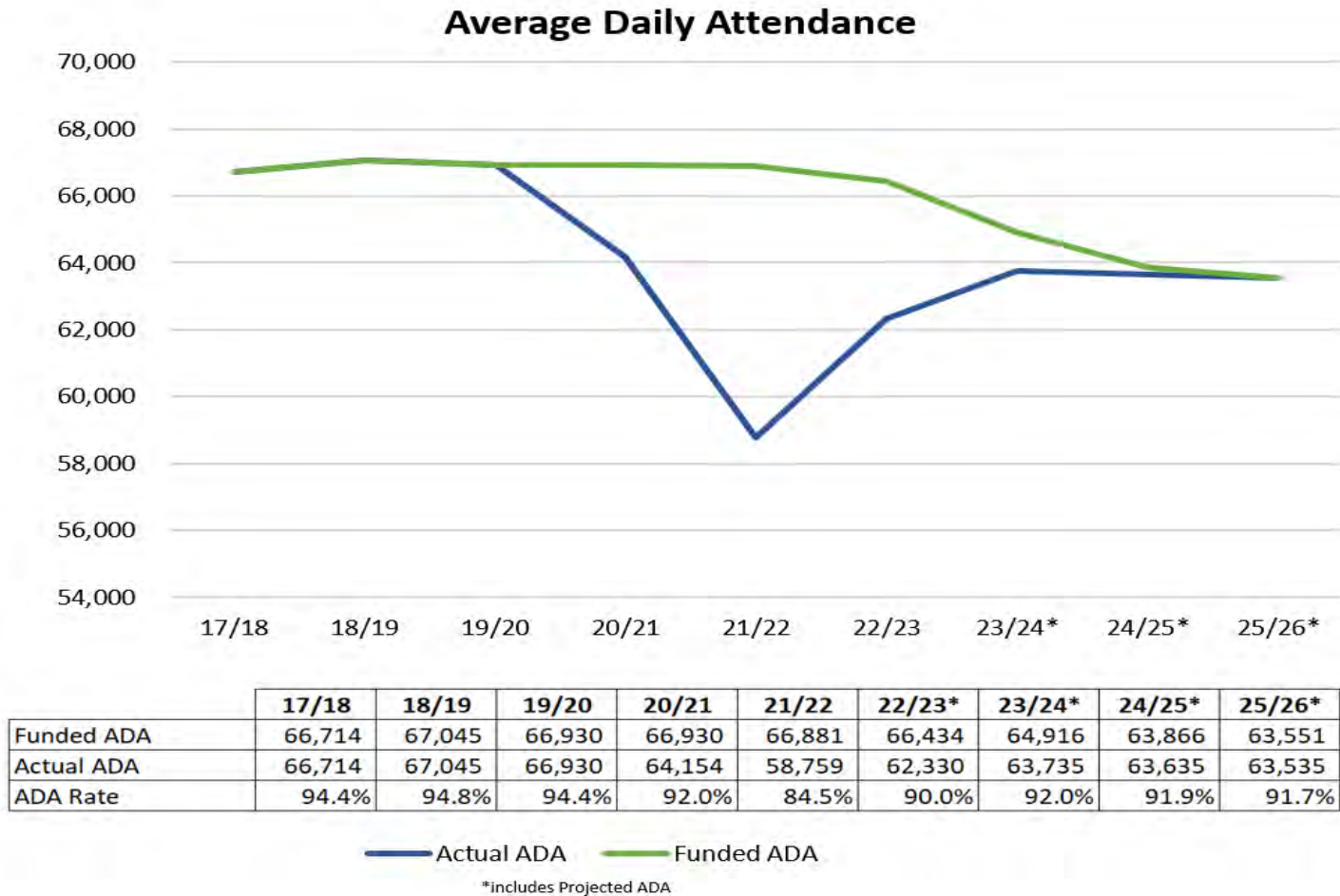
May Revise: \$62.3 million
Reduction of \$10.0 million

Updating State Budget Impacts for Fresno Unified

January Proposal to May Revise – 2022/23 Fiscal Year Changes



Average Daily Attendance



Multi-Year Summary: 2022/23 through 2025/26

Unrestricted General Fund

	<u>Estimated</u> <u>2022/23</u>	<u>Budget</u> <u>2023/24</u>	<u>Projected</u> <u>2024/25</u>	<u>Projected</u> <u>2025/26</u>
Ongoing Net Change in Fund Balance	\$23.10	(\$5.95)	(\$25.83)	(\$21.37)
Net Unrestricted General Fund Balance:	\$137.49	\$138.86	\$123.03	\$111.66
Reserve level	9.03%	7.59%	7.83%	7.03%

State Minimum Reserve for Economic Uncertainties is 2%
Board Policy 3100 – Reserve of 5% to 10% in stable times

2023/24 Committed Fund Balance Allocate Supplemental and Concentration
Carryover – \$35.6 million

Conclusion

- Resources prioritized to prepare college and career-ready graduates, supporting our most important work: classroom teaching and learning
- Continuing our balanced, phased-in approach to maintain financial stability

Conduct Public Hearing

Public Hearing 2023/24 Proposed Budget and Education Protection Account
 June 14, 2023
 Page 2

A positive certification reflects that the district will have a positive General Fund balance and a positive cash balance for the current and two subsequent years. The following chart shows the multi-year projected budget for the Unrestricted General Fund. A description of the assumptions for the 2023/24 Proposed Budget, and factors affecting the multi-year projections for 2024/25 and 2025/26, are listed below. The multi-year projection maintains a reserve level in accordance with board policy 3100 for all years.

	<u>Estimated</u> <u>2022/23</u>	<u>Budget</u> <u>2023/24</u>	<u>Projected</u> <u>2024/25</u>	<u>Projected</u> <u>2025/26</u>
Ongoing Funds:				
Revenues	\$987.96	\$1,044.89	\$1,065.29	\$1,093.93
- Expenses, Sources/Uses	\$964.86	\$1,050.84	\$1,091.12	\$1,115.30
- Supplemental/Concentration Expanded Programs	\$0.00	\$0.00	\$0.00	\$0.00
Ongoing Net Change in Fund Balance	\$23.10	(\$5.95)	(\$25.83)	(\$21.37)
One-Time Funds:				
One-Time Revenues	\$1.40	\$0.00	\$0.00	\$0.00
One-Time Expenses	\$34.87	\$33.20	\$51.50	\$43.80
One-Time State and Federal Recovery Funds	\$201.10	\$250.00	\$0.00	\$0.00
One-Time State and Federal Recovery Expenses	\$139.90	\$250.00	\$0.00	\$0.00
One-Time Net Change in Fund Balance	\$27.73	(\$33.20)	(\$51.50)	(\$43.80)
Total Unrestricted General Fund:				
Beginning Balance	\$284.63	\$335.46	\$296.31	\$218.98
Ending Balance	\$335.46	\$296.31	\$218.98	\$153.81
Cash, Inventory, Prepaid Assets	\$4.55	\$4.55	\$4.55	\$4.55
Committed for Future Textbook Adoptions	\$30.50	\$30.50	\$14.00	\$5.20
Committed Pandemic Learning and Recovery	\$122.40	\$122.40	\$77.40	\$32.40
Committed Supplemental and Concentration Carryover	\$35.60	\$0.00	\$0.00	\$0.00
Assign One-Time Expenses and Carryover	\$4.92	\$0.00	\$0.00	\$0.00
Net Unrestricted General Fund Balance:	\$137.49	\$138.86	\$123.03	\$111.66
Change in Reserve	(\$9.28)	\$1.37	(\$15.83)	(\$11.37)
Reserve level	9.03%	7.59%	7.83%	7.03%

General Comments Regarding the Proposed Budget for 2023/24

The 2023/24 Proposed Budget includes recommendations that continue to balance the Board of Education's investments in extensive student programs and supports, competitive employee compensation, prudent fiscal stewardship, addressing unfinished learning, and responding to the impacts of the pandemic. It also keeps at the forefront the Board's mission to nurture and cultivate the interests, intellect, and leadership of our students by providing an excellent, equitable education in a culturally proficient environment.

The assumptions outlined are based on guidance received from School Services of California ("SSC"), as well as the Governor's May Revised Budget for 2023/24 ("the May Revise") information:

- “Governor Gavin Newsom’s spending plan in May attempts to reach a balance of protecting existing investments while anticipating continued economic uncertainties.”
- “Revenues have continued to underperform since the release of the Governor’s proposals in January.”
- The Governor’s summary states “should broader economic risk materialize, deeper reductions will be necessary.”
- “The May Revision, and what will become the 2023-24 Enacted Budget in late June, presents the riskiest California budget in over a decade. The Governor enumerated the risks to the budget to include Washington D.C.’s inability to reach a deal on the federal debt ceiling, the increased cost of borrowing due to interest rate hikes by the Federal Reserve, and, lastly, the delay of personal income and corporation tax revenues until mid-October.”
- “The Governor does not assume a recession. In fact, he projects that the U.S. economy will continue to grow. He notes, however, that a mild or moderate recession could change the budget picture significantly.”
- “The Governor underscores the need for budgetary resilience and prudence while maintaining reserves.”
- “The May Revision instead relies on a combination of borrowing, deferring implementation of planned investments, and, in the case of K-12, reduction in one-time funding.”
- The prior guidance in January 2023 from SSC projected the cost-of-living adjustments (COLA) as follows: 8.13% in 2023/24, 3.54% in 2024/25, and 3.31% in 2025/26. Current guidance projects the funded COLAs as follows: 8.22% in 2023/24, 3.94% in 2024/25, and 3.29% in 2025/26. Furthermore, the proposed budget utilizes the average of the three prior years’ Average Daily Attendance (ADA) for Local Control Funding Formula (LCFF) funding. The LCFF assumptions include a 92% attendance rate in 2023/24, 2024/25, and 2025/26.

These proposals equate to an increase of \$55.5 million in 2023/24 (\$32.8 million from the January Governor’s Proposal). Further increases are also projected of \$20.3 million and \$28.6 million in 2024/25, and 2025/26, respectively.

- Additionally, the Governor proposes \$300 million to propose an equity multiplier. Currently, the district is awaiting additional details.

- The May Revision proposes California State Teachers’ Retirement System (CalSTRS) employer costs will remain at 19.10% in 2023/24, 2024/25 and 2025/26.
- The May Revision proposed California Public Employees’ Retirement System (CalPERS) employer costs have been updated from the Governor’s January Proposal at 26.68% in 2023/24, 27.70% in 2024/25, and 28.30% in 2025/26. This equates to an increase of \$2.1 million in 2023/24, and increases are projected of \$1.4 million and \$900,000 in 2024/25 and 2025/26, respectively.
- The Unemployment Rate is estimated to decrease to 0.005% in 2023/24 (current rate is 0.05%) which equates to a decrease of \$2.6 million.
- The Worker’s Compensation Rate is estimated to decrease by \$1.6 million to maintain the liability reserve at 90%.

Estimates for 2022/23

In preparation of the 2023/24 Proposed Budget and with impacts of the pandemic and to estimate the 2022/23 ending balance. The Second Interim projected a net Unrestricted General Fund ending balance of \$152.0 million. The revised projected net Unrestricted General Fund ending balance is \$137.5 million. The difference of \$14.5 million is due mainly to the following components:

- A decrease in the current year LCFF due to actual TK attendance – (\$400,000)
- A decrease in Transportation add-on revenue due to calculation based on 2021/22 with lower transportation expenses – (\$3.8 million)
- An increase in interest income – \$600,000
- Savings of school site and department supplies – \$6.6 million
- Increased utility costs – (\$900,000)
- Increased Restricted Routine Maintenance contributions – (\$2.1 million)
- Increased carryover of Supplemental and Concentration – (\$14.2 million)
- Increase in indirect costs mainly due to grant funds allowing indirect – \$400,000
- Increase Committed Fund Balance for textbook adoption – (\$700,000)

Board of Education Designated Funds

The 2023/24 Proposed Budget includes a multi-year approach for utilization of one-time state and federal recovery resources to address the learning needs of students and the effects of the pandemic.

<u>Committed Fund Balance</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>
• Future Textbook Adoption	\$ 30.5 million	\$ 14.0 million	\$ 5.2 million
• Pandemic Learning and Recovery	\$122.4 million	\$ 77.4 million	\$ 32.4 million

One-Time Recovery Funds

To date, the district has been awarded nearly \$770.0 million in one-time funding from various state and federal resources. These resources are intended to help districts navigate and respond to the impacts of the pandemic. The district's strategic planning of one-time resources has centered on providing increased student access to instructional and social-emotional interventions, reimagining facility and technology use, and redefining health and safety expectations. All funds are anticipated to be spent by the end of 2023/24.

2023/24 Proposed Budget

Local Control Funding Formula (LCFF) – As mentioned earlier, the 2023/24 Proposed Budget assumes an 8.22% COLA, which equates to an increase of approximately \$55.5 million, \$44.6 million base, and \$10.9 million supplemental/concentration.

Education Protection Account – As required by the passage of Proposition 30 in November 2012, a public hearing must be conducted to discuss and approve utilization of Education Protection Account (EPA) funds for 2023/24. This EPA public hearing may be conducted at the same time as the budget public hearing. All K-12 local agencies have the sole authority to determine how the funds are spent, providing salaries and benefits are not used for administrators or any other administrative costs (as determined through the account code structure).

In addition, it is required for the annual financial audit to include verification that EPA funds were used as specified by Proposition 30, and the additional cost of the audit would be an allowable expense from the EPA. If EPA funds are not expended in accordance with the requirements of Proposition 30, civil or criminal penalties could be incurred.

For 2023/24, the EPA funds are estimated to be 45% of the LCFF funds. This equates to \$208.7 million. All funds will be used to support teacher salary and benefit costs.

State Revenue – Lottery funds reflect the increase in ADA from 2021/22 (pandemic year) to 2022/23 estimated ADA resulting in an increase of \$600,000.

School Site Investments – As presented at the January 25, 2023 Board meeting, the 2023/24 Proposed Budget includes staffing parameters at school sites.

Elementary school site investments include:

- Classroom teachers provided per the collective bargaining agreement. Resources for an additional teacher provided at designated elementary schools and an instructional coach at each elementary school
- Classroom kindergarten aides are provided to each elementary school
- Custodial staff provided based on square footage
- Clerical supports include an office manager, office assistant, library technician, and a home school liaison
- Health care professionals include a registered nurse, licensed vocational nurse or health assistant, and a school psychologist
- Site leadership positions include a principal and a vice principal

Middle school site investments include:

- Classroom teachers provided per the collective bargaining agreement, middle school redesign, transition teachers, campus culture teachers, and school climate teachers
- Safety investments include campus safety assistants
- Custodial staff provided based on square footage
- Clerical supports include an office manager, office assistant, attendance records assistant, library technician and home school liaison
- Health care professionals include a registered nurse, licensed vocational nurse or health assistant, and a school psychologist
- Site leadership positions include a principal, vice principal, guidance learning advisor, and counselor

High school site investments include:

- Classroom teachers provided per the collective bargaining agreement. Additional teachers include professional learning updraft system teams, librarian, targeted improvement actions
- Safety investments include a school resource officer, probation officer, and campus safety assistants

- Custodial investments provided based on square footage and may include a PE custodian, pool custodian, and auditorium custodian as necessary based on school facilities
- Clerical supports include an office manager, registrar, assistant registrar, financial technician, office assistant, attendance records assistant, library technician, and resource counseling assistant
- Health care professionals include a registered nurse, licensed vocational nurse, and school psychologist
- Site leadership positions include a principal, vice principal, counselor, campus culture director, and athletic director

One-Time Recovery – As presented at the April 26, 2023 Board meeting, the 2023/24 Proposed Budget allocates an additional \$13.0 million to school sites to lower class size for 9th grade English classes and support elementary classrooms with additional teaching staff.

As presented at the April 26, 2023 and May 24, 2023 Board meeting, the 2023/24 Proposed Budget allocates the following:

Improve academic performance at challenging levels

School Site and Department Funds – Allocates an additional \$7.4 million to school sites and departments to manage inflationary cost pressures. In addition, \$2.0 million one-time in school site allocations.

Health Services – Allocates an additional 9.0 FTE nurses, 7.5 FTE licensed vocational nurses, 1.0 FTE budget technician (offset by Medi-Cal reimbursements), increases license vocational nurses from 6-hour to 7-hour per bargaining agreement (9.5 FTE), and increases the Supplemental Health Care contract of \$5.5 million.

One-Time Recovery Funds

The 2023/34 Proposed Budget includes personal protective equipment to sites of \$350,000.

Security Office – Allocates an executive director, manager II, safety school specialists, elementary school campus safety assistants, high school campus safety assistants, alternative school campus safety assistants and training for staff of \$5.1 million.

One-Time

The 2023/34 Proposed Budget includes purchase for vehicles, radios and safety supplies, pilot safe route evaluations, elementary cafeteria cameras, deaf and hard of hearing sensors at four sites, pilot vaping sensors and cameras, and replace outdated AED's and provide training of \$1.3 million.

Emergency Response – Allocates supplies to expand outreach of \$50,000.

Information Technology – Allocates a director, expands Parsec to support district dashboards, and high school drone club pilot of \$475,000.

One-Time Funds

The 2023/34 Proposed Budget includes Harvard Strategic Project Data Fellowship of \$190,000.

Information Technology Learner Support – Allocates a project manager, technician specialist, help desk support, hotspots for students, GoGuardian software licenses, new model student laptop pilot, and paraeducator laptop refresh. In addition, shifts pre-order computer savings from 2024/25 to 2023/24 due to breakage of \$8.1 million.

One-Time Recovery Funds

The 2023/34 Proposed Budget includes support for Bullard FLATS location and high school flat panel displays of \$7.9 million.

Chief Academic Office – Allocates executive coaching for new leaders and reduces an executive director to support school data psychometrics of (\$60,000).

School Site Data & Psychometrics – Allocates administrative analysts, analyst II, secretary II, and shifts assistant superintendent from alternative education, and provides operational supplies and contracts of \$1.2 million.

Alternative Education – Allocates library teachers, library technicians, activity director, an office assistant, shifts an assistant superintendent to School Site Data & Psychometrics, and converts contracts to teaching personnel of \$575,000.

One-Time Recovery Funds

The 2023/34 Proposed Budget includes continued support for teaching personnel, credit recovery support, and Home & Hospital technology of \$585,000.

African American Academic Acceleration – Allocates advisory program for African American students in grades 5-12 and shifts teacher to College and Career Readiness of \$440,000.

One-Time Recovery Funds

The 2023/34 Proposed Budget includes continuation of manager I of \$190,000.

One-Time Literacy Funds

The 2023/34 Proposed Budget includes expansion of elementary reading program of \$2.9 million.

One-Time Funds

The 2023/34 Proposed Budget includes expand African American Student Leadership of \$1.1 million.

Curriculum and Instruction – Allocates support for IdeaFest, shift Ed Cite contracts from sites to district office, add security for E Street, and support GATE participation of \$535,000.

One-Time Recovery Funds

The 2023/24 Proposed Budget includes continued support for home libraries, tier II intervention materials, teacher development (Algebra, Literacy, Science, World Language, Ethnic Studies,

Math Lesson Design, 2-day Learning Summit), winter and summer classified professional learning, digital lessons, Tutor.com, First K-3 reading licenses, and ethnic studies curriculum. In addition support African American and Latin X history participation of \$11.6 million.

Increase student engagement in the school & community

Plant Operations – Allocates a manager, district supervisors, high school plant supervisors, grounds workers IV, ground worker III, grounds worker I, plant coordinator, custodians, office assistant III, field rehabilitation, tree service projects, and annual equipment replacement of \$5.7 million. In addition, increase utility costs of \$3.2 million which is already assumed in the multi-year projections.

One-Time Funds

The 2022/23 Proposed Budget includes fleet vehicles, custodial and field equipment, service recreational turf district wide, and reorganize Brawley offices of \$4.6 million.

Plant Maintenance – Allocates HVAC mechanics, HVAC supervisor, irrigation specialist, lead plumber, plumbers, equipment operator II, mechanic, deferred maintenance projects, curtain repairs, and mold testing and sampling of \$5.4 million.

One-Time Funds

The 2022/23 Proposed Budget includes fleet vehicles, tools and equipment, and Laserfiche license of \$1.4 million.

One-Time Recovery Funds

The 2022/23 Proposed Budget includes carryover of HVAC projects, support space and Farber building of \$84.3 million.

Nutrition Services – Allocates nutrition service assistants, a project manager, accountant, wellness coordinator, and executive chef contracts of \$1.9 million which is funded by the Cafeteria Fund.

One-Time Funds

The 2022/23 Proposed Budget includes upgrade equipment at sites of \$2.0 million.

Transportation – Allocates business operations manager, special education dispatcher, driver trainer, accountant, relief drivers, expand free bus passes for full year, upgrade transportation systems, and GPS system of \$1.3 million.

One-Time Funds

The 2022/23 Proposed Budget includes upgrade transportation systems, add cameras, an equipment lift, vans, bus rodeo team trailer, CNG compressor, and bus wash system of \$1.5 million.

Early Learning – Allocates paraprofessionals, child development teacher of \$450,000 which is funded by Child Development Fund.

Public Hearing 2023/24 Proposed Budget and Education Protection Account

June 14, 2023

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One-Time Recovery Funds

The 2022/23 Proposed Budget continues support for assessment and outreach, health and safety classroom kits, creative license, and professional learning of \$850,000.

One-Time Funds

The 2022/23 Proposed Budget includes TK expansion equipment of \$425,000.

Department of Prevention and Intervention – Allocates behavior intervention specialist, technical support specialist, Men’s and Women’s alliance transportation, Let’s Talk full year contract, and materials and supplies offset with climate and culture specialist and supplies of \$750,000.

One-Time Recovery Funds

The 2022/23 Proposed Budget continues support for registered behavior technician contract, professional development for restorative practices and responding to behaviors, Care Solace and substance abuse contract, counselors, manager III, Office Assistant III, child welfare and attendance specialists, social workers, behavioral intervention specialists, guidance learning advisor, and behavior support advisor of \$4.0 million.

Equity and Access – Allocates director, manager II, support community schools with training and materials and supplies, increase Hanover contract, and add black educator development contract of \$708,000. **Support American Indian of \$425,000.**

Purchasing and Warehouse – Allocates warehouse workers of \$190,000.

One-Time Funds

The 2022/23 Proposed Budget includes forklift, shipment equipment, and mail vans of \$225,000.

Student Engagement – Allocates increase for official contracts, enrichment at elementary, and graduation supports of \$270,000.

One-Time Recovery Funds

The 2022/23 Proposed Budget includes replacement of uniforms and equipment and continue support for summer athletic bridge program of \$1.2 million.

Expand student centered & real-world learning experiences

Extended Learning – Allocates analyst II, executive officer, after school paraprofessionals, after school leads, and TSA for student engagement. In addition, shift the After School program from Fresno County Office of Education to Fresno Unified in 2023/24 which all funds are supported by the Expanded Learning Opportunities Grant, After School Grant, and 21st Century. In addition, utilization of carryover to support the aviation facility.

Public Hearing 2023/24 Proposed Budget and Education Protection Account

June 14, 2023

Page 10

College and Career Readiness – Allocates a coordinator, teachers, counselors, manager II's, analyst, secretary II, Spanish community liaison, registrar, administrative secretary, child welfare assistant to support Steve Scholars, supports career exploration, historical black colleges, and transportation to support college trips of \$2.5 million.

One-Time Recovery Funds

The 2022/23 Proposed Budget continues to support IMAGO contract of \$200,000.

One-Time Funds

The 2022/23 Proposed Budget supports historical black college, counselor professional learning, and dual enrollment of \$685,000.

English Learners – Allocates manager II's, ~~support American Indian of \$425,000.~~

One-Time Recovery Funds

The 2022/23 Proposed Budget includes Tiger Bytes application, peer mentoring services, Rosetta Stone licenses, Hmong consultant, Orchid Translation services, and professional learning of \$720,000.

Increase inclusive opportunities for families to engage in their student's education

Translation Services – Allocates Hmong translator, office assistant and supplies of \$179,000.

Parent University – Allocates community education specialist offset by contracts in Title I.

One-Time Recovery Funds

The 2022/23 Proposed Budget includes professional development for home school liaisons and family leadership advocacy of \$400,000.

Communications – Supports district-wide events and Final Site contract of \$330,000.

One-Time Funds

The 2022/23 Proposed Budget includes a marketing contract of \$100,000.

School Leadership – Allocates manager II and support for school oversight of \$110,000.

One-Time Funds

The 2022/23 Proposed Budget supports enterprise software and district-wide staff meetings of \$385,000.

Engagement & External Partnerships – Supports marketing and communication of \$150,000.

Board Office – Allocates and administrative secretary I and supplies of \$116,000.

Business and Financial Services – Supports budget books software of \$15,000.

Increase recruitment and retention of staff reflecting the diversity of the community

Special Education – Allocates guidance learning advisors at specialty schools, administrative secretary II, manager III, program technician, behavior support advisors, budget technician II, school office assistants, convert Lori Ann preschool teachers from 206 days to 215 days, paraeducators, upgrade 86 positions paraeducators to support diapering and toileting, and upgrade 58 paraeducator positions from 3.5 hours to 6 hours of \$7.1 million.

One-Time Recovery Funds

The 2022/23 Proposed Budget continues support for registered behavioral technician contract, Wonderworks Goalbook, and paraeducator contract support of \$2.8 million.

Human Resources – Allocates administrator, directors, manager III's, coordinator I's, administrative analyst, analyst II, data specialist II's, artificial intelligence to support reporting, and training protocol for new hires of \$2.4 million.

One-Time Funds

The 2022/23 Proposed Budget supports negotiation costs, supplies for new staff, development of orientation and training modules, and contract to recruit hard-to-fill positions of \$815,000.

Leadership Development – Allocates administrative secretary of \$105,000.

One-Time Recovery Funds

The 2022/23 Proposed Budget continues support for vice principal mentors, new administrator coaching, 3-day administrator summer institute, breakthrough leadership, coaching equity session of \$1.1 million.

State and Federal – Allocates Student Transfers project manager and shifts analyst from one-time funds of \$305,000.

Teacher Professional Development

One-Time Recovery Funds

The 2022/23 Proposed Budget continues supports for tuition fees for year one and two interns, partnership with Fresno Pacific for masters in reading, math institute, literacy institute, summer Teacher Academy, Special Education Teacher Residency, STEAM pipeline, Dual Immersion Academy, literacy master and dual enrollment, Ethnic Studies Institute, Aspiring Teacher cohort, Coaching Institute, Teacher Tutoring Academy, extra days for TSA's to support summer and winter programs, and Substitute Teacher pipeline of \$4.4 million.

Charter Office – Allocates a manager II of \$160,000.

Board of Education Approved One-time Expenditures

The 2023/24 Proposed Budget includes \$33.3 million for one-time expenditures as follows:

- One-Time Computer purchases \$12.8 million
- Plant Operations \$ 4.5 million
- Education Center Buildings \$ 2.4 million

• Restricted Routine Maintenance	\$ 2.3 million
• Nutrition Services	\$ 2.0 million
• Transportation	\$ 1.5 million
• African American Academic Acceleration	\$ 1.3 million
• Security	\$ 1.3 million
• Early Learning	\$ 1.0 million
• Design Science Facility	\$ 0.9 million
• Financial Enterprise System	\$ 0.9 million
• Human Resources	\$ 0.8 million
• Career Technical Education	\$ 0.4 million
• School Leadership	\$ 0.4 million
• External Partnerships	\$ 0.2 million
• Information Technology	\$ 0.2 million
• Warehouse/Mailroom	\$ 0.2 million
• Communications	\$ 0.1 million
• Facilities	\$ 0.1 million

Multi-Year Items

District Contribution to Health Fund – In accordance with the current employee bargaining agreements, the 2023/24 district’s health contribution level is \$24,370 per employee participant. An increase of \$1,355 over 2022/23, equating to \$9.6 million for the Health Fund. In addition, the district’s health contribution is estimated to increase by \$507 in 2024/25 equating to \$3.5 million, and an additional \$728 in 2025/26 equating to \$4.9 million.

District Workers’ Compensation – The benefit rate for Workers’ Compensation results in a reserve level estimated at 90% in 2023/24. Per Board Policy 3100 “during stable times, the district will maintain Workers’ Compensation liability at 90 percent”. The rate decrease equates to \$1.6 million in 2023/24.

STRS and PERS Employer Costs – The multi-year projections include funding for changed employer rates for STRS and PERS at the levels mentioned earlier in the memo. This equates to an increased cost of \$1.3 million in 2024/25 and increased cost of an additional savings of \$800,000 in 2025/26.

Governmental Accounting Standards Board Statement Number 75 (GASB No. 75) – The multi-year projections include a \$1.5 million contribution from the Unrestricted General Fund and \$2.0 million from the Health Fund for all years. The GASB 75 reserve, otherwise referred to as the Other Post-Employment Benefit Reserve (OPEB), is estimated at \$71.2 million as of June 30, 2024.

Cash Flow Report – The Standardized Account Code Structure Report (SACS) includes a two-year Cash Flow Report. The report utilizes guidance from Fresno County Superintendent of

Schools (FCSS) for the distribution of State funds. The assumptions project a positive cash balance of \$367.6 million on June 30, 2024 and \$416.6 million on June 30, 2025.

Reserve Levels – As previously reported to the Board, the district has six types of reserves. The following table lists the current projected 2022/23 reserve levels and the corresponding change to the reserve level for the 2023/24 fiscal year.

Reserve Type (in millions)	Estimated 2022/23	Planned Change	Proposed 2023/24	Recommended Level 2023/24
Unrestricted General Fund	\$137.49	\$ 1.37	\$138.86	\$ 138.86
Workers' Compensation	\$ 32.30	(\$ 0.20)	\$ 32.10	\$ 32.10 ⁽¹⁾
General Liability Reserve	\$ 3.30	\$ 0.0	\$ 3.30	\$ 3.30 ⁽¹⁾
Health Fund Incurred But Not Paid	\$ 23.23	\$ 1.82	\$ 25.05	\$ 25.05 ⁽¹⁾
Other Post-Employment Benefits (OPEB)	\$ 65.82	\$ 5.36	\$ 71.18	\$1,051.18 ⁽¹⁾
Health Fund Unencumbered Reserves	\$ 99.34	\$ 46.11	\$ 145.45	\$ 31.88 ⁽²⁾

⁽¹⁾ Recommended level is provided by actuarial study

⁽²⁾ Recommended level is provided by the Joint Health Management Board contracted consultant

A full copy of Fresno Unified School District's 2023/24 Proposed Budget is available in the Board of Education office, the Fiscal Services Department, and on the Fiscal Services website at the following link:

<http://www.fresnounified.org/dept/fiscalservices>

A summary of all budgets is included.

**Fresno Unified School District
2023/24 Adopted Budget**

Fund Name	Estimated Beginning Balance	Budget Revenues	Budget Expenditures	Budget Other Financing Sources	Budget Ending Fund Balance
General Fund Unrestricted	\$ 335,466,971	\$ 1,044,859,035	\$ 952,977,391	\$ (131,034,143)	\$ 296,314,472
General Fund Restricted	\$ 161,852,656	\$ 658,680,873	\$ 867,985,604	\$ 127,064,143	\$ 79,612,068
Total General Fund	\$ 497,319,627	\$ 1,703,539,908	\$ 1,820,962,995	\$ (3,970,000)	\$ 375,926,540

Associated Student Body	\$ 2,705,739	\$ 2,643,815	\$ 2,366,520	\$ -	\$ 2,983,034
Adult Education Fund	\$ 2,088,646	\$ 8,470,341	\$ 10,378,903	\$ -	\$ 180,084
Child Development Fund	\$ 665,494	\$ 37,233,324	\$ 37,898,818	\$ -	\$ 0
Cafeteria Fund	\$ 21,879,136	\$ 65,180,492	\$ 66,324,333	\$ -	\$ 20,735,295
Deferred Maintenance Fund	\$ -	\$ -	\$ 7,056,409	\$ 7,656,409	\$ 600,000

Adult Education Building Fund	\$ 1,993,123	\$ 30,000	\$ 250,000	\$ -	\$ 1,773,123
Measure X Series C Building Fund	\$ -	\$ -	\$ -	\$ -	\$ -
Measure X Series D Building Fund	\$ 84,672	\$ 87,603	\$ 23,000	\$ (149,275)	\$ (0.20)
Measure M Series A Building Fund	\$ 2,430,504	\$ -	\$ -	\$ (2,430,504)	\$ (0.24)
Measure M Series B Building Fund	\$ 115,396,689	\$ 1,645,483	\$ -	\$ (117,042,172)	\$ -
Total Building Funds	\$ 119,904,987	\$ 1,763,086	\$ 273,000	\$ (119,621,951)	\$ 1,773,122

Capital Facilities Fund	\$ 3,670,270	\$ 1,385,000	\$ 2,746,614	\$ (40,500)	\$ 2,268,156
County School Facility Fund	\$ 22,941,138	\$ 600,000	\$ 94,270,777	\$ 114,476,042	\$ 43,746,403
Special Reserve for Capital Outlay	\$ 2,623,801	\$ 40,000	\$ 1,663,746	\$ -	\$ 1,000,055
Total Bond Int and Redemption	\$ 120,723,054	\$ 58,724,704	\$ 61,481,281	\$ -	\$ 117,966,477

Health Fund	\$ 95,589,324	\$ 238,731,960	\$ 189,300,651	\$ (2,000,000)	\$ 143,020,633
Liability Fund	\$ 2,617,014	\$ 8,992,846	\$ 8,934,725	\$ -	\$ 2,675,135
Workers' Compensation Fund	\$ (2,310,505)	\$ 10,609,305	\$ 11,507,073	\$ -	\$ (3,208,273)
Defined Benefits Fund	\$ 10,718,793	\$ 1,671,220	\$ 1,300,000	\$ -	\$ 11,090,013
Total Internal Service Funds	\$ 106,614,626	\$ 260,005,331	\$ 211,042,449	\$ (2,000,000)	\$ 153,577,508

Post Retirement Fund	\$ 65,825,812	\$ 2,000,000	\$ 150,000	\$ 3,500,000	\$ 71,175,812
TOTALS	\$ 966,962,331	\$ 2,141,586,001	\$ 2,316,615,845	\$ -	\$ 791,932,487

Charter Schools	Estimated Beginning Balance	Budget Revenues	Budget Expenditures	Budget Ending Fund Balance	Projected ADA
Aspen Meadow Charter	\$ 251,083	\$ 6,228,049	\$ 6,096,004	\$ 383,128	315
Aspen Ridge Public School	\$ 70,788	\$ 3,664,451	\$ 3,478,149	\$ 257,090	180
Aspen Valley Prep	\$ 2,788,916	\$ 6,291,810	\$ 6,289,301	\$ 2,791,425	315
Carter G Woodson Charter	\$ 2,205,723	\$ 6,398,757	\$ 6,121,003	\$ 2,483,477	315
Endeavor Charter School	\$ 1,769,546	\$ 4,345,146	\$ 3,677,139	\$ 2,437,553	332
Golden Charter Academy	\$ 1,049,559	\$ 5,980,986	\$ 5,485,441	\$ 1,545,104	281
Morris E Dailey Charter	\$ 5,063,842	\$ 4,266,964	\$ 5,008,896	\$ 4,321,910	315
School of Unlimited Learning	\$ 1,672,521	\$ 3,396,909	\$ 3,396,909	\$ 1,672,521	185
Sierra Charter	\$ 4,112,989	\$ 6,033,198	\$ 5,897,817	\$ 4,248,370	340
University High	\$ 4,350,289	\$ 6,844,251	\$ 5,929,970	\$ 5,264,570	470

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM B-23a

AGENDA SECTION: B

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Present and Discuss

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: The Literacy Task Force Recommendations

ITEM DESCRIPTION: Staff will present an overview of the Literacy Task Force recommendations. Fresno Unified is launching a Literacy Initiative in August 2023 with an emphasis on reading on grade level by the end of first grade. As part of the initiative, Fresno Unified held three Literacy Task Force meetings. Educational partners were an essential component of the task force and included: community members, teachers, leaders, parents, and instructional assistants who created recommended goals and measurements for the district's literacy plan.

FINANCIAL SUMMARY: An overview of preliminary estimates for the initiative will be shared.

PREPARED BY: Marie Williams, Ed.D.,
Instructional Superintendent, and
Teresa Morales-Young, Administrator

DIVISION: Instructional Division
PHONE NUMBER: (559) 457-3731

CABINET APPROVAL: Natasha Baker, Ed.D.,
Chief Academic Officer

SUPERINTENDENT APPROVAL:







Fresno Unified School District

Updates on the Process for Creating,
Implementing, and Measuring Our
Districtwide Literacy Initiative

Instructional Division
Board Meeting – June 14, 2023



Presentation Objectives

1. Address questions about co-creating Fresno Unified's Literacy Initiative.
2. Outlining the process for co-creating a cohesive, measurable literacy initiative where progress can be measured for prekindergarten through first grade each quarter across all regions
3. Discuss next steps to create an actionable literacy plan with goals, metrics, and action steps unique to each region.
4. *Receive feedback from Trustees on the process and timeline for designing, implementing, and measuring quarterly progress for the districtwide literacy initiative.*

Our Goals

1

**Improve academic
performance at challenging
levels**

2

**Expand student-centered
and real-world learning
experiences**

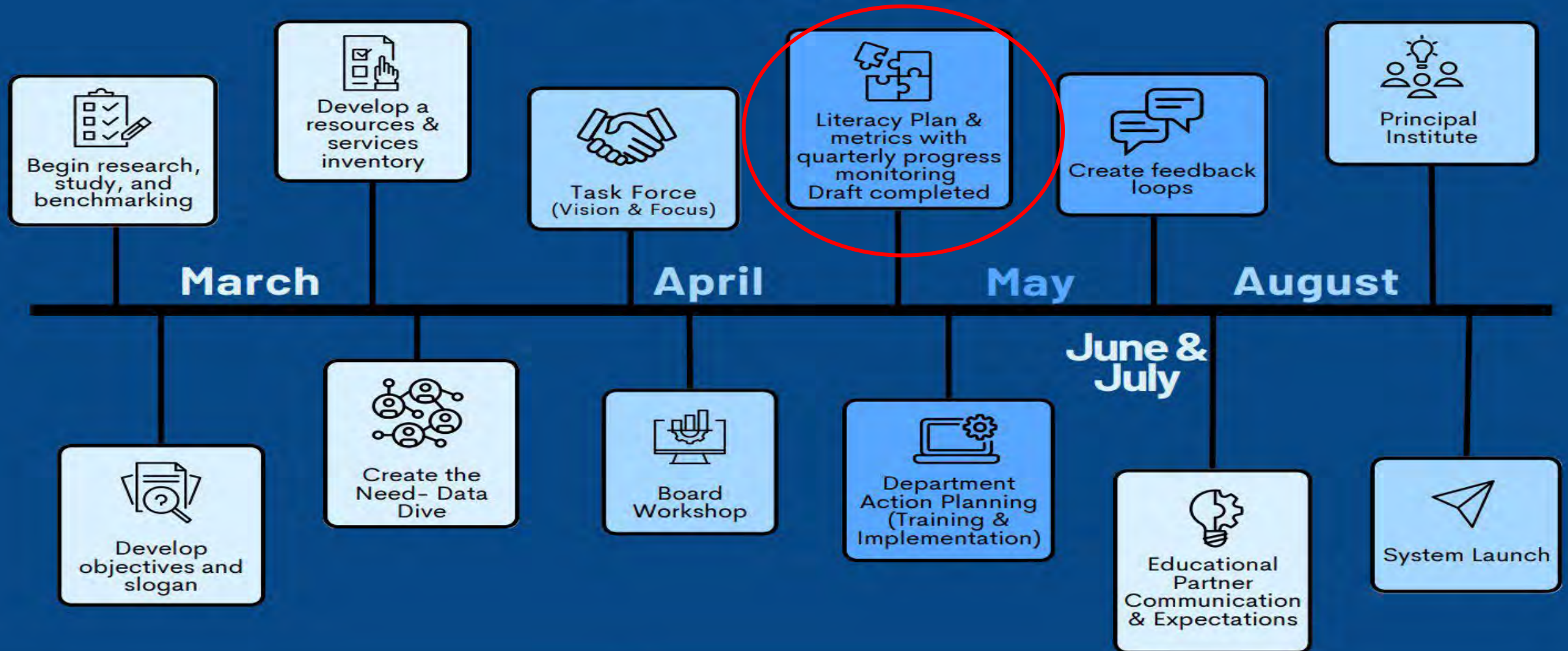
3

**Increase student
engagement in their school
and community**



Literacy Planning Team

Key Events Timeline
March - August 2023



The Literacy Task Force



Prekindergarten through First Grade Classroom Instructions and Task Force Recommendations



The Literacy Plan's Recommended Three Pillars

**PK- 1 Classroom
Instruction**



**High Quality
Supports**



**Family &
Community
Partnerships**



Pillar 1: Preschool through Grade 1 Instruction

1. High Quality Instruction

Recommendation: Provide a standards-based comprehensive literacy block that includes systematic instruction on foundational skills with grade-appropriate assessments

2. Professional Learning Plan

Recommendation: Provide professional learning on comprehensive literacy instruction to support the diverse needs of students with clearly identified metrics.

3. Aligned Assessments

Recommendation: Assess and progress monitor students through multiple measures and use results to support and modify instructional practices.

Task Force's Recommendations for High Quality Supports



Pillar 2: High Quality Supports

1. Multi-Tiered System of Support Using Assessment

Recommendation: Create a diagnostic process that can be used to determine student literacy needs for implementation at the beginning of the year.

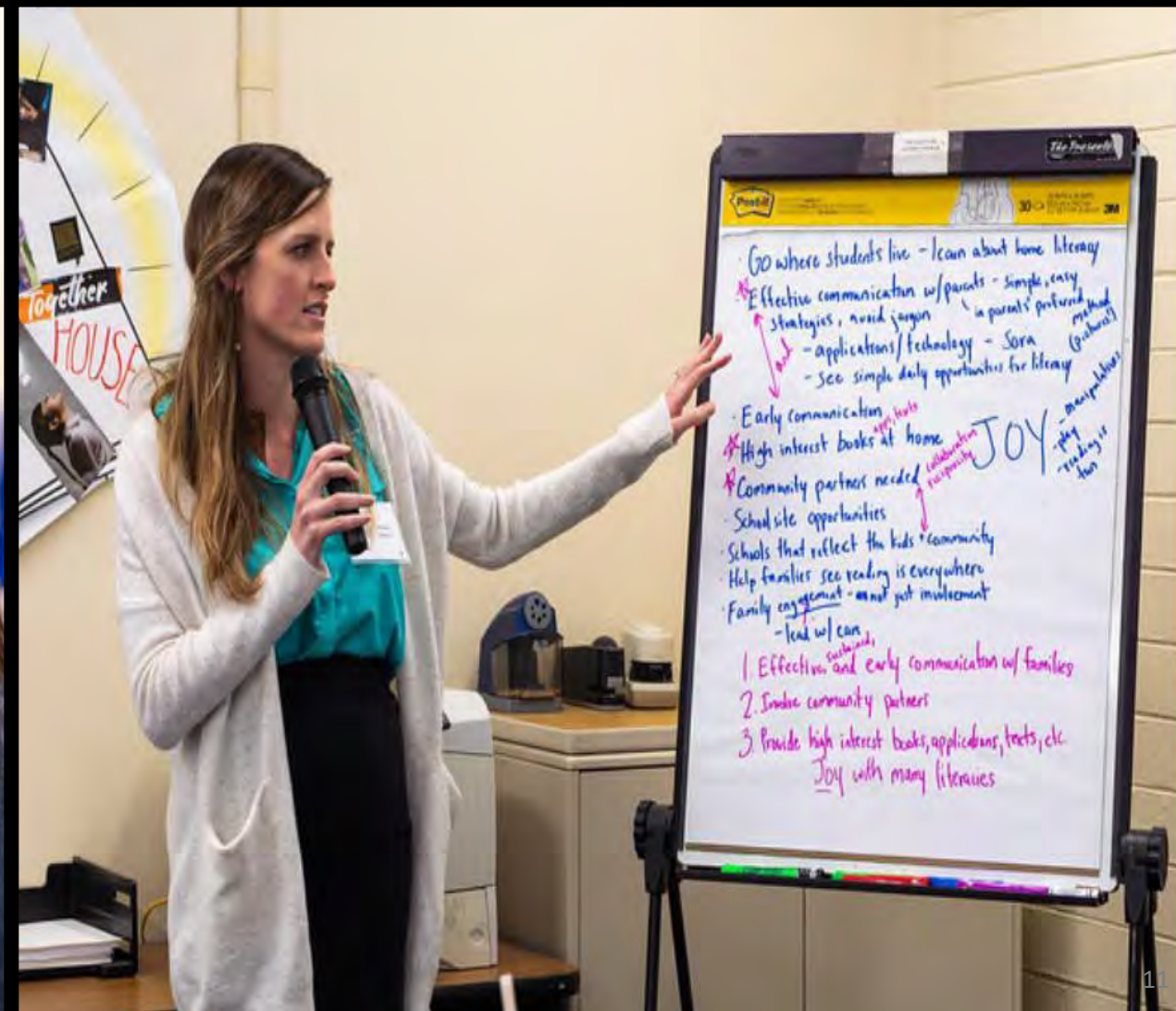
2. Focus Area- High Quality Tutoring

Recommendation: Co-design an MTSS structure that includes an intervention model, training, and materials to measure student growth in each region and across schools.

3. Extended Learning Opportunities

Recommendation: Connect highly engaging opportunities that cultivate language, identity and literacy through extended experiences.

Task Force's Recommendations for Family and Community Partnership



Pillar 3: Family and Community Partnerships

1. Home Literacy Routines

Recommendation: Empower and engage families to foster literacy at home

2. Provide High Interest Resources for Families

Recommendation: Increase access to high-interest resources and literacy opportunities for families

3. Collective Ownership through Partnerships

Recommendation: Involve and collaborate with partners to establish community-wide literacy networks



Supporting Student Populations

African-American Students



Office of African American Academic Acceleration (A4)



- Intensive targeted literacy program focusing on phonics, vocabulary, and other foundational skills
- Family Engagement Workshops
- Culturally relevant materials and books
- Student earned incentives

Early Learners



- Learning in developmentally appropriate settings
- Children immersed in rich learning environments that support language & social-emotional development
- Meaningful family partnerships in children's learning & developmental progression

English Learners



- Integrated and designated ELD instruction for all ELs (ELD standards/CCSS)
- Intentional focus on language development and oracy
- Value and build upon the linguistic and cultural assets our students bring
- Ensuring our Master Plan for English Learner Success is implemented and accessible to our families

Students with Disabilities



Fresno Unified School District
Special Education



- Language enriched environment
- Inclusive practices with access to core curriculum
- Least restrictive environment with supports



Next Steps: Summer 2023's Framework for a Coherent Literacy Initiative

Leadership

Provide parameters and funding for regions and principal teams to design researched-based practices unique to their specific regional literacy gaps, funding needs, and professional learning commitments.

Cohesive Alignment

Meet with all departments and school site regional leaders to review departmental goals and regional goals to determine cohesive alignment, gap areas, challenges, and opportunities for change around literacy strategies for the region.

Strategic & Effective Implementation and Communication

Provide meaningful, effective, and efficient communication about each regional plan with a process to support quarterly progress reports for all schools, trustees, families, community partners.

Goals, Metrics, Accountability, A-ROI, and Care

Know that sustainable progress requires monitoring, reporting, transparently identifying and using clear accountability measures that are user friendly, appropriate, communicated, and accurately measured with a systemwide commitment and focus on the end goal. It is also important to provide appropriate care and support while simultaneously taking immediate and consistent actions to support goals and accountability while making decisions about what is working well and what is not.

QUESTIONS

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM C-24

AGENDA SECTION: C

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Receive

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Receive the California School Employees Association, Chapter 125, 2023/24 Initial Proposal to Fresno Unified School District

ITEM DESCRIPTION: Included in the Board binders is the California School Employees Association, Chapter 125, 2023/24 Initial Proposal to Fresno Unified School District. In accordance with Government Code 3547, all initial proposals of the exclusive representative shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record.

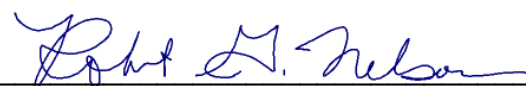
FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Annarita Howell,
Assistant Superintendent, Human Resources

DIVISION: Human Resources
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief of Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:



INITIAL PROPOSAL

of the California School Employees Association and its Fresno Chapter 125
to the Fresno Unified School District
for the 2023/2024 Reopener Negotiations

March 9, 2023

ARTICLE 9: FRINGE BENEFITS

CSEA seeks to make improvements to the health plan.

ARTICLE 23: SALARY

CSEA seeks a fair and equitable increase to the salary schedule beginning with the 23/24 year.

ARTICLE 29: MISCELLANEOUS

CSEA seeks to increase the hours of the Licensed Vocational Nurses (LVN) and School Office Assistants (SOA) to 8.0 hours per day despite enrollment.

CSEA seeks to have at least one (1) eight (8.0) hour Campus Safety Assistant (CSA) at all elementary schools in the District.

CSEA seeks to increase the hours of benefitted paraprofessionals and paraeducators beginning with the 23/24 school year.

ARTICLE 30: PROFESSIONAL DEVELOPMENT AND TRAINING

CSEA seeks to work with the District to establish an on-demand professional development library to provide both hard and soft skills for classified employees.

CSEA seeks to add additional in-person professional development opportunities.

CSEA seeks to add a training stipend for classified employees providing on-the-job training or other training/professional development to other staff and vendors.

All other provisions of the collective bargaining agreement in force to June 30, 2024 shall remain in full force and effect.

The Association reserves the right to make additional proposals at any time during the bargaining process; including but not limited to responses to proposals made by the District.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM C-25

AGENDA SECTION: C

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Receive

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Receive the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 125

ITEM DESCRIPTION: Included in the Board binders is the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 125. In accordance with Government Code 3547, all initial proposals of the public-school employers shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record.

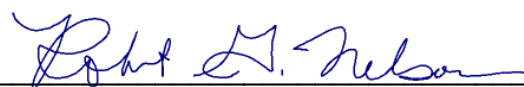
FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Annarita Howell,
Assistant Superintendent, Human Resources

DIVISION: Superintendent's Office
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief of Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:



**INITIAL PROPOSAL OF THE
FRESNO UNIFIED SCHOOL DISTRICT TO
CALIFORNIA SCHOOL EMPLOYEES ASSOCIATION
CHAPTER 125 WHITE COLLAR UNIT
REOPENER BARGAINING PROPOSAL JULY 1, 2023 – JUNE 30, 2024**

The District's Initial Proposal to the California School Employees Association, Chapter 125 White Collar Unit is based on the following Guiding Principle and Supporting Goals and Priorities. By continuing to adhere to this Principle and these Goals, the District reiterates its investment in the students we serve. All subsequent District proposals, as well as Association proposals, will be assessed by the District according to whether they further the accomplishment of these criteria.

The District enters into these negotiations mindful of its Guiding Principle:

Guiding Principle: Accelerating Learning for All Students In Order to Have Career Ready Graduates

In order to promote and secure the preservation and future of Fresno Unified School District as a viable, locally governed academic institution that exists to serve children, District resources, energy and effort must be dedicated to the overriding goal of accelerating learning for all students in order to have career ready graduates.

The District's proposals are based on substance, need and the following Overarching Priorities that represent the core beliefs of the Board and District:

Supporting Goals and Priorities

1. Fiscal Health and Budget Certainty: The concerted effort to accelerate student learning cannot be diluted, and the focused efforts of all District personnel in this enterprise cannot be distracted or derailed by the uncertainty inherent in the state's funding of public education. The District's commitment to sustaining its fiscal solvency despite historic instability in the economy at the state and local levels requires that we continue to build and maintain healthy reserves.
2. Build Educational Programs: The Governing Board must have the discretion and ability to build educational programs that accelerate learning and guarantee student achievement. The building of educational programs must occur not only to meet the expectations of the District community, but also to forestall the increasing scrutiny of state and federal agencies that are questioning the ability of the District to remain self-governed due to poor student achievement.
3. Identify Appropriate Revenues Available for Adjustments to Employee Compensation: Student learning cannot be accelerated, and students cannot achieve academic success without the efforts of skilled educators and staff who are dedicated to this effort. In order to attract and retain the most qualified and committed individuals to fill these roles, the District will seek to make an appropriate and "equitable allocation" of increased District revenue for employee compensation. In order to be "equitable and appropriate," the level of such allocation must support all of the Goals and Priorities set forth above.

Consideration of and responses to Association proposals will be guided by the District's Guiding Principle, Supporting Goals and Priorities. The District looks forward to collaborative, objective and

reality-based negotiations with CSEA, Chapter 125 as we prepare to meet the significant challenges facing all stakeholders of the District community.

With these goals, priorities and economic interests in mind, in addition to any articles opened by the bargaining unit, the District proposes opening the following articles:

District Initial Proposal:

Article 8 – Employee Rights

The District is interested in modifying this Article to align evaluation procedures with other bargaining units.

Article 14 – Leave Provisions

The District is interested in modifying this Article to establish procedures for addressing staff with high absentee rates and chronic absences (more than the annual sick leave allotment) and to make adjustments based on changes in the law.

Economic Articles (Salary and Fringe Benefits)

The District is interested in:

- Maintaining fiscal health and comparable staffing levels in order to preserve and protect quality education services for students in furtherance of our primary mission to improve student achievement; and
- Recognizing and rewarding the continuing efforts of dedicated District staff – both classified and certificated employees - that make it possible for the District to deliver quality education services for students.

The Governing Board and District administration are committed to achieving the goals and priorities set forth in this Initial Proposal. There is only one goal all must strive to achieve:

Accelerating learning for all students in order to prepare career ready graduates. Failure to achieve this goal is not an option.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM C-26

AGENDA SECTION: C

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Receive

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Receive the California School Employees Association, Chapter 143, 2023/24 Initial Proposal to Fresno Unified School District

ITEM DESCRIPTION: Included in the Board binders is the California School Employees Association, Chapter 143 2023/24 Initial Proposal to Fresno Unified School District. In accordance with Government Code 3547, all initial proposals of the exclusive representative shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

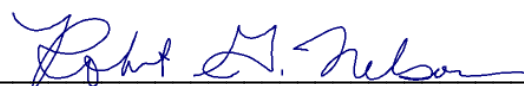
PREPARED BY: Annarita Howell,
Assistant Superintendent, Human Resources

DIVISION: Human Resources
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief of Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:





INITIAL PROPOSAL

of the California School Employees Association (CSEA) and its Fresno Chapter #143
to the Fresno Unified School District (District)
for the 2023-2024 Reopener Contract Negotiations

March 3, 2023

ARTICLE 9: FRINGE BENEFITS

CSEA seeks to make improvements to the health plan.

ARTICLE 12: HOURS AND OVERTIME

CSEA seeks to continue the additional hour of work for part-time employees and the additional twenty-seven (27) work days for the Nutrition Service Managers/CSS.

ARTICLE 23: SALARY

CSEA seeks a fair and equitable salary schedule increase for the 2023-2024 year.

All other provisions of the collective bargaining agreement in force to June 30, 2024 shall remain in full force and effect.

The Association reserves the right to make additional proposals at any time during the bargaining process; including but not limited to responses to proposals made by the District.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM C-27

AGENDA SECTION: C

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Receive

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Receive the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 143

ITEM DESCRIPTION: Included in the Board binders is the Fresno Unified School District 2023/24 Initial Proposal to the California School Employees Association, Chapter 143. In accordance with Government Code 3547, all initial proposals of the public-school employers shall be presented at a public meeting of the public-school employer, and thereafter shall be a public record.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Annarita Howell,
Assistant Superintendent, Human Resources

DIVISION: Human Resources
PHONE NUMBER: (559) 457-3548

CABINET APPROVAL: David Chavez,
Chief of Human Resources/Labor Relations

SUPERINTENDENT APPROVAL:



**INITIAL PROPOSAL OF THE
FRESNO UNIFIED SCHOOL DISTRICT TO
CALIFORNIA SCHOOL EMPLOYEES ASSOCIATION
CHAPTER 143 FOOD SERVICE UNIT
REOPENER BARGAINING PROPOSAL JULY 1, 2023 – JUNE 30, 2024**

The District's Initial Proposal to the California School Employees Association, Chapter 143 Food Service Unit is based on the following Guiding Principle and Supporting Goals and Priorities. By continuing to adhere to this Principle and these Goals, the District reiterates its investment in the students we serve. All subsequent District proposals, as well as Association proposals, will be assessed by the District according to whether they further the accomplishment of these criteria.

The District enters into these negotiations mindful of its Guiding Principle:

Guiding Principle: Accelerating Learning for All Students In Order to Have Career Ready Graduates

In order to promote and secure the preservation and future of Fresno Unified School District as a viable, locally governed academic institution that exists to serve children, District resources, energy and effort must be dedicated to the overriding goal of accelerating learning for all students in order to have career ready graduates.

The District's proposals are based on substance, need and the following Overarching Priorities that represent the core beliefs of the Board and District:

Supporting Goals and Priorities

1. Fiscal Health and Budget Certainty: The concerted effort to accelerate student learning cannot be diluted, and the focused efforts of all District personnel in this enterprise cannot be distracted or derailed by the uncertainty inherent in the state's funding of public education. The District's commitment to sustaining its fiscal solvency despite historic instability in the economy at the state and local levels requires that we continue to build and maintain healthy reserves.
2. Build Educational Programs: The Governing Board must have the discretion and ability to build educational programs that accelerate learning and guarantee student achievement. The building of educational programs must occur not only to meet the expectations of the District community, but also to forestall the increasing scrutiny of state and federal agencies that are questioning the ability of the District to remain self-governed due to poor student achievement.
3. Identify Appropriate Revenues Available for Adjustments to Employee Compensation: Student learning cannot be accelerated, and students cannot achieve academic success without the efforts of skilled educators and staff who are dedicated to this effort. In order to attract and retain the most qualified and committed individuals to fill these roles, the District will seek to make an appropriate and "equitable allocation" of increased District revenue for employee compensation. In order to be "equitable and appropriate," the level of such allocation must support all of the Goals and Priorities set forth above.

Consideration of and responses to Association proposals will be guided by the District's Guiding Principle, Supporting Goals and Priorities. The District looks forward to collaborative, objective and

reality-based negotiations with CSEA, Chapter 143 as we prepare to meet the significant challenges facing all stakeholders of the District community.

With these goals, priorities and economic interests in mind, in addition to any articles opened by the bargaining unit, the District proposes opening the following articles:

District Initial Proposal:

Article 14 – Leave Provisions

The District is interested in modifying this Article to establish procedures for addressing staff with high absentee rates and chronic absences (more than the annual sick leave allotment).

Economic Articles (Salary and Fringe Benefits)

The District is interested in:

- Maintaining fiscal health and comparable staffing levels in order to preserve and protect quality education services for students in furtherance of our primary mission to improve student achievement; and
- Recognizing and rewarding the continuing efforts of dedicated District staff – both classified and certificated employees - that make it possible for the District to deliver quality education services for students.

The Governing Board and District administration are committed to achieving the goals and priorities set forth in this Initial Proposal. There is only one goal all must strive to achieve:

Accelerating learning for all students in order to prepare career ready graduates. Failure to achieve this goal is not an option.

Fresno Unified School District
Board Agenda Item

Board Meeting Date: June 14, 2023

AGENDA ITEM C-28

AGENDA SECTION: C

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Receive

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Receive Proposed Revisions for Board Policies

ITEM DESCRIPTION: Included in the Board binders are proposed revisions for three Board Policies (BP) as follows:

- BP 1112 Media Relations
- BP 1114 District-Sponsored Social Media (NEW)
- BP 5145.12 Search and Seizure

These revisions meet the California School Boards Association recommendations and best practices. The items will be brought back for approval at a future Board meeting.

Revision recommendations are color coded as follows:

Yellow highlight - CSBA recommended language policy

Peach font – Subcommittee recommendation

Grey font – New Policy, CSBA recommended

Green font – Legally mandated/reference changes

Teal header – *New Policy, non-CSBA proposed

Blue font – Clarification or readability changes

Red-strikeout – Recommended deletion

Green font - CDE/FPM/Legal required change

Purple font - Information change

Blue font – Legal Counsel's recommendation

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Teresa Plascencia,
Executive Director

DIVISION: Constituent Services Office
PHONE NUMBER: (559) 457-3838

CABINET APPROVAL: Ambra O'Connor,
Chief of Staff

SUPERINTENDENT APPROVAL:



Fresno Unified Board Policy (BP) 1112

Media Relations

The Governing Board respects the public's desire for and right to information and recognizes that the media significantly influences the public's community's understanding of school programs, student achievement, and school safety ~~issues and can greatly assist the district in communicating with the community about school needs~~. In order to develop and maintain positive media relations, the Board and Superintendent shall reasonably accommodate media requests for information and provide accurate, reliable, and timely information. We believe that public education is stronger when parents and the community are well-informed and involved in issues affecting Fresno Unified School District schools.

In conjunction with the Superintendent or designee(s), the Board shall periodically establish priorities and key messages for proactively communicating with the media regarding current district issues, activities, or needs.

The Board recognizes the public's right to information and recognizes that the media has a legitimate interest in the schools and a responsibility to provide the community with news.

News Media representatives, **like all other visitors**, shall register immediately upon entering any school building or grounds when school is in session.

(cf. 1250 - Visits to the Schools)
(cf. 3515.2 - Intruders on Campus)

Staff may provide **news** media with student directory information, as identified in AR 5125.1 - Release of Directory Information, unless the student's parent/guardian has submitted a written request that such information not be disclosed. **The district shall not release** other student records or personally identifiable student **information that is private or confidential as required by law**, Board policy, or administrative regulation.

The use of all information media for keeping the public continuously informed concerning schools, costs, curriculum, changes, expansion, employee negotiations, special events and other items of public interest is encouraged. Good relationships with publishers, editors and reporters are vital to assure the smooth and timely transmittal of accurate information to the public.

News Media Interviewing and Photographing Students

The district shall not impose restraints on students' right to speak freely with **news** media representatives ~~at those times which do not disrupt the students' educational program~~. Interviewing and photographing students shall not create substantial ~~at times which do not~~ disruption to the orderly operation of the school or impinge on the rights or safety of students. ~~educational program. At their discretion, parents/guardians may instruct their children whether or not to communicate with media representatives.~~ Therefore, the district shall encourage **news** media representatives who wish to interview or photograph students at school to make prior arrangements with the district's communications department. At their discretion, parents/guardians may instruct their children not to communicate with media representatives.

When interviewing or photographing a student who receives special education services, the student shall not be identified as a student who receives special education services without prior, written permission from parent/guardian.

News Media Reporting on a School Campus

When a member of the news media visits a school, invited or unannounced, the school will follow the same procedures used for all visitors. The reporter or cameraperson must sign in at the front office and wait for an escort. News media, regardless of the story angle, are not permitted to roam a school building or school grounds without an escort. Failure to follow procedure may result in the reporter or cameraperson being asked to leave the school grounds. In all situations, members of the news media will be treated courteously and professionally.

News Media Reporting Adjacent to School Grounds

In certain situations, it is not possible for media to be on the school campus due to the disruption it may create or the interference it could cause for emergency responders. In these situations, school staff or a member of the district office will designate an area away from school grounds where news media can set up their recording equipment or wait for official information. News media are asked to exercise restraint when deciding to interview children who are off school campus. News Media will not be allowed to create disruption or impede traffic flow in any way.

FERPA (Family Educational Rights and Privacy Act)

News media often ask questions regarding students and their educational records, such as the students' grades, disciplinary record or why a student was disciplined, and/or academic program (such as if the student receives special education services). School system employees cannot comment on this information without parental/legal guardian consent, or they will be in violation of the Family Educational Rights and Privacy Act (FERPA) a federal law.

The district will be in violation of federal law and at risk of losing federal funding if it does not comply with FERPA. This is often why a district will say it cannot release information about a student. It is not an unwillingness to provide information or appear secretive; it is the school system's legal and ethical responsibility to protect the privacy of students and their education records.

Disciplinary hearings involving students are closed meetings. No news media are allowed.

Personnel Matters

The district has a responsibility to protect the rights of its employees. No staff member shall release the confidential personnel file, disciplinary action, complaints or grievances, home telephone number or address of an employee to the news media.

The district will comply with the California Public Records Act (CPRA) and disclose only legally required information. School staff shall refer all media requests for personnel information to the Chief Communications Officer and/or Director of Communications for a determination.

(cf. 1340 Access to District Records)

District Media Contacts/ Spokespersons

The Superintendent authorizes the Chief Communications Officer and/or Director of Communications as the district's primary media contact to whom all media inquiries shall be routed. Spokespersons designated to speak to the media on behalf of the district may include the Board president,

Superintendent, **administrator**, or district **designee**. Other Board members and/or staff may be asked by the Superintendent or designee to speak to the media on a case-by-case basis, depending on their expertise on an issue or appropriateness given a particular situation.

The Superintendent, **Chief Communications Officer and/or Director of Communications**, or **designee** shall provide training on effective media relations to all designated spokespersons.

News media representatives are welcome at all **public** Board meetings and shall receive meeting ~~announcements and~~ agendas upon request in accordance with Board policy.

~~The district Information Office will be responsible for liaison with the news media and for coordinating the release of information concerning the school system and actions of the Board.~~

~~Each department head and the principal or designee of each school will be responsible for maintaining liaison with the district Information Office for the dissemination of information regarding his/her department or school.~~

Speaking with News Media

District employees are encouraged to cooperate with member of the **news media**, press, radio and television and should notify their supervisors and the district **Chief Communications Officer and/or Director of Communications** ~~Information Office~~ when media interviews/inquiries are made.

The Chief Communications Officer and/or Director of Communications will notify staff if they are authorized to speak on behalf of the District. Staff should never speculate or provide information that has not been verified as fact, provide information that may not lawfully be disclosed (e.g., confidential student or employment records), or speak beyond their realm of expertise. Specific inquiries related to the district's position on an issue, information of a sensitive nature, or inquiries related to the actions of a specific employee should be directed to the Site Administrator, **Chief Communications Officer and/or Director of Communications**, or Cabinet-level Administrator.

*(cf. 1110 - Communication with the Public)
(cf. 1340 - Access to District Records)
(cf. 5125 - Student Records; Confidentiality)
(cf. 9010 - Public Statements)*

Crises / Emergency Response Plan

The Superintendent or designee(s) shall develop strategies for working with the **news** media to provide timely and accurate information to students, parents/guardians, and the community during a crisis, **emergency** or natural disaster. The district has emergency preparedness plans developed in collaboration with law enforcement agencies and Fire Department. Each plan entails, but not limited to, the designation of a Safe School Leadership Team, development of evacuation, shelter-in-place, lockdown and reunification procedures.

~~The crisis communications plan may include, but not be limited to, identification of a media center, strategies for press conference logistics, and development and integration of both internal and external notification systems, including public address systems, social media, web site postings, and text alerts.~~

During crisis/ **emergency** situations, all **news** media inquiries shall be routed to the **Chief Communications Officer and/or Director of Communications** ~~district Information Office~~, which **may**:

1. Prepare an official statement responding to the particular situation.

2. Update the official statement as events unfold.
3. Keep staff and students ~~well~~ informed, as outlined by the district's detailed crises/ emergency response plan.

~~The Superintendent or designee(s) shall include local law enforcement, news media representatives, and district technology personnel in the crisis planning process.~~

~~The district shall not release information which is private or confidential as identified by law.~~

Fresno Unified School District prohibits discrimination, harassment (including sexual harassment), intimidation, and bullying based on actual or perceived race, color, ethnicity, national origin, immigration status, ancestry, age (40 and above), religious creed, religion, political belief or affiliation, gender, gender identity, gender expression, genetic information, mental or physical disability, sex, sexual orientation, marital status, pregnancy or parental status, childbirth, breastfeeding/lactation status, medical condition, military and veteran status, or association with a person or a group with one or more of these actual or perceived characteristics or any other basis protected by law or regulation, in its educational program(s) or employment.

Legal Reference:

EDUCATION CODE

32210-~~32212~~ Willful disturbance; ~~of~~ public school or meeting

~~32211 Threatened disruption or interference with classes~~

35144 Special meetings

35145 Public meetings

~~35145.5 Agenda; public participation~~

~~35146 Closed sessions~~

~~35160 Authority of governing boards~~

35172 Promotional Activities

EVIDENCE CODE

~~1070 Refusal to disclose news source~~

PENAL CODE

627-~~2-627.10~~ Access to school premises ~~Necessity of registration by outsider~~

ATTORNEY GENERAL OPINIONS

95 Ops.Cal.Atty.Gen. 509 (1996)

COURT DECISIONS

~~Lopez v. Tulare Joint Union High School District, (1995) 34 Cal.App.4th 1302~~

Policy FRESNO UNIFIED SCHOOL DISTRICT

adopted: November 26, 1991 Fresno, California

revised: January 15, 1998

revised: Spring __, 2023

Policy Section: 1000 Community Relations

Fresno Unified Board Policy (BP) 1114

District-Sponsored Social Media

The Governing Board recognizes the value of technology such as social media platforms in promoting community involvement and collaboration. The purpose of any official district social media platform shall be to further the district's vision and mission, support student learning and staff professional development, and enhance communication with students, parents/guardians, staff, and community members.

The Superintendent or designee(s) shall develop content guidelines and protocols for official district social media platforms to ensure the appropriate and responsible use of these resources and compliance with law, Board policy, and regulation.

Guidelines for Content

Official district social media platforms shall be used only for their stated purposes and in a manner consistent with this policy and administrative regulation. By creating these official sites and allowing for public comment, the Board does not intend to create a limited public forum or otherwise guarantee an individual's right to free speech.

The Superintendent or designee(s) shall ensure that the limited purpose of the official district social media platforms is clearly communicated to users. Each site shall contain a statement [\(or link to this policy\)](#) that specifies the site's purposes along with a statement that users are expected to use the site only for those purposes. Each site shall also contain a statement that users are personally responsible for the content of their posts.

Official district social media platforms may not contain **prohibited** content. **Prohibited content includes posts and comments with the following characteristics:**

- Inappropriate, obscene, libelous, or so incites students as to create a clear and present danger of the commission of unlawful acts on school premises, violation of school rules, or substantial disruption of the school's orderly operation.
- Unrelated to the stated purpose of the site, including, but not limited to, comments of commercial nature, political activity, and comments that constitute discrimination or harassment.
- Unrelated to the district or post itself.
- Are personal attacks on staff members or other users on the page.
- Contains information related to personnel matters (community members are expected to address issues according to board policy 4144).
- Use foul language (profane or provocative; hateful, racially, or ethnically offensive, or derogatory; threats; obscene or sexually explicit).
- Are considered "trolling" (deliberately offensive or provocative comments with the aim of upsetting someone or eliciting angry responses).
- Are spam or intended to sell a product or service.
- Are links to external sources that are irrelevant and inappropriate in nature.
- Are copyrighted materials.
- Are political information or campaign materials.

Users who violate these guidelines may be banned from the Fresno Unified social media site in which the violations occurred and may be reported to the platform as well.

Staff or students who post [or comment on](#) prohibited content shall be subject to discipline in accordance with district policies and administrative regulations. [Official district social media platforms are regularly monitored and any posts with prohibited content shall be promptly hidden and/or removed from public view.](#)

Users of official district social media platforms should be aware of the public nature and accessibility of social media and that information posted may be considered a public record subject to disclosure under the Public Records Act. The Board expects users to conduct themselves in a respectful, courteous, and professional manner.

Privacy

The Superintendent or designee(s) shall ensure that the privacy rights of students, parents/guardians, staff, Board members, and other individuals are protected on official district social media platforms.

Board policy pertaining to the posting of student photographs and the privacy of telephone numbers, home addresses, and email addresses, as specified in BP 1113 - District and School Web Sites, shall also apply to official district social media platforms.

Social media and networking sites and other online platforms shall not be used by district employees to transmit confidential information about students, employees, or district operations.

Fresno Unified School District prohibits discrimination, harassment (including sexual harassment), intimidation, and bullying based on actual or perceived race, color, ethnicity, national origin, immigration status, ancestry, age (40 and above), religious creed, religion, political belief or affiliation, gender, gender identity, gender expression, genetic information, mental or physical disability, sex, sexual orientation, marital status, pregnancy or parental status, childbirth, breastfeeding/lactation status, medical condition, military and veteran status, or association with a person or a group with one or more of these actual or perceived characteristics or any other basis protected by law or regulation, in its educational program(s) or employment.

Legal Reference:

Education Code

32260-32262 Interagency School Safety Demonstration Act of 1985
35182 Contracts for advertising
48900 Grounds for suspension or expulsion
48907 Exercise of free expression; time, place and manner rules and regulations
48950 Speech and other communication
49061 Definitions; directory information
49073 Release of directory information
60048 Commercial brand names, contracts or logos
Government Code
3307.5 Publishing identity of public safety officers
54952.2 Brown Act; definition of meeting
6254.21 Publishing addresses and phone numbers of officials
6254.24 Definition of public safety official
7920.000 - 7930.170 California Public Records Act

Federal

17 USC 101-1101 Federal copyright law
20 USC 1232g Family Educational Rights and Privacy Act (FERPA) of 1974
29 USC 157 Employee rights to engage in concerted, protected activity
29 USC 794 Rehabilitation Act of 1973; Section 504
34 CFR 99.1-99.67 Family Educational Rights and Privacy
Court Decision Board of Education, Island Trees Union Free School District, et.al. v. Pico, (1982) 457 U.S. 853
Court Decision Page v. Lexington County School District, (2008, 4th Cir.) 531 F.3d 275
Court Decision Perry Education Association v. Perry Local Educators' Association, (1983) 460 U.S. 37
Court Decision Aaris v. Las Virgenes Unified School District, (1998) 64 Cal.App.4th 1112
Court Decision Downs v. Los Angeles Unified School District, (9th Cir. 2000) 228 F.3d 1003

Policy FRESNO UNIFIED SCHOOL DISTRICT
adopted: Spring __, 2023 Fresno, California

Policy Section: 1000 Community Relations

Fresno Unified Board Policy (BP) 5145.12

Search And Seizure

The Governing Board is fully committed to promoting a safe learning environment and, to the extent possible, eliminating the possession and use of weapons, illegal drugs, and other controlled substances by students on school premises and at school activities. As necessary to protect the health, safety and welfare of students and staff, **and only as authorized by law, Board policy, and administrative regulation**, school officials may search students, their property, and/or district property under their control and may seize illegal, unsafe, or otherwise prohibited items.

(cf. 0450 - Comprehensive Safety Plan)
(cf. 3515 - Campus Security)
(cf. 3515.3 - District Police/Security Department)
(cf. 5131 - Conduct)
(cf. 5131.7 - Weapons and Dangerous Instruments)
(cf. 5144.1 - Suspension and Expulsion/Due Process)
(cf. 5145.11 - Questioning and Apprehension)

The Board urges that **employees** school officials shall exercise discretion and use good judgment **when** conducting a search or seizure. ~~employees shall act in accordance with law, Board policy, and administrative regulation.~~

(cf. 0410 - Nondiscrimination in District Programs and Activities)
(cf. 1312.1 - Complaints Concerning District Employees)
(cf. 5145.3 - Nondiscrimination/Harassment)

The Superintendent or designee shall ensure that staff who conduct student searches receive training regarding the requirements of the district's policy and administrative regulation and other legal issues, as appropriate.

(cf. 4131 - Staff Development)
(cf. 4231 - Staff Development)
(cf. 4331 - Staff Development)

Searches Based on Individualized Suspicion

School officials may search any individual student **s**, **the student's** ~~and their~~ property, or district property under their control when there is a reasonable suspicion that the search will uncover evidence the student is violating the law, Board policy, administrative regulation, or other rules of the district or the school. Reasonable suspicion shall be based on specific and objective facts that the search will produce evidence related to the alleged violation.

Any search of a student, their property, or district property under the student's control shall be limited in scope and designed to produce evidence related to the alleged violation. Factors to be considered by school officials when determining the scope of the search shall include the danger to the health or safety of students or staff, such as the possession of weapons, drugs, or other dangerous instruments, and whether the item(s) to be searched by school officials are reasonably related to the contraband to be found. In addition, school officials shall consider the intrusiveness of the search in light of the student's age, gender, and the nature of the alleged violation.

The types of student property that may be searched by school officials include, but are not limited to, lockers, desks, purses, backpacks, **and** student vehicles parked on district property.

A student's personal electronic device may be searched only if a school official, in good faith, believes that an emergency involving danger of death or serious physical injury to the student or others requires access to the electronic device information.

Employees shall not conduct strip searches or body cavity searches of any student. (Education Code 49050)

Searches of individual students shall be conducted in the presence of at least two district employees.

The principal or designee shall notify the parent/guardian of a student subjected to an individualized search as soon as possible after the search.

Searches of Multiple Student Lockers/Desks

All student lockers and desks are the property of the district. The principal or designee may conduct a general inspection of school properties that are within the control of students, such as lockers and desks, on a regular, announced basis, with students standing by their assigned lockers or desks. Any items contained in a locker or desk shall be considered to be the property of the student to whom the locker or desk was assigned. Notice of this policy shall be given to all students when lockers are assigned.

Use of Metal Detectors

The Board believes that the presence of weapons in the schools threatens the district's ability to provide the safe and orderly learning environment to which district students and staff are entitled. The Board also believes that metal detector searches offer a reasonable means to keep weapons out of the schools and mitigate the fears of students and staff.

The Superintendent or designee shall use metal detectors at district schools or other facilities as necessary to keep weapons out of schools and to help provide a safe learning environment. They shall establish a plan to ensure that metal detector searches are conducted in a uniform and consistent manner shall be established.

Use of Contraband Detection Dogs

In an effort to keep the schools free of dangerous contraband, the district may use specially trained nonaggressive dogs to sniff out and alert staff to the presence of substances prohibited by law or Board district policy. The dogs may sniff the air around lockers, desks, bags, items or vehicles on district property or at district-sponsored events. Dogs shall not sniff within the close proximity of students or other persons and may not sniff any personal items on those persons without their consent. individualized suspicion.

Fresno Unified School District prohibits discrimination, harassment (including sexual harassment), intimidation, and bullying based on actual or perceived race, color, ethnicity, national origin, immigration status, ancestry, age (40 and above), religious creed, religion, political belief or affiliation, gender, gender identity, gender expression, genetic information, mental or physical disability, sex, sexual orientation, marital status, pregnancy or parental status, childbirth, breastfeeding/lactation status, medical condition, military and veteran status, or association with a person or a group with one or more of these actual or perceived characteristics or any other basis protected by law or regulation, in its educational program(s) or employment.

Legal Reference:

EDUCATION CODE

32280-32289.5 School safety plans

35160 Authority of governing boards

35160.1 Broad authority of school districts

48900-48927 Suspension and expulsion

49050-49051 Searches by school employees

49330-49334 Injurious objects

PENAL CODE

626.9 Gun-Free School Zone Act of 1995

626.10 Dirks, daggers, knives or razor

1546-1546.1 Production of or access to electronic communication information

CALIFORNIA CONSTITUTION

Article I, Section 28(c) Right to Safe Schools

COURT DECISIONS

In re Williams G. (1985) 40 Cal.3d 550

In re Latasha W. (1998), 60 Cal.App.4th 1524

In re William V. (2003) 111 Cal.App.4th 1464

Klump v. Nazareth Area School District (E.D. Pa. 2006) 425 F.Supp.2d 622, 640

In re Cody S., 121 Cal.App.4th 86, 92 (2004)

In re Sean A. (2010) 191 Cal.App.4th 182

In G.C. v. Owensboro Public Schools (6th Cir. 2013) 711 F.3d 623

Redding v. Safford Unified School District, (9th Cir. 2008) 531 F.3d 1071 (2009) 557 U.S. 364

B.C. v. Plumas, (9th Cir. 1999) 192 F.3d 1260
Jennings v. Joshua Independent School District, ~~(5th Cir. 1989) 877 F.2d 313~~ (5th Cir. 1992) 948 F.2d 194
O'Connor v. Ortega, (1987) 480 U.S. 709
New Jersey v. T.L.O., (1985) 469 U.S. 325
Horton v. Goose Creek Independent School District, (5th Cir. 1982) 690 F.2d 470
Zamora v. Pomeroy, (10th Cir. 1981) 639 F.2d 662
ATTORNEY GENERAL OPINIONS 83 Ops.Cal.Atty.Gen. 257 (2000)

Policy FRESNO UNIFIED SCHOOL DISTRICT
adopted: August 26, 1993 Fresno, California
revised: January 30, 1997
revised: December 11, 1997
revised: July 12, 2000
revised: June 15, 2022
revised: Spring __, 2023

Policy Section: 5000 Students